

SUPPLIER **DIVERSITY**

helping to grow opportunities

2016 Annual Report - 2017 Annual Plan



Let's turn the answers on.

EXECUTIVE SUMMARY

In accordance with the provisions of General Order (GO) 156, PacifiCorp, d/b/a Pacific Power (PacifiCorp or Company) respectfully submits its 2016 Annual Report and 2017 Annual Plan for the Utility Supplier Diversity Program. The Annual Report covers the period of January 1, 2016, through December 31, 2016, and the Annual Plan covers January 1, 2017, through December 31, 2017.

This report provides information regarding the Company's Women, Minority, Disabled Veteran, Lesbian, Gay, Bisexual, and Transgender Business Enterprise (WMDVLGBTBE) procurement program and summarizes PacifiCorp's utilization of WMDVLGBTBE suppliers during 2016. The report generally follows the reporting format guidelines established in California Public Utilities Commission (Commission) Decision (D.) 95-12-045.

INTRODUCTION

PacifiCorp's scope of operations in northern California is very limited, serving only 45,000 customers in the communities of Yreka, Mt. Shasta, Crescent City and Alturas. This represents a population density of less than four customers per square mile. By comparison, the population density of Los Angeles and San Francisco exceeds 20,000-30,000 and 12,000-18,000 customers respectively per square mile. PacifiCorp's northern California customers account for only 1.43 percent of the total kilowatt hour sales in PacifiCorp's six state service territory (California, Oregon, Washington, Idaho, Utah and Wyoming), and only 0.67 percent of PacifiCorp's total procurement spend.

PacifiCorp is a subsidiary of Berkshire Hathaway Energy (BHE), and one of a number of utilities in the BHE family of companies spanning the United States, United Kingdom and Canada. Much of PacifiCorp's procurement contracts are aggregated at the BHE level, leveraging the global marketplace to provide value to all of BHE's customers. While this covers a wide range of materials, equipment and professional services, general services are primarily sourced from PacifiCorp's local communities.

In 2016 PacifiCorp restructured its supplier diversity program. PacifiCorp's Vice President of Operations assumed the role of executive sponsor, and the supplier diversity team membership expanded to include managers and key decision makers responsible for service relationships in PacifiCorp's service territory. This effort focused PacifiCorp's supplier diversity outreach at the local community level.

These efforts resulted in an expansion of the competitive opportunities provided to these suppliers. PacifiCorp increased the number of diverse suppliers registered as pre-qualified vendors. There were 342 such vendors registered in 2014, and 523 by the end of 2016, a 53 percent increase. More than 59 percent are also registered with the California Supplier Clearinghouse (Clearinghouse). In addition, the dollars spent with diversity suppliers increased 55.28 percent from 2015 to 2016 while spend in California actually decreased by 6.84 percent.

ATTACHMENT C

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PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.1
Description of WMDVLGBTBE Program Activities During the Previous Calendar Year		

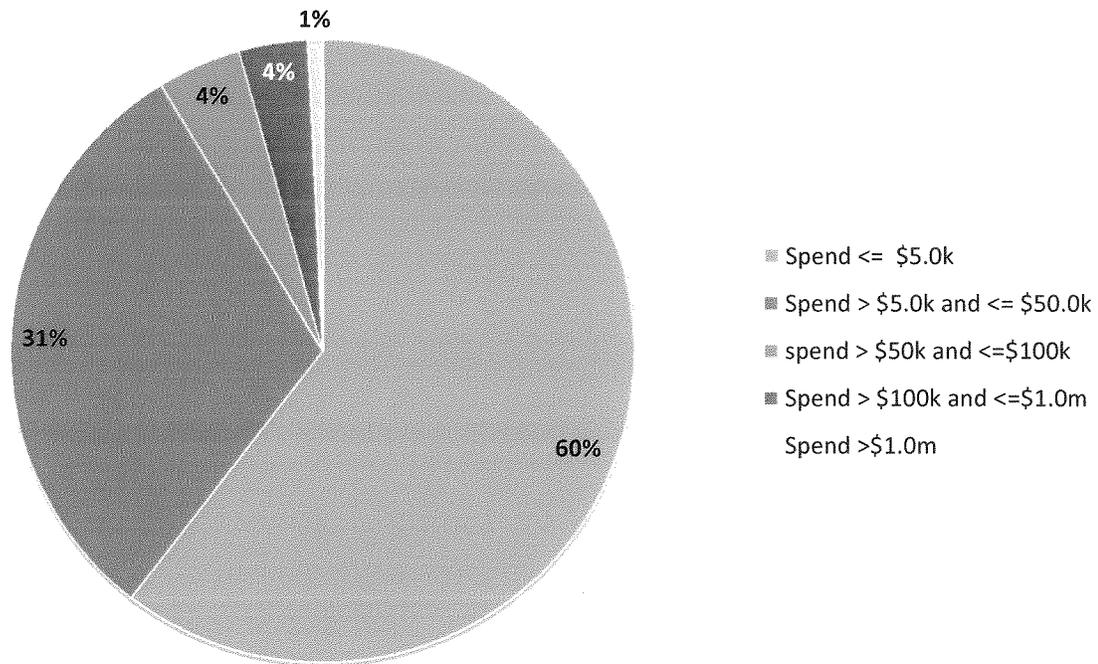
INTERNAL PROGRAM ACTIVITIES

PacifiCorp's sourcing model requires that purchase decisions be based on an objective evaluation of documented and pre-established criteria, which include a variety of factors determined by the sourcing team. The Company's objective is to obtain the maximum value:

- For each dollar it spends
- At the lowest "total cost of ownership"

Suppliers who meet the Company's safety, quality, risk management and value for money requirements are invited to the competitive bids and have the opportunity to win business through master contracts, project-specific contracts, local purchase orders and through tier 1 contractors. The Company requires formal competitive bids on purchases greater than \$50,000 but permits informal bids on purchases between \$5,000 and \$50,000. Purchases below \$5,000 can be made by operations staff without the engagement of procurement. Purchases not subject to a formal bid make up 91 percent of the purchase order spend in California.

California Number of Suppliers by 2016 Spend (253 total)



PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.1
Description of WMDVLGBTBE Program Activities During the Previous Calendar Year		

PacifiCorp expanded its diversity supplier database

To facilitate operations staff identification and use of diversity suppliers, the Company's internal vendor database was expanded and enhanced to make it easier to search for specific goods and services.

In 2016 WMDVLGBTBE certifications continued to be verified with all suppliers in PacifiCorp's enterprise resource planning system vendor database. This validation of certification resulted in 523 suppliers identified as WMDVLGBTBE. Suppliers were also encouraged to register with the Clearinghouse if they were interested in doing business in California. This diversity supplier database is published on PacifiCorp's intranet and available to procurement personnel and all field staff who are authorized to make local purchases.

EXTERNAL PROGRAM ACTIVITIES

In 2016, Pacific Power partnered with the California Public Utilities Commission's Diversity Clearinghouse to proactively connect with small and diverse businesses at the San Bernardino and Pasadena business expos. Businesses were provided information on how to do business with Pacific Power and the timing of the 2016 major bids and year-round buys by hydro and field operations in California. At each event businesses were able to self-select and provide details regarding their ability to provide bids and do work in northern California through one-on-one interface at the events. In 2016, nine new qualified businesses were identified in May and fifteen in October as ready and capable to do business in Pacific Power's service territory when bid opportunities arise.

Through the Oregon Association of Minority Entrepreneurs (OAME), PacifiCorp is participating in their diversity supplier mentorship program. PacifiCorp is providing advice and guidance to help these business grow and compete, including business strategy, organizational structure, proposal development, and resource management. PacifiCorp is using this experience to build a supplier diversity mentorship program for its rural service territories, including northern California. PacifiCorp is working with its first supplier in northern California, a certified woman-owned business enterprise providing tree services and vegetation management. This contract has been executed and has expanded to support PacifiCorp's service territory. The impact of this particular contracted business enterprise will significantly increase PacifiCorp's spend in California towards WMDVLGBTBE and has informed our goals for procurement spend in the near future.

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.1
Description of WMDVLGBTBE Program Activities During the Previous Calendar Year		

PacifiCorp Overall Use of Diversity Suppliers

Company-wide procurement with all suppliers was \$1,498,648,362, which is a 3.46 percent increase from 2015. Company-wide spend with verified WMDVLGBTBE suppliers was \$23,735,474, which is an 18.23 percent decrease from 2015. Total spend with California-certified WMDVLGBTBE suppliers used Company-wide was \$23,477,735, which is a 9.76 percent decrease from 2015. Direct and subcontractor spend with suppliers in the Company's California service territory was \$10,513,719 and of that \$356,959 was with certified WMDVLGBTBE suppliers, which is a 55.28% increase from 2015. In 2016 PacifiCorp added 61 diversity suppliers to its diversity supplier database.

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.2
WMDVLGBTBE Annual Results by Ethnicity		

			2016			
			Direct	Sub	Total \$	%
1	Minority Male	Asian Pacific American	\$0	\$0	\$0	0.00%
2		African American	\$0	\$0	\$0	0.00%
3		Hispanic American	\$134,768	\$0	\$134,768	1.28%
4		Native American	\$0	\$0	\$0	0.00%
5		Total Minority Male	\$134,768	\$0	\$134,768	1.28%
6	Minority Female	Asian Pacific American	\$1,084	\$0	\$1,084	0.01%
7		African American	\$19,771	\$0	\$19,771	0.19%
8		Hispanic American	\$0	\$139,517	\$139,517	1.33%
9		Native American	\$0	\$0	\$0	0.00%
10		Total Minority Female	\$20,855	\$139,517	\$160,371	1.53%
11	Total Minority Business Enterprise (MBE)		\$155,623	\$139,517	\$295,139	2.81%
12	Women Business Enterprise (WBE)		\$61,819	\$0	\$61,819	0.59%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$0	\$0	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		\$0	\$0	\$0	0.00%
15	Other 8(a)*		\$0	\$0	\$0	0.00%
16	TOTAL WMDVLGBTBE		\$217,442	\$139,517	\$356,959	3.40%
17	Net Procurement**		\$10,513,719			

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE

** NET PROCUREMENT INCLUDES PURCHASE ORDER, AND NON-PURCHASE ORDER DOLLARS

Direct - DIRECT PROCUREMENT

Sub - SUBCONTRACTOR PROCUREMENT

% - PERCENTAGE OF NET PROCUREMENT

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.2
WMDVLGBTBE Direct Procurement by Product and Service Categories		

				Products		Services		Total	
				\$	%	\$	%	\$	%
1	Minority Male	Asian Pacific American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
2		African American	Direct	\$0	0.00%	\$134,768	1.28%	\$134,768	1.28%
3		Hispanic American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
4		Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
5		Total Minority Male	Direct	\$0	0.00%	\$134,768	1.28%	\$134,768	1.28%
6	Minority Female	Asian Pacific American	Direct	\$1,004	0.01%	\$80	0.00%	\$1,084	0.01%
7		African American	Direct	\$0	0.00%	\$19,771	0.19%	\$19,771	0.19%
8		Hispanic American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
9		Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
10		Total Minority Female	Direct	\$1,004	0.01%	\$19,851	0.19%	\$20,855	0.20%
11	Total Minority Business Enterprise (MBE)		Direct	\$1,004	0.01%	\$154,619	1.47%	\$155,623	1.48%
12	Women Business Enterprise (WBE)		Direct	\$0	0.00%	\$61,819	0.59%	\$61,819	0.59%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
15	Other 8(a)*		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
16	TOTAL WMDVLGBTBE		Direct	\$1,004	0.01%	\$216,438	2.06%	\$217,442	2.07%

17	Total Product Procurement	\$0
18	Total Service Procurement	\$0
19	Net Procurement**	\$10,513,719
20	Total Number of WMDVLGBTBEs that Received Direct Spend	7

PacifiCorp is unable to split total procurement spend between product and service

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 ** NET PROCUREMENT INCLUDES PURCHASE ORDER, AND NON-PURCHASE ORDER DOLLARS
 Direct - DIRECT PROCUREMENT
 Sub - SUBCONTRACTOR PROCUREMENT
 % - PERCENTAGE OF NET PROCUREMENT

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.2
WMDVLGBTBE Subcontractor Procurement by Product and Service Categories		

			Products		Services		Total		
			\$	%	\$	%	\$	%	
1	Minority Male	Asian Pacific American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
2		African American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
3		Hispanic American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
4		Native American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
5		Total Minority Male	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
6	Minority Female	Asian Pacific American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
7		African American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
8		Hispanic American	Sub	\$139,517	1.33%	\$0	0.00%	\$139,517	1.33%
9		Native American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
10		Total Minority Female	Sub	\$139,517	1.33%	\$0	0.00%	\$139,517	1.33%
11	Total Minority Business Enterprise (MBE)		Sub	\$139,517	1.33%	\$0	0.00%	\$139,517	1.33%
12	Women Business Enterprise (WBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
15	Other 8(a)*		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
16	TOTAL WMDVLGBTBE		Sub	\$139,517	1.33%	\$0	0.00%	\$139,517	1.33%

17	Total Product Procurement	\$0
18	Total Service Procurement	\$0
19	Net Procurement**	\$10,513,719

PacifiCorp is unable to split total procurement spend between product and service

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 ** NET PROCUREMENT INCLUDES PURCHASE ORDER, AND NON-PURCHASE ORDER DOLLARS
 Direct - DIRECT PROCUREMENT
 Sub - SUBCONTRACTOR PROCUREMENT
 % - PERCENTAGE OF NET PROCUREMENT

PACIFICORP 2016 Report G. O. #156 Sec 9.1.2
 WMDVLGBTBE Procurement by Standard Industrial Categories

SIC Category	Asian Pacific American		African American		Hispanic American		Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)**	Total WMDVLGBTBE	Total Dollars
	Male	Female	Male	Female	Male	Female	Male	Female							
9121 - Legislative Bodies	\$ \$0	\$0	\$0	\$0	\$96,387	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$96,387	N/A
1799 - Special Trade Contractors, Not Elsewhere Classified	% 0.00%	0.00%	0.00%	0.00%	71.52%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	27.00%	N/A
8711 - Engineering Services	\$ \$0	\$0	\$0	\$0	\$38,381	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$38,381	N/A
7361 - Employment Agencies	% 0.00%	0.00%	0.00%	0.00%	28.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	10.75%	N/A
7372 - Prepackaged Software	\$ \$0	\$1,004	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,004	N/A
7375 - Information Retrieval Services	% 0.00%	92.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.43%	N/A
7379 - Computer Related Services, Not Elsewhere Classified	\$ \$0	\$80	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$80	N/A
5172 - Petroleum and Petroleum Products except Bulk Stations and Terminals	% 0.00%	7.38%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	N/A
TOTAL	\$ \$0	\$1,084	\$0	\$19,771	\$134,768	\$139,517	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$356,959	\$10,513,719
	% 0.00%	0.01%	0.00%	0.19%	1.28%	1.33%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.40%	

Total Product Procurement \$0
 Total Service Procurement \$0

Net Procurement*** \$10,513,719

PacificCorp is unable to split total procurement spend between product and service

PacificCorp does not track all procurement by SIC code

NOTE: FIRMS WITH MULTIPLE MINORITY OWNERSHIP STATUS
 **FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 ***NET PROCUREMENT INCLUDES PURCHASE ORDER AND NON-PURCHASE ORDER DOLLARS
 TOTAL DOLLARS - TOTAL PROCUREMENT DOLLAR AMOUNT IN THE SPECIFIC SIC CATEGORY
 % - PERCENTAGE OF TOTAL DOLLARS

PACIFICORP	2016 Report	G. O. #156 Sec 9.1.2 (D.11-05-019 & D.06-11-028)
Number of WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse		

# WMDVLGBTBEs	Data on Number of Suppliers					Utility-Specific 2016 Summary						
	Revenue Reported to CHS					Utility-Specific 2016 Summary						
	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million	1	0	0	0	0	1	7	1	0	0	0	8
Under \$5 million	2	0	0	0	0	2	0	0	0	0	0	0
Under \$10 million	0	1	0	0	0	1	0	0	0	0	0	0
Above \$10 million	4	0	0	0	0	4	0	0	0	0	0	0
TOTAL	7	1	0	0	0	8	7	1	0	0	0	8

WMDVLGBTBE \$M	Revenue Reported to CHS					Utility-Specific 2016 Summary						
	Revenue Reported to CHS					Utility-Specific 2016 Summary						
	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million	\$904,107	\$0	\$0	\$0	\$0	\$904,107	\$295,139	\$61,819	\$0	\$0	\$0	\$356,959
Under \$5 million	\$7,410,120	\$0	\$0	\$0	\$0	\$7,410,120	\$0	\$0	\$0	\$0	\$0	\$0
Under \$10 million	\$0	\$7,510,027	\$0	\$0	\$0	\$7,510,027	\$0	\$0	\$0	\$0	\$0	\$0
Above \$10 million	\$5,814,359,829	\$0	\$0	\$0	\$0	\$5,814,359,829	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$5,822,674,056	\$7,510,027	\$0	\$0	\$0	\$5,830,184,083	\$295,139	\$61,819	\$0	\$0	\$0	\$356,959

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 CHS: SUPPLIER CLEARINGHOUSE

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.2
Description of WMDVLGBTBEs with CA Majority Workforce		

PacifiCorp is unable to determine the number of WMDVLGBTBEs who have the majority of their workforce working in California.

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.3
WMDVLGBTBE Program Expenses		

PacifiCorp employees in various different departments work on WMDVLGBTBE efforts. The Company's employees do not specifically track their time working on WMDVLGBTBE, which is why PacifiCorp doesn't have information on employee wages.

Expense Category	2016
Wages	\$0
Other Employee Expenses	\$0
Program Expenses	\$3,018
Reporting Expenses	\$0
Training	\$0
Consultants	\$0
Other	\$0
TOTAL	\$3,018

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.4
Description of Progress in Meeting or Exceeding Set Goals		

Although Company did not reach its goal of 10% spend with WMDVLGBTBE suppliers, the California spend in 2016 with WMDVLGBTBE was \$356,959, which is a 55.28% increase over 2015. This was accomplished even though total spend in California decreased by 6.84% compared to 2015. In addition, direct spending in the Company's California service territory is very limited. Of the total Company spend, only 0.70% was made within the California service territory. This report doesn't include corporate-wide spend for all six states, a portion of which benefits rate payers in California.

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.4
WMDVLGBTBE Results and Goals		

Category	2016 Results	2016 Goals
Minority Men	1.28%	3.00%
Minority Women	1.53%	5.00%
Minority Business Enterprise (MBE)	2.81%	8.00%
Women Business Enterprise (WBE)	0.59%	2.00%
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.00%	0.00%
Disabled Veteran Business (DVBE)	0.00%	0.00%
TOTAL WMDVLGBTBE	3.40%	10.00%

% - PERCENTAGE OF NET PROCUREMENT

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.5
Description of Prime Contractor Utilization of WMDVLGBTBE Subcontractors		

Company continues to encourage prime contractors to subcontract with diversity suppliers. Primes are required to submit a supplier diversity plan with each proposal, including confirmation that they have contacted suppliers of diversity and obtained their commitment to participate.

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.5
Summary of Prime Contractor Utilization of WMDVLTBTE Subcontractors		

	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLTBTE
Direct \$	\$0	\$139,517	\$139,517	\$0	\$0	\$0	\$0	\$139,517
Subcontracting \$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total \$	\$0	\$139,517	\$139,517	\$0	\$0	\$0	\$0	\$139,517

Direct %	0.00%	1.33%	1.33%	0.00%	0.00%	0.00%	0.00%	1.33%
Subcontracting %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total %	0.00%	1.33%	1.33%	0.00%	0.00%	0.00%	0.00%	1.33%

Net Procurement**	\$10,513,719
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NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLTBTE

**NET PROCUREMENT INCLUDES PURCHASE ORDER AND NON-PURCHASE ORDER DOLLARS

% - PERCENTAGE OF NET PROCUREMENT

Direct - DIRECT PROCUREMENT

Sub - SUBCONTRACTOR PROCUREMENT

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.6
A List of WMDVLGBTBE Complaints Received and Current Status		

PacifiCorp is not aware of any WMDVLGBTBE complaints during 2016.

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.7
Description of Efforts to Recruit WMDVLGBTBE Suppliers in Low Utilization Categories		

PacifiCorp's internal and external program activities described in section 9.1.1 are aimed at recruiting WMDVLGBTBE suppliers of products or services in procurement categories where WMDVLGBTBE use has been low as well as in all other procurement categories.

PACIFICORP	2016 Report	G.O. #156 Sec. 9.1.11
WMDVLGBTBE Fuel Procurement		

Not Applicable

PACIFICORP	2016 Report	G.O. #156 Sec. 10.1.2
Description of WMDVLGBTBE Planned Program Activities for the Next Calendar Year		

Planned WMDVLGBTBE internal program activities for 2017

PacifiCorp will continue to inform and educate executives and their direct reports, procurement staff, operational staff and all company employees who interact with suppliers on the program to increase supplier diversity. This will be accomplished with individual training sessions as well as Company-wide newsletter and publications.

Operational staff will be more directly involved in communicating the Company's goals and expectations to suppliers and prime contractors.

PacifiCorp will continue to implement changes to reduce barriers to participation as a supplier to PacifiCorp.

These include: providing a fast track pre-qualification process for diversity suppliers, monitoring the number of diversity suppliers included on the bid lists and publishing the list of diversity suppliers quarterly to business champions and low dollar purchasers for their review and use.

Planned WMDVLGBTBE external program activities for 2017

PacifiCorp will:

-Partner with local community agencies and organizations to identify potential suppliers using:

- i. Joint utility outreach events.
- ii. Targeted territory supplier events.
- iii. Targeted territory or good/service supplier outreach.

-Update the Company Internet site with instructional guides for suppliers.

-Conduct focus group(s) to understand suppliers' perspective on obtaining PacifiCorp's business.

-Create and conduct webinar(s) on using PacifiCorp's e-sourcing tool.

-Collect formal feedback from diversity suppliers who are invited to a bid but choose not to submit a bid.

-PacifiCorp is participating in the Oregon Association of Minority Entrepreneurs mentoring program, and is using this experience to develop a Supplier Mentoring Program for its California service territory.

-Pacific Power is working with the American Indian Chamber of Commerce and Jefferson Economic Development Institute to identify local diverse businesses and hold an outreach event to potentially identify an American Indian business for Pacific Power to mentor.

-The CPUC, SMUD, and Pacific Power are discussing holding the CPUC northern region's fall small business outreach expo in Eureka or Redding, the first time the expo will be held within 3 hours of Pacific Power's California service territory.

PACIFICORP	2016 Report	G.O. #156 Sec. 10.1.3
Plans for Recruiting WMDVLGBTBE Suppliers in Low Utilization Areas		

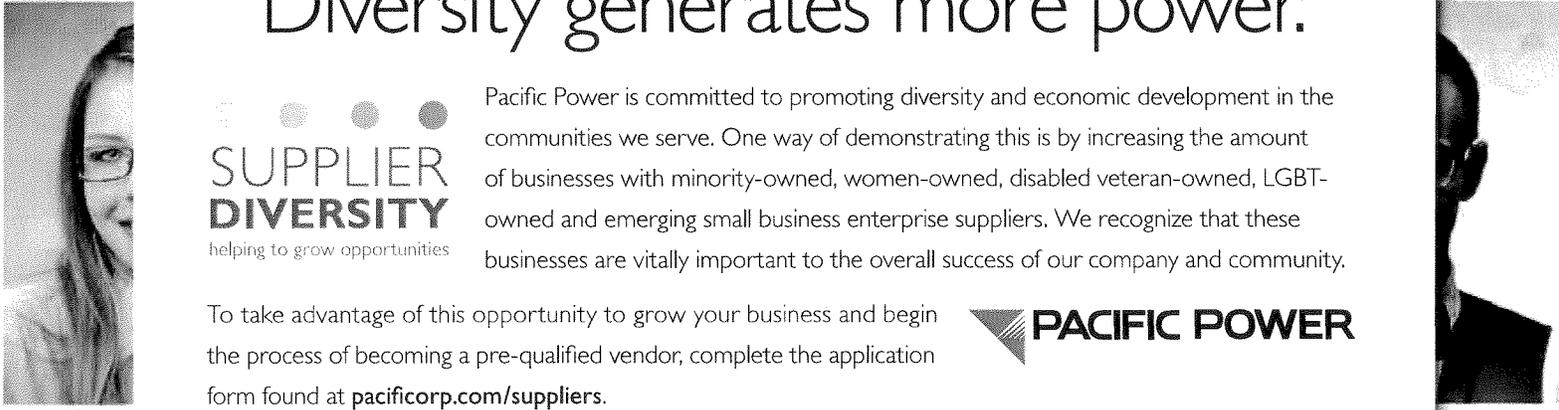
PacifiCorp will continue its concerted efforts in the recruitment of available WMDVLGBTBE suppliers in all product and service categories. WMDVBE outreach activities will be addressed by the Company's diversity supplier development team in conjunction with procurement and operational staff.

PACIFICORP	2016 Report	G.O. #156 Sec. 10.1.5
Plans for Encouraging Prime Contractors to Subcontract WMDVLGBTBE Suppliers		

The Company continues to encourage prime contractors to subcontract with diversity suppliers. Primes are required to submit a supplier diversity plan with each proposal, including confirmation that they have contacted suppliers of diversity and obtained their commitment to participate.

PACIFICORP	2016 Report	G.O. #156 Sec. 10.1.6
Plans for Complying with WMDVLGBTBE Program Guidelines		

See Section 10.1.2 for a description of PacifiCorp's GO-156 program activities planned for 2017. PacifiCorp will consider the recommendations by the Commission's Advisory and Compliance Division for the achievement of maximum results in implementing legislative policy and General Order 156 consistent with the WMDVLGBTBE program guidelines. PacifiCorp has included in this report information on lesbian, gay, bisexual, and transgender-owned businesses as part of the supplier diversity program in compliance with R.14-10-009.



Diversity generates more power.

SUPPLIER DIVERSITY
helping to grow opportunities

Pacific Power is committed to promoting diversity and economic development in the communities we serve. One way of demonstrating this is by increasing the amount of businesses with minority-owned, women-owned, disabled veteran-owned, LGBT-owned and emerging small business enterprise suppliers. We recognize that these businesses are vitally important to the overall success of our company and community.

To take advantage of this opportunity to grow your business and begin the process of becoming a pre-qualified vendor, complete the application form found at pacificorp.com/suppliers.





SUPPLIER DIVERSITY

helping to grow opportunities

Diversity generates more power.

PacifiCorp is committed to promoting diversity and economic development in the communities we serve. One way of demonstrating this is by doing an increasing amount of business with minority-owned, women-owned, disabled veteran-owned, LGBT-owned and emerging small business enterprise (MWDVLGBTESB) suppliers. PacifiCorp recognizes that these businesses are vitally important to the overall success of our company and community.

We are committed to fostering an inclusive procurement process that is accessible and fair to all suppliers based on their ability to meet the company's performance, price and quality requirements. Our employees are responsible for identifying, qualifying, selecting and managing the procurement process for goods and services to assure that qualified diverse suppliers are appropriately included. Our employees are fully committed to our policies and practices relating to the inclusion of diverse suppliers.

We also strongly encourage our prime contractors and major suppliers to support supplier diversity by creating a competitive procurement process that provides opportunities to the greatest extent possible for diverse supplier sub-contractors and businesses.

Excellence in supplier diversity will lead to excellence in supply chain management while providing opportunities for success to a wide and diverse range of businesses in the communities we serve.

Our commitment is to:

- Actively and routinely, seek out qualified minority-owned, women-owned, disabled veteran-owned, LGBT-owned and small business enterprises that can provide competitive and high-quality commodities and services in a competitive market.
- Encourage participation and support of supplier diversity by major suppliers to PacifiCorp who are not minority-owned, women-owned, disabled veteran-owned, LGBT-owned and small business.
- Seek out opportunities to assist in the development and competitiveness of diversity suppliers through instruction, mentoring and other outreach activities.

To take advantage of this opportunity to grow your business and begin the process of becoming a pre-qualified vendor, complete the application form found at pacificorp.com/supplierdiversity. If you have questions, please feel free to email newsupplier@pacificorp.com.



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