

Level 3 2016 Report and 2017 Plan – CPUC GO

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Revised June 5, 2017



INTRODUCTION

The Annual Plan is submitted by *Level 3 Communications LLC* ("*Level 3*") to the Public Utilities Commission of California ("CPUC") pursuant to Sections 8281-8286 of the Public Utilities Code and Sections 9 and 10 of General Order 156 ("GO 156").

Level 3 is committed to actively (i) identifying, (ii) encouraging business opportunities for, (iii) purchasing products and services from, and (iv) growing Level 3's base of Women, Minority, Disabled Veteran and Lesbian, Gay, Bisexual and Transgender Business Enterprises ("WMDVLGBTBE") pursuant to the CPUC GO156. *Level 3* has an established nationwide Federal Small & Diverse Business Subcontracting Plan pursuant to FAR 19.704 and FAR clause 52.219-9.

As a provider of telecommunications services whose gross annual revenue exceeds \$25 million, *Level 3* recognizes its obligation to provide the CPUC with annual detailed and verifiable plans concerning its WMDVLGBTBE procurement in all related categories. In order to accomplish the objectives and requirements set forth in GO156, *Level 3* identified areas that differ from its Federal and other state plans that require a focused effort and re-alignment of *Level 3*'s Supplier Diversity program requirements. Level 3's Supplier Diversity Team, North American Procurement organization and employees are excited about the opportunity to continue to improve its Supplier Diversity program and increase its WMDVLGBTBE spend.

Level 3 plans to focus on communications with its Supplier base, with the intent to strengthen its ability to expand (i) ongoing business with WMDVLGBTBE vendors and (ii) its Supplier Diversity program within California. Expected communication improvements include updating and expanding internal and external website content to deliver Supplier Diversity information, training and policy expectations that will contribute to employee spend and purchasing decisions affecting California and other local markets nationwide. Internal communications will target purchasing decision makers with new policy requirements for supplier diversity inclusion whenever practicable. Information is being developed and will be made available to employees to include Level 3's diversity plans, policies, diverse supplier organization links, and prospective and current supplier lists. Additionally, information will be provided to current incumbents supporting Level 3's Tier 2 program. Potential suppliers will be required to submit a *Supplier Certification Form* as part of the standard vendor on-boarding process.

Level 3 requests that all new suppliers complete a Supplier Certification Form to represent their business size, structure, classification and diversity certification status. The ERP system provides benefits to enhance Level 3's ability to capture monitor and report Supplier Diversity information. Level 3 continues to work on the ERP financial system, to explore opportunities to automate workflow functionality for purchases.

In 2017, Level 3 will continue to maintain and update its employees' awareness of WMDVLGBTBEs opportunities and methods to identify new WMDVLGBTBE suppliers through training and improved resources. Additionally, Level 3's Diversity Administrator will continue to work with the local market teams to: further train them on new and available tools to identify diverse resources (available both on Level 3's internal webpage and on external resources such as the CPUC's Clearinghouse); and familiarize employees with GO156 and the associated plan requirements.

Level 3 is focused on expanding its successes, improving any weaknesses, and making sure that those individuals who are in a position to make purchasing decisions understand and follow through on Level 3's commitment to supplier diversity. The objective of Level 3's supplier diversity training is to ensure that the North America Procurement organization, regional leadership, and local offices are all armed with the appropriate resources, information, and tools to identify and award business to diverse sources of supply.

Level 3 will place an emphasis on establishing partnerships with local Small Business Administrations and Ethnic Chambers to identify additional opportunities for expanding its local spending and community participation in local events, as applicable. Additionally, Level 3 will review its internal procurement document templates (i.e., RFx,



Purchase Order and Agreements) and update language necessary to support communications to its suppliers related to Level 3's commitment to its supplier diversity programs.

Level 3 is committed to building a strong base of diverse suppliers. Level 3 believes that supporting the diverse supplier community is the right thing to do for the company, the communities it serves, and its customers.

GO156, §9 2016 ANNUAL REPORT

9.1.1 DESCRIPTION OF WMDVLGBTBE PROGRAM ACTIVITIES ENGAGED IN DURING THE PREVIOUS CALENDAR YEAR. THIS DESCRIPTION SHALL INCLUDE BOTH INTERNAL AND EXTERNAL ACTIVITIES.

Internal Activities

Training and Education

In 2016, Level 3 enhanced the vendor registration portal functionality to better enable the collection of supplier diversity data. Follow-on/reinforcement training was also provided through emails, conference calls and knowledge sharing sessions for our Procurement Managers

Employee Communication

In 2016, Level 3 maintained and updated its internal procurement and diverse supplier webpages as part of its goal to enhance visibility and information to all employees about Supplier Diversity. The webpage gives employees access to the Company's Supplier Diversity initiative as well as the goals set for meeting state and federal objectives. As new information presents itself, it is posted to the site, and updated throughout the year. Additionally, Level 3 sent out a company-wide email correspondence (North America) to raise awareness of Supplier Diversity program, event opportunities and reinforce plan requirements for the year.

Data Quality and Reporting

In 2016, Level 3 continued its efforts to improve the company's WMDVLGBTBE data quality by enhancing the supplier diversity data collection process in Oracle and reviewing our diversity classifications with an external resource in Q1 2016. These enhancements are helping the company more accurately report its WMDVLGBTBE spend.

In addition, Level 3 sought to improve the accuracy of its vendor data by contacting its purchase order vendors to request up-to-date information. This information will be used to refresh the supplier diversity data in the vendor files. Level 3 continues to maintain and improve vendor information as well as develop reports to consistently meet varying federal, state, and local reporting requirements.

Procurement Processes

The Supplier Diversity Team continued to meet with representatives of key corporate departments to review processes and approaches to identify opportunities for improvement. The goal remains in place to more seamlessly incorporate the identification, inclusion, and selection of diverse suppliers into the company's operations. The team also assessed methods to best identify varying needs of the soliciting entities so that the Supplier Diversity Team can more quickly evaluate and implement those requirements. Other activities included maintaining and revising language in all of the company's RFP/Bid and Contract documents to ensure that the most up-to-date disclosure requirements and flow down provisions are included.



Tier 2 Program

Level 3 continued to improve upon its Tier 2 reporting criteria. The company recognizes the importance of tracking this spend and developing WMDVLGBTBE business through its prime contractors. Throughout 2016, Level 3 worked principally with its large, non-diverse, high-spend suppliers to enhance its Tier 2 reporting process and tools by educating them on the need for diversity in their supply chains and requesting reports quarterly to reflect their direct and indirect diverse spend.

Level 3 continues to identify opportunities to expand business with WMDVLGBTBE subcontractors as a result of work with prime contractors. While supporting the Tier 2 program, Level 3 has identified opportunities to provide suppliers with guidance on becoming certified as a diverse supplier or expanding their company's diversity opportunities. Although we encourage our suppliers to have their sub-contractors certified through the CPUC Clearinghouse, vendors self-report their Tier 2 activity and it is not independently verified.

External Activities

BUSINESS ORGANIZATION INVOLVEMENT.

- Level 3 is a member of and involved with the Mountain Plains Minority Supplier Development Council ("MPMSDC").
- The company attended WMDVLGBTBE Business Opportunity Workshops, Minority Business Enterprise Seminars and Trade Fairs.
- The company attended Minority, Women-owned, and other diverse business/procurement conferences including the MPMSDC Business Opportunity Fair and seminars related to WMDVLGBTBE opportunities and the Supplier Diversity Development Quarterly Roundtable.
- *Level 3* intends to participate in upcoming seminars and tradeshows offered by the MPMSDC and any other Supplier Diversity opportunities to enhance visibilities and knowledge.
- **9.1.2** A summary of **WMDVLGBTBE** purchases and/or contracts, with breakdowns by ethnicity, product and service categories compared with total utility contract dollars awarded to outside vendors in those categories.



		Name of l	Jtility	Year of Report	G.0). #156 Sec. 9.1.2	
			WMDVLGBTBE #	ANNUAL RESULTS BY	ethnicity		
					Year of Report		
				Direct	Sub	Total \$	%
1		Asian Paci	fic American	\$6,711	\$124,802	\$131,513	0.07
2	Minority	African Am	erican	\$0	\$33	\$33	0.00
3	Male	Hispanic A	merican	\$2,135,766	\$38,883	\$2,174,649	1.21
4	Male	Native Ame	erican	\$0	\$126	\$126	0.00
5		Total Minor	ity Male	\$2,142,477	\$163,843	\$2,306,321	1.28
6		Asian Paci	fic American	\$0	\$3,239	\$3,239	0.00
7		African Am	erican	\$0	\$3,894	\$3,894	0.00
8	Minority	Hispanic A	merican	\$197,902	\$1,207	\$199,110	0.11
9	Female	Native Ame	erican	\$0	\$475	\$475	0.00
10		Total Minor	ity Female	\$197,902	\$8,815	\$206,718	0.11
11	Total Min	ority Busine	ss Enterprise (MBE)	\$2,340,380	\$172,659	\$2,513,038	1.39
				+=1= ==1===	t	V =11	
12	Wome	n Business	Enterprise (WBE)	\$749,750	\$128,049	\$877,799	0.49
	Lesbia	in, Gay, Bise	xual, Transgender	\$0	\$0	\$0	0.009
13	Bus	iness Enter	prise (LGBTBE)	φυ	φU	ΦU	0.005
-	Di	ic abled Vete	ran Business				
14	D	Enterpris		\$9,790	\$25,973	\$35,763	0.029
14		Enterpris	e (DVBL)				
15		Other	8(a)**	\$26,273	\$ 0	\$26,273	0.01
16		TOTAL WM	DVI GBTBE	\$3,126,193	\$326,681	\$3,452,874	1.91
			DILODIDL	<i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>	\$020,00T	\$0,402,014	1.01
19	Net Procur	ement**	\$180,372,375				
	NOTE:		SSIFIED AS 8(a) OF SMALL				
			UREMENT INCLUDES PURC	HASE ORDER, NON-PURC	HASE ORDER, AND C	REDIT CARD DOLLA	RS
			NTRACTOR PROCUREMENT	T			
			AGE OF NET PROCUREMEN				

Supplier Diversity Annual Results By Ethnicity – California Direct and Tier 2 (Sub)

NOTE: GROSS AND NET PROCUREMENT ARE BASED ON LEVEL 3'S CA DIRECT SPEND ONLY (LESS EMPLOYEE, UTILITY, CARRIERS AND TAX SPEND). THEREFORE, THE PERCENTAGE CALCULATION IS DERIVED FROM DIRECT SPEND/NET PROCUREMENT. PER CPUC GO 156 (JUNE 2015) SECTION 8.3, NUMERICAL GOALS WILL BE EXCUSED FOR THE FIRST FIVE YEARS FOR LGBTBE'S IN ORDER THAT PARTICIPATION IN PROCUREMENT PROGRAMS CAN BE ESTABLISHED AND IMPLEMENTED TO GATHER DATA AND EXPERIENCE TO SET MEANINGFUL TARGET GOALS.



					ATTACH	MENT C			Page 3	
		Name of U	Itility		20	16		G.O.	.#156 Sec. 9.1	.2
			WMDVLGBTBE	ROCURE	MENT BY PRODU	ICT AND SE	RVICE CATEG	DRIES		
				_	Product \$	s %	Servi \$	ces %	Tota \$	l %
4		Asian Desif	ic American	Direct	> \$0	0.00%	-	% 0.00%	> \$6,711	0.00
2		African Ame		Direct Direct	\$0 \$0	0.00%	\$6,711 \$0	0.00%	\$0,711 \$0	0.00
	nority	Hispanic A		Direct	\$0	0.00%	\$2,135,766	1.18%	\$2,135,766	1.18
3 M	lale	Native Ame		Direct	\$0	0.00%	φ2, 135,700 \$0	0.00%	\$2,135,700 \$0	0.00
5		Total Minori		Direct	\$0	0.00%	\$2,142,477	1.19%	\$2,142,477	1.19
6			fic American	Direct	\$0	0.00%	\$2,142,477 \$0	0.00%	\$2,142,477 \$0	0.00
7						0.00%	\$0 \$0	0.00%	\$0 \$0	0.00
/ Min	nority	African Ame Hispanic Ar		Direct	\$0 \$0	0.00%		0.00%	ەت \$197,902	0.00
9 Fei	male	Native Ame		Direct Direct	\$0	0.00%	\$197,902 \$0	0.11%	\$197,902	0.11
				<u> </u>			-			
10		Total Minori	ity Female	Direct	\$0	0.00%	\$197,902	0.11%	\$197,902	0.11
		1		Direct		0.000/	60.040.000	4.000	60.040.000	4.00
11 Jusin	iess En	iterprise (ME	BE)	Direct	\$0	0.00%	\$2,340,380	1.30%	\$2,340,380	1.30
12 ines	s Enter	prise (WBE)	Direct	\$279,617	0.16%	\$470,133	0.26%	\$749,750	0.42
_										
L	Lesbiar	n, Gay, Bise	xual, Transgender		\$0	0.00%	\$0	0.00%	\$0	0.00%
13	Busi	iness Enterr	prise (LGBTBE)	Direct	÷*	0.0070	÷.	0.00%		0.00
D)isable	d Veteran Bu	usiness Enterprise		\$0	0.00%	\$9,790	0.01%	\$9,790	0.01%
14		(DVE	BE)	Direct	ψŪ	0	\$3,730	0.0170	\$3,730	0.00%
15		Other	8(a)**	Direct	\$0	0.00%	\$26,273	0.01%	\$26,273	0.01
16		TOTAL WMI	DVLGBTBE	Direct	\$279,617	0.16%	\$2,846,575	1.58%	\$3,126,193	1.73
	al Produ									
17 Proc			\$279,617							
	al Servi									
18 Proc	cureme	ent	\$2,846,575							
19 Net I	Procur	ement***	\$180,372,375							
20	01/1 00	TF- 41 - 1								
		TEs that								
	eived D nd	mect	2,054							
Sper										
	NOTE:									
_			CT PROCUREMENT	ISINGE ORI	C., NOR-FORGIN	VE ONDER, A	ILD OREDIT CAR	JULIANO		
			NTRACTOR PROCUREME							
	NOTE:	••••NET PROC Direct - DIRE Sub - SUBCO		NT						

Supplier Diversity Procurement by Products and Services Category - California Direct

NOTE: GROSS AND NET PROCUREMENT ARE BASED ON LEVEL 3'S CA DIRECT SPEND ONLY (LESS EMPLOYEE, UTILITY, CARRIERS AND TAX SPEND). THEREFORE, THE PERCENTAGE CALCULATION IS DERIVED FROM DIRECT SPEND/NET PROCUREMENT. PER CPUC GO 156 (JUNE 2015) SECTION 8.3, NUMERICAL GOALS WILL BE EXCUSED FOR THE FIRST FIVE YEARS FOR LGBTBE'S IN ORDER THAT PARTICIPATION IN PROCUREMENT PROGRAMS CAN BE ESTABLISHED AND IMPLEMENTED TO GATHER DATA AND EXPERIENCE TO SET MEANINGFUL TARGET GOALS.



Supplier Diversity Procurement by Products and Services Category - California Subcontract

				ATTACH	MENTC			Page 4	
	Name of U	tility		Year of	Report		G.O. :	#156 Sec. 9.1.2	
		WMDVLGBTBE P	ROCURE	MENT BY PRODU	ICT AND SER	VICE CATEGO	RIES		
				Product	5	Service	s	Total	
				\$	%	\$	%	\$	%
1	Asian Pacific	American	Sub	\$122,390	0.07%	\$2,412	0.00%	\$124,802	0.07%
2	African Ame	rican	Sub	\$33	0.00%	\$0	0.00%	\$33	0.00%
3 Minority	Hispanic Am	erican	Sub	\$38,804	0.02%	\$79	0.00%	\$38,883	0.02%
4 Male	Native Amer	ican	Sub	\$0	0.00%	\$126	0.00%	\$126	0.00%
5	Total Minorit	y Male	Sub	\$161,227	0.09%	\$2,617	0.00%	\$163,843	0.09%
6	Asian Pacific	American	Sub	\$3,118	0.00%	\$121	0.00%	\$3,239	0.00%
7	African Ame		Sub	\$3,603	0.00%	\$291	0.00%	\$3,894	0.00%
8 Minority	Hispanic Am	erican	Sub	\$992	0.00%	\$215	0.00%	\$1,207	0.00%
9 Female	Native Amer		Sub	\$375	0.00%	\$100	0.00%	\$475	0.00%
10	Total Minorit		Sub	\$8,088	0.00%	\$727	0.00%	\$8,815	0.00%
		, · -···-		•-,					
11 Total Mi	nority Busines	s Enterprise (MBE)	Sub	\$169,315	0.09%	\$3,344	0.00%	\$172,659	0.109
i i otarimi	nonty Busines		Gub	\$100,010	0.0070	\$0,044	0.0070	\$112,000	0.107
12 Wom	on Business F	Enterprise (WBE)	Sub	\$64,061	0.04%	\$63,988	0.04%	\$128.049	0.079
12 000	en Dusiness L		300	\$04,001	0.0476	\$00,900	0.04%	\$120,049	0.077
Lesbia	an, Gay, Bisex	ual, Transgender		\$0	0.00%	\$0	0.00%	\$0	0.00%
13 Bu	siness Enterp	rise (LGBTBE)	Sub	20	0.00%	ΦU	0.00%	20	0.007
14 Disabled V	/eteran Busine	ess Enterprise (DVBE)	Sub	\$19	0.00%	\$ 25,954	0.01%	\$25,973	0.01%
15	Other 8	3(a)**	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
10	ould e	(u)	oub	40	0.0070	4 0	0.0070	4 0	0.007
16	TOTAL WMD	VLGBTBE	Sub	\$233,395	0.13%	\$93,286	0.05%	\$326,681	0.18%
Total Prod	luct								
17 Procurem	ent	\$233,395							
Total Serv	/ice								
18 Procurem		\$93,286							
19 Net Procu	rement***	\$180,372,375							
NOTE:	***NET PROCU	SIFIED AS 8(a) OF SMALL REMENT INCLUDES PURC					LARS		
		T PROCUREMENT ITRACTOR PROCUREMEN	т						
		GE OF NET PROCUREMEN							

*PER CPUC GO 156 (JUNE 2015) SECTION 8.3, NUMBERICAL GOALS WILL BE EXCUSED FOR THE FIRST FIVE YEARS FOR LGBTBE'S IN ORDER THAT PARTICIPATION IN PROCUREMENT PROGRAMS CAN BE ESTABLISHED AND IMPLEMENTED TO GATHER DATA AND EXPERIENCE TO SET MEANINGFUL TARGET GOALS.



Unless otherwise described in the 2016 Report, Level 3 intends to utilize the following WMDVLGBTBE Procurement SIC Code Legend:

SIC Cat.	SIC Category Description	SIC Cat.	SIC Category Description	SIC Cat.	SIC Category Description	SIC Cat.	SIC Category Description
	Mining and Quarrying of Nonmetallic		Railroad Transportation		Food Stores		Administration of Economic
14	Minerals, Except Fules	40		64		96	Programs
	Building Construction General		Local and Suburban Transit and		Real Estate		National Security and International
	Contractors & Operative Builders		Interurban Highway Passenger		rioa: Eolaio		Affairs
15		41	Transportation	65		97	, than 5
	Heavy Construction		Motor Freight Transportation and		Holding and Other Investment		Nonclassifiable Establishments
16		42	Warehousing	67	Offices	99	
	Construction Special Trade		United States Postal Service		Hotels, Rooming Houses, Camps,		
17	Contractors	43		70	and Other Lodging Places		
20	Food and Kindred Products	44	Water Transportation	72	Personal Services		
21	Tobacco Products	45	Transporation by Air	73	Business Services		
21	Textile Mill Products	40	Pipelines, Except Natural Gas	13	Automotvie Repair, Services, and		
22	Textile Mill Products	46	Pipelines, Except Natural Gas	75	Parking		
22	Apparel & Other Finished Products	40	Transportation Services	15	Miscellaneous Repair Services		
23	Made from Fabrics & Similar Materials	47	Transponation Services	76	Miscellaneous Repair Services		
25	Lumber and Wood Products, Except	47	Communications	70	Motion Pictures		
24	Furniture	48	Communications	78	Motion Fictures		
	Furniture and Fixtures		Electric, Gas, and Sanitary		Amusement and Recreation		
25	i unitare and i ixtares	49	Services	79	Services		
26	Paper and Allied Products	50	Wholesale Trade-durable Goods	80	Health Services		
20				80			
27	Printing, Publishing, and Allied Industries	51	Wholesale Trade-non-durable Goods	81	Legal Services		
21	Chemicals and Allied Products	51	Building Materials, Hardware,	01	Educational Services		
	Chemicals and Alled Floducts		Garden supply, and Mobile Home		Educational Services		
28		52	Dealers	82			
20	Petroleum Refining and Related	52	General Merchandise Stores	02	Social Services		
29	Industries	53	General Merchandise Stores	83	Social Services		
20	Rubber and Miscellaneous Plastics	00	Food Stores	00	Museums, Art Galleries, and		
30	Products	54	1 Oud Otores	84	Botanical and zoological Gardens		
	Leather and Leather Products		Automotive Dealers and Gasoline		Membership Organizations		
31		55	Service Stations	86			
	Stone, Clay, Glass, and Concrete		Apparel and Accessory Stores		Engineering, Accounting, Research		
	Products		· + · · · · · · · · · · · · · · · · · ·		Management, and Releated Services		
32	, loddolo	56		87	management, and releated cornect		
	Primary Metal Industries*		Home Furniture, Furnishings, and		Private Households		
33	,	57	Equipment Stores	88			
	Fabricated Metal Products, Except		Eating and Drinking Places		Miscellaneous Services		
	machinery and Transportation						
34	Equipment	58		89			
	Industrial & Commerical Machinery &		Miscellaneous Retail		Executive, Legislative, and General		
35	Computer Equipment	59		91	Government, Except Finance		
	Electronic and Other Electrical		Dispository Institutions		Justice, Public Order and Safety		
	Equipment and Components, Except			1			
36	Computer Equipment	60		92			
	Transportation Equipment		Non-depository Credit Institutions		Public Finance, Taxation, and		
37		61		93	Monetary Policy		
1	Measuring, Analyzing, and Controlling		Security and Commodity Brokers,		Administration of Human Resource		
	Instruments; Photographic, Medical &		Dealers, Exchanges, and Services		Programs		
38	Optical Goods; Watches & Clocks	62		94			
20	Miscellaneous Manufacturing Industries	62	Insurance Carriers	05	Administration of Environmental		
39	<u> </u>	63	l]	95	Quality and Housing Programs		1

For the Detailed Results of Supplier Diversity Procurement by Standard Industry Codes

(Please See Tables on Following Pages)



Standard Industry Code 2016 WMDVLGBTBE California Spend Report

						ATTA	CHMEN	тс								
	Name of Utility							ear of Re	eport							
	WMDVLGBTBE PF	OCUREMENT BY	STAND	ARD INDU	ISTRIAL	CATEGORIE	S - DETAI	IL								
												Lesbian, Gav.				
												Bisexual, Transgend	Disabled			
										Minority	Women	er	Veterans			
		Asia			American	h Hisp			American		Business Enterpris	Business Enterprise	Business Enterprise		Total WMDVLGBT	Total
VAICS 561740		Men \$0	Wome \$0	n Men S0	Women \$0	Men \$0	Women \$0	Men S0	Women \$0	(MBE) \$0	e (WBE) \$0	Enterprise (LGBTBE) \$0	(DVBE) S0	Other 8(a)** \$0	80 80	Dollar: \$0
	07 Agricultural Services 07 Agricultural Services	\$0	\$0	\$0	\$0	\$183,074	\$0	\$0	\$0	\$183,074	\$0	\$0	\$0	\$0	\$183,074	\$194,22
115116	07 Agricultural Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	07 Agricultural Services 08 Forestry	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	13 Oil & Gas Extraction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
236118	15 Building Construction, General Contractors & Operated Builders	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	15 Building Construction, General Contractors & Operated Builders 15 Building Construction, General Contractors & Operated Builders	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$9,790 \$0	\$0 \$0	\$9,790 \$0	\$9,790 \$0
	15 Building Construction, General Contractors & Operated Builders	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$389,68
	16 Heavy Construction other than Building Construction Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,40
	16 Heavy Construction other than Building Construction Contractors 16 Heavy Construction other than Building Construction Contractors	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	16 Heavy Construction other than Building Construction Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	16 Heavy Construction other than Building Construction Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$926,1
	16 Heavy Construction other than Building Construction Contractors 16 Heavy Construction other than Building Construction Contractors	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$1,851,585	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$1,851,585	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$1,851,585	\$0 \$3,801,5
		\$0 \$0	50 \$0	\$0 \$0	50 50	\$1,051,505 \$0	\$0 \$0	\$0 \$0	50 50	\$1,051,505 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$1,051,505 \$0	\$3,001,5 \$134,1
237990	16 Heavy Construction other than Building Construction Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	17 Construction Special Trade Contractors 17 Construction Special Trade Contractors	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	17 Construction Special Trade Contractors 17 Construction Special Trade Contractors	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	30 \$0	\$0
	17 Construction Special Trade Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	17 Construction Special Trade Contractors	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0 \$2.875.
	17 Construction Special Trade Contractors 17 Construction Special Trade Contractors	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$9,628 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$9,628 \$0	\$13,387 \$0	\$0 \$0	\$0 \$0	\$26,273 \$0	\$49,288 \$0	\$2,875, \$346
		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
238390	17 Construction Special Trade Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	17 Construction Special Trade Contractors 17 Construction Special Trade Contractors	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	20 Food & Kindred Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	22 Textile Mill Products	\$0	\$0	\$0	\$0	\$ 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ 0	\$0
	22 Textile Mill Products	\$0	\$0	\$0	S 0	S 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ 0	\$0
	22 Textile Mill Products 23 Apparel & Other Finished Products Made From Fabric & Other Similar Material	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	24 Lumber & Wood Products Except Furniture	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	26 Paper & Allied Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	27 Printing, Publishing & Allied Industry 27 Printing, Publishing & Allied Industry	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	27 Printing, Publishing & Allied Industry	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	27 Printing, Publishing & Allied Industry	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	28 Chemical & Allied Products 30 Rubber & Miscellaneous Plastic Products	S0 S0	\$0 \$0	50 50	\$0 \$0	\$0 \$0	\$0 \$0	50 50	50 50	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	50 50	50 50
327910	32 Stone, Clay, Glass & Concrete Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
331420	32 Stone, Clay, Glass & Concrete Products 32 Stone, Clay, Glass & Concrete Products	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
332322	32 Stone, Clay, Glass & Concrete Products 32 Stone, Clay, Glass & Concrete Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,78
	32 Stone, Clay, Glass & Concrete Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,65
	33 Primary Metal Industry 33 Primary Metal Industry	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$154,807 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$154,807 \$0	\$154,8 \$0
331491	33 Primary Metal Industry	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
332323	33 Primary Metal Industry	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$222.8
	33 Primary Metal Industry 34 Fabricated Metal Products Except Machinery & Transportation Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$222,0
332618	34 Fabricated Metal Products Except Machinery & Transportation Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	34 Fabricated Metal Products Except Machinery & Transportation Equipment 34 Fabricated Metal Products Except Machinery & Transportation Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
339113	34 Fabricated Metal Products Except Machinery & Transportation Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
33411	35 Industrial & Commerical Machinery & Computer Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	35 Industrial & Commerical Machinery & Computer Equipment 35 Industrial & Commerical Machinery & Computer Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
333413	35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	S 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,0
	35 Industrial & Commerical Machinery & Computer Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	35 Industrial & Commerical Machinery & Computer Equipment 35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	S0 S0	50
333922	35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S 0	\$0
	35 Industrial & Commerical Machinery & Computer Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$2.858
	35 Industrial & Commerical Machinery & Computer Equipment 35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,615
332999	35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	35 Industrial & Commerical Machinery & Computer Equipment 35 Industrial & Commerical Machinery & Computer Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	35 Industrial & Commerical Machinery & Computer Equipment 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0
33421	36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
334210	36 Electronic & Other Electrical Equipment & Components Except Computer Equipment 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$129,64 \$62.2
334220																



334413 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$ 0	\$0	\$0	\$0	\$ 0	\$0	\$0	\$0	\$0	\$0	\$ 0	\$0
334417 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
334418 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
334419 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
334513 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	S 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
334515 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,055,651
335911 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	S 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
33599 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
335999 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
339999 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
339112 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
334511 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$30,582
334613 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
335311 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
335313 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	S 0	\$ 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
335314 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
336390 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
333318 38 Measuring, Analyzing & Controlling Instruments, Photographic, Medical & Optical Goods, Watches & Clocks	\$0	\$0	S 0	S 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,336
339920 38 Measuring, Analyzing & Controlling Instruments, Photographic, Medical & Optical Goods, Watches & Clocks	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
339940 39 Miscellaneous Manufacturing Industry	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
339950 39 Miscellaneous Manufacturing Industry	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$150
423210 39 Miscellaneous Manufacturing Industry	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
482112 40 Rairoad Transportation	\$0	\$0	\$0	S 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
484110 40 Rairoad Transportation	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0 \$0
486110 41 Local & Suburban Transit & Hwy Passenger Transportation	\$0 \$0	\$0		\$0	\$0	\$0		\$0			\$0	\$0	\$0	\$0	
485112 41 Local & Suburban Transit & Hwy Passenger Transportation	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
493110 42 Motor Freight Transportation & Warehousing															
484121 42 Motor Freight Transportation & Warehousing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
484220 42 Motor Freight Transportation & Warehousing	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0 50	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 50	\$867 \$0
485111 42 Motor Freight Transportation & Warehousing			\$0	\$0	\$0			\$0				\$0		\$0	
488510 42 Motor Freight Transportation & Warehousing 485510 42 Motor Freight Transportation & Warehousing	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0	\$0	\$2,250
485510 42 Motor Freight Transportation & Warehousing		\$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0		\$0 \$0	\$0 \$0		\$0	\$0	\$0	\$0
493190 42 Motor Freight Transportation & Warehousing	\$0	\$0			\$0		\$0	\$0			\$0	\$0	\$0	\$0	\$0
562910 42 Motor Freight Transportation & Warehousing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
492110 43 United States Postal Service	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
511120 43 United States Postal Service	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$95
488119 45 Transportation by Air	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
481219 45 Transportation by Air	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
488190 [°] 45 Transportation by Air 488490 [°] 45 Transportation by Air	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	S 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ 0	\$22,774
486210 46 Pipeline Expense Natural Gas	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
561612 47 Transportation Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
488999 47 Transportation Services	\$0	\$0	\$0	S 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
491110 47 Transportation Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
813319 48 Communications	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			**				
515120 48 Communications	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
A second s	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
515120 48 Communications	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0
515120 48 Communications 515210 48 Communications	\$0 \$0	\$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0	\$0 \$0 \$0 \$0 \$0
515120 48 Communications 515210 48 Communications 517 48 Communications 5171 48 Communications 51711 48 Communications	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$458,731
515120 48 Communications 515210 48 Communications 517 48 Communications 51711 48 Communications 517110 48 Communications 5171210 48 Communications	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$458,731 \$0
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515120 48 Communications 515210 48 Communications 517 48 Communications 51711 48 Communications 51710 48 Communications 517210 48 Communications 517210 48 Communications 517210 48 Communications 517211 48 Communications 517911 48 Communications	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$458,731 \$0 \$0 \$1,566,725
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515120 48 Communications 515210 48 Communications 517 48 Communications 51711 40 Communications 51711 48 Communications 51710 48 Communications 517101 48 Communications 51791 48 Communications	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50	\$0 \$0 \$0 \$458,731 \$0 \$1,566,725 \$1,347,198 \$0
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515120 48 Communications 515121 48 Communications 5171 48 Communications 51711 48 Communications 51791 48 Communications 51791 48 Communications 21711 49 Communications 21711 49 Communications 21712 49 Electric Rower Conservation 22111 49 Unities 22111 49 Electric Rower Conservation 22112 49 Electric Rower Constraints 22113 49 Water Supply and trigation Systems(0) 22133 49 Water Supply and trigation Systems(0) 22131 49 Water Supply and trigation Systems(0) 221311 49 Water Supply and trigation Syste	S0 S0	50 50 50 50 50 50 50 50 50 50 50 50 50 5	20 20 20 20 20 20 20 20 20 20 20 20 20 2	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$1,56,731 \$0 \$1,56,751 \$0 \$1,347,180 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$
515120 48 Communications 515120 48 Communications 5171 48 Communications 51711 48 Communications 21721 48 Communications 21811 49 Other Electric Power Generation 221121 49 Electric Power Centrolution 221212 49 Electric Power Centrolution 221213 49 Water Supply and trigation Systems(0) 221310 49 Water Supply and trigation Systems(0) 221311 49 #WA 2281115 49 #WA 2281115 49 #WA 2281115 49 #WA 2281115 49 #WA 2328115 50 Wholesale Trade Durable Goods 423815 50 Wholesale Trade Durable Goods 423815 50 Wholesale Trade Durable Goods 4		50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	40 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$456,731 \$0 \$1,566,725 \$1,347,198 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
515120 48 Communications 515120 48 Communications 5171 48 Communications 51711 48 Communications 51791 48 Communications 51791 48 Communications 51791 48 Communications 249 Utilities 22411 49 Electric Power Combinition 22112 49 Electric Power Combinition 22112 49 Electric Power Combinition 22112 49 Electric Power Combinition 22113 49 Matural Gas Distribution(1) 221214 49 Matural Cas Distribution(1) 221310 49 Matural Cas Distribution(1) 221311 49 Matural Cas Distribution(1) 221311 49 Matural Cas Distribution(1) 221311 49 Matural Cas Distribution(2) 221311 49 Matural Cas Distribution(2) 221311 49 Matural Cas Distribution (2) 221311		50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$1,56,731 \$0 \$1,56,751 \$0 \$1,347,186 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
515120 48 Communications 515121 48 Communications 51711 48 Communications 2111 49 Communications 21211 49 Electric Built Power Transmission and Control 22112 49 Electric Power Ostribution 22112 49 Electric Dower Ostribution 22113 49 Electric Power Ostribution 22113 49 Electric Built Power Ostribution 22113 49 Electric Built Power Ostribution 22113 49 Electric Built Power Ostribution 22111 49 Electric Built Power Ostribution 22111 49 #WA 22111		50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	40 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$1,566,721 \$0 \$0 \$1,347,966,725 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
515120 48 Communications 515120 48 Communications 5171 48 Communications 51711 48 Communications 21111 49 Utilities 22111 49 Electric Dever Chemeration 22112 49 Electric Dever Chemeration 22112 49 Nuture Stopps and rigitation Systems(0) 22113 49 Mutari Stopps and rigitation Systems(0) 22111 49 Muta 22111 49 Muta 238015 49 Muta 249 Muta 49 Muta 22111 49 Muta 49 Muta	- S0 S0 S0 S0 S0 S0 S0 S0 S0 S0	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$458,731 \$0 \$1,566,725 \$1,347,198 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
515120 48 Communications 515121 48 Communications 51711 48 Communications 2111 49 Communications 21211 49 Electric Built Power Transmission and Control 22112 49 Electric Power Ostribution 22112 49 Electric Dower Ostribution 22113 49 Electric Power Ostribution 22113 49 Electric Built Power Ostribution 22113 49 Electric Built Power Ostribution 22113 49 Electric Built Power Ostribution 22111 49 Electric Built Power Ostribution 22111 49 #WA 22111	S0 S0	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	40 50 50 50 50 50 50 50 50 50 5	50 50 50 <	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$458,731 \$0 \$1,566,725 \$1,547,198 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0



423690 50 Wholesale Trade Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$9,279
423810 50 Wholesale Trade Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
42383 50 Wholesale Trade Durable Goods	\$0 \$0														
423990 50 Wholesale Trade Durable Goods 443142 50 Wholesale Trade Durable Goods	\$0	\$0	\$0 \$0	50 50	\$0 \$0	\$464,404									
424490 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
425120 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
541910 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
424720 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
424920 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
424990 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
441110 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
424410 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
424690 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
442210 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
313310 52 Building Materials, Hardware, Garden Supply & Mobile Home Dealers	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0	\$0
446130 52 Building Materials, Hardware, Garden Supply & Mobile Home Dealers	50 50	\$0 \$0	\$211,837 \$0	\$0 \$0	50 50	\$0 \$0	\$211,837 \$0	\$350,694 \$0							
444130 52 Building Materials, Hardware, Garden Supply & Mobile Home Dealers	50 50														
454390 54 Food Stores	50	50 50	50 50	50	50	50	50	50	50	30 S0	50	50	50	50	50
441228 55 Automotive Dealers, Gasoline Service Stations 443141 55 Automotive Dealers, Gasoline Service Stations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0
443141 55 Automotive Dealers, Gasoline Service Stations 442110 57 Home Furniture, Furnishings & Equipment Stores	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	50	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
442110 57 Home Furniture, Furnishings & Equipment Stores 444190 57 Home Furniture, Furnishings & Equipment Stores	\$0 \$0	50	\$0 \$0	\$0 \$0	50	\$0 \$0	50								
722310 58 Eating & Drinking Places	S0	\$0	\$0	50	50	50	50	50	50	50	50	50	50	\$0 \$0	50
737401 58 Eating & Drinking Places	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000
448320 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,754
453920 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
453998 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
481112 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$327
722511 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
448150 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
454210 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
454310 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
522390 60 Depository Institutions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
523110 61 Non-Depository Credit Institutions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
523120 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
523210 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
523510 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
523910 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
523920 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0 \$0	\$245,285 \$0													
523991 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0 \$0	\$0 \$0	\$0 \$0	50 50	\$0 \$0	50 50	\$0	\$0 \$0	50 50	50 50	\$0 \$0	50 50	50 50	\$0 \$0	50 50
524113 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0 \$0	50 50	\$0 \$0	50 50	\$0 \$0	50 50	\$0 \$0	\$0 \$0	50 50	50 50	50 50	50 S0	50 50	50 50	50 S0
524114 62 Security & Commodity Brokers, Dealers, Exchanges & Services 524127 63 Insurance Carriers	\$0	\$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0
524127 63 Insurance Carriers	\$0	\$0	\$0	\$0	\$0	50	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,400
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525110 63 Insurance Carriers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
525110 63 Insurance Carriers 525920 64 Insurance Agents, Brokers & Services	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
525110 (5) Insurance Carriers 525920 (64 Insurance Agents, Brokers & Services 531320 (65 Real Estate	\$0 \$0 \$0	\$0 \$0													
525110 63 Insurance Carriers 525920 64 Insurance Agents, Brokers & Services 531320 765 Real Estate 531512 765 Real Estate	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0	50 50 50	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	50 50 50	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0
525110 63 Insurance Carriers 525920 64 Insurance Agents, Brokers & Services 531302 65 Real Estate 531512 65 Real Estate 522282 65 Real Estate	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	50 50 50 50	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	50 50 50 50	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	50 50 50 50	\$0 \$0 \$0 \$0
525110 (63 Insurance Carriers 525202) 64 Insurance Agents, Brokers & Services 531320 (65 Real Estate 531512 (65 Real Estate 532222 (65 Real Estate 53 (65 Real Estate	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	50 50 50	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	50 50 50	\$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0
525110 63 Insurance Carriers 525920 64 Insurance Agents, Brokers & Services 531320 65 Real Estate 532282 65 Real Estate 532282 65 Real Estate 53 65 Real Estate	50 50 50 50 50 50 50	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	S0 S0 S0 S0 S0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0
225110 63 Insurance Carriers 255202 64 Insurance Agents, Brokers & Services 51320 65 Real Extaite 53120 25 Real Extaite 53126 25 Real Extaite 531 65 Real Estate 531 65 Real Estate	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	50 50 50 50 50 50	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0
525110 63 Insurance Carriers 525920 64 Insurance Agents, Brokers & Services 531320 65 Real Estate 532282 65 Real Estate 532282 65 Real Estate 53 65 Real Estate	50 50 50 50 50 50 50 50 50 50	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	50 50 50 50 50 50 50 50 50	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$2,537,217 \$0
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525110 63 Insurance Carriers 525202 64 Insurance Agents, Brokers & Services 531320 65 Real Estate 53122 65 Real Estate 531 65 Real Estate 531 65 Real Estate 531 65 Real Estate 531 65 Real Estate 5311 65 Real Estate 53110 65 Real Estate 53111 65 Real Estate 53111 65 Real Estate	50 50 50 50 50 50 50 50 50 50 50 50	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$2,537,217 \$0 \$28,711 \$227,780
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525110 63 Insurance Carriers 525920 64 Insurance Agents, Brokers & Services 531320 65 Real Estate 531327 65 Real Estate 531220 65 Real Estate 5312212 65 Real Estate 53132 65 Real Estate 531 65 Real Estate 531 65 Real Estate 5311 65 Real Estate 5311 65 Real Estate 53112 65 Real Estate 53121 65 Real Estate 53131 65 Real Estate 53132 65 Real Estate 53132 65 Real Estate 53132 65 Real Estate 53133 65 Real Estate 53132 70 Holds, Sodmm Houses, Camps & Other Lodgi		\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$2,537,217 \$0 \$22,537,217 \$0 \$22,700 \$22,700 \$22,700 \$22,700 \$30 \$31,379 \$30 \$35,537 \$30 \$30 \$31,379 \$30 \$20 \$30 \$30 \$35,537 \$30 \$30 \$30 \$31,379 \$30 \$30 \$30 \$30 \$30 \$30 \$30 \$30
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525110 63 Insurance Carriers 525920 64 Insurance Apents, Brokers & Services 531320 65 Real Estate 531327 65 Real Estate 5312242 65 Real Estate 53132 65 Real Estate 531 65 Real Estate 531 65 Real Estate 531 65 Real Estate 5311 65 Real Estate 53111 65 Real Estate 53112 65 Real Estate 53112 65 Real Estate 53112 65 Real Estate 53121 65 Real Estate 53121 65 Real Estate 53121 65 Real Estate 53131 65 Real Estate 53131 65 Real Estate 53132 65 Real Estate		\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$2,537,217 \$0 \$22,537,217 \$0 \$22,7780 \$0 \$30,537 \$0 \$31,379 \$0 \$31,379 \$0 \$31,379 \$0 \$30,537 \$0 \$31,379 \$0 \$30,537 \$30,537
525110 63 Insurance Carriers 5255200 64 Insurance Apents, Brokers & Services 531320 65 Real Estate 531221 65 Real Estate 532222 65 Real Estate 531320 65 Real Estate 531320 65 Real Estate 53132 65 Real Estate 5313 65 Real Estate 5311 65 Real Estate 53110 65 Real Estate 53112 65 Real Estate 53121 65 Real Estate 53131 65 Real Estate 53132 65 Real Estate 53132 65 Real Estate 53133 65 Real Estate 53133 65 Real Estate 53133 65 Real Estate 53134 65 Real Estate 53135 65 Real Estate 53134 65 Real Estate 53135 71 Holdes, Roomm (Houses, Camps & Othe		\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$2,537,217 \$0 \$0 \$2,7,70 \$0 \$2,7,70 \$0 \$3,537 \$0 \$2,7,70 \$0 \$3,537 \$0 \$2,7,70 \$0 \$3,537 \$0 \$2,7,70 \$1,379 \$0 \$2,70 \$1,379 \$0 \$0 \$2,77 \$0 \$0 \$3,537 \$0 \$0 \$3,537 \$0 \$0 \$3,537 \$0 \$0 \$1,379 \$0 \$0 \$2,770 \$0 \$0 \$3,537 \$0 \$0 \$2,770 \$0 \$0 \$3,537 \$0 \$0 \$2,770 \$0 \$0 \$2,770 \$0 \$0 \$2,770 \$0 \$0 \$2,770 \$0 \$0 \$2,770 \$0 \$0 \$2,770 \$0 \$0 \$2,770 \$0 \$0 \$2,770 \$0 \$0 \$2,770 \$0 \$0 \$2,770 \$0 \$0 \$2,770 \$0 \$0 \$0 \$11,450 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$1,319 \$0 \$0 \$2,270 \$0 \$0 \$1,319 \$0 \$0 \$2,2000 \$1,319,006 \$2,770 \$2,507 \$1,319 \$0 \$0 \$0 \$0 \$2,000 \$1,319,006 \$2,770 \$2,507 \$1,319,006 \$2,770 \$2,507 \$1,100 \$2,500 \$1,112,006 \$2,7122 \$0 \$1,100 \$2,700 \$2,700 \$1,100 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$3,7000 \$2,700 \$3,70000 \$3,70000 \$3,700000 \$3,7000000000000000000000000000000000000



561720 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$260 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$260 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$260 \$0	\$117,042 \$0
561730 73 Business Services 811412 73 Business Services	50 S0	50 50	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	50 50	50 S0	50 S0	50 S0	50 S0	50 \$0	50 S0	50 S0	50 \$1.104.442
514210 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
519120 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
522110 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,100
541820 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
541890 73 Business Services 561440 73 Business Services	30 S0	50 50	30 S0	\$0 \$0	30 S0	50 S0	30 S0	50 50	50 50	50 50	50 S0	50 50	30 S0	\$0 \$0	50 50
561499 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$109,215
S61622 73 Business Services 562211 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
811118 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$90.008
512110 73 Business Services 52220 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$90,008
52220 73 Business Services 532299 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,851	\$0	\$0	\$0	\$1,851	\$1,851
541430 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
551111 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
561510 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,136
561613 73 Business Services 562112 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$167,518
502112 73 Business Services 5112 73 Business Services	\$0	50	\$0	50	\$0	\$0	50	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	50	\$0	\$0,510
511210 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,884,587
512240 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
518 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
518210 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$593,194 \$0
519110 73 Business Services 519190 73 Business Services	50 50	50	50 50	50 50	50 50	\$0 \$0	50 50	50 50	50 50	\$37,320	50	50 50	50 50	\$37,320	\$54.662
522320 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
532490 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$143	\$0	\$0	\$0	\$143	\$7,414
5411 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
54119 73 Business Services	\$0 \$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
541199 73 Business Services 541340 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
541370 73 Business Services	50	50	\$0	\$0	\$0	\$0	50	50	\$0	50	50	50	50	\$0	50
532111 75 Automotive Repair Services & Parking	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
812990 75 Automotive Repair Services & Parking	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
811211 75 Automotive Repair Services & Parking	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
532120 75 Automotive Repair Services & Parking	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
532210 75 Automotive Repair Services & Parking 811212 76 Miscellaneous Repair Services	30 S0	30 S0	30 S0	30 S0	30 S0	\$0 \$0	30 S0	\$0 \$0	30 S0	30 S0	30 S0	30 S0	50 S0	\$0 \$0	\$0 \$0
811213 76 Miscellaneous Repair Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
811310 76 Miscellaneous Repair Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
561710 76 Miscellaneous Repair Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,971
812112 76 Miscellaneous Repair Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
611110 76 Miscellaneous Repair Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$34,000 \$146,770
811490 76 Miscellaneous Repair Services 482111 79 Amusement & Recreation Services	50 50	\$0 \$0	50 50	50 50	50 50	50 50	50 50	50 50	50 50	50 50	\$0 \$0	50 50	50 50	50 50	\$146,770 \$0
711510 79 Amusement & Recreation Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,996
622110 80 Health Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
621420 80 Health Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
621999 80 Health Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,273
62210 80 Health Services 624190 80 Health Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$615
624190 80 Health Services	30 S0	30 S0	50 S0	30 S0	50 S0	\$0 \$0	\$0 \$0	50 S0	\$0 \$0	\$0 \$0	50 S0	\$0 \$0	50 S0	\$0 \$0	\$015 \$0
541191 81 Legal Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
54111 81 Legal Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
541110 81 Legal Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
611420 82 Educational Services 611430 82 Educational Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
611430 62 Educational Services 611519 62 Educational Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	30 S0
611691 82 Educational Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
611699 82 Educational Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
621111 82 Educational Services	\$0 \$0	\$0	\$0 50	\$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 50	\$0	\$0	\$0 50	\$0 50
611512 82 Educational Services 611710 82 Educational Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
813219 83 Social Services	\$0 \$0	\$0 \$0	\$0 \$0	50	50	\$0	\$0 \$0	\$0 \$0	50	\$0 \$0	\$0 \$0	\$0	\$0 \$0	50	\$0 \$0
624310 83 Social Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
711410 83 Social Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S 0
813910 86 Membership Organizations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
813920 86 Membership Organizations	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
813990 86 Membership Organizations 874201 86 Membership Organizations	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
813940 86 Membership Organizations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
541490 787 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
541612 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$41,613
541618 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0 80	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,147,755
541690 87 Engineering, Accounting, Research, Management & Related Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$197,902 \$0	\$0 \$0	\$0 \$0	\$197,902 \$0	\$238,563 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$436,465 \$0	\$5,373,577 \$2,917,653
541810 87 Engineering, Accounting, Research, Management & Related Services 561210 87 Engineering, Accounting, Research, Management & Related Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$2,917,055
541930 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
541213 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
541320 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$64,834
541380 87 Engineering, Accounting, Research, Management & Related Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$1,242,253
541613 87 Engineering, Accounting, Research, Management & Related Services 541712 87 Engineering, Accounting, Research, Management & Related Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$1,242,253 \$541,548
541/12 8/ Engineering, Accounting, Research, Management & Related Services 541/20 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$120,790
541720 of Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
561311 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S 0
921110 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0



	Net Procure	ment***	\$	\$180,372,375											
	Total Service Procu	rement		\$2,846,575											
	Total Product Procu			\$279,617											
	\$6,711	\$0	\$0	\$0	\$2,135,766	\$197,902	\$0	\$0	\$2,340,380	\$749,750	\$0	\$9,790	\$26,273	\$3,126,193	\$180,37
512 96 Administration of Economic Programs	50	50	\$0	50	\$0	\$0	50	\$0	50	50	50	\$0	\$0	\$0	50
130 96 Administration of Economic Programs	50	50	\$0 \$0	\$0 \$0	\$0 \$0	50	\$0 \$0	\$0 \$0	\$0 \$0	50	so	\$0 \$0	50	50	so
190 92 Justice, Public Order & Safety 110 95 Administration of Environmental Quality & Housing Programs	50	50 S0	\$0	50	\$0	50	\$0 \$0	50	\$0	50	\$0 \$0	\$0	50	50	s
	50	50 50	50 50	50 50	50 50	50 50	\$0 \$0	\$0 \$0	50 S0	50 50	\$0 \$0	\$0 \$0	50 S0	50 50	s
20 91 Executive, Legislative & General Government Except Finance 30 92 Justice. Public Order & Safety	50	50 50	50 50	50 50	\$0 \$0	50 50	50 50	50 50	50 50	50 50	50 50	\$0 \$0	50 50	50 S0	-
120 91 Executive, Legislative & General Government Except Finance	50 50	50 50	50 50	50 50	\$0 \$0	\$0 \$0	50 50	\$0 \$0	\$0 \$0	\$0 \$0	50 50	\$0 \$0	\$0 \$0	\$0 \$0	3
190 91 Executive, Legislative & General Government Except Finance	50 50	50 50	50 50	50 50	50 S0	50 S0	50 50	50 50	\$0 \$0	50 50	50 50	50 S0	50 S0	50 S0	s
10 89 Miscellaneous Services	50	\$0 \$0	50 50	\$0 \$0	\$0 \$0	\$0 \$0	50 50	\$0 \$0	\$0 \$0	\$0 \$0	50 50	\$0 \$0	\$0 \$0	\$0 \$0	s
310 89 Miscellaneous Services	50	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0 \$0	S
330 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$91,219	\$0	\$0	\$0	\$91,219	\$0	\$0	\$0	\$0	\$91,219	\$637
133 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S
211 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S
121 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
350 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	s
520 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	5
814 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$39
10 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	:
1110 87 Engineering, Accounting, Research, Management & Related Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	

TOTAL DOLLARS - TOTAL PROCUREMENT DOLLAR AMOUNT IN THE SPECIFIC SIC CATEGORY \mathbf{x} - PERCENTAGE OF TOTAL DOLLARS

*PER CPUC GO 156 (JUNE 2015) SECTION 8.3, NUMERICAL GOALS WILL BE EXCUSED FOR THE FIRST FIVE YEARS FOR LGBTBE'S IN ORDER THAT PARTICIPATION IN PROCUREMENT PROGRAMS CAN BE ESTABLISHED AND IMPLEMENTED TO GATHER DATA AND EXPERIENCE TO SET MEANINGFUL TARGET GOALS.

9.1.3 Program Expenses

Expense Category	Description	2016 Actuals
Wages, Other Employee Expense	Salary and payroll related costs of employees working on WMDVBE matters, Office space, travel, and other non-wage costs	\$150,000
Program Expenses & Training	Printing, postage, supplies, outreach, and other costs directly related to programs including costs related to training employees (internal) and suppliers (external)	\$7,500
Reporting Expenses	Computer, accounting, printing and other expenses in preparing reports to CPUC.	\$500
Consultants and Contractors	Costs of hiring consultants and contractors to assist with WMDVBE program.	\$0
Other	Miscellaneous costs that do not fit in other categories.	None Identified
Total		\$158,000

9.1.4 A DESCRIPTION OF PROGRESS IN MEETING OR EXCEEDING SET GOALS AND AN EXPLANATION OF ANY CIRCUMSTANCES THAT MAY HAVE CAUSED THE UTILITY TO FALL SHORT OF ITS GOALS.

This is the second year that Level 3 is submitting an annual report in the format prescribed by GO156. The following is a summary of the company's 2015 and 2016 California Results:



Name of Utility				
		Year of Report	G.O. #1	56 Sec. 9.1.4
W	IDVLGBTBE	ERESULTS AND GO	ALS	
Categ	огу	Year Results	Year Goals	
Minority Men		1.19%	3.50%	
Minority Women		0.11%	0.00%	
Minority Business (MBE)	Enterprise	1.30%	3.50%	
Women Business (WBE)	Enterprise	0.42%	0.50%	
Lesbian, Gay, Bise Transgender Busi Enterprise (LGBTB	ness	0.00%	0.00%	
Disabled Veteran I (DVBE)		0.01%	0.50%	
TOTAL WMD	VLGBTBE	1.73%	4.50%	

9.1.5 A SUMMARY OF PRIME CONTRACTOR UTILIZATION OF WMDVLGBTBE SUBCONTRACTORS.

This is the second year that Level 3 is reporting Tier 2 Spend. Level 3 continues to examine methods to best validate vendor data, reporting and compliance. The numbers reported herein are self-reported by the vendor(s) and are not independently validated.



				ATTACH	IMENT C		Page 10	
	Utility			2016 Ann	ual Report	G	.O. #156 Sec. 9	9.1.5
A	SUMMARY OF F	PRIME CONTR	ACTOR UTIL	ZATION OF V	VMDVLGBTBE	SUBCONT	RACTORS	
	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLGBTBE
Direct \$	\$2, <mark>1</mark> 42,477	\$197,902	\$2,340,380	\$749,750	\$0	<mark>\$9,790</mark>	\$26,273	\$3,126,193
Subcontracting \$	\$163,843	\$8,815	\$172,659	\$128,049	\$0	\$25,973	\$0	\$326,681
Total \$	\$2,306,321	\$206,718	\$2,513,038	\$877,799	\$0	\$35,763	\$26,273	\$3,452,874
Direct %	1.19%	0.11%	1.30%	0.42%	0.00%	0.01%	0.01%	1.73%
Subcontracting %	0.09%	0.00%	0.10%	0.07%	0.00%	0.01%	0.00%	0.18%
Total %	1.28%	0.11%	1.39%	0.49%	0.00%	0.02%	0.01%	1.91%
Net Procurement**		\$180,372,375						
NOTE	E: *FIRMS CLASSIFIED **NET PROCUREMEN							
	% - PERCENTAGE OF Direct - DIRECT PRO		IT					
	Sub - SUBCONTRAC	TOR PROCUREMEN	т					

9.1.6 A LIST OF **WMDVLGBTBE** COMPLAINTS RECEIVED DURING THE PAST YEAR, ACCOMPANIED BY A BRIEF DESCRIPTION OF THE NATURE OF EACH COMPLAINT AND ITS RESOLUTION OR CURRENT STATUS.

Level 3 did not receive any WBDVLGBTBE complaints for 2016.

9.1.7 A SUMMARY OF PURCHASES AND/OR CONTRACTS FOR PRODUCTS AND SERVICES IN EXCLUDED CATEGORIES.

Level 3's understanding is that the GO 156 Ruling on November 14, 2003, ended the exclusion category. Level 3 does not intend to exclude any product/service category from its purchase base other than those specifically stated in General Order 156, Section 8 such as payments to other utilities, government fees and taxes.

9.1.8 A DESCRIPTION OF ANY EFFORTS MADE TO RECRUIT WMDVLGBTBE SUPPLIERS OF PRODUCTS OR SERVICES IN PROCUREMENT CATEGORIES WHERE WMDVLGBTBE UTILIZATION HAS BEEN LOW, SUCH AS LEGAL AND



FINANCIAL SERVICES, FUEL PROCUREMENT, AND AREAS THAT ARE CONSIDERED HIGHLY TECHNICAL IN NATURE.

A significant factor in Level 3's low WMDVLGBTBE utilization is that a significant portion of the company's spend is in the area of network equipment and software. Level 3 reviews this area regularly and continues to seek new WMDVLGBTBE entrants in this area. Several suppliers explained, however, that the high level of ongoing capital investment required by most network equipment and software companies is a deterrent to new entrants and is the reason that almost all current vendors in this area are publicly held companies.

Level 3 is committed to providing increased opportunities for diverse businesses in low utilization categories. In those cases, where Level 3 is challenged by supply chain realities that may impede the ability to buy directly from WMDVLGBTBE suppliers, the company uses the Tier 2 program to expand supplier diversity efforts. Level 3 expresses its desire to primary contractors that they continue to utilize, make new awards, and report spending with diverse suppliers in fulfillment of their contracts. An example of Level 3's efforts to include its prime suppliers in the Tier 2 program is found in its external Supplier Diversity webpage located at http://www.level3.com/en/suppliers/. Level 3's reporting process, validation, and data consolidation was designed to augment existing efforts to increase meaningful business opportunities for diverse suppliers. The company's spend with Tier 2 suppliers that have strong diversity programs is substantial and reflected in this report. As the Tier 2 reporting program matures, Level 3 is realizing growth in diverse spending through its partners.

9.1.9 UTILITIES SHALL RETAIN ALL DOCUMENTS AND DATA THEY RELY ON IN PREPARING THEIR WMDVLGBTBE ANNUAL REPORT FOR THE LONGER OF EITHER THREE YEARS OR IN CONFORMANCE WITH THE UTILITIES' INDIVIDUAL DOCUMENT RETENTION POLICIES, AND SHALL PROVIDE THESE DOCUMENTS AND DATA TO THE COMMISSION UPON REQUEST.

Level 3 is in compliance with this provision.

9.1.10 EACH UTILITY WHICH ELECTS TO REPORT FUEL PROCUREMENT SEPARATELY MUST FILE WITH THE EXECUTIVE DIRECTOR BY MARCH 1 OF EACH YEAR, BEGINNING IN 1991, A SEPARATE DETAILED AND VERIFIABLE REPORT ON WMDVBE PARTICIPATION IN FUEL MARKETS. THESE REPORTS MUST INCLUDE, AT A MINIMUM, THE RESULTS OF PURCHASES IN EACH FUEL CATEGORY. UTILITIES SHALL REPORT RENEWABLE AND NONRENEWABLE ENERGY PROCUREMENT IN A MANNER SIMILAR TO THEIR REPORTING OF FUEL PROCUREMENT.

Level 3 will evaluate the ability to report renewable and nonrenewable energy procurement for future plans. Level 3 is not reporting renewable and nonrenewable energy procurement separately in the 2017 plan.

GO156, §10 2017 ANNUAL PLAN

10.1.1 SHORT, MID, AND LONG TERM GOALS SET AS REQUIRED BY SECTION 8, SUPRA

Level 3 uses historical information from prior years, along with its anticipated company spend for the coming plan year, knowledge of major initiatives and opportunities, and input from key corporate departments, regional leadership, and local management in establishing its annual goals and objectives. While economic factors and influences outside the company's control affect overall purchasing decisions Level 3 will seek opportunities to improve upon stated goals and the resulting accomplishments year over year.



A summary of Level 3's goals are as follows:

	ATTACHMENT C															Page 13									
			N	ame of Utili	ty				Year of Report								G.O. #156 Sec. 10.1.1								
	WINDVLGBTBE ANNUAL SHORT, MID, AND LONG-TERM GOALS BY PRODUCT AND SERVICE CATEGORY																								
	Short-Term (2016)									Mid-Term (2019)								Long-Term (2021)							
		Enterpris e (MBE)	Women Business Enterprise (WBE)	Women Minority Business Enterprise (WMBE)		Women Minority LGBT Business Enterprise (WMLGBTBE)	Disabled Veterans Business Enterpris e (DVBE)	WMDVLGBTBE	Minority	Enterpris e (MBE)	Women Business Enterpris e (WBE)	Women Minority Business Enterpris e (WMBE)	Business	Women Minority LGBT Business Enterprise (WMLGBTBE)	(DVBE)	WMDVLGBTBE	Minority	Enterpris e (MBE)	Rusinoss	Women Minority Business Enterpris e (WMBE)	Lesbian, Gay, Bisexual, Transgende r Business Enterprise (LGBTBE)		Disabled Veterans Business Enterpris e (DVBE)	WMDVLGBTBE	
Products/Services	Men Wor	nen			(LOBIDE)				Men Wor	nen			(LODTDL)				Men Wom	en			(EGDTDE)			i	
All	0.00% 0.0	0% 3.50%	0.50%	0.00%	0.00%	0.00%	0.50%	4.50%	0.00% 0.0	0% 5.00%	1.00%	0.00%	0.00%	0.00%	1.00%	7.00%	0.00% 0.00	6 15.00%	5.00%	0.00%	0.00%	0.00%	1.50%	21.50%	
Subtotal	0.00% 0.0	0% 3.50%	0.50%	0.00%	0.00%	0.00%	0.50%	4.50%	0.00% 0.0	0% 5.00%	1.00%	0.00%	0.00%	0.00%	1.00%	7.00%	0.00% 0.00	15.00%	5.00%	0.00%	0.00%	0.00%	1.50%	21.50%	

*The stated goals are not legally enforceable requirements or quotas of any kind and failure to meet or exceed them, or any other portion of this plan, is not subject to any penalty. PER CPUC Go 156 (JUNE 2015) SECTION 8.3, NUMERICAL GOALS WILL BE EXCUSED FOR THE FIRST FIVE YEARS FOR LGBTBE'S IN ORDER THAT PARTICIPATION IN PROCUREMENT PROGRAMS CAN BE ESTABLISHED AND IMPLEMENTED TO GATHER DATA AND EXPERIENCE TO SET MEANINGFUL TARGET GOALS.

10.1.2 A DESCRIPTION OF WMDVLGBTBE PROGRAM ACTIVITIES PLANNED FOR THE NEXT CALENDAR YEAR. THIS DESCRIPTION SHALL INCLUDE BOTH INTERNAL AND EXTERNAL ACTIVITIES

In 2017, Level 3 plans to work with California business units to identify opportunities to expand the use of WMDVLGBTBE vendors.

In order to meet its 2017 goals, Level 3 is in the process of establishing the following *internal* activities:

1. Local Goals and Objectives.

In order for any program to be effective, Level 3 believes that goals and objectives must be established at the lowest common level within the company to ensure success. While Level 3 has established supplier diversity goals and objectives in North America in support of its Federal plan, the company is also aware that the CA Plan and goals has components that must be applied to each individual market for them to be meaningful. In 2017, the Supplier Diversity Team, North American Procurement Organization, and Local Management will, through collaborative planning and implementation sessions, continue efforts to reinforce the Supplier Diversity goals for each of the California markets that will ultimately contribute to the overall 2017 Plan. This reinforcement process will engage, challenge, and establish local accountability to identify new and diverse sources of supply for employees who make purchasing decisions.

2. <u>Training and Education</u>.

In addition to updated training for Level 3's key corporate departments, targeted refresher training will continue to be communicated to the North American Procurement organization and employees. Level 3 recognizes that not only must the management team and employees be knowledgeable about the WMDVLGBTBE program, they must also be well versed and familiar with the necessary supplier diversity "tools" to succeed. It is Level 3's objective to ensure that the WMDVLGBTBE goals and objectives are clearly communicated and understood by every employee involved in the evaluation, recommendation, or selection of vendors, and that they have the appropriate tools and resources at their disposal.



Specific topics to be covered in 2017 market specific diversity training include:

- Visibility to the goals and requirements stated within the 2017 Annual Plan as submitted to the CPUC.
- Refresher training on key sections of GO156 and employee responsibility.
- WMDVLGBTBE Prime Contractor Outreach.
- CPUC Clearinghouse as a resource tool for validation of existing and location of potential diverse suppliers.
- 2017 Annual Plan as submitted to the GSA.
- Targeted diversity opportunities for underutilized businesses.
- Local Diversity Leaders and resources.

3. WMDVLGBTBE Prime Contractor Outreach.

Level 3 intends to strengthen its Supplier Diversity Outreach on a continuing basis in 2017. Some of the efforts the company plans to undertake include:

- Actively expanding the company's California source pools by leveraging the CPUC Clearinghouse and the California Department of General Services (DGS) Supplier Diversity Website supplier databases.
- Participate in Supplier Diversity seminars, conferences, workshops, and renew membership(s) with supplier diversity councils.
- Supporting outreach efforts through contacts with minority and small business trade associations, and attendance at minority, veteran-owned, service-disabled veteran-owned, lesbian, gay, bisexual and transgender-owned, minority-owned and women-owned business procurement conferences and trade fairs nationally and locally within key markets (i.e., California).
- Partner with the Federal Small Business Administration, or the California state counterpart, to seek alternative sources for supply or opportunities to further mature Level 3's diversity program.
- Partner with an Ethnic Business Association or Ethnic Chamber to seek alternative sources for supply or opportunities to further mature Level 3's *diversity program.*

4. <u>Subcontracting Program.</u>

Level 3 plans to continue strengthening Tier 2 subcontracting program that encourages prime contractors to expand their utilization of WMDVLGBTBE subcontractors pursuant to GO156 §6.3. In particular, Level 3 will focus on prime contractors with whom the company has historically spent over \$500,000 for products and services and \$1,000,000 for construction services. Level 3 will continue to encourage the use of the CPUC Clearinghouse to locate and validate the diversity status of subcontractors.



5. <u>Employee Communication.</u>

In 2017, Level 3 intends to improve and enhance create its internal Supplier Diversity webpage to incorporate resources for employees to increase opportunities to locate diverse suppliers through use of internal bid lists, links to external sites (such as the CPUC and DGS Supplier Diversity website), and other informational tools specific to Supplier Diversity efforts. Level 3 will seek opportunities to further develop means for vendors to update their records with current diversity status, and to streamline WMDVLGBTBE inclusion on bid opportunities. Level 3 is also working to identify a mechanism for new, diverse suppliers to register for inclusion in future business solicitations. The research, development and implementation are planned for 2017.

6. <u>Contracting.</u>

Level 3 will continue to work to identify bid opportunities and include supplier diversity provisions in its RFXs, company Certification Forms (that enable the company to further identify opportunities and track the diverse status of its supplier base), and incorporate diversity requirements in its due diligence process.

7. <u>Data Quality.</u>

Level 3 will continue to work to identify bid opportunities and include supplier diversity provisions in its RFXs, company Certification Forms and incorporate diversity requirements in its due diligence process. Level 3 will continue to work with Accounts Payable and IT departments to update and maintain diverse supplier records. New suppliers will continue to be required to complete a Supplier Certification Form and provide current certification information as part of the company's standard vendor onboarding and set-up process.

8. <u>Supplier Certification.</u>

Level 3 plans to train on and use the CPUC Clearinghouse, including the certification process, and encourage the company's existing diverse suppliers to submit for certification.

Level 3 is in the process of establishing the following *external* actions:

- 1. Attend WMDVLGBTBE Business Opportunity Workshops, Minority Business Enterprise Seminars and Trade Fairs.
- 2. Contact diverse and small business trade associations.
- 3. Identify and work with primary contacts at small and diverse trade associations to improve upon networking and sourcing opportunities.
- 4. Contact diverse business development organizations.
- 5. Attend minority, women-owned, and other diverse business/procurement conferences.

10.1.3 PLANS FOR RECRUITING WMDVLGBTBE SUPPLIERS OF PRODUCTS OR SERVICES WHERE WMDVLGBTBE UTILIZATION HAS BEEN LOW, SUCH AS LEGAL AND FINANCIAL SERVICES, FUEL PROCUREMENT, AND AREAS



THAT ARE CONSIDERED HIGHLY TECHNICAL IN NATURE.

- Once a baseline is established, Level 3 plans to meet and work with key departments that purchase products or services in areas where WMDVLGBTBE utilization has been low to help design procurement "packages" that permit and encourage the participation of WMDVLGBTBE concerns.
- Directly or indirectly counsel WMDVLGBTBE suppliers and/or California employees on areas that present subcontracting opportunities.

10.1.4 PLANS FOR SEEKING AND OR RECRUITING WMDVLGBTBE SUPPLIERS OF PRODUCTS OR SERVICES IN ANY "EXCLUDED CATEGORY" OF PRODUCTS OR SERVICES WHICH HAS BEEN REMOVED FROM THE PROCUREMENT DOLLAR BASE USED TO SET GOALS BECAUSE OF THE ESTABLISHED UNAVAILABILITY OF WMDVLGBTBE SUPPLIERS. PLANS FOR SEEKING AND OR RECRUITING WMDVLGBTBE SUPPLIERS OF PRODUCTS OR SERVICES WHERE WMDVLGBTBE SUPPLIERS ARE CURRENTLY UNAVAILABLE

Level 3 currently has no plans to purchase or classify any products or services in an "excluded category" in 2017, other than those described above.

10.1.5 PLANS FOR ENCOURAGING BOTH PRIME CONTRACTORS AND GRANTEES TO ENGAGE WMDVLGBTBES IN SUBCONTRACTS IN ALL CATEGORIES WHICH PROVIDE SUBCONTRACTING OPPORTUNITIES.

Level 3 is committed to providing increased opportunities for diverse businesses, but in some cases, the company is challenged by supply chain realities that may impede the ability to buy directly from WMDVLGBTBE suppliers. In those cases, Level 3 will rely upon its prime contractors' Tier 2 subcontracting activities to expand supplier diversity efforts. Level 3 is in the process of implementing a Tier 2 program to encourage its prime providers to utilize diverse suppliers in fulfillment of their contracts. This process is designed to augment existing efforts to increase meaningful business opportunities for diverse suppliers.

Level 3 remains committed to achieving the maximum practical utilization of WMDVLGBTBE vendors in all categories and sees Tier 2 purchases as an opportunity to expand business opportunities. It should be noted, however, that the award of subcontracts are at the sole discretion of the prime contractor.

10.1.6 PLANS FOR COMPLYING WITH THE WMDVLGBTBE PROGRAM GUIDELINES ESTABLISHED BY THE COMMISSION AS REQUIRED BY PUBLIC UTILITIES SECTION 8283(C). THE EXECUTIVE DIRECTOR'S OFFICE WILL BE RESPONSIBLE FOR DEVELOPING, PERIODICALLY REFINING, AND RECOMMENDING SUCH GUIDELINES FOR THE COMMISSION'S ADOPTION IN AN APPROPRIATE PROCEDURAL FORUM

Level 3 will monitor any changes to the program guidelines to ensure continued compliance with the program.