505 VAN NESS AVENUE SAN FRANCISCO, CA 94102-3298



#### **VIA ELECTRONIC MAIL**

April 23, 2025

Janeé Weaver

Lyft, Inc. 185 Berry Street, Suite 5000 San Francisco, CA 94107 jweaver@lyft.com

Subject: TNC Access for All Advice Letter 27B Disposition

Dear Janeé Weaver,

Pursuant to Commission Decisions D.20-03-007, D.21-03-005, D.21-11-004, and D.23-02-024, the Consumer Protection and Enforcement Division (CPED) of the California Public Utilities Commission has processed your recent Advice Letter (AL) filing and is returning an AL status certificate for your records. This status certificate indicates:

Advice Letter Number
Name of Filer
CPUC Corporate ID number of Filer
Subject of AL Filing
Date Filed
Disposition of Filing (Approved, Rejected, Withdrawn, etc.)
Amount of Approved Offsets by County
Effective Date of Filing

CPED did not receive any protests against AL 27B.

Please review your advice letter filing with the information contained in the attached AL status certificate and the Appendix for a description of the AL, protest, and staff's disposition. If you have any questions on this matter, please contact CPED Staff via email at <a href="mailto:tncaccess@cpuc.ca.gov">tncaccess@cpuc.ca.gov</a>.

Sincerely,

Joshua Huneycutt

Program Manager, Transportation Licensing and Analysis Branch

Consumer Protection and Enforcement Division

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#### **Advice Letter Status Certificate**

Status of Advice Letter 27B as of April 23, 2025

**Lyft, Inc.** (TCP 32513) Attention: Janeé Weaver 185 Berry Street, Suite 5000 San Francisco, CA 94107

Advice Letter Subject: Offset for Q4 2024 in compliance with Decisions D.20-03-007,

D.21-03-005, D.21-11-004, and D.23-02-024

Division Assigned: Consumer Protection and Enforcement

Date Filed: 2-6-2025

Disposition: Approved Effective Date: 4-23-2025

#### **Approved Offsets:**

COUNTY	TYPE OF SERVICE	APPROVED OFFSETS (\$)
SAN FRANCISCO	ON-DEMAND WAV	\$253,267.34
57 11 11 11 11 11 11 11 11 11 11 11 11 11	PRE-SCHEDULED WAV	\$0.00
TOTAL OFFSET AMOUNT APPROVED		\$253,267.34

CPUC Contact Information: <a href="mailto:tncaccess@cpuc.ca.gov">tncaccess@cpuc.ca.gov</a>

TNC Contact Information: Janeé Weaver

jweaver@lyft.com

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### **Appendix: Staff Review and Disposition**

#### Background

In accordance with D.20-03-007, D.21-03-005, D.21-11-004, and D.23-02-024 Lyft, Inc. (Lyft) filed advice letter (AL) 27 on January 15, 2025 to request offsets against quarterly Access Fund payments for amounts it spent during the Fourth Quarter (Q4) of 2024 to improve wheelchair accessible vehicle (WAV) service. No parties filed protests or responses. Lyft filed AL 27A on February 3, 2025 and AL 27B on February 6, 2025 to report the data collected while providing services in Los Angeles County in Q4 2024.

This disposition evaluates Lyft's compliance with offset requirements based on the dataset provided.

To qualify for an offset in a geographic area, a TNC must report the following in its quarterly AL filing: (1) presence and availability of WAVs; (2) improved level of service; (3) outreach efforts; (4) accounting of funds expended; (5) training and inspections; and (6) complaints related to WAV service. D.21-11-004 replaced the interim Offset Time Standard (OTS) framework adopted in D.20-03-007 (See Table 2) and replaced the Trip Completion Standard (TCS) framework adopted in D.21-03-005 (See Table 3). Table 1 below summarizes the evaluation criteria adopted in D.20-03-007, D.21-03-005, D.21-11-004, and D.23-02-024:

Table 1: Criteria for Evaluating Offsets

<b>Evaluation Criteria</b>	Must Demonstrate	Satisfied By
1. Presence and	(a) the number of WAVs in operation - by quarter	Submission of the
availability of WAVs	and aggregated by hour of the day and day of the week, and	relevant data
	(b) the unique number of WAVs in operation – by	
	quarter and by hour of the day and day of the week; and	
	(c) the number and percentage of WAV trips completed, not accepted, cancelled by passenger, cancelled due to passenger no-show, and cancelled	
	by driver – by quarter and aggregated by hour of the day and day of the week;	
	(d) the total WAV trips requested and completed	
	broken out by Census Tract; and	
	(e) operating hours for each geographic area	
2a. Improved level of	Both the Offset Time and the Trip Completion	Achievement of the
service (on-demand	Standards are satisfied:	Offset Time
WAVs) <sup>1</sup>		Standard <sup>2</sup> and Trip
	(a) (1) Offset Time Standard & WAV Response	
	Times: Meet or exceed both the relevant Level 1	

<sup>&</sup>lt;sup>1</sup> D.21-11-004 Ordering Paragraph 1-3, 6, and 7

<sup>&</sup>lt;sup>2</sup> D.21-11-004, Ordering Paragraphs 1, 2, 3, and 4

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<b>Evaluation Criteria</b>	Must Demonstrate	Satisfied By
	and Level 2 Offset Time Benchmarks for a given	Completion
	quarter in a given geographic area within the Offset	Standard <sup>3</sup>
	Response time Benchmarks (ORTB). The schedule	
	shall advance each quarter, regardless of whether	
	a TNC submits an Offset Request in that quarter.	
	(b.1) Trip Completion Standard: Meet or exceed the	
	applicable minimum percentage of trip requests	
	completed, and	
	(b.2) Either (i) a greater number of completed trips	
	than in the immediately prior quarter, or (ii) a	
	greater number of completed trips than in the	
	immediately prior year's same quarter, if sufficient	
	data is available. A TNC may elect to be compared	
	to this prior quarter or prior year's same quarter, if	
	applicable. The schedule shall advance each	
	quarter, regardless of whether a TNC submits an	
	Offset Request.	
2b. Improved level of	Both the Pickup Delay Benchmark and the Trip	Achievement of the
service (pre-scheduled	Completion Standards are satisfied:	Pickup Delay
WAVs) <sup>4</sup>		Benchmark and the
	(a) Pickup Delay Standard within the Pickup Delay	Trip Completion
	Benchmark <sup>5</sup> : Meet or exceed both the relevant	Standards
	Response Time Benchmarks for a given quarter in	
	a given geographic area within the Pre-scheduled	
	Pickup Delay Benchmarks (PDB). The schedule	
	shall advance each quarter, regardless of whether	
	a TNC submits an Offset Request in that quarter	
	(b.1) Pre-scheduled Trip Completion Standard <sup>6</sup> :	
	Meet or exceed the applicable minimum	
	percentage of trip requests completed, and	
	(b.2) Either (i) a greater number of completed trips	
	than in the immediately prior quarter, or (ii) a	
	greater number of completed trips than in the	
	immediately prior year's same quarter, if sufficient	
	data is available. A TNC may elect to be compared	
	to this prior quarter or prior year's same quarter,	

 $<sup>^{3}</sup>$  D.21-11-004, Ordering Paragraphs 6, 7, and 8

<sup>&</sup>lt;sup>4</sup> D.23-02-024 Ordering Paragraph 1-5

<sup>&</sup>lt;sup>5</sup> D.23-02-024 Ordering Paragraph 4

<sup>&</sup>lt;sup>6</sup> D.23-02-024 Ordering Paragraph 5

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<b>Evaluation Criteria</b>	Must Demonstrate	Satisfied By
Evaluation circena	if applicable. The schedule shall advance each	Satisfied by
	quarter, regardless of whether a TNC submits an	
	Offset Request.	
3. Efforts to publicize and promote available WAV services <sup>7</sup>	Evidence of outreach efforts such as a list of partners from disability communities, how the partnership promoted WAV services, and marketing or promotional materials of those activities including but not limited to:  (a) Submitted an annual outreach plan (due no later than July 1 of each year),  (b) Information about disability access and WAV in	Achievement of the outreach efforts provided in their annual outreach plan and submission of relevant data
	general marketing campaigns, (c) Submit a quarterly report for each offset county on the following: Progress made towards implementing the outreach plan; The number of entities contacted; The method, nature, outcome of the contact; the number of partnerships developed; Efforts to publicize and promote WAV service in each offset county and whether efforts were accessible to people with disabilities and limited English proficiency; Educational materials developed and distributed; and outcome of TNCs efforts to outreach and engage wheelchair users. Quarterly Report shall also address the following questions:	
	<ol> <li>What methods of engagement did the TNC find most effective and why?</li> <li>What common concerns/questions came up during the engagement process?</li> <li>What challenges have you encountered? How do you plan to overcome them?</li> </ol>	
4. Full accounting of	Qualifying offset expenses are:	Submission of the
funds expended <sup>8</sup>	(a) reasonable, legitimate costs that improve a	relevant data
	TNC's WAV service, and	
	(b) incurred in the quarter for which a TNC requests	
	an offset, and	
	(c) on the list of eligible expenses <sup>9</sup> attached as	
	Appendix A	

<sup>&</sup>lt;sup>7</sup> D.20-03-007 Ordering Paragraph 9, and D.23-02-024 Ordering Paragraph 16

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<sup>&</sup>lt;sup>8</sup> D.20-03-007 Ordering Paragraph 10

<sup>&</sup>lt;sup>9</sup> D.20-03-007, Appendix A

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<b>Evaluation Criteria</b>	Must Demonstrate	Satisfied By
	(d) net of fare revenues collected from WAV service	
	delivery in the quarter for which a TNC requests an offset <sup>10</sup> .	
5. Training and	(a) certification of WAV driver training completion	Submission of the
inspections <sup>11</sup>	within the past 3 years, 12	relevant data
	(b) WAV driver training programs used per	
	geographic area, and the number of WAV drivers	
	that completed WAV training in that quarter, and	
	(c) Certification of WAV inspection and approval <sup>13</sup>	
6. Reporting	(a) number of complaints related to WAV drivers or	Submission of the
complaints <sup>14</sup>	services – by quarter and geographic area, and	relevant data
	broken out by category <sup>15</sup>	

The Commission adopted standards for demonstrating improved level of service in D.20-03-007, D.21-03-005, and D.21-11-004 (see Table 2 and Table 3 below). The Commission in D.23-02-024 expanded outreach efforts a TNC must demonstrate (see above table "Efforts to publicize and promote available WAV services") but did not set qualifying standards for the four other evaluation criteria. **As long as a TNC satisfies both the Offset Time and Trip Completion Standards for improved level of service, achieved outreach efforts, and submits all the required data showing WAV presence and availability, accounting of expended funds, training and inspections, and complaints related to WAV service, it is eligible to receive offsets and its advice letter will be approved.** 

<sup>11</sup> D.20-03-007 Ordering Paragraph 13 and 15(f), 15(g), and 15(h)

passenger, pickup, drop off, and others, D.23-02-024, Ordering Paragraph 13.

<sup>&</sup>lt;sup>10</sup> D.21-11-004 Ordering Paragraph 9

<sup>&</sup>lt;sup>12</sup> Must include: sensitivity training, passenger assistance techniques, accessibility equipment use, door-to-door service, and safety procedures, D.20-03-007, Ordering Paragraph 13.

<sup>&</sup>lt;sup>13</sup> Should state that WAVs conform with the Americans with Disabilities Act Accessibility Specifications for Transportation Vehicles within the past year, D.20-03-007, Ordering Paragraph 13.

<sup>&</sup>lt;sup>14</sup> D.20-03-007 Ordering Paragraph 14

<sup>&</sup>lt;sup>15</sup> Categories include securement issue, driving training, vehicle safety and comfort, service animal issue, stranded

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Table 2: On-Demand WAV Offset Response Times and Offset Time Standard

Geographic Area/County	Level 1 WAV Response Time (mins)	Level 2 WAV Response Time (mins)
Group A	15	30
San Francisco		
Group B San Diego, Santa Clara, Alameda, Sacramento, Contra Costa, Ventura, San Joaquin, Stanislaus, Santa Barbara, Solano, San Luis Obispo, Santa Cruz, Shasta, Imperial, Madera Los Angeles, Orange County, San Mateo	25	50
Group C Riverside, San Bernardino, Fresno, Kern, Sonoma, Tulare, Monterey, Placer, Merced, Marin, Butte, Yolo, El Dorado, Napa, Humboldt, Kings, Nevada, Sutter, Mendocino, Yuba, Lake, Tehama, San Benito, Tuolumne, Calaveras, Siskiyou, Amador, Glenn, Del Norte, Lassen, Colusa, Plumas, Inyo, Mariposa, Mono, Trinity, Modoc, Sierra, Alpine	30	60

Offset Time Standard (OTS)	Level 1	Level 2
	Offset Service	Offset Service
1 <sup>st</sup> Quarter Submission	50%	80%
2 <sup>nd</sup> Quarter	54%	81%
3 <sup>rd</sup> Quarter	57%	83%
4 <sup>th</sup> Quarter	61%	84%
5 <sup>th</sup> Quarter	64%	86%
6 <sup>th</sup> Quarter	68%	87%
7 <sup>th</sup> Quarter	71%	89%
8 <sup>th</sup> (and subsequent) Quarter	75%	90%

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Table 3: On-Demand WAV Trip Completion Standard

Trip Completion Standard	County	County	County
	Group A	Group B	Group C
1 <sup>st</sup> Quarter Submission	50%	50%	50%
2 <sup>nd</sup> Quarter	54%	53%	51%
3 <sup>rd</sup> Quarter	57%	56%	53%
4 <sup>th</sup> Quarter	61%	59%	54%
5 <sup>th</sup> Quarter	64%	61%	56%
6 <sup>th</sup> Quarter	68%	64%	57%
7 <sup>th</sup> Quarter	71%	67%	59%
8 <sup>th</sup> (and subsequent) Quarter	75%	70%	60%

	Must meet at least one of:		
Trip Completion Standard	Number of Completed Trips (Option 1)	Number of Completed Trips (Option 2)	
Beginning Q2 2022	Improvement (higher) than prior quarter	Improvement (higher) than prior year's same quarter if sufficient data is available.	

Table 4: Pre-scheduled WAV Pickup Delay Benchmark and Standard

Pre-scheduled WAV Response Time (mins)
8
13
15

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Pre-scheduled Pickup Delay Standards (PDS)		
Percentage of Completed Trips under Pickup Delay Benchmarks		
1 <sup>st</sup> Quarter Submission	80%	
2 <sup>nd</sup> Quarter	81%	
3 <sup>rd</sup> Quarter	83%	
4 <sup>th</sup> Quarter	84%	
5 <sup>th</sup> Quarter	86%	
6 <sup>th</sup> Quarter	87%	
7 <sup>th</sup> Quarter	89%	
8 <sup>th</sup> (and subsequent) Quarter	90%	

Table 5: Pre-scheduled WAV Trip Completion Standard

Pre-scheduled Trip Completion Standard	County	County	County
	Group A	Group B	Group C
1 <sup>st</sup> Quarter Submission	90%	80%	65%
2 <sup>nd</sup> Quarter	90%	81%	67%
3 <sup>rd</sup> Quarter	90%	82%	70%
4 <sup>th</sup> Quarter	90%	83%	73%
5 <sup>th</sup> Quarter	90%	84%	76%
6 <sup>th</sup> Quarter	90%	86%	79%
7 <sup>th</sup> Quarter	90%	88%	82%
8 <sup>th</sup> (and subsequent) Quarter	90%	90%	85%

#### **Discussion**

### A. Offset Requirements for on-demand WAV

To qualify for an offset for on-demand WAV, a TNC must demonstrate improved level of service by satisfying both the Offset Time Standard (OTS) and Trip Completion Standard (TCS) established in Decisions D.20-03-007, D.21-03-005, and D.21-11-004. Ordering Paragraph 1 in D.21-11-004 provides the requirements that must be satisfied to meet the OTS:

To demonstrate improved level of service for offset eligibility, a Transportation Network Company (TNC) must demonstrate that it met or exceeded both the relevant Level 1 and Level 2 Response Time Benchmarks for a given quarter in a given geographic area. The 1<sup>st</sup> quarter percentages shall apply to the first quarter that a TNC submits an Offset Request in a given county. Once the schedule begins for a TNC in a given county, the schedule shall advance each quarter, regardless of whether a TNC submits an Offset Request in that quarter.

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This means that a TNC must demonstrate first that it meets Level 1 and 2 response time benchmarks for that county (first test), and second, it must meet the minimum percentage of completed trips beginning the first quarter that a TNC submits an Offset Request in a given county (second test). Once the schedule begins in a given county, the schedule will advance each quarter regardless of whether a TNC submits an Offset Request for that quarter.

Ordering Paragraph 6 in D.21-11-004 replaced the TCS framework adopted in D.21-03-005, effective starting the second quarter of 2022 (applicable to this advice letter), which requires a TNC to meet the minimum percentage of trip requests completed (third test), and increase the number of completed WAV trips (fourth test):

To demonstrate improved level of service for offset eligibility, a TNC must demonstrate that it met or exceeded:

- (a) The applicable minimum percentage of trip requests and completed, and
- (b) Either: (a) a greater number of completed trips than in the immediately prior quarter, or (b) a greater number of completed trips than in the immediately prior year's same quarter, if sufficient data is available.

A TNC may elect to be compared to the prior quarter or prior year's same quarter, if applicable.

## B. Offset Requirements for pre-scheduled WAV

To qualify for an offset for pre-scheduled WAV, a TNC must demonstrate improved level of service by satisfying both the Pickup Delay Standard (PDS) within the Pickup Delay Benchmarks and Pre-scheduled Trip Completion Standard (PTCS) established in Decisions D.23-02-024. Ordering Paragraph 4 in D.23-02-024 provides the requirements that must be satisfied to meet the PDS:

To demonstrate improved level of service for pre-scheduled wheelchair accessible vehicle (WAV) trips, a transportation network company (TNC) shall demonstrate it met the relevant Pickup Delay Standard (PDS) within the Pickup Delay Benchmark (PDB) for a given quarter and geographic area. The 1<sup>st</sup> Quarter submission benchmark shall apply in the first quarter that a TNC applies for offsets for pre-scheduled WAV service.

This means that a TNC must demonstrate first that it meets response time benchmarks for that county (first test), and second, it must meet the minimum percentage of completed pre-scheduled WAV trips beginning the first quarter that a TNC submits an Offset Request in a given county (second test). Once the schedule begins in a given county, the schedule will advance each quarter regardless of whether a TNC submits an Offset Request for that quarter.

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Ordering Paragraph 5 in D.23-02-024 requires a TNC to meet the minimum percentage of pre-scheduled WAV trip requests completed (third test), and increase the number of completed pre-scheduled WAV trips (fourth test):

To demonstrate improved level of service for pre-scheduled wheelchair accessible vehicle (WAV) trips, a TNC must demonstrate that it has met the Pre-scheduled Trip Completion Standard (PTCS) for a given quarter and geographic area, as follows:

- (a) The applicable minimum percentage of trip requests completed, and
- (b) Either: (1) a greater number of completed trips than in the immediately prior quarter, or (2) a greater number of completed trips than in the immediately prior year's same quarter, if sufficient data is available.

#### C. Review of Offset Requests

Lyft's AL 27B requested offsets for on-demand WAV service in Q4 2024 totaling \$253,267.34 for service in San Francisco County. Table 6 and Table 7 below summarize the Q4 2024 Offset Time Standard (response times and OTS percentages), while Table 8 and Table 9 summarizes the Trip Completion Standard (percentages and numbers) reported for the geographic area eligible for offsets.

The review of AL 27B showed that Lyft's on-demand WAV service satisfied both the first and second tests as its response times and OTS percentages in San Francisco County met the Level 1 and 2 benchmarks (see Table 6 and Table 7). It also satisfied the third and fourth tests as the percentage of trip requests that were ultimately completed met the minimum benchmarks, and the number of completed trips in both counties resulted in a greater number of completed trips compared to the previous quarter and the prior year's same quarter (see Table 8 and Table 9).

Furthermore, the review of AL 27B shows that Lyft's pre-scheduled WAV service did not satisfy the Trip Completion Standard benchmark in San Francisco County (see Table 12) and did not show an improved number of trips completed in San Francisco County (see Table 13). Lyft did satisfy the Pickup Delay Benchmark (see Table 11) but did not satisfy the pre-scheduled Response Time Benchmark in San Francisco County (see Table 10). Overall, this means that Lyft has not met the requirements for pre-scheduled WAV service in San Francisco County. Lyft did not request offsets for pre-scheduled expenses.

Finally, Lyft satisfied the other requirements by submitting the required information regarding WAV presence and availability, outreach efforts, full accounting of funds expended, complaints related to WAV service, and training and inspections.

#### D. Disposition of AL 27B

After review of AL 27B, Staff concludes that Lyft complied with the offset eligibility requirements for ondemand WAV service for San Francisco County and has not met the offset eligibility requirements for prescheduled WAV service in D.20-03-007, D.21-03-005, D.21-11-004, and in D.23-02-024 for San Francisco County. Therefore, Lyft's AL 27B is approved, effective April 23, 2025. The approved total offset amount

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is \$253,267.34. Consistent with D.20-03-007, Lyft shall submit the Q4 2024 Quarterly Report for the county of San Francisco within 7 days following the issuance of this disposition.

Table 6: Lyft's On-Demand WAV Level 1 and 2 Response Times (minutes) by County in Q4 2024

County	Benchr (minu		Q4 2024 (minutes)		Within	
	Level 1	Level 2	Level 1	Level 2	Benchmark?	
SAN FRANCISCO	15	30	11.2	15.3	Yes (Level 1 and 2)	

Table 7: Lyft's On-Demand WAV Level 1 and 2 Offset Time Standards (percent) by County in Q4 2024

County	# Quarter Submission	Benchmark (OTS %)		Q4 2024 (OTS %)		Meeting or
	Subillission	Level 1	Level 2	Level 1	Level 2	Exceeding %?
SAN FRANCISCO	11 <sup>th</sup>	75%	90%	79.4%	99.2%	Yes (Level 1 and 2)

Table 8: Lyft's On-Demand WAV Trip Completion Standards by County in Q4 2024 (part b.1)

County	# Quarter Submission		chmark TCS)	Q4 2024 (TCS %)	Meeting the Minimum %?
	Submission	County	TCS (%)	(103%)	
SAN FRANCISCO	11 <sup>th</sup>	Α	75%	86.5%	Yes

Table 9: Lyft's On-Demand WAV Trip Completion Standards by County in Q4 2024 (part b.2)

			(2)			
			# of			
		(1)	completed			
County	Option	# of	trips in the	(1)	(2)	Meeting or
County	1 or 2	completed	immediately	# of	# of	Exceeding #?
		trips	prior year's	completed	completed	
		previous	same	trips this	trips this	
		quarter	quarter	quarter	quarter	
SAN FRANCISCO	2	810	491	839	839	Yes (1 & 2)

Table 10: Lyft's Pre-scheduled WAV Response Times (minutes) by County in Q4 2024

County	Benchmark	Q4 2024	Within	
	(PDB minutes)	(minutes)	Benchmark?	
SAN FRANCISCO	8	42.2	No	

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Table 11: Lyft's Pre-scheduled WAV Pickup Delay Standards (percent) by County in Q4 2024

County	# Quarter Submission	Benchmark (PDS %)	Q4 2024 (PDS %)	Meeting or Exceeding %?
SAN FRANCISCO	6 <sup>th</sup>	68%	71.4%	Yes

## Table 12: Lyft's Pre-scheduled WAV Trip Completion Standards by County in Q4 2024 (part 2b. b.1)

County	# Quarter Submission		chmark TCS)	Q4 2024 (PTCS %)	Meeting the Minimum %?
	Subillission	County	TCS (%)	(FIC3 //)	
SAN FRANCISCO	6 <sup>th</sup>	Α	90%	87.5%	No

Table 13: Lyft's Pre-scheduled WAV Trip Completion Standards by County in Q4 2024 (part 2b. b.2)

County	Option 1 or 2	(1) # of completed trips previous quarter	(2) # of completed trips in the immediately prior year's same quarter	(1) # of completed trips this quarter	(2) # of completed trips this quarter	Meeting or Exceeding #?
SAN						
FRANCISCO	2	12	9	7	7	No