# *Arcturus 2.0*: A Meta-Analysis of Time-Varying Rates for Electricity Ahmad Faruqui, Sanem Sergici, and Cody Warner<sup>1</sup>

With the rapid deployment of smart meters, utilities and regulators across the globe are considering the deployment of time-varying rates for residential customers. Ontario, Canada, has deployed time-of-use rates in the province for several years. California plans to deploy time-of-use rates as the default tariff beginning in 2019. However, many observers still disagree on the magnitude of demand response that would be induced by time-varying rates, such as timeof-use rates, critical peak pricing rates, peak time rebates and real-time pricing. Our analysis of the impact of several studies of time-varying rates from across the globe finds that much of the discrepancy in results across the studies goes away once demand-response is expressed as a function of the peak to off-peak price ratio. We find that customers do respond to higher peak to off-peak price ratios by lowering their peak demand, and this effect is amplified by the presence of enabling technologies. We also find that there are diminishing returns to dialing up the peak to off-peak price ratio beyond a certain threshold.

### Introduction

The first wave of time-varying rates studies began in the 1970s when twelve pricing experiments were carried out in the US. They were administered by the Federal Energy

<sup>&</sup>lt;sup>1</sup> The authors are economists with The Brattle Group. They are grateful for comments on early drafts of the paper by several people, including Neil Lessem, Ryan Hledik and Phil Hanser. They are also very grateful to the authors of the studies whose results made it possible to build the Arcturus database and to carry out the meta-analysis that is presented in the paper. This paper reflects the views of the authors and not necessarily the views of their employer. Comments can be directed to <u>ahmad.faruqui@brattle.com</u>.

Administration, a predecessor to the U.S. Department of Energy.<sup>2</sup> Approximately 7,000 customers were enrolled in the first wave. Although the results were promising, the quality of the experimental designs in many cases left much to be desired and thus the results were not of immediate use by regulators, policy makers and utilities.

The second wave of studies came in the mid-1980s, when the Electric Policy Research Institute (EPRI) reexamined the results of the five most promising pilots from the first wave and found consistent evidence of demand response across the five studies. However, in the absence of smart meters, the momentum was lost. As the industry began to restructure in the mid-to-late 1990s, time-varying rates were given low priority and next to nothing happened for two decades.

California's energy crisis of 2000-01 triggered renewed interest in the topic. Timevarying rates were judged by many experts and the regulators in California in particular to be a good way to link retail and wholesale markets and prevent a recurrence of the energy crisis. The argument was made that if customers had an incentive to reduce usage during costly peak periods, demand and supply would come into balance automatically and avert the need for administrative solutions to avert a crisis.

In the third wave, the pilots were expanded to include enabling technologies like smart thermostats and in-home displays. The third wave also incorporated dynamic rate designs that went beyond the traditional time-of-use (TOU) structure, such as critical-peak pricing (CPP), peak-time rebate (PTR), and variable-peak pricing (VPP).

The fourth wave of pilots will likely evolve to incorporate demand charges. Over 30 utilities in the U.S. currently offer residential demand charges, and more utilities are interested in expanding them to their residential customer base. In a recent general rate case, Arizona Public

<sup>&</sup>lt;sup>2</sup> Faruqui, Ahmad and J. Robert Malko, "The residential demand for electricity by time-of-use: A survey of twelve experiments with peak load pricing," *Energy* 8:10, 1983, pp. 781-795.

Service, which has about 10% of its customers on a demand charge, had proposed deploying demand charges on a default basis for its residential customers. Earlier, Oklahoma Gas & Electric had made a similar proposal for all those customers but who were on the company's Smart Hours program, a VPP rate.

Over time, we have built a database of the results from dynamic pricing deployments from around the globe. It is called Arcturus, since the results take the form of arcs of price response. We believe this is the largest repository of time-varying rate designs in the world. Its contents are drawn mostly from the third wave, whose studies feature almost 1.4 million customers, compared to the first wave's 7,000 customers. It also includes the results from Ontario's default deployment of TOU rates to the four million customers in the province. Results are also included from a study that was done on Italy's default TOU rate deployment to some 25 million customers.<sup>3</sup>

### Arc 1.0 and Arc 2.0 Comparison

Faruqui and Sergici published the first analysis of the Arcturus database in this journal in 2013.<sup>4</sup> Due to growing industry interest in dynamic pricing, Arcturus has more than doubled in size since then. In 2013, Arcturus 1.0 contained 163 experimental pricing treatments from 34 pilots. Arcturus 2.0 contains 337 treatments from 63 pilots. Arcturus 2.0 also contains information from two additional countries. Arcturus 2.0 features new categorical information

<sup>&</sup>lt;sup>3</sup> Presented by Walter Graterri and Simone Maggiore, "Impact of a Mandatory Time-of-Use Tariff on the Residential Customers in Italy," Ricerca Sisterna Energetico, November 14-16, 2012, available: http://www.ieadsm.org/wp/files/Content/14.Espoo IEA DSM Espoo2012 SimoneMaggiore RSE.pdf

<sup>&</sup>lt;sup>4</sup> Faruqui, Ahmad and Sanem Sergici, "Arcturus: International Evidence on Dynamic Pricing," *The Electricity Journal*, August/September 2013.

about the pilots as well, including details on the duration of each rate design's peak hours, whether the pilot was administered on an opt-in or opt-out basis, and if the pilot measured impacts in the summer, winter, or both. Finally, it contains pilots that offer the latest types of enabling technologies. For example, in 2016, San Diego Gas & Electric offered the Ecobee Smart Si thermostat to customers on its peak-time rebate program.<sup>5</sup> The Ecobee Smart Si thermostat allows a residential customer to monitor and control his or her energy usage remotely from a smartphone or computer. Additionally, some Ecobee thermostats are compatible with Amazon's voice-enabled home assistant, Alexa. This allows customers to more easily set their thermostats' cycling tendencies.

For comparison, the results of Arcturus 1.0 and Arc 2.0 are plotted together in **Figure 1**. The curves were estimated using regression analysis, and the estimation is described in further detail later in this paper. **Figure 1** shows that the slope of Arcturus 2.0 is slightly steeper than its predecessor. This implies there are greater gains to customer load-shifting from incremental increases in the peak-to-off-peak price ratio. However, the intercept on Arcturus 1.0 is higher than Arcturus 2.0, which means Arcturus 1.0 estimates greater peak reductions than Arcturus 2.0 until a price ratio of approximately four.

<sup>&</sup>lt;sup>5</sup> Itron, Inc., "2016 Impact Evaluation of San Diego Gas & Electric's Residential Peak Time Rebate and Small Customer Technology Deployment Programs," March 20, 2017, available: <u>http://www.calmac.org/publications/SDGE\_PTR\_2016\_Final\_Report.pdf</u>



Figure 1: Comparison of Arcturus 1.0 (2013) and Arcturus 2.0 (2017)

The curves in **Figure 1** do not include the effect of enabling technologies like smart thermostats. As discussed later in this paper, enabling technologies enhance a customer's ability to reduce peak demand. Similar to **Figure 1**, **Figure 2** compares Arcturus 1.0 and Arcturus 2.0 for treatments that feature enabling technology. Just like **Figure 1**, the slope of Arcturus 2.0 is slightly steeper than Arcturus 1.0.

Figure 2: Comparison of Arcturus 1.0 (2013) and Arcturus 2.0 (2017)



**Experimental Treatments with Enabling Technology** 

One notable difference between Arcturus 1.0 and the model presented in this paper is the incremental impact of enabling technology. Arcturus 1.0 estimates, on average, that a customer assisted by enabling technology will reduce his or her peak usage by 5.4% more than a customer without enabling technology. In contrast, Arcturus 2.0 estimates an incremental effect of 4.6%, which is almost a percentage point less than the original Arcturus. The details of the Arcturus 2.0 estimation, including summaries of the dataset and the model specification, are discussed in the following sections.

### The Studies

Spanning four continents, Arcturus contains 337 experimental and non-experimental pricing treatments from over 60 pilots. The pricing experiments typically take the form of a treatment group that is enrolled on a time-varying rate and a control group that remains on a

standard residential rate. The purpose of the experiment is to measure how much customers reduce their electricity usage during peak-hours in comparison to a control group.

The studies begin as early as 1997, and the most recent study was published in 2017. Only pilots that adhere to the rigorous standards of experimental research design are added to the database. Similarly, results from pricing treatments that are not statistically significant at acceptable levels are deemed to have no effect.<sup>6</sup> **Figure 3** shows how interest in time-varying pricing experiments has grown considerably over the last twenty years. Specifically, **Figure 3** plots the number of cumulative pricing treatments by year. Each pilot consists of one or more pricing treatments. For example, Xcel Energy carried out a pilot from October 2010 to September 2013 that introduced customers in Boulder, Colorado to a variety of TOU, CPP, and PTR pricing treatments.<sup>7</sup> The single pilot reported impacts for sixteen pricing treatments.

<sup>&</sup>lt;sup>6</sup> These pricing experiments are excluded from the model's estimation of customer impacts but are included in the bar charts below.

<sup>&</sup>lt;sup>7</sup> Gouin, Andre and Craig Williamson, "SmartGridCity Pricing Pilot Program: Impact Evaluation Results, 2011 – 2013," prepared for Xcel Energy, December 6, 2013, available: http://s3.amazonaws.com/dive\_static/diveimages/SGC\_Pricing\_Pilot\_Evaluation\_Report\_FINAL-1.pdf

### **Figure 3: Cumulative Pricing Treatments**



#### **Arcturus Database**

Arcturus contains four different types of time-varying rate designs: TOU, CPP, PTR, and VPP, with the majority being TOU rate designs. These types of designs break up the day into two or more periods and charge a higher price per kWh in one period in comparison to the other(s). The higher price period is known as the peak-period and the lower price period is known as the off-peak period. The differential between prices in the peak-period and off-peak period are typically designed to reflect the marginal costs a utility incurs for producing electricity. TOU rate designs may also break up the calendar year into seasons and charge a higher price in the summer months and a lower price in the winter months for summer-peaking utilities.

The second and third rate designs contained in Arcturus are CPP and PTR. These two differ from TOU designs in that the higher price periods are not known well in advance. Under a CPP or PTR structure, the utility notifies customers a day in advance and sometimes on the day of the event. In much of the U.S., peak events typically coincide with the hottest days of the summer when load from residential air-conditioning drives up forecasted peak demand. Many of the pilots planned to hold at least ten event days during the study period and at most fifteen. Sometimes, the study period was uncharacteristically cool, leading to fewer event days during the study period. On an event day, CPP charges customers a peak price that is often several multiples of the off-peak price. In some cases, the critical peak price exceeds \$1 per kilowatthour. Similarly, a PTR rate design resembles CPP, except customers receive a rebate for shifting on-peak usage to the off-peak hours rather than paying a higher rate. No discount is offered during the off-peak periods and the standard tariff applies during all hours.

VPP is the fourth and final rate design contained in Arcturus. During the peak period, customers are charged a rate that varies by the utility and usually mimics the wholesale price of electricity. In this way, VPP is a hybrid of a TOU rate design and real-time pricing. Because peak-prices mimic the market prices for electricity, VPP rate designs more accurately match the utility's cost of producing electricity. As seen in **Figure 4**, there are fewer VPP rate designs than TOU, CPP, and PTR rate designs.

### **Figure 4: Summary of Rate Designs**

|             |     |                     | Season              |                | Recruitment |         |                              |
|-------------|-----|---------------------|---------------------|----------------|-------------|---------|------------------------------|
| Rate Design | Ν   | Summer<br>Only Rate | Winter<br>Only Rate | Annual<br>Rate | Opt-In      | Opt-Out | Peak Hours<br>Greater Than 4 |
| [1]         | [2] | [3]                 | [4]                 | [5]            | [6]         | [7]     | [8]                          |
| TOU         | 153 | 59%                 | 19%                 | 22%            | 75%         | 25%     | 64%                          |
| CPP         | 105 | 70%                 | 6%                  | 25%            | 90%         | 10%     | 36%                          |
| PTR         | 64  | 91%                 | 5%                  | 5%             | 91%         | 9%      | 52%                          |
| VPP         | 15  | 87%                 | 7%                  | 7%             | 100%        | 0%      | 60%                          |
| All         | 337 | 69%                 | 12%                 | 19%            | 84%         | 16%     | 53%                          |

#### Arcturus 2.0

Nearly three-quarters of the studies in Arcturus were conducted during the summer months. Often, utilities conduct these pilots during the summer months because they are summer-peaking utilities and can benefit most from peak reductions in the summer months. However, there are winter-peaking utilities in New Zealand and Ontario that have conducted their studies during winter months.

**Figure 4** also shows that 84% of the treatments are based on an opt-in recruitment design. It is politically challenging to administer a pilot on an opt-out (or default) design because customers may be resistant to enrollment on an experimental rate without prior consent. This is an important point because the peak impacts of a full-scale deployment are more likely to resemble the effects of an opt-out design rather than opt-in. Under an opt-in design, the customers who enroll in the experimental rate are typically more conscious of their energy usage and are typically more conservation-minded. Faruqui, Hledik, and Lessem (2014) show that although default rate designs result in smaller impacts per customer, the aggregate peak impacts

are higher compared to opt-in rate designs.<sup>8</sup> The higher aggregate impacts come from the higher enrollment rates under a default rate. Under a default rate, customers are less likely to actively opt-out of the dynamic rate design and thus stay on the rate by default. In contrast, opt-in rates require utilities to actively market the rate product and recruit customers for enrollment. This is a costly process and results in aggregate enrollment rates that are lower than default rate designs. The Smart Pricing Options Pilot administered by Sacramento Municipal Utility District includes a detailed study of the impacts of default TOU and CPP rate designs.<sup>9</sup>

Arcturus also contains data on each pricing treatment's peak period duration. **Figure 4** shows that half of the experimental treatments feature peak periods that are greater than four hours. On average, the duration of CPP rates are much shorter than the other types of rate designs. Only a third of CPP rate designs feature peak periods lasting more than four hours. For the most part, each pilot's peak period lasted from three to five hours. However, in rare cases, some pilots featured peak periods lasting more than ten hours.

### **Research Hypothesis**

Our meta-analysis examines two fundamental questions. First, do customers respond to dynamic pricing by reducing their peak usage? Second, if customers do respond, is the treatment effect stronger in the presence of enabling technology? The depth of Arcturus allows us to explore such a hypothesis. **Figure 5** ranks the peak impact of each experimental treatment from lowest to highest. It is clear that there is a wide range of peak impacts in Arcturus. For this

<sup>&</sup>lt;sup>8</sup> Ahmad Faruqui, Ryan Hledik, and Neil Lessem, "Smart by Default," *Public Utilities Fortnightly*, August 2014, available: <u>https://www.fortnightly.com/fortnightly/2014/08/smart-default</u>

<sup>&</sup>lt;sup>9</sup> Potter, Jennifer M., Stephen S. George, and Lupe R. Jimenez, "SmartPricing Options Final Evaluation," prepared for U.S. Department of Energy, September 5, 2014, available: <u>https://www.smartgrid.gov/files/SMUD\_SmartPricingOptionPilotEvaluationFinalCombol1\_5\_2014.pdf</u>

reason, the results shown in **Figure 5** do not provide conclusive answers to our research questions. Several peak impacts are no more than two percent while others exceed fifty percent.



**Figure 5: Pricing Treatments by Rank** 

After grouping the treatments by those that use enabling technology and those that do not, it is easier to detect a pattern in the results. Enabling technologies include devices that provide a customer with the ability to actively manage their electricity usage, particularly during the peak period. For example, Australia's Smart Grid Smart City project used Energy Aware's in-home display to communicate usage amounts and real-time prices to households.<sup>10</sup> The utility could send text messages to the display to inform the customer about price changes and peak events. Additionally, the display shows the current price of electricity and enables the customer to reduce peak usage when prices are high. **Figure 6** shows the distribution of peak impacts

<sup>&</sup>lt;sup>10</sup> AEFI Consulting Consortium, "Smart Grid, Smart City: Shaping Australia's Energy Future, National Cost Benefit Assessment," July 2014.

among treatments without enabling technology, and Figure 7 shows the distribution of peak impacts among treatments with enabling technology.





Figure 7: All Treatments with Enabling Technology

In **Figure 6**, the distribution of peak impacts is clustered below a peak impact of twenty percent. In contrast, **Figure 7** features a wider distribution of peak impacts that are not clustered closely together like in **Figure 6**. This can be partly explained by the variation in the enabling technologies as well as the control strategies adopted in different experiments. The wider distribution in **Figure 7** is also consistent with the hypothesis that enabling technology increases a customer's response to a price signal. **Figure 8** overlays both of these distributions and shows that there is a clear distinction between the two types of treatments.



This hypothesis is verified within each type of rate design as well. **Figure 9** compares the distributions of peak impacts for TOU rate designs with and without enabling technology. TOU rate designs that do not implement enabling technology result in peak impacts that are clustered at the ten percent mark or lower. In contrast, TOU rates that feature enabling technology result in a wider distribution of peak impacts. The intuition behind these results is that a customer with an

in-home display is more likely to turn down his or her air-conditioning unit during peak hours than a customer without an in-home display.



Figure 9: TOU Treatment Comparison

This relationship between enabling technology and peak reductions is also found within CPP and PTR rate designs. **Figure 10** shows the distribution of CPP treatments and **Figure 11** shows the distribution of PTR treatments.



# Figure 10: CPP Treatment Comparison





Again, comparing the pricing treatments by technology appears to confirm part of our hypothesis. In the next section, we build a simple econometric model that applies a statistical test to answer the two research questions.

### The Arc of Price Responsiveness

Our hypothesis is two-fold. First, customers respond to a price signal by reducing their peak electricity usage. If a customer faces a stronger price signal (a higher on-peak price), then he or she will reduce peak electricity usage even further. Second, if a rate design is accompanied by enabling technology, he or she will reduce his or her peak electricity usage even more. To test this hypothesis, we constructed a simple linear regression model that estimates the effects of the peak to off-peak price ratio and the use of enabling technology. The model is simple because it assumes the peak to off-peak ratio is the primary determinant of variations in peak usage. Other factors, such as weather or income, may influence peak usage but are not included here. However, the simplicity of the model is also one of its strengths. It is easy to interpret and presents peak usage as a simple function of the peak to off-peak price ratio.

The model takes the form of a log-linear specification, in which the amount of the peak reduction is a function of the log of the price ratio.

 $y = a + b * \ln(price ratio) + c * \ln(price ratio * tech)$ 

where *y*: peak demand reduction expressed as a percentage;

ln(*price ratio*): natural logarithm of the peak to off-peak price ratio;

ln(*price ratio \* tech*): interaction of the ln(*price ratio*) and *tech* dummy variable where *tech* takes a value of 1 when enabling technology is offered with price.

**Figure 12** presents the results of the model. The coefficient on the log of the price ratio is negative, indicating an inverse relationship between the price ratio and peak usage. Similarly, the coefficient on the interaction between the log of the price ratio and the presence of enabling technology is negative. The value of the coefficient on the log of the price ratio signifies that a 10% increase in the price ratio would result in a 6.5% decrease in peak usage. The same interpretation holds for the coefficient on the technology interaction term. In the presence of enabling technology, a 10% increase in the price ratio results in a 4.6% *incremental* decrease in peak usage, for a total reduction of 11.1%.

The standard errors of the estimated coefficients suggest this relationship is statistically significant. In other words, it is very unlikely that the estimated coefficients are simply a random estimate not statistically distinguishable from zero. The R-squared value indicates that over half of the variation in the percent reduction in peak demand (i.e., demand response) can be explained by the independent variables.

|   | Dependent variable:         |
|---|-----------------------------|
|   | Peak Impact                 |
| Log of Peak/Off-Peak Ratio              | -0.065****                  |
|   | (0.007)                     |
| Log of Peak/Off-Peak Ratio x Technology | -0.046***                   |
|   | (0.008)                     |
| Constant                                | -0.011                      |
|   | (0.007)                     |
| Observations                            | 335                         |
| R <sup>2</sup>                          | 0.569                       |
| Adjusted R <sup>2</sup>                 | 0.566                       |
| Residual Std. Error                     | 0.064 (df = 332)            |
| Note:                                   | *p<0.1; **p<0.05; ***p<0.01 |

### **Figure 12: Primary Regression Results**

The model was estimated using a robust regression technique that down-weights outlying observations. By using MM-estimation, the model ensures that the estimated coefficients are not influenced by pilots that report substantially higher peak impacts.<sup>11</sup> In this analysis, we used the "robustbase" package available through the open-source programming language R to apply the weights to each observation. Also, two pilots tested price ratios that exceeded 35 to 1. Because these ratios are on the extreme end of the sample, they were dropped from the analysis.

In addition to the model specification shown in **Figure 12**, we tested a model that included a binary if the rate design was administered on an opt-out basis. Based on Faruqui, Hledik, and Lessem's (2014) analysis we would expect peak impacts to be lower under an opt-

<sup>&</sup>lt;sup>11</sup> Yohai, Victor J., "High Breakdown-Point and High Efficiency Robust Estimates for Regression," *The Annals of Statistics* 15:20, 1987, pp. 642-656, available: <u>https://projecteuclid.org/download/pdf\_1/euclid.aos/1176350366;</u>

Martin Maechler, Peter Rousseeuw, Christophe Croux, Valentin Todorov, Andreas Ruckstuhl, Matias Salibian-Barrera, Tobias Verbeke, Manuel Koller, Eduardo L. T. Conceicao and Maria Anna di Palma, robustbase: Basic Robust Statistics R, package version 0.92-7, 2016, available: <u>http://CRAN.R-project.org/package=robustbase</u>

out rate design. Indeed, the coefficients on the opt-out binaries in **Figure 13** demonstrate that opt-out designs have a positive impact of 3.9% on peak usage in comparison to opt-in designs. The coefficients on the log of the price ratio and the technology interaction term are still negative and significant under the alternative specification. This implies the treatment effect is robust even after adding additional control variables. Other specifications and controls were tested as well, including a binary if the duration of the peak period lasted more than four hours and a binary if the impacts were measured in the summer or in the winter. However, the coefficients were not significant. For this reason, they are not reported.

|   | Dependent variable:<br>Peak Impact |                     |  |
|---|------------------------------------|---------------------|--|
|   |                                    |                     |  |
|   | (1)                                | (2)                 |  |
| Log of Peak/Off-Peak Ratio              | -0.065***                          | -0.058***           |  |
|   | (0.007)                            | (0.007)             |  |
| Log of Peak/Off-Peak Ratio x Technology | -0.046***                          | -0.047***           |  |
|   | (0.008)                            | (0.008)             |  |
| Opt-Out Binary                          |                                    | 0.039***            |  |
|   |                                    | (0.009)             |  |
| Constant                                | -0.011                             | -0.028***           |  |
|   | (0.007)                            | (0.009)             |  |
| Observations                            | 335                                | 335                 |  |
| $R^2$                                   | 0.569                              | 0.588               |  |
| Adjusted R <sup>2</sup>                 | 0.566                              | 0.584               |  |
| Residual Std. Error                     | 0.064 (df = 332)                   | 0.063 (df = 331)    |  |
| Note:                                   | *p<0.1; *                          | *p<0.05; ****p<0.01 |  |

**Figure 13: Alternative Regression Results** 

Using the estimated coefficients in **Figure 12**, **Figure 14** plots estimated % reductions in peak demand (i.e., demand response), against the peak to off-peak price ratios. The relationship

between the price ratio and the % peak reduction has an arc-like shape, which has let us name the database Arcturus.



Figure 14: The Arc of Price Responsiveness

The Arc of Price Responsiveness shows that, on average, a customer facing a peak-tooff-peak price ratio of 2:1 will drop his or her demand by 5% and consume 95% of his or her typical peak usage. As this ratio increases to 4:1, the customer will consume 90% of his or her typical peak usage. The "With Enabling Technology" line in **Figure 14** shows that in the presence of enabling technology this effect is even stronger. At a ratio of 2:1, a customer with enabling technology will consume 91% of his or her typical peak usage, and he or she will consume 84% as the ratio increases to 4:1. The arc-like shape of the curve suggests additional increases in the peak-to-off-peak price ratio result in smaller changes to peak-shifting behavior.

### Conclusion

The third wave of studies with time-varying rates has greatly expanded the body of evidence on residential customers' load-shifting behaviors. Arcturus 2.0 allows us to carry out a meta-analysis of the results from 63 pilots containing a total of 337 pricing treatments in nine countries located on four continents. We have shown beyond the shadow of a doubt that customers do reduce their peak load in response to higher peak to off-peak price ratios. Price-based demand response is real and predictable. It can be relied upon by utilities, regulators, independent system operators and other market participants to plan their activities. The magnitude of demand response is even stronger when the customer is provided with enabling technology such as smart thermostats and in-home displays. We expect the next wave of pilots might include other types of rate designs that combine time-varying rates with demand charges, demand subscription service, and transactive energy featuring peer-to-peer transactions. It is our intention to include the results of those studies in Arcturus 3.0.

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# Appendix A: List of Pilots Included in the Arcturus Database

|      | Utility, Municipality, or Pilot                     | Year(s) of Study         | Type of Rate  | Country        | U.S. State |
|------|---|--------------------------|---------------|----------------|------------|
| [1]  | Automated Demand Response Sytem Pilot               | 2004 - 2005              | TOU, CPP      | United States  | CA         |
| [2]  | Ameren Missouri                                     | 2004 - 2005              | СРР           | United States  | MO         |
| [3]  | Anaheim Public Utilities                            | 2005                     | PTR           | United States  | CA         |
| [4]  | Ausgrid   | 2006 - 2008              | TOU, CPP      | Australia      | -          |
| [5]  | Baltimore Gas & Electric Company                    | 2008 - 2011              | CPP, PTR      | United States  | MD         |
| [6]  | BC Hydro  | 2008                     | TOU, CPP      | Canada         | -          |
| [7]  | British Gas; Northern Powergrid                     | 2012 - 2013              | TOU           | United Kingdom | -          |
| [8]  | California Statewide Pricing Pilot                  | 2004 - 2005              | TOU, CPP      | United States  | CA         |
| [9]  | City of Fort Collins                                | 2015                     | TOU           | United States  | CO         |
| [10] | City of Kitakyushu                                  | 2012 - 2013              | CPP, VPP      | Japan          | -          |
| [11] | City of Kyoto                                       | 2012 - 2014              | CPP           | Japan          | -          |
| [12] | Commonwealth Edison Company                         | 2011, 2015               | TOU, CPP, PTR | United States  | IL         |
| [13] | Connecticut Light & Power Company                   | 2009                     | TOU, CPP, PTR | United States  | СТ         |
| [14] | Consumers Energy                                    | 2010                     | CPP, PTR      | United States  | MI         |
| [15] | Country Energy                                      | 2005                     | CPP           | Australia      | -          |
| [16] | Department of Public Utilities in Los Alamos County | 2013                     | CPP, PTR      | United States  | NM         |
| [17] | Detroit Edison Company                              | 2013                     | CPP           | United States  | MI         |
| [18] | EDF Energy; E.ON; Scottish Power; Southern Energy   | 2007 - 2010              | TOU           | United Kingdom | -          |
| [19] | Energex; Ergon                                      | 2011 - 2013              | CPP           | Australia      | -          |
| [20] | FirstEnergy Corporation                             | 2012 - 2014              | PTR           | United States  | OH         |
| [21] | Florida Power & Light Company                       | 2011                     | CPP           | United States  | FL         |
| [22] | GPU, Inc.   | 1997                     | TOU           | United States  | NJ         |
| [23] | Green Mountain Power                                | 2012 - 2013              | CPP, PTR      | United States  | VT         |
| [24] | Gulf Power Company                                  | 2000 - 2002              | TOU, CPP      | United States  | FL         |
| [25] | Hydro One Limited                                   | 2007                     | TOU           | Canada         | -          |
| [26] | Hydro Ottawa  | 2007                     | TOU, CPP, PTR | Canada         | -          |
| [27] | Idaho Power Company                                 | 2006                     | TOU, CPP      | United States  | ID         |
| [28] | Integral Enegy                                      | 2007 - 2008              | CPP           | Australia      | -          |
| [29] | Ireland   | 2010                     | TOU           | Ireland        | -          |
| [30] | Italy   | 2010 - 2012              | TOU           | Italy          | -          |
| [31] | Kansas City Power and Light Company                 | 2012 - 2014              | TOU           | United States  | KS/MO      |
| [32] | Marblehead Municipal Electric Light Department      | 2011 - 2012              | CPP           | United States  | MA         |
| [33] | Mercury NZ  | 2008                     | TOU           | New Zealand    | -          |
| [34] | Newmarket - Tay Power Distribution Limited          | 2009                     | TOU           | Canada         | -          |
| [35] | Newmarket Hydro                                     | 2007                     | TOU, CPP      | Canada         | -          |
| [36] | Northern Ireland                                    | 2003 - 2004              | TOU           | United Kingdom | -          |
| [37] | NV Energy   | 2013 - 2015              | TOU, CPP      | United States  | NV         |
| [38] | Oklahoma Gas & Electric Energy Corporation          | 2011                     | TOU, VPP      | United States  | OK         |
| [39] | Olympic Peninsula Project                           | 2007                     | CPP           | United States  | WA/OR      |
| [40] | Ontario Power Authority                             | 2012 - 2014              | TOU           | Canada         | -          |
| [41] | Pacific Gas & Electric Company                      | 2009 - 2016              | TOU, CPP      | United States  | CA         |
| [42] | PacifiCorp  | 2002 - 2005              | TOU           | United States  | OR         |
| [43] | PECO  | 2014                     | TOU           | United States  | PA         |
| [44] | Portland General Electric                           | 2002 - 2003, 2011 - 2013 | TOU, CPP      | United States  | OR         |
| [45] | Potomac Electric Power Company                      | 2010                     | CPP, PTR      | United States  | DC         |
| [46] | PSE&G   | 2006 - 2007              | TOU, CPP      | United States  | NJ         |
| [47] | Puget Sound Energy                                  | 2001                     | TOU           | United States  | WA         |
| [48] | Sacramento Municipal Utility District               | 2011 - 2013              | TOU, CPP      | United States  | CA         |
| [49] | Salt River Project                                  | 2008 - 2009              | TOU           | United States  | AZ         |
| [50] | San Diego Gas & Electric Company                    | 2011, 2015 - 2016        | TOU, CPP, PTR | United States  | CA         |
| [51] | SmartGrid SmartCity Pilot                           | 2012 - 2014              | CPP           | Australia      | -          |
| [52] | Southern California Edison Company                  | 2016                     | TOU           | United States  | CA         |
| [53] | Southwestern Ontario                                | 2011 - 2012              | TOU           | Canada         | -          |
| [54] | Sun Valley Electric Supply Company                  | 2011                     | СРР           | United States  | ND         |
| [55] | UK Power Networks                                   | 2013                     | TOU           | United Kingdom | -          |
| [56] | Vermont Electric Cooperative                        | 2013-2014                | VPP           | United States  | VT         |
| [57] | Xcel Energy, Inc.                                   | 2011 - 2013              | TOU, CPP, PTR | United States  | CO         |

Notes:

The results of one time-varying pilot are not public, so it is excluded in the above table but still included in Arcturus 2.0.

Some utilities have tested multiple pilots that report separate results. These pilots include:

City of Kitakyushu (Kato et al. study; Ito et al. study);

Commonwealth Edison Company (2011 TOU, CPP, PTR study; 2015 PTR study);

Portland General Electric (2002 TOU Pilot; 2011 CPP Pilot);

San Diego Gas & Electric (Residential Peak Time Rebate and Small Customer Technology Deployment Program, Voluntary Residential CPP and TOU Rates);

SMUD (Residential Summer Solutions; Smart Pricing Options Pilot).

Including the pilots noted above brings the total count to 63 pilots.

# Appendix B: Peak Period Duration and Season of Pilots in Arcturus 2.0

|      |   |                                  | Seasons Included in Pilot |        |        |
|------|---|----------------------------------|---------------------------|--------|--------|
|      | Utility or Municipality                             | Average Peak<br>Duration (Hours) | Summer                    | Winter | Annual |
| [1]  | Automated Demand Response Sytem Pilot               | 5                                | No                        | No     | Yes    |
| [2]  | Ameren Missouri                                     | 4                                | Yes                       | No     | No     |
| [2]  | Anaheim Public Utilities                            | 6                                | Yes                       | No     | No     |
| [3]  | Ausgrid   | 4                                | Yes                       | Yes    | Yes    |
| [5]  | Baltimore Gas & Electric Company                    | 5                                | Yes                       | No     | No     |
| [6]  | BC Hydro  | 6                                | No                        | Yes    | No     |
| [7]  | British Gas; Northern Powergrid                     | 4                                | No                        | No     | Yes    |
| [8]  | California Statewide Pricing Pilot                  | 5                                | Yes                       | No     | Yes    |
| [9]  | City of Fort Collins                                | 0                                | Yes                       | No     | No     |
| [10] | City of Kitakyushu                                  | 4                                | Yes                       | No     | No     |
| [11] | City of Kyoto                                       | 4                                | No                        | No     | Yes    |
| [12] | Commonwealth Edison Company                         | 4                                | Yes                       | No     | No     |
| [13] | Connecticut Light & Power Company                   | 5                                | Yes                       | No     | No     |
| [14] | Consumers Energy                                    | 4                                | Yes                       | No     | No     |
| [15] | Country Energy                                      | 2                                | No                        | No     | Yes    |
| [16] | Department of Public Utilities in Los Alamos County | 3                                | Yes                       | No     | No     |
| [17] | Detroit Edison Company                              | 4                                | Yes                       | No     | No     |
| [18] | EDF Energy; E.ON; Scottish Power; Southern Energy   | 3                                | No                        | No     | Yes    |
| [19] | Energex; Ergon                                      | 4                                | No                        | No     | Yes    |
| [20] | FirstEnergy Corporation                             | 4                                | Yes                       | No     | No     |
| [21] | Florida Power & Light Company                       | 4                                | No                        | No     | Yes    |
| [22] | GPU, Inc.   | 3                                | Yes                       | No     | No     |
| [23] | Green Mountain Power                                | 5                                | Yes                       | No     | Yes    |
| [24] | Gulf Power Company                                  | 9                                | Yes                       | No     | No     |
| [25] | Hydro One Limited                                   | 6                                | Yes                       | No     | No     |
| [26] | Hydro Ottawa  | 7                                | Yes                       | Yes    | Yes    |
| [27] | Idaho Power Company                                 | 6                                | Yes                       | No     | No     |
| [28] | Integral Enegy                                      | 4                                | NO                        | NO     | Yes    |
| [29] | Ireland   | 2                                | NO                        | NO     | Yes    |
| [30] | Italy<br>Kancas City Dowor and Light Company        | 11                               | NO                        | NO     | Yes    |
| [22] | Marblehead Municipal Electric Light Department      | 4                                | Yes                       | NO     | NO     |
| [32] | Marcury NZ  | 0<br>12                          | res                       | NO     | No     |
| [34] | Newmarket - Tay Power Distribution Limited          | 6                                | No                        | No     | Ves    |
| [34] | Newmarket Hydro                                     | 5                                | Ves                       | No     | Vec    |
| [36] | Northern Ireland                                    | -                                | No                        | No     | Yes    |
| [30] | NV Energy   | 5                                | Yes                       | No     | No     |
| [38] | Oklahoma Gas & Electric Energy Corporation          | 5                                | Yes                       | No     | No     |
| [39] | Olympic Peninsula Project                           | 4                                | No                        | No     | Yes    |
| [40] | Ontario Power Authority                             | 6                                | Yes                       | Yes    | No     |
| [41] | Pacific Gas & Electric Company                      | 5                                | Yes                       | Yes    | Yes    |
| [42] | PacifiCorp  | 6                                | Yes                       | Yes    | No     |
| [43] | PECO  | 4                                | Yes                       | No     | No     |
| [44] | Portland General Electric                           | 6                                | Yes                       | Yes    | No     |
| [45] | Potomac Electric Power Company                      | 4                                | Yes                       | No     | No     |
| [46] | PSE&G   | 5                                | Yes                       | No     | Yes    |
| [47] | Puget Sound Energy                                  | -                                | No                        | No     | Yes    |
| [48] | Sacramento Municipal Utility District               | 3                                | Yes                       | No     | No     |
| [49] | Salt River Project                                  | 3                                | Yes                       | No     | No     |
| [50] | San Diego Gas & Electric Company                    | 6                                | Yes                       | No     | No     |
| [51] | SmartGrid SmartCity Pilot                           | 3                                | No                        | No     | Yes    |
| [52] | Southern California Edison Company                  | 5                                | Yes                       | No     | No     |
| [53] | Southwestern Ontario                                | 6                                | No                        | No     | Yes    |
| [54] | Sun Valley Electric Supply Company                  | 4                                | Yes                       | No     | No     |
| [55] | UK Power Networks                                   | 6                                | No                        | No     | Yes    |
| [56] | Vermont Electric Cooperative                        | 5                                | Yes                       | Yes    | Yes    |
| [57] | Xcel Energy, Inc.                                   | 6                                | Yes                       | Yes    | No     |

#### Notes:

Pilots report customer impacts either during the summer months, winter months, or for the entire year. In some cases, pilots report all three. The corresponding columns in Appendix B have a value of "Yes" if any of the pilot's experimental pricing treatments reported impacts for that corresponding season.









Note: For confidentiality, one Asian utility is not included in the above map.