



CPUC Small Business Initiatives

1. **Information At Your Fingertips:** The CPUC's Small Business website serves the small business community by being both informative and interactive. Visit us at www.cpuc.ca.gov/smbus.
2. **Expos:** The CPUC conducts small business expos throughout the state to promote procurement opportunities and educate small businesses on important topics such as how to do business with utilities and state agencies.
3. **Speaking Engagements and Workshops:** The CPUC educates the small business community on topics of interest such as how to reduce energy and water bills. The CPUC partners with key clients (chambers of commerce, local government, business organizations, etc.) to organize and schedule these events.
4. **Surveys and Focus Groups:** The CPUC partners with chambers of commerce, local government, and business organizations to conduct research and gather information to understand what the key business issues and policy concerns are for the small business community.
5. **Small Business Outreach:** The CPUC's outreach officers and Small Business Team enlighten the small business community on key issues, policies and practices by disseminating CPUC and legislative information to chambers, local government, business organizations, and other key clients.
6. The CPUC is available to participate in your community events.



**California Public Utilities Commission
Small Business Program
505 Van Ness Avenue
San Francisco, CA 94102**

**smallbiz@cpuc.ca.gov
1-800-253-0500
www.cpuc.ca.gov/smbus**

small business program

California Public Utilities Commission





About the CPUC Small Business Program

The California Public Utilities Commission (CPUC) acts as an advocate of the small business community by working with regulated utilities to ensure that every small business receives safe, reliable and timely utility service at reasonable rates. The CPUC program:

- Promotes economic development of the small business community by providing resources and information about state and utility contracting opportunities.
- Ensures the competitive nature of small business requests for state contracting and CPUC service needs.
- Provides the education and outreach necessary to raise awareness of various regulatory and legislative policy issues impacting the small business community.



State of California Wants Your Business!

- The State of California is committed to Small Business and as a result, all California State Agencies are under Executive Order to conduct 25 percent of their procurement and contracts with Small Businesses and 3 percent with Disabled Veteran-Owned Business Enterprises.
- Small and Disabled Veteran-Owned Business Certification is handled by the Department of General Services (DGS). For applications and information go to: www.dgs.ca.gov/pd/Programs/OSDS/GetCertified.aspx or call 916-375-4940.
- To pursue business opportunities with the state, small and disabled veteran owned businesses should get certified with DGS. Certification affords you 5 percent bid preference on State contracts.
- To be eligible for small business certification, businesses must be domiciled in California with 100 employees or less and have average gross receipts of \$14 million or less over previous three tax years.



CPUC Small Business Expos

The CPUC's Small Business Expos help connect small businesses to utilities and government procurement specialists. These Expos serve to:

- Educate small businesses on the benefits of becoming certified as a small business, woman-owned, minority-owned, and/or disabled veteran-owned business.
- Enlighten small businesses regarding best business practices of the utilities and "how to get in the door" with utility companies.
- Inform small businesses of utility and government contract opportunities.
- Provide networking with other small business owners.

Events

For a calendar of events, visit our website: www.cpuc.ca.gov/smbus.