

Table 1A
2009 WMDVBE Procurement Results for Large Utilities

	2009 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Mobility					
Direct		\$175,982,455 4.18%	\$21,213,825 0.50%	\$78,687 0.00%	\$197,274,967 4.69%
Subcontracting		\$82,656,261 1.96%	\$4,941,025 0.12%	\$45,704 0.00%	\$87,642,990 2.08%
Combined	\$4,210,154,857 100.00%	\$258,638,716 6.14%	\$26,154,850 0.62%	\$124,391 0.00%	\$284,917,957 6.77%
Edison					
Direct		\$352,437,927 11.41%	\$195,571,082 6.33%	\$3,622,561 0.12%	\$551,631,570 17.86%
Subcontracting		\$121,814,267 3.94%	\$53,730,372 1.74%	\$2,330,385 0.08%	\$177,875,024 5.76%
Combined	\$3,089,488,944 100.00%	\$474,252,194 15.35%	\$249,301,454 8.07%	\$5,952,946 0.19%	\$729,506,594 23.61%
Sprint					
Direct		\$71,415,219 2.22%	\$18,037,774 0.56%	\$764,428 0.02%	\$90,217,421 2.80%
Subcontracting		\$201,945,516 6.27%	\$139,784,470 4.34%	\$16,857,831 0.52%	\$358,587,817 11.13%
Combined	\$3,220,869,297 100.00%	\$273,360,735 8.49%	\$157,822,244 4.90%	\$17,622,259 0.55%	\$448,805,238 13.93%
PG&E					
Direct		\$379,239,492 10.45%	\$241,642,007 6.66%	\$19,153,426 0.53%	\$640,034,925 17.63%
Subcontracting		\$171,121,607 4.71%	\$88,062,698 2.43%	\$29,193,420 0.80%	\$288,377,725 7.94%
Combined	\$3,630,251,430 100.00%	\$550,361,099 15.16%	\$329,704,705 9.08%	\$48,346,846 1.33%	\$928,412,650 25.57%
AT&T California					
Direct		\$415,032,921 19.25%	\$169,961,925 7.88%	\$33,397,007 1.55%	\$618,391,853 28.68%
Subcontracting		\$90,642,612 4.20%	\$38,530,453 1.79%	\$2,524,834 0.12%	\$131,697,899 6.11%
Combined	\$2,156,383,641 100.00%	\$505,675,533 23.45%	\$208,492,378 9.67%	\$35,921,841 1.67%	\$750,089,752 34.78%
AT&T Comm of CA					
Direct		\$58,673,263 11.34%	\$16,370,607 3.16%	\$71,187 0.01%	\$75,115,057 14.51%
Subcontracting		\$11,547,233 2.23%	\$4,601,039 0.89%	\$158,026 0.03%	\$16,306,298 3.15%
Combined	\$517,529,015 100.00%	\$70,220,496 13.57%	\$20,971,646 4.05%	\$229,213 0.04%	\$91,421,355 17.66%
AT&T/ASI					
Direct		\$5,721,681 3.90%	\$3,077,859 2.10%	\$28,889 0.02%	\$8,828,429 6.02%
Subcontracting		\$7,317,018 4.99%	\$2,252,359 1.54%	\$105,248 0.07%	\$9,674,625 6.60%
Combined	\$146,644,490 100.00%	\$13,038,699 8.89%	\$5,330,218 3.63%	\$134,137 0.09%	\$18,503,054 12.62%
SDG&E					
Direct		\$132,467,836 16.19%	\$44,007,005 5.38%	\$10,553,446 1.29%	\$187,028,287 22.85%
Subcontracting		\$35,063,124 4.28%	\$10,868,380 1.33%	\$4,995,501 0.61%	\$50,927,005 6.22%
Combined	\$818,384,652 100.00%	\$167,530,960 20.47%	\$54,875,385 6.71%	\$15,548,947 1.90%	\$237,955,292 29.08%
SoCal Gas					
Direct		\$90,099,330 15.40%	\$47,010,147 8.04%	\$4,420,228 0.76%	\$141,529,705 24.19%
Subcontracting		\$46,214,500 7.90%	\$13,247,344 2.26%	\$1,025,849 0.18%	\$60,487,693 10.34%
Combined	\$585,032,944 100.00%	\$136,313,830 23.30%	\$60,257,491 10.30%	\$5,446,077 0.93%	\$202,017,398 34.53%
Verizon California					
Direct		\$99,336,070 21.39%	\$55,321,366 11.91%	\$148,551 0.03%	\$154,805,987 33.33%
Subcontracting		\$12,397,068 2.67%	\$1,782,975 0.38%	\$413,604 0.09%	\$14,593,647 3.14%
Combined	\$464,408,410 100.00%	\$111,733,138 24.06%	\$57,104,341 12.30%	\$562,155 0.12%	\$169,399,634 36.48%
Verizon Wireless					
Direct		\$148,359,437 2.58%	\$132,299,994 2.30%	\$1,295,591 0.02%	\$281,955,022 4.90%
Subcontracting		\$21,740,342 0.38%	\$3,995,983 0.07%	\$0 0.00%	\$25,736,325 0.45%
Combined	\$5,750,672,323 100.00%	\$170,099,779 2.96%	\$136,295,977 2.37%	\$1,295,591 0.02%	\$307,691,347 5.35%
Total	\$24,589,820,003 100.00%	\$2,731,225,179 11.11%	\$1,306,310,689 5.31%	\$131,184,403 0.53%	\$4,168,720,271 16.95%

Table 1B
2008 WMDVBE Procurement Results for Large Utilities

	2008 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Mobility					
Direct		\$164,785,198 3.94%	\$49,402,625 1.18%	\$138,428 0.00%	\$214,326,251 5.13%
Subcontracting		\$16,308,438 0.39%	\$5,192,156 0.12%	\$278,107 0.01%	\$21,778,701 0.52%
Combined	\$4,180,333,765 100.00%	\$181,093,636 4.33%	\$54,594,781 1.31%	\$416,535 0.01%	\$236,104,952 5.65%
Edison					
Direct		\$265,590,789 10.47%	\$132,523,992 5.22%	\$2,162,838 0.09%	\$400,277,619 15.78%
Subcontracting		\$78,498,012 3.09%	\$29,746,994 1.17%	\$1,096,421 0.04%	\$109,341,427 4.31%
Combined	\$2,537,303,173 100.00%	\$344,088,801 13.56%	\$162,270,986 6.40%	\$3,259,259 0.13%	\$509,619,046 20.09%
Sprint					
Direct		\$101,048,015 3.26%	\$31,774,963 1.02%	\$844,144 0.03%	\$133,667,122 4.31%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$3,101,707,359 100.00%	\$101,048,015 3.26%	\$31,774,963 1.02%	\$844,144 0.03%	\$133,667,122 4.31%
PG&E					
Direct		\$349,565,468 11.07%	\$141,610,155 4.48%	\$2,324,867 0.07%	\$493,500,490 15.62%
Subcontracting		\$146,675,462 4.64%	\$89,481,764 2.83%	\$25,079,925 0.79%	\$261,237,151 8.27%
Combined	\$3,158,484,180 100.00%	\$496,240,930 15.71%	\$231,091,919 7.32%	\$27,404,792 0.87%	\$754,737,641 23.90%
AT&T California					
Direct		\$480,281,858 17.04%	\$278,044,487 9.86%	\$22,426,415 0.80%	\$780,752,760 27.70%
Subcontracting		\$63,887,827 2.27%	\$24,359,667 0.86%	\$967,310 0.03%	\$89,214,804 3.17%
Combined	\$2,818,680,793 100.00%	\$544,169,685 19.31%	\$302,404,154 10.73%	\$23,393,725 0.83%	\$869,967,564 30.86%
AT&T Comm of CA					
Direct		\$27,336,277 6.07%	\$8,394,801 1.86%	\$423,108 0.09%	\$36,154,186 8.03%
Subcontracting		\$5,885,097 1.31%	\$1,474,489 0.33%	\$72,421 0.02%	\$7,432,007 1.65%
Combined	\$450,343,865 100.00%	\$33,221,374 7.38%	\$9,869,290 2.19%	\$495,529 0.11%	\$43,586,193 9.68%
AT&T/ASI					
Direct		\$5,685,671 3.74%	\$3,485,635 2.29%	\$115,353 0.08%	\$9,286,659 6.10%
Subcontracting		\$6,607,262 4.34%	\$1,097,975 0.72%	\$53,344 0.04%	\$7,758,581 5.10%
Combined	\$152,125,673 100.00%	\$12,292,933 8.08%	\$4,583,610 3.01%	\$168,697 0.11%	\$17,045,240 11.20%
SDG&E					
Direct		\$109,574,387 16.32%	\$37,657,680 5.61%	\$2,981,128 0.44%	\$150,213,195 22.37%
Subcontracting		\$28,040,372 4.18%	\$15,911,315 2.37%	\$2,176,246 0.32%	\$46,127,933 6.87%
Combined	\$671,617,409 100.00%	\$137,614,759 20.49%	\$53,568,995 7.98%	\$5,157,374 0.77%	\$196,341,128 29.23%
SoCal Gas					
Direct		\$84,801,474 15.28%	\$49,638,095 8.94%	\$2,453,752 0.44%	\$136,893,321 24.66%
Subcontracting		\$26,564,083 4.79%	\$8,993,142 1.62%	\$717 0.00%	\$35,557,942 6.41%
Combined	\$555,151,803 100.00%	\$111,365,557 20.06%	\$58,631,237 10.56%	\$2,454,469 0.44%	\$172,451,263 31.06%
Verizon California					
Direct		\$110,213,366 19.39%	\$78,365,971 13.79%	\$1,123,159 0.20%	\$189,702,496 33.37%
Subcontracting		\$20,441,928 3.60%	\$197,846 0.03%	\$0 0.00%	\$20,639,774 3.63%
Combined	\$568,430,666 100.00%	\$130,655,294 22.99%	\$78,563,817 13.82%	\$1,123,159 0.20%	\$210,342,270 37.00%
Verizon Wireless					
Direct		\$107,932,407 1.49%	\$123,113,454 1.70%	\$1,161,201 0.02%	\$232,207,062 3.21%
Subcontracting		\$7,834,947 0.11%	\$5,266,364 0.07%	\$225,000 0.00%	\$13,326,311 0.18%
Combined	\$7,238,016,123 100.00%	\$115,767,354 1.60%	\$128,379,818 1.77%	\$1,386,201 0.02%	\$245,533,373 3.39%
Total	\$25,432,194,809 100.00%	\$2,207,558,338 8.68%	\$1,115,733,570 4.39%	\$66,103,884 0.26%	\$3,389,395,792 13.33%

Table 2 A
2009 WMDVBE Procurement Results for Small Utilities

	2009 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Long Distance					
Direct		\$11,745,291 9.80%	\$5,534,744 4.62%	\$48,633 0.04%	\$17,328,668 14.46%
Subcontracting		\$7,958,105 6.64%	\$3,305,250 2.76%	\$114,399 0.10%	\$11,377,754 9.49%
Combined	\$119,875,456 100.00%	\$19,703,396 16.44%	\$8,839,994 7.37%	\$163,032 0.14%	\$28,706,422 23.95%
Citizens					
Direct		\$40 0.00%	\$814,332 2.47%	\$0 0.00%	\$814,372 2.47%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$32,938,625 100.00%	\$40 0.00%	\$814,332 2.47%	\$0 0.00%	\$814,372 2.47%
Lodi Gas & Storage					
Direct		\$1,332,820 3.89%	\$241,962 0.71%	\$182,277 0.53%	\$1,757,059 5.12%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$34,288,016 100.00%	\$1,332,820 3.89%	\$241,962 0.71%	\$182,277 0.53%	\$1,757,059 5.12%
MCI / Verizon					
Direct		\$1,258,470 3.61%	\$3,357,394 9.64%	\$245,943 0.71%	\$4,861,807 13.95%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$34,845,274 100.00%	\$1,258,470 3.61%	\$3,357,394 9.64%	\$245,943 0.71%	\$4,861,807 13.95%
PP&L					
Direct		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$5,774,177 100.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Qwest					
Direct		\$1,396,697 1.89%	\$206,742 0.28%	\$8,335 0.01%	\$1,611,774 2.18%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$74,037,616 100.00%	\$1,396,697 1.89%	\$206,742 0.28%	\$8,335 0.01%	\$1,611,774 2.18%
Sierra Pacific					
Direct		\$4,899,181 19.14%	\$1,911,085 7.47%	\$160,470 0.63%	\$6,970,736 27.24%
Subcontracting		\$25,345 0.10%	\$0 0.00%	\$0 0.00%	\$25,345 0.10%
Combined	\$25,593,061 100.00%	\$4,924,526 19.24%	\$1,911,085 7.47%	\$160,470 0.63%	\$6,996,081 27.34%
SouthWest Gas					
Direct		\$425,275 2.83%	\$4,755,736 31.67%	\$0 0.00%	\$5,181,011 34.51%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$15,014,613 100.00%	\$425,275 2.83%	\$4,755,736 31.67%	\$0 0.00%	\$5,181,011 34.51%
SureWest					
Direct		\$585,287 2.51%	\$320,599 1.38%	\$0 0.00%	\$905,886 3.89%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$23,278,870 100.00%	\$585,287 2.51%	\$320,599 1.38%	\$0 0.00%	\$905,886 3.89%
TW Telecom					
Direct		\$819,516 5.55%	\$97,481 0.66%	\$72,181 0.49%	\$989,178 6.70%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$14,768,435 100.00%	\$819,516 5.55%	\$97,481 0.66%	\$72,181 0.49%	\$989,178 6.70%
Wild Goose Storage					
Direct		\$485,000 0.84%	\$0 0.00%	\$0 0.00%	\$485,000 0.84%
Subcontracting		\$278,000	\$0	\$0	\$278,000

		0.48%	0.00%	0.00%	0.48%
Combined	\$57,505,442	\$763,000	\$0	\$0	\$763,000
	100.00%	1.33%	0.00%	0.00%	1.33%
XO California					
Direct		\$527,044	\$937,482	\$0	\$1,464,526
		1.40%	2.49%	0.00%	3.89%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$37,608,727	\$527,044	\$937,482	\$0	\$1,464,526
	100.00%	1.40%	2.49%	0.00%	3.89%
Cal-Am Water					
Direct		\$2,999,486	\$3,523,349	\$45,180	\$6,568,015
		3.80%	4.46%	0.06%	8.32%
Subcontracting		\$125,640	\$0	\$0	\$125,640
		0.16%	0.00%	0.00%	0.16%
Combined	\$78,913,646	\$3,125,126	\$3,523,349	\$45,180	\$6,693,655
	100.00%	3.96%	4.46%	0.06%	8.48%
Cal Water Service Co					
Direct		\$13,437,653	\$883,532	\$0	\$14,321,185
		9.39%	0.62%	0.00%	10.01%
Subcontracting		\$540,563	\$394,616	\$0	\$935,179
		0.38%	0.28%	0.00%	0.65%
Combined	\$143,117,261	\$13,978,216	\$1,278,148	\$0	\$15,256,364
	100.00%	9.77%	0.89%	0.00%	10.66%
Golden State Water					
Direct		\$6,899,586	\$2,417,357	\$3,700	\$9,320,643
		6.43%	2.25%	0.00%	8.68%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$107,338,612	\$6,899,586	\$2,417,357	\$3,700	\$9,320,643
	100.00%	6.43%	2.25%	0.00%	8.68%
Park Water Co					
Direct		\$1,315,916	\$343,484	\$3,720	\$1,663,120
		9.93%	2.59%	0.03%	12.55%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$13,251,548	\$1,315,916	\$343,484	\$3,720	\$1,663,120
	100.00%	9.93%	2.59%	0.03%	12.55%
San Gabriel Water Co					
Direct		\$1,990,305	\$324,837	\$34,012	\$2,349,154
		5.45%	0.89%	0.09%	6.43%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$36,510,419	\$1,990,305	\$324,837	\$34,012	\$2,349,154
	100.00%	5.45%	0.89%	0.09%	6.43%
San Jose Water Co					
Direct		\$6,172,973	\$664,693	\$0	\$6,837,666
		10.51%	1.13%	0.00%	11.64%
Subcontracting		\$370,560	\$516,940	\$0	\$887,500
		0.63%	0.88%	0.00%	1.51%
Combined	\$58,722,850	\$6,543,533	\$1,181,633	\$0	\$7,725,166
		11.14%	2.01%	0.00%	13.16%
Suburban Water Co					
Direct		\$2,021,207	\$4,573	\$0	\$2,025,780
		11.84%	0.03%	0.00%	11.86%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$17,075,851	\$2,021,207	\$4,573	\$0	\$2,025,780
		11.84%	0.03%	0.00%	11.86%
Total	\$930,458,499	\$67,609,960	\$30,556,188	\$918,850	\$99,084,998
	100.00%	7.27%	3.28%	0.10%	10.65%

Table 2 B 2008 WMDVBE Procurement Results for Small Utilities					
	2008 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Long Distance					
Direct		\$6,265,370	\$3,208,383	\$46,454	\$9,520,207
		5.16%	2.64%	0.04%	7.84%
Subcontracting		\$6,378,135	\$1,617,852	\$75,934	\$8,071,921
		5.25%	1.33%	0.06%	6.65%
Combined	\$121,443,110	\$12,643,505	\$4,826,235	\$122,388	\$17,592,128
	100.00%	10.41%	3.97%	0.10%	14.49%
Citizens					
Direct		\$1,265	\$426,503	\$2,050	\$429,818
		0.00%	1.33%	0.00%	1.35%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$31,951,274	\$1,265	\$426,503	\$2,050	\$429,818
	100.00%	0.00%	1.33%	0.00%	1.35%
Lodi Gas & Storage					
Direct		\$992,492	\$643,616	\$134,879	\$1,770,987
		1.87%	1.21%	0.25%	3.33%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$53,149,946	\$992,492	\$643,616	\$134,879	\$1,770,987
		1.87%	1.21%	0.25%	3.33%
MCI / Verizon					
Direct		\$763,506	\$936,012	\$0	\$1,699,518
		3.56%	4.37%	0.00%	7.93%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$21,421,388	\$763,506	\$936,012	\$0	\$1,699,518
	100.00%	3.56%	4.37%	0.00%	7.93%
PP&L					
Direct		\$4,032	\$0	\$0	\$4,032
		0.04%	0.00%	0.00%	0.04%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$8,993,166	\$4,032	\$0	\$0	\$4,032
	100.00%	0.04%	0.00%	0.00%	0.04%
Qwest					
Direct		\$2,060,546	\$85,056	\$224	\$2,145,826
		3.65%	0.15%	0.00%	3.80%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$56,486,562	\$2,060,546	\$85,056	\$224	\$2,145,826
	100.00%	3.65%	0.15%	0.00%	3.80%
Sierra Pacific					
Direct		\$5,359,580	\$2,472,769	\$24,563	\$7,856,912
		17.26%	7.96%	0.08%	25.31%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$31,048,749	\$5,359,580	\$2,472,769	\$24,563	\$7,856,912
	100.00%	17.26%	7.96%	0.08%	25.31%
SouthWest Gas					
Direct		\$1,456,113	\$9,882,365	\$12,455	\$11,350,933
		5.87%	39.85%	0.05%	45.77%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$24,800,596	\$1,456,113	\$9,882,365	\$12,455	\$11,350,933
	100.00%	5.87%	39.85%	0.05%	45.77%
SureWest					
Direct		\$1,177,965	\$572,084	\$0	\$1,750,049
		3.52%	1.71%	0.00%	5.23%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$33,436,208	\$1,177,965	\$572,084	\$0	\$1,750,049
	100.00%	3.52%	1.71%	0.00%	5.23%
Wild Goose Storage					
Direct		\$128,300	\$0	\$0	\$128,300
		1.94%	0.00%	0.00%	1.94%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$6,596,412	\$128,300	\$0	\$0	\$128,300
	100.00%	1.94%	0.00%	0.00%	1.94%
XO California					
Direct		\$431,233	\$442,451	\$14,033	\$887,717
		1.05%	1.08%	0.03%	2.16%

Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$41,127,085	\$431,233	\$442,451	\$14,033	\$887,717
	100.00%	1.05%	1.08%	0.03%	2.16%
Cal-Am Water					
Direct		\$3,309,411	\$1,194,428	\$19,815	\$4,523,654
		4.39%	1.59%	0.03%	6.01%
Subcontracting		\$7,365	\$2,743	\$6	\$10,114
		0.01%	0.00%	0.00%	0.01%
Combined	\$75,326,456	\$3,316,776	\$1,197,171	\$19,821	\$4,533,768
	100.00%	4.40%	1.59%	0.03%	6.02%
Cal Water Service Co					
Direct		\$10,988,177	\$682,369	\$0	\$11,670,546
		8.58%	0.53%	0.00%	9.11%
Subcontracting		\$530,812	\$0	\$0	\$530,812
		0.41%	0.00%	0.00%	0.41%
Combined	\$128,140,313	\$11,518,989	\$682,369	\$0	\$12,201,358
	100.00%	8.99%	0.53%	0.00%	9.52%
Golden State Water					
Direct		\$3,320,837	\$6,230,278	\$0	\$9,551,115
		2.95%	5.54%	0.00%	8.50%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$112,386,450	\$3,320,837	\$6,230,278	\$0	\$9,551,115
	100.00%	2.95%	5.54%	0.00%	8.50%
Park Water Co					
Direct		\$1,359,249	\$217,316	\$5,269	\$1,581,834
		7.55%	1.21%	0.03%	8.78%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$18,008,590	\$1,359,249	\$217,316	\$5,269	\$1,581,834
	100.00%	7.55%	1.21%	0.03%	8.78%
San Gabriel Water Co					
Direct		\$1,610,518	\$117,009	\$26,596	\$1,754,123
		3.30%	0.24%	0.05%	3.60%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$48,768,473	\$1,610,518	\$117,009	\$26,596	\$1,754,123
	100.00%	3.30%	0.24%	0.05%	3.60%
San Jose Water Co					
Direct		\$8,188,675	\$0	\$1,500	\$8,190,175
		10.26%	0.00%	0.00%	10.26%
Subcontracting		\$430,772	\$0	\$0	\$430,772
		0.54%	0.00%	0.00%	0.54%
Combined	\$79,840,053	\$8,619,447	\$0	\$1,500	\$8,620,947
		10.80%	0.00%	0.00%	10.80%
Suburban Water Co					
Direct		\$191,793	\$54,361	\$0	\$246,154
		1.01%	0.29%	0.00%	1.29%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$19,036,821	\$191,793	\$54,361	\$0	\$246,154
		1.01%	0.29%	0.00%	1.29%
Total	\$911,961,652	\$54,956,146	\$28,785,595	\$363,778	\$84,105,519
	100.00%	6.03%	3.16%	0.04%	9.22%

Table 3
2009 & 2008 Summary of Large, Small, and Combined
Utility MBE/WBE/DVBE and Total WMDVBE Procurement
(In Dollars and as a Percentage of Total Corporate Procurement)

	Total Procurement	MBE	WBE	DVBE	Total WMDVBE
2009					
Total					
Large Utilities	\$24,589,820,003 100.00%	\$2,731,225,179 11.11%	\$1,306,310,689 5.31%	\$131,184,403 0.53%	\$4,168,720,271 16.95%
Total					
Small Utilities	\$930,458,499 100.00%	\$67,609,960 7.27%	\$30,556,188 3.28%	\$918,850 0.10%	\$99,084,998 10.65%
Total					
Combined	\$25,520,278,502 100.00%	\$2,798,835,139 10.97%	\$1,336,866,877 5.24%	\$132,103,253 0.52%	\$4,267,805,269 16.72%
2008					
Total					
Large Utilities	\$25,432,194,809 100.00%	\$2,207,558,338 8.68%	\$1,115,733,570 4.39%	\$66,103,884 0.26%	\$3,389,395,792 13.33%
Total					
Small Utilities	\$911,961,652 100.00%	\$54,956,146 6.03%	\$28,785,595 3.16%	\$363,778 0.04%	\$84,105,519 9.22%
Total					
Combined	\$26,344,156,461 100.00%	\$2,262,514,484 8.59%	\$1,144,519,165 4.34%	\$66,467,662 0.25%	\$3,473,501,311 13.19%

Table 4a
2009 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total MBE Procurement)

	AT&T Mobility	Edison	Sprint	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wriss	
Black												
direct	\$28,640,781 11.07%	\$36,280,081 7.65%	\$41,042 0.02%	\$115,855,987 21.05%	\$92,218,480 18.24%	\$31,304,754 44.58%	\$1,986,766 15.24%	\$15,828,938 9.45%	\$16,858,598 12.37%	\$14,108,205 12.63%	\$63,572,195 37.37%	
sub	\$1,485,653 0.57%	\$20,276,862 4.28%	\$68,394,739 25.02%	\$19,812,243 3.60%	\$18,695,758 3.70%	\$2,826,304 4.02%	\$1,208,530 9.27%	\$2,251,053 1.34%	\$16,725,942 12.27%	\$4,000,334 3.58%	\$2,495,443 1.47%	
combined	\$30,126,434 11.65%	\$56,556,943 11.93%	\$68,435,781 25.03%	\$135,668,230 24.65%	\$110,914,238 21.93%	\$34,131,058 48.61%	\$3,195,296 24.51%	\$18,079,991 10.79%	\$33,584,540 24.64%	\$18,108,539 16.21%	\$66,067,638 38.84%	
Hispanic												
direct	\$89,327,060 34.54%	\$201,828,702 42.56%	\$2,184,589 0.80%	\$116,652,028 21.20%	\$234,217,171 46.32%	\$13,873,518 19.76%	\$2,405,265 18.45%	\$77,918,712 46.51%	\$52,830,933 38.76%	\$72,773,689 65.13%	\$12,743,506 7.49%	
sub	\$75,512,517 29.20%	\$48,777,093 10.29%	\$63,808,694 23.34%	\$88,893,979 16.15%	\$9,618,818 1.90%	\$1,092,898 1.56%	\$655,167 5.02%	\$20,021,609 11.95%	\$27,251,606 19.99%	\$4,010,976 3.59%	\$1,600,812 0.94%	
combined	\$164,839,577 63.73%	\$250,605,795 52.84%	\$65,993,283 24.14%	\$205,546,007 37.35%	\$243,835,989 48.22%	\$14,966,416 21.31%	\$3,060,432 23.47%	\$97,940,321 58.46%	\$80,082,539 58.75%	\$76,784,665 68.72%	\$14,344,318 8.43%	
Asian-Pacific												
direct	\$57,708,279 22.31%	\$100,524,585 21.20%	\$59,972,366 21.94%	\$126,244,185 22.94%	\$88,058,688 17.41%	\$12,989,921 18.50%	\$1,315,759 10.09%	\$15,633,889 9.33%	\$18,695,428 13.71%	\$8,951,514 8.01%	\$65,613,363 38.57%	
sub	\$3,790,783 1.47%	\$48,916,764 10.31%	\$67,308,553 24.62%	\$54,585,883 9.92%	\$31,918,803 6.31%	\$3,812,545 5.43%	\$2,351,937 18.04%	\$11,163,019 6.66%	\$1,957,900 1.44%	\$4,381,514 3.92%	\$16,814,587 9.89%	
combined	\$61,499,062 23.78%	\$149,441,349 31.51%	\$127,280,919 46.56%	\$180,830,068 32.86%	\$119,977,491 23.73%	\$16,802,466 23.93%	\$3,667,696 28.13%	\$26,796,908 16.00%	\$20,653,328 15.15%	\$13,333,028 11.93%	\$82,427,950 48.46%	
Native American												
direct	\$160,351 0.06%	\$13,578,955 2.86%	\$15,296 0.01%	\$11,418,670 2.07%	\$531,172 0.11%	\$317,815 0.45%	\$13,443 0.10%	\$23,086,297 13.78%	\$1,693,091 1.24%	\$3,502,662 3.13%	\$226,584 0.13%	
sub	\$135,561 0.05%	\$3,843,546 0.81%	\$0 0.00%	\$7,228,749 1.31%	\$4,359,252 0.86%	\$488,158 0.70%	\$356,504 2.73%	\$1,488,027 0.89%	\$269,128 0.20%	\$4,244 0.00%	\$0 0.00%	
combined	\$295,912 0.11%	\$17,422,501 3.67%	\$15,296 0.01%	\$18,647,419 3.39%	\$4,890,424 0.97%	\$805,973 1.15%	\$369,947 2.84%	\$24,574,324 14.67%	\$1,962,219 1.44%	\$3,506,906 3.14%	\$226,584 0.13%	
Other												
direct	\$145,983 0.06%	\$225,604 0.05%	\$9,201,926 3.37%	\$9,068,622 1.65%	\$7,410 0.00%	\$187,253 0.27%	\$447 0.00%	\$0 0.00%	\$21,280 0.02%	\$0 0.00%	\$6,203,789 3.65%	
sub	\$1,731,745 0.67%	\$0 0.00%	\$2,433,530 0.89%	\$600,752 0.11%	\$26,049,981 5.15%	\$3,327,329 4.74%	\$2,744,881 21.05%	\$139,416 0.08%	\$9,924 0.01%	\$0 0.00%	\$829,500 0.49%	
combined	\$1,877,728 0.73%	\$225,604 0.05%	\$11,635,456 4.26%	\$9,669,374 1.76%	\$26,057,391 5.15%	\$3,514,582 5.01%	\$2,745,328 21.06%	\$139,416 0.08%	\$31,204 0.02%	\$0 0.00%	\$7,033,289 4.13%	
Ethnically Unspecified Minority Subcontractors	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Total MBE Procurement	\$258,638,713 100.00%	\$474,252,192 100.00%	\$273,360,735 100.00%	\$550,361,098 100.00%	\$505,675,533 100.00%	\$70,220,495 100.00%	\$13,038,699 100.00%	\$167,530,960 100.00%	\$136,313,830 100.00%	\$111,733,138 100.00%	\$170,099,779 100.00%	

Table 5a
2009 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T Mobility	Edison	Sprint	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wriss
Black											
direct	\$28,640,781 0.68%	\$36,280,081 1.17%	\$41,042 0.00%	\$115,855,987 3.19%	\$92,218,480 4.28%	\$31,304,754 6.05%	\$1,986,766 1.35%	\$15,828,938 1.93%	\$16,858,598 2.88%	\$14,108,205 3.04%	\$63,572,195 1.11%
sub	\$1,485,653 0.04%	\$20,276,862 0.66%	\$68,394,739 2.12%	\$19,812,243 0.55%	\$18,695,758 0.87%	\$2,826,304 0.55%	\$1,208,530 0.82%	\$2,251,053 0.28%	\$16,725,942 2.86%	\$4,000,334 0.86%	\$2,495,443 0.04%
combined	\$30,126,434 0.72%	\$56,556,943 1.83%	\$68,435,781 2.12%	\$135,668,230 3.74%	\$110,914,238 5.14%	\$34,131,058 6.60%	\$3,195,296 2.18%	\$18,079,991 2.21%	\$33,584,540 5.74%	\$18,108,539 3.90%	\$66,067,638 1.15%
Hispanic											
direct	\$89,327,060 2.12%	\$201,828,702 6.53%	\$2,184,589 0.07%	\$116,652,028 3.21%	\$234,217,171 10.86%	\$13,873,518 2.68%	\$2,405,265 1.64%	\$77,918,712 9.52%	\$52,830,933 9.03%	\$72,773,689 15.67%	\$12,743,506 0.22%
sub	\$75,512,517 1.79%	\$48,777,093 1.58%	\$63,808,694 1.98%	\$88,893,979 2.45%	\$9,618,818 0.45%	\$1,092,898 0.21%	\$655,167 0.45%	\$20,021,609 2.45%	\$27,251,606 4.66%	\$4,010,976 0.86%	\$1,600,812 0.03%
combined	\$164,839,577 3.92%	\$250,605,795 8.11%	\$65,993,283 2.05%	\$205,546,007 5.66%	\$243,835,989 11.31%	\$14,966,416 2.89%	\$3,060,432 2.09%	\$97,940,321 11.97%	\$80,082,539 13.69%	\$76,784,665 16.53%	\$14,344,318 0.25%
Asian-Pacific											
direct	\$57,708,279 1.37%	\$100,524,585 3.25%	\$59,972,366 1.86%	\$126,244,185 3.48%	\$88,058,688 4.08%	\$12,989,921 2.51%	\$1,315,759 0.90%	\$15,633,889 1.91%	\$18,695,428 3.20%	\$8,951,514 1.93%	\$65,613,363 1.14%
sub	\$3,790,783 0.09%	\$48,916,764 1.58%	\$67,308,553 2.09%	\$54,585,883 1.50%	\$31,918,803 1.48%	\$3,812,545 0.74%	\$2,351,937 1.60%	\$11,163,019 1.36%	\$1,957,900 0.33%	\$4,381,514 0.94%	\$16,814,587 0.29%
combined	\$61,499,062 1.46%	\$149,441,349 4.84%	\$127,280,919 3.95%	\$180,830,068 4.98%	\$119,977,491 5.56%	\$16,802,466 3.25%	\$3,667,696 2.50%	\$26,796,908 3.27%	\$20,653,328 3.53%	\$13,333,028 2.87%	\$82,427,950 1.43%
Native American											
direct	\$160,351 0.00%	\$13,578,955 0.44%	\$15,296 0.00%	\$11,418,670 0.31%	\$531,172 0.02%	\$317,815 0.06%	\$13,443 0.01%	\$23,086,297 2.82%	\$1,693,091 0.29%	\$3,502,662 0.75%	\$226,584 0.00%
sub	\$135,561 0.00%	\$3,843,546 0.81%	\$0 0.00%	\$7,228,749 0.20%	\$4,359,252 0.20%	\$488,158 0.09%	\$356,504 0.24%	\$1,488,027 0.18%	\$269,128 0.05%	\$4,244 0.00%	\$0 0.00%
combined	\$295,912 0.01%	\$17,422,501 0.56%	\$15,296 0.00%	\$18,647,419 0.51%	\$4,890,424 0.23%	\$805,973 0.16%	\$369,947 0.25%	\$24,574,324 3.00%	\$1,962,219 0.34%	\$3,506,906 0.76%	\$226,584 0.00%
Other											
direct	\$145,983 0.00%	\$225,604 0.01%	\$9,201,926 0.29%	\$9,068,622 0.25%	\$7,410 0.00%	\$187,253 0.04%	\$447 0.00%	\$0 0.00%	\$21,280 0.00%	\$0 0.00%	\$6,203,789 0.11%
sub	\$1,731,745 0.04%	\$0 0.00%	\$2,433,530 0.08%	\$600,752 0.02%	\$26,049,981 1.21%	\$3,327,329 0.64%	\$2,744,881 1.87%	\$139,416 0.02%	\$9,924 0.00%	\$0 0.00%	\$829,500 0.01%
combined	\$1,877,728 0.04%	\$225,604 0.01%	\$11,635,456 0.36%	\$9,669,374 0.27%	\$26,057,391 1.21%	\$3,514,582 0.68%	\$2,745,328 1.87%	\$139,416 0.02%	\$31,204 0.01%	\$0 0.00%	\$7,033,289 0.12%
Ethnically Unspecified Minority Sub	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total MBE Procurement	\$258,638,713 6.14%	\$474,252,192 15.35%	\$273,360,735 8.49%	\$550,361,098 15.16%	\$505,675,533 23.45%	\$70,220,495 13.57%	\$13,038,699 8.89%	\$167,530,960 20.47%	\$136,313,830 23.30%	\$111,733,138 24.06%	\$170,099,779 2.96%
Total Corporate Procurement	\$4,210,154,857 100.00%	\$3,089,488,944 100.00%	\$3,220,869,297 100.00%	\$3,630,251,430 100.00%	\$2,156,383,641 100.00%	\$517,529,015 100.00%	\$146,644,490 100.00%	\$818,384,652 100.00%	\$585,032,944 100.00%	\$464,408,410 100.00%	\$5,750,672,323 100.00%

Table 5b
2008 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T Mobility	Edison	Sprint	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wrlls
Black											
direct	\$47,905,769 1.15%	\$29,175,720 1.15%	\$29,948 0.00%	\$97,457,996 3.09%	\$112,422,591 3.99%	\$14,295,547 3.17%	\$936,481 0.62%	\$19,023,129 2.83%	\$13,917,529 2.51%	\$21,973,650 3.87%	\$19,092,765 0.26%
sub	\$3,503,812 0.08%	\$19,268,369 0.76%	\$0 0.00%	\$10,859,551 0.34%	\$8,649,841 0.31%	\$876,388 0.19%	\$853,808 0.56%	\$5,551,849 0.83%	\$10,758,397 1.94%	\$1,344,234 0.24%	\$1,327,442 0.02%
combined	\$51,409,581 1.23%	\$48,444,089 1.91%	\$29,948 0.00%	\$108,317,547 3.43%	\$121,072,432 4.30%	\$15,171,935 3.37%	\$1,790,289 1.18%	\$24,574,978 3.66%	\$24,675,926 4.44%	\$23,317,884 4.10%	\$20,420,207 0.28%
Hispanic											
direct	\$48,894,219 1.17%	\$119,772,008 4.72%	\$7,135,286 0.23%	\$112,183,142 3.55%	\$157,428,058 5.59%	\$4,016,661 0.89%	\$2,524,347 1.66%	\$56,285,085 8.38%	\$45,406,424 8.18%	\$80,346,368 14.13%	\$11,643,689 0.16%
sub	\$3,866,332 0.09%	\$17,038,177 0.67%	\$0 0.00%	\$77,799,823 2.46%	\$31,169,608 1.11%	\$2,988,637 0.66%	\$2,260,223 1.49%	\$16,697,840 2.49%	\$13,839,758 2.49%	\$2,197,546 0.39%	\$530,676 0.01%
combined	\$52,760,551 1.26%	\$136,810,185 5.39%	\$7,135,286 0.23%	\$189,982,965 6.02%	\$188,597,666 6.69%	\$7,005,298 1.56%	\$4,784,570 3.15%	\$72,982,925 10.87%	\$59,246,182 10.67%	\$82,543,914 14.52%	\$12,174,365 0.17%
Asian-Pacific											
direct	\$63,170,377 1.51%	\$92,485,837 3.65%	\$83,510,546 2.69%	\$131,153,770 4.15%	\$194,362,572 6.90%	\$8,555,004 1.90%	\$2,129,067 1.40%	\$17,580,443 2.62%	\$24,957,233 4.50%	\$4,482,232 0.79%	\$73,688,764 1.02%
sub	\$7,365,713 0.18%	\$40,430,931 1.59%	\$0 0.00%	\$46,644,680 1.48%	\$15,778,513 0.56%	\$1,231,959 0.27%	\$2,880,809 1.89%	\$4,887,117 0.73%	\$885,038 0.16%	\$16,172,883 2.85%	\$1,567,611 0.02%
combined	\$70,536,090 1.69%	\$132,916,768 5.24%	\$83,510,546 2.69%	\$177,798,450 5.63%	\$210,141,085 7.46%	\$9,786,963 2.17%	\$5,009,876 3.29%	\$22,467,560 3.35%	\$25,842,271 4.65%	\$20,655,115 3.63%	\$75,256,375 1.04%
Native American											
direct	\$2,844,422 0.07%	\$20,680,430 0.82%	\$56,658 0.00%	\$6,112,100 0.19%	\$1,282,339 0.05%	\$204,367 0.05%	\$14,536 0.01%	\$16,685,730 2.48%	\$520,287 0.09%	\$3,411,116 0.60%	\$46,628 0.00%
sub	\$100,026 0.00%	\$1,760,535 0.51%	\$0 0.00%	\$8,774,434 0.28%	\$2,890,179 0.10%	\$231,150 0.05%	\$176,306 0.12%	\$903,566 0.13%	\$1,080,890 0.19%	\$727,265 0.56%	\$0 0.00%
combined	\$2,944,448 0.07%	\$22,440,965 0.88%	\$56,658 0.00%	\$14,886,534 0.47%	\$4,172,518 0.15%	\$435,517 0.10%	\$190,842 0.13%	\$17,589,296 2.62%	\$1,601,177 0.29%	\$4,138,381 0.73%	\$46,628 0.00%
Other											
direct	\$1,970,413 0.05%	\$3,476,794 0.14%	\$10,315,577 0.33%	\$2,658,458 0.08%	\$14,786,298 0.52%	\$264,697 0.06%	\$81,240 0.05%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$3,460,561 0.05%
sub	\$1,472,556 0.04%	\$0 0.00%	\$0 0.00%	\$2,596,975 0.08%	\$5,399,687 0.19%	\$556,962 0.12%	\$436,116 0.29%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$4,409,218 0.06%
combined	\$3,442,969 0.08%	\$3,476,794 0.14%	\$10,315,577 0.33%	\$5,255,433 0.17%	\$20,185,985 0.72%	\$821,659 0.18%	\$517,356 0.34%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$7,869,779 0.11%
Ethnically Unspecified Minority Subcontractors	N/A	N/A	\$0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total MBE Procurement											
	\$181,093,639 4.33%	\$344,088,801 13.56%	\$101,048,015 3.26%	\$496,240,929 15.71%	\$544,169,686 19.31%	\$33,221,372 7.38%	\$12,292,933 8.08%	\$137,614,759 20.49%	\$111,365,556 20.06%	\$130,655,294 22.99%	\$115,767,354 1.60%
Total Corporate Procurement											
	\$4,180,333,765 100.00%	\$2,537,303,173 100.00%	\$3,101,707,359 100.00%	\$3,158,484,180 100.00%	\$2,818,680,793 100.00%	\$450,343,865 100.00%	\$152,125,673 100.00%	\$671,617,409 100.00%	\$555,151,803 100.00%	\$568,430,666 100.00%	\$7,238,016,123 100.00%

Table 6a
Summary of Procurement from Women: 2009
Minority and Caucasian Women (in Dollars and as a Percentage of
Large Utilities' Total Corporate Expenditures)

	Minority Women	Caucasian Women	Combined Women	Total Corporate
AT&T Mobility				
direct	\$19,307,310 0.46%	\$21,213,825 0.50%	\$40,521,135 0.96%	
subcontracting	\$1,888,845 0.04%	\$4,941,025 0.12%	\$6,829,870 0.16%	
combined	\$21,196,155 0.50%	\$26,154,850 0.62%	\$47,351,005 1.12%	\$4,210,154,857 100.00%
Edison				
direct	\$38,354,541 1.24%	\$195,571,082 6.33%	\$233,925,623 7.57%	
subcontracting	\$9,218,181 0.30%	\$53,730,372 1.74%	\$62,948,553 2.04%	
combined	\$47,572,722 1.54%	\$249,301,454 8.07%	\$296,874,176 9.61%	\$3,089,488,944 100.00%
Sprint				
direct	\$0 0.00%	\$18,037,774 0.56%	\$18,037,774 0.56%	
subcontracting	\$0 0.00%	\$139,784,470 4.34%	\$139,784,470 4.34%	
combined	\$0 0.00%	\$157,822,244 4.90%	\$157,822,244 4.90%	\$3,220,869,297 100.00%
PG&E				
direct	\$72,778,579 2.00%	\$241,642,007 6.66%	\$314,420,586 8.66%	
subcontracting	\$70,922,400 1.95%	\$88,062,698 2.43%	\$158,985,098 4.38%	
combined	\$143,700,979 3.96%	\$329,704,705 9.08%	\$473,405,684 13.04%	\$3,630,251,430 100.00%
AT&T California				
direct	\$72,387,640 7.88%	\$169,961,925 7.88%	\$242,349,565 11.24%	
subcontracting	\$13,207,709 0.61%	\$38,530,453 1.79%	\$51,738,162 2.40%	
combined	\$85,595,349 3.97%	\$208,492,378 9.67%	\$294,087,727 13.64%	\$2,156,383,641 100.00%
AT&T Co of CA				
direct	\$9,587,842 1.85%	\$16,370,607 3.16%	\$25,958,449 5.02%	
subcontracting	\$1,591,960 0.31%	\$4,601,039 0.89%	\$6,192,999 1.20%	
combined	\$11,179,802 2.16%	\$20,971,646 4.05%	\$32,151,448 6.21%	\$517,529,015 100.00%
AT&T/ASI				
direct	\$2,421,535 1.65%	\$3,077,859 2.10%	\$5,499,394 3.75%	
subcontracting	\$1,171,992 0.80%	\$2,252,359 1.54%	\$3,424,351 2.34%	
combined	\$3,593,527 2.45%	\$5,330,218 3.63%	\$8,923,745 6.09%	\$146,644,490 100.00%
SDG&E				
direct	\$27,754,062 3.39%	\$44,007,005 5.38%	\$71,761,067 8.77%	
subcontracting	\$4,660,270 0.57%	\$10,868,380 1.33%	\$15,528,650 1.90%	
combined	\$32,414,332 3.96%	\$54,875,385 6.71%	\$87,289,717 10.67%	\$818,384,652 100.00%
SoCalGas				
direct	\$14,150,102 2.42%	\$47,010,147 8.04%	\$61,160,249 10.45%	
subcontracting	\$3,039,390 0.52%	\$13,247,344 2.26%	\$16,286,734 2.78%	
combined	\$17,189,492 2.94%	\$60,257,491 10.30%	\$77,446,983 13.24%	\$585,032,944 100.00%
Verizon				
direct	\$8,021,909 1.73%	\$55,321,366 11.91%	\$63,343,275 13.64%	
subcontracting	\$2,774,559 0.60%	\$1,782,975 0.38%	\$4,557,534 0.98%	
combined	\$10,796,468 2.32%	\$57,104,341 12.30%	\$67,900,809 14.62%	\$464,408,410 100.00%
Verizon Wireless				
direct	\$0 0.00%	\$132,299,994 2.30%	\$132,299,994 2.30%	
subcontracting	\$0 0.00%	\$3,995,983 0.07%	\$3,995,983 0.07%	
combined	\$0 0.00%	\$136,295,977 2.37%	\$136,295,977 2.37%	\$5,750,672,323 100.00%
Total	\$373,238,826 1.52%	\$1,306,310,689 5.31%	\$1,679,549,515 6.83%	\$24,589,820,003 100.00%

Table 6b
Summary of Procurement from Women: 2008
Minority and Caucasian Women (in Dollars and as a Percentage of
Large Utilities' Total Corporate Expenditures)

	Minority Women	Caucasian Women	Combined Women	Total Corporate
AT&T Mobility				
direct	\$42,732,458 1.01%	\$49,402,625 1.17%	\$92,135,083 2.19%	
subcontracting	\$3,452,774 0.08%	\$5,192,156 0.12%	\$8,644,930 0.21%	
combined	\$46,185,232 1.10%	\$54,594,781 1.30%	\$100,780,013 2.39%	\$4,210,154,857 100.00%
Edison				
direct	\$67,175,215 2.17%	\$132,523,992 4.29%	\$199,699,207 6.46%	
subcontracting	\$13,257,710 0.43%	\$29,746,994 0.96%	\$43,004,704 1.39%	
combined	\$80,432,925 2.60%	\$162,270,986 5.25%	\$242,703,911 7.86%	\$3,089,488,944 100.00%
Sprint				
direct	\$0 0.00%	\$31,774,963 0.99%	\$31,774,963 0.99%	
subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
combined	\$0 0.00%	\$31,774,963 0.99%	\$31,774,963 0.99%	\$3,220,869,297 100.00%
PG&E				
direct	\$60,027,824 1.65%	\$141,610,155 3.90%	\$201,637,979 5.55%	
subcontracting	\$61,895,731 1.70%	\$89,481,764 2.46%	\$151,377,495 4.17%	
combined	\$121,923,555 3.36%	\$231,091,919 6.37%	\$353,015,474 9.72%	\$3,630,251,430 100.00%
AT&T California				
direct	\$116,797,479 12.89%	\$278,044,487 12.89%	\$394,841,966 18.31%	
subcontracting	\$6,113,910 0.28%	\$24,359,667 1.13%	\$30,473,577 1.41%	
combined	\$122,911,389 5.70%	\$302,404,154 14.02%	\$425,315,543 19.72%	\$2,156,383,641 100.00%
AT&T Co of CA				
direct	\$3,458,780 0.67%	\$8,394,801 1.62%	\$11,853,581 2.29%	
subcontracting	\$438,247 0.08%	\$1,474,489 0.28%	\$1,912,736 0.37%	
combined	\$3,897,027 0.75%	\$9,869,290 1.91%	\$13,766,317 2.66%	\$517,529,015 100.00%
AT&T/ASI				
direct	\$1,340,222 0.91%	\$3,485,635 2.38%	\$4,825,857 3.29%	
subcontracting	\$2,270,687 1.55%	\$1,097,975 0.75%	\$3,368,662 2.30%	
combined	\$3,610,909 2.46%	\$4,583,610 3.13%	\$8,194,519 5.59%	\$146,644,490 100.00%
SDG&E				
direct	\$18,479,044 2.26%	\$37,657,680 4.60%	\$56,136,724 6.86%	
subcontracting	\$6,119,315 0.75%	\$15,911,315 1.94%	\$22,030,630 2.69%	
combined	\$24,598,359 3.01%	\$53,568,995 6.55%	\$78,167,354 9.55%	\$818,384,652 100.00%
SoCalGas				
direct	\$8,416,489 1.44%	\$49,638,095 8.48%	\$58,054,584 9.92%	
subcontracting	\$3,449,528 0.59%	\$8,993,142 1.54%	\$12,442,670 2.13%	
combined	\$11,866,017 2.03%	\$58,631,237 10.02%	\$70,497,254 12.05%	\$585,032,944 100.00%
Verizon				
direct	\$5,872,841 1.26%	\$78,365,971 16.87%	\$84,238,812 18.14%	
subcontracting	\$6,723 0.00%	\$197,846 0.04%	\$204,569 0.04%	
combined	\$5,879,564 1.27%	\$78,563,817 16.92%	\$84,443,381 18.18%	\$464,408,410 100.00%
Verizon Wireless				
direct	\$80,783,113 1.40%	\$123,113,454 2.14%	\$203,896,567 3.55%	
subcontracting	\$0 0.00%	\$5,266,364 0.09%	\$5,266,364 0.09%	
combined	\$80,783,113 1.40%	\$128,379,818 2.23%	\$209,162,931 3.64%	\$5,750,672,323 100.00%
Total	\$502,088,090 2.04%	\$1,115,733,570 4.54%	\$1,617,821,660 6.58%	\$24,589,820,003 100.00%

Table 7a
2009 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2009 DVBE Procurement		2009 Total Procurement
AT&T Mobility	\$124,391	0.00%	\$4,210,154,857
Edison	\$5,952,946	0.19%	\$3,089,488,944
Sprint	\$17,622,259	0.55%	\$3,220,869,297
PG&E	\$48,346,846	1.33%	\$3,630,251,430
AT&T California	\$35,921,841	1.67%	\$2,156,383,641
AT&T Comm of CA	\$229,213	0.04%	\$517,529,015
AT&T/ASI	\$134,137	0.09%	\$146,644,490
SDG&E	\$15,548,947	1.90%	\$818,384,652
SoCal Gas	\$5,446,077	0.93%	\$585,032,944
Verizon California	\$562,155	0.12%	\$464,408,410
Verizon Wireless	\$1,295,591	0.02%	\$5,750,672,323
TOTAL	\$131,184,403	0.53%	\$24,589,820,003
AT&T Long Distance	\$163,032	0.14%	\$119,875,456
Citizens	\$0	0.00%	\$32,938,625
Lodi Gas	\$182,277	0.53%	\$34,288,016
MCI / Verizon	\$245,943	0.71%	\$34,845,274
PP&L	\$0	0.00%	\$5,774,177
Qwest	\$8,335	0.01%	\$74,037,616
Sierra Pacific	\$160,470	0.63%	\$25,593,061
SouthWest Gas	\$0	0.00%	\$15,014,613
SureWest	\$0	0.00%	\$23,278,870
TW Telecom	\$72,181		\$14,768,435
Wild Goose Stg	\$0	0.00%	\$57,505,442
XO California	\$0	0.00%	\$37,608,727
Cal Am Water	\$45,180	0.06%	\$78,913,646
Cal Water Service Co	\$0	0.00%	\$143,117,261
Golden State Water	\$3,700	0.00%	\$107,338,612
Park Water Co	\$3,720	0.03%	\$13,251,548
San Gabriel Water	\$34,012	0.09%	\$36,510,419
San Jose Water Co	\$0	0.00%	\$58,722,850
Suburban Water Co	\$0	0.00%	\$17,075,851
TOTAL	\$918,850	0.10%	\$930,458,499
GRAND TOTAL	\$132,103,253	0.52%	\$25,520,278,502

Table 7b
2008 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2008 DVBE Procurement		2008 Total Procurement
AT&T Mobility	\$416,535	0.01%	\$4,180,333,765
Edison	\$3,259,259	0.13%	\$2,537,303,173
Nextel	\$844,144	0.03%	\$3,101,707,359
PG&E	\$27,404,792	0.87%	\$3,158,484,180
AT&T California	\$23,393,725	0.83%	\$2,818,680,793
AT&T Comm of CA	\$495,529	0.11%	\$450,343,865
AT&T/ASI	\$168,697	0.11%	\$152,125,673
SDG&E	\$5,157,374	0.77%	\$671,617,409
SoCal Gas	\$2,454,469	0.44%	\$555,151,803
Verizon California	\$1,123,159	0.20%	\$568,430,666
Verizon Wireless	\$1,386,201	0.02%	\$7,238,016,123
TOTAL	\$66,103,884	0.26%	\$25,432,194,809
AT&T Long Distance	\$122,388	0.10%	\$121,443,110
Citizens	\$2,050	0.01%	\$31,951,274
Lodi Gas	\$134,879	0.25%	\$53,149,946
MCI	\$0	0.00%	\$21,421,388
PP&L	\$0	0.00%	\$8,993,166
Qwest	\$224	0.00%	\$56,486,562
Sierra Pacific	\$24,563	0.08%	\$31,048,749
SouthWest Gas	\$12,455	0.05%	\$24,800,596
SureWest	\$0	0.00%	\$33,436,208
Wild Goose Stg	\$0	0.00%	\$6,596,412
XO California	\$14,033	0.03%	\$41,127,085
Cal Am Water	\$19,821	0.03%	\$75,326,456
Cal Water Service Co	\$0	0.00%	\$128,140,313
Golden State Water	\$0	0.00%	\$112,386,450
Park Water Co	\$5,269	0.03%	\$18,008,590
San Gabriel Water	\$26,596	0.05%	\$48,768,473
San Jose Water Co	\$1,500	0.00%	\$79,840,053
Suburban Water Co	\$0	0.00%	\$19,036,821
TOTAL	\$363,778	0.04%	\$911,961,652
GRAND TOTAL	\$66,467,662	0.25%	\$26,344,156,461

Table 8a
2009 Fuel Procurement

	Total Procurement	MBE	WBE	DVBE	WMDVBE
Edison					
Natural Gas	\$193,932,000	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Fuels	\$187,906,000	\$0	\$112,000	\$0	\$112,000
	100.00%	0.00%	0.06%	0.00%	0.06%
Combined	\$381,838,000	\$0	\$112,000	\$0	\$112,000
	100.00%	0.00%	0.03%	0.00%	0.03%
PG&E					
Natural Gas	\$1,214,237,874	\$92,405,209	\$15,292,910	\$0	\$107,698,119
	100.00%	7.61%	1.26%	0.00%	8.87%
SDG&E					
Natural Gas	\$198,173,750	\$56,389,052	\$1,806,132	\$0	\$58,195,184
	100%	28.45%	0.91%	0.00%	29.37%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Combined	\$198,173,750	\$56,389,052	\$1,806,132	\$0	\$58,195,184
	100.00%	28.45%	0.91%	0.00%	29.37%
SoCal Gas					
Natural Gas	\$1,671,190,585	\$194,104,018	\$14,933,455	\$0	\$209,037,473
	100.00%	11.61%	0.89%	0.00%	12.51%
SW Gas					
Natural Gas	\$58,749,481	\$1,770,584	\$0	\$0	\$1,770,584
	100.00%	3.01%	0.00%	0.00%	3.01%
Total	\$3,524,189,690	\$344,668,863	\$32,144,497	\$0	\$376,813,360
	100.00%	9.78%	0.91%	0.00%	10.69%

Table 8b
2008 Fuel Procurement

	Total Procurement	MBE	WBE	DVBE	WMDVBE
Edison					
Natural Gas	\$1,505,206,000	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Fuels	\$188,988,000	\$0	\$402,000	\$0	\$402,000
	100.00%	0.00%	0.21%	0.00%	0.21%
Combined	\$1,694,194,000	\$0	\$402,000	\$0	\$402,000
	100.00%	0.00%	0.02%	0.00%	0.02%
PG&E					
Natural Gas	\$2,573,012,260	\$159,567,540	\$54,555,294	\$0	\$214,122,834
	100.00%	6.20%	2.12%	0.00%	8.32%
SDG&E					
Natural Gas	\$539,278,664	\$117,103,429	\$8,467,460	\$0	\$125,570,889
	100%	21.71%	1.57%	0.00%	23.28%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Combined	\$539,278,664	\$117,103,429	\$8,467,460	\$0	\$125,570,889
	100.00%	21.71%	1.57%	0.00%	23.28%
SoCal Gas					
Natural Gas	\$3,861,452,336	\$457,521,195	\$50,776,945	\$0	\$508,298,140
	100.00%	11.85%	1.31%	0.00%	13.16%
SW Gas					
Natural Gas	\$98,722,627	\$6,623,850	\$0	\$0	\$6,623,850
	100.00%	6.71%	0.00%	0.00%	6.71%
Total	\$8,766,659,887	\$740,816,014	\$114,201,699	\$0	\$855,017,713
	100.00%	8.45%	1.30%	0.00%	9.75%
