BEFORE THE PUBLIC UTILITIES COMMISSION

OF THE STATE OF CALIFORNIA

In the Matter of the Application of Southwest Gas Corporation (U905G) for Approval of Low-Income Programs and Budgets for Program Years 2015-2017.

Application 15-02-001 (Filed February 2, 2015)

And Related Matters

Application 15-02-002 Application 15-02-003 Application 15-02-013 Application 15-02-024 Application 15-03-004

PACIFICORP (U 901-E) LOW INCOME ASSISTANCE PROGRAMS 2020 ANNUAL REPORT

Pooja Kishore Manager, Regulatory Affairs PacifiCorp 825 NE Multnomah, Suite 2000 Portland, OR 97232 Telephone: 503-813-7314 Email: <u>californiadockets@pacificorp.com</u>

Date: April 30, 2021

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the Application of Southwest Gas Corporation (U905G) for Approval of Low-Income Programs and Budgets for Program Years 2015-2017.

Application 15-02-001 (Filed February 2, 2015)

And Related Matters

Application 15-02-002 Application 15-02-003 Application 15-02-013 Application 15-02-024 Application 15-03-004

PACIFICORP (U 901-E) LOW INCOME ASSISTANCE PROGRAMS 2020 ANNUAL REPORT

PacifiCorp (U 901-E), d/b/a Pacific Power, respectfully submits the attached 2020

Annual Report on its Low Income Assistance Programs consistent with the requirements set forth in Commission Decision 14-05-004 issued May 1, 2014. As required in the decision, PacifiCorp files the annual report in the most current consolidated small and multijurisdictional utilities' proceeding docket.¹

Dated April 30, 2021, at San Francisco, California.

By

Pooja Kishore Manager, Regulatory Affairs PacifiCorp 825 NE Multnomah, Suite 2000 Portland, OR 97232 Telephone: 503-813-7314 Email: <u>californiadockets@pacificorp.com</u>

¹ D.14-05-004 at p.52.

Pacific Power

Low-Income Annual Progress Report Outline California Alternative Rates for Energy (CARE) and Energy Savings Assistance (ESA) Program January 1, 2020 through December 31, 2020

CARE Residential Program

I. <u>PARTICIPANT INFORMATION</u>

A. Number of participating low-income households, including sub-metered households, by month. The data should be provided in a numerical table and in graph form.

The information is provided in Attachment Table I.A.

1. Provide an explanation of any variance in the number of participants of 5% or more from the previous month.

The company did not have a monthly increase or decrease in the number of participants enrolled in CARE by 5% or more in 2020.

2. Provide an explanation of a variance in the number of participants, calculated as the difference between participation at the beginning of the year compared to the end of the year, of 5% or more.

The company did not have an overall increase or decrease of 5% or more in the number of participants enrolled in CARE at the beginning of 2020 compared to the end of the year.

B. Provide an updated estimate of potentially eligible households and state source of figures. Questions 2 through 5 should be completed using Table I.B.

The information is provided in Attachment Table I.B.

1. What is the total number of residential customers?

On December 31, 2020, residential customers totaled 36,855.

2. How many potential CARE eligible households are in your service territory?

Based on the 2018/2019 Athens study conducted for Small and Multi-Jurisdictional Utilities (SMJUs) in early 2019, the number of households eligible for CARE in PacifiCorp's service territory is reduced by factoring out seasonal occupancy or non-primary residences. The study noted that approximately 10% of Pacific Power's service area has a seasonal occupancy rate as indicated in the American Community Survey. For PacifiCorp, the Athens study provided three alternative technical eligibility base estimates, shown in the table below, that displayed a reduction in CARE eligibility due to seasonality or no-primary residence adjustment. The first alternative technical eligibility base estimate applied American Community Survey seasonal occupancy, and the other two alternatives factored out households with either 3+ billing periods less than normalized 100 kilowatt-hours (kWh) or 2+ billing periods less than normalized 100 kWh per month.

| | | | Customer Base Count | % Income Eligible | Income Eligible | 2019 Total CARE |
|-------------------------------|-------------------|---------|---------------------------|----------------------|--------------------|--------------------|
| Data Source | Data extract Year | | CARE | CARE | Count CARE | Participants |
| 2010 US Census Data | 2019 | PP | 36267 | 0.39 | 14144 | 11812 |
| 2019 Athens Research | 2018 | PP | 35568 | 0.4177 | 14857 | 11812 |
| 2019 Athens Research | 2018 | PP A* | 31960 | 0.4207 | 13446 | 11812 |
| 2019 Athens Research | 2018 | PP B** | 32825 | 0.4178 | 13714 | 11812 |
| 2019 Athens Research | 2018 | PP C*** | 32453 | 0.4179 | 13562 | 11812 |
| * " A" suffix applies America | n Community Sune | | pancy to tech | nical eligibi | lity base | |

"_A" suffix applies American Community Survey seasonal occupancy to technical eligibility base
 "_B" suffix removes households with 3+ billing periods less than normalized 100 kWh
 "** "_C" suffix removes households with 2+ billing periods less than normalized 100 kWh

3. What percentage of the customer base for this utility, as defined by the income and household size criteria, is estimated eligible for the CARE discount?

In 2019, SMJUs co-funded a 2018/2019 Athens study to identify and verify estimates of low-income customers eligible for CARE and ESA programs in each respective utility's service territory. Findings from the study helped inform PacifiCorp's CARE participation rate and ESA penetration rate. The Athens study results at 200% of federal poverty guidelines, estimate approximately 42% of total number of households eligible for CARE at three alternate levels factoring out seasonal occupancy.

4. How many CARE participants, including sub-metered tenants, are signed up for CARE, and what percentage is that to the total number of customers eligible for CARE?

The 2018/2019 Athens study estimates total technical customer base at 32,453, factoring out potential seasonal customers, and estimates

approximately 42%, or 13,562, households as income eligible for CARE. At the end of 2020, participation totaled 12,049 customers, or 88.84% of 13,562. A total of 316 customers were deemed ineligible as of December 31, 2019 because they did not fulfill income verification requirements in the high usage and random sample process and removed from the program for two years. When these customers are eliminated from the estimated 13,562 eligible households, the percentage enrolled is 90.96%.

5. Provide the methodology used to estimate the number of eligible households in this utility's service area.

(a) State the source of statistics and, explain any modifications made. For example, modifications to the U.S. Census data for undercounts of ethnic groups, such as Hispanics.

The results of the Athens Research were used to estimate the number of households eligible for the CARE program.

Sub-metered Participants (Master Metered Customers)

C. How many master metered customers with sub-metered tenants are in this utility's service territory as of the end of the reporting period?

Pacific Power has 20 master metered customers with sub-metered tenants in its California service territory.

D. How many sub-metered tenants are estimated to be CARE eligible?

Based on results of the Athens Research Study, Pacific Power estimates that approximately 42% of the company's sub-metered tenants were eligible for the CARE program in 2020. This is the same percentage eligible for the non-sub-metered population.

E. How many sub-metered tenants are participating in CARE as of the end of the reporting period and what is the participation rate as compared to the estimated number eligible?

Of the 20 master-metered customers on Schedule DS-8, the company estimates that there is a combined total of approximately 277 sub-metered tenants who are permanent tenants. The number can change due to the occupancy of the spaces. Some trailer parks have overnight accommodation for short-term stays and other permanent residences. Using the same methodology for residential households, the company estimates that 42% (116 households) of the permanent residents are eligible for the CARE program. As of December 2020, there were 89 sub-metered customers receiving the CARE rate, or 76.72% of those estimated to be eligible.

The company distributed CARE information packets directly to master-metered customers on Schedule DS-8. These information packets were mailed to the property managers in the mobile home parks where the sub-metered tenants reside with a request that the property managers distribute the CARE applications to their tenants.

A billing calculator is included on the company's web site targeting master metered landlords, to assist them in accurately distributing the credit to their submetered tenants on Schedule DS-8. The company will continue to work with the master metered property managers to increase the number of CARE sub-metered households participating in the program.

F. Discuss any problems encountered during the reporting period in administering CARE for sub-metered tenants and/or master metered customers.

No problems were encountered during the reporting period in administering the CARE program for master metered customers.

II. <u>USAGE INFORMATION</u>

A. Provide tables showing monthly average Tier 1 and Tier 2 consumption for all residential customers (excluding CARE participants) by baseline territory (climate zone) and on a total basis. This information should be provided for summer and winter billing seasons. Do not include master metered consumption.

The information is included in Attachment Table II.A.

B. Provide tables showing monthly average Tier 1 and Tier 2 consumption for CARE participants by baseline territory and on a total basis. Provide this information for summer and winter billing seasons. Do not include master metered consumption.

The information is included in Attachment Table II.B.

C. Provide a graph illustrating average consumption by residential customers (excluding CARE participants) vs. CARE participants for the utility's entire service territory. Do not include master metered consumption.

The information is included in Attachment Table II.C.

III. <u>PROGRAM COSTS</u>

A. Provide a table showing the average monthly bill per non-CARE residential customer for each baseline territory and for the total service territory.

The information is included in Attachment Table III.A.

B. Provide a table showing the average monthly bill for CARE participants for each baseline territory and for the total service territory.

The information is included in Attachment Table III.B.

C. Provide a table showing the average monthly discount by baseline territory for 12 months (end of reporting period) in dollars per CARE participant.

The information is included in Attachment Table III.C.

D. For total CARE administrative costs, compute a table showing administrative costs per participating customer.

| 12/31/2020 CARE Customers | Administration Costs* | Customer Discounts | Admin. Per CARE Customer | Admin. + Discount per CARE Customer |
|---------------------------------|--------------------------|-----------------------|-----------------------------------|--|
| 12,049 | \$106,053 | 3,610,270 | \$8.80 | \$308.43 |

*Costs for the CARE program are detailed in Attachment Table III.D.2.

E. Complete a table which gives a breakdown of administrative costs in the following categories: Outreach; General Administration; Processing, Certification and Verification; Billing System Programming; Regulatory Compliance.

The information is included in Attachment Table III.D.2.

1. Provide the amount and a brief explanation of what is included in each of these categories.

Outreach: Bill inserts for the CARE program were included in all residential bills in March and August. Bill messages are printed on all residential bills. Newspaper advertisements were deployed in stages during October through December. Radio advertisements were staggered from October through December throughout Pacific Power's service territory. On-line advertisements were placed on websites in May, October, November, and December. Grocery bags with CARE applications attached were distributed to local agencies/food banks in March and April.

In May and November, a direct mail promotion was sent to all residential customers not currently enrolled in CARE. The mailing included a postage paid application. The effort resulted in an increase in CARE participants by December to 90.96% of those eligible compared to 86.80% in October and 86.81% in November.

Due to the COVID-19 pandemic, CARE program information and applications were not mailed to local churches as we have done in prior years.

A complete list of outreach is included in Attachment Table IV.A of this report.

General Administration: General Administration expenses are used for the following: preparation of regulatory filings, tracking and gathering reporting data, travel to CARE meetings including a workshop held at the California Public Utilities Commission (CPUC), labor of the CARE program manager, and attendance at the National Energy and Utility Affordability conference.

Processing, Certification & Verification: The company has been using the self-certification process for the CARE program authorized for the Small and Multi-jurisdictional Utilities with Decision (D.) 05-07-014, issued July 21, 2005. The Company selects a random sample of CARE recipients to verify income eligibility and requests confirmation of income eligibility for households exceeding 400% and 600% of baseline kWh usage. A local agency provides administrative support to verify the documentation for income verification. The expenses for this service totaled \$1,967in 2020.

Billing System Programming: This includes additional programming efforts associated with setting up new reports and gathering data for filings to fulfill CPUC requirements. No billing system programming costs were incurred in 2020.

Regulatory Compliance: Labor costs are included for the regulation department.

2. What are the Billing and General administrative costs incurred for non-CARE residential customers?

The Billing and General administrative costs as reported in the Marginal Cost Study as filed in the Company's most recent California general rate case, Application (A.) 18-04-002, is reported at \$13.31/customer.

F. Provide the balancing account balance for CARE – ESA or both as of end of reporting period. Also provide an explanation for over/under collection balances. (Give a snapshot in time.)

Please see Attachment Table III.G.1 for CARE balancing account details. This table is a snapshot of the balance at the beginning and the end of the program year. The surcharge amount was decreased as of January 1, 2020, through Advice Letter 631-E in compliance with D. 14-05-004. The CARE surcharge decreased from 0.649 cents/kWh to 0.64 cents/kWh. On December 31, 2020, the CARE balancing account had a balance of \$608,001.

The ESA balancing account was set up as part of the Public Purpose Charge Balancing Account which went into effect as part of Assembly Bill 1890 and began in January 1998. The surcharge was increased as of January 1, 2019, through Advice Letter 573-E in compliance with D.14-05-004. The ESA surcharge assessed to residential customers increased from 0.048 cents/kWh to 0.118 cents/kWh and remained the same in 2020. As of December 31, 2020, the ESA balance was \$749,405.15.

The company will continue to monitor the CARE and ESA balances, and will file to adjust the collection rate in the future when warranted.

G. Describe in detail what costs are recorded in the balancing account(s) and what costs are included directly to base rates.

The costs recorded in the CARE balancing account include the CARE discount, interest accrual, the surcharge amount collected from non-CARE customers, and the administration costs which include related internal program management costs. The ESA balancing account includes costs associated with rebates to community-based organizations (CBO) for services provided, internal administration costs and carrying charges.

The costs recorded in the balancing account are not included in base rates. Details on the CARE balancing account are included in Attachment Table III.G.1.

H. Provide a table showing the CARE surcharge amount and the percent responsibility for surcharge by customer class.

The information is included in Attachment Table III.H.1.

I. Provide the annual subsidy (discount) for all CARE participants.

The total discount applied to CARE participant's bills was \$3,716,323 as shown in Attachment Table III.D.2.

J. Provide a table showing the percent of total CARE surcharge for each customer class.

The information is included in Attachment Table III.H.1.

IV. <u>OUTREACH</u>

A. Complete a table showing the CARE outreach activities undertaken, the number of customers reached (if known) and the number of applications returned as a result of the particular activity undertaken (if known).

Outreach activities are detailed in Attachment Table IV.A. Due to the many outreach activities undertaken, with many occurring concurrently, the company is unable to determine the exact number of applications returned as a direct result of specific activities.

B. Provide a narrative discussion of the following:

1. Sharing information in overlapping service territories

Pacific Power's service territory does not overlap with any other energy utilities. Natural gas services are not available in Pacific Power's California service territory. A large percentage of Pacific Power's customers heat their homes with propane or wood.

2. Sharing information with ESA and other utility programs (i.e. signing up ESA customers not enrolled in CARE.)

The company continues to work with CBOs who provide energy assistance, and these agencies are able to distribute CARE and ESA program information to low-income customers they serve. The company has combined CARE program information and ESA literature to distribute to customers. This is reflected in bill inserts, and in company print and radio outreach. Also, agencies that administer Low Income Home Energy Assistance Program (LIHEAP) funding distribute CARE applications and weatherization information to customers when they apply for energy assistance.

3. Leveraging CARE funds with other utility assistance programs

The CBOs that Pacific Power contracts with that provide weatherization services for the ESA program can leverage company funding with funds from federal and state sources so that they can serve more homes at no cost to participating households. In addition, these agencies can enroll customers they have seen for federal LIHEAP assistance in the CARE program.

4. Participation barriers encountered and steps taken to mitigate them.

Pacific Power's partnerships with the CBOs have been in place since the mid-1980s, so many homes have been served. Pacific Power has provided the weatherization agencies lists of customers who have received energy assistance and/or are on the CARE program to help them identify eligible households to target for weatherization services.

The Needs Assessment Study released through proceeding A. 11-05-017 states that 93% of the state's low-income populations live in urban areas, and 7% live in rural areas. It also states that customers who live within rural areas may be less likely or less willing to take assistance from the utility. Pacific Power's service territory is rural with less than four customers per square mile.

Customers respond to ESA outreach to enroll in the program. They also enroll during the intake process when they obtain LIHEAP assistance funds through the CBOs. Customers that chose not to enroll in the program did not provide a reason.

C. Describe recommendations for improving outreach, including cost effectiveness and methods for reaching underserved households.

Pacific Power will continue to seek innovative and effective methods of outreach to the general residential customer population. The company will continue to mail applications to non-CARE customers which has proven to be a very effective method of outreach. Pacific Power has increased the company's social media presence including advertisements on mobile applications. The ability to track the response rates for these mediums is immediate and provides quick feedback to determine the effectiveness of the advertisement.

Due to COVID-19, the company did not distribute program information and applications to local churches as we have done in the past.

V. <u>PROGRAM MANAGEMENT</u>

A. Provide a table showing the total number of CARE applications received by month, the total approved, the total denied as ineligible, the total returned to applicants as incomplete, and the total of duplicate applications for the reporting period.

The required table is provided below.

| Month | Applications | Returned as | Duplicate |
|--------------|--------------|-------------|--------------|
| | Received and | incomplete | applications |
| | approved | | |
| January | 248 | 0 | 0 |
| February | 322 | 0 | 0 |
| March | 260 | 0 | 0 |
| April | 495 | 0 | 0 |
| May | 142 | 0 | 0 |
| June | 622 | 0 | 0 |
| July | 331 | 0 | 0 |
| August | 152 | 0 | 0 |
| September | 146 | 0 | 0 |
| October | 136 | 0 | 0 |
| November | 86 | 0 | 0 |
| December | 855 | 0 | 0 |
| Total # of | 3795* | 0** | 0*** |
| Applications | | | |

*Total applications received and approved includes 870 applications enrolled through the company's website.

** Incomplete applications are not returned to the customer. A customer service agent contacts the customer to obtain the required information.

*** The company does not track duplicate applications. When an application is received from a customer currently enrolled in the CARE program, the company takes that opportunity to recertify the customer for another two years. This process reduces the number of recertification letters to be sent to customers.

Applications received decreased slightly by approximately 0.028% in 2020 compared to 2019. However, overall participation in 2020 increased to 90.96% compared to 2019 at 89.17%.

B. Describe any problems encountered during the reporting period with program management efforts.

No problems were encountered during the reporting period.

VI. <u>CERTIFICATION AND VERIFICATION PROCESSES</u>

A. Provide a table showing the total number of participants asked to recertify their eligibility during the reporting period. The table should show the total re-certifications requested, the total recertification applications received, the total recertified, the total denied as ineligible, and the total returned to the participant as incomplete for the reporting period. Include the total number of participants who were removed from the program because they did not return the recertification application.

The required table is provided below.

| | | Recertification | Total |
|-----------|-----------------|-----------------|---------|
| | Customers Sent | Applications | Removed |
| | Recertification | Received and | From |
| Month | Letters | Recertified | CARE |
| January | 0 | 4 | 0 |
| February | | 0 | 0 |
| March | | 0 | 0 |
| April | | 0 | 0 |
| May | | 0 | 0 |
| June | 0 | 0 | 0 |
| July | | 0 | 0 |
| August | | 0 | 0 |
| September | | 0 | 0 |
| October | | 0 | 0 |
| November | | 0 | 0 |
| December | | 0 | 0 |
| Total | | 4 | 0 |

Requests for recertification are distributed semi-annually in January/February and June. After two years, or four years for those that are on fixed income and receive income or benefits from one or more of the following: pensions, Social Security, SSP or SSDI, interest/dividends from retirement accounts, Medicaid/Medi-Cal (age 65 and over) or SSI, on the CARE rate, participants receive an application and a request to recertify as income eligible. Customers who do not respond to this request receive a reminder letter 45 days after the initial letter. A third letter with an application is then sent, stating that the customer will be removed from the CARE program if a response is not received. Expanding the length of the process allows more time for customers to respond to these requests.

Resolution M 4842, Emergency Authorization and Order Directing Utilities to Implement Emergency Customer Protections to Support California Customers During the COVID-19 Pandemic, implemented Customer Protection Measures adopted in D 19-07-015 and D 19-08-025. In the order, utilities were directed to apply customer protection measures including freezing of standard and highusage reviews for the CARE. Therefore, Pacific Power did not conduct recertification in 2020.

Customer submittal of an application while participating in CARE occurs frequently through the LIHEAP energy assistance process or the return of a form obtained on an agency food bag. The processing of applications in these cases extends a customer's two-year CARE eligibility period based on the submittal date of the new application

There were no customer complaints related to the recertification process.

B. Provide a table showing the total number of participants asked for income verification during the reporting period. The table should show the total verifications requested, the total verifications received, the total verified, the total denied as ineligible, and the total returned to the participant as incomplete for the reporting period. Include the total number of participants who were removed from the program because they did not respond to a request for income verification.

Self-certification was implemented in 2006 as directed by the Commission, and all applications are accepted and processed. The company does not ask for income verification. As reported in the company's 2015-2017 CARE/ESA Budget in A. 15-02-013, the company began to select a random sample of CARE customers for post enrollment income verification in the second quarter of 2015. Pacific Power partners with Great Northern Services, a non-profit CBO located in Weed, CA. Their staff reviews submitted documentation and works with Pacific Power's customers to ensure customers have provided correct documentation. This process is completed from May through September as the CBO's staff is able to better focus on this task after most LIHEAP funding has been depleted.

In accordance with Resolution M-4842, Pacific Power did not conduct random CARE recertification in 2020.

| Month | Requests for Income Verification | Income Eligible | Income Ineligible* |
|-----------|--|--------------------|-----------------------|
| May | 0 | 0 | 0 |
| June | 0 | 0 | 0 |
| July | 0 | 0 | 0 |
| August | 0 | 0 | 0 |
| September | 0 | 0 | 0 |
| Total | 0 | 0 | 0 |

*Income ineligible also includes customers that did not respond to the letter—they were not tracked separately.

C. Describe the process for recertifying sub-metered tenants of master metered complexes. Discuss any problems between master metered ratepayers and sub-metered customers that were encountered during the reporting period.

Each year the company sends a survey to sub-metered customers. The survey requests the customer provide the number of units eligible for CARE. The company also provides applications for sub-metered customers to apply for the CARE rate. The company applies the credit based on the number of CARE eligible residents. If the survey is not returned, a follow up call is attempted as another effort to gather accurate information.

The company distributes information packets to landlords/managers of master and

sub-metered sites informing owners of the program and the eligibility requirements for CARE. For master metered customers with tenants receiving the CARE credit, the company's website has a calculator to assist the owners or property managers calculate the proper credit for the occupants.

D. Describe any third-party process used for CARE certification, recertification and verification processes. Describe how these processes compare with the utility's efforts as far as cost effectiveness and effectiveness in reaching underserved households.

Great Northern Services is Pacific Power's community partner that assists customers with income verification through the random sample and the list of CARE participants with usage of 400% or more above baseline. The partnership allows Pacific Power's customers to have a local resource for assistance where they can also gather information about other services in their areas.

VII. OTHER TOPICS

A. What significant changes are there from the previous reporting period?

Resolution M 4842 implemented customer protection measures, including freezing of standard and high-usage reviews for the CARE eligibility.

B. Are there any other comments, recommendations or issues that need to be addressed?

The income verification process for high kWh users and for a random sample of participants is a roadblock in Pacific Power's efforts to increase CARE participation levels. Since these processes were implemented, a large number of households have been removed from the program. A portion of those customers likely do not meet income requirements, but others may not be responding to income verification requests due to a variety of reasons that include the difficulty of producing income verification documentation and in some cases, the fear of identity theft or the ramifications from sharing personal information.

In accordance with Resolution M 4842, Pacific Power did not conduct high usage certification.

Details regarding these mailings are included in the following table.

| Month | Customers 400% above Baseline | Income Verified | Income Ineligible* |
|-----------|-------------------------------------|--------------------|-----------------------|
| January | 0 | 0 | 0 |
| February | 0 | 0 | 0 |
| March | 0 | 0 | 0 |
| April | 0 | 0 | 0 |
| May | 0 | 0 | 0 |
| June | 0 | 0 | 0 |
| July | 0 | 0 | 0 |
| August | 0 | 0 | 0 |
| September | 0 | 0 | 0 |
| October | 0 | 0 | 0 |
| November | 0 | 0 | 0 |
| December | 0 | 0 | 0 |
| Total | 0 | 0 | 0 |

*Income ineligible also includes customers that did not respond to the letter—they were not tracked separately.

CARE Expanded Program

The CARE Expanded Program is an extension of the residential CARE program that covers nonprofit homeless shelters and group living facilities, migrant farm worker housing centers, qualified privately-owned employee housing, and qualified non-profit housing for agricultural employees.

I. <u>PARTICIPANT INFORMATION</u>

- A. Number of participating non-profit facilities, by type, by month.
 - **1.** Give the total number of residential facilities and the total number of commercial facilities receiving the Expanded CARE discount.

As of December 31, 2020, the company has one commercial facility receiving the Expanded CARE discount. Attachment Table Expanded I.A includes details on Expanded CARE.

II. <u>PROGRAM COSTS</u>

- A. Total Expanded CARE administrative costs. Compute administrative costs per participating facility. Give a breakdown in the following categories: Outreach; General Administration; Processing, Certification and Verification; Billing System Programming; Regulatory Compliance;
 - 1. Provide the amount and a brief explanation of what is included in each of these categories. Outreach, General Administration, Processing, Certification and Verification, Billing System Programming, and Regulatory Compliance

Costs were not tracked separately for the Expanded CARE program.

B. Provide discount information for the Expanded CARE program. Give the average annual discount per residential facility.

1. Give the average annual discount per residential facility.

There were no residential facilities participating in 2020.

2. Give the average annual discount per commercial facility.

The average annual discount per commercial facility was \$13.21.

III. <u>OUTREACH</u>

A. Provide a table showing the outreach activities undertaken, the number of customers reached (if known) and the number of applications returned as a result of the particular activity undertaken (if known).

Outreach was the same for the Expanded CARE program as the regular residential program, see Attachment Table IV.A.

- **B. Provide a narrative discussion of the following:**
 - 1. Provide an analysis of the utility's most cost-effective outreach for the group living facilities;
 - 2. Sharing information in overlapping service territories;
 - 3. Participation barriers encountered and steps taken to mitigate them;
 - 4. Public agencies used to solicit potential Expanded CARE facilities;
 - 5. Barriers encountered in identifying or enrolling customers in the Expanded CARE program.

Outreach was intended to reach CARE residential program participants as well as participants for the Expanded CARE program. Since the company does not have

overlapping service territories, partnering with other utilities is not possible. The first barrier is identifying eligible customers. The company has worked with the State of California Department of Housing and Community Development to identify and enroll eligible facilities. Pacific Power's Regional Business Managers have provided information to several tribal groups in an effort to increase participation.

IV. <u>PROGRAM MANAGEMENT</u>

A. Provide a table showing the total number of applications received, the total approved, the total denied as ineligible, the total returned to applicants as incomplete for the reporting period.

No applications were received for the Expanded CARE program in 2020

B. Describe any problems encountered during the reporting period with recertification and verification processes for Expanded CARE.

No problems were encountered during the reporting period.

V. <u>OTHER TOPICS</u>

A. What significant changes are there from the previous reporting period?

No significant changes in 2020.

B. Are there any other comments, recommendations or issues? Analyze the CARE Expansion program, progress over the past 12 months, identify issues that need work, identify areas that need improvements and make suggestions for improvement.

No comments, recommendations or issues at this time.

CARE Tables

| Reference | Title |
|---------------|---|
| I.A. | Number of Participating CARE Customers by Month |
| I.B. | Estimate of Potentially Eligible Customers |
| II.A. | Average Usage by Month for Non-CARE Customers |
| II.B. | Average Usage by Month for CARE Customers |
| II.C. | Average Usage by Month for CARE and Non-CARE Customers |
| III.A. | Average Monthly Bill for Non-CARE Customers |
| III.B. | Average Monthly Bill for CARE Customers |
| III.C. | Average Monthly Discount for CARE Customers |
| III.D.2. | Administrative Costs by Category |
| III.G.1. | CARE Balancing Account |
| III.H.1. | CARE Surcharge by Customer Class |
| IV.A. | CARE Outreach Activities |
| Expanded I.A. | Expanded CARE Participation |

ESA Tables

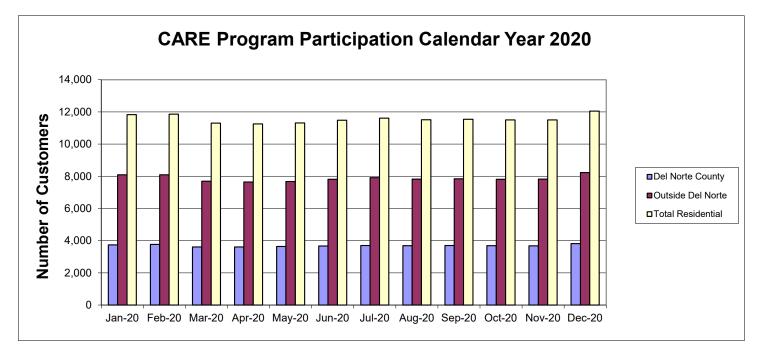
| Reference | Title |
|-----------|-----------------------------|
| VIII.A. | ESA Program Expenses |
| VIII.B. | ESA Administrative Expenses |
| VIII.C. | ESA Outreach Activities |
| VIII.D. | ESA Installations and Costs |
| VIII.E. | Energy Savings |

California CARE Program Progress Report Calendar Year 2020 Table I.A

Number of Participating CARE Customers by Month

| | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Del Norte County | 3,742 | - , | 3,605 | 3,612 | 3,634 | 3,666 | 3,697 | 3,692 | 3,696 | 3,685 | 3,676 | 3,813 |
| Outside Del Norte | 8,088 | 8,088 | 7,695 | 7,647 | 7,677 | 7,814 | 7,915 | 7,821 | 7,845 | 7,813 | 7,823 | 8,236 |
| Total Residential | 11,830 | 11,859 | 11,300 | 11,259 | 11,311 | 11,480 | 11,612 | 11,513 | 11,541 | 11,498 | 11,499 | 12,049 |

| Percent Change | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Del Norte County | -0.11% | 0.77% | -4.40% | 0.19% | 0.61% | 0.88% | 0.85% | -0.14% | 0.11% | -0.30% | -0.24% | 3.73% |
| Outside Del Norte | 0.27% | 0.00% | -4.86% | -0.62% | 0.39% | 1.78% | 1.29% | -1.19% | 0.31% | -0.41% | 0.13% | 5.28% |
| Total Residential | 0.15% | 0.25% | -4.71% | -0.36% | 0.46% | 1.49% | 1.15% | -0.85% | 0.24% | -0.37% | 0.01% | 4.78% |



California CARE Program Progress Report Calendar Year 2020 Table I.B

monthly

| Month | Total CARE Participants | Estimated Eligible for CARE* | Participation Rate |
|-----------|----------------------------|---------------------------------|-----------------------|
| January | 11,830 | 13,246 | 89.31% |
| February | 11,859 | 13,246 | 89.53% |
| March | 11,300 | 13,246 | 85.31% |
| April | 11,259 | 13,246 | 85.00% |
| May | 11,311 | 13,246 | 85.39% |
| June | 11,480 | 13,246 | 86.67% |
| July | 11,612 | 13,246 | 87.66% |
| August | 11,513 | 13,246 | 86.92% |
| September | 11,541 | 13,246 | 87.13% |
| October | 11,498 | 13,246 | 86.80% |
| November | 11,499 | 13,246 | 86.81% |
| December | 12,049 | 13,246 | 90.96% |

*Athens Research

California CARE Program Progress Report Calendar Year 2020 Table II.A

Average Usage by Month for Non-CARE Customers*

| | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Del Norte County | | | | | | | | | | | | |
| Baseline (Tier 1) | 822 | 675 | 949 | 695 | 638 | 447 | 436 | 449 | 429 | 615 | 670 | 829 |
| Non-Baseline (Tier 2) | 534 | 422 | 793 | 336 | 197 | 331 | 281 | 282 | 282 | 132 | 237 | 488 |
| Outside Del Norte | | | | | | | | | | | | |
| Baseline (Tier 1) | 716 | 603 | 791 | 599 | 383 | 406 | 397 | 411 | 401 | 408 | 571 | 743 |
| Non-Baseline (Tier 2) | 427 | 371 | 527 | 254 | 302 | 284 | 306 | 376 | 326 | 273 | 197 | 441 |
| Total Residential | | | | | | | | | | | | |
| Baseline (Tier 1) | 746 | 620 | 836 | 626 | 456 | 418 | 408 | 422 | 408 | 467 | 601 | 767 |
| Non-Baseline (Tier 2) | 457 | 383 | 603 | 277 | 272 | 298 | 299 | 349 | 313 | 233 | 209 | 454 |

California CARE Program Progress Report Calendar Year 2020 Table II.B

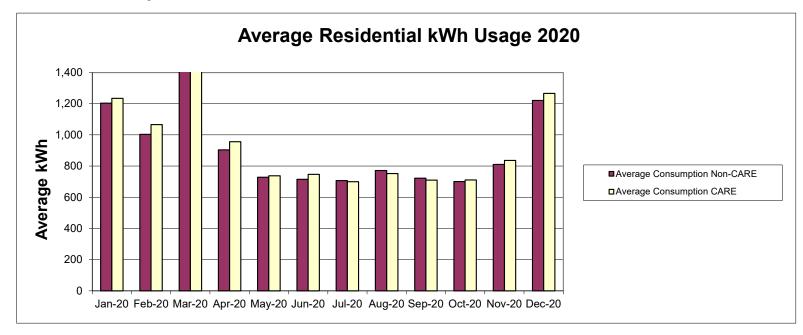
Average Usage by Month for CARE Customers*

| | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Del Norte County | | | | | | | | | | | | |
| Baseline (Tier 1) | 846 | 773 | 1,020 | 737 | 673 | 482 | 456 | 463 | 447 | 636 | 681 | 862 |
| Non-Baseline (Tier 2) | 430 | 322 | 681 | 296 | 164 | 306 | 240 | 230 | 225 | 95 | 184 | 411 |
| Outside Del Norte | | | | | | | | | | | | |
| Baseline (Tier 1) | 818 | 709 | 904 | 696 | 431 | 467 | 439 | 456 | 443 | 455 | 650 | 840 |
| Non-Baseline (Tier 2) | 397 | 346 | 479 | 225 | 258 | 261 | 261 | 324 | 285 | 246 | 170 | 422 |
| Total Residential | | | | | | | | | | | | |
| Baseline (Tier 1) | 827 | 726 | 941 | 709 | 510 | 472 | 444 | 458 | 444 | 513 | 661 | 847 |
| Non-Baseline (Tier 2) | 407 | 340 | 543 | 247 | 227 | 275 | 255 | 294 | 266 | 198 | 175 | 419 |

California CARE Program Progress Report Calendar Year 2020 Table II.C

Average Usage by Month for CARE and Non-CARE Customers*

| | | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|---------------------|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Del Norte County | | | | - | | | | | | | | | |
| Average Consumption | Non-CARE | 1,356 | 1,096 | 1,742 | 1,030 | 835 | 778 | 717 | 731 | 711 | 748 | 908 | 1,318 |
| | CARE | 1,276 | 1,095 | 1,702 | 1,033 | 836 | 788 | 696 | 693 | 672 | 731 | 866 | 1,274 |
| Outside Del Norte | | • | | | | | | | • | | | | |
| Average Consumption | Non-CARE | 1,143 | 974 | 1,319 | 854 | 685 | 690 | 703 | 787 | 726 | 681 | 768 | 1,183 |
| | CARE | 1,215 | 1,055 | 1,383 | 921 | 689 | 728 | 700 | 780 | 728 | 701 | 820 | 1,262 |
| Total Residential | | | | - | | | | | | | | | |
| Average Consumption | Non-CARE | 1,203 | 1,003 | 1,439 | 904 | 728 | 715 | 707 | 771 | 722 | 700 | 810 | 1,221 |
| | CARE | 1,234 | 1,066 | 1,484 | 956 | 737 | 747 | 699 | 752 | 710 | 711 | 836 | 1,266 |



California CARE Program Progress Report Calendar Year 2020 Table III.A

Average Monthly Bill for Non-CARE Customers*

| | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Del Norte County | \$ 220.84 | \$ 137.52 | \$ 278.41 | \$ 155.34 | \$ 125.84 | \$ 116.75 | \$ 108.22 | \$ 110.26 | \$ 106.44 | \$ 111.77 | \$ 132.66 | \$ 193.27 |
| | | | | | | | | | | | | |
| Outside Del Norte | \$ 191.03 | \$ 141.78 | \$ 215.96 | \$ 132.38 | \$ 106.89 | \$ 108.45 | \$ 109.17 | \$ 121.33 | \$ 112.31 | \$ 105.62 | \$ 116.55 | \$ 176.52 |
| | | | | | | | | | | | | |
| Total Residential | \$ 199.40 | \$ 140.68 | \$ 233.56 | \$ 138.86 | \$ 112.32 | \$ 110.79 | \$ 108.91 | \$ 118.20 | \$ 110.68 | \$ 107.36 | \$ 121.38 | \$ 181.19 |

California CARE Program Progress Report Calendar Year 2020 Table III.B

Average Monthly Bill for CARE Customers*

| | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-------------------|-----------|-----------|-----------|-----------|----------|----------|----------|----------|----------|----------|-----------|-----------|
| Del Norte County | \$ 170.58 | \$ 102.57 | \$ 220.81 | \$ 124.94 | \$ 99.35 | \$ 93.06 | \$ 83.38 | \$ 82.39 | \$ 79.78 | \$ 85.95 | \$ 100.00 | \$ 147.16 |
| | | | | | | | | | | | | |
| Outside Del Norte | \$ 165.19 | \$ 118.81 | \$ 183.26 | \$ 114.52 | \$ 86.14 | \$ 90.75 | \$ 85.10 | \$ 93.87 | \$ 88.00 | \$ 85.34 | \$ 98.44 | \$ 148.20 |
| | | | | | | | | | | | | |
| Total Residential | \$ 166.90 | \$ 113.91 | \$ 195.18 | \$ 117.82 | \$ 90.44 | \$ 91.48 | \$ 84.56 | \$ 90.23 | \$ 85.41 | \$ 85.53 | \$ 98.99 | \$ 147.87 |

California CARE Program Progress Report Calendar Year 2020 Table III.C

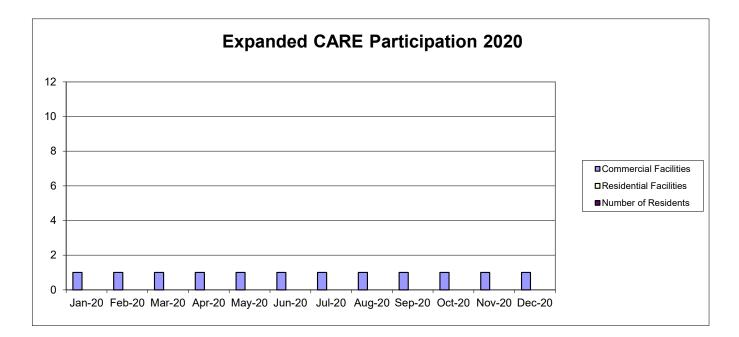
Average Monthly Discount for CARE Customers*

| | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Del Norte County | \$ (40.86) | \$ (34.77) | \$ (52.77) | \$ (30.33) | \$ (24.24) | \$ (22.71) | \$ (20.46) | \$ (20.18) | \$ (19.58) | \$ (21.10) | \$ (24.51) | \$ (36.18) |
| | | | | | | | | | | | | |
| Outside Del Norte | \$ (39.07) | \$ (33.66) | \$ (42.78) | \$ (27.10) | \$ (20.36) | \$ (21.57) | \$ (20.55) | \$ (22.70) | \$ (21.29) | \$ (20.64) | \$ (23.61) | \$ (35.99) |
| | | | | | | | | | | | | |
| Total Residential | \$ (39.63) | \$ (33.96) | \$ (45.95) | \$ (28.13) | \$ (21.63) | \$ (21.93) | \$ (20.52) | \$ (21.90) | \$ (20.75) | \$ (20.78) | \$ (23.92) | \$ (36.05) |

California Expanded CARE Program Progress Report Calendar Year 2020 Table Expanded I.A

Commercial and Residential Facilities receiving the CARE discount under the Expanded CARE Program

| | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Commercial Facilities | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| | | | | | | | | | | | | |
| Residential Facilities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | | |
| Number of Residents | | | | | | | | | | | | |



Average annual discount (Residential) \$0.00

Average annual discount (Commercial) -\$13.21

PacifiCorp (d/b/a Pacific Power) CARE/ESA Programs 2020 Annual Report Table III.D.2. Administrative Costs by Category

| | First | Second | Third | Fourth | | | |
|--|-------------|------------|-----------|-----------|-------------|-------------|------------|
| CARE Program: | Quarter | Quarter | Quarter | Quarter | | | |
| | | | | | | Annual | Percentage |
| | Jan-March | April-June | July-Sept | Oct-Dec | YTD | Budget | of Budget |
| Outreach | | | | | | | |
| Capitation Fees | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Applications/Inserts | \$1,475 | \$3,582 | \$6,165 | \$7,128 | \$18,350 | | |
| Media | \$0 | \$2,955 | \$429 | \$34,154 | \$37,538 | | |
| Other Outreach ⁽¹⁾ | \$1,402 | \$6,600 | \$1,750 | \$7,893 | \$17,646 | | |
| Other Outreach subsumed in GRC | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Subtotal Outreach | \$2,877 | \$13,137 | \$8,344 | \$49,175 | \$73,534 | \$80,000 | 91.92% |
| Processing/Certification/Verification | | | | | | | |
| Internal | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Outside Services ⁽²⁾ | \$1,434 | \$285 | \$0 | \$248 | \$1,967 | | |
| Subtotal Processing/Certification/Verification | \$1,434 | \$285 | \$0 | \$248 | \$1,967 | \$15,000 | 13.11% |
| | | | | | | | |
| General Administration | | | | | | | |
| Billing System/ Programming | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Consulting Services ⁽³⁾ | \$1,799 | \$0 | \$0 | \$0 | \$1,799 | | |
| Regulatory Compliance | | | | | | | |
| Travel | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Filings | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Subtotal Regulatory Compliance | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Labor Costs (including overhead) ^{(4)*} | | | | | | | |
| Incremental | \$8,222 | \$9,207 | \$5,823 | \$5,502 | \$28,753 | | |
| Other general (please specify) ** | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Other general subsumed in GRC (please specify) | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Subtotal General Administration | \$10,021 | \$9,207 | \$5,823 | \$5,502 | \$30,552 | \$55,000 | 55.55% |
| TOTAL PROGRAM COSTS (including costs subsumed in GRC) | | | | | | | |
| TOTAL PROGRAM COSTS (excluding costs subsumed in GRC) | \$14,333 | \$22,629 | \$14,167 | \$54,925 | \$106,053 | \$150,000 | 70.70% |
| | | | | | | | |
| CARE Program Discount | \$1,179,920 | \$781,608 | \$736,700 | \$912,041 | \$3,610,270 | \$4,120,000 | 87.63% |
| GRAND TOTAL PROGRAM COSTS (excluding costs subsumed | | | | | | | |
| in GRC) & CUSTOMER DISCOUNTS | \$1,194,253 | \$804,237 | \$750,868 | \$966,966 | \$3,716,323 | \$4,270,000 | 87.03% |
| GRAND TOTAL PROGRAM COSTS (including costs subsumed in | | | | | | | |
| GRC) & CUSTOMER DISCOUNTS | | | | | | | |

(1) Other Outreach/General costs are defined as any direct costs that do not fall into the listed subcategories.

(2) Outside services should include third party entity contracts to process applications and perform certification and verification activities.

(3) Identify if consulting services are one time costs or ongoing and include a description of the provided services.

(4) Ratepayer funded overhead is to include labor overhead only, pursuant to D. 89-09-044 and D. 01-05-033.

Notes: * Estimated labor subsumed in General Rates is not included in costs above, per D.89-09-044 and D.01-05-033.

** 2018/2019 Athens Research Study conducted for SMJUs

PacifiCorp (d/b/a Pacific Power) CARE/ESA Programs 2020 Annual Report Table III.G.1. CARE Balancing Account

| Beginning balance @ January 1, 2020 | 9,665 |
|-------------------------------------|-----------|
| Program benefits | 3,610,270 |
| Interest accrual | 396 |
| Recovery through the CARE surcharge | 4,334,385 |
| Administration costs | 106,053 |
| Balance @ December 31, 2020 | (608,001) |

This table is a snapshot in time of the balancing account at the beginning of the program year and balance at the end of the year.

PacifiCorp (d/b/a Pacific Power) CARE/ESA Programs 2020 Annual Report Table III.H.1. CARE Surcharge by Customer Class

JANUARY THROUGH DECEMBER 2020

| | | | | | % of | |
|-----------------|-------|-----------------|----|----------|-------|--------|
| | | | Sι | ırcharge | Avg. | % of |
| Customer Class | Surch | narge collected | | \$/kWh | Bill | Total |
| Commercial | \$ | 1,594,889 | \$ | 0.00674 | 4.54% | 38.1% |
| Industrial | \$ | 384,011 | \$ | 0.00674 | 6.12% | 9.2% |
| Irrigation | \$ | 554,434 | \$ | 0.00674 | 4.52% | 13.2% |
| Street Lighting | \$ | - | \$ | - | - | - |
| Residential | \$ | 1,651,272 | \$ | 0.00674 | 5.17% | 39.5% |
| Total | \$ | 4,184,606 | | | | 100.0% |

PacifiCorp (d/b/a Pacific Power) CARE/ESA Programs 2019 Annual Report Table IV.A. CARE Outreach Activities

| | | Status | | | | | |
|---|---|--|-------------------------|---------------------------|--|--|--|
| Activity | Summary | Timeline | (In Progress/Completed) | Cost | | | |
| Bill Messages | Program information printed on customer bills | Ongoing | Completed | No incremental cost | | | |
| Recertification Mailings and 45 Day Reminders | Application and mailing envelope sent to CARE customers to recertify eligibility | March 2020 | Completed | \$1,761 | | | |
| CARE Applications | CARE application updates | Ongoing | Completed | \$350 | | | |
| CARE Enrollment Mailing | Direct mail to all residential customers not enrolled in CARE | May and November 2020 | Completed | \$28,426 | | | |
| CARE Campaign Creative | Creative agency costs to update ads | Ongoing | Completed | \$10,538 | | | |
| Bill Insert | Program information included in residential bills | March and August 2020 | Completed | \$4,513 | | | |
| Radio | Radio advertisements | October, November and December 2020 | Completed | \$7,783 | | | |
| Print | Newspaper advertisements | October, November and December 2020 | Completed | \$5,117 | | | |
| Digital/Social | Ad placements on social media and websites in service area | May, October, November and December 2020 | Completed | \$14,100 | | | |
| IVR | Program information on IVR as customers wait on customer service telephone line | Ongoing | Completed | No incremental cost | | | |
| Grocery Bags | Bags with CARE applications distributed by food banks | Ongoing | Completed | \$1,817 | | | |
| Energy Assistance Agencies | CARE Program information and applications to local agencies distributing LIHEAP funds | Ongoing | Completed | \$1,282 | | | |
| Pacific Power Website | Program information and application included on Company website | Ongoing | Completed | No incremental cost | | | |
| New Customer Mailings | CARE information included in an information packet provided to new customers | Ongoing | Completed | No incremental cost | | | |
| Climate Credit Letter | Letter to master meter accounts includes CARE information and applications | April and June 2020 | Completed | No incremental cost | | | |
| CARE Brochures | Brochures delivered to local employment offices, senior centers and housing offices. | Ongoing | Completed | \$1,750 | | | |

PacifiCorp (d/b/a Pacific Power) CARE/ESA Programs 2020 Annual Report TABLE VIII.A. ESA Program Expenses

| ESA EXPENDITURES | Jan-March | April-June | July-Sept | Oct-Dec | YTD | Budget | Percentage of Budget |
|----------------------------|-----------|------------|-----------|----------|-----------|-----------|-------------------------|
| Program Costs | | | | | | | |
| Weatherization* | \$28,788 | \$10,972 | \$0 | \$39,240 | \$79,000 | \$650,000 | 12.15% |
| Appliance Replacement* | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | NA |
| Education | \$1,300 | \$1,200 | \$0 | \$1,600 | \$4,100 | \$15,000 | 27.33% |
| Total Program Costs | \$30,088 | \$12,172 | \$0 | \$40,840 | \$83,100 | \$665,000 | 12.50% |
| Administrative Costs | | | | | | | |
| Outreach | \$0 | \$722 | \$29,980 | \$0 | \$30,702 | \$40,000 | 76.76% |
| Inspections | \$528 | \$0 | \$0 | \$0 | \$528 | \$10,000 | 5.28% |
| General** | \$14,268 | \$7,935 | \$12,707 | \$9,949 | \$44,858 | \$161,750 | 27.73% |
| Total Administrative Costs | \$14,796 | \$8,658 | \$42,687 | \$9,949 | \$76,089 | \$211,750 | 35.93% |
| Grand Total | \$44,884 | \$20,830 | \$42,687 | \$50,788 | \$159,189 | \$876,750 | 18.16% |

* Weatherization includes rebates on all measures provided by partnering agencies. The agencies provide weatherization and appliance replacement, but they are not budgeted separately.

** General Administrative Costs include agency administrative costs, consulting services and Pacific Power staff labor, travel, and employee expenses.

PacifiCorp (d/b/a Pacific Power) CARE/ESA Programs 2020 Annual Report TABLE VIII.B. ESA Administrative Expenses

| ESA Program: | Jan-March | April-June | July-Sept | Oct-Dec | YTD | Budget | Percentage of Budget |
|---|-----------|------------|-----------|---------|----------|-----------|-------------------------|
| Outreach* | | | | | | - | |
| Applications/Inserts | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Media | \$0 | \$0 | \$29,980 | \$0 | \$29,980 | | |
| Other Outreach ⁽¹⁾ | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Other Outreach subsumed in GRC | \$0 | \$722 | \$0 | \$0 | \$722 | | |
| Subtotal Outreach | \$0 | \$722 | \$29,980 | \$0 | \$30,702 | \$40,000 | 76.76% |
| Inspections | | | | | | | |
| Internal | \$528 | \$0 | \$0 | \$0 | \$528 | | |
| Outside Services | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Subtotal Inspections | \$528 | \$0 | \$0 | \$0 | \$528 | \$10,000 | 5.28% |
| General Administration | | | | | | | |
| Billing System/ Programming | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Consulting Services ⁽²⁾ ** | \$1,799 | \$0 | \$9,880 | \$0 | \$11,679 | | |
| Regulatory Compliance | | | 1 - / | | | | |
| Travel | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Filings | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Total Regulatory Compliance | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Labor Costs (including overhead) $^{(3)}$ | | | | | | | |
| Incremental | \$8,128 | \$6,410 | \$2,827 | \$4,366 | \$21,731 | | |
| Subsumed in General Rates | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Total Labor Costs | \$8,128 | \$6,410 | \$2,827 | \$4,366 | \$21,731 | | |
| Other Outside Services | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Other General ^{(4)***} | \$4,340 | \$1,525 | \$0 | \$5,583 | \$11,448 | | |
| General costs subsumed in GRC | \$0 | \$0 | \$0 | \$0 | \$0 | | |
| Subtotal General Administration | \$14,268 | \$7,935 | \$12,707 | \$9,949 | \$44,859 | \$161,750 | 27.73% |
| TOTAL ESA ADMINISTRATION COSTS (including costs subsumed in GRC) | | | | | | | |
| TOTAL ESA ADMINISTRATION COSTS (excluding costs subsumed in GRC) | \$14,796 | \$8,658 | \$42,687 | \$9,949 | \$76,089 | \$211,750 | 35.93% |

(1) Other Outreach/General costs are defined as direct costs that do not fall into the listed subcategories.

(2) Utilities should describe the services and indicate if they are on-going or one time expenditures.

(3) Labor costs are defined as incremental labor costs charged to ESA that are not recovered in general

operations. If the utility allocates annual incremental labor costs to each category instead of tracking

labor costs for each category separately, please indicate such and explain the allocation factor used.

(4) Utilities should describe the other administrative services received and the companies or agencies that provide them.

Note: Estimated labor subsumed in General Rates is not included in costs above, per D.89-09-044 and D.01-05-033.

* Partnering agencies also provide outreach services.

** Includes cost for 2018/2019 Athens Evaluation Study reimbursed in Q2, and cost for Weatherization Measure Updates completed in Q2.

*** Includes administrative costs reimbursed to local weatherizing agencies (Great Northern Services, Del Norte Senior Center and Redwood Community Action Agency), and employee expenses.

PacifiCorp (d/b/a Pacific Power) CARE/ESA Programs 2020 Annual Report TABLE VIII.C. ESA Outreach Activities

| | | | Status | |
|--------------------------------|---|---------------------------------------|-------------------------|---------------------------|
| Activity | Summary | Timeline | (In Progress/Completed) | Costs |
| Bill Insert | CARE brochure distributed in residential bills included ESA program information (approx. 30,000) | March and August 2020 | Completed | No incremental cost |
| CA LIW Campaign Creative | Creative agency costs to update ads | Ongoing | Completed | \$4,980 |
| Print | Newspaper ads | August, September, October 2020 | Completed | \$5,117 |
| Education Materials | Provided to agencies for inclusion in their education packets | March 2020 | Completed | \$722 |
| Digital/Social | Online and Social Ads | August, September, October 2020 | Completed | \$6,877 |
| Radio | Radio advertisement | August, September, October 2020 | Completed | \$13,006 |
| Bill Message | Message regarding availability of no-cost energy efficiency services | Monthly | Completed | No incremental cost |
| Partnering Agenies | Local agencies that provide the weatherization services promote the program to households that receive other services such as energy assistance and food boxes | Ongoing | Completed | No incremental cost |
| Pacific Power Website | Program information included on Company website | Ongoing | Completed | No incremental cost |
| Counter Displays | Program information continues to be displayed in local social service agency offices | Ongoing | Completed | No incremental cost |

PacifiCorp (d/b/a Pacific Power) CARE/ESA Programs 2020 Annual Report Table VIII.D. ESA Installations and Costs

| First Quarter: | January | /-March |
|----------------|---------|---------|
|----------------|---------|---------|

Second Quarter: April-June

Third Quarter: July-Sept

| г — т | | 1 | Completed | | | Costs* | | | Completed | | | Costs* | | 1 | Completed | | 1 | Costs* |
|------------------------------------|---------|------------|--------------------|--------------|------------|--------------|--------------|------------|-------------|----------|------------|-------------|----------|------------|-------------|-------|------------|-------------|
| Measures | Units | Region 1** | Region 16** | Total | Region 1** | Region 16** | Total | Region 1** | Region 16** | Total | Region 1** | Region 16** | Total | Region 1** | Region 16** | Total | Region 1** | Region 16** |
| Infiltration & Space Conditioning | Units | Region i | Region to | | Region | rtegion to | | Region | Region to | | Region | Region to | | Region | rtegion to | | Region | Region to |
| Cooler Cover | Home | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 |
| Outlet Switch Gaskets | Each | 0 | 78 | 78 | \$0 | | \$157 | 0 | 74 | 74 | \$0 | | \$0 | | 0 | 0 | \$0 | |
| Shell Infilitration | Home | 0 | 13 | | \$0 | | \$4,773 | 0 | 14 | 14 | \$0 | \$0 | \$0 | | | 0 | \$0 | |
| Threshold | Home | 0 | 13 | 13 | \$0 | \$0 | \$0 | 0 | 14 | 14 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | |
| Threshold | TIOITIE | 0 | , 0 | 0 | ψŪ | ψυ | ψŪ | 0 | 0 | 0 | ψŪ | ψU | ψŪ | | 0 | | ψŪ | φC |
| Weatherization | | | | | | | | | | | | | | | | | | |
| Attic Insulation | Home | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | ſ | 0 | 0 | \$0 | \$0 |
| Attic Venting | Home | 0 | 0 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | | 0 | 0 | \$0 | |
| Ceiling Insulation | Home | 0 |) 3 | 3 | \$0 | | \$1.099 | 0 | 1 | 1 | \$0 | | \$0 | | 0 | 0 | \$0 | |
| Floor Insulation | Home | 0 |) 4 | 4 | \$0 | | \$802 | 0 | 4 | 4 | \$0 | | \$2,758 | 0 | 0 | 0 | \$0 | |
| Wall Insulation | Home | 0 | 0 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | |
| Weatherstripping | Home | 0 | 12 | 12 | \$0 | \$601 | \$601 | 0 | 12 | 12 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | |
| Caulking | Home | 0 |) 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | | \$0 | Ő | 0 | 0 | \$0 | |
| Home Repairs | Home | 0 |) 5 | 0 | \$0 | | \$200 | 0 | 3 | 3 | \$0 | | \$220 | 0 | 0 | 0 | \$0 | |
| Low Flow Shower Device | Each | 0 | 13 | 13 | \$0 | | \$587 | 0 | 9 | 9 | \$0 | | \$572 | 0 | 0 | 0 | \$0 | |
| Thermostatic Shower Valve | Each | Ő | 0 0 | 0 | \$0 | | \$0 | 0 0 | 0 | 0 | \$0 | | \$0 | 0 | n o | 0 | \$0 | |
| Minor Envelope Repair | Home | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 \$0 | \$0 | 0 | 0 | 0 | \$0 | |
| Water Heater Pipe Wrap | Home | n |) 3 | 3 | \$0 | | \$163 | 0 | 0 | 0 | \$0 | \$0 | \$0 | n n | 0 | 0 | \$0 | |
| Sink Faucet Aerator | Each | 0 | 23 | 23 | \$0 | | \$298 | 0 | 22 | 22 | \$0 | | \$403 | 0 | 0 | 0 | \$0 | |
| Water Heater Blanket | Home | 0 | 2 | 2 | \$0 | | \$202 | 0 | 4 | 4 | \$0 | \$337 | \$337 | 0 | 0 | 0 | \$0 | |
| | | Ĭ | | | ψŪ | <i>\$202</i> | <i>\$202</i> | , v | | | φυ | <i>4001</i> | \$301 | Ĭ | ľ | Ĭ | ψŪ | φ |
| Furnaces | | | | | | | | | | | | | | | | | | |
| Repair - Gas | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 |
| Replacement - Gas | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | |
| Repair - Electric | Each | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 2 | 2 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | |
| Replacement - Electric | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | | - 1 | 1 | \$0 | \$0 | \$0 | | 0 | 0 | \$0 | |
| | | - | - | | +- | | Ť | | | | ÷- | ÷- | | - | - | - | ** | |
| Miscellaneous Measures | | | | | | | | | | | | | | | | | | |
| Door Replacement | Each | 0 |) 8 | 8 | \$0 | \$4,193 | \$4,193 | 0 | 9 | 9 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 |
| Glass Replacement | Each | 0 |) 76 | 76 | \$0 | \$11,873 | \$11,873 | 0 | 81 | 81 | \$0 | \$0 | \$0 | C | 0 | 0 | \$0 | \$0 |
| Duct Wrap | Home | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | |
| Duct Register | Home | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | |
| Storm Windows - Glass Fixed | Each | 0 | 0 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | | \$0 | | 0 | 0 | \$0 | |
| Storm Windows - Glass Operable | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | C | 0 | 0 | \$0 | |
| Vinyl Retro Window | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | | 0 0 | 0 | \$0 | |
| Timed Thermostat | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | | 0 | 0 | \$0 | |
| Filter Alert Device | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | | 0 | 0 | \$0 | \$0 | \$0 | | 0 | 0 | \$0 | |
| Foam Tape | Home | 0 | 0 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | | 0 | 0 | \$0 | |
| Gas Water Heater Repair/Replace | Each | 0 | 0 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | | \$0 | | 0 | 0 | \$0 | |
| Elec Water Heater Repair/Replace | Each | 0 |) 2 | 2 | \$0 | \$152 | \$152 | 0 | 0 | 0 | \$0 | \$0 | \$0 | C | 0 | 0 | \$0 | \$0 |
| Reusable Filter/Replacement Signal | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 |
| Solar Screens | Each | 0 |) 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | C | 0 | 0 | \$0 | |
| Compact Fluorescent Bulbs | Each | 0 | 0 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | |
| LED Bulbs | Each | 0 | 209 | 209 | \$0 | | \$1,727 | 0 | 239 | 239 | \$0 | | \$2,139 | C | 0 | 0 | \$0 | |
| Refrigerators | Each | 0 |) 1 | 1 | \$0 | \$816 | \$816 | 0 | 5 | 5 | \$0 | | \$3,543 | C | 0 | 0 | \$0 | |
| Geo Exchange Heat Pumps | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | | \$0 | C | 0 | 0 | \$0 | |
| Microwaves | Each | 0 |) 6 | 6 | \$0 | | \$1,043 | 0 | 4 | 4 | \$0 | \$695 | \$695 | C | 0 | 0 | \$0 | |
| CFL Fixtures | Each | 0 | 0 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | C | 0 | 0 | \$0 | |
| LED Fixtures | Each | 0 | 0 0 | 0 | \$0 | | \$0 | 0 | 0 | 0 | \$0 | | \$0 | C | 0 | 0 | \$0 | |
| Clothes Washer | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | |
| Furnace Filters | Each | 0 | 0 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | C | 0 | 0 | \$0 | |
| Devues Chrise | Each | 0 | 1 | 1 | \$0 | \$102 | \$102 | 0 | 3 | 3 | \$0 | \$305 | \$305 | C | 0 | 0 | \$0 | \$0 |
| Power Strips | | | | | | | | | | | | | | | 1 | | | |
| | | | | | | | | | | | | | | | | | | |
| TOTAL HOMES | | 0 | 13 | 13 | \$0 | \$28,788 | \$28,788 | 0 | 14 | 14 | \$0 | \$10,972 | \$10,972 | C | 0 | 0 | \$0 | \$0 |
| TOTAL HOMES Single Family | | 0 | 0 13 0 5 | 13 5 | \$0 | \$28,788 | \$28,788 | 0 | 14 10 | 14 10 | \$0 | \$10,972 | \$10,972 | C | 0 | 0 | \$0 | \$0 |
| TOTAL HOMES | | 0 |) 13) 5) 3 | 13 5 3 | \$0 | \$28,788 | \$28,788 | 0 | | | \$0 | \$10,972 | \$10,972 | 0 | 0 0 0 | 0 | \$0 | \$0 |

*Only costs billed to Pacific Power included. Agencies leverage Company monies with federal funds which they use to cover additional measure costs and to serve additional eligible households.

PacifiCorp (d/b/a Pacific Power) CARE/ESA Programs 2020 Annual Report Table VIII.D. ESA Installations and Costs

Fourth Quarter: October-Dec

Year to Date Totals

| | | | | Completed | | | Costs* | | Complete | ed YTD* | Costs | /TD* |
|---|--------------|----------------|------------|-------------|-------|------------|--------------|----------------|------------|-------------|------------|------------------|
| Measures | Units | Total | Region 1** | Region 16** | Total | Region 1** | Region 16** | Total | Region 1** | Region 16** | Region 1** | Region 16** |
| Infiltration & Space Conditioning | | | | | | | Ū | | | Ň | ů | ů. |
| Cooler Cover | Home | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | \$0 | \$0 |
| Outlet Switch Gaskets | Each | \$0 | 0 | 98 | 98 | \$0 | \$1,349 | \$1,349 | 0 | 250 | \$0 | \$1,506 |
| Shell Infilitration | Home | \$0 | 0 | 16 | 16 | \$0 | \$8,166 | \$8,166 | 0 | 43 | \$0 | \$12,939 |
| Threshold | Home | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | \$0 | \$0 |
| | | | | | | | | | | | | |
| Weatherization | | | | | | | | | | | | |
| Attic Insulation | Home | \$0 | | 0 | 0 | \$0 | \$0 | \$0 | 0 | ŷ | \$0 | \$0 |
| Attic Venting | Home | \$0 | | | 0 | | \$0 | \$0 | 0 | | | \$0 |
| Ceiling Insulation | Home | \$0 | | | 4 | \$0 | \$6,280 | \$6,280 | 0 | | \$0 | \$7,379 |
| Floor Insulation | Home | \$0 | | | 1 | \$0 | \$0 | \$0 | 0 | | \$0 | \$3,560 |
| Wall Insulation | Home | \$0 | | | 0 | \$0 | \$0 | \$0 | 0 | | \$0 | \$0 |
| Weatherstripping | Home | \$0 | | | 14 | \$0 | \$3,438 | \$3,438 | 0 | | \$0 | \$4,039 |
| Caulking | Home | \$0 | | | 0 | \$0 | \$0 | \$0 | 0 | | \$0 | \$0 |
| Home Repairs | Home | \$0 | | | 22 | \$0 | \$2,239 | \$2,239 | 0 | | \$0 | \$2,660 |
| Low Flow Shower Device | Each | \$0 | | | 8 | \$0 | \$660 | \$660 | 0 | | \$0 | \$1,819 |
| Thermostatic Shower Valve | Each | \$0 | | 0 | 0 | \$0 | \$0 | \$0 \$0 | 0 | | \$0 | \$0 |
| Minor Envelope Repair Water Heater Pipe Wrap | Home | \$0 \$0 | | 0 | 0 | \$0 \$0 | \$0 \$167 | \$0 \$167 | 0 | | \$0 \$0 | \$0 \$329 |
| Sink Faucet Aerator | Home Each | \$0 | | | 16 | | \$167 | \$167 | 0 | Ů | \$0 \$0 | \$329 |
| Water Heater Blanket | Home | \$0 \$0 | | | 10 | \$0 \$0 | \$907 | \$907 \$135 | 0 | | \$0 \$0 | \$1,608 |
| Water i ledler Didriket | HUITIE | پ 0 | 0 | · · · | ' | <u>۵</u> 0 | φ135 | φ135 | 0 | / | \$U | φ 0/4 |
| Furnaces | | | 1 | | | | | | | | | |
| Repair - Gas | Each | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | \$0 | \$0 |
| Replacement - Gas | Each | \$0 | | 0 | 0 | \$0 | \$0 | \$0 | 0 | • | \$0 | \$0 |
| Repair - Electric | Each | \$0 | | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | \$0 | \$0 |
| Replacement - Electric | Each | \$0 | | 0 | 0 | \$0 | \$0 | \$0 | 0 | - | \$0 | \$0 |
| | | ++ | | | - | ** | | ++ | - | | +- | |
| Miscellaneous Measures | | | | | | | | | | | | |
| Door Replacement | Each | \$0 | 0 | 4 | 4 | \$0 | \$2,713 | \$2,713 | 0 | 21 | \$0 | \$6,906 |
| Glass Replacement | Each | \$0 | 0 | 73 | 73 | \$0 | \$8,005 | \$8,005 | 0 | 230 | \$0 | \$19,878 |
| Duct Wrap | Home | \$0 | 0 | 1 | 1 | \$0 | \$142 | \$142 | 0 | 1 | \$0 | \$142 |
| Duct Register | Home | \$0 | | 0 | 0 | | \$0 | \$0 | 0 | 0 | | \$0 |
| Storm Windows - Glass Fixed | Each | \$0 | | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | \$0 | \$0 |
| Storm Windows - Glass Operable | Each | \$0 | | | 0 | \$0 | \$0 | \$0 | 0 | 0 | \$0 | \$0 |
| Vinyl Retro Window | Each | \$0 | | 0 | 0 | \$0 | \$0 | \$0 | 0 | | \$0 | \$0 |
| Timed Thermostat | Each | \$0 | | | 0 | \$0 | \$0 | \$0 | 0 | | \$0 | \$0 |
| Filter Alert Device | Each | \$0 | | | 0 | | \$0 | \$0 | 0 | - | | \$0 |
| Foam Tape | Home | \$0 | | | 0 | | \$0 | \$0 | 0 | - | \$0 | \$0 |
| Gas Water Heater Repair/Replace | Each | \$0 | | | 0 | | \$0 | \$0 | 0 | | | \$0 |
| Elec Water Heater Repair/Replace | Each | \$0 | | 0 | 0 | \$0 | \$0 | \$0 | 0 | | \$0 | \$152 |
| Reusable Filter/Replacement Signal | Each | \$0 | | | 0 | | \$0 | \$0 | 0 | - | \$0 | \$0 |
| Solar Screens | Each | \$0 | | 0 | 0 | \$0 | \$0 | \$0 | 0 | | \$0 | \$0 |
| Compact Fluorescent Bulbs | Each | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | | \$0 | \$0 |
| LED Bulbs | Each | \$0 | | 225 | 225 | \$0 | \$2,858 | \$2,858 | 0 | | \$0 | \$6,725 |
| Refrigerators | Each | \$0 | | | 1 | \$0 | \$0 | \$0 | 0 | | \$0 | \$4,359 |
| Geo Exchange Heat Pumps | Each | \$0 | | | 0 | | \$0 | \$0 | 0 | - | | \$0 |
| Microwaves | Each | \$0 | | - | 5 | | \$1,156 | \$1,156 | 0 | | \$0 | \$2,895 |
| CFL Fixtures | Each | \$0 | | | 1 | \$0 | \$191 | \$191 | 0 | | \$0 | \$191 |
| LED Fixtures | Each | \$0 | | 2 | 2 | \$0 | \$568 | \$568 | 0 | | \$0 | \$568 |
| Clothes Washer Furnace Filters | Each Each | \$0 \$0 | | | 2 | \$0 \$0 | \$0 \$265 | \$0 \$265 | 0 | | \$0 \$0 | \$0 \$265 |
| Power Strips | Each | \$0 | | | 2 | \$0 \$0 | \$265 | \$265 \$0 | 0 | = | \$0 \$0 | \$265 |
| Fower Strips | Each | \$0 | 0 | 0 | 0 | \$0 | \$0 | \$0 | 0 | 4 | \$0 | φ406 |
| TOTAL HOMES | | \$0 | 0 | 16 | 16 | \$0 | \$39,240 | \$39,240 | 0 | 43 | \$0 | \$79,000 |
| Single Family | | φU | 0 | | 10 | φU | φ35,240 | <i>409,240</i> | 0 | | φU | φ13,000 |
| Mobile Home | | | 0 | 2 | 2 | | | | 0 | | | |
| Multi Family | | | 0 | | 2 | | | | 0 | | | |
| mului alliiy | | l | 0 | 0 | 0 | | | | 0 | 5 | I | |

*Only costs billed to Pacific Power included. Agencies leverage Company monies with federal funds which they use to cover additional measure costs and to serve additional eligible households.

| | - | | | | | | First Quarter | | | | | | |
|------------------------------------|-------|---------|--------|--------------|------------|------------|---------------|---------|--------|---------------|------------|--------------|--------|
| | | | | Annual Energ | gy Savings | | | | | Lifetime Ener | gy Savings | | |
| | | Regio | on 1 | Regio | n 16 | То | tal | Regio | on 1 | Regio | n 16 | Tot | al |
| Measures | Units | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms |
| filtration & Space Conditioning | | | | | | | | | | | | I | |
| Cooler Cover* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Outlet Switch Gaskets* | Each | NA | | NA | | NA | | NA | | NA | | NA | |
| Shell Infilitration* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Threshold* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| /eatherization | | | | | | | | | | | | ├──── | |
| Attic Insulation | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Attic Venting | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Ceiling Insulation | Home | 0 | | 642 | | 642 | | 0 | | 16050 | | 16050 | |
| Floor Insulation | Home | 0 | | 2115 | | 2115 | | 0 | | 52875 | | 52875 | |
| Wall Insulation | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Weatherstripping* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Caulking* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Jauking Home Repairs* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| | | NA 0 | | 2516 | | NA 2516 | | NA 0 | | 25160 | | 25160 | |
| ow Flow Shower Device | Each | 0 | | 2516 | | | | 0 | | 25160 | | | |
| Thermostatic Shower Valve | Each | U | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Vinor Envelope Repair* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Nater Heater Pipe Wrap | Home | 0 | | 318 | | 318 | | 0 | | 4,770 | | 4,770 | |
| Sink Faucet Aerator | Each | 0 | | 4,845 | | 4,845 | | 0 | | 72,675 | | 72,675 | |
| Nater Heater Blanket | Home | 0 | | 196 | | 196 | | 0 | | 0 | | 0 | |
| Irnaces | | | | | | | | | | | | | |
| Repair - Gas | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Replacement - Gas | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Repair - Electric | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Replacement - Electric | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| | Lacii | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| liscellaneous Measures | | | | | | | | | | | | | |
| Door Replacement* | Each | NA | | NA | | NA | | NA | | NA | | NA | |
| Glass Replacement* | Each | NA | | NA | | NA | | NA | | NA | | NA | |
| Duct Wrap | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Duct Register | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Storm Windows - Glass Fixed | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Storm Windows - Glass Operable | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| /inyl Retro Window | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Fimed Thermostat | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Filter Alert Device | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Foam Tape | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Gas Water Heater Repair/Replace | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Ele Water Heater Repair/Replace | Each | 0 | | 260 | | 260 | | 0 | | 3380 | | 3380 | |
| | | 0 | | | | 260 | | 0 | | 3380 | | 3380 | |
| Reusable Filter/Replacement Signal | Each | | | 0 | | 0 | | - | | 9 | | - | |
| Solar Screens | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Compact Fluorescent Bulbs | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| ED Bulbs | Each | 0 | | 2111 | | 2111 | | 0 | | 33774 | | 33774 | |
| Refrigerators | Each | 0 | | 655 | | 655 | | 0 | | 11135 | | 11135 | |
| eo Exchange Heat Pumps | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| licrowaves | Each | 0 | | 396 | | 396 | | 0 | | 5940 | | 5940 | |
| FL Fixtures | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| ED Fixtures | Each | 0 | | 0 | 1 | 0 | | 0 | 1 | 0 | | 0 | |
| Clothes Washer | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| urnace Filters | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Power Strips | Each | 0 | | 219 | | 219 | | 0 | | 1095 | | 1095 | |
| Bundled Savings* | Each | 0 | | 310 | | 310 | | 0 | | 1,550 | | 1550 | |
| ~ | | | | | | | | | | | | | |
| TAL | | 0 | | 14,583 | | 14,583 | | 0 | | 228,404 | | 228,404 | |
| otal Number of Homes Weatherized | | 0 | | 13 | | 13 | | | | | | | |

| Ather Instantion Home O | | | | | | | | Second Quart | ter: April-June | | | | | |
|--|-----------------------------------|-------|-----|--------|--------------|------------|-------|--------------|-----------------|--------|--------------|-------------|---------|--------|
| <table-container> Image Image</table-container> | | | | | Annual Energ | gy Savings | | | | | Lifetime Ene | rgy Savings | | |
| attraction base is consistionand Conference image | | | | on 1 | | on 16 | | tal | | on 1 | Regio | | | al |
| Conc Cont Non Non Non Non Non Non Non Sel Instant Home NO NO NO NO NO NO Sel Instant Home NO NO NO NO NO NO Sel Instant Home NO NO NO NO NO NO Sel Instant Home NO NO NO NO NO NO Sel Instant Home NO NO NO NO NO NO NO Sel Instant Home NO ZEGO - 66.00 65.00 65.00 Coll Instant Home NO | | Units | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms |
| Oderi Schlamber Each NA NA NA NA NA NA Schlambland Nore NA NA NA NA NA NA Threshold Nore NA NA NA NA NA NA Threshold Nore NO NA NA NA NA NA Alle National Nore Nore NO NO NO NO NO Alle National Nore NO NO NO NO NO NO NO Nore Insultion Nore NO NO< | · · · · | | | | | | | | | | | | | |
| Shell millionin" Hume NA NA NA NA NA NA Resultation Image I | | | | | | | | | | | | | | |
| Threedout Home No No No No No No No No Allo isolation Homa O | | | | | | | | | | | | | | |
| Alternation Internation | | | | | | | | | | | | | | |
| Ather Instantion Home O | Threshold* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Alter Verning Home O O O O O O O O O Floor Instation Home O 224 224 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - - 5600 - - 5600 - - 5600 - - 5600 - - 5600 - - 5600 - - 5600 - 15.850 - - 5600 - - 5600 - - 5600 - - 5600 - - - - - - - - - - - - - - - - < | Weatherization | | | | | | | | | | | | | |
| Alter Verning Home O O O O O O O O O Floor Instation Home O 224 224 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - 5600 - - 5600 - - 5600 - - 5600 - - 5600 - - 5600 - - 5600 - - 5600 - 15.850 - - 5600 - - 5600 - - 5600 - - 5600 - - - - - - - - - - - - - - - - < | Attic Insulation | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Cating insulation Home 0 224 224 . 5.00 5.000 Wall headboard Home 0 2.00 . 6.00 6.00 6.00 Wall headboard Home 0 . 0 . 6.00 6.00 6.00 Cating for Home NA NA <t< td=""><td></td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td></t<> | | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Floor insulation Home 0 2.860 . 0 95.500 96.500 Wail insulation Home NA NA NA NA NA NA NA Wail insulation Home NA NA NA NA NA NA NA Wail insulation Home NA NA NA NA NA NA NA Control of Source Device Each - 1.836 - 1.8 | | | 0 | | 224 | | 224 | | - | | 5.600 | | 5.600 | |
| Wait Instanton Home O - O - - Versitemating/ing/// Home NA NA NA NA NA NA Card/org/// Home NA NA NA NA NA NA Card/org/// Home NA NA NA NA NA Non Statistic Structure Units Home NA NA NA NA NA More Envelope Regart Home NA NA NA NA NA Water Heade Dige Wrap Home - 4.815 4.818 - - 4.3362 4.3362 Water Heade Dige Wrap Home 0 322 332 0 1106 106 106 Regare-Gas Each 0 | Floor Insulation | Home | 0 | | 2.660 | | 2.660 | | - | | 66,500 | | 66,500 | |
| Weathersping** Home NA NA NA NA NA NA Home Regis* Home NA NA NA NA NA NA Home Regis* Home NA NA NA NA NA NA Home Source Davias Each A 18.86 - 18.86 18.86 NA More Envisite Regis* Home NA NA NA NA NA NA More Envisite Regis* Home NA NA NA NA NA NA NA Wate Healer Byre Wrap Home NA A NA NA A <td></td> <td></td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | 0 | | | | | | 0 | | | | | |
| Cauliary Home NA NA NA NA NA NA Low Reprode Each - 1.538 1.638 19.300 18.300 Low Reprode Each - 0 0.0 0.0 1.530 Immediate Shower Valve Each - 0.0 0.0 0.0 1.530 Sing Fausci All Shower Valve Each - 0.0 NA NA NA NA NA Sing Fausci All Shower Valve Each - 4.618 - 4.3362 0.0 1.960 0.0 1.960 </td <td></td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> | | | NA | | NA | | NA | | NA | | NA | | NA | |
| Home Reprise* Home Reprise* NA NA NA NA NA NA Internotatic Storev Yate Each - 0 - 0 0 Internotatic Storev Yate Each - 0 NA | | | | | | | | | | | | | | |
| Low Provide Each Image of the second of the | | | | | | | | | | | | | | |
| Thermostatic Shower Valve Each · I | | | | | | | | | | | | | | |
| Minor Envolge Repair Home NA NA NA NA NA Wate Header PBy Wapp Home A 4.818 4.818 - 4.3.82 43.382 Sink Fauct Arator Each Home 0 392 392 - - 4.3.82 43.382 Wate Header Bhanket Home 0 - - - 4.3.82 43.382 Funcase Each 0 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | | | | | | | | | |
| Water Header Property Property Pro | | | NA | | NA | | NA | | NA | | NA | | NA | |
| Sink Fauce Arator Each - 4,818 - 14,382 43,382 Valer Healt Blanket Home 0 392 332 0 1960 1960 ruraces - 0 | | | | | | | | | | | | | | |
| Water Heater Binnket Home O 392 382 O 1980 1980 1980 1980 Furnaces Each O <tho< th=""> <tho< td=""><td></td><td></td><td>-</td><td></td><td>4.818</td><td></td><td>4.818</td><td></td><td>-</td><td></td><td>43.362</td><td></td><td>43,362</td><td></td></tho<></tho<> | | | - | | 4.818 | | 4.818 | | - | | 43.362 | | 43,362 | |
| runaces Image < | | | 0 | | | | | | 0 | | | | | |
| Replacement Each 0 0 0 0 0 0 0 0 Replacement Each 0< | | | - | | | | | | | | | | | |
| Replarement Gas Each 0 0 0 0 0 0 0 Repair - Electric Each 0 | Furnaces | | | | | | | | | | | | | |
| Replacement - Electric Each O O O O O O Replacement - Electric Each O O O O O O O Miscellaneous Measures Each NA Door Replacement* Each NA NA NA NA NA NA NA NA Duck Register Home O - <t< td=""><td>Repair - Gas</td><td>Each</td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td></t<> | Repair - Gas | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Replacement - Electric Each 0 <td>Replacement - Gas</td> <td>Each</td> <td>0</td> <td></td> <td>0</td> <td></td> <td>0</td> <td></td> <td>0</td> <td></td> <td>0</td> <td></td> <td>0</td> <td></td> | Replacement - Gas | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Income Measures Income Mea | Repair - Electric | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Dod ReplacementEachNA | Replacement - Electric | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Dod ReplacementEachNA | Miscellaneous Measures | | | | | | | | | | | | | |
| Glass Replacement* Each NA NA NA NA NA NA Duct Wrap Home 0 . | | Each | NA | | NA | | NA | | NA | | NA | | NA | |
| Duck Wrap Home O - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<> | | | | | | | | | | | | | | |
| Duck Register Home O | | | | | | | - | | | | | | | |
| Storm Windows - Glass Fixed Each 0 <th< td=""><td></td><td></td><td></td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td></th<> | | | | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Storm Windows - Glass Operable Each 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | | | |
| Viny Retro Window Each 0 | | | | | - | | | | - | | | | | |
| Timed Thermostat Each 0 0 0 0 0 0 0 Filter Alert Device Each 0 | | | 0 | | 0 | | | | 0 | | 0 | | | |
| Filter Alert Device Each 0 0 0 0 0 0 0 Foam Tape Home 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Foam Tape Home 0 0 0 0 0 0 0 0 Gas Water Heater Repair/Replace Each 0 0 0 0 0 0 0 0 Gas Water Heater Repair/Replace Each 0 0 0 0 0 0 0 0 0 Reusable Filter/Replacement Signal Each 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Gas Water Heater Repair/Replace Each 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Reusable Filter/Replacement Signal Each 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Reusable Filter/Replacement Signal Each 0 | Ele Water Heater Repair/Replace | Each | 0 | | 0 | | 0 | | - | | 0 | | - | |
| Solar Screens Each 0 | | | 0 | | 0 | | - | | 0 | | 0 | | 0 | |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | | | | | 0 | | - | | 0 | | 0 | | 0 | |
| LED Bulbs Each 0 2414 2414 0 38,622 38,622 Refigerators Each - 3,275 3,275 - 55,675 55,675 Geo Exchange Heat Pumps Each 0 0 0 0 0 0 0 0 Microwaves Each 0 264 264 - 3,960 3,960 3,960 CFL Fixtures Each 0 0 0 0 0 0 0 - | | | | | • | | - | | - | | 0 | | | |
| Refrigerators Each - 3,275 3,275 - 55,675 55,675 Geo Exchange Heat Pumps Each 0 | | | ÷ | | 2414 | | 2414 | | 0 | | 38.622 | | 38.622 | |
| Geo Exchange Heat Pumps Each 0 </td <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | - | | | | | | - | | | | | |
| Microwaves Each 0 264 264 - 3,960 3,960 3,960 CFL Fixtures Each 0 0 0 - 0 0 - 0 - 10 - 10 - 10 - 10 - 10 <td></td> <td></td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | 0 | | | | | | 0 | | | | | |
| CFL Fixtures Each 0 0 0 - 0 0 - 100 - 100 - 100 - 100 - 100 - 100 - 100 | · · · · · | | - | | 264 | | 264 | | | | 3 960 | | 3 960 | |
| LED Fixtures Each 0 | | | - | | | | | | | | | | | |
| Clothes Washer Each 0 0 0 0 - | | | | | - | | | | - | | 0 | | | |
| Funace Filters Each 0 | | | ÷ | | 0 | | - | | 0 | | 0 | | 0 | |
| Power Strips Each - 657 657 - 3,285 3,285 Bundled Savings* Each 0 180 180 - 1,800 1,800 TOTAL 16,720 16,720 16,720 239,124 239,124 | | | ÷ | | 0 | | - | | v | | | | | |
| Bundled Savings* Each 0 180 - 1,800 1,800 TOTAL 16,720 16,720 16,720 239,124 239,124 | | | 0 | | | | | | 0 | | • | | 2 | |
| TOTAL 16,720 16,720 239,124 239,124 | | | - | | | | | | - | | | | | |
| | Dunueu Savings | Each | 0 | | 180 | | 180 | | - | | 1,800 | | 1,800 | |
| Total Number of Homes Weatherized 0 14 14 14 | TOTAL | | | | | | | | | | 239,124 | | 239,124 | |
| | Total Number of Homes Weatherized | | 0 | | 14 | | 14 | | | | | | | |

Second Quarter: April-June

| Infinitand & Space Conditioning Inform NA | | | | | | | | Third Quart | er: July-Aug | | | | | |
|--|-----------------------------------|-------|-----|--------|-------------|------------|-----|-------------|--------------|--------|--------------|--------------|-----|--------|
| Mesone Units With Terms Main Markin < | | | | | Annual Ener | gy Savings | | | | | Lifetime Ene | ergy Savings | | |
| Interfactors Image | | | | | | | - | | | | | | | - |
| Control Home NA NA NA NA NA NA Stell Inferiori Home NA NA NA NA NA NA Stell Inferiori Home NA NA NA NA NA NA Stell Inferiori Home NA NA NA NA NA NA Watherstein Home NA NA NA NA NA NA Watherstein Home O | | Units | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms |
| Christ Gudach* End NA | | | | | | | | | | | | | | |
| Shall influsion" Home NA | | | | | | | | | | | | | | |
| Intractori Hom NA NA NA NA NA NA Wate relation Hom O < | | | | | | | | | | | | | | |
| Waterington None O | | | | | | | | | | | | | | |
| Intervention Home 0 | Threshold* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Attac Vening Home 0 | Weatherization | | | | | | | | | | | | | |
| Cells multison Home 0 | Attic Insulation | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Froe instalion Home 0 . 0 . 0 . | Attic Venting | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Wall negation Home 0 0 0 0 0 0 Watherstpping* Home NA NA< | Ceiling Insulation | Home | 0 | | 0 | | 0 | | 0 | | - | | - | |
| Weakenstrighing** Hone NA NA NA NA NA Home Regars** Hone NA NA NA NA NA NA Home Regars** Hone NA NA NA NA NA NA Low Flow Showt Device Each 0 - 0 - - Themestate Showt Device Each 0 0 - 0 - - Themestate Showt Device Each 0 - NA NA NA NA Value Hoater Showt Device Each 0 - - 0 - - - NA Sink Facet Areitor Each 0 | Floor Insulation | Home | 0 | | - | | - | | 0 | | - | | - | |
| Caulking' Home NA NA NA NA NA NA Low Flow Shower Device Each 0 - 0 - - Items Regard' Home NA NA NA NA NA NA Items States Water Each 0 - 0 - - Mine Enviroge Repair Home NA NA NA NA NA Mare Heater Repair Home 0 - - 0 - - By and Heater Repair Each 0 - - 0 - - By and Heater Repair Class Each 0 0 0 0 0 0 0 Repair Class Each 0 0 0 0 0 0 0 0 Repair Class Each 0 0 0 0 0 0 0 0 0 0 0 0 0 | Wall Insulation | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Home Regart Home NA NA NA NA NA NA NA Loor Flow Shower Valve Each 0 - 0 - </td <td>Weatherstripping*</td> <td>Home</td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> | Weatherstripping* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Low Flow Shower Device Each 0 - 0 - 0 - 0 - 1 0 - 1 0 - 1 0 - 1 0 - 1 0 - 1 0 1 <td>Caulking*</td> <td>Home</td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> | Caulking* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Thermostic Showr Valve Each 0 0 . 0 . . Wrot Erwoleg Reguit Home NA NA NA NA NA Water Heater Dipe Wrap Home 0 . 0 . 0 . . . Water Heater Banket Home 0 0 0 0 . | Home Repairs* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Thermostic Showr Valve Each 0 0 . 0 . . Wrot Erwoleg Reguit Home NA NA NA NA NA Water Heater Dipe Wrap Home 0 . 0 . 0 . . . Water Heater Banket Home 0 0 0 0 . | Low Flow Shower Device | Each | 0 | | - | - | - | | 0 | | - | | - | |
| Water Heater Pipe Wing) Home O - O - O - O </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | | | | 0 | | | | | |
| Water Heater Pipe Wing Home 0 . . 0 . Bits A and S AN <td>Minor Envelope Repair*</td> <td>Home</td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> <td>NA</td> <td></td> | Minor Envelope Repair* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Water Heater Blanket Home 0 0 0 0 0 0 0 Furraces Each 0 | Water Heater Pipe Wrap | Home | 0 | | - | | - | | 0 | | - | | - | |
| Furnaces Image | Sink Faucet Aerator | Each | 0 | | - | | - | | 0 | | - | | - | |
| Replacement - Gas Each 0 | Water Heater Blanket | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Replacement - Gas Each 0 | | | | | | | | | | | | | | |
| Replacement - Gas Each 0 | | | | | | | | | | | | | | |
| Replacement - Electric Each 0 <td></td> <td></td> <td>-</td> <td></td> <td>•</td> <td></td> <td>s</td> <td></td> <td>0</td> <td></td> <td>•</td> <td></td> <td>-</td> <td></td> | | | - | | • | | s | | 0 | | • | | - | |
| Replacement-Electric Each 0 0 0 0 0 0 0 Miscellaneous Measures Each NA NA NA NA NA NA NA Door Replacement* Each NA | | | - | | 0 | | - | | • | | 0 | | - | |
| Miscellaneous Measures Image of the second sec | | | - | | - | | | | - | | | | | |
| Door Replacement* Each NA NA NA NA NA Glass Replacement* Each NA NA NA NA NA NA NA Glass Replacement* Home 0 | Replacement - Electric | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Door Replacement* Each NA NA NA NA NA Glass Replacement* Each NA NA NA NA NA NA NA Glass Replacement* Home 0 | Miscellaneous Measures | | | | | | | | | | | | | |
| Glass Replacement* Each NA NA NA NA NA NA Duct Wrap Home 0 | | Each | NA | | NA | | NA | | NA | | NA | | NA | |
| Duck Wrap Home 0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<> | | | | | | | | | | | | | | |
| Duck Register Home 0 0 0 0 0 0 0 Storm Windows - Glass Operable Each 0 | | | | | | | | | 0 | | | | - | |
| Storn Windows - Glass Fixed Each 0 <th< td=""><td>Duct Register</td><td>Home</td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td></th<> | Duct Register | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Storn Windows Class Operable Each 0 0 0 0 0 0 Vinyl Retro Window Each 0 <td< td=""><td></td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td></td<> | | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Vinyl Retro Window Each 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Filter Alert Device Each 0 | | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Foam Tape Home 0 <t< td=""><td>Timed Thermostat</td><td>Each</td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td><td>0</td><td></td></t<> | Timed Thermostat | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Gas Water Heater Repair/Replace Each 0 | Filter Alert Device | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Ele Water Heater Repair/Replace Each 0 | Foam Tape | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Reusable Filter/Replacement Signal Each 0 | Gas Water Heater Repair/Replace | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Reusable Filter/Replacement Signal Each 0 | Ele Water Heater Repair/Replace | Each | 0 | | 0 | - | 0 | | 0 | | 0 | | 0 | |
| Solar Screens Each 0 | | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Compact Fluorescent Bulbs Each 0 - 0 - 0 - 1 | | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Refrigerators Each 0 - 0 - 0 - 1 | | | 0 | | - | | - | | 0 | | - | | - | |
| Geo Exchange Heat Pumps Each 0 </td <td>LED Bulbs</td> <td>Each</td> <td>0</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>0</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> | LED Bulbs | Each | 0 | | - | | - | | 0 | | - | | - | |
| Microwaves Each 0 < | Refrigerators | Each | 0 | | - | | - | | 0 | | - | | - | |
| Microwaves Each 0 < | | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| CFL Fixtures Each 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| LED Fixtures Each 0 | | | - | | 0 | | 0 | | 0 | | 0 | | | |
| Clothes Washer Each 0 | | | - | | - | | - | | ő | | | | | |
| Funace Filters Each 0 | | | | | 0 | | - | | 0 | | | | - | |
| Power Strips Each 0 - 0 - - 0 - | | | 9 | | Ŭ | | - | | ő | | 0 | | | |
| Bundled Savings* Each 0 - 0 - - - 0 - - - 0 - - - 0 - - - 0 - - 0 - - 0 - 1 0 - 1 0 1 1 1 1 1 1 1 1 1 1 <th1< th=""> 1 <th1< th=""></th1<></th1<> | | | | | - | | - | | - | | - | | - | |
| | | | - | | | | | | 0 | | | | | |
| | | | Ů | | | | | | | | | | | |
| | TOTAL | | | | | | | | | | - | - | | |
| Total Number of Homes Weatherized 0 | Total Number of Homes Weatherized | | 0 | | 0 | | 0 | | | | | | | |

| | | | | | | | Fourth Quar | ter: Oct-Dec | | | | | |
|------------------------------------|-------|------|--------|-------------|--------|--------|-------------|--------------|--------|--------------|--------|---------|--------|
| | | | | Annual Ener | | | | | | Lifetime Ene | | | |
| | | Regi | | Regio | | To | | | ion 1 | Ŭ | on 16 | - | tal |
| Measures | Units | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms |
| Infiltration & Space Conditioning | | | | | | | | | | | | | |
| Cooler Cover* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Outlet Switch Gaskets* | Each | NA | | NA | | NA | | NA | | NA | | NA | |
| Shell Infilitration* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Threshold* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Weatherization | | | | | | | | | | | | | |
| Attic Insulation | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Attic Venting | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Ceiling Insulation | Home | 0 | | 896 | | 896 | | - | | 22,400 | | 22,400 | |
| Floor Insulation | Home | - | | 665 | | 665 | | - | | 16,625 | | 16,625 | |
| Wall Insulation | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Weatherstripping* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Caulking* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Home Repairs* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Low Flow Shower Device | Each | - | | 1,632 | | 1,632 | | - | | 16,320 | | 16,320 | |
| Thermostatic Shower Valve | Each | - | | 0 | | - | | - | | - | | - | |
| Minor Envelope Repair* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Water Heater Pipe Wrap | Home | - | | 244 | | 244 | | - | | 3,660 | | 3,660 | |
| Sink Faucet Aerator | Each | - | | 3,504 | | 3,504 | | - | | 31,536 | | 31,536 | |
| Water Heater Blanket | Home | 0 | | 98 | | 98 | | 0 | | 490 | | 490 | |
| Furnaces | | | | | | | | | | | | | |
| Repair - Gas | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Replacement - Gas | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Repair - Electric | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Replacement - Electric | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| · | | | | | | | | | | | | | |
| Miscellaneous Measures | | | | | | | | | | | | | |
| Door Replacement* | Each | NA | | NA | | NA | | NA | | NA | | NA | |
| Glass Replacement* | Each | NA | | NA | | NA | | NA | | NA | | NA | |
| Duct Wrap | Home | - | | 315 | | 315 | | - | | 5,670 | | 5,670 | |
| Duct Register | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Storm Windows - Glass Fixed | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Storm Windows - Glass Operable | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Vinyl Retro Window | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Timed Thermostat | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Filter Alert Device | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Foam Tape | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Gas Water Heater Repair/Replace | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Ele Water Heater Repair/Replace | Each | 0 | | 0 | | 0 | | - | | - | | - | |
| Reusable Filter/Replacement Signal | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Solar Screens | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Compact Fluorescent Bulbs | Each | 0 | | - | | - | | 0 | | - | | - | |
| LED Bulbs | Each | 0 | | 2,273 | | 2,273 | | 0 | | 36,360 | | 36,360 | |
| Refrigerators | Each | - | | 655 | | 655 | | - | | 11,135 | | 11,135 | |
| Geo Exchange Heat Pumps | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Microwaves | Each | 0 | | 330 | | 462 | | - | | 4,950 | | 4,950 | |
| CFL Fixtures | Each | 0 | | 21 | | 21 | | - | | 336 | | 336 | |
| LED Fixtures | Each | 0 | | 0 | | 0 | | 0 | | - | | - | |
| Clothes Washer | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Furnace Filters | Each | 0 | | 96 | | 96 | | - | | 96 | | 96 | |
| Power Strips | Each | - | | - | | - | | - | | - | | - | |
| Bundled Savings* | Each | 0 | | 240 | | 240 | | - | | 2,400 | | 2,400 | |
| TOTAL | | - | | 10,969 | | 11,101 | | | | 151,978 | | 151,978 | |
| Total Number of Homes Weatherized | 1 | 0 | | 16 | | 16 | | | | | | . , | |
| | | | | | | | | | | | | | |

| | | | | Annual Energy | Savings YTD | | | | | Lifetime Energ | v Savings YTD | | |
|--|--------------|------|----------------------------|---------------|-------------|-----------|--------|-----|--------|----------------|---------------|------------------|--------|
| | T | Regi | | Regio | | Тс | tal | Rea | ion 1 | Regio | | То | otal |
| Measures | Units | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms | kWh | Therms |
| Infiltration & Space Conditioning | 0 | | | | | | | | | | | | |
| Cooler Cover* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Outlet Switch Gaskets* | Each | NA | | NA | | NA | | NA | | NA | | NA | |
| Shell Infilitration* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Threshold* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| | | | | | | | | | | | | | [|
| Weatherization | | | | | | | | | | | | | |
| Attic Insulation | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | [|
| Attic Venting | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | [|
| Ceiling Insulation | Home | 0 | | 1,762 | | 1,762 | | - | | 44,050 | | 44,050 | |
| Floor Insulation | Home | - | | 5,440 | | 5,440 | | - | | 136,000 | | 136,000 | |
| Wall Insulation | Home | 0 | | 0 | | - | | 0 | | - | | - | |
| Weatherstripping* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Caulking* | Home | NA | | NA | | NA | | NA | | NA | | NA | |
| Home Repairs* | Home | NA | | NA | | NA | | NA | | NA | | NA | l |
| Low Flow Shower Device | Each | - | | 5,984 | | 5,984 | | - | | 59,840 | | 59,840 | |
| Thermostatic Shower Valve | Each | - | | - | | - | | - | | - | | - | l |
| Minor Envelope Repair* | Home | NA | | NA | | NA | | NA | | NA | | NA | l |
| Water Heater Pipe Wrap | Home | - | | 562 | | 562 | | - | | 8,430 | | 8,430 | |
| Sink Faucet Aerator | Each | - | | 13,167 | | 13,167 | | - | | 147,573 | | 147,573 | l |
| Water Heater Blanket | Home | 0 | | 686 | | 686 | | 0 | | 2,450 | | 2,450 | |
| | | | | | | | | | | | | | L |
| Furnaces | | | | | | | | | | | | | L |
| Repair - Gas | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | L |
| Replacement - Gas | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | L |
| Repair - Electric | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | L |
| Replacement - Electric | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | ļ |
| | | | | | | | | | | | | | |
| Miscellaneous Measures | | | | | | | | | | | | | |
| Door Replacement* | Each | NA | | NA | | NA | | NA | | NA | | NA | l |
| Glass Replacement* | Each | NA | | NA | | NA | | NA | | NA | | NA | l |
| Duct Wrap | Home | - | | 315 0 | | 315 | | - 0 | | 5,670 | | 5,670 | |
| Duct Register Storm Windows - Glass Fixed | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Storm Windows - Glass Operable Vinyl Retro Window | Each Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Timed Thermostat | Each | 0 | | 0 | | 0 | | 0 | | 0 | | - | |
| Filter Alert Device | Each | 0 | | 0 | | 0 | | 0 | | - 0 | | - 0 | |
| Foam Tape | Home | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Gas Water Heater Repair/Replace | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | 1 |
| Ele Water Heater Repair/Replace | Each | 0 | | 260 | | 260 | | | | 3,380 | | 3,380 | 1 |
| Reusable Filter/Replacement Signal | Each | - 0 | | 200 | | 200 | | - 0 | | 3,360 | | 3,360 | |
| Solar Screens | Each | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | ├ |
| Compact Fluorescent Bulbs | Each | - | | - | | - | | - | | - | | - | ├──── |
| LED Bulbs | Each | - | | - 6,797 | | 6,797 | | - | | - 108,757 | | - 108,757 | |
| Refrigerators | Each | - | | 4,585 | | 4,585 | | - | | 77.945 | | 77,945 | |
| Geo Exchange Heat Pumps | Each | - 0 | | 4,565 | | 4,365 | | - 0 | | 11,940 | | 77,943 | |
| Microwaves | Each | - | | 990 | | 990 | | - | | 14,850 | | 14,850 | |
| | | | | | | | | | | | | , | ├──── |
| CFL Fixtures | Each | - | | 21 | | 21 | | - | | 336 | | 336 | |
| LED Fixtures | Each | 0 | | 0 | | 0 | | 0 | | - | | - | |
| Clothes Washer | Each | • | | v | | 0 | | 0 | | - | | - | |
| Furnace Filters Power Strips | Each | - | | 96 876 | | 96 876 | | | | 96 4,380 | | 96 4,380 | |
| Bundled Savings* | Each Each | - | | 730 | | 730 | | - | | 4,380 | | 4,380 | } |
| Bullueu Savillys | Each | - | | 730 | | 730 | | - | | 5,750 | | 5,750 | |
| TOTAL | | | | 42,271 | | 42,271 | | | | 619,507 | | 619,507 | |
| Total Number of Homes Weatherized | + | 0 | | 42,271 | | 42,271 | | | | 515,507 | | 515,507 | · |
| rotar number of nomes weatherized | 1 | U | ha a the at LVA/Is a suite | 43 | | 43 | | | | | | luded on the Dur | · |

TABLE 10 - 2019 PACIFIC POWER ESA ENERGY SAVINGS

| TABLE 10 - 2019 PACIFIC POWER ES | | | Per Unit | Savings | Per Unit Savings | | |
|------------------------------------|-------|-----|----------|---------|------------------|----------|--|
| | | | Single | Family | Multi- | Family | |
| Measures | Units | | Climate | | Climate | Climate | |
| | 01110 | EUL | Zone 1 | Zone 16 | Zone 1 | Zone 16 | |
| Infiltration & Space Conditioning | | | | | | | |
| Cooler Cover* | Home | 3 | 38 | 20 | 41 | 42 | |
| Outlet Switch Gaskets* | Home | 15 | 38 | 20 | 41 | 42 | |
| Shell Infilitration* | Home | 5 | 38 | 20 | 41 | 42 | |
| Threshold* | Home | 5 | 38 | 20 | 41 | 42 | |
| Weatherization | | | | | | | |
| Attic Insulation | Home | 25 | 69 | 224 | 71 | 209 | |
| Attic Venting | Home | | | | | | |
| Ceiling Insulation | Home | 25 | 69 | 224 | 71 | 209 | |
| Floor Insulation | Home | 25 | 205 | 665 | 41 | 120 | |
| Wall Insulation* | Home | 25 | 140 | 453 | 41 | 121 | |
| Weatherstripping* | Home | 5 | 38 | 20 | 41 | 42 | |
| Caulking* | Home | 5 | 38 | 20 | 41 | 42 | |
| Home Repairs* | Home | 10 | 38 | 20 | 41 | 42 | |
| Low Flow Shower Device | Each | 10 | 204 | 204 | 170 | 170 | |
| Thermostatic Shower Valve | Each | 10 | 65 | 65 | 41 | 41 | |
| | | 10 | 38 | 20 | 41 | 41 | |
| Minor Envelope Repair* | Home | | 122 | 122 | 98 | 42 98 | |
| Water Heater Pipe Wrap | Home | 15 | | | | | |
| Sink Faucet Aerator | Each | 9 | 219 | 219 | 187 | 187 | |
| Water Heater Blanket | Home | 5 | 98 | 98 | 98 | 98 | |
| Furnaces | | | | | | | |
| Repair - Gas | Each | | | | | | |
| Replacement - Gas | Each | | | | | | |
| Repair - Electric | Each | | | | | | |
| Replacement - Electric | Each | | | | | | |
| Miscellaneous Measures | | | | | | | |
| Door Replacement* | Each | 20 | 38 | 20 | 41 | 42 | |
| Glass Replacement* | Each | 25 | 38 | 20 | 41 | 42 | |
| Duct Wrap | Home | 18 | 315 | 315 | 7 | 7 | |
| Duct Register | Home | | | | | , | |
| Storm Windows - Glass Fixed | Each | | | | | | |
| Storm Windows - Glass Operable | Each | | 1 | | | | |
| Vinyl Retro Window | Each | | 1 | | | | |
| Timed Thermostat | Each | 10 | 2 | 27 | 1 | 17 | |
| Filter Alert Device | Each | 10 | 2 | 27 | | 17 | |
| | | | | | | | |
| Foam Tape | Home | | | | | | |
| Gas Water Heater Repair/Replace | Each | 1.2 | 120 | 120 | 120 | 120 | |
| Ele Water Heater Repair/Replace | Each | 13 | 130 | 130 | 130 | 130 | |
| Reusable Filter/Replacement Signal | Each | | | | | | |
| Solar Screens | Each | | | | | | |
| Compact Fluorescent Bulbs | Each | 6 | 21 | 21 | 21 | 21 | |
| LED Bulbs | Each | 16 | 9.5 | 10.1 | 9 | 10.1 | |
| Refrigerators | Each | 17 | 655 | 655 | 655 | 655 | |
| Geo Exchange Heat Pumps | Each | | | | | | |
| Microwaves | Each | 15 | 66 | 66 | 66 | 66 | |
| CFL Fixtures | Each | 16 | 21 | 21 | 23 | 23 | |
| LED Fixtures | Each | 16 | 55 | 55 | 58 | 58 | |
| Clothes Washer | Each | 14 | 192 | 118 | 179 | 139 | |
| Furnace Filters | Each | 1 | 48 | 48 | 7 | 7 | |
| Power Strips | Each | 5 | 38 | 38 | 38 | 38 | |
| Bundled Savings* | Home | 10 | 38 | 20 | 41 | 42 | |

* Homes that receive one or more of the indicated (shaded) measures receive the savings value only once. These are considered bundled savings, with kWh savings applied as indicated on line 58.