



# **2020 Diversity Report and 2021 Supplier Diversity Plan**

March 1, 2021

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## INTRODUCTION

Pioneer Community Energy (Pioneer) is a local government, not-for-profit Joint Powers Authority for the cities of Auburn, Colfax, Lincoln, Rocklin, the Town of Loomis, and Placer County, serving more than 93,300 residential, commercial, industrial, and agricultural accounts. Pioneer's Community Choice Aggregation (CCA) program was established in February 2017 and began serving load in February 2018. Pioneer's primary goal is to have local control over its electricity future by: 1) providing electric generation at competitive, stable rates; 2) developing programs to reduce energy consumption; and 3) stimulating and sustaining the local economy by developing local jobs in renewable energy.

According to the US Census Bureau, Placer County, which encompasses the Pioneer, Roseville Electric, and Liberty Utilities service areas, has a population of approximately 398,329. The demographics reveal that the area has a higher-than-average White population for California counties, approximately 71.5%. In addition, ethnic distribution includes 14.4% Hispanic, 8.2% Asian, 4.6% Multi-race, 1.9% Black, 1.1% Native American or Alaskan Native, and 0.3% Native Hawaiian or Other Pacific Islander<sup>1</sup>. Placer County's Economic Development Department noted in a 2013 study, that it expected downward trends in the White population to continue and increases to continue in the Asian and Hispanic populations. The demographics will be updated when the 2020 census results are available.

Until June 2020, Pioneer operated with a small staff, most of whom were employees of Placer County (County employees). The dependence upon support from County employees included the incorporation of and reliance upon County policies for procurement, recruitment, and diversity. In July 2020, Pioneer hired a new Executive Director and a Chief Operating Officer and began filling critical roles throughout the organization including Board Clerk and Power Resources Manager. As the Pioneer staff expanded, Pioneer's reliance upon County employees decreased, and Pioneer began to develop its own policies and procedures reflective of its role as an autonomous Local Government Joint Powers Authority.

For calendar year 2020, Pioneer's expenditures were approximately \$77.1 million (excluding staff salaries, wages, and employment taxes). Pioneer spent nearly \$73.4 million or 95% of its expenditures on power for base load, resource adequacy, renewables and collateral deposits. The balance of the expenditures included all other costs outside of staffing: consultant fees, billing services and data processing, power scheduling costs, facilities and maintenance, marketing and communications, etc., in the amount of approximately \$3.7 million.

The California Public Utilities Commission (CPUC) General Order 156 (GO 156) emphasizes preferential purchasing for Women Minority Disabled Veteran Lesbian Gay Bisexual Transgender Business Enterprises (WMDVLGBTBE). In compliance with Proposition 209, CCAs as local government entities do not explicitly give preferential treatment to bidders based on race, sex, color, ethnicity, or national origin. To comply with Proposition 209, CCAs may collect this information only after contracts are signed, and responses are kept separate from procurement decision makers, so that this information does not influence any current or future solicitation or selection process. Proposition 209 limits CCAs as public agencies from engaging in several of the activities associated with supplier diversity under GO 156, but there is still much CCAs can do to support small, local, and diverse businesses within their service areas.

Since inception, Pioneer has followed Placer County's local vendor preference.<sup>2</sup> Pioneer committed to purchasing from local and small business where possible in its geographical area<sup>3</sup>, but

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<sup>1</sup> <https://www.census.gov/quickfacts/fact/table/placercountycalifornia/RHI125219>

<sup>2</sup> Placer County Code Section 608 (a) and Procurement Policy Section 4.1.

<sup>3</sup> GO 156 Section 8.1 directs utilities to consider procurement availability of WMDVLGBTBE businesses within the geographic service area. Pioneer's service area for 2017 to 2020 encompassed only the PG&E territory within the County of Placer, often requiring procurement outside of the CCA service area.

with the majority of its purchases being power contracts, local and small business power procurement opportunities are limited in the Pioneer service area. The diversity within the power generation sector is extremely limited as witnessed by Investor-Owned Utility (IOU) efforts to procure under the Supply Diversity requirements. To be illustrative, in 2019, PG&E was only able to report spending of 0.1% of its total power procurement with power providers meeting the GO 156 criteria.<sup>4</sup>

As Pioneer moves forward into 2021, it plans to evaluate a procurement program that will encourage growth in local procurement activities with a greater diversity of providers, especially in the non-power procurement areas. Pioneer hired a Director of Finance and Administration and a Senior Financial Analyst in early 2021, and one of the first actions of Pioneer's Board in 2021 was to adopt a Procurement Policy that among other guidelines incorporates diversity in procurement consistent with California state law.

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<sup>4</sup> [https://www.pge.com/pge\\_global/common/pdfs/for-our-business-partners/purchasing-program/suppliers/supply-chain-responsibility/2019-Annual-Report.pdf](https://www.pge.com/pge_global/common/pdfs/for-our-business-partners/purchasing-program/suppliers/supply-chain-responsibility/2019-Annual-Report.pdf) p.40

# 2020 ANNUAL REPORT

## Section 9.1.1 WMDVLGBTBE Program Activities During the Previous Calendar Year

Pioneer Community Energy	2020 Report	G.O. #156 Section 9.1.1
Description of WMDVLGBTBE Program Activities During the Previous Calendar Year		

### Internal Activities

As a new organization, Pioneer did not have an official Supplier Diversity Engagement Program and instead relied on compliance with Placer County Procurement Policies and Local Vendor Preference in 2020. Pioneer staff conducting procurement for non-energy products engaged in bidding processes that included outreach to and inclusion of local small businesses, especially those located within Pioneer’s service area and Placer County. Analysis of Pioneer’s supplier list shows that 40% of Pioneer’s 2020 procurement efforts were local, and 83% were from California companies.

Pioneer Supplier Summary		
Category	Total	Percent
Local	64	40%
In State <sup>5</sup>	70	43%
Out of State	26	16%
Out of US	1	>1%
<b>Total</b>	<b>161</b>	

In conversations with its vendors, Pioneer was informed that several are women and/or minority owned but not registered with the CPUC Supplier Diversity Database while others possess a Small Business Certification from the California Department of General Services, a certification not recognized by the CPUC under GO 156. As Pioneer develops its policies and procedures, its leadership team will incorporate processes for expanding supplier diversity through greater bidding opportunities within its service area and beyond, as regulation and State law, specifically Proposition 209, allow.

Pioneer adopted a Procurement Policy in January 2021, and with the addition of its new Director of Finance and Administration, Pioneer plans to evaluate procedures and processes for supplier diversity in compliance with all applicable California state law.

### External Activities

Pioneer leadership plans to increase its vendor awareness of the Supplier Diversity Database and to encourage participation in events like the Annual Certify and Amplify Workshop which MCE Clean Energy (MCE) held virtually in 2020. The virtual platform opened the workshop to a significantly larger audience, and it reduced the burden of travel costs while also complying with the COVID-19 requirements. MCE encouraged CCAs to invite their vendors to the event. As Director of Pioneer’s Finance and Administration settles in, Pioneer’s vendor awareness campaign will take greater shape. Pioneer leadership is considering educational materials and possible methods for post-procurement surveys that may be solicited in compliance with Proposition 209.

<sup>5</sup> In State includes business in the neighboring counties of El Dorado, Nevada County and Sacramento, which could be classified as regional. Pioneer chose a strict definition of local meaning within Placer County.

**Section 9.1.2 Summary of WMDVLGBTBE Annual Procurement**

Pioneer has noted that limited procurement opportunities within its geographical area coupled with restrictions of Proposition 209 creates challenges and barriers to procurement diversity. Pioneer consulted the CPUC’s Supplier Clearinghouse which serves the private sector entities, but it does not support public agency local small business or micro business initiatives. As part of the GO 156 reporting exercise, Pioneer searched both the Supplier Clearinghouse and the California Department of General Services (DGS) Small Business, Micro Business and Disabled Veterans databases for each vendor used during 2020. The DGS Small Business, Micro Business and Disabled Veteran databases are designed for use by public agencies consistent with Proposition 209. Pioneer completed the GO 156 template with the Clearinghouse information, and then prepared additional tables, with the vendors found in the DGS certified database, which are located within the report and below the tables in the template.

<b>Pioneer Community Energy</b>		<b>2020 Report</b>		<b>G.O. #156 Section 9.1.2</b>		
<b>WMDVLGBTBE Annual Results by Ethnicity<sup>6</sup></b>						
		<b>2020 of Report</b>				
		<b>Direct</b>	<b>Sub</b>	<b>Total \$</b>	<b>%</b>	
1	<b>Minority Male</b>	Asian Pacific American	\$0	\$0	\$0	0.00%
2		African American	\$0	\$0	\$0	0.00%
3		Hispanic American	\$0	\$0	\$0	0.00%
4		Native American	\$0	\$0	\$0	0.00%
5		Total Minority Male	\$0	\$0	\$0	0.00%
6	<b>Minority Female</b>	Asian Pacific American	\$0	\$0	\$0	0.00%
7		African American	\$0	\$0	\$0	0.00%
8		Hispanic American	\$0	\$0	\$0	0.00%
9		Native American	\$0	\$0	\$0	0.00%
10		Total Minority Female	\$0	\$0	\$0	0.00%
11	Total Minority Business Enterprise (MBE)	\$0	\$0	\$0	0.00%	
12	Women Business Enterprise (WBE)	\$0	\$0	\$0	0.00%	
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	\$0	\$0	\$0	0.00%	
14	Disabled Veteran Business Enterprise (DVBE)	\$0	\$0	\$0	0.00%	
15	Other 8(a)*	\$0	\$0	\$0	0.00%	
16	<b>TOTAL WMDVLGBTBE</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	
17	<b>Net Procurement**</b>	<b>\$0</b>				

<b>2020 of Report for CA Certified Small Businesses Percent of All Purchases (Including Power)</b>					
		<b>Direct</b>	<b>Sub</b>	<b>Total \$</b>	<b>%</b>
1	Other 8(a)* <sup>1</sup>	\$20,095	\$0	\$20,095	0.026%
2	<b>TOTAL WMDVLGBTBE</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.026%</b>
<b>2020 of Report for CA Certified Small Businesses Percent of Non-Power Purchases</b>					
		<b>Direct</b>	<b>Sub</b>	<b>Total \$</b>	<b>%</b>
1	Other 8(a)* <sup>1</sup>	\$20,095	\$0	\$20,095	0.53%
2	<b>TOTAL WMDVLGBTBE</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.53%</b>

<sup>6</sup> Note: \*Firms classified as 8(a) of Small Business Administration includes non-WMDVLGBTB  
 \*\* Net procurement includes purchase order, non-purchase order, and credit card dollars. Direct – Direct procurement; Sub – Subcontractor Procurement; % - Percentage of net procurement

<b>Pioneer Community Energy 2020 Report</b>	<b>G.O. #156 Section 9.1.2</b>
WMDVLGBTBE Direct Procurement by Product and Service Category <sup>7</sup>	

				Products		Services		Total	
				\$	%	\$	%	\$	%
1	<b>Minority Male</b>	Asian Pacific American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
2		African American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
3		Hispanic American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
4		Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
5		Total Minority Male	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
6	<b>Minority Female</b>	Asian Pacific American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
7		African American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
8		Hispanic American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
9		Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
10		Total Minority Female	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
11	Total Minority Business Enterprise (MBE)		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
12	Women Business Enterprise (WBE)		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
15	Other 8(a)*		Direct	0	0.00%	\$0	0.00%	\$0	0.00%
16	<b>TOTAL WMDVLGBTBE</b>		<b>Direct</b>	<b>\$0</b>	<b>0.00%</b>	<b>\$0</b>	<b>0.00%</b>	<b>\$0</b>	<b>0.00%</b>
17	<b>Total Product Procurement</b>			\$0					
18	<b>Total Service Procurement</b>			\$0					
19	<b>Net Procurement**</b>			<b>\$0</b>					
20	<b>Total Number of WMDVLGBTBEs that Received Direct Spend</b>			0					

Pioneer cross referenced all of its vendors and contractors with the CPUC Supplier Clearinghouse and the Department of General Services (DGS) Small Business, Micro Business and Disabled Veterans databases. Pioneer notes in the table below the DGS small business breakdown by products and services.

Direct Procurement Percentages by Product and Service Category (Including Power Procurement)									
			Products		Services		Total		
1	Other 8(a)* <sup>8</sup>	Direct	\$10,769	0.014%	\$9,326	0.012%	\$20,095		0.026%
2	<b>TOTAL WMDVLGBTBE</b>	<b>Direct</b>	<b>\$10,769</b>	<b>0.014%</b>	<b>\$9,326</b>	<b>0.012%</b>	<b>\$20,095</b>		<b>0.026%</b>
Direct Procurement Percentages by Product and Service Category (Non-Power Procurement)									
			Products		Services		Total		
1	Other 8(a)* <sup>9</sup>	Direct	\$10,769	0.29%	\$9,326	0.24%	\$20,095		0.53%
2	<b>TOTAL WMDVLGBTBE</b>	<b>Direct</b>	<b>\$10,769</b>	<b>0.29%</b>	<b>\$0</b>	<b>0.24%</b>	<b>\$20,095</b>		<b>0.53%</b>

<sup>7</sup> Ibid.

<sup>8</sup> Pioneer Community Energy did contract with multiple, local, small businesses (SB) and micro businesses (MB) certified by the State of California, Department of General Services (DGS).

<sup>9</sup> Pioneer Community Energy did contract with multiple, local, small businesses (SB) and micro businesses (MB) certified by the State of California, Department of General Services (DGS).

<b>Pioneer Community Energy</b>	<b>2020 Report</b>	<b>G.O. #156 Section 9.1.2</b>
WMDVLGBTBE Subcontractor Procurement by Product and Service Category <sup>10</sup>		

				Products		Services		Total	
				\$	%	\$	%	\$	%
1	<b>Minority Male</b>	Asian Pacific American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
2		African American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
3		Hispanic American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
4		Native American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
5		Total Minority Male	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
6	<b>Minority Female</b>	Asian Pacific American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
7		African American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
8		Hispanic American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
9		Native American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
10		Total Minority Female	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
11	Total Minority Business Enterprise (MBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
12	Women Business Enterprise (WBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
15	Other 8(a)*		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
16	<b>TOTAL WMDVLGBTBE</b>		<b>Sub</b>	<b>\$0</b>	<b>0.00%</b>	<b>\$0</b>	<b>0.00%</b>	<b>\$0</b>	<b>0.00%</b>
17	<b>Total Product Procurement</b>			\$0					
18	<b>Total Service Procurement</b>			\$0					
19	<b>Net Procurement**</b>			<b>\$0</b>					

Pioneer does not have the necessary data for subcontractors to complete this section. Pioneer did review its purchases and contracts for subcontractors and then cross-referenced the information with the Supplier Clearinghouse. Pioneer found it contracts with one large telecoms provider who uses 42 subcontractors from the Supplier Clearinghouse. Pioneer was unable to determine how much of the services that it used from the vendor could be attributed to the subcontractors and by what percent. Pioneer’s contract with the provider was \$7,684. As the telecom vendor is also required to prepare a GO 156 report, Pioneer expects that the CPUC will receive the necessary statistics from that report.

<sup>10</sup> Note: \*Firms classified as 8(a) of Small Business Administration includes non-WMDVLGBTB

\*\* Net procurement includes purchase order, non-purchase order, and credit card dollars. Direct – Direct procurement; Sub – Subcontractor Procurement; % - Percentage of net procurement



WMDVLGBTBE Procurement by Standard Industrial Categories<sup>11</sup>

SIC Category		Asian Pacific American		African American		Hispanic American		Native American		MBE	WBE	LGBTBE	DVBE	Other 8(a)**	Total WMDVLGBTBE	Total Dollars
		Male	Female	Male	Female	Male	Female	Male	Female							
2759 - Commercial Printing <sup>12</sup>	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$11,830.96
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	\$9,326.00
7349 - Building Cleaning & Maintenance <sup>13</sup>	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$0
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.00%
Category 3	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$0
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.00%
Category 4	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$0
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.00%
Category 5	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$0
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.00%
Category 6	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$0
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.00%
Category 7	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$0
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.00%
Category 8	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$0
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.00%
Category 9	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$0
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.00%
Category 10	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$0
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.00%
TOTAL	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$0	\$0
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.00%
Total Product Procurement						\$0										
Total Service Procurement						\$0										
Net Procurement***						\$0										

<sup>11</sup> Ibid.

<sup>12</sup> Pioneer Community Energy did use suppliers registered with the Department of General Services small business/micro business certification program.

<sup>13</sup> Ibid.

As previously noted, limitations of the geographic area and the Proposition 209 restrictions create procurement diversity challenges. Pioneer, as part of the GO 156 reporting exercise, searched both the Supplier Clearinghouse and the California Department of General Services (DGS) Small Business, Micro Business and Disabled Veterans databases, *which are designed for use by public agencies consistent with Proposition 209*. Pioneer completed the GO 156 template table for procurement by Standard Industrial Categories with the Clearinghouse information. Pioneer then prepared an additional table, below, using the information on the certified vendors located in the DGS certified database to illustrate the success of local procurement strategies.

Procurement by Standard Industrial Categories Percentage with DGS Small Business Certification <sup>14</sup>																
SIC Category		Asian Pacific American		African American		Hispanic American		Native American		MBE	WBE	LGBTBE	DVBE	Other 8(a)**	Total	Total
		Male	Female	Male	Female	Male	Female	Male	Female						WMDVLGBTBE	Dollars
2759 - Commercial Printing	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ 10,769.00	\$ 10,769.00	\$ 11,830.96
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	91.02%	91.02%	
7349 - Building Cleaning & Maintenance	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ 9,326.00	\$ 9,326.00	\$ 9,326.00
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100%	100%	100%
														<b>Total Product Procurement</b>		\$11830.96
														<b>Total Service Procurement</b>		\$9,326.00
														<b>Net Procurement***</b>		<b>\$21,156.96</b>

<sup>14</sup> Purchases show DGS certified small businesses and total purchase in the category

<b>Pioneer Community Energy</b>	<b>2020 Report</b>	<b>G.O. #156 Section 9.1.2</b>
Number WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse <sup>15</sup>		

Data on Number of Suppliers												
# WMDVLGBTBEs	Revenue Reported to CHS						Utility-Specific 2020 Summary					
	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)* <sup>16</sup>	Grand Total
Under \$1 million												
Under \$5 million												
Under \$10 million												
Above \$10 million												
<b>TOTAL</b>												

  

Revenue and Payment Data												
WMDVLGBTBE \$M	Revenue Reported to CHS						Utility-Specific 2020 Summary					
	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million												
Under \$5 million												
Under \$10 million												
Above \$10 million												
<b>TOTAL</b>												

Pioneer stated previously that most of the businesses from which Pioneer procures services and products are not registered under the Federal 8(a) Small Business Act which is directed primarily at the private sector. Pioneer was able, however, to document participation by four businesses certified under the DGS Small Business and Micro Business databases. Pioneer does not currently have data on the revenue these businesses generate to create an additional table.

<b>Pioneer Community Energy</b>	<b>2020 of Report</b>	<b>G.O. #156 Sec. 9.1.2</b>
<b>Description of WMDVLGBTBEs with CA Majority Workforce</b>		

Pioneer acknowledges that few of its vendors fit within the Supplier Clearinghouse requirements. However, Pioneer notes that for the businesses with DGS Small Business and Micro Business certifications, 100% of their workforces are in California. Pioneer is committed to local procurement with 40% of its vendors being local (located the boundaries of Placer County), and an additional 43% of the vendors with which Pioneer procures having primary office locations in California. Pioneer may claim 83% of its vendors are located inside the State of California.

<sup>15</sup> CHS: Supplier Clearinghouse.

<sup>16</sup> \*Firms classified as 8(a) of Small Business Administration include non-WMDVLGBTBE.

### Section 9.1.3 WMDVLGBTBE Program Expenses

<b>Pioneer Community Energy</b>	<b>2020 Report</b>	<b>G.O. #156 Section 9.1.3</b>
WMDVLGBTBE Program Expenses		

Expense Category	Year (Actual)
Wages	\$804
Other Employee Expenses	\$0
Program Expenses	\$0
Reporting Expenses	\$0
Training	\$0
Consultants	\$0
Other	\$0
<b>TOTAL</b>	<b>\$0</b>

Pioneer began transitioning from operations by County employees to an autonomous Joint Powers Authority in July of 2020. As part of this transition, Pioneer has been hiring additional staff, updating policies, establishing new procedures, and addressing a variety of operational needs. Under the transition, the GO 156 2020 Supplier Diversity Report and 2021 Diversity Plan was not addressed until late 2020, when staff directed to draft the report reviewed the applicable statutes and orders, gathered necessary and relevant data, and participated in CPUC staff briefings for CCAs on GO 156. This represented about 12 hours of preparatory work during the 2020 reporting period. The majority of the work for the 2020 reporting on diversity and the report itself has been performed in 2021.

### Section 9.1.4 Progress in Meeting or Exceeding Set Goals

This section is not applicable to Community Choice Aggregators.

### Section 9.1.5 Prime Contractor Utilization of WMDVLGBTBE Subcontractors

<b>Pioneer Community Energy</b>	<b>2020 Report</b>	<b>G.O. #156 Section 9.1.5</b>
Summary of Prime Contractor Utilization of WMDVLGBTBE		

	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLGBTBE
<b>Direct \$</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Subcontracting \$</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total \$</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Direct %</b>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
<b>Subcontracting %</b>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
<b>Total %</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Net Procurement**</b>	<b>\$0</b>							

Pioneer does not have the data on primary contractor subcontracts. Pioneer was able, however, to determine that one of the larger telecom companies with which it contracts lists subcontractors in the CPUC Supplier Clearinghouse.

Pioneer was unable to determine how much of the services that it used from the vendor could be attributed to the subcontractors and by what percent. Pioneer’s contract with the provider was \$7,684. Pioneer did not have the transparency to the companies’ revenue to complete Table 9.1.5, but Pioneer expects that the revenue specifics will be captured under the telecom vendor’s GO 156 report to the CPUC. Pioneer did create a table to illustrate the telecom company’s subcontractor WMDVLGBTBE attributes.

Data on Number of Suppliers					
Reported in CHS					
MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
12	14	3	13		42

**Section 9.1.6 List of WMDVLGBTBE Complaints Received and Current Status**

Pioneer has received no complaints.

**Section 9.1.7 Description of Efforts Made to Recruit WMDVLGBTBE Suppliers in Low Utilization Categories**

This section is not applicable to Community Choice Aggregators.

**Section 9.1.11 WMDVLGBTBE Fuel Procurement**

As Pioneer understands this section, it applies to utilities that elect to report fuel procurement separately. The utilities must provide an explanation of how market conditions affect ability to meet or exceed goals for fuel. While this section is technically applicable to CCAs, it applies to liquid fuels (both for gen and retail), and Pioneer has no purchases to report for this section.

**Pioneer Community Energy Annual Power Product Results by Ethnicity and WMDVLGBTBE Certification**

Product <sup>1</sup>		Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification					Subcontracting Total	Total WMDVLGBTBE Procurement Spend <sup>3</sup>	Total Procurement Spend				
			Asian Pacific American		African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) <sup>6</sup>								
			Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total							
Power Purchased	Renewable Power Products Direct	\$																						\$ 5,125,779		
		%																								
		\$ <sup>2</sup>																								
		% <sup>2</sup>																								
	Non-Renewable Power Products Direct	Physical	\$																						\$ 55,177,294	
			%																							
			\$ <sup>2</sup>																							
			% <sup>2</sup>																							
Fuels for Generation	Diesel Direct	\$																						\$ -		
		%																								
	Nuclear Direct	\$																						\$ -		
		%																								
	Natural Gas Direct	Physical	\$																						\$ -	
			%																							
Post 2011	<i>SubTotal of Columns<sup>2</sup></i>	\$																						\$ 60,303,073		
	<i>SubTotal % of Total Procurement Spend</i>	%																						Overall WMDVLGBTBE %: 0.0%		
ALL	<i>SubTotal of Columns<sup>4</sup></i>	\$																						\$ -		
	<i>SubTotal % of Total Procurement Spend</i>	%																						Overall WMDVLGBTBE %: 0.0%		

Notes:

<sup>1</sup>Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives

<sup>2</sup>Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011

<sup>3</sup>Total WMDVLGBTBE spend does not include pre-COD subcontracting values

<sup>4</sup>Includes all power procurement commitments

<sup>4</sup>Includes all power procurement commitments

<sup>6</sup>Firms with multi-minority ownership status

<sup>6</sup>Firms classified as 8(a) by the Small Business Administration includes non-WMDVLGBTBE

% - percentages calculated by the Row Category Total Procurement Spend

### **Section 10.1.1 WMDVLGBTBE Annual SHORT, MID and LONG-Term Goals by Product and Service Category**

This section is not applicable to Community Choice Aggregators.

### **Section 10.1.2 WMDVLGBTBE Planned Program Activities for the Next Calendar Year**

Pioneer Community Energy anticipates that it will be able to integrate procurement diversity and certification information into its procurement activities for 2021. Pioneer leadership identified goals for 2021:

- Develop a procurement information webpage with information and links to critical materials, including a subscription option for any interested vendors
- Provide successful vendors with surveys solicited consistent with Proposition 209 for the purpose of gathering data as required by GO 156
- Advise vendors of Annual Certify & Amplify workshops, CPUC diversity workshops and other education opportunities
- Develop a vendor specific communication/e-mail list to update vendors on opportunities
- Expand notification of opportunities to bid for products and services procured by Pioneer
- Leverage Pioneer's membership in all Chambers within its geographical service area regarding certifications and business opportunities
- Apply lessons learned from the 2020 supplier diversity data collection
- Look for opportunities for staff to participate in or attend diversity training for procurement

Pioneer, as a younger CCA, recognizes that its supplier diversity program, procedures, and processes are in the early stages of development. Pioneer looks forward to increasing supplier diversity while meeting its mandates to procure as much as possible from local and California businesses.

### **Section 10.1.3: Plans for Recruiting WMDVLGBTBE Suppliers in Low Utilization Area**

This section is not applicable to Community Choice Aggregators.

### **Section 10.1.4: Plans for Recruiting WMDVLGBTBE Suppliers Where Unavailable**

This section is not applicable to Community Choice Aggregators.

### **Section 10.1.5: Plans for Encouraging Primes to Subcontract with WMDVLGBTBE Suppliers**

This section is not applicable to Community Choice Aggregators.

### **Section 10.1.6: Plans for Complying with the WMDVLGBTBE Program Guidelines**

This section is not applicable to Community Choice Aggregators.

## **Conclusion**

Pioneer Community Energy appreciates the CPUC's interest in procurement studies and looks forward to expanded information and report updates in its 2021.