Helping Government Serve the People® California LifeLine Administrator

California LifeLine Administrator

Presentation to the Administrative Committee

March 10, 2021



Executive Summary

- Program Participation 1,971,948
 - Change of +4.20% from 12/31/2020
- Average Qualification Rate for Applications 96.51%
 - Change of +5.21% from December 2020
- Average Form Processing Turnaround Time
 - 12 Month Average SLA Days: 1.86
 - 12 Month Manual Review Volume: 697,324

TPA Summary

Key TPA Initiatives

- Pandemic Consumer Protection Measures
 - Renewal date suspension through 06/30/2021
- Renewal Process Enhancements
 - Service Provider Intake API (SPIA)
 - Providing wireless service providers Renewal Status Information for customers through the DAP CheckCustomerStatus method
 - Custom messaging for IVR callers whose anniversary dates are between 105 and 115 calendar days in the future at the time of the call: It's almost time to renew
 - Addition of Day 0 and Day 35 text messages providing PINs to subscribers
 - Short code two-way text messaging to **345345** for subscribers to obtain their PINs
 - New wireless LifeLine subscribers may set their own PINs upon handset activation and retain that PIN while they remain continuously active on the Program
 - Existing wireless LifeLine subscribers may set their own PINs AFTER successfully completing their next renewal

TPA Summary

Key TPA Initiatives

- California LifeLine Public Website
 - The look and feel of the existing public website enrollment process for applications and renewals has been enhanced with a "mobile-first" approach
 - The enrollment process is now presented in a question per page
 - Adobe Analytics has been implemented for the public website, including the online enrollment process, to track website
 usage. In this context, website usage includes visitor counts, unique visits, trend information and page-level traffic
 - Adobe Analytics offers the TPA the ability to determine the point in the enrollment process a participant abandons the process
 - Updated wireless LifeLine service plan offerings
- FCC Form 555 support for Service Providers
 - Providing consolidated reports to help Service Providers identify the reporting months for their subscribers
 - Reviewing Service Providers' Form 555 calculations

TPA Summary

Key TPA Initiatives

- Bi-weekly meetings with representatives of LifeLine consumer group stakeholders
 - The goal of these meetings is to provide consumer group stakeholders with a more in-depth understanding of the LifeLine Program

Response & Approval Rates – Application & Renewal Forms

Total Responded

989,638^{78.4%} _{% Qualified or Renewed}

Approved Applications

720,688^{82.0%}

Approved Renewals

69,379^{26.1}%

Approved Renewals / # Responded

Qualified or Renewed / # Responded

% Responded
By Rolling 12 Decision Months

Rolling 12 Decision Months

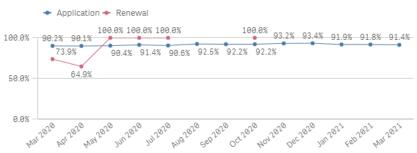
Responded / # Total

Applications Activities Report

Feb 2021

Mar 2021

By Rolling 12 Decision Months



% Approved

By Rolling 12 Decision Months

Approved Applications / # Responded



Qualified or Renewed / # Responded

92.0%

94.7%

Renewals Activities Report

By Rolling 12 Decision Months

Month Year Q	# Total	# Responded	# Approved	% Responded	% Approved	% Qualified
Totals	878,586	803,264	720,688	91.4%	89.7%	82.0%
Mar 2020	127,718	115,161	104,387	90.2%	90.6%	81.7%
Apr 2020	89,178	80,307	69,815	90.1%	86.9%	78.3%
May 2020	82,602	74,677	66,107	90.4%	88.5%	80.0%
Jun 2020	84,902	77,593	69,165	91.4%	89.1%	81.5%
Jul 2020	70,908	64,266	56,904	90.6%	88.5%	80.3%
Aug 2020	62,662	57,968	51,715	92.5%	89.2%	82.5%
Sep 2020	55,690	51,332	45,768	92.2%	89.2%	82.2%
Oct 2020	58,050	53,507	47,610	92.2%	89.0%	82.0%
Nov 2020	54,520	50,805	46,252	93.2%	91.0%	84.8%
Dec 2020	65,643	61,280	56,391	93.4%	92.0%	85.9%
Jan 2021	60,980	56,023	50,947	91.9%	90.9%	83.5%

51.165

4,462

91.8%

91.4%

55.635

4,710

% Renewed	% Approved	% Responded	# Approved	# Responded	# Total	Month Year Q
26.1%	37.2%	70.2%	69,379	186,374	265,525	Totals
33.6%	45.4%	73.9%	52,281	115,134	155,792	Mar 2020
15.6%	24.0%	64.9%	17,088	71,230	109,723	Apr 2020
100.0%	100.0%	100.0%	5	5	5	May 2020
100.0%	100.0%	100.0%	3	3	3	Jun 2020
100.0%	100.0%	100.0%	1	1	1	Jul 2020
100.0%	100 0%	100.0%	1	1	1	Oct 2020

% Qualified or Renewed

Qualified or Renewed / # Total

By Rolling 12 Decision Months

	App	plication 🗢	Renev	val								
100.0% —		100	9.0% 100	9.0% 100	0.0%		100.0%					
100.0%	81.7%		80.0%	81.5%	82.5%	82.2%		84.8%	85.9%		84.5%	86.6%
		78.3%		80	.3%	•	82.0%			83.5%		
50.0% —	33.6%											
	•	15.6%										
0.0% —												
*V31	2020 Apr	5050 WAN 505	Jnu 505	9 111/2029	AUG 2020	5 JOJO	12020	2020 Dec	2020 Jan	1027 FED	2027 Mar	2022
4.	4	4.	3	,	k. 2	0	1/4	_	3-	,	4.	

84.5%

86.6%

6

60.578

5,155

Wireline: Response & Approval Rates – Application & Renewal Forms

Total Responded

48,698 87.7% Rqualified or Renewed

Approved Applications

18,75644.9%

Approved Renewals

23,95384.2%





% ApprovedBy Rolling 12 Decision Months

Qualified or Renewed / # Responded



% Qualified or Renewed By Rolling 12 Decision Months



Qualified or Renewed / # Total

Applications Activities Report

Responded / # Total

Month Year Q	# Total	# Responded	# Approved	% Responded	% Approved	% Qualified
	41,734	23,784	18,756	57.0%	78.9%	44.9%
Mar 2020	5,883	3,575	2,849	60.8%	79.7%	48.4%
Apr 2020	4,777	3,048	2,425	63.8%	79.6%	50.8%
May 2020	3,757	2,218	1,820	59.0%	82.1%	48.4%
Jun 2020	4,126	2,654	2,093	64.3%	78.9%	50.7%
Jul 2020	4,170	2,562	1,968	61.4%	76.8%	47.2%
Aug 2020	3,287	2,017	1,548	61.4%	76.7%	47.1%
Sep 2020	2,954	1,722	1,366	58.3%	79.3%	46.2%
Oct 2020	3,004	1,298	1,016	43.2%	78.3%	33.8%
Nov 2020	2,447	1,137	864	46.5%	76.0%	35.3%
Dec 2020	2,518	1,162	910	46.1%	78.3%	36.1%
Jan 2021	2,370	1,118	881	47.2%	78.8%	37.2%

Renewals Activities Report

Month Year C	# Total	# Responded	# Approved	% Responded	% Approved	% Renewed
	28,453	24,914	23,953	87.6%	96.1%	84.2%
Mar 202	9 21,360	19,368	18,831	90.7%	97.2%	88.2%
Apr 202	7,085	5,538	5,114	78.2%	92.3%	72.2%
May 202	9 4	4	4	100.0%	100.0%	100.0%
Jun 202	9 3	3	3	100.0%	100.0%	100.0%
Oct 202	0 1	1	1	100.0%	100.0%	100.0%

Wireless: Response & Approval Rates – Application & Renewal Forms

Total Responded

780,52495.8% Qualified or Renewed

· Application · Renewal

4/1/2020

Responded / # Total

By Rolling 12 Decision Months

Approved Applications

701,93289.9%

Approved Renewals

45,425^{34.3}%



By Rolling 12 Decision Months

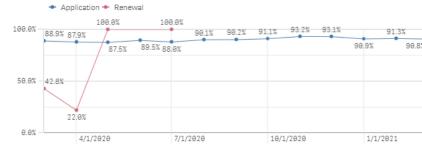


Qualified or Renewed / # Responded

4/1/2020

% Qualified or Renewed

By Rolling 12 Decision Months



Qualified or Renewed / # Total

Applications Activities Report

7/1/2020

Month Year Q	# Total	# Responded	# Approved	% Responded	% Approved	% Qualified
	780,903	723,531	701,932	92.7%	97.0%	89.9%
Mar 2020	114,166	103,917	101,538	91.0%	97.7%	88.9%
Apr 2020	76,677	69,535	67,390	90.7%	96.9%	87.9%
May 2020	73,463	67,077	64,287	91.3%	95.8%	87.5%
Jun 2020	74,941	69,104	67,072	92.2%	97.1%	89.5%
Jul 2020	62,457	57,423	54,936	91.9%	95.7%	88.0%
Aug 2020	55,675	52,251	50,167	93.9%	96.0%	90.1%
Sep 2020	49,216	46,090	44,402	93.6%	96.3%	90.2%
Oct 2020	51,158	48,321	46,594	94.5%	96.4%	91.1%
Nov 2020	48,684	46,279	45,388	95.1%	98.1%	93.2%
Dec 2020	59,568	56,561	55,481	95.0%	98.1%	93.1%
Jan 2021	55,063	51,358	50,066	93.3%	97.5%	90.9%
Feb 2021	54,989	51,152	50,209	93.0%	98.2%	91.3%
Mar 2021	4,846	4,463	4,402	92.1%	98.6%	90.8%

10/1/2020

Renewals Activities Report

10/1/2020

Month Year	Q	# Total	# Responded	# Approved	% Responded	% Approved	% Renewed
_		132,604	56,993	45,425	43.0%	79.7%	34.3%
Mar 20	320	78,066	39,400	33,450	50.5%	84.9%	42.8%
Apr 20	920	54,536	17,591	11,973	32.3%	68.1%	22.0%
May 20	920	1	1	1	100.0%	100.0%	100.0%
Jul 20	920	1	1	1	100.0%	100.0%	100.0%

Response & Approval Rates – All Forms

Total Forms

1,144,111

Total Responded

989,63879.8% Approved Decisions

Total Approved

790,067^{69.1%}

Approved Applications & Renewals / # Responded

Application Forms (Applications, Renewals, & IDVs)



By Rolling 12 Decision Months



% Approved

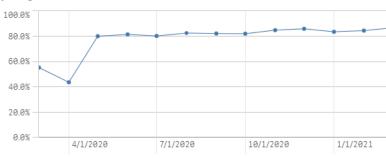
Responded / # Total

By Rolling 12 Decision Months



% Qualified or Renewed

By Rolling 12 Decision Months



Qualified or Renewed / # Responded

Qualified or Renewed / # Responded

Qualified or Renewed / # Total

Month Year Q	# Total	# Responded	# Approved	% Responded	% Approved	% Qualified or Renewed
Totals	1,144,111	989,638	790,067	86.5%	79.8%	69.1%
Mar 2020	283,510	230,295	156,668	81.2%	68.0%	55.3%
Apr 2020	198,901	151,537	86,903	76.2%	57.3%	43.7%
May 2020	82,607	74,682	66,112	90.4%	88.5%	80.0%
Jun 2020	84,905	77,596	69,168	91.4%	89.1%	81.5%
Jul 2020	70,909	64,267	56,905	90.6%	88.5%	80.3%
Aug 2020	62,662	57,968	51,715	92.5%	89.2%	82.5%
Sep 2020	55,690	51,332	45,768	92.2%	89.2%	82.2%
Oct 2020	58,051	53,508	47,611	92.2%	89.0%	82.0%
Nov 2020	54,520	50,805	46,252	93.2%	91.0%	84.8%
Dec 2020	65,643	61,280	56,391	93.4%	92.0%	85.9%
Jan 2021	60,980	56,023	50,947	91.9%	90.9%	83.5%
Feb 2021	60,578	55,635	51,165	91.8%	92.0%	84.5%
Mar 2021	5,155	4,710	4,462	91.4%	94.7%	86.6%

Wireline: Response & Approval Rates – All Forms

Total Forms

70,187

Total Responded

48,69887.7%

Total Approved

42,70960.9%

Approved Applications & Renewals / # Responded

Application Forms (Applications, Renewals, & IDVs)

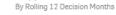




Qualified or Renewed / # Responded

% Approved

Responded / # Total

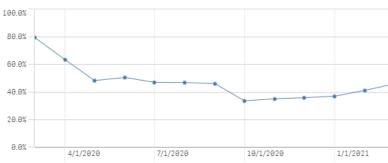




Qualified or Renewed / # Responded

% Qualified or Renewed

By Rolling 12 Decision Months



Qualified or Renewed / # Total

Completed Activities

Month Year Q	# Total	# Responded	# Approved	% Responded	% Approved	% Qualified or Renewed
	160,236	127,374	118,337	79.5%	92.9%	73.9%
Dec 2019	34,486	29,659	28,412	86.0%	95.8%	82.4%
Jan 2020	34,594	28,672	27,354	82.9%	95.4%	79.1%
Feb 2020	27,776	23,634	22,467	85.1%	95.1%	80.9%
Mar 2020	27,243	22,943	21,680	84.2%	94.5%	79.6%
Apr 2020	11,864	8,587	7,540	72.4%	87.8%	63.6%
May 2020	3,761	2,222	1,824	59.1%	82.1%	48.5%
Jun 2020	4,129	2,657	2,096	64.3%	78.9%	50.8%
Jul 2020	4,170	2,562	1,968	61.4%	76.8%	47.2%
Aug 2020	3,287	2,017	1,548	61.4%	76.7%	47.1%
Sep 2020	2,954	1,722	1,366	58.3%	79.3%	46.2%
Oct 2020	3,005	1,299	1,017	43.2%	78.3%	33.8%
Nov 2020	2,452	1,140	864	46.5%	75.8%	35.2%
Dec 2020	515	260	201	50.5%	77.3%	39.0%

Wireless: Response & Approval Rates – All Forms

Total Forms

913,507

Total Responded

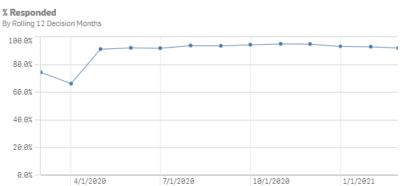
780,524,95.8%

Total Approved

747,35781.8% Qualified or Renewed

Approved Applications & Renewals / # Responded

Application Forms (Applications, Renewals, & IDVs)





% Approved By Rolling 12 Decision Months

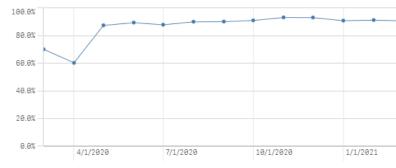
Responded / # Total



Qualified or Renewed / # Responded

% Qualified or Renewed

By Rolling 12 Decision Months

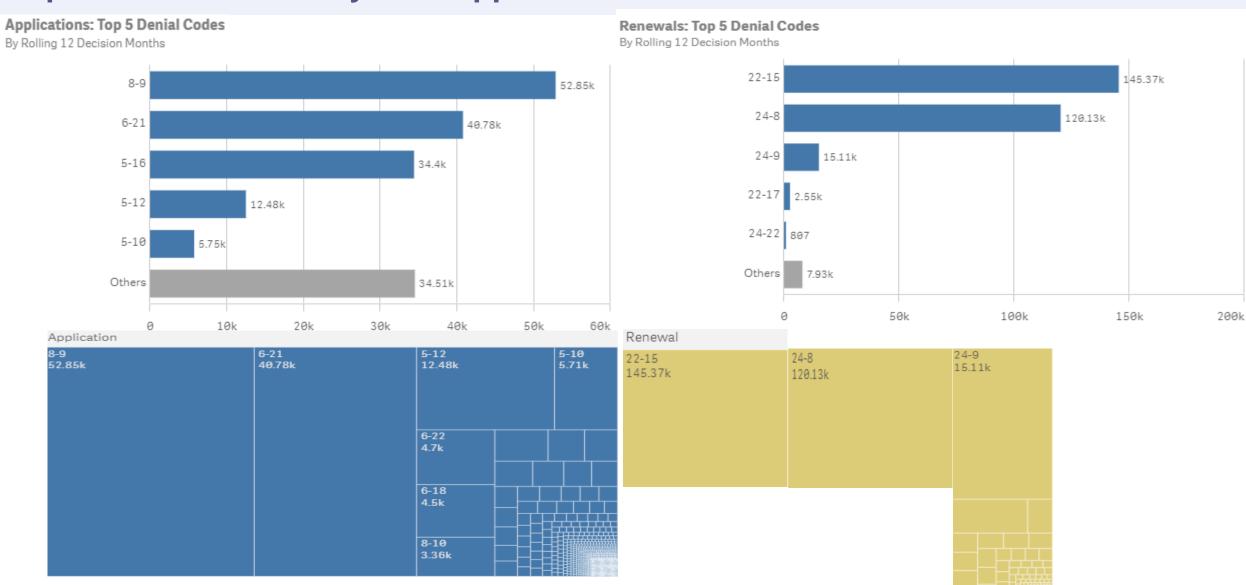


Qualified or Renewed / # Total

Completed Activities

Month Year Q	# Total	# Responded	# Approved	% Responded	% Approved	% Qualified or Renewed
	913,507	780,524	747,357	85.4%	95.8%	81.8%
Mar 2020	192,232	143,317	134,988	74.6%	94.2%	70.2%
Apr 2020	131,213	87,126	79,363	66.4%	91.1%	60.5%
May 2020	73,464	67,078	64,288	91.3%	95.8%	87.5%
Jun 2020	74,941	69,104	67,072	92.2%	97.1%	89.5%
Jul 2020	62,458	57,424	54,937	91.9%	95.7%	88.0%
Aug 2020	55,675	52,251	50,167	93.9%	96.0%	90.1%
Sep 2020	49,216	46,090	44,402	93.6%	96.3%	90.2%
Oct 2020	51,158	48,321	46,594	94.5%	96.4%	91.1%
Nov 2020	48,684	46,279	45,388	95.1%	98.1%	93.2%
Dec 2020	59,568	56,561	55,481	95.0%	98.1%	93.1%
Jan 2021	55,063	51,358	50,066	93.3%	97.5%	90.9%
Feb 2021	54,989	51,152	50,209	93.0%	98.2%	91.3%
Mar 2021	4,846	4,463	4,402	92.1%	98.6%	90.8%

Top 5 Denials Codes by New Applications and Renewals

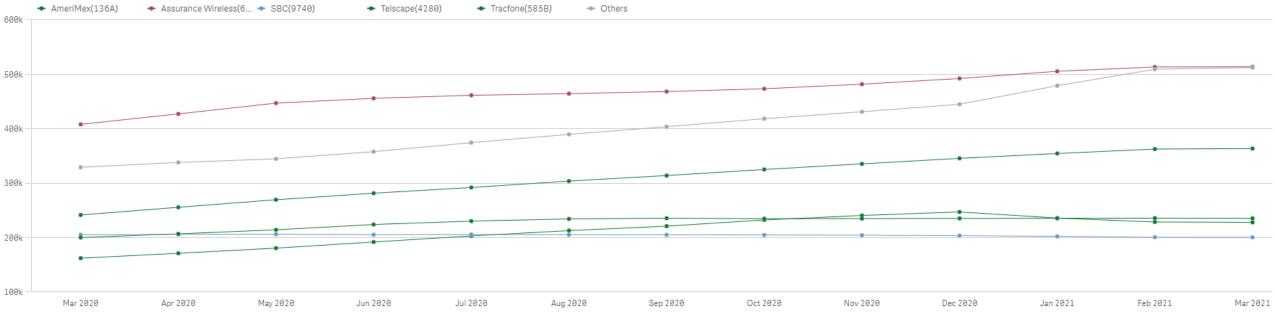


Program Participation – Enrolled, Approved, & Transferred Customers



Participation by Service Provider (Top 5)

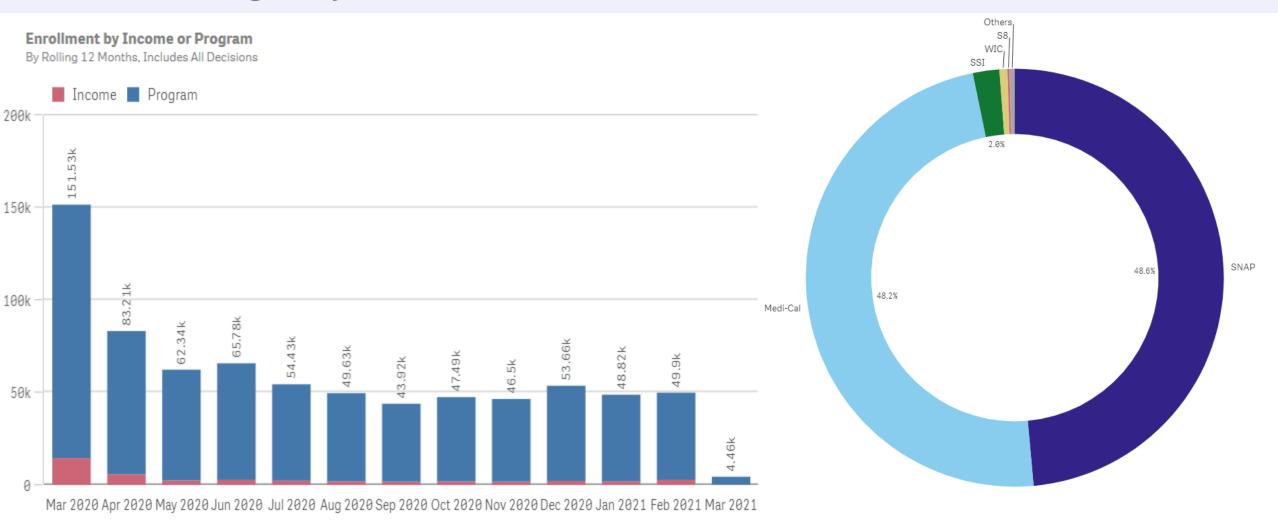
Application Summary by Service Provider



Application Summary by Service Provider

	Totals	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	Jan 2021	Feb 2021	Mar 2021
Totals	2,994,844	1,547,349	1,605,796	1,663,398	1,717,492	1,767,841	1,811,175	1,848,501	1,889,756	1,929,234	1,969,632	2,013,370	2,051,339	2,054,304
Others	718,364	329,322	338,169	344,842	358,002	374,548	389,709	403,812	418,507	431,348	445,026	479,061	509,375	512,380
AmeriMex(136A)	357,072	162,384	171,360	180,825	192,109	203,241	213,002	221,197	232,547	240,825	247,309	236,072	228,856	228,186
Assurance Wireless(6664)	729,590	408,162	427,330	447,119	455,887	461,540	464,508	468,346	473,513	481,847	492,354	505,593	513,491	513,800
SBC(9740)	262,255	205,440	206,058	206,365	205,576	205,843	205,465	205,289	205,025	204,576	203,828	202,476	200,884	200,726
Telscape(4280)	544,964	241,769	255,814	269,723	281,695	292,186	303,978	314,111	325,271	335,575	345,698	354,604	362,774	363,683
Tracfone(585B)	382,599	200,272	207,065	214,524	224,223	230,483	234,513	235,746	234,893	235,063	235,417	235,564	235,959	235,529

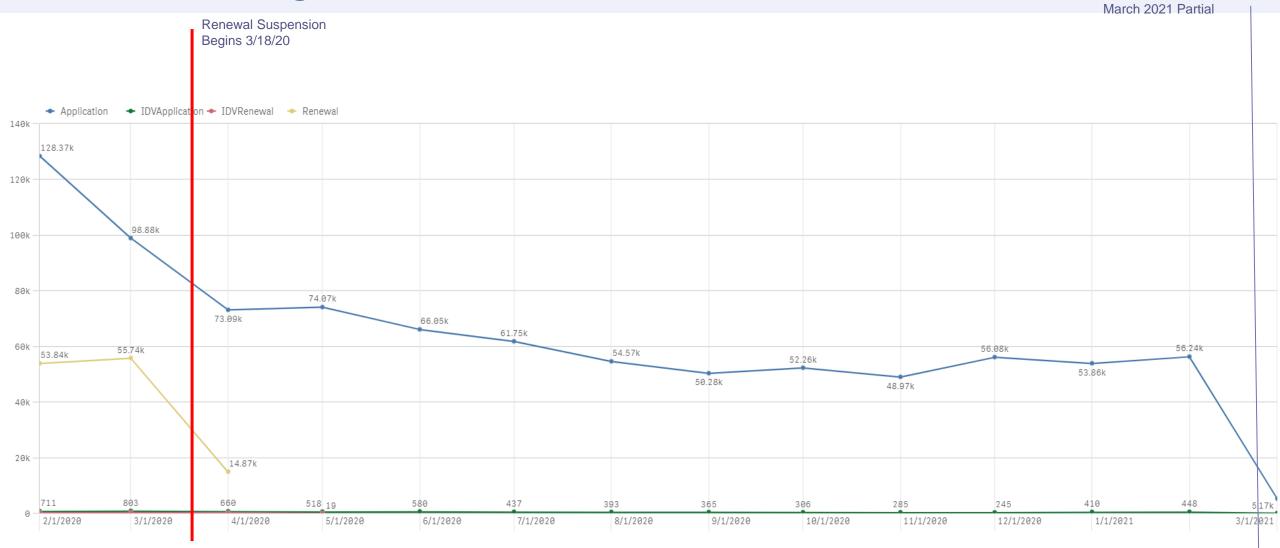
Enrollment Eligibility Method



Enrollment Channel and Eligibility Method

Application Form IDs by Application Type, Submission Type, Enrollment, and Decision Dap Approved Program Application 303.19k 306.09k 319.26k Application Type: Submission Type Submission Type: Income or Program Income or Program: Decision Application Type Q Submission Type Q Submission Type Q Income or Progr... Q Decision Q Dap Mail Web Income Program Approved Harddenied Softdenied 303,193 11,547 13,168 302,596 36,633 21,388 Totals 4,520 Totals 306,092 303,193 11,547 10,923 13,103 25 Application 4,520 Dap 292,270 Income 1,475 289,493 36,608 Mail 10,072 Program 21,346 770 3,750 Web

Forms Processing Volume



Form Processing Throughput

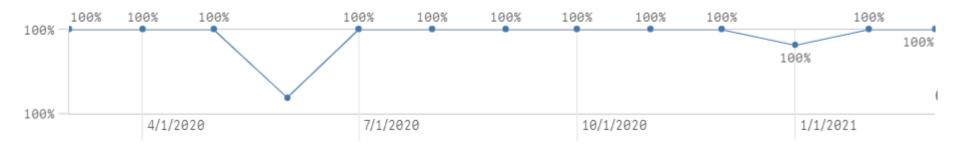
Manual Reviews

839,022

Avg SLA Days

1.84100.0%

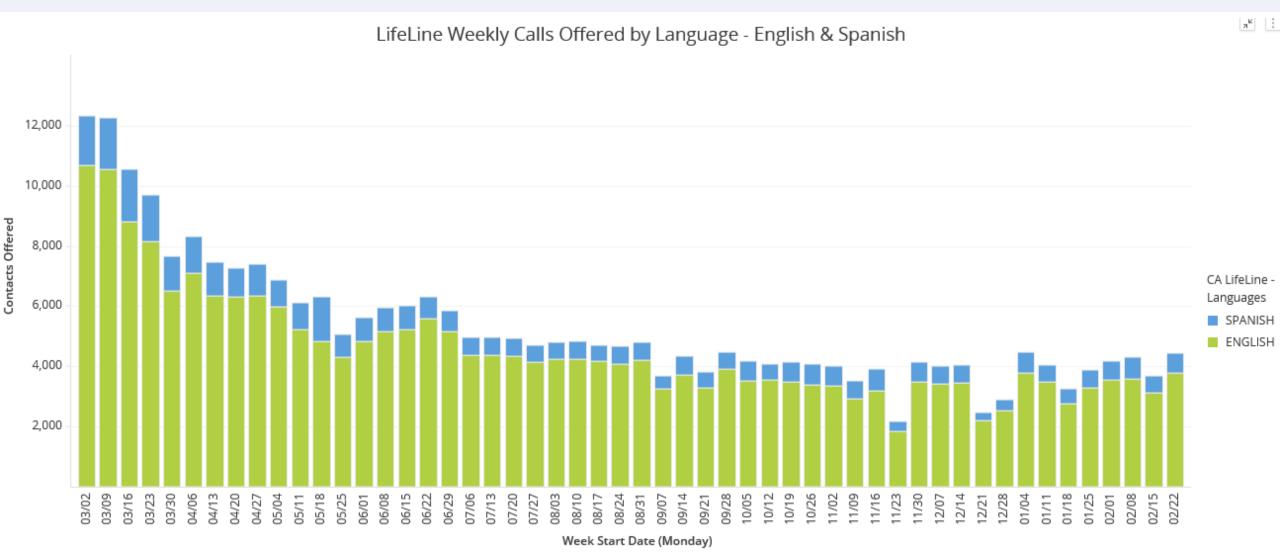
Monthly Compliance %



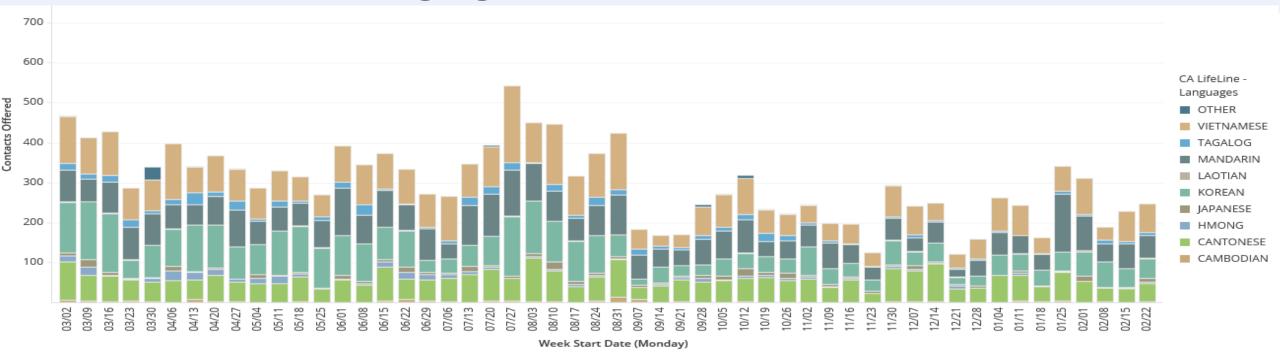
Manual Form Reviews – By Type and Month

	Totals	• Mar 2021	O Feb 2021	• Jan 2021	⊕ Dec 2020	O Nov 2020	Oct 2020	○ Sep 2020	• Aug 2020	O Jul 2020	⊕ Jun 2020	• May 2020	○ Apr 2020	• Mar 2020
Totals	839,022	4,594	53,079	53,719	59,418	48,389	49,836	48,968	55,234	60,937	74,064	70,267	93,940	166,577
Application	757,832	4,589	52,619	53,330	59,156	48,124	49,521	48,588	54,867	60,488	73,480	69,812	74,140	109,118
IDVApplication	5,350	5	460	389	262	265	315	380	367	449	584	455	737	682
IDVRenewal	500	-	-	-	-	-	-	-	-	-	-	-	229	271
Renewal	75,340	-	-	-	-	-	-	-	-	-	-	-	18,834	56,506

Call Volumes – English & Spanish



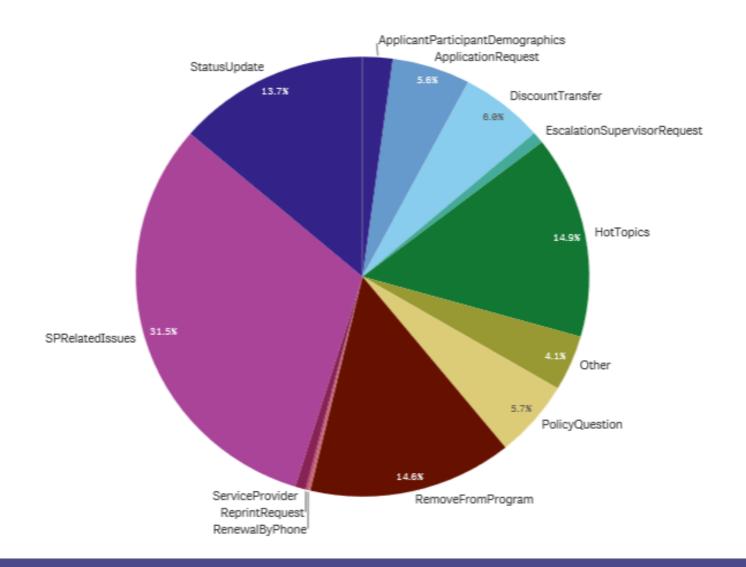
Call Volumes – Other Languages



CA LifeLine - Languages	3/2	3/9	3/16	3/23	3/30 4	/6 4/	/13 4/2	20 4/	27 5/4	4 5/1	1 5/18	8 5/25	6/1	6/8	6/15	6/22	6/29	7/6 7	/13 7/	20 7/2	7 8/3	8/10	8/17	8/24	8/31	9/7	9/14 9	V21 9	/28 10	/5 10	0/1: 10/1	! 10/2	11/2	11/9	11/1: 1	11/2: 1	1/3 12	/7 12	/1- 12/	/2: 12/	2: 1/4	1/11	1/18	1/25	2/1	2/8 2	2/15 2
CAMBODIAN	5	3	2	3	1		7	1	2		1				3	7	3	1		4	3 1	1		3	14	7		1			1						1	1	1			4	1	3		1	
CANTONESE	96	65	63	53	49 5	55 4	49 60	6 4	8 48	B 47	63	33	56	43	85	52	54	60	70 7	79 5	7 110	79	40	61	94	30	42	56	50 5	5 5	9 63	55	58	38	57	23	84 7	8 9	6 3	4 35	68	64	38	73	53	35	35 4
HMONG	15	21	2	2	10 2	24 1	19 16	6	9 12	2 18	8 8		3	4	14	17	12	8	7	6	3	3	6	4	2		3	5	10	1	5 5	6	6	1	4		5	4	1 8	8		6	2	1			1
JAPANESE	9	18	9	2	2 1	12	3 3	3	10	0 2	2 3	2	8	5	5	12	6	4	14	4	5 9	18	6	6	5	7	4	4	7 1	0 1	9 7	12	3	6	3	5	5	9	3 3	3 (5	6	1	2	12	1	1
KOREAN	126	145	146	46	82 9	93 1	15 10	7 8	0 75	5 112	116	100	101	94	82	91	30	37	53 7	73 14	9 131	102	102	94	54	15	39	27	28 4	3 3	39 39	37	73	39	34	28	60 3	4 4	7 18	8 24	1 50	42	39	47	62	64	48
LAOTIAN	2		2	1		1					1	2				1					1		1								1						1	2		1		1			2		
MANDARIN	78	56	77	82	78 6	50 5	52 72	2 9	2 58	B 61	56	69	118	72	92	64	79	36	99 10	06 11	5 95	75	55	75	101	59	45	39	64 7	0 8	34 39	44	54	64	47	32	54 3	4 5	4 18	8 4	58	45	39	145	87	46	61
TAGALOG	18	14	18	19	7 1	13 2	29 12	2 2	3 6	5 15	5 7	9	15	26	4	3	4	8	21 1	18 1	9 2	. 18	9	20	13	16	9	5	9	9 1	2 20	14	5	6	2	2	4	8	3 4	4 3	3 2		3	8	4	10	7
VIETNAMESE	117	90	109	79	77 13	39 (54 90	0 8	0 77	7 75	5 59	54	90	100	87	87	83	112	83 9	99 19	1 99	150	98	110	141	49	26	33	72 8	3 9	90 59	52	43	43	48	35	78 7	1 4	3 3	5 49	84	74	38	62	90	31	75
OTHER	1				32		2		2											4									4	1	8 1	3	3				1										

Call Reasons

- ApplicantParticipant-Demographics
- ApplicationRequest
- DiscountTransfer
- EscalationSupervisor-Request
- HotTopics
- Other
- PolicyQuestion
- RemoveFromProgram
- RenewalByPhone
- ReprintRequest
- ServiceProvider
- SPRelatedIssues
- StatusUpdate



Thank You

Q&A

APPENDIX - Response & Approval Rates Definitions

# Total	Count of Application Forms (Applications, Renewals, & IDVs)
# Responded	Count of Responses to Application Forms
# Approved	Count of Application Forms that were Qualified or Renewed
% Responded	# Responded / # Total
% Approved	# Qualified / # Responded
% Qualified or Renewed	# Qualified or Renewed / # Total

APPENDIX - Denial Code Descriptions

Denial Code	Туре	Form	Decision Source	Description
8-9	Hard Denial	Application	System	We do not have evidence that the Application Form was returned to us.
24-8	Hard Denial	Renewal	System	We do not have evidence that the Renewal Form was returned to us.
5-16	Hard Denial	Application	System	We do not have evidence that the identity documentation and ID Authentication Form were submitted to us.
24-9	Hard Denial	Renewal	System	Your form was returned as non-deliverable (a letter will not be generated for this reason).
5-12	Hard Denial	Application	System	We did not receive the information needed from your phone company to start or continue your discounted telephone services. Some possible reasons may be that your phone company did not ship your handset, you did not activate your phone service properly, or the enrollment process was not completed within the required time.
5-10	Hard Denial	Application	System	Applicant is found to already be receiving the LifeLine discount based on the established duplicate check criteria.
8-10	Hard Denial	Application	System	Your form was returned as non-deliverable (a letter will not be generated for this reason).
24-22	Hard Denial	Renewal	Reviewer	You did not print your initials to certify that no one else in your household is already receiving the discount.
21-13	Hard Denial	Renewal	System	We do not have evidence that the identity documentation and ID Authentication Form were submitted to us.
24-26	Soft Denial	Application	System	We do not have evidence that the Application Form was returned to us.

APPENDIX - Enrollment Eligibility Method - Detail

	Submission Type										
Eligibility Method	Eligibility	Totals	Dap	IVR	Mail	Web					
	FederalIncome	26,461	14,873	351	4,396	6,855					
Income	StateIncome	16,047	9,288	109	3,688	2,964					
	Totals	42,508	24,161	460	8,084	9,819					
	FDPIR	29	14	_	9	6					
	HSTO	38	1	_	37	_					
	IndAff	27	4	2	17	4					
	LIHEAP	830	40	24	491	275					
	Medi-Cal	346,560	294,898	894	23,469	27,354					
	NSLP	614	139	11	187	277					
Вио ако мо	S8	1,272	354	27	491	400					
Program	SNAP	349,235	338,497	542	3,187	7,045					
	SSI	14,645	6,985	162	4,385	3,122					
	TANF	25	5	1	15	4					
	TANFETC	241	148	1	13	79					
	VSPBP	932	675	5	159	94					
	WIC	4,415	3,971	56	78	310					
	Totals	718,863	645,731	1,725	32,538	38,970					