

Table 1A
2007 WMDVBE Procurement Results for Large Utilities

	2007 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
Cingular					
Direct		\$95,000,000	\$21,700,000	\$900,000	\$117,600,000
		4.19%	0.96%	0.04%	5.18%
Subcontracting		\$4,800,000	\$3,500,000	\$0	\$8,300,000
		0.21%	0.15%	0.00%	0.37%
Combined	\$2,270,000,000	\$99,800,000	\$25,200,000	\$900,000	\$125,900,000
	100.00%	4.40%	1.11%	0.04%	5.55%
Edison					
Direct		\$313,863,990	\$175,925,117	\$2,852,366	\$492,641,473
		12.83%	7.19%	0.12%	20.13%
Subcontracting		\$63,992,773	\$31,149,734	\$1,418,856	\$96,561,363
		2.61%	1.27%	0.06%	3.95%
Combined	\$2,447,254,956	\$377,856,763	\$207,074,851	\$4,271,222	\$589,202,836
	100.00%	15.44%	8.46%	0.17%	24.08%
PG&E					
Direct		\$281,146,127	\$127,595,850	\$909,685	\$409,651,662
		10.19%	4.62%	0.03%	14.85%
Subcontracting		\$120,395,790	\$48,407,747	\$20,392,694	\$189,196,231
		4.36%	1.75%	0.74%	6.86%
Combined	\$2,759,235,519	\$401,541,917	\$176,003,597	\$21,302,379	\$598,847,893
	100.00%	14.55%	6.38%	0.77%	21.70%
AT&T California					
Direct		\$438,464,553	\$214,749,905	\$31,358,751	\$684,573,209
		15.78%	7.73%	1.13%	24.63%
Subcontracting		\$28,358,857	\$15,744,683	\$361,269	\$44,464,809
		1.02%	0.57%	0.01%	1.60%
Combined	\$2,778,976,722	\$466,823,410	\$230,494,588	\$31,720,020	\$729,038,018
	100.00%	16.80%	8.29%	1.14%	26.23%
AT&T Comm of CA					
Direct		\$11,140,592	\$5,959,225	\$75,003	\$17,174,820
		3.02%	1.61%	0.02%	4.65%
Subcontracting		\$5,083,160	\$1,123,514	\$170,156	\$6,376,830
		1.38%	0.30%	0.05%	1.73%
Combined	\$369,432,539	\$16,223,752	\$7,082,739	\$245,159	\$23,551,650
	100.00%	4.39%	1.92%	0.07%	6.38%
AT&T/ASI					
Direct		\$11,348,484	\$6,684,927	\$213,608	\$18,247,019
		4.30%	2.53%	0.08%	6.91%
Subcontracting		3,084,767	610,721	17,455	3,712,943
		1.17%	0.23%	0.01%	1.41%
Combined	\$264,064,966	\$14,433,251	\$7,295,648	\$231,063	\$21,959,962
	100.00%	5.47%	2.76%	0.09%	8.32%
SDG&E					
Direct		\$97,466,084	\$28,786,303	\$2,066,179	\$128,318,566
		14.98%	4.42%	0.32%	19.72%
Subcontracting		\$21,515,738	\$12,197,955	\$913,790	\$34,627,483
		3.31%	1.87%	0.14%	5.32%
Combined	\$650,574,383	\$118,981,822	\$40,984,258	\$2,979,969	\$162,946,049
	100.00%	18.29%	6.30%	0.46%	25.05%
SoCal Gas					
Direct		\$86,606,342	\$33,125,102	\$2,158,520	\$121,889,964
		16.18%	6.19%	0.40%	22.77%
Subcontracting		\$10,763,539	\$11,227,513	\$21,299	\$22,012,351
		2.01%	2.10%	0.00%	4.11%
Combined	\$535,394,092	\$97,369,881	\$44,352,615	\$2,179,819	\$143,902,315
	100.00%	18.19%	8.28%	0.41%	26.88%
Verizon California					
Direct		\$84,188,784	\$52,566,725	\$1,951,990	\$138,707,499
		16.07%	10.04%	0.37%	26.48%
Subcontracting		\$16,829,259	\$2,012,061	\$0	\$18,841,320
		3.21%	0.38%	0.00%	3.60%
Combined	\$523,758,051	\$101,018,043	\$54,578,786	\$1,951,990	\$157,548,819
	100.00%	19.29%	10.42%	0.37%	30.08%
Verizon Wireless					
Direct		\$46,775,945	\$105,429,193	\$989,351	\$153,194,489
		0.82%	1.84%	0.02%	2.67%
Subcontracting		\$20,363,040	\$739,636	\$0	\$21,102,676
		0.36%	0.01%	0.00%	0.37%
Combined	\$5,731,853,193	\$67,138,985	\$106,168,829	\$989,351	\$174,297,165
	100.00%	1.17%	1.85%	0.02%	3.04%
Total	\$18,330,544,421	\$1,761,187,824	\$899,235,911	\$66,770,972	\$2,727,194,707
	100.00%	9.61%	4.91%	0.36%	14.88%

Table 1B
2006 WMDVBE Procurement Results for Large Utilities

	2006 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
Cingular					
Direct		\$143,731,169	\$40,226,173	\$9,809,037	\$193,766,379
		0.00%	1.60%	0.39%	7.70%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$2,517,239,260	\$143,731,169	\$40,226,173	\$9,809,037	\$193,766,379
	100.00%	5.71%	1.60%	0.39%	7.70%
Edison					
Direct		\$326,055,607	\$143,388,535	\$2,500,094	\$471,944,236
		13.53%	5.95%	0.10%	19.59%
Subcontracting		\$58,553,668	\$13,634,637	\$395,479	\$72,583,784
		2.43%	0.57%	0.02%	3.01%
Combined	\$2,409,314,191	\$384,609,275	\$157,023,172	\$2,895,573	\$544,528,020
	100.00%	15.96%	6.52%	0.12%	22.60%
Nextel/Sprint					
Direct		\$77,648,142	\$38,304,880	\$565,569	\$116,518,591
		1.85%	0.91%	0.01%	2.77%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$4,200,409,963	\$77,648,142	\$38,304,880	\$565,569	\$116,518,591
	100.00%	1.85%	0.91%	0.01%	2.77%
PG&E					
Direct		\$220,820,564	\$112,809,033	\$15,032,160	\$348,661,757
		9.72%	4.97%	0.66%	15.35%
Subcontracting		\$113,022,691	\$24,402,007	\$5,891,485	\$143,316,183
		4.97%	1.07%	0.26%	6.31%
Combined	\$2,271,956,640	\$333,843,255	\$137,211,040	\$20,923,645	\$491,977,940
	100.00%	14.69%	6.04%	0.92%	21.65%
AT&T California					
Direct		\$470,304,433	\$218,717,783	\$14,186,962	\$703,209,178
		18.66%	8.68%	0.56%	27.90%
Subcontracting		\$36,297,587	\$16,447,110	\$401,982	\$53,146,679
		1.44%	0.65%	0.02%	2.11%
Combined	\$2,520,464,812	\$506,602,020	\$235,164,893	\$14,588,944	\$756,355,857
	100.00%	20.10%	9.33%	0.58%	30.01%
AT&T Comm of CA					
Direct		\$12,709,381	\$7,250,117	\$560,680	\$20,520,178
		2.73%	1.56%	0.12%	4.41%
Subcontracting		\$8,603,406	\$3,193,557	\$304,875	\$12,101,838
		1.85%	0.69%	0.07%	2.60%
Combined	\$465,175,825	\$21,312,787	\$10,443,674	\$865,555	\$32,622,016
	100.00%	4.58%	2.25%	0.19%	7.01%
AT&T/ASI					
Direct		\$9,588,635	\$10,277,642	\$410,374	\$20,276,651
		2.63%	2.82%	0.11%	5.56%
Subcontracting		\$3,839,344	\$1,087,279	\$28,106	\$4,954,729
		1.05%	0.30%	0.01%	1.36%
Combined	\$364,721,706	\$13,427,979	\$11,364,921	\$438,480	\$25,231,380
	100.00%	3.68%	3.12%	0.12%	6.92%
SDG&E					
Direct		\$99,880,465	\$18,799,697	\$2,692,011	\$121,372,173
		15.54%	2.93%	0.42%	18.89%
Subcontracting		\$11,964,734	\$13,467,351	\$317,576	\$25,749,661
		1.86%	2.10%	0.05%	4.01%
Combined	\$642,685,211	\$111,845,199	\$32,267,048	\$3,009,587	\$147,121,834
	100.00%	17.40%	5.02%	0.47%	22.89%
SoCal Gas					
Direct		\$64,294,690	\$19,127,521	\$216,995	\$83,639,206
		14.52%	4.32%	0.05%	18.90%
Subcontracting		\$7,655,741	\$12,432,992	\$61	\$20,088,794
		1.73%	2.81%	0.00%	4.54%
Combined	\$442,648,573	\$71,950,431	\$31,560,513	\$217,056	\$103,728,000
	100.00%	16.25%	7.13%	0.05%	23.43%
Verizon California					
Direct		\$78,202,295	\$34,030,980	\$1,311,525	\$113,544,800
		16.22%	7.06%	0.27%	23.55%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$482,214,425	\$78,202,295	\$34,030,980	\$1,311,525	\$113,544,800
	100.00%	16.22%	7.06%	0.27%	23.55%
Verizon Wireless					
Direct		\$34,002,561	\$102,684,267	\$459,384	\$137,146,212
		0.80%	2.41%	0.01%	3.23%
Subcontracting		\$8,342,099	\$844,624	\$205,030	\$9,391,753
		0.20%	0.02%	0.00%	0.22%
Combined	\$4,252,011,296	\$42,344,660	\$103,528,891	\$664,414	\$146,537,965
	100.00%	1.00%	2.43%	0.02%	3.45%
Total	\$20,568,841,902	\$1,785,517,212	\$831,126,185	\$55,289,385	\$2,671,932,782
	100.00%	8.68%	4.04%	0.27%	12.99%

Table 2 A
2007 WMDVBE Procurement Results for Small Utilities

		2007 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Long Distance						
Direct			\$5,406,446 4.12%	\$3,997,356 3.05%	\$13,909 0.01%	\$9,417,711 7.18%
Subcontracting			\$1,335,929 1.02%	\$395,205 0.30%	\$12,315 0.01%	\$1,743,449 1.33%
Combined	\$131,115,200 100.00%	\$6,742,375 5.14%	\$4,392,561 3.35%	\$26,224 0.02%	\$11,161,160 8.51%	
Citizens						
Direct			\$1,026 0.00%	\$533,979 1.58%	\$0 0.00%	\$535,005 1.59%
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$33,697,728 100.00%	\$1,026 0.00%	\$533,979 1.58%	\$0 0.00%	\$535,005 1.59%	
Lodi Gas & Storage						
Direct			\$694,315 5.52%	\$493,154 3.92%	\$59,702 0.48%	\$1,247,171 9.92%
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$12,568,073	\$694,315 5.52%	\$493,154 3.92%	\$59,702 0.48%	\$1,247,171 9.92%	
MCI / Verizon						
Direct			\$2,579,864 8.85%	\$1,961,693 6.73%	\$104,530 0.36%	\$4,646,087 15.94%
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$29,149,093 100.00%	\$2,579,864 8.85%	\$1,961,693 6.73%	\$104,530 0.36%	\$4,646,087 15.94%	
PP&L						
Direct			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$5,052,143 100.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Qwest						
Direct			\$3,483,774 8.71%	\$69,218 0.17%	\$581 0.00%	\$3,553,573 8.88%
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$40,014,224 100.00%	\$3,483,774 8.71%	\$69,218 0.17%	\$581 0.00%	\$3,553,573 8.88%	
Sierra Pacific						
Direct			\$3,145,654 7.08%	\$2,338,812 5.26%	\$7,780 0.02%	\$5,492,246 12.35%
Subcontracting			\$6,919 0.02%	\$2,715 0.01%	\$0 0.00%	\$9,634 0.02%
Combined	\$44,454,817 100.00%	\$3,152,573 7.09%	\$2,341,527 5.27%	\$7,780 0.02%	\$5,501,880 12.38%	
SouthWest Gas						
Direct			\$1,235,743 4.46%	\$13,636,649 49.27%	\$8,981 0.03%	\$14,881,373 53.76%
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$27,679,505 100.00%	\$1,235,743 4.46%	\$13,636,649 49.27%	\$8,981 0.03%	\$14,881,373 53.76%	
SureWest						
Direct			\$1,820,986 5.21%	\$705,027 2.02%	\$0 0.00%	\$2,526,013 7.23%
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$34,950,275 100.00%	\$1,820,986 5.21%	\$705,027 2.02%	\$0 0.00%	\$2,526,013 7.23%	
SureWest Wireless						
Direct			\$427,769 2.14%	\$128,600 0.64%	\$0 0.00%	\$556,369 2.78%
Subcontracting			\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$19,991,364 100.00%	\$427,769 2.14%	\$128,600 0.64%	\$0 0.00%	\$556,369 2.78%	
Wild Goose Storage						
Direct			\$87,323 1.05%	\$0 0.00%	\$0 0.00%	\$87,323 1.05%
Subcontracting			\$0	\$0	\$0	\$0

		0.00%	0.00%	0.00%	0.00%
Combined	\$8,304,440	\$87,323	\$0	\$0	\$87,323
	100.00%	1.05%	0.00%	0.00%	1.05%
XO California					
Direct		\$83,020	\$184,192	\$0	\$267,212
		0.12%	0.27%	0.00%	0.39%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$67,972,932	\$83,020	\$184,192	\$0	\$267,212
	100.00%	0.12%	0.27%	0.00%	0.39%
Cal-Am Water					
Direct		\$2,446,684	\$1,305,911	\$8,655	\$3,761,250
		8.72%	4.65%	0.03%	13.41%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$28,057,509	\$2,446,684	\$1,305,911	\$8,655	\$3,761,250
	100.00%	8.72%	4.65%	0.03%	13.41%
Cal Water Service Co					
Direct		\$9,231,339	\$448,330	\$0	\$9,679,669
		7.09%	0.34%	0.00%	7.44%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$130,139,755	\$9,231,339	\$448,330	\$0	\$9,679,669
	100.00%	7.09%	0.34%	0.00%	7.44%
Golden State Water					
Direct		\$2,556,167	\$1,258,600	\$0	\$3,814,767
		2.34%	1.15%	0.00%	3.50%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$109,122,696	\$2,556,167	\$1,258,600	\$0	\$3,814,767
	100.00%	2.34%	1.15%	0.00%	3.50%
Park Water Co					
Direct		\$934,348	\$129,592	\$256,324	\$1,320,264
		4.75%	0.66%	1.30%	6.71%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$19,670,335	\$934,348	\$129,592	\$256,324	\$1,320,264
	100.00%	4.75%	0.66%	1.30%	6.71%
San Gabriel Water Co					
Direct		\$715,387	\$6,834	\$27,873	\$750,094
		1.41%	0.01%	0.05%	1.47%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$50,870,065	\$715,387	\$6,834	\$27,873	\$750,094
	100.00%	1.41%	0.01%	0.05%	1.47%
San Jose Water Co					
Direct		\$4,820,397	\$0	\$0	\$4,820,397
		8.30%	0.00%	0.00%	8.30%
Subcontracting		\$558,893	\$0	\$32,542	\$591,435
		0.96%	0.00%	0.06%	1.02%
Combined	\$58,075,312	\$5,379,290	\$0	\$32,542	\$5,411,832
		9.26%	0.00%	0.06%	9.32%
Suburban Water Co					
Direct		\$1,640,877	\$32,632	\$1,891	\$1,675,400
		7.38%	0.15%	0.01%	7.53%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$22,246,391	\$1,640,877	\$32,632	\$1,891	\$1,675,400
		7.38%	0.15%	0.01%	7.53%
Total	\$873,131,857	\$43,212,860	\$27,628,499	\$535,083	\$71,376,442
	100.00%	4.95%	3.16%	0.06%	8.17%

Table 2 B 2006 WMDVBE Procurement Results for Small Utilities					
	2006 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Long Distance					
Direct		\$2,814,469	\$2,701,754	\$22	\$5,516,245
		3.38%	3.25%	0.00%	6.63%
Subcontracting		\$2,602,085	\$500,630	\$1,101	\$3,103,816
		3.13%	0.60%	0.00%	3.73%
Combined	\$83,195,266	\$5,416,554	\$3,202,384	\$1,123	\$8,620,061
	100.00%	6.51%	3.85%	0.00%	10.36%
Citizens					
Direct		\$1,109,356	\$897,806	\$5,084	\$2,012,246
		2.34%	1.89%	0.00%	4.25%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$47,388,460	\$1,109,356	\$897,806	\$5,084	\$2,012,246
	100.00%	2.34%	1.89%	0.00%	4.25%
Lodi Gas & Storage					
Direct		\$189,281	\$448,294	\$67,803	\$705,378
		2.16%	5.11%	0.77%	8.04%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$8,772,096	\$189,281	\$448,294	\$67,803	\$705,378
		2.16%	5.11%	0.77%	8.04%
MCI Worldcom					
Direct		\$2,323,542	\$1,062,704	\$422,206	\$3,808,452
		6.13%	2.80%	1.11%	10.05%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$37,893,209	\$2,323,542	\$1,062,704	\$422,206	\$3,808,452
	100.00%	6.13%	2.80%	1.11%	10.05%
PP&L					
Direct		\$0	\$640	\$0	\$640
		0.00%	0.01%	0.00%	0.01%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$9,001,855	\$0	\$640	\$0	\$640
	100.00%	0.00%	0.01%	0.00%	0.01%
Qwest					
Direct		\$5,794,724	\$111,404	\$0	\$5,906,128
		9.96%	0.19%	0.00%	10.15%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$58,162,555	\$5,794,724	\$111,404	\$0	\$5,906,128
	100.00%	9.96%	0.19%	0.00%	10.15%
Sierra Pacific					
Direct		\$2,011,667	\$1,423,217	\$38,951	\$3,473,835
		5.39%	3.82%	0.10%	9.31%
Subcontracting		\$4,143	\$11,415	\$0	\$15,558
		0.01%	0.03%	0.00%	0.04%
Combined	\$37,303,241	\$2,015,810	\$1,434,632	\$38,951	\$3,489,393
	100.00%	5.40%	3.85%	0.10%	9.35%
SouthWest Gas					
Direct		\$528,479	\$14,257,037	\$1,702	\$14,787,218
		2.13%	57.36%	0.01%	59.49%
Subcontracting		\$2,552	\$0	\$0	\$2,552
		0.01%	0.00%	0.00%	0.01%
Combined	\$24,855,500	\$531,031	\$14,257,037	\$1,702	\$14,789,770
	100.00%	2.14%	57.36%	0.01%	59.50%
SureWest					
Direct		\$1,387,363	\$412,584	\$0	\$1,799,947
		5.13%	1.52%	0.00%	6.65%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$27,060,078	\$1,387,363	\$412,584	\$0	\$1,799,947
	100.00%	5.13%	1.52%	0.00%	6.65%
SureWest Wireless					
Direct		\$848	\$92,585	\$0	\$93,433
		0.00%	0.49%	0.00%	0.49%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$18,951,663	\$848	\$92,585	\$0	\$93,433
	100.00%	0.00%	0.49%	0.00%	0.49%
Wild Goose Storage					
Direct		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%

Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$5,096,516	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
XO California					
Direct		\$320,550	\$1,144,512	\$0	\$1,465,062
		4.18%	14.91%	0.00%	19.09%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$7,673,893	\$320,550	\$1,144,512	\$0	\$1,465,062
	100.00%	4.18%	14.91%	0.00%	19.09%
Cal-Am Water					
Direct		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Subcontracting		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Combined		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Cal Water Service Co					
Direct		\$8,564,711	\$147,270	\$0	\$8,711,981
		6.29%	0.11%	0.00%	6.40%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$136,210,474	\$8,564,711	\$147,270	\$0	\$8,711,981
	100.00%	6.29%	0.11%	0.00%	6.40%
Golden State Water					
Direct		\$1,598,287	\$0	\$0	\$1,598,287
		2.15%	0.00%	0.00%	2.15%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$74,482,654	\$1,598,287	\$0	\$0	\$1,598,287
	100.00%	2.15%	0.00%	0.00%	2.15%
Park Water Co					
Direct		\$1,349,150	\$23,616	\$68,000	\$1,440,766
		6.54%	0.11%	0.33%	6.99%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$20,623,112	\$1,349,150	\$23,616	\$68,000	\$1,440,766
	100.00%	6.54%	0.11%	0.33%	6.99%
San Gabriel Water Co					
Direct		\$73,002	\$1,600	\$15,227	\$89,829
		0.13%	0.00%	0.03%	0.16%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$57,454,779	\$73,002	\$1,600	\$15,227	\$89,829
	100.00%	0.13%	0.00%	0.03%	0.16%
San Jose Water Co					
Direct		\$2,411,358	\$0	\$0	\$2,411,358
		3.19%	0.00%	0.00%	3.19%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$75,573,063	\$2,411,358	\$0	\$0	\$2,411,358
		3.19%	0.00%	0.00%	3.19%
Suburban Water Co					
Direct		\$1,585,289	\$43,233	\$194	\$1,628,716
		8.43%	0.23%	0.00%	8.66%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$18,799,923	\$1,585,289	\$43,233	\$194	\$1,628,716
		8.43%	0.23%	0.00%	8.66%
Total	\$748,498,337	\$34,670,856	\$23,280,301	\$620,290	\$58,571,447
	100.00%	4.63%	3.11%	0.08%	7.83%

Table 3
2007 & 2006 Summary of Large, Small, and Combined
Utility MBE/WBE/DVBE and Total WMDVBE Procurement
(In Dollars and as a Percentage of Total Corporate Procurement)

	Total Procurement	MBE	WBE	DVBE	Total WMDVBE
2007					
Total					
Large Utilities	\$18,330,544,421 100.00%	\$1,761,187,824 9.61%	\$899,235,911 4.91%	\$66,770,972 0.36%	\$2,727,194,707 14.88%
Total					
Small Utilities	\$873,131,857 100.00%	\$43,212,860 4.95%	\$27,628,499 3.16%	\$535,083 0.06%	\$71,376,442 8.17%
Total					
Combined	\$19,203,676,278 100.00%	\$1,804,400,684 9.40%	\$926,864,410 4.83%	\$67,306,055 0.35%	\$2,798,571,149 14.57%
2006					
Total					
Large Utilities	\$20,568,841,902 100.00%	\$1,785,517,212 8.68%	\$831,126,185 4.04%	\$55,289,385 0.27%	\$2,671,932,782 12.99%
Total					
Small Utilities	\$748,498,337 100.00%	\$34,670,856 4.63%	\$23,280,301 3.11%	\$620,290 0.08%	\$58,571,447 7.83%
Total					
Combined	\$21,317,340,239 100.00%	\$1,820,188,068 8.54%	\$854,406,486 4.01%	\$55,909,675 0.26%	\$2,730,504,229 12.81%

Table 4a
2007 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total MBE Procurement)

	Cingular	Edison	Nextel/Sprint	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wriss
Black											
direct	\$46,700,000 46.79%	\$40,375,441 10.69%	#DIV/0!	\$96,181,832 23.95%	\$174,352,453 37.35%	\$2,853,671 17.59%	\$1,132,449 7.85%	\$14,541,816 12.22%	\$12,163,067 12.50%	\$4,913,770 4.86%	\$10,519,979 15.67%
sub	\$100,000 0.10%	\$9,425,313 2.49%	\$0	\$11,449,677 2.85%	\$12,317,902 2.64%	\$497,721 3.07%	\$1,895,273 13.13%	\$3,686,801 3.10%	\$4,919,403 5.06%	\$10,205,102 10.10%	\$17,343,817 25.83%
combined	\$46,800,000 46.89%	\$49,800,754 13.18%	\$0	\$107,631,509 26.80%	\$186,670,355 39.99%	\$3,351,392 20.66%	\$3,027,722 20.98%	\$18,228,617 15.32%	\$17,082,470 17.55%	\$15,118,872 14.97%	\$27,863,796 41.50%
Hispanic											
direct	\$14,800,000 14.83%	\$127,635,953 33.78%	#DIV/0!	\$94,067,145 23.43%	\$152,635,523 32.70%	\$1,225,499 7.55%	\$6,775,237 46.94%	\$51,260,587 43.08%	\$48,426,722 49.76%	\$68,079,404 67.39%	\$12,914,698 19.24%
sub	\$2,100,000 2.10%	\$16,417,529 4.34%	\$0	\$42,296,291 10.53%	\$3,825,619 0.82%	\$643,400 3.97%	\$94,439 0.65%	\$17,024,860 14.31%	\$5,626,092 5.78%	\$3,571,914 3.54%	\$1,760,404 2.62%
combined	\$16,900,000 16.93%	\$144,053,482 38.12%	\$0	\$136,363,436 33.96%	\$156,461,142 33.52%	\$1,868,899 11.52%	\$6,869,676 47.60%	\$68,285,447 57.39%	\$54,052,814 55.54%	\$71,651,318 70.93%	\$14,675,102 21.86%
Asian-Pacific											
direct	\$32,100,000 32.16%	\$111,747,238 29.57%	#DIV/0!	\$89,261,610 22.23%	\$109,374,021 23.43%	\$6,369,162 39.26%	\$3,314,275 22.96%	\$13,378,966 11.24%	\$19,588,058 20.13%	\$8,434,843 8.35%	\$20,764,979 30.93%
sub	\$2,600,000 2.61%	\$37,893,383 10.03%	\$0	\$55,778,873 13.89%	\$8,487,423 1.82%	\$3,296,850 20.32%	\$632,171 4.38%	686,308 0.58%	\$82,304 0.08%	\$1,964,015 1.94%	\$1,258,819 1.87%
combined	\$34,700,000 34.77%	\$149,640,621 39.60%	\$0	\$145,040,483 36.12%	\$117,861,444 25.25%	\$9,666,012 59.58%	\$3,946,446 27.34%	\$14,065,274 11.82%	\$19,670,362 20.21%	\$10,398,858 10.29%	\$22,023,798 32.80%
Native American											
direct	\$100,000 0.10%	\$21,152,405 5.60%	#DIV/0!	\$1,586,343 0.40%	\$1,164,965 0.25%	\$281,754 1.74%	\$39,614 0.27%	\$18,284,714 15.37%	\$6,428,495 6.61%	\$2,760,767 2.73%	\$43,408 0.06%
sub	\$0 0.00%	\$256,548 0.07%	\$0	\$8,140,881 2.03%	\$990,213 0.21%	\$591 0.00%	\$15,315 0.11%	\$117,769 0.10%	\$81,740 0.08%	\$1,088,228 1.08%	\$0 0.00%
combined	\$100,000 0.10%	\$21,408,953 5.67%	\$0	\$9,727,224 2.42%	\$2,155,178 0.25%	\$282,345 1.74%	\$54,929 0.38%	\$18,402,483 15.47%	\$6,510,235 6.69%	\$3,848,995 3.81%	\$43,408 0.06%
Other											
direct	\$1,300,000 1.30%	\$12,952,953 3.43%	#DIV/0!	\$49,195 0.01%	\$937,591 0.20%	\$410,507 2.53%	\$86,906 0.60%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,532,881 3.77%
sub	\$0 0.00%	\$0 0.00%	\$0	\$2,730,068 0.68%	\$2,737,701 0.59%	\$644,598 3.97%	\$447,570 3.10%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
combined	\$1,300,000 1.30%	\$12,952,953 3.43%	\$0	\$2,779,263 0.69%	\$3,675,292 0.79%	\$1,055,105 6.50%	\$534,476 3.70%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,532,881 3.77%
Ethnically Unspecified Minority Subcontractors	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total MBE Procurement	\$99,800,000 100.00%	\$377,856,763 100.00%	\$0 100.00%	\$401,541,915 100.00%	\$466,823,411 100.00%	\$16,223,753 100.00%	\$14,433,249 100.00%	\$118,981,821 100.00%	\$97,315,881 100.00%	\$101,018,043 100.00%	\$67,138,985 100.00%

Table 5a
2007 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total Corporate Procurement)

	Cingular	Edison	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wrlls
Black										
direct	\$46,700,000 2.06%	\$40,375,441 1.65%	\$96,181,832 3.49%	\$174,352,453 6.27%	\$2,853,671 0.77%	\$1,132,449 0.43%	\$14,541,816 2.24%	\$12,163,067 2.27%	\$4,913,770 0.94%	\$10,519,979 0.18%
sub	\$100,000 0.00%	\$9,425,313 0.39%	\$11,449,677 0.41%	\$12,317,902 0.44%	\$497,721 0.13%	\$1,895,273 0.72%	\$3,686,801 0.57%	\$4,919,403 0.92%	\$10,205,102 1.95%	\$17,343,817 0.30%
combined	\$46,800,000 2.06%	\$49,800,754 2.03%	\$107,631,509 3.90%	\$186,670,355 6.72%	\$3,351,392 0.91%	\$3,027,722 1.15%	\$18,228,617 2.80%	\$17,082,470 3.19%	\$15,118,872 2.89%	\$27,863,796 0.49%
Hispanic										
direct	\$14,800,000 0.65%	\$127,635,953 5.22%	\$94,067,145 3.41%	\$152,635,523 5.49%	\$1,225,499 0.33%	\$6,775,237 2.57%	\$51,260,587 7.88%	\$48,426,722 9.05%	\$68,079,404 13.00%	\$12,914,698 0.23%
sub	\$2,100,000 0.09%	\$16,417,529 0.67%	\$42,296,291 1.53%	\$3,825,619 0.14%	\$643,400 0.17%	\$94,439 0.04%	\$17,024,860 2.62%	\$5,626,092 1.05%	\$3,571,914 0.68%	\$1,760,404 0.03%
combined	\$16,900,000 0.74%	\$144,053,482 5.89%	\$136,363,436 4.94%	\$156,461,142 5.63%	\$1,868,899 0.51%	\$6,869,676 2.60%	\$68,285,447 10.50%	\$54,052,814 10.10%	\$71,651,318 13.68%	\$14,675,102 0.26%
Asian-Pacific										
direct	\$32,100,000 1.41%	\$111,747,238 4.57%	\$89,261,610 3.24%	\$109,374,021 3.94%	\$6,369,162 1.72%	\$3,314,275 1.26%	\$13,378,966 2.06%	\$19,588,058 3.66%	\$8,434,843 1.61%	\$20,764,979 0.36%
sub	\$2,600,000 0.11%	\$37,893,383 1.55%	\$55,778,873 2.02%	\$8,487,423 0.31%	\$3,296,850 0.89%	\$632,171 0.24%	686,308 0.11%	\$82,304 0.02%	\$1,964,015 0.37%	\$1,258,819 0.02%
combined	\$34,700,000 1.53%	\$149,640,621 6.11%	\$145,040,483 5.26%	\$117,861,444 4.24%	\$9,666,012 2.62%	\$3,946,446 1.49%	\$14,065,274 2.16%	\$19,670,362 3.67%	\$10,398,858 1.99%	\$22,023,798 0.38%
Native American										
direct	\$100,000 0.00%	\$21,152,405 0.86%	\$1,586,343 0.06%	\$1,164,965 0.04%	\$281,754 0.08%	\$39,614 0.02%	\$18,284,714 2.81%	\$6,428,495 1.20%	\$2,760,767 0.53%	\$43,408 0.00%
sub	\$0 0.00%	\$256,548 0.07%	\$8,140,881 0.30%	\$990,213 0.21%	\$591 0.00%	\$15,315 0.01%	\$117,769 0.02%	\$81,740 0.02%	\$1,088,228 1.08%	\$0 0.00%
combined	\$100,000 0.00%	\$21,408,953 0.87%	\$9,727,224 0.35%	\$2,155,178 0.08%	\$282,345 0.08%	\$54,929 0.02%	\$18,402,483 2.83%	\$6,510,235 1.22%	\$3,848,995 0.73%	\$43,408 0.00%
Other										
direct	\$1,300,000 0.06%	\$12,952,953 0.53%	49,195 0.00%	\$937,591 0.03%	\$410,507 0.11%	\$86,906 0.03%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,532,881 0.04%
sub	\$0 0.00%	\$0 0.00%	\$2,730,068 0.10%	\$2,737,701 0.10%	\$644,598 0.17%	\$447,570 0.17%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
combined	\$1,300,000 0.06%	\$12,952,953 0.53%	\$2,779,263 0.10%	\$3,675,292 0.13%	\$1,055,105 0.29%	\$534,476 0.20%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,532,881 0.04%
Ethnically Unspecified Minority Sub	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total MBE Procurement	\$99,800,000 4.40%	\$377,856,763 15.44%	\$401,541,915 14.55%	\$466,823,411 16.80%	\$16,223,753 4.39%	\$14,433,249 5.47%	\$118,981,821 18.29%	\$97,315,881 18.18%	\$101,018,043 19.29%	\$67,138,985 1.17%
Total Corporate Procurement	\$2,270,000,000 100.00%	\$2,447,254,956 100.00%	\$2,759,235,519 100.00%	\$2,778,976,722 100.00%	\$369,432,539 100.00%	\$264,064,966 100.00%	\$650,574,383 100.00%	\$535,394,092 100.00%	\$523,758,051 100.00%	\$5,731,853,193 100.00%

Table 6a
Summary of Procurement from Women: 2007
Minority and Caucasian Women (in Dollars and as a Percentage of
Large Utilities' Total Corporate Expenditures)

	Minority Women	Caucasian Women	Combined Women	Total Corporate
Cingular				
direct	\$23,800,000 1.05%	\$21,700,000 0.96%	\$45,500,000 2.00%	
subcontracting	\$2,500,000 0.11%	\$3,500,000 0.15%	\$6,000,000 0.26%	
combined	\$26,300,000 1.16%	\$25,200,000 1.11%	\$51,500,000 2.27%	\$2,270,000,000 100.00%
Edison				
direct	\$62,761,784 2.56%	\$175,925,117 7.19%	\$238,686,901 9.75%	
subcontracting	\$11,707,742 0.48%	\$31,149,734 1.27%	\$42,857,476 1.75%	
combined	\$74,469,526 3.04%	\$207,074,851 8.46%	\$281,544,377 11.50%	\$2,447,254,956 100.00%
PG&E				
direct	\$30,962,017 1.12%	\$127,595,850 4.62%	\$158,557,867 5.75%	
subcontracting	\$46,640,061 1.69%	\$48,407,747 1.75%	\$95,047,808 3.44%	
combined	\$77,602,078 2.81%	\$176,003,597 6.38%	\$253,605,675 9.19%	\$2,759,235,519 100.00%
AT&T California				
direct	\$75,364,121 7.73%	\$214,749,905 7.73%	\$290,114,026 10.44%	
subcontracting	\$3,201,295 0.12%	\$15,744,683 0.57%	\$18,945,978 0.68%	
combined	\$78,565,416 2.83%	\$230,494,588 8.29%	\$309,060,004 11.12%	\$2,778,976,722 100.00%
AT&T Co of CA				
direct	\$2,207,231 0.60%	\$5,959,225 1.61%	\$8,166,456 2.21%	
subcontracting	\$1,080,093 0.29%	\$1,123,514 0.30%	\$2,203,607 0.60%	
combined	\$3,287,324 0.89%	\$7,082,739 1.92%	\$10,370,063 2.81%	\$369,432,539 100.00%
AT&T/ASI				
direct	\$3,180,857 1.20%	\$6,684,927 2.53%	\$9,865,784 3.74%	
subcontracting	\$497,569 0.19%	\$610,721 0.23%	\$1,108,290 0.42%	
combined	\$3,678,426 1.39%	\$7,295,648 2.76%	\$10,974,074 4.16%	\$264,064,966 100.00%
SDG&E				
direct	\$21,345,551 3.28%	\$28,786,303 4.42%	\$50,131,854 7.71%	
subcontracting	\$2,217,446 0.34%	\$12,197,955 1.87%	\$14,415,401 2.22%	
combined	\$23,562,997 3.62%	\$40,984,258 6.30%	\$64,547,255 9.92%	\$650,574,383 100.00%
SoCalGas				
direct	\$10,578,935 1.98%	\$33,125,102 6.19%	\$43,704,037 8.16%	
subcontracting	\$2,380,651 0.44%	\$11,227,513 2.10%	\$13,608,164 2.54%	
combined	\$12,959,586 2.42%	\$44,352,615 8.28%	\$57,312,201 10.70%	\$535,394,092 100.00%
Verizon				
direct	\$5,260,633 1.00%	\$52,566,725 10.04%	\$57,827,358 11.04%	
subcontracting	NOT TRACKED #VALUE!	\$2,012,061 0.38%	\$2,012,061 0.38%	
combined	\$5,260,633 1.00%	\$54,578,786 10.42%	\$59,839,419 11.43%	\$523,758,051 100.00%
Verizon Wireless				
direct	\$0 0.00%	\$105,429,193 1.84%	\$105,429,193 1.84%	
subcontracting	\$0 0.00%	\$739,636 0.01%	\$739,636 0.01%	
combined	\$0 0.00%	\$106,168,829 1.85%	\$106,168,829 1.85%	\$5,731,853,193 100.00%
Total	\$305,685,986 1.67%	\$899,235,911 4.91%	\$1,204,921,897 6.57%	\$18,330,544,421 100.00%

Table 6b
Summary of Procurement from Women: 2006
Minority and Caucasian Women (in Dollars and as a Percentage of
Large Utilities' Total Corporate Expenditures)

	Minority Women	Caucasian Women	Combined Women	Total Corporate
Cingular				
direct	\$50,782,607 2.02%	\$40,226,173 1.60%	\$91,008,780 3.62%	
subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
combined	\$50,782,607 2.02%	\$40,226,173 1.60%	\$91,008,780 3.62%	\$2,517,239,260 100.00%
Edison				
direct	\$70,843,364 2.94%	\$143,388,535 5.95%	\$214,231,899 8.89%	
subcontracting	\$11,182,816 0.46%	\$13,634,637 0.57%	\$24,817,453 1.03%	
combined	\$82,026,180 3.40%	\$157,023,172 6.52%	\$239,049,352 9.92%	\$2,409,314,191 100.00%
Nextel				
direct	\$0 0.00%	\$38,304,880 0.91%	\$38,304,880 0.91%	
subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
combined	\$0 0.00%	\$38,304,880 0.91%	\$38,304,880 0.91%	\$4,200,409,963 100.00%
PG&E				
direct	\$19,851,099 0.87%	\$112,809,033 4.97%	\$132,660,132 5.84%	
subcontracting	\$54,050,231 2.38%	\$24,402,007 1.07%	\$78,452,238 3.45%	
combined	\$73,901,330 3.25%	\$137,211,040 6.04%	\$211,112,370 9.29%	\$2,271,956,640 100.00%
AT&T California				
direct	\$96,001,479 8.68%	\$218,717,783 8.68%	\$314,719,262 12.49%	
subcontracting	\$2,376,924 0.09%	\$16,447,110 0.65%	\$18,824,034 0.75%	
combined	\$98,378,403 3.90%	\$235,164,893 9.33%	\$333,543,296 13.23%	\$2,520,464,812 100.00%
AT&T Co of CA				
direct	\$4,610,504 0.99%	\$7,250,117 1.56%	\$11,860,621 2.55%	
subcontracting	\$2,201,237 0.47%	\$3,193,557 0.69%	\$5,394,794 1.16%	
combined	\$6,811,741 1.46%	\$10,443,674 2.25%	\$17,255,415 3.71%	\$465,175,825 100.00%
AT&T/ASI				
direct	\$3,254,411 0.89%	\$10,277,642 2.82%	\$13,532,053 3.71%	
subcontracting	\$333,626 0.09%	\$1,087,279 0.30%	\$1,420,905 0.39%	
combined	\$3,588,037 0.98%	\$11,364,921 3.12%	\$14,952,958 4.10%	\$364,721,706 100.00%
SDG&E				
direct	\$19,082,532 2.97%	\$18,799,697 2.93%	\$37,882,229 5.89%	
subcontracting	\$2,973,559 0.46%	\$13,467,351 2.10%	\$16,440,910 2.56%	
combined	\$22,056,091 3.43%	\$32,267,048 5.02%	\$54,323,139 8.45%	\$642,685,211 100.00%
SoCalGas				
direct	\$5,003,227 1.13%	\$19,127,521 4.32%	\$24,130,748 5.45%	
subcontracting	\$886,542 0.20%	\$12,432,992 2.81%	\$13,319,534 3.01%	
combined	\$5,889,769 1.33%	\$31,560,513 7.13%	\$37,450,282 8.46%	\$442,648,573 100.00%
Verizon				
direct	\$7,912,824 1.64%	\$34,030,980 7.06%	\$41,943,804 8.70%	
subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
combined	\$7,912,824 1.64%	\$34,030,980 7.06%	\$41,943,804 8.70%	\$482,214,425 100.00%
Verizon Wireless				
direct	\$0 0.00%	\$102,684,267 2.41%	\$102,684,267 2.41%	
subcontracting	\$0 0.00%	\$844,624 0.02%	\$844,624 0.02%	
combined	\$0 0.00%	\$103,528,891 2.43%	\$103,528,891 2.43%	\$4,252,011,296 100.00%
Total	\$351,346,982 1.71%	\$831,126,185 4.04%	\$1,182,473,167 5.75%	\$20,568,841,902 100.00%

Table 7a
2007 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2007 DVBE Procurement		2007 Total Procurement
Cingular	\$900,000	0.04%	\$2,270,000,000
Edison	\$4,271,222	0.17%	\$2,447,254,956
PG&E	\$21,302,379	0.77%	\$2,759,235,519
AT&T California	\$31,720,020	1.14%	\$2,778,976,722
AT&T Comm of CA	\$245,159	0.07%	\$369,432,539
AT&T/ASI	\$231,063	0.09%	\$264,064,966
SDG&E	\$2,979,969	0.46%	\$650,574,383
SoCal Gas	\$2,179,819	0.41%	\$535,394,092
Verizon California	\$1,951,990	0.37%	\$523,758,051
Verizon Wireless	\$989,351	0.02%	\$5,731,853,193
TOTAL	\$66,770,972	0.36%	\$18,330,544,421
AT&T Long Distance	\$26,224	0.02%	\$131,115,200
Citizens	\$0	0.00%	\$33,697,728
Lodi Gas	\$59,702	0.48%	\$12,568,073
MCI / Verizon	\$104,530	0.36%	\$29,149,093
PP&L	\$0	0.00%	\$5,052,143
Qwest	\$581	0.00%	\$40,014,224
Sierra Pacific	\$7,780	0.02%	\$44,454,817
SouthWest Gas	\$8,981	0.03%	\$27,679,505
SureWest	\$0	0.00%	\$34,950,275
SureWest Wireless	\$0	0.00%	\$19,991,364
Wild Goose Stg	\$0	0.00%	\$8,304,440
XO California	\$0	0.00%	\$67,972,932
Cal Water Service Co	\$0	0.00%	\$130,139,755
Golden State Water	\$0	0.00%	\$109,122,696
Park Water Co	\$256,324	1.30%	\$19,670,335
San Gabriel Water	\$27,873	0.05%	\$50,870,065
San Jose Water Co	\$32,542	0.06%	\$58,075,312
Suburban Water Co	\$1,891	0.01%	\$22,246,391
TOTAL	\$526,428	0.06%	\$845,074,348
GRAND TOTAL	\$67,297,400	0.35%	\$19,175,618,769

Table 7b
2006 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2006 DVBE Procurement		2006 Total Procurement
Cingular	\$9,809,037	0.39%	\$2,517,239,260
Edison	\$2,895,573	0.12%	\$2,409,314,191
Nextel	\$565,569	0.01%	\$4,200,409,963
PG&E	\$20,923,645	0.92%	\$2,271,956,640
AT&T California	\$14,588,944	0.58%	\$2,520,464,812
AT&T Comm of CA	\$865,555	0.19%	\$465,175,825
AT&T/ASI	\$438,480	0.12%	\$364,721,706
SDG&E	\$3,009,587	0.47%	\$642,685,211
SoCal Gas	\$217,056	0.05%	\$442,648,573
Verizon California	\$1,311,525	0.27%	\$482,214,425
Verizon Wireless	\$664,414	0.02%	\$4,252,011,296
TOTAL	\$55,289,385	0.27%	\$20,568,841,902
AT&T Long Distance	\$1,123	0.00%	\$83,195,266
Citizens	\$5,084	0.01%	\$47,388,460
Lodi Gas	\$67,803	0.77%	\$8,772,096
MCI	\$422,206	1.11%	\$37,893,209
PP&L	\$0	0.00%	\$9,001,855
Qwest	\$0	0.00%	\$58,162,555
Sierra Pacific	\$38,951	0.10%	\$37,303,241
SouthWest Gas	\$1,702	0.01%	\$24,855,500
SureWest	\$0	0.00%	\$27,060,078
SureWest Wireless	\$0	0.00%	\$18,951,663
Wild Goose Stg	\$0	0.00%	\$5,096,516
XO California	\$0	0.00%	\$7,673,893
Cal Water Service Co	\$0	0.00%	\$136,210,474
Golden State Water	\$0	0.00%	\$74,482,654
Park Water Co	\$68,000	0.33%	\$20,623,112
San Gabriel Water	\$15,227	0.03%	\$57,454,779
San Jose Water Co	\$0	0.00%	\$75,573,063
Suburban Water Co	\$194	0.00%	\$18,799,923
TOTAL	\$620,290	0.08%	\$748,498,337
GRAND TOTAL	\$55,909,675	0.26%	\$21,317,340,239

**Table 8a
2007 Fuel Procurement**

	Total Procurement	MBE	WBE	DVBE	WMDVBE
Edison					
Natural Gas	\$1,368,766,000	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Fuels	\$172,647,000	\$0	\$769,000	\$0	\$769,000
	100.00%	0.00%	0.45%	0.00%	0.45%
Combined	\$1,541,413,000	\$0	\$769,000	\$0	\$769,000
	100.00%	0.00%	0.05%	0.00%	0.05%
PG&E					
Natural Gas	\$2,041,236,798	\$136,621,316	\$52,926,883	\$0	\$189,548,199
	100.00%	6.69%	2.59%	0.00%	9.29%
SDG&E					
Natural Gas	\$674,614,367	\$107,636,821	\$3,207,277	\$0	\$110,844,098
	100%	15.96%	0.48%	0.00%	16.43%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Combined	\$674,614,367	\$107,636,821	\$3,207,277	\$0	\$110,844,098
	100.00%	15.96%	0.48%	0.00%	16.43%
SoCal Gas					
Natural Gas	\$2,737,078,928	\$356,499,891	\$36,820,809	\$0	\$393,320,700
	100.00%	13.02%	1.35%	0.00%	14.37%
SW Gas					
Natural Gas	\$83,165,407	\$7,761,781	\$0	\$0	\$7,761,781
	100.00%	9.33%	0.00%	0.00%	9.33%
Total	\$7,077,508,500	\$608,519,809	\$93,723,969	\$0	\$702,243,778
	100.00%	8.60%	1.32%	0.00%	9.92%

Table 8b
2006 Fuel Procurement

	Total Procurement	MBE	WBE	DVBE	WMDVBE
Edison					
Natural Gas	\$1,167,056,000	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Fuels	\$156,000,000	\$0	\$733,000	\$0	\$733,000
	100.00%	0.00%	0.47%	0.00%	0.47%
Combined	\$1,323,056,000	\$0	\$733,000	\$0	\$733,000
	100.00%	0.00%	0.06%	0.00%	0.06%
PG&E					
Natural Gas	\$2,094,618,882	\$113,380,084	\$0	\$0	\$113,380,084
	100.00%	5.41%	0.00%	0.00%	5.41%
SDG&E					
Natural Gas	\$501,647,625	\$42,684,461	\$6,730,803	\$0	\$49,415,264
	100%	8.51%	1.34%	0.00%	9.85%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Combined	\$501,647,625	\$42,684,461	\$6,730,803	\$0	\$49,415,264
	100.00%	8.51%	1.34%	0.00%	9.85%
SoCal Gas					
Natural Gas	\$2,549,015,689	\$295,394,556	\$21,503,227	\$0	\$316,897,783
	100.00%	11.59%	0.84%	0.00%	12.43%
SW Gas					
Natural Gas	\$78,583,300	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Total	\$6,546,921,496	\$451,459,101	\$28,967,030	\$0	\$480,426,131
	100.00%	6.90%	0.44%	0.00%	7.34%
