

# THIRTY-SIXTH AMENDED APPLICATION OF COMCAST CABLE COMMUNICATIONS MANAGEMENT, LLC FOR AN AMENDED CALIFORNIA STATE VIDEO FRANCHISE CALIFORNIA PUBLIC UTILITIES COMMISSION

## Definitions for the purposes of this Application:

- A. "Access" means that the holder is capable of providing video service at the household address using any technology, other than direct-to-home satellite service, providing twoway broadband Internet capability and video programming, content, and functionality, regardless of whether any customer has ordered service or whether the owner or landlord or other responsible person has granted access to the household. If more than one technology is utilized, the technologies shall provide similar two-way broad band Internet accessibility and similar video programming.
- B. "Affiliate" means any company 5 per cent or more of whose outstanding securities are owned, controlled, or held with power to vote, directly or indirectly either by a state video franchise holder or any of its subsidiaries, or by that state video franchise holder's controlling corporation and/or any of its subsidiaries as well as any company in which the state video franchise holder, its controlling corporation, or any of the state video franchise holder's affiliates exert substantial control over the operation of the company and/or indirectly have substantial financial interests in the company exercised through means other than ownership.
- C. "Applicant" means any person or entity that files an application seeking to provide Video Service in the state pursuant to a State Video Franchise.
- D. "Application" means the form prescribed by the Commission through which an Applicant may apply for a State Video Franchise or amend its Video Service Area.
- E. "Application Fee" means any fee that the Commission imposes to recover its actual and reasonable costs of processing an Application.<sup>1</sup>
- F. "Area" means a set of contiguous (i) collections of census block groups or (ii) regions that are mapped using geographic information system technology.
- G. "Broadband" or "Broadband Service" means any service defined as Broadband, or having advanced telecommunications capability, in the most recent Federal Communications Commission inquiry pursuant to Section 706 of the Telecommunications Act of 1996 (P.L. 104-104).<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> CAL. PUB. UTIL. CODE § 5840(c). This fee is not levied for general revenue purposes, consistent with Public Utilities Code § 5840(c).

<sup>&</sup>lt;sup>2</sup> <u>Id.</u> at § 5830(a). The Federal Communications Commission currently uses the term "broadband" and "advanced telecommunications capability" to describe services and facilities with an upstream (customer-to-provider) and downstream (provider-to-customer) transmission speed of more than 200 kilobits per second. FEDERAL COMMUNICATIONS COMMISSION,

- H. "Census Block Group" has the same meaning as used by the U.S. Census Bureau.
- I. "Census Tract" has the same meaning as used by the U.S. Census Bureau.<sup>3</sup>
- J. "Census Tract Basis" means pursuant to the reporting standards articulated in Appendix D and Appendix E, Section II of D.07-03-014.
- K. "Commission" means the Public Utilities Commission.
- L. "Company" means the Applicant and its Affiliates.
- M. "Consultant" means the third party source of census household projections including low income household projections.
- N. "DIVCA" means Assembly Bill 2987, the Digital Infrastructure and Video Competition Act of 2006 (Ch. 700, Stats. 2006).
- O. "Household" means, consistent with the U.S. Census Bureau, a house, apartment, a mobile home, a group of rooms, or a single room that is intended for occupancy as separate living quarters.<sup>4</sup> Separate living quarters are those in which the occupants live and eat separately from any other persons in building and which have direct access from the outside of the building or through a common hall.<sup>5</sup>
- P. "Local Entity" means any city, county, city and county, or joint powers authority within the state within whose jurisdiction a State Video Franchise Holder may provide Video Service.<sup>6</sup>
- Q. "Low-Income Household" means a residential Household where the average annual Household income is less than \$35,000, as based on U.S. Census Bureau estimates adjusted annually to reflect rates of change and distribution through January 1, 2007.<sup>7</sup>
- R. "State Video Franchise" means a franchise issued by the Commission pursuant to DIVCA.<sup>8</sup>
- S. "State Video Franchise Holder" means a person or group of persons that has been issued a State Video Franchise from the Commission pursuant to Division 2.5 of DIVCA.<sup>9</sup>

AVAILABILITY OF ADVANCED TELECOMMUNICATIONS CAPABILITY IN THE UNITED STATES, FOURTH REPORT TO CONGRESS, FCC 04-208, 10 (Sept. 9, 2004). This definition, however, is under review by the Commission, and it may evolve in response to rapid technological changes in the marketplace. <u>Id</u>.

- <sup>3</sup> CAL. PUB. UTIL. CODE at § 5960(a).
- <sup>4</sup> <u>Id</u>. at § 5890(j)(1).

<sup>5</sup> Id.

<sup>6</sup> <u>Id</u>. at § 5830(k).

<sup>7</sup> Id. at § 5890(j)(2) (defining "low-income households" for the purposes of imposing build-out requirements).

<sup>8</sup> Id. at § 5830(p).

- T. "Telephone Service Area" means the area where the Commission has granted an entity a Certificate of Public Convenience and Necessity to provide telephone service.
- U. "Telephone Corporation" means a telephone corporation as defined in Public Utilities Code § 234.
- V. "Video Service" means video programming services, cable service, or open-video system service provided through facilities located at least in part in public rights-of-way without regard to delivery technology, including Internet protocol or other technology. This definition does not include (1) any video programming provided by a commercial mobile service provider defined in Section 322(d) of Title 47 of the United States Code, or (2) video programming provided as part of, and via, a service that enables users to access content, information, electronic mail, or other services offered over the public Internet.<sup>10</sup>
- W. "Video Service Area" means the area proposed to be served under a State Video Franchise.
- X. "Video Service Provider" means any entity providing Video Service.<sup>11</sup>

- <sup>10</sup> Id. at § 5830(s).
- <sup>11</sup> <u>Id</u>. at § 5830(t).

<sup>&</sup>lt;sup>9</sup> <u>Id</u>. at § 5830(i).

## PLEASE TYPE ALL INFORMATION UNLESS INSTRUCTED OTHERWISE.

## **Type of Application**

1. Check as appropriate:

New Franchise

x Amended Franchise (Please indicate type of amendment below)

x Increasing Video Service Area

Decreasing Video Service Area

## **Applicant Information**

2. Applicant's State Video Franchise number (if seeking an amended Franchise):

#021

3. Applicant's full legal name:

Applicant is Comcast Cable Communications Management, LLC, a Delaware limited liability company, on behalf of the Video Service Providers ("VSPs") identified in Schedule 1HH ("Applicant"), for their respective Video Service Areas, as also reflected in Schedule 1HH. By this Thirty-Sixth Amended Application, Comcast Cable Communications Management, LLC seeks to expand the service area that it serves pursuant to its state-issued video franchise to include the areas identified in Schedule 1HH, as also described in the data files accompanying this Amended Application.

## Schedule 1HH

Legal Entity	Video Service Area/Local Authority	FCC-CA Franchise Nos.
Comcast of California XV, LLC	Amador City	CA1553

4. Name under which the Applicant does or will do business in California:

Each of Applicant's VSPs is currently doing business under the name "Comcast."

5. Legal name and contact information of Applicant's parent companies, including the ultimate parent:

Parent's Full Legal Name: **Comcast Cable Communications Holdings, Inc.** Ultimate Parent: **Comcast Corporation** 

Address: **1 Comcast Center** 1701 John F. Kennedy Boulevard Philadelphia, PA 19103

(215) 286-1700 Phone:

6. Applicant's principal place of business: Applicant's and each VSP's principal place of business in California is printed below.

Address: 3055 Comcast Pl. Livermore, CA 94551

Phone: (925) 424-0100

7. Contact information for the person responsible for ongoing communication with the Commission about Video Service business:

Name:	John A. Gutierrez	
Title:	Director, Governme Comcast Cable	nt Affairs
Address:	3055 Comcast Pl. Livermore, CA 9455	51
Phone (Busin	ess and mobile if any):	(925) 424-0164 (business) (925) 336-1946 (mobile)
Fax:		(925) 424-0426

Email: john gutierrez@cable.comcast.com

8. Attach as Appendix A the names and titles of the Applicant's principal officers.

## The names and titles of each of the Applicant's principal officers are listed in Appendix A.

## **Build-Out Information**

Answer questions 9 through 12 only if the Applicant or one of its Affiliates is a Telephone Corporation. Other Applicants should go to Question 13.

9. Does the Applicant alone or together with its Affiliates have more than 1,000,000 telephone customers in California?

□ Yes x No

10. Does the Video Service Area include areas outside of the Telephone Service Area of the Applicant and its Affiliates?

 $\Box$  Yes X No

11. Is the Applicant primarily deploying fiber optic facilities to the customer's premise?

□ Yes x No

12. Excluding direct-to-home satellite, is Video Service currently offered by another Video Service Provider in the Video Service Area proposed in this Application?

 $\Box$  Yes x No

## Existing Local Cable or Video Franchise Holder Information

13. Does the Applicant alone or together with its Affiliates currently hold a local franchise, or has the Applicant held a local franchise in the Video Service Area in the last six months?

x Yes 🗆 No

*If "Yes," then download and complete the electronic template available at http://www.cpuc.ca.gov/video/application.* 

#### Video Service Area Information

14. Utilizing the template provided at <u>http://www.cpuc.ca.gov/video/application</u> (as applicable), provide a geographic description of the Video Service Area and input the expected date for the deployment of each Area in the Video Service Area. Please select the method by which the geographic description shall be detailed:

A collection of U.S. Census Bureau Census Block Groups, or

• If Applicant chooses "a," then download and complete the electronic template available at <u>http://www.cpuc.ca.gov/video/application</u>

 $\mathbf{x}$  A geographic information system digital boundary meeting or exceeding national map accuracy standards.

• If Applicant chooses "b," then submit the geographic information system digital boundary in digital format electronically to the Commission

The information called for by Question 14 is provided in the GIS documents submitted with this Thirty-Sixth Amended Application. Comcast's expected dates of deployment are as follows: Amador City (02/21/17).

- 15. Socioeconomic status information of residents within the Video Service Area.
  - If applicable, the Applicant shall provide this information utilizing the templates available at http://www.cpuc.ca.gov/video/application.
  - a. Provide the following baseline description of residents in the Video Service Area:
    - i. *Number of Households*: The number of Households in each Census Tract included in the Video Service Area. Utilize the most recent U.S. Census projections of households available as of January 1 of the year the Application is submitted to determine the number of Households.
    - ii. *Number of Low-Income Households*: The number of Low-Income Households in each Census Tract included in the Video Service Area. Utilize the most recent U.S. Census projections of low-income households available as of January 1, 2007 to determine the number of Low-Income Households.
  - b. Provide or attest in the attached Affidavit that Applicant shall provide, no later than 90 calendar days after the date of the Commission's issuance of a State Video Franchise to the Applicant, the following description of residents in the Video Service Area on a Census Tract Basis:
    - i. Wireline Broadband:
      - 1. The number of Households in each Census Tract to which the Company makes wireline Broadband available.
      - 2. The number of Households in each Census Tract that subscribe to wireline Broadband that the Company makes available.
    - ii. Non-Wireline Broadband:
      - 1. If the Company uses non-wireline technology to provide Broadband, specify the type(s) of technology used in each Census Tract.
      - 2. The number of customers in each Census Tract that subscribe to nonwireline Broadband that the Company makes available.
      - 3. Using geographic information system digital boundaries that meet or exceed national map accuracy standards, provide maps that delineate (i) Census Tract boundaries and (ii) where the Company typically makes non-wireline Broadband available.
    - iii. *Video service*: The number of Households in each Census Tract that are offered Access by the Company.
    - iv. Low-Income (Utilize the most recent U.S. Census projections of low-income households available as of January 1, 2007 to determine the number of Low-Income Households): The number of Low-Income Households that are offered Access by the Company.

# The information called for by Question 15 is provided in the Microsoft Excel document submitted contemporaneously with this Thirty-Sixth Amended Application.

- 16. Socioeconomic status information of residents within the Telephone Service Area.
  - If applicable, the Applicant shall provide this information utilizing the templates available at http://www.cpuc.ca.gov/video/application.
  - a. If the Applicant or any of its Affiliates is a Telephone Corporation, provide the following baseline description of residents in the Telephone Service Area:
    - i. *Number of Households*: The number of Households in each Census Tract included in the Telephone Service Area. Utilize the most recent U.S. Census projections of households available as of January 1 of the year the Application is submitted to determine the number of Households.
    - ii. *Number of Low-Income Households*: The number of Low-Income Households in each Census Tract included in the Telephone Service Area. Utilize the most recent U.S. Census projections of low-income households available as of January 1, 2007 to determine the number of Low-Income Households.
  - b. If the Applicant or any of its Affiliates is a Telephone Corporation, provide or attest in the attached Affidavit that Applicant shall provide, no later than 90 calendar days after the date of the Commission's issuance of a State Video Franchise to the Applicant, the following description of residents in the Telephone Service Area:
    - i. Wireline Broadband:
      - 1. The number of Households in each Census Tract to which the Company makes wireline Broadband available.
      - 2. The number of Households in each Census Tract that subscribe to wireline Broadband that the Company makes available.
    - ii. Non-Wireline Broadband:
      - 1. If the Company uses non-wireline technology to provide Broadband, specify the type(s) of technology used in each Census Tract.
      - 2. The number of customers in each Census Tract that subscribe to nonwireline Broadband that the Company makes available.
      - 3. Using geographic information system digital boundaries that meet or exceed national map accuracy standards, provide maps that delineate (i) Census Tract boundaries and (ii) where the Company typically makes non-wireline Broadband available.

- iii. *Video service*: The number of Households in each Census Tract that are offered Access by the Company.
- iv. Low-Income (Utilize the most recent U.S. Census projections of low-income households available as of January 1, 2007 to determine the number of Low-Income Households): The number of Low-Income Households that are offered Access by the Company.

The information called for by Question 16 is provided in the Microsoft Excel document submitted contemporaneously with this Thirty-Sixth Amended Application.

17. If a consultant was used to compile the geographic description data, please provide the following:

Comcast compiled this data using its own internal resources, so this question is not applicable.

Consultant Company's Full Legal Name:

Address:

Phone:

#### Financial, Legal, and Technical Qualifications

18. Provide or attest in the attached Affidavit that Applicant shall provide a copy of a fully executed bond in the amount of \$100,000 per 20,000 households in the Video Service Area, with a \$100,000 minimum and a \$500,000 maximum per State Video Franchise Holder, to the Executive Director prior to initiating video service and no later than 5 business days after the date of the Commission's issuance of a State Video Franchise to the Applicant. The bond must list the Commission as obligee and be issued by a corporate surety authorized to transact a surety business in California.

In connection with Applicant's Original Application, a bond in the amount of \$500,000 was provided to the Commission. Pursuant to General Order 169, Section IV(A)(1)(a), only one bond per state video franchise holder is required. Applicant's \$500,000 bond remains in place, and that bond will apply to the amended state video franchise territory sought by this Thirty-Sixth Amended Application.

#### **Local Entity Contact Information**

19. Utilizing the template provided at http://www.cpuc.ca.gov/video/application, the Applicant shall provide the contact name and information for a representative from each Local Entity within the Video Service Area.

The information called for by Question 19 is provided in the Microsoft Excel document submitted contemporaneously with this Thirty-Sixth Amended Application.

#### **Application Fee**

20. Attach to this Application a check in the amount of \$2,000 made payable to the "California Public Utilities Commission."

No additional fee is required in connection with this Thirty-Sixth Amended Application, as specified in General Order 169, Section VI(C).

## Affidavit

Complete and submit the affidavit attached as Appendix B to this Application. 21.

A completed Appendix B is attached hereto.

## **A COMPLETE APPLICATION MUST INCLUDE:**

- CD(s) containing completed templates available on the Commission website
- **Appendix A: Applicant's Principal Officers**
- x Completed Application form
  x CD(s) containing completed ten
  x Appendix A: Applicant's Prince
  x Appendix B: Affidavit
  N/A Check in the amount of \$2,000

	APPENDIX A	
<b>APPLICANT'S PRINCIPAL OFFICERS</b>		
Brian L. Roberts	Chairman	
Neil Smit	President	
	Chief Executive Officer	
Steven A. White	President - West Division	
William Connors	President - Central Division	
Kevin M. Casey	President - NorthEast Division	
Charles W. Thurston	President – Spotlight	
William Stemper	President - Business Services	
Steven M. Heeb	President - Conditional Access Licensing	
	Vice President – Business Development	
Tony G. Werner	President – Technology and Product	
David N. Watson	Chief Operating Officer	
	Executive Vice President	
Catherine Avgiris	Chief Financial Officer	
	Executive Vice President	
Samuel Schwartz	Chief Business Development Officer	
	Executive Vice President - Business Development	
John D. Schanz	Chief Network Officer	
	Executive Vice President	
Chris Satchell	Chief Product Officer	
	Executive Vice President	
Sree Kotay	Chief Technology Officer	
	Executive Vice President	
David L. Cohen	Senior Executive Vice President	
	Assistant Secretary	
Michael J. Cavanagh	Senior Executive Vice President	
Arthur R. Block	Executive Vice President	
	Secretary	
Lawrence J. Salva	Executive Vice President	
Lynn R. Charytan	Executive Vice President	
	General Counsel	

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APPENDIX A APPLICANT'S PRINCIPAL OFFICERS	
	Chief Procurement Officer
Marcien Jenckes	Executive Vice President - Consumer Services
Gregory Rigdon	Executive Vice President - Content Acquisition
Charles D. Herrin	Executive Vice President - Customer Experience
Robert Eatroff	Executive Vice President - Global Corporate Development and Strategy
William Strahan	Executive Vice President - Human Resources
Gregory R. Butz	Executive Vice President - Sales and Marketing Operations
Matthew E. Strauss	Executive Vice President and General Manager - Video Services
David Marcus	Senior Vice President
	Chief Patent Officer
	Deputy General Counsel
Ernest A. Pighini	Senior Vice President
	Controller
Gerard J. Lewis, Jr.	Senior Vice President
	Chief Privacy Officer
	Deputy General Counsel
Jeffrey E. Smith	Senior Vice President
	Deputy General Counsel
Julie Laine	Senior Vice President
	Chief Compliance Officer
Kathryn Koles	Senior Vice President
	Deputy General Counsel
Sarah Gitchell	Senior Vice President
	Deputy General Counsel
	Chief Counsel - Content Acquisition
Tom Loretan	Senior Vice President
	Executive Creative Director - User Experience and Product Design
William E. Dordelman	Senior Vice President
	Treasurer
Karen Dougherty Buchholz	Senior Vice President - Administration
Henry M. Oster	Senior Vice President - Ad Sales

	APPENDIX A	
<b>APPLICANT'S PRINCIPAL OFFICERS</b>		
William R. Haase	Senior Vice President - Ad Sales Finance and Administration	
Kellie W. Grutko	Senior Vice President - Ad Sales Marketing	
John J. Tierney, Jr.	Senior Vice President - Ad Sales Regional/National Sales	
Robert Holmes	Senior Vice President - Advanced Advertising, Engineering and Platform Services	
Mark E. Hess	Senior Vice President - Advanced Product and Business Development	
Marc S. Sirota	Senior Vice President - Applied Analytics, Enterprise Business Intelligence	
Edwin Brassel	Senior Vice President - Business Intelligence	
James Samaha	Senior Vice President - Cable Management	
Timothy P. Collins	Senior Vice President - Cable Management	
Todd Goodbinder	Senior Vice President - Comcast Business SMB Sales	
Ruth Dawson	Senior Vice President - Comcast Innovation Labs	
	General Manager - Comcast Silicon Valley, Technology and Product	
Kevin P. Smith	Senior Vice President - Comcast Media 360	
John Williamson	Senior Vice President and General Manager - Comcast.com	
Martha S. Soehren	Senior Vice President - Comcast University	
	Chief Talent Development Officer	
Jennifer T. Gaiski	Senior Vice President - Content Acquisition	
Franz Kurath	Senior Vice President - Content	
Michael Nissenblatt	Senior Vice President - Content Planning and Acquisition	
Rebecca A. Scilingo	Senior Vice President - CPS Business Integration	
Piers Lingle	Senior Vice President - Customer Experience	
Robert Slinkard	Senior Vice President - Customer Experience	
Thomas A. Karinshak	Senior Vice President - Customer Experience	
Raymond E. Dombroski	Senior Vice President - Development, Deployment and Operations	
Robert Roy	Senior Vice President - Digital Revenue	
Sarah Bryant	Senior Vice President - Finance	
Timothy T. Nester	Senior Vice President - Finance and Accounting	
Robert S. Victor	Senior Vice President - Finance and Business Operations	
Sharon T. Desmond	Senior Vice President - Financial Operations, Technology & Engineering	
Chris Gaiski	Senior Vice President - Financial Operations, NCO and Supply Chain	
Henry R. Fore	Senior Vice President - General Management	

	APPENDIX A	
<b>APPLICANT'S PRINCIPAL OFFICERS</b>		
Ralph O. Martinez	Senior Vice President - General Management	
Richard C. Jennings	Senior Vice President - General Management	
Shawn Leavitt	Senior Vice President - Global Benefits and Total Rewards	
John F. Gibbs	Senior Vice President - Government Affairs	
Klayton F. Fennell	Senior Vice President - Government Affairs	
Richard Smotkin	Senior Vice President - Government Affairs	
Theresa Hennesy	Senior Vice President - Group Technical Advisor	
Ebony Lee	Senior Vice President - Growth Development	
Fraser Stirling	Senior Vice President - Hardware Development	
Celestine S. Simmons	Senior Vice President - Human Resources	
Clement J. Cheng	Senior Vice President - Human Resources	
Melanie A. Penna	Senior Vice President - Human Resources	
Lysa Dahlin	Senior Vice President - Human Resources, EPS	
Robert A. Gunn	Senior Vice President - Human Resources, Spotlight	
Noam Raffaelli	Senior Vice President - IP and Communications Services	
Franklyn A. Athias	Senior Vice President - IP Communication and Services	
Andrew C. Topping	Senior Vice President - Labor Relations, HR Compliance and Policy Administration	
Thomas R. Nathan	Senior Vice President - Litigation	
	Senior Deputy General Counsel	
	Assistant Secretary	
Eileen E. Diskin	Senior Vice President - Marketing	
Suzanne McFadden	Senior Vice President - Marketing	
Peter Intermaggio	Senior Vice President - Marketing Communications	
Kavita Vazirani-Helsel	Senior Vice President - Media Strategy and Sciences	
Sherita Ceasar	Senior Vice President - National Video Deployment Engineering	
Scott F. Alcott	Senior Vice President - NE&TO	
	Chief Information Officer - NE&TO	
Raymond E. Celona	Senior Vice President - NE&TO Planning and Implementation	
Sam Chernak	Senior Vice President - Network Architecture	
Kevin McElearney	Senior Vice President - Network Engineering	
John Olander III	Senior Vice President - Network Services and Operations	

	APPENDIX A	
<b>APPLICANT'S PRINCIPAL OFFICERS</b>		
John Heslip	Senior Vice President - Next Generation Access Networks	
Mark Muehl	Senior Vice President - Platform Technologies	
Kenneth Klaer	Senior Vice President - Premise Technologies	
Jennifer Yohe Wagner	Senior Vice President - Procurement	
Jeur Abeln	Senior Vice President - Procurement	
Susan Jin Davis	Senior Vice President - Product and Operations Compliance	
Kevin O'Toole	Senior Vice President - Product Management and Strategy	
Denice Hasty	Senior Vice President - Product Marketing	
Jeffrey Michael Buzzelli	Senior Vice President - Product Sales	
Luci M. Rainey	Senior Vice President - Prospect Marketing	
Thomas DeVito	Senior Vice President - Retail Sales and Service	
Daniel Lafond	Senior Vice President - Sales	
Terrence J. Connell	Senior Vice President - Sales and Sales Operations	
Bridget Kimball	Senior Vice President - Software Development and Engineering	
Matthew Zelesko	Senior Vice President - Software Development and Engineering	
Jason Press	Senior Vice President - Software Engineering and Operations	
David Kelly	Senior Vice President - Spotlight	
Jonathan L. Ozor	Senior Vice President - Spotlight	
Richard M. Stanley	Senior Vice President - Spotlight	
Roland Trombley	Senior Vice President - Spotlight	
Michael Brady	Senior Vice President - State Regulatory Affairs	
Greg Horn	Senior Vice President - Strategic Business Plan and Program Management	
Thomas F. Nagel	Senior Vice President - Strategic Initiatives	
Maggie Suniewick	Senior Vice President - Strategic Integration	
James J. Finnegan	Senior Vice President - Strategic Intellectual Property	
Amy Stipandic	Senior Vice President - Strategy and Operations	
Kristine A. Dankenbrin	Senior Vice President - Taxation	
Adrian O'Leary	Senior Vice President - Testing and Quality Assurance	
Matthew W. McConnell	Senior Vice President - Wholesale Services	
Eric Schaefer	Senior Vice President and General Manager - Communications and Data Services	
Javier Garcia	Senior Vice President and General Manager - Multicultural Services,	

APPENDIX A APPLICANT'S PRINCIPAL OFFICERS	
Jan Hofmeyr	Senior Vice President and General Manager - X1 Platform
Daniel Herscovici	Senior Vice President and General Manager - Xfinity Home
Teresa Lucido	Senior Division Vice President - Spptlight
Jon Moore	Senior Fellow - Comcast Converged Products
Weidong Mao	Senior Fellow - Comcast Converged Products
Jim Fahrny	Senior Fellow - Cybersecurity Research
Brian A. Rankin	Vice President
	Senior Deputy General Counsel
Derek H. Squire	Vice President
	Senior Deputy General Counsel
	Assistant Secretary
Jennifer Heller	Vice President
	Chief Compliance Officer
Marc A. Rockford	Vice President
	Senior Deputy General Counsel
	Assistant Secretary
Jorge Salinger	Vice President - Access Architecture
Matt Scully	Vice President - Access Technologies
Thomas Wlodkowski	Vice President - Accessibility
Andrew C. Ward	Vice President - Ad Sales
Charles A. Meehan	Vice President - Ad Sales
Daniel B. Sinagoga	Vice President - Ad Sales
Michael P. Miller	Vice President - Ad Sales Advanced Media
Chris Oberholtzer	Vice President and General Manager - Ad Sales
David Baker	Vice President and General Manager - Ad Sales
Edward J. Mazzella	Vice President and General Manager - Ad Sales
Edward J. Pacitti	Vice President and General Manager - Ad Sales
Ian R. Dennett	Vice President and General Manager - Ad Sales
Jeffrey H. Stone	Vice President and General Manager - Ad Sales
Linda DeLaurentis	Vice President and General Manager - Ad Sales
Michael Delales	Vice President and General Manager - Ad Sales

	APPENDIX A	
<b>APPLICANT'S PRINCIPAL OFFICERS</b>		
Michael I. Miller	Vice President and General Manager - Ad Sales	
Michael J. Hills	Vice President and General Manager - Ad Sales	
Peter B. Heisinger	Vice President and General Manager - Ad Sales	
Stephen D. Flaim	Vice President and General Manager - Ad Sales	
Andrew C. Hunter	Vice President - Ad Sales Finance and Accounting	
Barry Corcoran	Vice President - Ad Sales Finance and Accounting	
John M. Hool	Vice President - Ad Sales Finance and Accounting	
Mark Swan	Vice President - Advanced Product and Business Development	
Anthony J. Duran	Vice President - Alternate Channel Sales	
Michael Crisafulli	Vice President - Application and Platform Services	
Esteban Sandino	Vice President - Architecture Integration and Standards	
Nancy Spears	Vice President - Audience Management	
Todd Arata	Vice President - Brand Development and Communications	
Patricia A. Loyack	Vice President - Broadband Voice	
Michael Delciello	Vice President - Business Development, Comcast Converged Products	
Jon Kaplowitz	Vice President - Business Development and Strategy	
Chris Schreiber	Vice President - Business Operations	
David Brown	Vice President - Business Services	
Jay Dirkmaat	Vice President - Business Services	
Matthew James Fassnacht	Vice President - Business Services	
Stephen Walsh	Vice President - Business Services	
Ted D. Girdner	Vice President - Business Services	
Christer Peltomaa	Vice President - Business Services Delivery	
Denice DiCarlo	Vice President - Business Services Finance	
	Controller - Business Services Finance	
Dan Wang	Vice President - Business Strategy	
Michael Bradshaw	Vice President - Capacity Planning and Modeling	
Michael Clancy	Vice President - Carrier Management	
Joan Ritchie	Vice President - Cash Management	
Randal Burke	Vice President - CNOC	
Kalyn M. Hove	Vice President - Comcast Business	
Christopher D. Frank	Vice President - Comcast Retail Store	

	APPENDIX A	
<b>APPLICANT'S PRINCIPAL OFFICERS</b>		
Jeffrey S. Vogt	Vice President - Comcast Wholesale	
Leslie E. Russell	Vice President - Comcast Wholesale	
Lewis R. Buchanan, Jr.	Vice President - Comcast Wholesale	
William F. Revell	Vice President - Commercial Development Sales	
Mary T. Rooney	Vice President - Communications	
David Lorenzi, Jr.	Vice President - Construction and Implementation	
Michael Ortman	Vice President - Content Strategy	
Robert W. Bernard, Jr.	Vice President - Credit and Collections	
Susan M. Wante	Vice President - Customer Care Operations	
John L. Young	Vice President - Customer Engagement	
Wendy Liu	Vice President - Customer Experience	
Graham Tutton	Vice President - Customer Insights	
Brian Duffy	Vice President - Customer Service Strategy and Operations	
D. Trevor Yant	Vice President - Customer Service Strategy and Operations	
Martin Marcinczyk	Vice President - Customer Technology	
Gabriella Vacca	Vice President - Delivery Assurance and Managed Service	
Thomas C. Hoffmann	Vice President - Deployment and Implementation	
Courtney Goldstein	Vice President - Digital Marketing	
Christine Cox	Vice President - Digital Sales and Analytics	
Philip G. Marcella	Vice President - Digital Self-Service and My Xfinity	
Robert B. DeFord	Vice President - Direct Sales	
Kevin M. Sweeney	Vice President - Direct Sales and Sales Operations	
Declan Forde	Vice President - E-Commerce and Self Service	
Michelle Frank	Vice President - E-Commerce Platforms and Operations	
Philip Bellaria	Vice President - EBI Data Products and Analytics	
Paul D. Beatty	Vice President - eBusiness Services	
Cinthia R. Reberg	Vice President - Employee Communications	
Adam Hertz	Vice President - Engineering	
Christopher C. May	Vice President - Engineering	
Donald P. Fitzgerald	Vice President - Engineering	
Jack Birnbaum	Vice President - Engineering	
Jason Livingood	Vice President - Engineering	

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APPENDIX A		
<b>APPLICANT'S PRINCIPAL OFFICERS</b>		
Mark Miller	Vice President - Engineering	
Reji Tharakan	Vice President - Engineering	
Peter Armstrong	Vice President - Enterprise Business Intelligence	
Mark O'Leary	Vice President - Enterprise Direct Sales	
Derek J. Brown	Vice President - Enterprise Services	
Heidy A. Kelley	Vice President - Environmental Health and Safety	
Richard J. Hertz	Vice President - ERP Services	
Mary Stutts	Vice President - External Affairs	
Kevin P. O'Connor	Vice President - Federal Tax	
Bryan E. Mark	Vice President - Field Operations	
John A. Colucci	Vice President - Field Operations	
Joseph Browning	Vice President - Field Operations	
Stephen E. Thomas	Vice President - Field Operations	
Angela Masterson	Vice President - Finance	
Doug Czekaj	Vice President - Finance	
Duane Amendola	Vice President - Finance	
	Assistant Controller	
Jeff Aldi	Vice President - Finance	
Michele Wood	Vice President - Finance	
Philip Suleiman	Vice President - Finance	
Quinton Stemler	Vice President - Finance	
Joseph A. Aguilar	Vice President - Finance and Accounting	
Kevin T. Bethke	Vice President - Finance and Accounting	
Margaret W. Sarason	Vice President - Finance and Accounting	
Matthew Chambers	Vice President - Finance and Accounting	
Peter Knowles	Vice President - Finance and Accounting	
Raymon Roundtree	Vice President - Finance and Accounting	
Richard J. Sbragia	Vice President - Finance and Accounting	
Susan L. Gibbs	Vice President - Finance and Accounting	
Thomas Jelinek	Vice President - Finance and Accounting	
Andrew Marte	Vice President - Financial Applications	
Joseph F. DiTrolio	Vice President - Financial Operations	

APPENDIX A APPLICANT'S PRINCIPAL OFFICERS		
Kathleen DeAmicis	Vice President - Financial Planning and Analysis	
Michael Kelman	Vice President - Financial Planning and Analysis	
Wil Colon	Vice President - GIS/Mapping	
Donald B. Aspinall	Vice President - Global Risk Management	
Audre Haubert-Pierce	Vice President - Human Resources	
Caroline J. Aspenson	Vice President - Human Resources	
Emily T. Bland	Vice President - Human Resources	
Maureen Clancy	Vice President - Human Resources	
Scott A. Melter	Vice President - Implementation	
John F. Kelly	Vice President - Information Security	
Thomas M. Straszewski	Vice President - Interactive Sales	
Robert Rittler	Vice President - IT and Support Systems	
Deric Bomar	Vice President - Labor Relations	
Chris O'Toole	Vice President - Market Development	
Peter Marsh	Vice President - Market Development	
Craig D. DeLeo	Vice President - Marketing	
David Williams	Vice President - Marketing	
Ravi Kiran Kandikonda	Vice President - Marketing Intelligence and Analytics	
James Multari	Vice President - Marketing Planning and Research	
Debra G. Brodsky	Vice President - Marketing Services	
Abigail Caspar	Vice President - Marketing Strategy	
Pankaj Kumar	Vice President - Media Sciences	
Vice President - Media Sciences	Vice President - Multicultural Marketing	
William Solis	Vice President - National Activation Security and Repair	
Ken Countway	Vice President - Network Engineering	
John G. Leddy	Vice President - Network Strategy	
Jingyu Zhou	Vice President - Patent Engineering	
John Vonk	Vice President - Pricing and Planning	
Justin Evans	Vice President - Principal Data and Research Strategist	
Jonathan L. Palmatier	Vice President - Product Development and Management	

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APPENDIX A				
<b>APPLICANT'S PRINCIPAL OFFICERS</b>				
Labeeb Ismail	Vice President - Product Development Engineering			
John Guillaume	Vice President - Product Management			
Randall B. Hounsell	Vice President - Product Management			
Billy E. Stephens	Vice President - Product Management, Voice Product Development			
Barry Tishgart	Vice President - Product Management, Wholesale			
Patricio Paucar	Vice President - Product Planning			
Carolyne A. Hannan	Vice President - Product Sales			
John Schuchart	Vice President - Product Sales			
Richard Rollins	Vice President - Product Sales			
Michael J. Nocitra	Vice President - Product Sales, Support and Analysis			
Noopur Davis	Vice President - Product Security and Privacy			
Jack A. Segal	Vice President - Public Relations			
Ramesh Sepehrrad	Vice President - Quality Assurance and Risk			
Robert K. Reynolds	Vice President - RAPID Software Development			
Gerald C. O'Brien	Vice President - Real Estate			
Loretta L. Simon	Vice President - Real Estate			
Robert Rockell	Vice President - Regional Network Engineering			
Therese M. O'Reilly	Vice President - Retail Sales			
Michael B. Slovin	Vice President - Sales, Xfinity Communities			
Daniel Gillan	Vice President - Sales and Marketing			
David A. Tashjian	Vice President - Sales and Marketing			
Vicky Oxley	Vice President - Sales and Marketing			
Daniel Carr	Vice President - Sales Operations			
Craig Coane	Vice President - Sales Strategy			
Mark Runge	Vice President - Sales Strategy			
Ryan Wolff	Vice President - Sales Strategy			
Stephen M. Wall	Vice President - Sales Strategy			
Keith Prewitt	Vice President - Security			
Eric Wanzer	Vice President - SMB Direct Sales			
John Phillips	Vice President - SMB Direct Sales			
Kevin Conmy	Vice President - SMB Field Sales			
Mark Vickers	Vice President - SMB Field Sales			

	APPENDIX A	
<b>APPLICANT'S PRINCIPAL OFFICERS</b>		
Rick Rioboli	Vice President - Software Development and Engineering	
Anthony Fox	Vice President - Solutions Planning and Development	
Joshua Goldberg	Vice President - Strategic Development	
Marc Siry	Vice President - Strategic Development	
Mark P. Dellinger	Vice President - Strategic Intellectual Property	
Adrian Adriano	Vice President - Strategic Initiatives, Xfinity Communities	
Phillip Miller	Vice President - Strategic Services Business Development	
William Horrocks	Vice President - Strategy and Planning	
Kevin O'Brien	Vice President - Systems Engineering	
Lawrence A. Clark	Vice President - Talent and Professional Development	
Thomas J. Donnelly	Vice President - Taxation	
Adam J. LaRose	Vice President - Technology and Operations	
John Gauder III	Vice President - Technical Operations	
Jane Bulman	Vice President - Telesales	
Kannan Submaranian	Vice President - Test Quality Assurance	
Heather N. Hollis	Vice President - User Experience	
John Dixon	Vice President - Video Services	
Michael Cook	Vice President - Video Technology	
Kenneth D. Falkenstein	Vice President - Wireless Engineering	
Richard Woundy	Vice President - Wireless Engineering	
Michael Krynock	Vice President - Wireless Operations and Deployment	
Sameer Bhatti	Vice President - Xfinity Communities	
John Dougherty	Vice President - Xfinity Home Business Operations	
Amalia O'Sullivan	Vice President and General Manager - Service Protection and New Value	
Daniel Spinosa	General Manager - Movies, PPV and Commerce	
Brian Field	Fellow	
David DeAndrade	Fellow	
Mark Francisco	Fellow	
Michael J. O'Reirdan	Fellow	
Louis A. Toth	Managing Director - Comcast Ventures	
Edward Zimmermann	Division Chief Financial Officer	
	Division Senior Vice President - Finance and Administration	

APPENDIX A				
<b>APPLICANT'S PRINCIPAL OFFICERS</b>				
Stephen L. Hackley	Division Senior Vice President - Business Services			
Tony Speller	Division Senior Vice President - Engineering			
Mark E. Reilly	Division Senior Vice President - Government and Public Relations			
Kerri St. Jean	Division Senior Vice President - Human Resources			
John R. Waddell	Division Senior Vice President - Marketing			
Edward S. Gallagher	Division Senior Vice President - Sales			
Shane N. Portfolio	Division Vice President - Engineering and Technical Operations			
Amy Smith	Regional Senior Vice President			
Douglas R. Guthrie	Regional Senior Vice President			
John Crowley	Regional Senior Vice President			
Kyle McSlarrow	Regional Senior Vice President			
Rodrigo Lopez	Regional Senior Vice President			
Jeffrey Alan Freyer	Regional Vice President			
Michael Wall	Regional Vice President and General Manager - Ad Sales			
Ingrid B. Nelson	Regional Vice President - Ad Sales			
Kimberly Woodworth	Regional Vice President - Ad Sales			
Michael Ruggiero	Regional Vice President - Ad Sales			
Robert O'Brien	Regional Vice President - Ad Sales			
Cleveland Lewis	Regional Vice President - Business Services			
Shawn Adamson	Regional Vice President - Business Services			
Paul J. Navin	Regional Vice President - Cable Operations			
Tonya Webster	Regional Vice President - Customer Service Strategy and Operations			
James A. Reed	Regional Vice President - Engineering			
Andrew Kochanowski	Regional Vice President - Field Operations			
Darren J. Rish	Regional Vice President - Finance and Accounting			
James Andy Macke	Regional Vice President - Government Affairs			
Matthew Summy	Regional Vice President - Government Affairs			
Cherie M. Caldwell	Regional Vice President - Human Resources			
Kerry R. McKelvey	Regional Vice President - Marketing			
Alexander N. Horwitz	Regional Vice President - Public Relations			
Elaine T. Barden	Regional Vice President - Sales and Marketing			
Jeffrey C. Carroll	Area Vice President - Ad Sales			

APPENDIX A APPLICANT'S PRINCIPAL OFFICERS				
Larry A. Williamson	Area Vice President - Field Operations			
Michael S. Daves	Area Vice President - Field Operations			
Peter D. Magdos	Area Vice President - Field Operations			
Valerie L. Gillespie	Area Vice President - Field Operations			
Deborah Brainard	Area Vice President - Operations			
Barbara A. Hagen	Market Vice President			
Jason Beattie	Senior Director - Procurement			

## **APPENDIX B**

## AFFIDAVIT

## STATE OF CALIFORNIA

## COUNTY OF ALAMEDA

My name is <u>Mary Stutts</u>. I am a <u>Regional Vice President of External Affairs for Comcast Cable</u> <u>Communications Management, LLC</u>. My personal knowledge of the facts stated herein has been derived from my employment with Comcast Cable Communications Management, LLC.

I swear or affirm that I have personal knowledge of the facts stated in this Application for a California State Video Franchise to provide Video Service, I am competent to testify to them, and I have the authority to make this Application on behalf of and to bind the Company.

I further swear or affirm that <u>Comcast Cable Communications Management, LLC</u> shall fulfill the following requirements:

- 1. Applicant has filed or will timely file with the Federal Communications Commission all forms required by the Federal Communications Commission before offering Video Service in this state.
- 2. Applicant agrees to comply with all lawful city, county, or city and county regulations regarding the time, place, and manner of using the public rights-of-way, including but not limited to, payment of applicable encroachment, permit, and inspection fees.
- 3. Applicant will concurrently deliver a copy of this Application to any Local Entity in the Video Service Area.
- 4. Applicant possesses the financial, legal, and technical qualifications necessary to construct and operate the proposed system and promptly repair any damage to the public rights-of-way caused by Applicant.
- 5. Applicant is not in violation of any final nonappealable order relating to either the Cable Television and Video Providers Customer Service and Information Act (California Public Utilities Code Article 3.5 (commencing with § 53054) of Chapter 1 of Part 1 of Division 2 of Title 5 of the Government Code) or the Video Customer Service Act (California Public Utilities Code Article 4.5 (commencing with § 53088) of Chapter 1 or Part 1 of Division 2 of Title 5 of the Government Code).
- 6. If it has not done so in the Application, Applicant shall provide the Commission, no later than 90 calendar days after the date of the Commission's issuance of a State Video Franchise to the Applicant, a complete description of residents' socioeconomic status information, as required by and detailed in Questions 14 and 15 of the Application.
- 7. In connection with its original application for a state video franchise, Applicant has already provided a copy of a fully executed bond in the amount of \$500,000 to the Executive Director. The bond lists the Commission as obligee and was issued by a corporate surety authorized to transact a surety business in California. No further bond is required in connection with this application for an amendment to Applicant's current franchise.

#### **APPENDIX B**

#### AFFIDAVIT

I further swear or affirm that <u>Comcast Cable Communications Management</u>, <u>LLC</u> agrees to comply with all federal and state statutes, rules, and regulations, including, but not limited to, the following:

- 1. As provided in Public Utilities Code § 5890, Applicant will not discriminate in the provision of Video Service.
- 2. Applicant will abide by all applicable consumer protection laws and rules as provided in Public Utilities Code § 5900.
- 3. Applicant will remit the fee required by California Public Utilities Code § 5860(a) to the Local Entity.
- 4. Applicant will provide public, educational, and governmental access channels and the required funding as required by Public Utilities Code § 5870.
- 5. Applicant and any and all of its Affiliates' operations in California now and in the future shall be included for the purposes of applying Public Utilities Code §§ 5840, 5890, 5960, and 5940. Applicant specifically attests to the following:
  - a. Reporting Requirements: Either (i) Applicant or (ii) the parent company of Applicant shall produce Commission-mandated reports for and on behalf of Applicant and any and all of its Affiliates that operate in California. Only one report required pursuant to Public Utilities Code § 5960 shall be filed annually, such report to include all pertinent data for the Company.
  - b. Antidiscrimination:
    - i. If Applicant and its Affiliates together have more than 1,000,000 telephone customers in California, Applicant shall satisfy the build-out requirements set forth in Public Utilities Code § 5890(b) & (e).
    - ii. If Applicant and its Affiliates together have less than 1,000,000 telephone customers in California, Applicant shall satisfy any build-out requirements established pursuant in Public Utilities Code § 5890(c).
  - c. Cross-subsidization: If Applicant or its Affiliates provide stand-alone, residential, primary-line basic telephone service, Applicant shall refrain from using any increase of the rate of this service to finance the cost of deploying a network to provide video service.
  - d. "Affiliate," as referenced herein, means any company 5 per cent or more of whose outstanding securities are owned, controlled, or held with power to vote, directly or indirectly either by a state video franchise holder or any of its subsidiaries, or by that state video franchise holder's controlling corporation and/or any of its subsidiaries as well as any company in which the state video franchise holder, its controlling corporation, or any of the state video franchise holder's affiliates exert substantial control over the operation of the company and/or indirectly have substantial financial interests in the company exercised through means other than ownership.

#### APPENDIX B

#### **AFFIDAVIT**

- 6. Applicant shall fulfill all other requirements imposed by the Digital Infrastructure and Video Competition Act.
- 7. Comcast Cable Communications Management, LLC is a single identifiable entity that is qualified to do business in California and has verifiable assets. This entity shall accept service of process, either directly or through an agent, and submit to the jurisdiction of California courts.

I swear or affirm that all of the statements and representations made in this Application are true and correct.

Mary Stats Signature and title

Mary Stutts - Regional Vice President, External Affairs (Typed or printed name and title)

A Notary Public or other officer competing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

see attoched CA jurat State of California County of Damida Subscribed and sworn to (or affirmed) before me on this <u>5th</u> day of <u>December</u> 2016 , by, \_\_\_\_ personally known to me or proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me. Seal Signature \_\_\_\_\_

CALIFORNIA JURAT WITH AFFIANT STATI	EMENT GOVERNMENT CODE § 8202
See Attached Document (Notary to cross out	
Signature of Document Signer No. 1	Signature of Document Signer No. 2 (if any)
Signature of Document Signer No. 1	
A notary public or other officer completing this certificate document to which this certificate is attached, and no	icate verifies only the identity of the individual who signed the the truthfulness, accuracy, or validity of that document.
State of California County of <u>JENNIFER C. KLEPPERICH</u> Denmission # 2126558 Notary Public - California Alameda County My Comm. Expires Oct 10, 2019	Subscribed and sworn to (or affirmed) before me on this <u>Sth</u> day of <u>December</u> , 20 <u>16</u> , by <u>Date</u> <u>Month</u> , 20 <u>16</u> , (1) <u>Mary Stutts</u> (and (2) <u>Name(s) of Signer(s)</u> ), proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me. Signature <u>General C. Klepper</u> Signature of Notary Public
Seal Place Notary Seal Above	PTIONAL
Though this section is optional, completing th	his information can deter alteration of the document or his form to an unintended document.
Description of Attached Document	
Title or Type of Document:	Document Date:
Number of Pages: Signer(s) Other Than	Named Above:
1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1/2 1/1	

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