



**T-Mobile West LLC dba T-Mobile (U-3056-C) and MetroPCS California,
LLC dba MetroPCS (U-3079-C)**

Women, Minority, Disabled Veteran Business Enterprises Procurement

Joint 2014 Annual Report and Plan

General Order 156

Dated: March 2, 2015

INTRODUCTION

California Public Utilities Commission (“Commission”) General Order 156 requires that certain companies with gross annual revenues exceeding \$25 million provide information related to their Women, Minority, Disabled Veteran Business Enterprise (“WMDVBE”) procurement activities and their plans to achieve short, medium, and long-term supplier diversity program goals. This information is currently to be provided to the Commission on March 1st of each calendar year in the form of an Annual Report and Plan as set forth in the General Order.

To that end, T-Mobile West LLC, dba T-Mobile and MetroPCS California, LLC, dba MetroPCS (referred to collectively for purposes of this report as “T-Mobile”) have prepared the following joint WMDVBE Procurement Report (the “Report”) in an effort to support the Commission’s and the Legislature’s goals in this arena and to facilitate further discussion on the topic of WMDVBE procurement.¹ The Report is intended to summarize T-Mobile’s WMDVBE-related activities for the period from January 1 through December 31, 2014, as well as its current plans to achieve short, medium, and long-term supplier diversity program goals.

Promoting diversity is a key component of T-Mobile’s overall corporate philosophy and increased diversity procurement is one of the core components of putting that philosophy into practice. T-Mobile relies on the contributions of businesses that are owned by individuals of diverse backgrounds in order to deliver the best products, with the greatest value, to an increasingly diverse marketplace. As noted below, T-Mobile has made significant progress over the past year in the development of its Supplier Diversity program which is highlighted by the approximately 10% *increase* in T-Mobile’s (i.e., the combined T-Mobile and MetroPCS) WMDVBE spend.

T-Mobile is dedicated to continued progress in the area of WMDVBE procurement and to building on its relationship with the Commission, WMDVBE suppliers, strategic vendors and other utilities to enhance its program in the coming years.

¹ As noted separately in both MetroPCS’ and T-Mobile’s 2013 General Order 156 Reports, the merger of their respective parent companies in 2013 contemplated that the California operating companies will continue to operate as separate entities. However, the 2013 transaction also contemplated that certain operational elements of the parent companies would be consolidated including, but not limited to, network assets and procurement activities. That consolidation process, at least with respect to procurement and supplier diversity operations, began in January 2014 and thus the companies are submitting this joint report.

2014 ANNUAL REPORT

T.1.1 DESCRIPTION OF WMDVBE PROGRAM ACTIVITIES

T-Mobile remains committed to establishing and maintaining a diverse supplier base and the internal infrastructure necessary to promote participation of WMDVBEs in its procurement of goods and services. As discussed in more detail below, T-Mobile further expanded its efforts to create a robust supplier diversity program over the past year and was able to – once again – significantly increase its diversity procurement over this time period.

In brief, T-Mobile’s key Supplier Diversity Program Objectives are to:

- Reach out to and engage current and prospective diverse suppliers that are able to provide competitive and innovative services to the Company and its customers.
- Encourage prime suppliers to utilize diverse businesses as subcontractors.
- Seek opportunities to assist diverse suppliers through instruction, mentoring and other activities.
- Provide timely and accurate data and analytics information to internal purchasers.
- Increase overall awareness of the value of supplier diversity within the Company.

A. INTERNAL PROGRAM ACTIVITIES

T-Mobile’s Supplier Diversity team continues to develop and implement strategies and programs that help T-Mobile achieve its goals. These efforts include the following:

- Procurement Policy
- Communication and Training
- Supplier Diversity Processes and Procedures
- Diversity and Inclusion
- Tier II Supplier Diversity Procurement
- In-person/Virtual Prospective Supplier Meetings
- WMDVBE Supplier Certification, Verification and Registration

- T-Mobile Procurement Policy
 - Maintain T-Mobile’s procurement policy to be consistent with, and otherwise promote, the Commission’s goals as set forth in General Order 156.

➤ Communication & Training

- Developed innovative ways to train employees, and purchasing professionals in particular, on the benefits of Supplier Diversity.
- T-Mobile's Senior Vice President of Procurement & Supply Chain promoted the use of WMDVBE suppliers by posting information on the companywide intranet.
- Provided regular updates to leadership on contracting with WMDVBE suppliers.
- T-Mobile's Supplier Diversity team, in collaboration with Marketing, developed and placed advertisements in Vetpreneur Magazine as part of our effort to recruit Disabled Veteran Business Enterprises (see copies of the advertisements below).



- Developed and produced multimedia training materials for employees to further create awareness around supplier diversity and explain what employees can do to facilitate participation of WMDVBE's in subcontracting opportunities. Additionally, as noted in the 2015 Plan below, T-Mobile is producing informational materials that introduce T-Mobile, explain the Supplier Diversity Program and how eligible enterprises can become T-Mobile suppliers.

➤ Supplier Diversity Processes & Procedures

- T-Mobile's Supplier Diversity team continues to work closely with the various procurement teams to integrate supplier diversity strategies into each commodity strategy.
- In 2014, T-Mobile upgraded its procurement management system to incorporate Supplier Diversity processes and procedures including specific information regarding certification by the Clearinghouse.
- T-Mobile partnered with a 3rd party supplier to provide a robust search function for WMDVBE suppliers. This database allows T-Mobile procurement professionals to specifically search for WMDVBE suppliers by certification, state and ethnicity.

➤ Diversity & Inclusion

- T-Mobile's Supplier Diversity team has partnered with the Diversity & Inclusion team in the Human Resources Department on numerous initiatives.
- T-Mobile, for the first time, publically released the diversity statistics of its customer and employee base. T-Mobile's employee base is 60%² minority and its customer base is 53%³ minority.
- T-Mobile's CEO, John Legere made a statement stating, *"Our diversity is not only a huge source of pride; it's also a massive competitive advantage. T-Mobile's diversity fuels better ideas – the very ideas that are driving our Un-carrier revolution forward."*
- In anticipation of the implementation of AB 1678, the Supplier Diversity team is partnering with the Pride Network to recruit and identify LGBT suppliers.

➤ Tier II Supplier Diversity Procurement

- T-Mobile developed a Tier II template for its prime suppliers to use for reporting diversity spend. All prime suppliers reporting Tier II spend are required to report the annual spend by supplier and to provide a copy of the Tier II supplier's certification.⁴

² Source: T-Mobile Human Resources, July 1, 2014

³ Source: Based on Q1 2014 data from Market Strategies International.

⁴ T-Mobile notes that it believes that this likely results in underreporting of WMDVBE procurement as not all prime suppliers are able to track their spend directly to certified Tier II

- In-person/Virtual Prospective Supplier Meetings
 - The Supplier Diversity team continued to meet with prospective WMDVBE suppliers in person, on the phone or in virtual meetings. The Supplier Diversity team met with over 100 suppliers in 2014.
- WMDVBE Supplier Certification, Verification and Supplier Registration
 - T-Mobile now requires all eligible WMDVBE suppliers to become certificated by the Supplier Clearinghouse.⁵
 - T-Mobile encourages its Tier II eligible suppliers to become certified by the Clearinghouse. Where feasible, T-Mobile mandates its prime suppliers to have its Tier II suppliers become certificated.

In anticipation of the implementation of AB 1678, T-Mobile has instructed Dun & Bradstreet to partner with the National Gay & Lesbian Chamber of Commerce to receive feeds for certification to match to our supply base.

B. EXTERNAL PROGRAM ACTIVITIES

In 2014, T-Mobile continued to expand on its external presence in the following areas:

- Meetings, Conferences and Events
- Corporate Partnerships
- Awards and Recognition
- Presentations and Community Engagement
- Meetings, Conference and Events
 - Became an active member of the Joint Utilities Committee, partnering with other utilities on issues relating to General Order 156, diversity procurement and best practices.

providers. Nonetheless, T-Mobile continues to work with its suppliers to facilitate their ability to report Tier II spending to the fullest extent possible. At the same time, T-Mobile encourages the Commission to revisit its reporting and auditing requirements for Tier II spend which seems overly restrictive.

⁵ Although T-Mobile has been very successful in encouraging qualified WMDVBES to get certified by the Clearinghouse, T-Mobile supports the continued expansion of the Clearinghouse's list of accepted certifying entities so that utility data more accurately and fully reflects actual WMDVBE procurement.

- Attended the Women’s Business Enterprise National Council’s 2014 Business Opportunity Fair in Philadelphia, PA from June 23-25. The Supplier Diversity team met with over 300 suppliers.
- Attended CA Joint Utilities quarterly meetings both in person and telephonically. In the context of those meetings, representatives from T-Mobile’s Supplier Diversity team and State Regulatory Affairs team met with the Commission’s Utility Supplier Diversity Supervisor regarding T-Mobile’s Supplier Diversity Program.
- Attended the Northwest Mountain Supplier Development Council’s Board of Directors meeting on July 18th. T-Mobile conveyed its support of the Council’s goals.
- Hosted a Supplier Diversity Quarterly Summit on July 29th. The Summit consisted of local corporations and public institutions dedicated to advancing supplier diversity in the Seattle area. T-Mobile provided insight on their program and shared best practices as well as learned from other organizations.
- Attended the General Order 156 En Banc in Los Angeles on October 9, 2014.
- Attended quarterly regional Supplier Diversity Best Practices Summits in the Seattle metro area. These Summits gave T-Mobile the opportunity to learn best practices and build relationships with companies that are dedicated to supplier diversity.

➤ Corporate Partnerships

- T-Mobile continued its partnership with the National Minority Supplier Development Council (NMSDC), Women’s Business Enterprise National Council (WBENC), National Veteran-Owned Business Association (NaVOBA) and the Northwest Mountain Supplier Development Council (NWMSDC).

These corporate partnerships have increased T-Mobile’s access to diverse businesses. Additionally, they have been a great resource for best practices and connecting with other supplier diversity professionals.

➤ Awards and Recognition

- In 2014, T-Mobile was recognized by the Northwest Mountain Supplier Development Council as Regional Corporation of the year for advancing procurement with minority-owned businesses.

➤ Presentations and Community Engagement

- T-Mobile presented a supplier diversity case study to 10 teams of 4-5 MBA students at the University of Washington. Each team was given a case study beforehand and had to present their ideas on how to increase recruitment of WMDVBE's.

C. TECHNICAL ASSISTANCE to SMALL AND DIVERSE BUSINESSES

T-Mobile made product donations to the Northwest Mountain Supplier Development Council. The proceeds went towards providing scholarship opportunities to small, local, and diverse businesses to participate in the University of Washington's Minority Business Executive Program. The Program has been designed to increase the competitiveness of minority business enterprises.

9.1.2 SUMMARY OF WMDVBE PURCHASES/CONTRACTS⁶

T-Mobile summaries are included in the following attachments:

- Attachment 1 - *T-Mobile's WMDVBE 2014 Procurement by Ethnicity*,⁷ and
- Attachment 2 - *T-Mobile's WMDVBE 2014 Procurement by Product and Services Categories*.

See also Section 9.10 below.

As reflected in both Attachment 1 and Attachment 2, T-Mobile's WMDVBE spend in 2014 was \$242 million, a 10% increase over the combined procurement of T-Mobile and MetroPCS in 2013. T-Mobile notes, however, that in spite of the increase in WMDVBE spend, its overall procurement rate decreased during that same time

⁶ T-Mobile notes that it does not have information readily available from which it can identify the number of WMDVBES who have the majority of their workforce working in California.

⁷ T-Mobile acknowledges that DVBE procurement continues to be a challenge and it is exploring possible avenues to address those challenges. However, T-Mobile recognizes the importance of providing support to this community through numerous avenues. To that end, in 2014, T-Mobile donated \$10,000 to the Wounded Warrior Project to help Wounded Veterans – and their families - as they return home.

period. This decrease was primarily caused by an almost 50% increase in expenditures for handset purchases. T-Mobile believes that those purchases distort procurement rates as T-Mobile is not aware of any major handset provider that qualifies for WMDVBE status. To that end, T-Mobile has long encouraged the Commission to exempt such purchases from General Order 156 reporting.⁸

9.1.3 AN ITEMIZATION OF WMDVBE PROGRAM EXPENSES

T-Mobile WMDVBE Program Expenses	
January 1, 2014 - December 31, 2014	
Category	2014 Expenses
Data Enrichment Service & portal hosting service	\$54,400.00
Membership, Dues & Subscriptions	\$48,400.00
Travel (Events & Supplier Visits)	\$8,161.55
Promotional Merchandise	\$1,646.54
Wages	\$193,500.00
Total	\$306,108.09

9.1.4 A DESCRIPTION OF PROGRESS IN MEETING OR EXCEEDING SET GOALS AND AN EXPLANATION OF ANY CIRCUMSTANCES THAT MAY HAVE CAUSED THE UTILITY TO FALL SHORT OF ITS GOALS.

T-Mobile’s efforts to enhance its diversity procurement practices over the past several years have been met with notable success. For example, since 2011 when it first began to formally track these issues pursuant to the General Order, T-Mobile’s minority spend has increased by approximately 250% from \$69.6 million to over \$242 million.⁹ In addition, during that same time frame, the number of WMDVBE certified entities with whom T-Mobile does business has increased by almost 77% (i.e., from 52 to 92).

Moreover, in the past few years, T-Mobile has retained a Senior Program Manager dedicated exclusively to diversity and minority procurement issues, implemented robust internal processes and dedicated appropriate resources to support WMDVBE supplier identification, engagement, and procurement. Among other things, T-Mobile has increased awareness of the importance of supplier diversity through employee training and strategic vendor outreach, and implemented newly-developed tools which facilitate communications between the Company’s procurement teams and

⁸ If handset spend was excluded from total WMDVBE procurement, T-Mobile’s procurement rate for 2014 would be **16.23%** instead of the reported 8.64%.

⁹ The 2011 procurement noted above does not include MetroPCS data, if any, for that year. Prior to 2013, T-Mobile had no insight into Metro’s procurement although in 2013 the net WMDVBE procurement was approximately \$2.247 million (compared to T-Mobile’s \$216 million). Thus, the overall increase noted above would not in all likelihood be impacted by the exclusion of the 2011 MetroPCS data.

small/diverse businesses. In addition, T-Mobile continues to strengthen its relationships with organizations focused on minority procurement. Lastly, T-Mobile has taken significant steps to encourage diversity procurement and facilitate the certification of eligible WMDVBEs where possible.

As the Commission is aware, however, diversity procurement is not without its challenges. Among other things, T-Mobile is concerned that the reporting mandated by the General Order does not always provide a full or accurate picture of a company's procurement efforts and successes. T-Mobile is nonetheless dedicated to meeting those challenges and to otherwise working with the Commission to further the shared goal of increasing WMDVBE procurement.

9.1.5 SUMMARY OF PRIME CONTRACTOR UTILIZATION OF WMDVBE SUBCONTRACTORS

In 2014, T-Mobile continued to expand its Tier II reporting to its strategic supplier base and otherwise proactively encouraged its prime contractors to adopt plans or practices that are consistent with T-Mobile's goals. Prime Suppliers are now encouraged to report on a quarterly basis the amount of direct and indirect spend with diverse businesses. When applicable, T-Mobile has included prime contractor utilization of WMDVBE subcontractors into contract language.

9.1.6 LIST OF WMDVBE COMPLAINTS

T-Mobile is not aware of any WMDVBE complaints registered in 2014.

9.1.7 SUMMARY OF PURCHASES/CONTRACTS FOR PRODUCTS/SERVICES IN EXCLUDED CATEGORIES

Not applicable.

9.1.8 A DESCRIPTION OF ANY EFFORTS MADE TO RECRUIT WMDVBE SUPPLIERS

- Partnered with the NWMSDC to discuss referrals for minority businesses. The Senior Program Manager spoke to and met with many of the referred minority businesses to discuss potential business opportunities.
- Attended the WBENC's Annual Business and Opportunity Fair in Philadelphia, Pennsylvania to meet with and identify WMDVBE's that could provide services to T-Mobile.
- Attended the NWMSDC's Business Opportunity Fair in Bellevue, Washington to meet with and identify WMDVBE's that could provide services to T-Mobile.

- Purchased advertisements in Entrepreneur Magazine to recruit service disabled veteran-owned businesses.
- Networked with supplier diversity and procurement professionals to discuss possible strategies for addressing procurement where WMDVBE utilization has traditionally been low.
- Explored potential opportunities of working more closely with organizations like the National Association of Minority & Women Owned Law Firms (“NAMWOLF”).

9.1.9 JUSTIFICATION FOR CONTINUED EXISTENCE OF ANY “EXCLUDED CATEGORY”

Not applicable.

9.1.10 SUMMARY OF WMDVBE PURCHASES IN PRODUCT AND SERVICE CATEGORIES THAT INCLUDE RENEWABLE AND NON-RENEWABLE ENERGY, WIRELESS COMMUNICATIONS, BROADBAND, SMART GRID, AND RAIL PROJECTS, IN ADDITION TO THEIR CURRENT REPORTING CATEGORIES

T-Mobile’s summary is included as Attachment 3 - *T-Mobile’s WMDVBE 2014 Procurement by Product and Services Categories –Detailed*. This includes the new requirement to summarize “WMDVBE purchases and/or contracts in product and service categories that include renewable and nonrenewable energy, wireless communications, broadband, smart grid, and rail projects” to the extent possible.

9.1.11 FILE VERIFIABLE REPORT ON WMDVBE PARTICIPATION IN FUEL MARKETS

T-Mobile procures fuel for fleet vehicles used for cell site construction and maintenance. Fuel purchases are included in the T-Mobile supplier spend report included in Attachment 1.

2015 ANNUAL PLAN

While T-Mobile believes it has made significant progress this past year, it intends to further expand its efforts in 2015. T-Mobile will primarily focus on growing existing business with diverse suppliers and continue outreach to potential suppliers.

10.1.1 SHORT, MID AND LONG-TERM GOALS

See Attachment 4 for a summary of T-Mobile's short, mid and long-term goals. At this time, T-Mobile does not intend to set any additional voluntary numerical goals other than those identified in Attachment 4.

10.1.2 DESCRIPTION OF WMDVBE PROGRAM ACTIVITIES

A. INTERNAL PROGRAM ACTIVITIES

In 2015, T-Mobile will continue its efforts to build a WMDVBE supplier program based on industry best practices and increase participation of WMDVBE suppliers in the procurement of goods and services. To accomplish this objective, T-Mobile plans on implementing a multi-faceted strategy as outlined below:

➤ Procurement Policy

T-Mobile will continue to promote the Commission's goals as set forth in General Order 156.

➤ Communication & Training

- T-Mobile plans to produce an external video that will, among other things, describe the Supplier Diversity Program, explain steps suppliers can take to join the Program and encourage prime suppliers to report Tier II spend.
- T-Mobile will continue to build its internal supplier diversity training program that will be available to all employees and will be designed to inform employees how they can promote and increase diverse supplier procurement and participation.

➤ Prime Contractor Utilization Of WMDVBE Subcontractors

T-Mobile has recently extended Tier II reporting to its strategic supplier base and otherwise will continue to explore new strategies designed to encourage its prime contractors to adopt plans or practices that are consistent with T-Mobile's goals. This will include exploring the option of moving to an automated Tier II supplier diversity system.

➤ Supplier Diversity Processes and Procedures

T-Mobile plans to evaluate its supplier diversity processes and procedures on a continuous basis and make changes as needed.

➤ Diversity & Inclusion

The Supplier Diversity team plans to partner with the Diversity & Inclusion team to increase awareness around the benefits of diversity in the workplace and within the supply chain. The Supplier Diversity team also plans to partner with the Employee Resource groups to identify ways to recruit diverse businesses to T-Mobile.

➤ Tier II Supplier Diversity Procurement

T-Mobile plans to explore the options for moving to a Tier II supplier diversity procurement platform. This will supplement our continuing efforts to implement Tier II language into our contracts and make it easier for prime suppliers to capture and report their Tier 2 spend and otherwise participate in the program. .

➤ In-person/Virtual Prospective Supplier Meetings

T-Mobile intends to continue to meet with potential and current WMDVBE suppliers in a variety of forums and to develop more user-friendly methods for suppliers to contact T-Mobile procurement directly. For example, T-Mobile has an email inbox on its webpage dedicated solely for WMDVBE suppliers.

➤ WMDVBE Supplier Certification, Verification & Registration

T-Mobile will continue to encourage WMDVBE suppliers to become certified with the Supplier Clearinghouse. Additionally, T-Mobile intends to host a supplier registration link on its website to facilitate that process. Once a supplier is registered, they can be readily identified and contacted by T-Mobile's internal procurement team. Finally, T-Mobile will continue to work with Dun & Bradstreet to verify all classifications for our WMDVBE suppliers.

B. EXTERNAL PROGRAM ACTIVITIES

T-Mobile intends to expand its external presence and be a full-time participant in all CPUC and Joint Utilities events.

➤ Meetings, Conferences & Events

T-Mobile intends to attend CPUC and Joint Utilities Conferences & Meetings as part of its ongoing efforts to align its practices with the objectives of the CPUC.

T-Mobile also plans to continue to participate in business opportunity fairs, best practices summits and conferences, to recruit and attract WMDVBE suppliers.

➤ Corporate Partnerships

T-Mobile plans to continue its corporate partnerships as part of its effort to identify new WMDVBE suppliers. As part of our partnership with NaVOBA, T-Mobile intends to continue to advertise in Entrepreneur magazine to target disabled veteran-owned businesses.

➤ Presentations & Community Engagement

T-Mobile intends to increase its community engagement to find innovative ways to source WMDVBE suppliers. In doing this, T-Mobile will expand its current program and request feedback on how to best improve its efforts.

T-Mobile will also continue to donate to organizations that promote the development of and training for WMDVBE suppliers.

10.1.3 PLANS FOR RECRUITING WMDVBE SUPPLIERS WHERE WMDVBE UTILIZATION HAS BEEN LOW

T-Mobile is committed to recruiting and developing WMDVBE talent in traditional, non-traditional, and low utilization areas, and to otherwise encourage those suppliers to register with the Supplier Clearinghouse or any other recognized certifying entity. In 2015, T-Mobile plans to continue to evaluate low utilization areas and implement strategies to address these issues including, but not limited to, the following:

- Research CPUC-certified suppliers for procurement opportunities.
 - Search our 3rd party database for WMDVBE suppliers where utilization has been low.
 - Encourage and promote WMDVBE suppliers where utilization has been low to our prime suppliers for Tier II opportunities.
 - Continue to promote on-site or virtual introductions of WMDVBE suppliers where utilization has been low to T-Mobile's procurement professionals.
- Participate in CPUC meetings and conferences.
- Attend Joint Utilities meetings to share best practices for WMDVBE procurement.
 - Monitor all CPUC certifications to make sure our current supply base maintains their certifications.

- Regularly track status of WMDVBE spend and make recommendations to reach targeted goals.
- Mentor WMDVBE suppliers on how to increase subcontracting opportunities with T-Mobile.

10.1.4 PLANS FOR RECRUITING WMDVBE SUPPLIERS IN EXCLUDED CATEGORIES

Not applicable.

10.1.5 PLANS FOR ENCOURAGING PRIME CONTRACTORS AND GRANTEEES TO ENGAGE WMDVBEs

See Section 10.1.2.A, above.

10.1.6 PLANS FOR COMPLYING WITH WMDVBE PROGRAM GUIDELINES

T-Mobile intends to continue to strive to meet the Commission's goals as established in General Order 156.

T-Mobile West LLC dba T-Mobile
WMDVBE Procurement by Ethnicity
2014
GO 156 Section 9.1.2

Line No.			Direct (000's)	Sub (000's)	Total (\$000's)	%
1	Minority Men	Asian-Pacific	\$144,112	\$17,857	\$161,969	5.77%
2		African American	\$6,429	\$0	\$6,429	0.23%
3		Hispanic	\$1,753	\$0	\$1,753	0.06%
4		Native-American	\$0	\$0	\$0	0.00%
5		Other	\$0	\$0	\$0	0.00%
6		Total Minority Men		\$152,294	\$17,857	\$170,151
7	Minority Women	Asian-Pacific	\$7,583	\$0	\$7,583	0.27%
8		African American	\$820	\$0	\$820	0.03%
9		Hispanic	\$1,430	\$62	\$1,492	0.05%
10		Native-American	\$403	\$0	\$403	0.01%
11		Other	\$0	\$0	\$0	0.00%
12		Total Minority Women¹		\$10,236	\$62	\$10,298
13	Total Minority Business Enterprise (MBE)		\$162,530	\$17,919	\$180,449	6.42%
14	Women Business Enterprise (WBE)		\$48,899	\$12,755	\$61,654	2.20%
15	Service Disabled Veteran Business Enterprise (DVBE)		\$570	\$146	\$716	0.03%
16	TOTAL WMDVBE Procurement²		\$211,999	\$30,820	\$242,819	8.64%
17	Net Procurement³		\$ 2,808,792	N/A	\$2,808,792	100.00%
18	Total WMDVBEs with Contracts		Unknown			
19	Total Dollars Awarded to WMDVBEs		\$242,819			
20	No. of WMDVBEs with majority of workforce in California		Unknown			
21	No. of WMDVBEs with Direct Spend		92			

¹The total procurement for minority women, i.e., \$10.298 million, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

² WMDVBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

³ T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WBDVBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets and SIM cards. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

T-Mobile West LLC dba T-Mobile
WMDVBE Procurement by Product and Services Categories
2014
GO 156 Section 9.1.2

Line No.		Direct (000's)	Sub (000's)	Products ¹		Services ²		TOTAL		
				\$(000's)	%	\$(000's)	%	\$(000's)	%	
1	Minority Men	Asian-Pacific	\$144,112	\$17,857	\$126,758	5.39%	\$35,211	7.70%	\$161,969	5.77%
2		African-American	\$6,429	\$0	\$0	0.00%	\$6,429	1.41%	\$6,429	0.23%
3		Hispanic	\$1,753	\$0	\$30	0.00%	\$1,723	0.38%	\$1,753	0.06%
4		Native-American	\$0	\$0	\$0	0.00%	\$0	0.00%	\$0	0.00%
5		Other	\$0	\$0	\$0	0.00%	\$0	0.00%	\$0	0.00%
6		Total Minority Men	\$152,294	\$17,857	\$126,788	5.39%	\$43,363	9.48%	\$170,151	6.06%
7	Minority Women	Asian-Pacific	\$7,583	\$0	\$59	0.00%	\$7,524	1.64%	\$7,583	0.27%
8		African-American	\$820	\$0	\$0	0.00%	\$820	0.18%	\$820	0.03%
9		Hispanic	\$1,430	\$62	\$56	0.00%	\$1,436	0.31%	\$1,492	0.05%
10		Native-American	\$403	\$0	\$0	0.00%	\$403	0.09%	\$403	0.01%
11		Other	\$0	\$0	\$0	0.00%	\$0	0.00%	\$0	0.00%
12		Total Minority Women³	\$10,236	\$62	\$115	0.00%	\$10,183	2.23%	\$10,298	0.37%
13	Total Minority Business Enterprise (MBE)	\$162,530	\$17,919	\$126,903	5.40%	\$53,546	11.70%	\$180,449	6.42%	
14	Women Business Enterprise (WBE)	\$48,899	\$12,755	\$11,537	0.49%	\$50,117	10.96%	\$61,654	2.20%	
15	Service Disabled Veteran Business Enterprise (DVBE)	\$570	\$146	\$17	0.00%	\$699	0.15%	\$716	0.03%	
16	TOTAL WMDVBE Procurement⁴	\$211,999	\$30,820	\$138,457	5.89%	\$104,362	22.81%	\$242,819	8.64%	
17	Net Procurement⁵	\$2,808,792	na	\$2,351,327	83.71%	\$457,465	16.29%	\$2,808,792	100.00%	

¹ Products include vendors with primary SIC Category Codes 36, 39, 50, 57 and 59 .

² Services include vendors with primary SIC Category Codes 15, 16, 17, 24, 42, 49, 48, 65, 72, 73, 76, 81, 86 and 87.

³ The total procurement for minority women, i.e., \$10.298 million, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

⁴ WMDVBE supplier spend is based on total spend with all vendors certified by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

⁵ T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WBDVBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets and SIM cards. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

T-Mobile West LLC dba T-Mobile
WMDVBE Procurement by Product and Services Categories - Detail
2014
GO 156 - Section 9.1.12

	Product/Service Category	Primary SIC Category Codes	Minority Business Enterprise (MBE)	Minority Women (WMBE)	Women Business Enterprise (WBE) ¹	Service Disabled Veteran Business Enterprise (DVBE)	Total WMDVBE ²
1	Raw Materials/Construction/Industrial Services	15,16,17,24,49	\$3,243	\$2,220	\$5,418	\$9	\$8,670
2	%		0.12%	0.08%	0.19%	0.00%	0.31%
3	Finished Products Misc Goods	39,50,57,59	\$126,874	\$116	\$11,447	\$17	\$138,338
4	%		4.52%	0.00%	0.41%	0.00%	4.93%
5	Technical Equipment/Analysis Instruments	36	\$30	\$0	\$0	\$0	\$30
6	%		0.00%	0.00%	0.00%	0.00%	0.00%
7	Transportation/Repair/Food	42,76	\$0	\$0	\$653	\$0	\$653
8	%		0.00%	0.00%	0.02%	0.00%	0.02%
9	Professional Services	65,73,87, 89, 93	\$46,183	\$7,591	\$43,982	\$650	\$90,815
10	%		1.64%	0.27%	1.57%	0.02%	3.23%
11	Legal Services	81	\$288	\$207	\$154	\$0	\$442
12	%		0.01%	0.01%	0.01%	0.00%	0.02%
13	Communications/Other Services	72,86,48	\$3,831	\$164	\$0	\$40	\$3,871
14	%		0.14%	0.01%	0.00%	0.00%	0.14%
19	SubTotal		\$180,449	\$10,298	\$61,654	\$716	\$242,819
20	Percent of Net Procurement		6.42%	0.37%	2.20%	0.03%	8.64%
21	Direct ³ Net Procurement ⁴		\$2,808,792				
22	Renewable and non-renewable energy ⁵		na	na		na	na
23	Wireless		na	na		na	na
24	Broadband		na	na		na	na
25	SmartGrid		na	na		na	na
26	Rail Projects		na	na		na	na

¹ The total procurement for minority women, i.e., \$10.298 million, is included as part of Total Minority Business Enterprises (Line 19). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

² WMDVBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

³ T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WBDVBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets and SIM cards. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

⁴ T-Mobile does not currently track renewable and non-renewable energy procurement, wireless, broadband, smartgrid or rail projects by WMDVBE.

T-Mobile West LLC dba T-Mobile
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GO 156 - Section 10.1.1

		SHORT-TERM GOALS							
Line No.		Minority		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Subtotal Women, Minority Business Enterprises (WMBE)	Service Disabled Veteran Business Enterprise (DVBE)	Women, Minority, Disabled Veterans Business Enterprises (WMDVBE)	
		Men	Women						
1	Services								
2	Administrative Services	0.18%	0.18%	0.35%	0.30%	0.65%	0.08%	0.7%	
3	Building Services	0.50%	0.50%	1.00%	0.30%	1.30%	0.08%	1.4%	
4	Professional Services	0.68%	0.68%	1.35%	0.60%	1.95%	0.08%	2.0%	
12	Subtotal	1.35%	1.35%	2.70%	1.20%	3.90%	0.24%	4.1%	
		Minority		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Subtotal Women, Minority Business Enterprises (WMBE)	Service Disabled Veteran Business Enterprise (DVBE)	Women, Minority, Disabled Veterans Business Enterprises (WMDVBE)	
		Men	Women						
13	Products								
14	Equipment	2.65%	2.65%	5.30%	1.20%	6.50%	0.05%	6.6%	
15	Materials	0.25%	0.25%	0.50%	0.15%	0.65%	0.05%	0.7%	
16	Supplies	0.50%	0.50%	1.00%	0.30%	1.30%	0.08%	1.4%	
17	Technical Products	0.25%	0.25%	0.50%	0.15%	0.65%	0.08%	0.7%	
24	Subtotal	3.65%	3.65%	7.30%	1.80%	9.10%	0.26%	9.4%	
25	TOTAL	5.00%	5.00%	10.00%	3.00%	13.00%	0.50%	13.5%	

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MID-TERM GOALS									
Line No.		Minority		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Subtotal Women, Minority Business Enterprises (WMBE)	Service Disabled Veteran Business Enterprise (DVBE)	Women, Minority, Disabled Veterans Business Enterprises (WMDVBE)	
		Men	Women						
1	Services								
2	Administrative Services	0.22%	0.22%	0.44%	0.38%	0.81%	0.15%	1.03%	
3	Building Services	0.63%	0.63%	1.25%	0.38%	1.63%	0.15%	1.84%	
4	Professional Services	0.84%	0.84%	1.69%	0.75%	2.44%	0.15%	2.65%	
12	Subtotal	1.69%	1.69%	3.38%	1.50%	4.88%	0.45%	5.5%	
		Minority		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Subtotal Women, Minority Business Enterprises (WMBE)	Service Disabled Veteran Business Enterprise (DVBE)	Women, Minority, Disabled Veterans Business Enterprises (WMDVBE)	
		Men	Women						
13	Products								
14	Equipment	3.31%	3.31%	6.63%	1.50%	8.13%	0.15%	8.23%	
15	Materials	0.31%	0.31%	0.63%	0.19%	0.81%	0.15%	0.91%	
16	Supplies	0.63%	0.63%	1.25%	0.38%	1.63%	0.15%	1.84%	
17	Technical Products	0.31%	0.31%	0.63%	0.19%	0.81%	0.10%	1.03%	
24	Subtotal	4.56%	4.56%	9.13%	2.25%	11.38%	0.55%	12.00%	
25	TOTAL	6.25%	6.25%	12.50%	3.75%	16.25%	1.00%	17.5%	

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LONG-TERM GOALS								
Line No.		Minority		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Subtotal Women, Minority Business Enterprises (WMBE)	Service Disabled Veteran Business Enterprise (DVBE)	Women, Minority, Disabled Veterans Business Enterprises (WMDVBE)
		Men	Women					
1	Services							
2	Administrative Services	0.25%	0.25%	0.50%	0.50%	1.00%	0.25%	1.3%
3	Building Services	0.75%	0.75%	1.50%	0.50%	2.00%	0.25%	2.3%
4	Professional Services	1.00%	1.00%	2.00%	1.00%	3.00%	0.25%	3.3%
12	Subtotal	2.00%	2.00%	4.00%	2.00%	6.00%	0.75%	6.8%
LONG-TERM GOALS								
		Minority		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Subtotal Women, Minority Business Enterprises (WMBE)	Service Disabled Veteran Business Enterprise (DVBE)	Women, Minority, Disabled Veterans Business Enterprises (WMDVBE)
		Men	Women					
13	Products							
14	Equipment	4.00%	4.00%	8.00%	2.00%	10.00%	0.13%	10.1%
15	Materials	0.38%	0.38%	0.75%	0.25%	1.00%	0.12%	1.1%
16	Supplies	0.75%	0.75%	1.50%	0.50%	2.00%	0.25%	2.3%
17	Technical Products	0.38%	0.38%	0.75%	0.25%	1.00%	0.25%	1.3%
24	Subtotal	5.50%	5.50%	11.00%	3.00%	14.00%	0.75%	14.8%
25	TOTAL	7.50%	7.50%	15.00%	5.00%	20.00%	1.50%	21.5%