



**James M. Tobin**  
Chief Strategy Officer

October 14, 2014

**BY HAND**

Michael Morris  
Video Franchising and Broadband Deployment Group  
Communications Division  
California Public Utilities Commission  
505 Van Ness Avenue  
San Francisco, CA 94102

Re: Convergens Services LLC Application for Video Franchise

Dear Mr. Morris:

In accordance with the instructions set forth in the Commission's web site, enclosed for filing is the application of Convergens Services LLC for a California State Video Franchise, including the original and one hard copy, a CD containing completed templates from the Commission website, Appendix A: Applicant's Principal Officers, Appendix B: Affidavit of Convergens' CEO, and a check in the amount of \$2,000 made payable to the "California Public Utilities Commission. Also enclosed are maps visually showing the Census Block Groups to be served.

Convergens is seeking a new Franchise in connection with its project to provide broadband data service, video services, VoIP services, and Wi-Fi services to two real estate developments in San Francisco, the Shipyard and Candlestick Park. These are on the sites of the former Hunters Point Naval Shipyard and Candlestick Park, and will eventually contain approximately 13,000 residences and over 3 million square feet of commercial space, comprising the largest real estate development project in the City's history. Convergens is currently in the process of commencing construction of a fiber-to-the-home network serving the initial two parcels to be occupied, and hopes to initially provide service by January of 2015.

In addition to providing residents access to video content available from internet sources over the broadband connection, Convergens also currently plans to acquire programming from the National Cable Television Cooperative, but cannot do so until it has received the Franchise sought by this Application.

I would be happy to meet with you and provide more information about this cutting-edge project and the philosophy of Convergens regarding broadband deployment and maximizing customer choices concerning video content availability. I would also appreciate any action you can take to process and grant this Application as soon as possible, to allow adequate time for our program content acquisition.

If you have any questions, please contact me.

Sincerely,

A handwritten signature in blue ink that reads "James M. Tobin".

James M. Tobin