

INTRODUCTION

In the past, tw telecom holdings inc. submitted its Annual Report ("Report") and Annual Plan ("Plan") to the Public Utilities Commission of California ("CPUC") pursuant to Sections 8281-8286 of the Public Utilities Code and Sections 9 and 10 of General Order 156 ("GO 156"). On October 31, 2014, tw telecom holdings inc. was acquired by Level 3 Communications and subsequently was converted to a limited liability company. As a result, tw telecom holdings, llc, formerly known as tw telecom holdings inc. ("**tw telecom**") is submitting its Annual Report to the CPUC to close out its obligations under the 2014 Plan. Separately, Level 3 Communications LLC ("Level 3") will be submitting its proposed 2015 Plan to the CPUC. Therefore, this Report will only provide the 2014 actual spend by tw telecom in support of CPUC – GO 156. Upon completion and acceptance of this 2014 Report, **tw telecom** will no longer be submitting Reports and Plans to the CPUC.

GO156, §9 2014 ANNUAL REPORT

9.1.1 DESCRIPTION OF WMDVBE PROGRAM ACTIVITIES ENGAGED IN DURING THE PREVIOUS CALENDAR YEAR. THIS DESCRIPTION SHALL INCLUDE BOTH INTERNAL AND EXTERNAL ACTIVITIES.

Internal Activities

Training and Education

As reported in prior year Plans, tw telecom implemented systemic tools to support procurement policy and to control the procure-to-pay processes. tw telecom provided formal training and education on a continuous basis to its employees on the Procurement policies and available systems inclusive of (i) PeopleSoft Financials v9.1, (i) electronic data exchange ("EDI"), and (iii) B2B supplier portal programs. The functionality included eRFQ, which provided systemic capabilities to select and include small and diverse businesses within the sourcing and selection process. Training and system access was delivered as a company-wide requirement to persons involved in the selection of suppliers and purchasing decisions. The training reinforced the company's Supplier Diversity, Due Diligence and Procurement Policies and explained the PeopleSoft Financials automated controls. Field Sales, Engineering, and Operations leaders as well as corporate Procurement, Contracting, Purchasing, Engineering, Operations, IT, and Accounting personnel received this training via targeted webcasts, conference calls and a web based training tool. Many of these groups developed national standards, companywide specifications, and made purchasing decisions that affected all of the company's local markets. By targeting these groups, the company helped drive a larger percentage of tw telecom's spending toward diverse enterprises by raising the visibility of changes to the company's supplier diversity goals, increasing their understanding of tw telecom's commitment to meeting state and federal WMDVBE objectives, and training them on the opportunities to more easily identify WMDVBE suppliers, which meant they could more effectively implement the company's goals. The training was a requirement for on-boarding purchasing decision makers within the field organizations, Sales, Offer Management and other corporate departments. Follow-on/reinforcement training was provided through emails, conference calls and knowledge sharing sessions.



Employee Communication

tw telecom maintained and updated its internal procurement and diverse supplier webpages on its intranet and www.twtelecom.com sites. These webpages provided all employees access to the company's diversity plans, procurement policies, internal supplier diversity program contacts, and supplier lists inclusive of existing and potential diverse suppliers. Employees were encouraged to use these supplier lists when identifying participants for bids. The company website (now MyConnect) helped increase small and diverse supplier opportunities by providing decision makers with access to new and expanded bidder lists - as well as lists of diverse vendors currently in use and available for new bids. Information was also posted to the site, and updated throughout the year, for those employees wishing to attend minority business enterprise opportunity workshops and trade fairs. Additionally, tw telecom sent targeted email correspondence to, and had market specific discussions with, field organizations to raise awareness of upcoming Supplier Diversity event opportunities and reinforce plan requirements for the year.

Data Quality and Reporting

tw telecom continued its efforts to improve the company's WMDVBE data quality by maintaining its existing vendor records and loading new vendor records with diversity information. *tw telecom* continued to use the enhancements that were instituted as part of the v9.1 PeopleSoft upgrade to the company's Accounts Payable and Reporting system. Additional improvements were implemented in the form of a mechanized vendor set-up submittal process. These enhancements helped the company set meaningful goals, track accomplishments, review credible vendor spend data, and fully validate the WMDVBE program's success.

In addition to implementing and utilizing improved reporting capabilities through the implementation of the B2B supplier portal and EDI functionality, *tw telecom* sought to improve the accuracy of its vendor data by contacting its purchase order vendors to request up-to-date information. A survey was conducted in the summer of 2014 to solicit information updates of *tw telecom*'s current vendor base. The updates were applied to the existing vendor records to improve the accuracy of reporting information. Additionally, *tw telecom* compared its database against the CPUC's and Ariba's supplier diversity files for validation of vendor diversity status and classifications. *tw telecom* continued to maintain and improve vendor information as well as develop reports to consistently meet various federal, state, and local reporting requirements.

Procurement Processes

The Supplier Diversity Team continued to meet with representatives of key corporate departments including Accounting, Legal, Engineering, Program Management, Finance, and Accounting, as well as representatives of Field Organizations including Sales and Operations, to review processes and approaches to identify opportunities for improvement. The goal was to more seamlessly incorporate the identification, inclusion, and selection of diverse suppliers into the company's operations. The team also assessed methods to best identify varying needs of the soliciting entities so that the Supplier Diversity Team could more quickly evaluate and implement those requirements. *tw telecom's* objective was to consolidate the solicitation,



ordering and reporting efforts and processes to make them more efficient so that the company could focus more time on expanding the diverse supplier base. In that vein, as part of the B2B supplier portal implementation, *tw telecom* developed an automated mechanism to manage requests for quotation that was implemented in 2014. As part of the PeopleSoft Financials v9.1 implementation, *tw telecom* instituted an automated workflow that routes all requisitions in excess of \$100k for buyer review and validation of supplier diversity due diligence. Submission of justification supporting the award of business to a non-diverse supplier is required as part of this workflow and due diligence process. Reporting tools were reevaluated and updated to help streamline the quarterly analysis and annual reporting processes.

Other activities included maintaining and revising language in all of the company's RFP/Bid and Contract documents to ensure that the most up-to-date disclosure requirements and flow down provisions are included.

Tier 2 Program

tw telecom continued to improve upon its Tier 2 reporting criteria. The company recognizes the importance of tracking this spend and developing WMDVBE business through its prime contractors. *tw telecom* worked principally with its large, non-diverse, high-spend suppliers to enhance its Tier 2 reporting process and tools by educating them on the need for diversity in their supply chains and requesting reports quarterly to reflect their direct and indirect diverse spend.

tw telecom continued to identify and implement new opportunities and expand business with WMDVBE subcontractors as a result of work with prime contractors. While supporting the Tier 2 program, tw telecom has identified opportunities to provide suppliers with guidance on becoming certified as a diverse supplier or expanding their company's diversity opportunities. Additionally, tw telecom continued to engage its prime contractors in discussions on partnering opportunities for their diverse authorized resellers to provide services to tw telecom.

Although we encourage our suppliers to have their sub-contractors certified through the CPUC Clearinghouse, vendors self-report their Tier 2 activity and it is not independently verified.

External Activities

Business Organization Involvement.

- **tw telecom** is a member of and involved with the Mountain Plains Minority Supplier Development Council ("MPMSDC").
- The company attended WMDVBE Business Opportunity Workshops, Minority Business Enterprise Seminars and Trade Fairs.
- The company attended Minority, Women-owned, and other diverse business/procurement conferences including the SDC Business Opportunity Fair and seminars related to WMDVBE opportunities and the Supplier Diversity Development Roundtable.
- tw telecom participated in seminars and tradeshows offered by the MPMSDC, Ethnic



Business Associations and/or Ethnic Chambers.

• **tw telecom's** public sector sales organization has a membership with, and participates in, events hosted by the ACT-IAC.

Technical Assistance/Capacity Building

tw telecom was not of the same size and scale as those companies that have proactive Technical Assistance and Capacity Building programs and therefore did not have separate expenditures in this regard. **tw telecom** continued its outreach through participation in supplier diversity networking events, seminars, conferences, and in its daily course of business by educating new diverse suppliers on how to navigate **tw telecom's** approved-vendor set up processes and existing suppliers on how to grow their opportunities with tw telecom.



9.1.2 A SUMMARY OF WMDVBE PURCHASES AND/OR CONTRACTS, WITH BREAKDOWNS BY ETHNICITY, PRODUCT AND SERVICE CATEGORIES COMPARED WITH TOTAL UTILITY CONTRACT DOLLARS AWARDED TO OUTSIDE VENDORS IN THOSE CATEGORIES.

Supplier Diversity Annual Results by Ethnicity – California Direct and Tier 2 (Sub)

Asian-Pacific Black	Direct \$ \$ 341,50		Sub \$ 27,225,481	Total \$	Direct and Sub\$ 27,566,982	%
Black			27,225,481	\$	27,566,982	0
	\$					
Hianania	<u>'</u>	\$	88,278,175	\$	88,278,175	0
Hispanic	\$ 1,515,04	5 \$	44,190,165	\$	45,705,210	2
Native-American	\$	\$	1,253,649	\$	1,253,649	C
Other (Minority Only)	\$ 121,28	2 \$	29,289,615	\$	29,410,897	C
Total Minority Men	\$ 1,977,82	8 \$	190,237,085	\$	192,214,912	3
Asian-Pacific	\$ 243,34	1 \$	6,026,712	\$	6,270,053	(
Black	\$	\$	3,518,346	\$	3,518,346	(
Hispanic	\$ 243,34	1 \$	8,485,712	\$	8,729,053	(
Native-American	\$	\$	13,599,450	\$	13,599,450	C
Other	\$ 108,75	4 \$	65,667,260	\$	65,776,014	(
Total Women	\$ 595,43	6 \$	97,297,480	\$	97,892,916	1
Disabled Veteran Owned - MEN	\$ -	\$	10,130,980	\$	10,130,980	C
Disabled Veteran Owned - WOMEN	\$	\$	246,743	\$	246,743	(
Total DVBE	\$	\$	10,377,723	\$	10,377,723	(
	\$ 1,977,82	8 \$	190,237,085	\$	192,214,912	3
Enterprises (WBE)	\$ 595,43	6 \$	97,297,480	\$	97,892,916	1
	\$ 2,573,26	4 \$	287,534,565	\$	290,107,828	4
•	\$	\$	10,377,723	\$	10,377,723	(
/IWDVBE	\$ 2,573,26	4 \$	297,912,288	\$	300,485,551	4
ocurement	\$ 54,958,31	9				
sions		\dashv				
	\$ 54,958,31	9				
	Asian-Pacific Black Hispanic Native-American Other Total Women Disabled Veteran Owned - MEN Disabled Veteran Owned - WOMEN	Asian-Pacific \$ 243,34 Black \$ Hispanic \$ 243,34 Native-American \$ Other \$ 108,75 Total Women \$ 595,43 Disabled Veteran Owned MEN \$ Disabled Veteran Owned WOMEN \$ Total DVBE \$ Ease Enterprise EN only) \$ 1,977,82 Enterprises (WBE) \$ 595,43 Enterprises Enterprise BE) \$ 2,573,26 AWWDVBE \$ 2,573,26	Asian-Pacific \$ 243,341 \$ Black \$ - \$ Hispanic \$ 243,341 \$ Native-American \$ - \$ Other \$ 108,754 \$ Total Women \$ 595,436 \$ Disabled Veteran Owned - MEN \$ - \$ Disabled Veteran Owned - WOMEN \$ - \$ Total DVBE \$ - \$ Enterprise IEN only) \$ 1,977,828 \$ Enterprises (WBE) \$ 595,436 \$ Enterprises Enterprise BE) \$ - \$ AWWDVBE \$ - \$ WWWDVBE \$ 2,573,264 \$ Socurement \$ 54,958,319 \$ Issions	Asian-Pacific \$ 243,341 \$ 6,026,712 Black \$ - \$ 3,518,346 Hispanic \$ 243,341 \$ 8,485,712 Native-American \$ - \$ 13,599,450 Other \$ 108,754 \$ 65,667,260 Total Women \$ 595,436 \$ 97,297,480 Disabled Veteran Owned - \$ 10,130,980 Disabled Veteran Owned - \$ 246,743 Total DVBE \$ - \$ 10,377,723 Enterprise (WBE) \$ 595,436 \$ 97,297,480 Enterprises (WBE) \$ 595,436 \$ 97,297,480 Enterprises Enterprise \$ 2,573,264 \$ 287,534,565 MWDVBE \$ 2,573,264 \$ 297,912,288	Asian-Pacific \$ 243,341 \$ 6,026,712 \$ Black \$ - \$ 3,518,346 \$ Hispanic \$ 243,341 \$ 8,485,712 \$ Native-American \$ - \$ 13,599,450 \$ Other \$ 108,754 \$ 65,667,260 \$ Total Women \$ 595,436 \$ 97,297,480 \$ Disabled Veteran Owned MEN \$ - \$ 10,130,980 \$ Disabled Veteran Owned WOMEN \$ - \$ 246,743 \$ Total DVBE \$ - \$ 10,377,723 \$ Enterprise (EN only) \$ 1,977,828 \$ 190,237,085 \$ Enterprises (WBE) \$ 595,436 \$ 97,297,480 \$ Enterprises Enterprise BE) \$ 2,573,264 \$ 287,534,565 \$ WWDVBE \$ 2,573,264 \$ 297,912,288 \$ WWDVBE \$ 2,573,264 \$ 297,912,288 \$ Docurement \$ 54,958,319	Asian-Pacific \$ 243,341 \$ 6,026,712 \$ 6,270,053 Black \$ - \$ 3,518,346 \$ 3,518,346 Hispanic \$ 243,341 \$ 8,485,712 \$ 8,729,053 Native-American \$ - \$ 13,599,450 \$ 13,599,450 Other \$ 108,754 \$ 65,667,260 \$ 65,776,014 Total Women \$ 595,436 \$ 97,297,480 \$ 97,892,916 Disabled Veteran Owned - MEN \$ - \$ 10,130,980 \$ 10,130,980 Disabled Veteran Owned - WOMEN \$ - \$ 246,743 \$ 246,743 Total DVBE \$ - \$ 10,377,723 \$ 10,377,723 ess Enterprise (WBE) \$ 595,436 \$ 97,297,480 \$ 97,892,916 Enterprises (WBE) \$ 595,436 \$ 97,297,480 \$ 97,892,916 Enterprises Enterprise \$ 2,573,264 \$ 287,534,565 \$ 290,107,828 Babiness Enterprise BED \$ - \$ 10,377,723 \$ 10,377,723 Enterprise \$ 2,573,264 \$ 287,534,565 \$ 290,107,828 WWDVBE \$ 2,573,264 \$ 297,912,288 \$ 300,485,551

Net Procurement is excluded from this total, since we have no means of validating Tier 2 spending under CA specifically.



Supplier Diversity Procurement by Products and Services Category - California Direct

as	sed on CA Spend only - Excludes	CC, EM, UT & TD		Products			Services			Total	
	Asian	Direct	\$	327.405.42	3.3%	\$	14,095.58	0.0%	\$	341.501.00	0.69
	African American	Direct	\$	-	0.0%	_	-	0.0%	\$	-	0.09
	Hispanic	Direct	\$	1,388,461.52	13.9%	_	126,583.00	0.3%	\$	1,515,044.52	2.89
	Native American	Direct	\$	1,000,401.02	0.0%	\$	120,000.00	0.0%	\$	1,010,044.02	0.0%
	Disabled Veteran Owned	Direct	\$	_	0.0%	ė.	_	0.1%	<u> </u>	_	0.09
	Other Diverse Classifications	Direct	\$	66,381.39	0.7%	÷	54,900.61	0.1%	<u> </u>	121,282.00	0.29
Men	Total Diverse Men	Direct	\$	1,782,248.33	17.8%	\$	195,579.19	0.4%	\$	1,977,827.52	3.69
_	Total Diverse Men	Bircot	Ψ	1,702,240.00	17.070	Ψ	100,070.10	0.470	Ψ	1,377,027.02	0.07
	Asian	Direct	\$	243,090.94	2.4%	\$	250.06	0.0%	\$	243,341.00	0.49
	African American	Direct	\$	243,030.34	0.0%	•	250.00	0.0%	_	240,041.00	0.09
	Hispanic	Direct	\$	243,090.94	2.4%	·	250.06	0.0%	_	243,341.00	0.49
	<u> </u>		<u> </u>	243,090.94		Ľ.	230.00		<u> </u>	243,341.00	
	Native American	Direct	\$	-	0.0%	ė	-	0.0%	\$	-	0.09
	Disabled Veteran Owned	Direct	\$	-	0.0%	\$	-	0.0%	\$	-	0.0
	Other Diverse Classifications	Direct	\$	-	0.0%	\$	-	0.0%	\$	-	0.09
en	Women-Owned (non- minority classifications)	Direct	φ.	70 444 00	0.70/	φ.	00 040 00	0.40/	٠	100 754 00	0.00
Women		Direct	\$	70,441.92	0.7%	_	38,312.08	0.1%	_	108,754.00	0.29
>	Total Diverse Women	Direct	\$	556,623.80	5.6%	\$	38,812.20	0.1%	\$	595,436.00	1.19
				2 222 422 24			100.070.01			0 101 500 50	4.54
	Total Minority Business (MB	E)	\$	2,268,430.21		\$	196,079.31		\$	2,464,509.52	4.59
	M (MDE)		Φ.	70.444.00		Φ.	00 040 00		Α	100 75 1 00	0.00
	Women Business (WBE)		\$	70,441.92		\$	38,312.08		\$	108,754.00	0.29
	Subtotal Woman, Minority Business Enterprise (MWBE)		\$	2,338,872.13		\$	234,391.39		\$	2,573,263.52	4.7
	O in a District Material (D)	(DE)	Φ.			Φ.			Α		0.00
	Service Disabled Veteran (D	VBE)	\$	-		\$	-		\$	-	0.0
	Total WMDVBE		\$	2,338,872.13	23.3%	\$	234,391.39	0.5%	\$	2,573,263.52	4.7
	Total California Spend		\$	10,017,260.53		\$4	4,941,058.48		\$	54,958,319.01	
	Total WMDVBE by Category			4 000/							
	Asian	\$ 584,842.00		1.06%							
	African American	\$ -		0.00%							
	Hispanic	\$ 1,758,385.52		3.20%							
	Native American	\$ -		0.00%							
	Disabled Veteran Owned	\$ -		0.00%							
	Other Diverse Classifications			0.22%							
	Women Owned	\$ 108,754.00		0.20%							
	Total WMDVBE	\$ 2,573,263.52		4.68%							
		CONFIDENTIAL:									
		The information in	n th	s report is confidenti	al and propri	ietar	v to tw telecom				



Percentages for "Products" expenditures are WMDVBE expenditures compared to "Total Product Procurement" expenditures. Percentages for "Services" expenditures are WMDVBE expenditures compared to "Total Services Procurement" expenditures. Percentages for "Total" expenditures are WMDVBE expenditures compared to "Net Procurement" expenditures.

Note: tw telecom instituted a new reporting standard in 2013 that is driven by account coding that was carried over into 2014.

Supplier Diversity Procurement Contracts

	Guppc. 2	oroney i roodronnom c		
			Total WMDVBE	
	Total WMDVBE Vendors	Total \$ Attributable to	Vendors Receiving	WMDVBE Vendors with
Category	with Contracts	WMDVBEs with Contracts	Direct Spend	Majority Workforce in CA
Asian	2	\$ 572,106.36	3	
African American	0	-	0	
Hispanic	6	\$ 1,185,915.95	8	
Native American	0	\$ -	0	
Disabled Veteran Owned	0	\$ -	0	
Other Diverse Classifications	2	\$ 67,565.14	3	
Women Owned (non Diverse)	2	\$ 22,249.06	3	
Women Owned (Diverse)	1	\$ 243,340.94	1	

tw telecom's OFCCP AAP obligations included only applicants for employment and employees. AAP obligations do not require tracking of diversity in **tw telecom**'s supplier base, therefore there is no mechanism in place to track and include WMDVBE Vendors with majority workforce in CA.



Supplier Diversity Procurement by Products and Services Category - California Subcontract

	rsity Procuren		rodu		<u>. J</u>	Serv			 Total
		Direct		Indirect		Direct		Indirect	
	Asian-Pacific	\$4,436.	68	\$15,888,214.87		\$0.00		\$11,332,829.46	\$ 27,225,481.01
	Black	\$6,750.	00	\$87,569,225.30		\$6,250.00		\$695,949.29	88,278,174.59
	Hispanic	\$0.	00	\$38,478,600.99		\$7,645.00		\$5,703,919.03	\$ 44,190,165.02
	Native-American	\$0.	00	\$53,040.43		\$0.00		\$1,200,608.40	\$ 1,253,648.83
MBE (MEN ONLY)	Other (Minority ONLY - Exclude Veteran-Owned and Small Business)	\$5,425.	00	\$3,334,086.84		\$65,875.00		\$25,884,228.63	\$ 29,289,615.47
	Total Minority Men	\$ 16,611.	58 \$	145,323,168.43	\$	79,770.00	\$	44,817,534.81	\$ 190,237,084.92
	Asian-Pacific	\$11,436.	68	\$1,748,472.95		\$0.00		\$4,266,802.17	\$ 6,026,711.80
	Black	\$19,373.	36	\$3,491,607.76		\$0.00		\$7,364.57	3,518,345.69
	Hispanic	\$38,746.	72	\$6,706,067.04		\$0.00		\$1,740,898.51	\$ 8,485,712.27
WBE	Native-American	\$107,988.	44	\$13,410,907.96		\$33,650.00		\$46,903.50	13,599,449.90
	Other	\$262,733.	98	\$57,365,444.56		\$0.00		\$8,039,081.57	65,667,260.11
	Total Minority Women	\$ 440,279.	18 \$	82,722,500.27	\$	33,650.00	\$	14,101,050.32	\$ 97,297,479.77
	Disabled Veteran Owned - MEN	\$0.00		\$998,854.90		\$7,242.00		\$9,124,883.53	\$ 10,130,980.43
DVBE	Disabled Veteran Owned - WOMEN	\$0.00		\$104,155.00		\$0.00		\$142,587.82	\$ 246,742.82
	Total DVBE	\$	- \$	1,103,009.90	\$	7,242.00	\$	9,267,471.35	\$ 10,377,723.25
Total Minority Busines Men O		\$ 16,611.	68 \$	145,323,168.43	\$	79,770.00	\$	44,817,534.81	\$ 190,237,084.92
Women Business Er	nterprises (WBE)	\$ 440,279.	18 \$	82,722,500.27	\$	33,650.00	\$	14,101,050.32	\$ 97,297,479.77
Subtotal Women, Mi Enterprise	•	\$ 456,890.	86 \$	228,045,668.70	\$	113,420.00	\$	58,918,585.13	\$ 287,534,564.69
Service Disabled Ve Enterprise		\$	- \$	1,103,009.90	\$	7,242.00	\$	9,267,471.35	\$ 10,377,723.25
TOTAL WI	MDVBE	\$ 456,890.	86 \$	229,148,678.60	\$	120,662.00	\$	68,186,056.48	\$ 297,912,287.94
Gross Procurement						\$3.048.904.528.70	1		
Exclusions						\$614,269,705.84			
Net Procurement					\$	2,434,634,822.86	j		
Total Net Product Procure						\$1,599,473,974.32	1		
Total Net Service Procurer	ment				_	\$1,047,458,389.28	!		
Net Procurement					\$	2,646,932,363.60	j		



tw telecom WMDVBE Procurement SIC Code Legend:

14 Minerals, Except Pulse Building Construction General Contractors & Operative Building 15 Heavy Construction 16 Heavy Construction Special Trade Contractors Special Trade C	SIC Cat.	SIC Category Description	SIC Cat.	SIC Category Description	SIC Cat.	SIC Category Description	SIC Cat.	SIC Category Description
Building Contractions & Operative Building Scoretive Building Scoretive Building Scoretive Score & Special Trade Contractors & Operative Building & Scoretive Scoretist & Scor		Mining and Quarrying of Nonmetallic		Railroad Transportation		Food Stores		Administration of Economic
Contractors & Operative Buildors 41	14		40	·	64		96	
15 Heavy Construction 41 Transportation and 42 Motor Projectify Transportation and 42 More Transportation and 43 More Transportation and 44 Marchousing 97 Nonclassifiable Establishments 98 Nonclassifiable Establishments 99 Nonclassifiablishments 99 Nonclassifiablishments 99 Nonclassifiablishme						Real Estate		
Heavy Construction Heavy Construction Heavy Construction Special Trade 2		Contractors & Operative Builders						Affairs
16	15		41		65		97	
Construction Special Trade 20 Food and Kindred Products 43 Water Transportation 75 Performance of Products 76 Performance of Products 77 Personal Services 78 Performance of Products 78 Performance of Products 79 Performance of Products 79 Performance of Products 70 Performance of Products 71 Performance of Products 72 Performance of Products 73 Performance of Products 74 Performance of Products 75 Performance of Products 76 Performance of Products 76 Performance of Products 77 Performance of Products 78 Performance of Products 79 Performance of Products 70 Performance of Products 70 Performance of Products 70 Performance of Products 71 Performance of Products 72 Personal Services 75 Performance of Products 76 Performance of Products 78 Performance of Products 79 Performance of Products 70 Performance of Products 70 Performance of Products 71 Performance of Products 72 Personal Services 75 Performance of Products 76 Performance of Products 78 Performance of Products 79 Performance of Products 70 Performance of Products 70 Performance of Products 70 Performance of Products 70 Performance of Products 71 Performance of Products 72 Personal Services 73 Performance of Products 75 Performance of Products 76 Performance of Products 78 Performance of Products 79 Performance of Products 70 Performance of Products 70 Performance of Products 70 Performance of Products 70 Performance of Products 71 Performance of Products 72 Performance of Products 74 Performance of Products 75 Performance of Products 76 Performance of Products 76 Performance of Products 77 Performance of Products 80 Performance of Products 81 Performance of Products 81 Performance of Products 82 Performance of Products 83 Performance of Products 84 Performance of P		Heavy Construction						Nonclassifiable Establishments
17 Contractors 29 Food and Kindred Products 44 Water Transportation 72 Personal Services 29 Food and Kindred Products 45 Transportation 27 Personal Services 30 Business Services 45 Transportation Services 45 Transportation Services 46 Products 46 Products 47 Transportation Services 47 Automotive Repair Services, and Parling Medienary 19 More Products Services 47 Transportation Services 48 Electric, Gas, and Sanitary Services 49 Servic	16		42		67		99	
Post and Kindred Products	47		40	United States Postal Service	70			
Tobacco Products Tostile Mill Products Apparel & Other Finished Products Apparel & Other Finished Products Apparel & Other Finished Products, Except Lumber and Wood Products Furniture and Flatures 25	-				_			
Textile Mill Products Apparel & Other Firished Products Adde from Fabrics & Smiller Meterials Authoritive and Products, Except Furniture and Products Furniture and Firitures Furniture and Firiture and Firitures Furniture and Firitures Furnitures Furniture and Firitures Furniture and Firitures Furni	20		44	'	72			
Appareil & Other Finished Products Appareil & Other Finished Products Abde from Fabrics & Similar Materials Lumber and Wood Products, Except 48 Furniture 24 Furniture 25 Furniture and Fixtures 26 Paper and Allied Products 27 Paper and Allied Products 28 Paper and Allied Products Chemicals and Allied Products Chemicals and Allied Products Chemicals and Allied Products Chemicals and Allied Products Building Materials, Hardware, Garden supply, and Mobile Home Septices Dealers Chemicals and Allied Products Building Materials, Hardware, Garden supply, and Mobile Home Septices South Materials Chemicals Building Materials, Hardware, Garden supply, and Mobile Home Septices South Materials, Hardware, Garden supply, and Mobile Home Septices South Materials, Hardware, Garden supply, and Mobile Home Septices South Materials, Hardware, Garden supply, and Mobile Home Septices South Materials, Hardware, Garden supply, and Mobile Home Septices South Materials, Hardware, Garden supply, and Mobile Home South Materials, Hardware, Garden supply, and Materials, Hardware, South Materials, Hardware, Garden supply, and Materials, Hard	21	Tobacco Products	45	Transporation by Air	73	Business Services		
Apparel & Other Finished Products Abde from Fabrics & Similar Materials Lumber and Wood Products, Except Furniture Appared Allied Products Furniture and Fixtures Furniture Furniture and Fixtures Furniture Furniture and Fixtures Furniture Furniture and Fixtures Furniture and Fixtures Furniture Furniture and Fixtures Furniture Furniture Furniture and Fixtures Furniture Furniture and Fixtures Furniture Furniture Furniture and Fixtures Furniture F		Textile Mill Products		Pipelines, Except Natural Gas		Automotvie Repair, Services, and		
Additional Products Similar Materials AT Communications AR Molton Pictures Alternatives	22		46		75	Parking		
Lumber and Wood Products, Except furniture 48 Communications 48 Electric, Gas, and Sanitary 56 Paper and Allied Products 56 Paper and Allied Products 57 Industries 58 Printing, Publishing, and Allied 19 Communications 59 Wholesale Trade-durable Goods 10 Printing, Publishing, and Allied 10 Printing, Publishing, and Allied 11 Printing, Publishing, and Allied 12 Petroleum Refining and Related 13 Petroleum Refining and Related 14 Petroleum Refining and Related 15 Dealers 15 General Merchandise Stores 15 General Merchandise Stores 15 General Merchandise Stores 15 General Merchandise Stores 16 Printing 17 Products 18 Products 19 Printing, Publishing, and Allied 18 Products 19 Petroleum Refining and Related 19 Petroleum Refining and Related 19 Printing 10 Products 10 Products 11 Leather and Leather Products 12 Printing 13 Products 14 Building Materials, Hardware, 15 General Merchandise Stores 15 Automotive Dealers and Gasoline 15 Sorvice Stations 16 Printing 17 Printing 18 Printin		Apparel & Other Finished Products		Transportation Services		Miscellaneous Repair Services		
48 Electric, Gas, and Sanitary 5 Furniture and Fixtures 49 Services 50 Wholesale Trade-durable Goods 79 Services 60 Printing, Publishing, and Allied Industries 79 Chemicals and Allied Products 80 Health Services 81 Legal Services 82 Detail Services 83 Social Services 84 Educational Services 85 Dealers 86 Educational Services 87 Social Services 88 Social Services 89 Social Services 80 Automotive Dealers and Gasoline 80 Stone, Clay, Glass, and Concrete Products 81 Products 82 Petroleur Refining and Related Industries 83 Automotive Dealers and Gasoline 84 Botanical and zoological Gardens 85 Service Stations 86 Services Stations 87 Membership Organizations 88 Private Households 89 Private Households 89 Private Households 80 Executive, Legislative, and General Covernment, Except Legipment 80 Services 81 Suscellaneous Services 82 Despository Institutions 83 Private Households 84 Services 85 Service Stations 86 Remembership Organizations 87 Private Households 88 Private Households 89 Private Households 89 Executive, Legislative, and General Covernment, Except Inance 89 Services 80 Social Services 80 Social Services 81 Membership Organizations 82 Eating and Drinking Places 89 Private Households 80 Services 80 Social Services 81 Membership Organizations 80 Services 81 Membership Organizations 82 Eating and Drinking Places 83 Organizations 84 Service Stations 85 Social Services 86 Social Services 87 Membership Organizations 88 Private Households 89 Services Services 89 Service Services 89 Service Services 89 Services 89 Services 80 Social Services 80 Social Services 80 Social Services 80 Social Services 81 Membership Organizations 80 Services 81 Membership Organizations 82 Services Services 83 Organizations 84 Services 85 Social Services 86 Social Services	23	Made from Fabrics & Similar Materials	47		76	·		
Furniture and Fixtures 25 Paper and Allied Products 26 Paper and Allied Products 27 Printing, Publishing, and Allied 28 Petroleum Refining and Related 29 Petroleum Refining and Related 29 Industries 30 Products 49 Electric, Gas, and Sanitary 50 Wholesale Trade-durable Goods 51 Goods 51 Goods 52 Building Materials, Hardware, 63 Garden supply, and Mobile Home 52 Dealers 53 General Merchandise Stores 54 Food Stores 55 Service Stations 56 Apparel and Accessory Stores 57 Products 58 Printing Public Products 59 Printing Public Products 50 Services 50 Wholesale Trade-non-durable 51 Goods 52 Educational Services 63 Social Services 63 Wuseums, Art Galleries, and 64 Botanical and zoological Gardens 65 Service Stations 66 Rembership Organizations 67 Products 68 Printing Places 69 Printing Public Printing Places 60 Miscellaneous Services 60 Miscellaneous Retail 61 Services 62 Printing Public Printing Places 62 Printing Public Places 63 Printing Public Places 64 Paper and Allied Products 65 Service Stations 66 Products 66 Products 67 Products 68 Printing Public Places 68 Printing Places 69 Printing Public Places 60 Products 61 Printing Public Places 62 Printing Public Places 62 Printing Public Places 63 Printing Public Places 64 Building Materials, Hardware, 65 Security and Commodity Brokers, 66 Products 65 Service Stations 66 Place Public Places 67 Printing Places 68 Printing Places 69 Printing Places 69 Printing Places 60 Public Places 60 Public Places 60 Public Places 60 Public Places 60 Administration of Human Resource 60 Public Places 60 Administration of Flyironmental 61 Public Places 62 Printing Places 62 Printing Places 63 Printing Places 64 Building Materials, Hardware, 65 Services Stations 65 Services 67 Printing Places 67 Printing Places 68 Printing Places 68 Printing Places 69 Printing Places 69 Printing Places 69 Printing Places 60 Printing Places 60 Printing Places 60 Printing		Lumber and Wood Products, Except		Communications		Motion Pictures		
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57 Equipment Stores 88 Miscellaneous Services Fabricated Metal Products, Except machinery and Transportation 34 Equipment 58 Miscellaneous Retail 59 Miscellaneous Retail 91 Government, Except Finance Government, Except Finance 59 Dispository Institutions 59 Dispository Credit Institutions 50 Miscellaneous Retail 91 Government, Except Finance 50 Miscellaneous Retail 91 Government, Except Finance 50 Dispository Institutions 50 Dispository Credit Institutions 50 Monetary Policy 50 Measuring, Analyzing, and Controlling Instruments; Photographic, Medical & Optical Goods; Watches & Clocks 50 Miscellaneous Manufacturing Industries 50 Miscellaneous Retail 91 Government, Except Finance 60 Miscellaneous Manufacturing Industries 50 Miscellaneous Manufacturing Industries 50 Miscellaneous Manufacturing Industries 50 Miscellaneous Services 50 Miscella	32		56		87			
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35 Computer Equipment 59 Dispository Institutions 91 Government, Except Finance 92 Justice, Public Order and Safety 92 Transportation Equipment 60 92 Monetary Policy 93 Monetary Policy 94 Miscellaneous Manufacturing Industries 94 Miscellaneous Manufacturing Industries 95 Dispository Institutions 91 Government, Except Finance 95 Justice, Public Order and Safety 92 92 92 92 92 92 92 92 92 92 92 92 92	07		- 30	Miscellaneous Retail	- 55	Executive Legislative and Conoral	-	
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36 Computer Equipment 60 92				2.0postory montanono		cacaco, i abile order and outery		
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37 61 93 Monetary Policy Measuring, Analyzing, and Controlling Security and Commodity Brokers, Dealers, Exchanges, and Services Programs 94 Miscellaneous Manufacturing Industries Insurance Carriers Administration of Human Resource Programs 94 Administration of Environmental				Non-depository Credit Institutions		Public Finance, Taxation, and		
Measuring, Analyzing, and Controlling Instruments; Photographic, Medical & Dealers, Exchanges, and Services 38 Optical Goods; Watches & Clocks Miscellaneous Manufacturing Industries Security and Commodity Brokers, Dealers, Exchanges, and Services 94 Miscellaneous Manufacturing Industries Insurance Carriers Administration of Human Resource Programs 94 Administration of Environmental	37		61		93			
Instruments; Photographic, Medical & Dealers, Exchanges, and Services 94 Programs Miscellaneous Manufacturing Industries Insurance Carriers Administration of Environmental		Measuring, Analyzing, and Controlling		Security and Commodity Brokers.				
38 Optical Goods; Watches & Clocks 62 94 Miscellaneous Manufacturing Industries Insurance Carriers Administration of Environmental		Instruments; Photographic, Medical &						
	38		62		94			
39 95 Quality and Housing Programs		Miscellaneous Manufacturing Industries		Insurance Carriers		Administration of Environmental		
actually and reducing registric	39	-	63		95	Quality and Housing Programs		

For the Detailed Results of Supplier Diversity Procurement by Standard Industry Codes

Please See Tables on Following Pages



Standard Industry Code 2014 WMDVBE California Spend Report

	Standard Industry Code 2014 WMDVBE California Spend Report Supplier Diversity Procurement by Standard Industry Code · Detail																					
tw tele	ecom holdings Inc.	S	upplier [Diversity P	rocuren	nent by	Standard I	nudstry Co	de - Deta	il				Calendar Ye	ear 2014							
	end only(omit tax, carrier, utility	& ei	mployee p	paygroups)															Subtotal	Service Disable		
			As	sian	ВІ	lack	His	panic	Native-	American	Disable	d Veteran	Othe	er			Minority Business	Women Business	Women, Minority Business	Veterans Business		
SIC Cat.	SIC Category Description		Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Total Minority Men	Total Minority Women	Enterprise (MBE)	Enterprise (WBE)	Enterprise (WMBE)	Enterprise (DVBE)	Total WMDVBE	Total Exp
14	Mining and Quarrying of Nonmetallic Minerals, Except Fules 9	\$ \$ %	-	s -	s -	s -	s -	s -	s -	\$ -	s -	s -	s -	s -	\$ -	s ·	s -	s -	\$ -	s -	\$ - \$	-
15	Building Construction General Contractors & Operative Builders	\$ \$ %	-	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	\$ - \$	212,077
16	Heavy Construction 9	\$ \$	-	\$ -	\$ -	\$ -	\$ ·	\$ -	s -	\$ -	\$ -	\$ -	s -	s -	\$ -	s ·	s -	\$ -	s -	\$ -	\$ - \$	186,270
17	Construction Special Trade	\$ \$	-	s -	s -	s -	\$ 1,125,246 27,895	6 \$ -	s -	s -	s -	s -	\$ 5,214 0.13%	\$ 3,086	\$ 1,130,460	\$ 3,086	\$ 1,130,460	\$ 3,086	\$ 1,133,546	s -	\$ 1,133,546 \$ 28.10%	4,034,514
20	Contractors 9	% \$\$	-	\$ ·	s -	s -	\$ -	% \$ -	s -	\$ -	s -	s -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ - \$	106,630
21	Food and Kindred Products 9	% \$\$	-	\$ ·	\$ -	\$ -	s -	s -	s -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	s -	\$ -	\$ -	s -	\$ - 5	
22	Tobacco Products 9	% s s		s .	s -	s .	s -	s -	s -	s -	s -	s -	s .	s -	s .	s .	s -	s .	s .	s -	s . s	
	Textile Mill Products 9	%				Ĺ		Ĺ	Ĺ	Ĺ												
23	Apparel & Other Finished Products Made from Fabrics & Similar Materials 9	\$ \$ %	-	\$ -	\$ -	\$ -	\$ ·	\$ -	s -	\$ -	\$ -	\$ -	s -	s -	\$ -	s -	s -	\$ -	\$ -	\$ -	\$ - \$	-
24	Lumber and Wood Products, Except 9	\$ \$ %	-	\$ -	\$ -	\$ -	s -	ş -	s -	\$ -	\$ -	\$ -	s -	\$ -	\$ -	s -	s -	\$ -	\$ -	\$ -	\$ - \$	-
25	Furniture and Fixtures 9	\$ \$ %	-	\$ -	\$ -	\$ -	\$ -	s -	s -	\$ -	\$ -	\$ -	s -	\$ -	\$ -	s -	\$ -	\$ -	\$ -	\$ -	\$ - \$	-
26	Paper and Allied Products 9	\$ \$	-	s ·	s -	s -	s -	s -	s -	\$ -	s -	\$ -	\$ -	s -	\$ -	\$ -	s -	\$ -	\$ -	s -	\$ - \$	-
27		\$ \$	-	\$ ·	s -	s -	s -	s -	s -	\$ -	s -	s -	s -	s -	\$ -	s -	s -	\$ -	\$ -	s -	\$ - \$	1,913
28		\$ \$	-	s -	s -	s -	s -	s -	s -	\$ -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s - s	
29	Chemicals and Allied Products 9 Petroleum Refining and Related	% \$ \$	-	s ·	s -	s -	s -	s -	s -	\$ -	s -	s -	s -	s -	\$ -	s -	s -	s -	s -	s -	\$ - \$	
30	Industries 9	% s s		s -	s -	s -	s .	s -	s -	s -	s ·	s -	s -	s -	s ·	s ·	s -	s -	s -	s -	s - s	i 411
31	Rubber and Miscellaneous Plastics Products 9	%						_			_			_								
	Leather and Leather Products 9	%		•	• -					•	•	•		•	•				•			
32	Stone, Clay, Glass, and Concrete Products	\$ \$ %	-	\$ -	\$ -	\$ -	ş -	\$ -	\$ -	\$ -	\$ -	\$ -	s -	\$ -		s -	s -	\$ -	\$ -	\$ -	\$ - \$	540
33	Primary Metal Industries* 9	\$ \$ %	-	\$ -	s -	s -	s -	s -	s -	\$ -	s -	s -	s -	\$ 48,506 75.13%	\$ -	\$ 48,506 75.13%		\$ 48,506 75.13%	\$ 48,506 75.13%	s -	\$ 48,506 \$ 75.13%	64,564
34	Fabricated Metal Products, Except machinery and Transportation	\$ \$		\$ -	s -	\$ -	s ·	s -	\$ -	\$ -	s -	\$ -	\$ -	s -	\$ -	s ·	\$ -	\$ -	\$ -	\$ -	\$ - \$	-
35	Equipment 9 Industrial & Commercial Machinery &	\$ \$	-	\$ ·	\$ -	s -	s -	s -	s -	\$ -	\$ -	s -	s -	\$ 34,619	\$ -	\$ 34,619	s -	\$ 34,619	\$ 34,619	\$ -	\$ 34,619.0	282,155
36	Computer Equipment 9 Flectronic and Other Electrical .	% \$\$	-	s ·	s -	s -	s -	s -	s -	\$ -	s -	s -	s -	12.27%	\$ -	12.27% \$ ·	s -	12.27%	\$ -	s -	12.27% \$ · \$	109,103
37	Equipment and Components, Except Computer Equipment	% s s		s .	s -	s -	s -	s -	s -	s -	s -	s .	s -	s -	s .	s .	s -	s .	s .	s -	s . s	479
	Transportation Equipment 9	%									_			_								
38	Measuring, Analyzing, and Controlling Instruments; Photographic, Medical & Optical Goods; Watches & Clocks	s s %	-	\$ -	s -	s -	s -	s -	s -	\$ -	s -	s -	s -	s -	\$ -	s -	s -	\$ -	\$ -	\$ -	\$ - \$	123,789
39	Miscellaneous Manufacturing Industries 9	\$ \$ %	-	\$ -	\$ -	\$ -	s -	s -	s -	\$ -	\$ -	\$ -	ş -	\$ -	\$ -	s -	s -	\$ -	\$ -	\$ -	\$ - \$	
40		\$ \$	-	\$ -	\$ -	s -	s -	s -	s -	\$ -	\$ -	\$ -	s -	\$ -	\$ -	s -	s -	\$ -	\$ -	\$ -	\$ - \$	
41	Local and Suburban Transit and Interurban Highway Passenger	\$ \$	-	s -	\$ -	s -	s -	s -	s -	\$ -	s -	s -		s -	\$ -	s -	s -	ş -	\$ -	s -	s - s	162,564
42	Transportation 9 Motor Freight Transportation and	% \$ \$	-	s -	s -	s -	s -	s -	s -	\$ -	s -	\$ -	s -	s -	\$ -	s -	s -	\$ -	\$ -	s -	\$ - 5	i 13
43	Warehousing 9	% \$ \$	-	s -	s -	s -	s -	s -	s -	\$ -	s -	s -	s -	s -	\$ -	s .	s -	\$ -	s -	s -	\$ - 5	
44	United States Postal Service 9	% S S		s .	s -	s -	s	s	s .	s .	s -	s -	s .	s -	s	s	s	s	s	s .		1,601
	Water Transportation 9	%	-	•							_			•								
45	Transporation by Air 9	\$ \$ %	-	s -	\$ -	\$ -	\$ 4,180 43.135		s -	\$ -	s -	\$ -	\$ -	\$ -	\$ 4,180 43.13%	s -	\$ 4,180 43.13%	\$ -	\$ 4,180 43.13%	s -	\$ 4,180 \$ 43.13%	9,691
46	Pipelines, Except Natural Gas 9	s s]	s -	\$ -	\$ -	s -	\$ -	s -	\$ -	\$ -	\$ -	s -	\$ -	s -	s -	s -	\$ -	\$ -	s -	s - s	-
47	Transportation Services 9	\$ \$ %	-	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	\$ -	s -	s -	\$ -	\$ -	s -	\$ - \$	33,651
48		\$ \$	-	s -	s -	s -	\$ 10		s -	s -	s -	s -	s -	s -	\$ 101 0.02%	s -	\$ 101 0.02%	s -	\$ 101 0.02%	s -	\$ 101 \$ 0.02%	548,700
49		\$ \$	-	s -	s -	s -	\$ 45,999	9 \$ -	s -	s -	s -	s -	\$ -	s -	\$ 45,999	\$.	\$ 45,999	\$ -	\$ 45,999	s -	\$ 45,999 \$	53,042
50	Electric, Gas, and Sanitary Services 9	% \$ \$	-	s -	s -	s -	86.725 \$ -	% \$ -	s -	\$ -	s -	s -	s -	\$ 21,890	86.72% \$ -	\$ 21,890	86.72% \$ -	\$ 21,890	86.72% \$ 21,890	s -	86.72% \$ 21,890 \$	279,673
51	Wholesale Trade-durable Goods %	% \$ \$	-	s -	s -	s -	s -	s -	s -	\$ -	s -	\$ -	s -	7.83% \$ -	\$ -	7.83% \$	s -	7.83%	7.83%	s -	7.83%	168,510
	Wholesale Trade-non-durable Goods 9	% s s		s -	s -	s -	s -	s -	s -	s ·	s -	s ·	s -	\$ 359	s -	s 359	s -	\$ 359	\$ 359.1	s -	\$ 359 \$	8,110
	Building Materials, Hardware, Garden supply, and Mobile Home Dealers 9	 %				ľ		Ĺ	Ĺ					4.43%		4.43%	-	4.43%	4.43%		4.43%	3,110



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Martine	53	General Merchandise Stores	\$ %	s -	s -	s -	s -	s -	s -	s -	\$ -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	\$ -	s	-
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Marchan Control Cont	55		% S	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s -	s .	s -	s -	s -	s -	s -	s	
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9.1.3 AN ITEMIZATION OF WMDVBE PROGRAM EXPENSES PROVIDED IN THE FORMAT REQUIRED BY ATTACHMENT A TO D.95-12-045.

Expense Category	Description	2014 Actuals
Wages	Salary and payroll related costs of employees working on WMDVBE matters.	\$210,852
Other Employee Expense	Office space, travel, and other non-wage costs	\$11,752
Program Expenses & Training	Printing, postage, supplies, outreach, and other costs directly related to programs including costs related to training employees (internal) and suppliers (external)	\$11,500
Reporting Expenses	Computer, accounting, printing and other expenses in preparing reports to CPUC.	\$500
Consultants and Contractors	Costs of hiring consultants and contractors to assist with WMDVBE program.	\$0
Other	Miscellaneous costs that do not fit in other categories.	None Identified
Total		\$234,604

9.1.4 A DESCRIPTION OF PROGRESS IN MEETING OR EXCEEDING SET GOALS AND AN EXPLANATION OF ANY CIRCUMSTANCES THAT MAY HAVE CAUSED THE UTILITY TO FALL SHORT OF ITS GOALS.

This is *tw telecom's* fifth year submitting an annual report in the format prescribed by GO156.

The following is a summary of the company's year over year trending:

Category	2012 Dollars	2012%	2013 Dollars	2013%	2014 Dollars	2014%
Minority Men	\$3,141,231	8.80%	\$2,927,984	7.13%	\$1,977,827.52	3.60%
Minority Women	\$503,872	1.40%	\$62,270	0.15%	\$ 595,436.00	1.08%
Minority Business Enterprises (MBE)	\$3,176,299	8.80%	\$2,990,254	7.28%	\$2,464,509.52	4.48%
Women Business Enterprises (WBE)	\$443,017	1.40%	\$0	0.00%	\$ 108,754.00	0.20%
Subtotal Women, Minority Business Enterprise (WMBE)	\$3,619,315	10.20%	\$2,990,254	7.28%	\$2,573,264	4.68%
Service Disabled Veteran Business Enterprise (DVBE)	\$25,788	0.10%	\$0	0%	\$ -	0%
Total WMDVBE	\$3,645,103	10.30%	\$2,990,254	7.28%	\$2,573,263.52	4.68%



9.1.5 A SUMMARY OF PRIME CONTRACTOR UTILIZATION OF WMDVBE SUBCONTRACTORS.

This is *tw telecom's* fourth year reporting Tier 2 spend. *tw telecom* is continuing to examine methods to best validate vendor data, reporting, and compliance. The numbers reported herein are self-reported by the vendor(s) and are not independently validated.

TIER 2 WMDVBE	2010 Spend	2011 Spend	2012 Spend	2013 Spend	201	4 Spend
Asian	\$71,090	\$5,753,371	\$31,216,973	\$ 27,955,829	\$	33,252,193
Black American	\$ -	\$753,577	\$62,768,570	\$ 90,992,325	\$	91,796,520
Hispanic	\$20,005	\$2,787,970	\$36,340,912	\$ 69,612,111	\$	52,675,877
Native American	\$4,917	\$131,772	\$291,963	\$ 6,034,559	\$	14,853,099
Total MBE (from 9.1.2 above)	\$13,779,389	\$25,062,839	\$3,176,300	\$302,157,488	\$	97,297,480
WBE	\$2,819,934	\$5,059,727	\$48,192,521	176,248,876	\$	97,297,480
DVBE	\$5,400	\$75,963	\$1,890,019	21,893,597	\$	10,377,723

9.1.6 A LIST OF WMDVBE COMPLAINTS RECEIVED DURING THE PAST YEAR, ACCOMPANIED BY A BRIEF DESCRIPTION OF THE NATURE OF EACH COMPLAINT AND ITS RESOLUTION OR CURRENT STATUS.

tw telecom did not receive any WMDVBE complaints in 2014.

9.1.7 A SUMMARY OF PURCHASES AND/OR CONTRACTS FOR PRODUCTS AND SERVICES IN EXCLUDED CATEGORIES.

tw telecom's understanding is that the GO 156 Ruling on November 14, 2003, ended the exclusion category. **tw telecom** doid not exclude any product/service category from its purchase base other than those specifically stated in General Order 156, Section 8 such as payments to other utilities, government fees and taxes.

9.1.8 A DESCRIPTION OF ANY EFFORTS MADE TO RECRUIT WMDVBE SUPPLIERS OF PRODUCTS OR SERVICES IN PROCUREMENT CATEGORIES WHERE WMDVBE UTILIZATION HAS BEEN LOW, SUCH AS LEGAL AND FINANCIAL SERVICES, FUEL PROCUREMENT, AND AREAS THAT ARE CONSIDERED HIGHLY TECHNICAL IN NATURE.

A significant factor in *tw telecom's* low WMDVBE utilization was that a significant portion of the company's spend was in the area of network equipment and software. *tw telecom* reviewed this area regularly and continued to seek new WMDVBE entrants. Several suppliers explained, however, that the high level of ongoing capital investment required by most network equipment and software companies is a deterrent to new entrants and is the reason that almost all current vendors in this area are publicly held companies.



tw telecom has been committed to providing increased opportunities for diverse businesses in low utilization categories. In those cases where tw telecom was challenged by supply chain realities that may have impeded the ability to buy directly from WMDVBE suppliers, the company used the Tier 2 program to expand supplier diversity efforts. tw telecom expressed its desire to primary contractors that they continue to utilize, make new awards, and report spending with diverse suppliers in fulfillment of their contracts. An example of tw telecom's efforts to include its prime suppliers in the Tier 2 program is found in its external Supplier Diversity webpage located at http://www.twtelecom.com/suppliers/supplier-diversity/. tw telecom's reporting process, validation, and data consolidation was designed to augment existing efforts to increase meaningful business opportunities for diverse suppliers. Spend with Tier 2 suppliers that have strong diversity programs was substantial and reflected in this report. As the Tier 2 reporting program matured, tw telecom realized growth in diverse spending through its partners.

9.1.9 UTILITIES SHALL RETAIN ALL DOCUMENTS AND DATA THEY RELY ON IN PREPARING THEIR WMDVBE ANNUAL REPORT FOR THE LONGER OF EITHER THREE YEARS OR IN CONFORMANCE WITH THE UTILITIES' INDIVIDUAL DOCUMENT RETENTION POLICIES, AND SHALL PROVIDE THESE DOCUMENTS AND DATA TO THE COMMISSION UPON REQUEST.

Understood.

9.1.10 EACH UTILITY WHICH ELECTS TO REPORT FUEL PROCUREMENT SEPARATELY MUST FILE WITH THE EXECUTIVE DIRECTOR BY MARCH 1 OF EACH YEAR, BEGINNING IN 1991, A SEPARATE DETAILED AND VERIFIABLE REPORT ON WMDVBE PARTICIPATION IN FUEL MARKETS. THESE REPORTS MUST INCLUDE, AT A MINIMUM, THE RESULTS OF PURCHASES IN EACH FUEL CATEGORY. UTILITIES SHALL REPORT RENEWABLE AND NONRENEWABLE ENERGY PROCUREMENT IN A MANNER SIMILAR TO THEIR REPORTING OF FUEL PROCUREMENT.

tw telecom is not reporting fuel procurement separately.