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# Moving forward, together and stronger

Since the early days of our Supplier Diversity Program, we've been heartened by the resiliency of small and diverse businesses. They overcome challenges and adapt to changing conditions, while bringing innovative solutions and value to Southern California Edison (SCE) communities.

That's why for over 40 years, we've invested in their growth and development and access to contract opportunities. Our engagement with these suppliers has allowed us to safely deliver reliable, affordable and clean energy to our customers.

In 2021, we stepped up our efforts to support small and diverse firms as they faced unprecedented challenges brought on by another year of the COVID-19 pandemic. The continuing global supply chain disruption, labor shortages and health and safety protocols forced many businesses to reinvent their operations and we are doing what we can to help them succeed.

We took actions to address systemic racism, including economic inequities, and offer increased support to Black-owned and other disadvantaged businesses. While we can't wipe out years of injustices alone, our hope is to create more diverse, equitable and inclusive communities.

As our world recovers from the health and economic crisis and a sense of normalcy returns to everyday life, we remain committed to working with small and diverse suppliers. They are alongside us as we focus on new opportunities in clean energy, efficient electrification and building the grid of the future.

We are in awe of how these businesses continue to pivot their operations and seize new opportunities in the face of adversity. With our steadfast commitment to support small and diverse firms, we are helping them move forward and thrive.

# resilientevolve reinvent innovate pivot adapt





# Supplier diversity is part of our overall commitment to diversity, equity and inclusion (DEI), which guides our activities across the company.

Southern California Edison (SCE) is committed to a clean energy future, which is only possible through an unwavering commitment to our communities. Partnering with nonprofits, businesses and community groups inspires greater innovation and creativity as we work together to tackle big challenges and make a difference.

Our partnerships with small and diverse businesses are critical. Supplier diversity is part of our overall commitment to diversity, equity and inclusion (DEI), which guides our activities across the company. It informs our actions, decisions and practices at all levels.

For more than 40 years, our work with small and diverse firms has brought economic benefits to the regions where they do business. This impact is well beyond our operations and the diverse suppliers working with us.

For instance, African American-owned Coastal Environments hired hundreds of diverse subcontractors for SCE projects over the last three decades. This work included developing the world's largest artificial reef system in San Clemente and constructing 150 acres of wetlands near Del Mar.

Last year, we released our second annual Supplier Diversity Economic Impact Report, which noted how this contracting had an economic impact of \$3.5 billion in 2020 and sustained more than 23,000 jobs. These combined efforts have profound impacts on people, jobs and the region. We are especially pleased that 94.3% of our total economic impact is within the state of California.

SCE remains dedicated to seeing small and diverse businesses adapt and remain resilient throughout the many challenges facing them today. We are proud that we achieved \$2.44 billion in spend with diverse businesses, representing 38.05% of our total purchases in 2021.

Our prime suppliers reported over \$597 million in subcontracting spend with 295 diverse firms. In addition, we invested more than \$1.7 million in supplier development, targeted outreach and other activities. These figures equate to real impact in our communities.

Our community-based partners also made significant contributions in assisting SCE to identify qualified suppliers and deliver programs aimed at expanding the capacity of small and diverse businesses.

As we look ahead and move forward together, SCE remains committed to doing all we can to support our communities and help them thrive. Our partnerships with small and diverse businesses will continue to grow and play a vital role in helping build a better tomorrow.

**STEVEN POWELL**, President and Chief Executive Officer

SOUTHERN CALIFORNIA EDISON

### 2021 SUPPLIER DIVERSITY HIGHLIGHTS



620+
diverse suppliers



diverse firms among top 25 suppliers



diverse subcontracting spend

100% diverse spend in non-generation fuels



\$8.5 billion

of capital market transactions co-managed by 21 diverse firms

\$1.3 million

technical assistance, capacity building and mentoring programs



Women, Minority, Disabled Veteran and Lesbian, Gay, Bisexual and Transgender	2021 2020 2019 2018	<b>\$2.44B</b> \$2.40B \$2.21B \$2.13B	<b>38.05%</b> 37.66% 40.11% 46.73%
<b>Business Enterprises</b>	2010	42.135	10.7570
0			-
***	2021	\$1.07B	16.75%
Women Business	2020	\$1.19B	18.71%
Enterprises	2019	\$883M	16.03%
	2018	\$756M	16.54%
0			<b></b>
	2021	\$1.25B	19.54%
Minority	2020	\$1.11B	17.41%
Business	2019	\$1.11B	22.23%
Enterprises	2018	\$1.27B	27.97%
		,	
<u></u>			
Disabled	2021	\$102M	1.60%
Veteran Business	2020	\$94M	1.48%
Enterprises	2019	\$100M	1.83%
•	2018	\$100M	2.20%
0			<del></del>
	2021	\$10M	0.17%
Lesbian, Gay, Bisexual	2020	\$3M	0.06%
and Transgender Business Enterprises	2019	\$876K	0.02%
business Enterprises	2018	\$995K	0.02%
0			
Diverse	2021	\$597M	24.48%
Diverse Subcontracting	2020	\$601M	25.00%
Jusconiti acting	2019	\$540M	24.46%
	2018	\$422M	19.78%
0			

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic- and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

Diverse Subcontracting percentages calculation based on WMDVLGBTBE Total Spend  $\,$ 

# WMDVLGBTBE PROGRAM ACTIVITIES (9.1.1)

Our partnerships with our internal and external stakeholders have been critical to our supplier diversity success. They've been instrumental in helping us build a strong pool of diverse suppliers and identify firms in areas where we have the greatest need.

In 2021, we continued to keep supplier diversity at the forefront with our internal teams and more than 50 business advocacy partners

our internal teams and more than 50 business advocacy partners through virtual conferences and capacity building and technical assistance workshops. Our activities led to \$2.44 billion,

or 38.05%, spend with women, minority, disabled veteran, lesbian, gay, bisexual and transgender business enterprises (WMDVLGBTBEs).

As we move past the pandemic, small and diverse firms will continue to play a critical role in helping us achieve our mission of safely delivering reliable, affordable and clean power to our customers and communities.





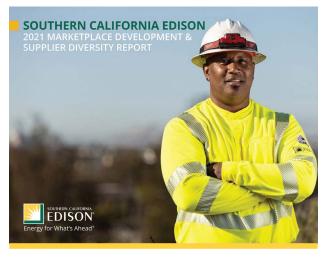
Supplier diversity is a core business strategy that's supported at the highest level of our company. Each organizational unit contributes towards our corporate-wide supplier diversity goal and sets strategies to ensure greater contract opportunities with small and diverse firms. We remain firmly committed to procuring goods and services from diverse suppliers as we focus on new opportunities in clean energy, efficient electrification and building the grid of the future.

### **CORPORATE COMMITMENT**

Our commitment to supplier diversity began long before the California Public Utilities Commission (CPUC) directed utilities to develop and implement programs to increase the use of diverse suppliers. Over the years, supplier diversity has evolved into a key business strategy that is embedded in our culture of diversity, equity and inclusion (DEI).

Following more than four decades of supplier inclusion strategies and creating a supply chain that reflects the communities we serve, we continued to enhance our Supplier Diversity Program in 2021.

During the year, we established regular meetings with senior leaders of our top spending organizational units to review monthly diverse spend performance and discuss strategies for greater inclusion of diverse firms in our sourcing activities. This ongoing and direct line of communication with senior leaders and decision makers brought a high level of focus on supplier diversity.



SCE released our first Marketplace Development & Supplier Diversity Report to better understand the availability of small and diverse firms.

Our parent company, Edison International, also shares our unwavering commitment to DEI. To address the impacts of systemic racism, Edison International established 10 commitments to advance DEI throughout the company and the communities we serve, including developing a marketplace study to assess the availability of diverse businesses in high-spend procurement categories. The study was completed in 2021, and the findings will be used to maximize inclusion and engagement with diverse suppliers and inform future access and spend targets, with an emphasis on Black-owned businesses.

### SUPPLIER DIVERSITY SPEND GOALS

Supplier diversity is a corporate-level goal tied to employee compensation. Our goal planning process holds each organizational unit accountable for collaborating with Supply Management and Supplier Diversity and Development in developing individual diverse spend commitments which contribute to the overall corporate goal.

Diverse spend monthly reports and dashboard data are reviewed to monitor performance against the established annual organizational unit goals. Diverse subcontracting spend, as pledged by our prime suppliers, is also monitored by Supplier Diversity and Development to ensure accountability.

### REPORTING PROCESSES AND TOOLS

Supplier Diversity and Development utilizes several tools to track diverse spend while seeking continuous improvement opportunities. One critical tool is our Diverse Business Enterprise Dashboard, which provides corporate and organizational unit diverse spend information and the ability to drill down into specific data based on a variety of variables. The dashboard supports internal partners with critical data to help them make sound decisions throughout the year and adjust diverse spend strategies, if needed.

Useful resources, such as the 2021 Marketplace Development & Supplier Diversity Report, also offer valuable information in helping to understand the availability of small and diverse firms by geographic location, diversity classification and size and for high-spend categories (e.g., civil engineering, construction, transportation services). This information will be leveraged to determine critical areas where SCE can expand engagement and use of diverse suppliers. A greater focus on confirming Tier 2 diverse spend pledges has also proven to yield positive results.

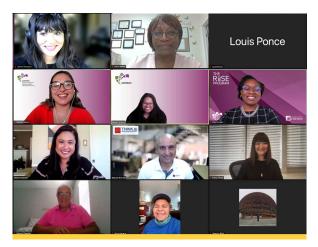
### SUPPLY MANAGEMENT

Supply Management oversees the acquisition, delivery and contracting for materials and services to support SCE's mission to provide reliable, clean and affordable energy to our customers. The team works diligently to control costs, efficiently allocate resources, mitigate risk and employs competitive sourcing practices to promote supplier inclusion.

Supply Management collaborates with Supplier Diversity and Development and other internal partners to support SCE's supplier diversity goals. These partnerships will continue to be critical as we work with small and diverse suppliers to execute Pathway 2045, SCE's roadmap to carbon neutrality.

### SUPPLIER DEVELOPMENT

We've long known that developing "ready now" suppliers with the capacity and capability to fulfill contracts is integral to our supplier diversity sustainability strategy. And with the pandemic's disproportionate impact on small and diverse businesses, we know our commitment to supporting their growth and development is more important than ever.



SCE sponsored Southern California Minority Supplier Development Council's RISE program, presented by diverse business consultant Erika Rogers (top row, left). SCE Supplier Diversity and Development Program Manager Dennis Thurston (bottom row, left) participated in the graduation ceremony.

Last year, SCE invested over \$1.3 million in technical assistance, capacity building and development programs. Our investments supported business workshops and educational scholarships to help diverse business owners develop capabilities to take on more work with SCE and others and become more competitive in the marketplace.

### **BUSINESS EDUCATION WORKSHOPS**

In 2020, following an extensive analysis of our supplier development program, Entrepreneurial Development Growth and Education (EDGE), we initiated a strategic refresh of our supplier development strategy and shifted our workshops to a virtual format.

The primary objective of EDGE, an overarching program with multiple components, is to provide small and diverse businesses with tools to improve their overall business strategy and successfully compete for current and future contracting opportunities.



JARRETT PARRA

AAA Mobile Solutions

"SCE has trusted our company, an LGBT-owned business, to provide them with emergency base camp services during their restoration efforts after wildland fires and other emergency events. We are incredibly grateful for the opportunities SCE has provided us. Their support for diverse suppliers goes beyond the job site. SCE connects suppliers with learning/advancement opportunities, such as the LGBT business enterprise town hall, which is where I was able to network with fellow diverse businesses, hear about their experiences and challenges and learn from what they have done to overcome and advance their businesses."

In 2021, as part of our supplier development refresh efforts, we also enhanced our business education workshops. Formally known as EDGE workshops, our Business Education Strategies Towards Achieving Results (STAR) workshops shift business owners' mindsets from "doing the business" to "running the business." We believe that while the fundamental skills and competencies of running a business remain, there is an increased need for suppliers to be leaders in their industries and partner with SCE to define new opportunities and propose creative solutions.

Our workshops have been tailored to a virtual format and customized utilizing adult learning theories to provide participants with a robust educational experience. The course structure and presentation methodology have been enhanced for how training is delivered and received, both in a virtual and in-person setting.

The curriculum consists of 17 course offerings in the following categories: business operation capacity, business relationship management, contracting, marketing, teaming and value proposition.

We collaborated with six advocacy organizations to launch eight STAR workshops, which were facilitated by small and diverse firms and attracted 182 participants representing 107 businesses.

### **SCHOLARSHIPS**

Through scholarships to educational programs, we provide diverse entrepreneurs the opportunity to increase their business knowledge and capabilities. Last year, SCE sponsored 10 scholarships, including:

- Multicultural Women Executive Leadership
   Foundation Four minority-women business
   owners were enrolled in the Entrepreneur
   Program for Multicultural Women, which
   focused on unlocking the growth and job
   creation potential of multicultural women owned small businesses through greater
   access to business education, financial capital
   and business support services.
- Covered Community Five diverse businesses took part in the spring 2021 Accelerate cohort and three diverse firms participated in the Fall 2021 Certified Business Enterprise Supplier Training program. These programs included live webinars with contracting organizations, executive education with USC faculty and feedback from experts in procurement, lending and business services. Culminating in a "pitch" competition, the program helped diverse and LGBT business owners increase capacity, raise capital and define a path to minority business certification.

### **COLLABORATION AND TARGETED OUTREACH**

As we lead the transformation of the electric power industry and focus activities on clean energy, efficient electrification and building the grid of the future, we must incorporate new rules of engagement with diverse firms. Identifying and executing new sourcing channels, facilitating supplier education and bringing more visibility to supplier diversity will help ensure the growth and success of our small and diverse business community.

In 2021, Supplier Diversity and Development collaborated with internal stakeholders to conduct specific outreach events that offered opportunities and support through the pandemic, while addressing key company

initiatives, technical assistance and capacity building programming and sourcing opportunities on wildfire mitigation, clean energy, safety, business resiliency and cybersecurity.

Our teams collaborated and participated in the following targeted activities:

### ■ The Greenlining Institute Economic Summit "How Are Private Sector and Major Institutions Meeting the Moment?"

This virtual breakout session covered how corporations are responding to calls to build equity and justice into their business and community practices. SCE Senior Vice President of Customer Service Jill Anderson discussed the importance of and value diverse suppliers bring to help achieve our corporate goals. She shared an example of an LGBTQ firm providing a critical service under challenging circumstances during a wildfire. She also discussed how SCE implemented programs and incentives in transportation electrification, energy discount programs to help customers during the pandemic and the importance of affordable clean energy for customers, particularly those in underserved communities.

# ■ American Indian Chamber of Commerce of California (AICCC) Annual Conference EXPO '21

SCE's Local Public Affairs tribal liaison and Native American tribes' business customer representative presented information on Pathway 2045 and our vision to create a carbon neutral future. They also discussed technology and programs offered by SCE to advance tribal energy goals, including web applications for energy efficient and resiliency tools such as portable generators and power stations, customer rebates and incentive

programs, EV charging station programs and microgrids. In addition, a Supplier Diversity and Development representative participated on a virtual panel, "Post Pandemic Path to Success in Utility Contracting," providing information on procurement opportunities and tips for successfully contracting with SCE.



Local Public Affairs Tribal Liaison Aaron Thomas (standing) and Native American Tribes Business Customer Representative Amy Olson (seated second from the right) discuss SCE programs for tribal communities at the American Indian Chamber of Commerce of California EXPO '21 Tribal Summit Roundtable.

# Greater Los Angeles African American Chamber of Commerce (GLAAACC) – Women in the C-Suite

The annual event focuses on Black women's leadership and subject matter experts discussing the challenges, obstacles and successes of what it takes to occupy the elusive corner C-Suite. The gathering highlighted top community and business leaders in Los Angeles and attracted 200 to 300 women of color. SCE has proudly supported this event since its inception.

# ■ California Hispanic Chambers of Commerce Elevate Business Resiliency & Recovery Webinar

Supplier Diversity and Development teamed up with the Business Customer Division to offer a webinar on our Public Safety Power Shutoff

IW Group | Los Angeles, Calif.

### Sending a message of solidarity

IW Group's business with SCE has steadily increased from handling multicultural marketing and advertising projects to now overseeing the total market media and creative business.

"We have partnered with SCE in some capacity for more than a dozen years, supporting the company with marketing, advertising, media services, special events and multicultural communications," says IW Group's Chief Connectivity Officer Bill Imada.

This work has contributed to IW Group's steady growth. Today, the Asian Americanowned, Los Angeles-based marketing, advertising and public relations agency with a focus on multicultural markets has 54 employees and has helped an array of well-known brands reach diverse audiences.

Due to the pandemic, IW Group lost a major contract and made the difficult decision to furlough several employees. At the same time, Asian Americans were being blamed for the spread of the coronavirus. These events prompted the agency to team up with community leaders, celebrities, influencers and the media to launch the #WashTheHate campaign.

The campaign featured a series of PSAs to broaden public awareness to the rising violence against Asian Americans.
Furthermore, the messages contained in the campaign worked to promote solidarity across all communities and brought together Asian Americans, Pacific Islanders and allies from throughout the country and world to address the violence and hatred.

"We are an example of the success a business can achieve by having a corporate partner such as SCE."

IW Group shares SCE's strong commitment to DEI and giving back to the community. "We've been able to weather the pandemic while still keeping our commitment to the nonprofit organizations we so proudly serve," Imada says, noting that the agency's clients have since returned to pre-pandemic levels.

"SCE has been an active partner in the community, supporting so many groups and important initiatives," adds IW Group President and Chief Momentum Officer Nita Song. "One thing SCE does really well is enable success. We are an example of the success a business can achieve by having a corporate partner such as SCE. We are now doing all that is possible to help other small businesses."



BILL IMADA, Chief Connectivity Officer

(PSPS) outage processes, multi-phase outage impacts in communities, grid modernization and how SCE supports statewide operational safety initiatives. The virtual training session for small and diverse businesses was designed to help them understand the importance of a business continuity plan and how to adapt to outage disruptions.

### ■ Veterans In Business (VIB) Network National Conference Fireside Chat

SCE Vice President of Operational Services and Chief Procurement Officer Jim Niemiec participated in a virtual fireside chat with VIB Network CEO Rebecca Aguilera-Gardiner and discussed a variety of topics related to SCE's supply chain, including the pandemic's impacts, clean energy goals and related emerging procurement opportunities. The webcast was shown to conference attendees comprised of veteran and service-disabled business owners, corporate sponsors and community leaders.



SCE VP of Operational Services and CPO Jim Niemiec participates in a virtual fireside chat with Veterans In Business (VIB) Network CEO Rebecca Aguilera-Gardiner at the group's national annual conference.

# National Association of Women Business Owners - Los Angeles (NAWBO-LA) - "Why Inclusion Matters"

A Supplier Diversity and Development representative discussed SCE's commitment to contract with small and diverse business enterprises and how an inclusive procurement strategy supports economic growth and encourages innovation.

### National Gay and Lesbian Chamber of Commerce (NGLCC) LGBTBE Community Town Hall

Sponsored by SCE, NGLCC convened this first-ever gathering, which included subject matter experts, dialogue/discussion and a platform to develop actionable next steps in advancing the inclusion of LGBTQ+ business enterprises in supply chain readiness and supplier development. The virtual event had three focused panels featuring a fireside chat with former CPUC Commissioner President Marybel Batjer, LGBT suppliers, advocacy organizations and corporate professionals. Speakers shared their personal experiences and best practices in advancing inclusion of LGBT businesses and how these firms positively impacted their businesses.

### ■ AICCC Contractor Safety Webinar

To help promote work safety and eliminate serious injuries and fatalities, SCE's Health and Safety advisor held a Contractor Safety webinar for AICCC chamber members. He shared information on our contractor safety program and how to subscribe to SCE's safety qualification and performance monitoring system.

### Outreach to Black-Owned Businesses In support of our DEI commitment, we took actions to address systemic racism,



Joycelyn Yue from SCE Supplier Diversity and Development gave opening remarks at NGLCC LGBTBE & Community Town Hall. The event offered dialogue, discussion and a platform to develop actionable next steps in advancing the inclusion of LGBTQ+ firms in supply chain readiness and supplier development.

including economic inequities, and offer increased support to Black-owned and other disadvantaged businesses.

We leveraged our connections with Black chambers and advocacy organizations to identify new suppliers in various spend areas, such as consulting, charging stations and drones. We also created a development program for a Black-owned electrical construction firm in distribution line construction, one of the largest procurement spend categories at SCE. In addition, we increased our procurement with current suppliers in Information Technology and Transmission and Distribution.

As a result of our activities, we have seen a year-over-year increase in spend with Black-owned businesses. We will continue to expand our reach to these and other disadvantaged businesses and help them develop capabilities so they can do more business with us.

### ADVOCACY AND COMMUNITY PARTNERSHIPS

Supplier Diversity and Development holds a yearly gathering with our advocacy organizations representing diverse supplier communities to review SCE's business strategy and how diverse suppliers can support key initiatives. Due to the pandemic, the team conducted the meeting virtually for the second year in a row.

More than 25 leaders and representatives from local, state, regional and national organizations participated and learned about the company's major initiatives in 2022 and goals and expectations for SCE and advocacy partners, including opportunities for collaboration.

Since early 2020, Supplier Diversity and Development has provided support to advocacy partners to help them deal with challenges brought on by the COVID-19 health and economic crisis.

### PROGRAM AWARENESS TRAINING

Supplier Diversity and Development continually meets with internal stakeholders and drives awareness of SCE's Supplier Diversity Program to keep it at the forefront. The team relayed the importance of working with small and diverse firms to ensure a sustainable supply chain and the collaboration required to connect with these businesses in the areas where we have the greatest need.

In addition to these meetings, employees engaged in procurement activities are required to take an annual online training or refresher course on supplier diversity.



Our Supplier Diversity Economic Impact Report revealed that SCE's spending with diverse suppliers sustained more than 23,000 jobs.

### SUPPLIER DIVERSITY ECONOMIC IMPACT REPORT

We've known that our work with small and diverse firms bring economic benefits to the regions where they do business. However, our 2020 Supplier Diversity Economic Impact Report showed the breadth and wide-ranging effects of our Supplier Diversity Program and proved that, beyond SCE's operations, our supplier diversity activities build better, stronger communities.

Based on our \$2.4 billion spend with small and diverse businesses in 2020 – representing 37.66% of our total purchases – SCE's contracting with these companies had an economic impact of \$3.5 billion and sustained more than 23,000 jobs. View the report <a href="https://example.com/here.">here.</a>

We are proud of the impact our supplier diversity activities have made on the economy and our communities. These results inspire us to do even more to help small and diverse businesses move forward and stronger post-pandemic.

To further highlight the impact of supplier diversity within the communities we serve, SCE will release a 2021 Community and Economic Impact Report later this year.



TRACY STANHOFF
American Indian Chamber of Commerce of California

"Our American Indian Chamber of Commerce greatly appreciates our long-term partnership with SCE. They have truly worked hand-in-hand with us to help us help ourselves in building our organization in a manner most beneficial to our tribes and enterprises. During this pandemic that affected Indian Country tremendously, SCE's continued support of our Native American-specific technical capacity building programs has assisted us in developing a culturally relevant, business resilient and, more importantly, successful support system for our people."



Our partnerships with business advocacy organizations are vital to helping us achieve our supplier diversity objectives and identify diverse firms for the right sourcing opportunities. Our outreach activities also allow us to invest in the growth of small and diverse firms and help build their capabilities to make them more competitive.

We continued to work with our partners to offer capacity building, technical assistance and access to contract opportunities. During the year, we participated in many outreach events, mostly virtual due to the pandemic.

Organizations we supported in 2021 included:

### **African American Organizations**

- American Association of Blacks in Energy
- Black Business Association Los Angeles
- California African American Chamber of Commerce
- Congressional Black Caucus
- Fresno Metro Black Chamber of Commerce
- Greater Los Angeles African American Chamber of Commerce
- Orange County Black Chamber of Commerce
- Recycling Black Dollars
- Riverside Black Chamber of Commerce
- San Fernando Valley Black Chamber of Commerce
- U.S. Black Chamber of Commerce
- Wright's Community and Business Development Corporation

### Asian Pacific American Organizations

- Asian Business Association Los Angeles
- Asian Business Association Orange County
- Asian Pacific American Institute for Congressional Studies

- California Asian Pacific Chamber of Commerce
- Chinese American Construction Professionals
- National Asian American Coalition
- US Pan Asian American Chamber of Commerce

### **Disabled Veteran Organizations**

- Elite SDVOB Network
- Veterans In Business Network

### **Hispanic American Organizations**

- California Hispanic Chambers of Commerce
- Greater Riverside Hispanic Chamber of Commerce
- Latin Business Association
- Los Angeles Latino Chamber of Commerce
- National Latina Business Women Association – Inland Empire
- National Latina Business Women Association – Los Angeles

- Orange County Hispanic Chamber of Commerce
- Tulare Kings Hispanic Chamber of Commerce
- United States Hispanic Chamber of Commerce

### Lesbian, Gay, Bisexual and Transgender Organizations

 Long Beach Gay & Lesbian Chamber of Commerce



SCE Supplier Diversity and Development Senior Program Manager Alma McMaster (second row) participates on a panel, "Post Pandemic Path to Success in Utility Contracting," at the American Indian Chamber of Commerce of California EXPO '21.



Gloria Burton (lower right) from SCE Supplier Diversity and Development participates on a "Business Recovery & Resiliency" virtual panel led by California Hispanic Chambers of Commerce President and CEO Julian Canete (middle).

- Los Angeles Gay & Lesbian Chamber of Commerce
- National LGBT Chamber of Commerce

### Native American Organizations

American Indian Chamber of Commerce of California

### **Women Organizations**

- National Association of Women Business Owners – California
- National Association of Women Business Owners – Los Angeles
- National Association of Women Business Owners – Orange County
- Women's Business Enterprise Council West
- Women's Business Enterprise National Council
- Women Impacting Public Policy

Coastal Environments | La Jolla, Calif.

### 'Culture of inclusion' leads to 30-year partnership

Coastal Environments' partnership with SCE began three decades ago when the oceanographic and engineering consulting firm was hired to help create and restore coastal wetlands near Del Mar, Calif., and provide construction management for an artificial reef up the coast in San Clemente.

"Our long partnership has yielded development of the world's largest artificial reef system, constructed 150 acres of wetlands and countless other significant contributions to the field of ocean science," says SCE Project Manager Jenny McGee. "Coastal Environments has been the cornerstone to SCE's success in the marine mitigation program for the San Onofre Nuclear Generating Station (SONGS)."

"Developing and building these projects have been highlights of a stellar career and not possible without SCE's corporate culture of inclusion and color blindness decision-making that 30 years ago helped a young Egyptian scientist build a company that continues to grow and thrive today," says Hany Elwany, PhD, who started La Jolla, Calif.-based Coastal Environments in 1988.

"I'm thankful to SCE for giving us the experience of working shoulder-to-shoulder with their amazing team and our subcontractors to create two outstanding environmental assets that will last into perpetuity."

Other contracts in support of SONGS operations followed, including evaluating the impacts of waves on the beach and cooling

"We feel honored by the trust SCE has shown to us over the past 30 years."

system and conducting studies to determine the impact of sea level rise on SONGS.

The African American-owned firm shares SCE's commitment to supplier diversity and their relationship is an example of the multiplier effect that can evolve from including diversity on teams, as hundreds of graduate students, diverse subcontractors and service providers were subsequently hired by Coastal Environments to work on SCE projects over the last three decades.

Elwany appreciates the support SCE has provided, including helping his company navigate safety protocols during the pandemic.

"We feel honored by the trust SCE has shown to us over the past 30 years," he adds.





**GREG GATES**Shamrock Gates

"Our partnership with SCE is based on genuine collaboration and mutual benefit. Their vision provides the foundation and guiding principles for our companies to realize a unique and successful approach for continuous process improvement and business growth – a true win-win. The alignment of our respective visions and strategies, our values and investments, the integration of our planning and management systems, our regular and frank communications made possible by a confidence growing out of a long-standing sourcing relationship provides the groundwork for our partnership and mutual success."

### **Other Organizations**

- Covered Community
- Disability:IN
- Diversity Professionals
- Edison Electric Institute
- Latino Business Action Network
- Multicultural Women Executive Leadership Foundation
- National Association of Minority Contractors – Southern California
- National Minority Supplier Development Council
- National Utilities Diversity Council
- Southern California Minority Supplier Development Council
- The Conference Board

### **Key Sponsorships**

In 2021, we continued to support our business advocacy partners and their members at conferences, matchmaking events and business education panel discussions.

Our sponsorships gave us a forum to share our commitment to supplier diversity and how diverse suppliers can work with us as we protect our smart grid from the threats of extreme weather and progress towards a cleaner energy future that will benefit all Southern Californians.

Last year, SCE title- or co-sponsored the following events:

- American Indian Chamber of Commerce of California EXPO '21
- Asian Business Association Los Angeles Women's Business Pioneers Symposium
- Asian Business Association Orange County Business Convention and Matchmaking
- California Hispanic Chambers of Commerce 42nd Annual Statewide Convention
- CPUC Joint Utilities and Small Business Expo



SCE Supplier Diversity and Development's Dennis Thurston receives the Corporate Advocate Award at Southern California Minority Supplier Development Council's Leadership Excellence Awards virtual dinner and gala.

- Fresno Metro Black Chamber Women of Color Business Symposium: Positioned to ProspHER!
- Greater Los Angeles African American Chamber of Commerce Women in the C-Suite/ Economic Awards Dinner
- Long Beach Gay & Lesbian Chamber of Commerce "Meet the Buyers" Panel
- Los Angeles Gay & Lesbian Chamber of Commerce Capacity Building Procurement Series
- National Association of Women Business Owners – Los Angeles Procurement Conference
- National Business Inclusion Consortium Unity Week Virtual Conference
- National Gay & Lesbian Chamber of Commerce LGBTBE & Community Town Hall
- National LGBT Chamber of Commerce International Business Conference & XLR8 Program
- National Minority Supplier Development Council Conference and Business Opportunity Exchange
- Southern California Minority Supplier
   Development Council B3 Conference
   + Expo
- Southern California Minority Supplier Development Council Leadership Excellence Awards
- US Pan Asian American Chamber of Commerce "What's Your Pitch?" National Competition
- Women's Business Enterprise Council West "Business Continuity Plan" Panel and Luncheon
- Veterans In Business Network National Conference
- Women Impacting Public Policy Summit & Matchmaking

Circle Wood Services | Pomona, Calif.

### "We're everywhere SCE has a presence"

Circle Wood Services can be found performing a wide array of construction project management services throughout SCE's service area, from Bishop, Temecula and Goleta to everywhere in between.

"We're everywhere SCE has a presence," says Circle Wood President Kelly Barrios. "We're an extension of the SCE team and our priority is to keep their interests in mind all the time and enforce their standards, policies and procedures."

Established in 2007 with only four employees, the Hispanic American-owned company started working with SCE in 2009. Today, Circle Wood has grown to 125 employees.

A preferred supplier supporting construction project management services for the Substation Construction and Maintenance division, the company has construction site representatives, technical services, quality specialists and others onsite at SCE facilities.

The Pomona, Calif.-based firm has also worked with Transmission and Distribution, Corporate Real Estate, Safety, Corporate Security, Generation and Information Technology. "The benefit of working with us is we can ramp up or ramp down as support is needed," Barrios says.

In early 2020, when the pandemic began to impact businesses and alter everyday life, Circle Wood was prepared. "It's great just being able to bounce ideas and work as a team."

Years before, the company's management adopted new technologies for timekeeping and safety observation tracking for supervisors in the field.

"When the pandemic hit, we were able to all work remotely within 24 hours of lockdown," adds Barrios. "We've also leaned on technologies to track potential COVID-19 exposure and secure proper safety supplies to protect employees and communities."

She's grateful for the strong partnership between Circle Wood and SCE. "It's great just being able to bounce ideas and work as a team."



KELLY BARRIOS, President

### WMDVLGBTBE ANNUAL RESULTS (9.1.2)

			WMDVLGBTBE A	nnual Results b	y Ethnicity		
				Direct	Sub	Total \$	%
1.		Asian Pa	acific American	\$219,131,714	\$42,383,539	\$261,515,252	4.08%
2.		African A	American	\$135,485,855	\$13,098,166	\$148,584,021	2.32%
3.	Minority Male	Hispanio	: American	\$367,450,053	\$186,432,239	\$553,882,292	8.63%
4.	Male	Native A	merican	\$94,907,091	\$6,698,346	\$101,605,437	1.58%
5.		Total M	inority Male	\$816,974,712	\$248,612,290	\$1,065,587,002	16.61%
6.		Asian Pa	acific American	\$21,361,787	\$50,400,934	\$71,762,721	1.12%
7.		African A	American	\$49,289,533	\$713,913	\$50,003,446	0.78%
8.	Minority Female	Hispanio	: American	\$28,276,864	\$36,555,174	\$64,832,038	1.01%
9.	remaie	Native A	merican	\$1,020,365	\$438,718	\$1,459,083	0.02%
10.		Total M	inority Female	\$99,948,549	\$88,108,739	\$188,057,288	2.93%
11.	Total Mino	rity Busine	ess Enterprise (MBE)	\$916,923,261	\$336,721,029	\$1,253,644,290	19.54%
12.	Women Bu	usiness Ent	terprise (WBE)	\$860,667,368	\$214,251,670	\$1,074,919,038	16.75%
13.	Lesbian, G Business E	•	al, Transgender LGBTBE)	\$10,521,302	\$193,326	\$10,714,628	0.17%
14.	Disabled V	eteran Bus	siness Enterprise (DVBE)	\$55,704,941	\$46,641,292	\$102,346,232	1.60%
15.	Other 8(a)	*		\$0	\$0	\$0	0.00%
16.	TOTAL WI	MDVLGBTI	BE	\$1,843,816,872	\$597,807,317	\$2,441,624,189	38.05%
17.	Procureme	ent**	\$6,416,362,709				

NOTE: \*Firms classified as 8(a) of Small Business Administration include non-WMDVLGBTBE \*\*Procurement includes purchase order, non-purchase order and credit card dollars

Direct - Direct Procurement

Sub - Subcontractor Procurement

% – Percentage of Procurement

Dollars and Percentages reflect rounding differences

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic- and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

### **PROGRAM EXPENSES (9.1.3)**

Expense Category  Wages  Other Employee Expenses  Program Expenses  Reporting Expenses	2021
Other Employee Expenses Program Expenses	
Expenses Program Expenses	\$888,346
Ŭ ,	\$1,390
Reporting Expenses	\$1,471,153
	\$422,055
Training	\$0
Consultants	\$97,199
Other	\$0
TOTAL	\$2,880,143

### **RESULTS AND GOALS (9.1.4)**

Category	2021 Results	2021 Goals
Minority Men	16.61%	0.00%
Minority Women	2.93%	0.00%
Minority Business Enterprise (MBE)	19.54%	15.00%
Women Business Enterprise (WBE)	16.75%	5.00%
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.17%	NA*
Disabled Veteran Business (DVBE)	1.60%	1.50%
TOTAL WMDVLGBTBE	38.05%	21.50%

2021 Goals represent diverse spend targets under General Order 156  $\,$ 

Dollars and Percentages reflect rounding differences

<sup>\*</sup>NA – Pursuant to D.15-06-007, utilities to establish and report LGBTBE goals upon the CPUC issuing a target goal

<sup>% -</sup> Percentage of Procurement

### **UTILIZATION OF WMDVLGBTBE SUBCONTRACTORS (9.1.5)**

	:	Summary of Pri	me Contractor U	tilization of WMD	VLGBTBE Subco	ntractors		
	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLGBTBE
Direct \$	\$816,974,712	\$99,948,549	\$916,923,261	\$860,667,368	\$10,521,302	\$55,704,941	\$0	\$1,843,816,872
Subcontracting \$	\$248,612,290	\$88,108,739	\$336,721,029	\$214,251,670	\$193,326	\$46,641,292	\$0	\$597,807,317
TOTAL \$	\$1,065,587,002	\$188,057,288	\$1,253,644,290	\$1,074,919,038	\$10,714,628	\$102,346,232	\$0	\$2,441,624,189
Direct %	12.73%	1.56%	14.29%	13.41%	0.16%	0.87%	0.00%	28.74%
Subcontracting %	3.87%	1.37%	5.25%	3.34%	0.00%	0.73%	0.00%	9.32%
TOTAL %	16.61%	2.93%	19.54%	16.75%	0.17%	1.60%	0.00%	38.05%

Procurement\*\* \$6,416,362,709

NOTE: \*Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE \*\*Procurement includes purchase order, non-purchase order and credit card dollars

Direct – Direct Procurement Sub – Subcontractor Procurement % - Percentage of Procurement

Dollars and Percentages reflect rounding differences

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic- and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.



SCE Supplier Diversity and Development Senior Program Manager Joycelyn Yue (lower left) serves as a panelist on a CPUC workshop on supplier diversity. Panelists discussed the importance of including people with disabilities in the CPUC supplier diversity program and encouraged the commission to expand program eligibility to disabled business owners.

### **COMPLAINTS (9.1.6)**

SCE did not receive any formal complaints in 2021.

### WMDVLGBTBE SUPPLIERS IN LOW-UTILIZATION AREAS (9.1.7)

We continually monitor our resource needs and seize opportunities in traditionally considered low-utilization areas with diverse business enterprises and provide mentoring and education when necessary.

While there are challenges in finding qualified diverse firms that meet SCE's complex business and procurement requirements for certain services, we have made it a priority to identify businesses that can bid and compete in these areas and match them with procurement opportunities. We will remain steadfast in increasing our diverse spend in low-utilization areas.

### FINANCIAL SERVICES

In 2021, we continued our longstanding commitment to work with diverse financial services firms across all disciplines, including investment banking, investment management, commercial banking, accounting, auditing and management consulting.

### Our achievements included:

- Engaging a total of 21 diverse firms as co-managers on \$8.5 billion of capital market financings, with over \$7.0 million of total underwriting fees paid to these firms (details of these transactions are summarized in the following table)
- For the first time, employing diverse firms as joint-lead managers on a \$550 million capital market financing, including \$550,000 in underwriting fees paid
- Issuing \$1.6 billion of commercial paper through a diverse firm
- Investing \$307 million in money market securities through two diverse firms
- Executing \$149 million of investment fund equity trades through diverse brokers
- Managing approximately \$1.8 billion of trust assets by nine diverse firms



Kevin Payne (lower left), former SCE CEO and president, served on the Energy & Water panel at the 2021 CPUC En Banc hearing on supplier diversity. Panelists discussed supplier diversity program results, successes, challenges and best practices in supplier diversity.

Type of Transaction	Amount (millions)	Number of Diverse Firms	Role	% Allocated to Each Firm
SCE Debt	\$900	6	Co-managers	3.3%
Securitization Debt	\$338	2	Co-managers	7.5%
EIX Preferred	\$1,250	5	Co-managers	1.0%
SCE Debt	\$1,850	6	Co-managers	2.5%
SCE Debt	\$1,375	8	Co-managers	2.5%
SCE Debt	\$850	4	Co-managers	3.8%
EIX Preferred	\$750	6	Co-managers	1.7%
SCE Debt	\$617	4	Co-managers	5.0%
SCE Debt	\$550	2	Lead Managers	33.3%

- Maintaining \$23.2 million of deposits with five banks designated as Minority Depository Institutions by the Federal Deposit Insurance Corporation (FDIC)
- Committing \$20 million to diverse private equity managers
- Including several diverse firms in our EV lessor request for proposal

We continued to emphasize the importance of diversity to our investment managers and were pleased to see their increased efforts to promote diversity and inclusion within their firms.

### **LEGAL SERVICES**

Diverse law firms continued to perform legal services in most of the Law Department's practice areas, including claims and commercial litigation, regulatory, labor and environmental. SCE's need for legal services continued in 2021, and thus we did not observe any impact on diverse spend due to the pandemic.

Many outside associations that focus on ethnic diversity in the profession, however, continued to limit or eliminate their 2021 activities due to Los Angeles County and state COVID-related mandates that restricted in-person gatherings. As indicated below, SCE continued with outreach and pipeline efforts, despite these restrictions.

In 2021, SCE spent \$6.1 million with diverse law firms, representing 14.4% of our total expenditures on outside law firms. Although our diverse spend was less than 2020, this reflects SCE's overall reduction in total expenditures with all law firms. While our legal spending was lower last year, our diverse spend percentage increased from 12.7% in 2020 to 14.43% in 2021.

### Women- and Minority-Owned Law Firms

Diverse law firms continued to perform a significant amount of work for SCE, and as a result, three were in the top 10 law firms based on fees paid by the Law Department.

### Minority Attorneys in Majority-Owned Firms

As directed by the CPUC, we are also providing information in this report on the dollars spent with major law firms for work performed by diverse attorneys and paralegals. SCE typically surveys the top law firms based on fees paid by the Law Department.

However, for 2021, we decided to survey all of our outside law firms. By collecting this data, we hope the law firms we retain understand the importance of having diverse attorneys provide legal services for SCE.

### **Outreach Activities**

Despite the decrease or elimination of in-person events due to the pandemic, SCE's Law Department continued to financially support associations focused on ethnic diversity in the profession, including the John M. Langston Bar Association of Los Angeles, California Minority Counsel Program, California ChangeLawyers, Korean American Bar Association of Southern California and the Association of Corporate Counsel's Diversity Committee.

In addition, we maintained our involvement with the Leadership Council on Legal Diversity (LCLD), which includes more than 300 corporate chief legal officers and law firm managing partners working to build a more open and diverse legal profession. In 2021, SCE continued to sponsor an LCLD fellow from our Law Department.



### **Pipeline Efforts**

The Law Department continued to be involved in initiatives aimed at introducing diverse students to the legal profession to support a steady flow of diverse attorneys for the future. Our activities included the following:

- Because schools were no longer meeting in-person in March 2020, SCE attorneys were not able to volunteer at a local high school that year to present a legal topic as part of the Street Law Program. However, in 2021, the Law Department pivoted to video teleconferencing and attorneys virtually met with groups of high school students to present a case scenario relating to the First Amendment. In addition, we continued to award college scholarships to high school students for winning an essay contest on the First Amendment.
- Our attorneys participated as scorers for the Constitutional Rights
   Foundation's mock trial virtual competition, which provides an
   opportunity for middle and high school students to present a criminal
   trial and learn about our judicial system.
- The Law Department funded a scholarship for a first-year law student through the CaliforniaChange Lawyers, which provides scholarships to diverse law students.



Gloria Burton from SCE Supplier Diversity and Development (second row, center) participates on "The Good, the Bad, the Ugly of Contracting" virtual panel at the California Hispanic Chambers of Commerce's Elevate webinar. Also pictured is CHCC's President and CEO Julian Canete (top left).

### SOUTHERN CALIFORNIA EDISON LAW DEPARTMENT-CPUC OUTSIDE COUNSEL DIVERSITY

		Total (\$)	e Billed in 2021	Attorney Tir	
All Men	1.	\$14,157,887		All Men	1.
Minority	2.	\$449,087	Asian Pacific American	Minority Men	2.
	3.	\$10,781	African American		3.
	4.	\$2,132,165	Hispanic American		4.
	5.	\$48,428	Native American		5.
	6.	\$1,581,565	Multi-Ethnic American		6.
	7.	\$4,222,026	Total Minority Men		7.
All Women	8.	\$6,772,159		All Women	8.
Minority	9.	\$1,743,166	Asian Pacific American	Minority Women	9.
	10.	\$8,534	African American		10.
	11.	\$577,585	Hispanic American		11.
	12.	\$5,861	Native American		12.
	13.	\$1,192,497	Multi-Ethnic American		13.
	14.	\$3,527,643	Total Minority Women		14.
	15.	\$7,749,668	Total Minority		15.
Non-Min	16.	\$3,244,517		Non-Minority Women	16.
Disabled Veteran	17.	\$117,495		Disabled Veteran	17.
Total Minority, N	18.	\$11,111,680	men & Veterans	Total Minority, Non-Minority W	18.

Dollars reflect rounding differences

Out of the top 10 firms providing services in 2021, seven provided data which are included on this schedule. The three remaining firms are diverse business enterprises.

Amounts indicated for three of the firms include flat fee billing arrangements for certain matters which identify only one specific timekeeper. Additional timekeepers may have also provided services on such matters but were not reflected on invoices, and therefore not identifiable in SCE data.

Timekeeper gender, ethnicity and disabled veteran status applied to year 2021 data is based on vendor surveys conducted Sept. 2, 2021.

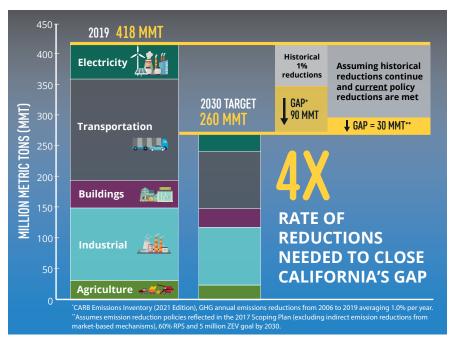
### **RETENTION OF ALL DOCUMENTS/DATA (9.1.8)**

All documents and data related to the General Order 156 (Supplier Diversity) annual report are preserved for: (a) three years or (b) the timeframe that is in compliance with SCE's internal records retention policy, whichever comes later.

	Paralegal Time	Billed in 2021	Total (\$)								
1.	All Men		\$2,346								
2.	Minority Men	Asian Pacific American	\$2,346								
3.		African American	\$0								
4.		Hispanic American	\$0								
5.		Native American	\$0								
6.		Multi-Ethnic American	\$0								
7.		Total Minority Men	\$2,346								
8.	All Women		\$112,833								
9.	Minority Women	Asian Pacific American	\$0								
10.		African American	\$17,764								
11.		Hispanic American	\$0								
12.		Native American	\$0								
13.		Multi-Ethnic American	\$0								
14.		Total Minority Women	\$17,764								
15.		Total Minority	\$20,110								
16.	Non-Minority Women		\$95,069								
17.	Disabled Veteran \$0										
18.	Total Minority, Non-Minority Women & Veterans \$115,179										

### **ADDITIONAL WMDVLGBTBE ACTIVITIES (9.1.9)**

SCE continues to explore new opportunities for small and diverse businesses to participate in enhancing our electric grid and achieving carbon neutrality as outlined in Pathway 2045. As business challenges developed during the pandemic, we saw how diverse businesses remained resilient and created innovative solutions to adapt to the changing environment. We will rely on that same innovative spirit as we move forward together and advance our grid enhancement and clean energy goals.



Mind the Gap: Policies for California's Countdown to 2030 is SCE's analysis of the policy changes and additions needed to ensure that California meets its goal of reducing greenhouse gas emissions 40% by 2030.

### Advancing the Grid of the Future

In late 2020, we introduced our new white paper, *Reimagining the Grid*. In this framework, we seek to address how the grid must change to support California's greenhouse gas reduction goals as laid out in Pathway 2045.

In *Reimagining the Grid*, we lay out a future roadmap showing what grid components will be required, when those will be needed and how we will get there. This grid modernization roadmap identifies essential deployments to improve system efficiencies, reduce greenhouse carbon and allow for the integration of renewable energy resources. Modernizing our electric grid also creates a platform to make meaningful progress on mitigating the future impacts of extreme weather events.

To modernize and advance the grid, we are partnering with diverse suppliers to enable and support grid enhancements through various programs, pilots and demonstrations.

We are also focused on our customers and supporting the adoption of electric vehicles. Having successfully implemented and learned from our

Charge Ready Pilot program, we launched our new Charge Ready Light Duty program in July 2021 with the goal of supporting the installation of roughly 38,000 charging ports across our service area over four years. The \$432 million program will have an extraordinary focus on equity by locating half of those charging ports in communities that are most heavily impacted by the combined effects of economic, environmental and public health burdens.

Our key suppliers help SCE and our customers with the design, engineering and construction of electric vehicle charging station projects. For the last two years, the estimated value SCE spent with diverse businesses in support of Charge Ready projects was nearly \$10 million. Over the next five years, all of SCE's transportation electrification (TE) programs will have directly contributed to the electrification of more than 550,000 vehicles through direct rebates and add more than 50,000 charging ports to Southern California, with about 50% in underserved communities through investments of approximately \$2 billion. Successful TE deployment depends on early and frequent engagement with industry partners.

Building electrification is also critical to meeting the state's greenhouse gas reduction target. Even with existing programs, California will fall short of its goals unless programs and policies are accelerated. SCE filed a Building Electrification (BE) Application with the CPUC at the end of 2021. The preliminary proposal outlines what's needed for clean energy homes and businesses and highlights three BE retrofit pilot programs: BE Ready Homes, BE Ready Catalina and BE Business. The program application focuses on bridging the gap for heat pump water heater and HVAC adoption, as well as costs related to necessary electrical infrastructure upgrades (electrical panels and line extensions). We've also proposed increased incentives for businesses and customers that are in low-income and disadvantaged vulnerable communities.

In addition to our electrification programs, we are developing even more grid operational flexibility through new and reimagined resources. In our Electric Access System Enhancement project, we demonstrated a scalable, interoperable and cost-effective means of integrating high penetration of distributed energy resources (DERs).

The project sets to enhance the customer interconnection process to the grid, improve access to information from DERs and optimize the usage of DERs to provide services to the grid and other customers. By integrating these capabilities, we demonstrated that the distribution network's DER

hosting capacity could be increased territory-wide using software, which in turn would support future demand growth. SCE continues to work with communities, technology providers, developers, national labs and regulators to integrate more solar and energy storage into the electric grid.

We've also secured more battery energy storage systems to improve grid reliability. In 2020, we completed 1,360 megawatts of utility-scale battery storage and customer-owned energy storage. In 2021, we announced an additional 535 megawatts of SCE-owned storage to bring our total amount of installed and procured storage capacity to about 2,810 megawatts.

The battery storage systems will be located at various substations and will allow us to meet electricity demands more effectively in the San Joaquin Valley, Rancho Cucamonga and nearby communities as well as the greater Long Beach area, including the Port of Long Beach, while enhancing overall grid reliability for our service territory.

In addition to modernizing and advancing the grid, we are hardening the grid in high-risk fire areas to reduce the risk of wildfire. In 2021, SCE continued to make significant investments in grid hardening as outlined in our Wildfire Mitigation Plan.

By the end of the third quarter, we replaced a total of 2,500 miles of overhead power lines with covered conductor and installed more than 13,300 fast-acting fuses. Working with our communities, we continued to replace power poles in high-fire risk areas with fire-resistant composite poles or wood poles with a fire-resistant wrap to reduce the risk of damaged poles during an emergency and allow for quicker power restoration.

It's evident that by working together with diverse suppliers, community-based organizations, technology providers, customers and others, we can create a safe and clean energy future. To move towards advancing our grid, we continue to build long-term relationships with key stakeholders and we're developing new paths to collaborate on grid upgrades and clean energy projects that contribute to a brighter energy future.

### Electric Program Investment Charge (EPIC)

Our EPIC portfolio supports our commitment to advancing a clean energy future. EPIC, an energy innovation funding program, aims to advance efficient, coordinated investments among the California Energy Commission (CEC), SCE, Pacific Gas and Electric (PG&E) and San Diego Gas & Electric (SDG&E) for the benefit of electric utility customers.

SCE's EPIC I, II and III portfolios are divided into four broad categories of investments: Energy Resources Integration, Grid Modernization & Optimization, Customer Focused Products & Services and Cross-Cutting Foundational Strategies & Technologies. These four investment areas identify technology demonstration and deployment initiatives that are important to accelerate the adoption of clean technology and to help address opportunities and challenges facing the grid.

As we conduct demonstrations to evaluate potential solutions to grid challenges and opportunities, small and diverse firms have been critical toward supporting SCE's execution of our EPIC I, II and III portfolios of projects. Diverse firms have provided a range of engineering and administrative services, including conducting studies, providing data and communications, as well as specialized computing equipment services.

Last year, the estimated value SCE spent with diverse businesses in support of EPIC demonstration projects was \$4.4 million. As we carry out our EPIC III portfolio, we continue to look for opportunities to site projects in disadvantaged communities within SCE's service area.

In 2021, SCE attended and presented at the EPIC Policy + Innovation Coordination Group (PICG) Forum to discuss the 2020 PICG public meetings for the four workstreams – wildfire mitigation, transportation electrification, equity/disadvantaged communities and PSPS. The forum sought to develop options for incorporating lessons learned from the four workstreams into the EPIC program. SCE spoke on the transportation electrification panel.

In addition, we hosted a public workshop to discuss two EPIC III projects. More than 100 attendees participated in the workshop, including policy-makers, city officials, vendors, national labs and universities. SCE presented information on the Wildfire Prevention & Resilience Technologies demonstration and the Beyond Lithium-ion Energy Storage demonstration. We discussed the projects' objectives and solicited feedback from attendees. Both projects help address critical energy and environmental issues facing the grid today. To promote the workshop, SCE conducted digital outreach and contacted key partners and organizations, such as attending a Disadvantaged Communities Advisory Group meeting, to announce the workshop.

SCE, working with PG&E as the lead utility, participated in a public joint utilities EPIC fall workshop to provide a high-level overview of each project

within the utility's respective EPIC III portfolios. Stakeholder engagement is vital to the success of the EPIC program and this workshop allowed the administrators another touchpoint to promote awareness, provide transparency and increase visibility of current EPIC investments.

We also created a profile on the Empower Innovation site, which was created in partnership with the CEC with the intent to build a clean-tech innovation network across California. It is geared to anyone who has an interest in clean technology, from nonprofit organizations seeking solutions to help their local communities to startups creating new technology solutions. We leveraged the platform and used it to promote the EPIC III public workshop mentioned earlier.

SCE also supports the research community through our letter request process. Through this process, we provide technical support to applicants applying to the CEC's grant funding opportunities. In 2021, we extended our support for the Electric Power Research Institute, Inc.'s (EPRI) proposal in

response to the CEC's GFO-20-306 Research Hub for Electric Technologies in Truck Applications.

EPRI's project, "Electric Truck Research and Utilization Center (eTRUC)," is a stakeholder-driven consortium of industry, government, academic and community partners committed to the development, advancement and deployment of innovative medium- and heavy-duty high-power charging infrastructure along key freight corridors that promote the adoption of Class 7 and 8 battery electric zero-emission trucks. SCE has a strong interest in enabling promising technologies and supporting the long-term success of the cities and customers within our service area.

In compliance with General Order 156 annual report requirements, we are incorporating by reference SCE's Annual Report on the Status of the Electric Program Investment Charge Program, which was submitted in February 2022 to the CPUC and provides detailed information regarding SCE's EPIC-funded demonstration projects.



SCE sponsored and participated in Southern California Minority Supplier Development Council's B3 Conference + Expo Business Beyond Barriers.





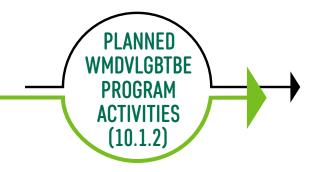
"We're excited about what lies ahead as small and diverse firms work alongside us while we focus on new opportunities in clean energy, efficient electrification and building the grid of the future. We will need a diverse pool of talented and sustainable suppliers across all sourcing categories to help execute Pathway 2045, align on our environmental, social and governance (ESG) strategy and reduce the impacts of climate change. We remain fully committed to helping small and diverse businesses move forward and succeed."

### WMDVLGBTBE ANNUAL SHORT-, MID- AND LONG-TERM GOALS (10.1.1)

SCE establishes a corporate-level WMDVLGBTBE spend goal annually taking into consideration the previous year's performance and projected spending in support of our company goals. SCE is committed to exceeding the established General Order 156 spend targets in the short-, mid- and long-term. SCE does not establish specific spend goals for products and services categories.

		Short-To	erm (2022)			Mid-Te	erm (2024)			Long-Te	Long-Term (2026)					
PRODUCTS	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)				
Subtotal	15.00%	5.00%	TBD	TBD 1.50% 15.00% 5.00% TBD 1.50%							15.00% 5.00% TBD 1.50%					
		Short-T	erm (2022)			Mid-Te	erm (2024)			Long-T	erm (2026)					
SERVICES	Minority Business Enterprise (MBE)	Business Business Transgender nterprise Enterprise Business		Disabled Veteran Business Enterprise (DVBE)	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)				
Subtotal	15.00%	5.00%	TBD	1.50%	15.00%	5.00%	TBD	1.50%	15.00%	5.00%	TBD	1.50%				
TOTAL			1.50%	15.00%	5.00%	TBD	1.50%	15.00%	5.00%	TBD	1.50%					

<sup>\*</sup>TBD - Pursuant to D.15-06-007, utilities to establish and report LGBTBE goals upon the CPUC issuing a target goal.



With our commitment to DEI and sustainability, we will build on our partnerships with diverse businesses and advocacy groups to advance opportunities in clean energy, efficient electrification and building the electric grid of the future. We will work to help small and diverse businesses build technical capability and capacity and identify opportunities to partner with us.

### PLANNED INTERNAL ACTIVITIES

Our clean energy future strategy is not possible without an unwavering internal commitment to DEI. In 2022, we will continue to remain focused on DEI to ensure it informs our actions, decisions and practices at all levels.

Our activities will include:

- Embedding DEI in our company's culture, programs, processes and policies, including supplier diversity
- Reviewing wildfire risk based on scope of work to mitigate insurance premium cost for diverse firms, where possible
- Ensuring diverse suppliers' participation in competitive solicitations
- Considering sustainability and ESG in interactions with our suppliers
- Continuing to refresh program components of our supplier development initiative, EDGE, to address future technical assistance and capacity building needs of small and diverse businesses
- Reviewing procurement categories where diverse firms are underutilized to increase inclusion, with a particular emphasis on Black-owned businesses

Communicating to prime suppliers
 expectations for providing diverse
 subcontracting opportunities, submitting
 a diverse subcontracting spend pledge
 and reporting monthly spend performance
 achieved

### PLANNED EXTERNAL ACTIVITIES

In 2022, Supplier Diversity and Development will continue to collaborate with business advocacy organizations to help identify diverse suppliers for prime contracting and subcontracting opportunities. Technical assistance and capacity building will be offered to help small and diverse firms navigate the "new normal" resulting from the pandemic as well as economic and social crises.

During the year, we plan to:

- Continue to create, develop and foster partnerships with key advocacy and community-based organizations
- Leverage our advocacy partnerships to enhance small and diverse supplier inclusion, technical skills, development and business resiliency

Areas of focus in 2022 include:

- Developing a roadmap to address the needs of small businesses
- Using our 2021 Marketplace Development
   Supplier Diversity Report findings to
   develop outreach category strategies, with
   an emphasis on Black-owned businesses

Specific to the LGBT business community, Supplier Diversity and Development will:

- Continue to work with advocacy and community-based organizations to understand the LGBT business enterprise (LGBTBE) marketplace and expand the supply base in key procurement spend categories
- Sponsor, promote and publicize LGBTBEfocused outreach events
- Provide LGBTBEs with technical assistance and capacity building training

Supplier Diversity and Development will work with the CPUC and other investor-owned utilities and advocacy groups to better define our engagement plans.

SUPPLIER DIVERSITY 2021 ANNUAL REPORT / 2022 ANNUAL PLAN

# RECRUITMENT PLANS FOR SUPPLIERS IN LOW-UTILIZATION AREAS (10.1.3)

Expanding access and participation in traditionally low-utilization areas remains a top priority. SCE will continue to increase awareness of and engagement opportunities with diverse businesses in areas such as legal and financial services.

Supplier Diversity and Development will work with internal and external stakeholders to strategically address diverse spend and targeted outreach. Over the years, we've made strong progress in these areas and our planned activities will sustain our momentum in 2022.

# PLANS FOR RECRUITMENT IN EXCLUDED CATEGORIES (10.1.4)

General Order 156 Ruling on November 14, 2003 ended the excluded category.



SCE VP of Operational Services and CPO Jim Niemiec serves as the keynote speaker at the American Indian Chamber of Commerce of California's EXPO '21 dinner.

# PLANNED WMDVLGBTBE SUBCONTRACTING ACTIVITIES (10.1.5)

We recognize that now more than ever diverse subcontracting opportunities can play an important role in a post-pandemic economic recovery.

To that end, we will continue with the robust efforts we've employed over the last few years – namely, increasing subcontracting opportunities for small and diverse businesses and holding our prime suppliers accountable for meeting their Tier 2 diverse spend pledges.

In 2022, we plan to focus on the following areas:

- For contracts valued at \$250,000 or above, we will continue to pursue pledges from our prime suppliers to subcontract with small and diverse businesses.
- Supplier Diversity and Development will actively participate in bidders' conferences to reinforce SCE's diverse business subcontracting program expectations and requirements for new contracts.
- We will continue to employ collaborative performance management procedures for prime suppliers not meeting performance criteria. They will be subject to corrective action plans and possible escalation to the senior leadership team, if further action is needed.

### **PROGRAM COMPLIANCE (10.1.6)**

We will continue to comply with General Order 156 program guidelines and seek innovative supplier diversity solutions to address the post-pandemic business environment and our changing industry.

# 2021 ANNUAL REPORT / POWER PROCUREMENT

## 9.1.11.A PARTICIPATION RESULTS BY ENERGY CATEGORY

See table on page 30.

### 9.1.11.B MARKET CONDITIONS AND OUTREACH

While we have stepped up our outreach to diverse firms over the years, the power procurement area remains challenging and will continue to be affected by many factors.

Major obstacles for diverse supplier participation include stringent capital/credit requirements that make it trying for diverse firms to secure financing and support a long lead time for certain projects.

Industry challenges also present barriers for these firms, including an increase in renewable and alternative power, with its emphasis on more capital-intensive and longer lead time projects; increased volatility in energy commodity markets, necessitating access to greater capital reserves; decreased utility gas needs and other changes driving low natural gas prices; and a decline in customer load met by SCE's energy procurement activities due to the formation of Community Choice Aggregation (CCA) providers as well as Demand Response programs.

In addition, the bulk of eligible energy spend is composed of long-term power purchase agreements (PPAs) and short-term forward physical gas and power transactions, which do not lend themselves well to advancing this

### **9.1.11.A PARTICIPATION RESULTS BY ENERGY CATEGORY** (All dollars in \$MM)

		Results by Ethnicity and Gender														Results by WMDVLGBTBE Certification							
			Asian Pacific American		-	African American			Hispanic American			Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) <sup>5</sup>	Subcontracting Total	Total WMDVLGBTBE Procurement Spend <sup>3</sup>	Total Procurement Spend		
	Product <sup>1</sup>	Unit	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total			
		\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1.74	\$1.74	\$2,425.66	
	Renewable Power	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.07%	0.07%		
sed	Products Direct	<b>\$</b> <sup>2</sup>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1.74	\$1.74	\$993.12	
ırcha		%²	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.17%	0.17%		
Power Purchased		\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28.71	\$0	\$0	\$0	\$0.11	\$28.82	\$1,754.40	
Pow	Non-Renewable Power Products	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.64%	0.00%	0.00%	0.00%	0.01%	1.64%		
	Direct	<b>\$</b> <sup>2</sup>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20.13	\$0	\$0	\$0	\$0.11	\$20.24	\$1,742.33	
	Direct	%²	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.16%	0.00%	0.00%	0.00%	0.01%	1.16%		
_	Discal Divers	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$6.71	\$0	\$6.71	\$0	\$0	\$0	\$6.71	\$0	\$0	\$0	\$0	\$0	\$6.71	\$6.71	
Fuels for Generation	Diesel Direct	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	100.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100%		
Fuels	Natural Gas Direct	\$	\$0	\$2.69	\$2.69	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2.69	\$0.16	\$0	\$0	\$0	\$0	\$2.85	\$574.29	
G	Natural Gas Direct	%	0.00%	0.47%	0.47%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.47%	0.03%	0.00%	0.00%	0.00%	0.00%	0.50%		
2011	Subtotal of Columns <sup>2</sup>	\$	\$0	\$2.69	\$2.69	\$0	\$0	\$0	\$6.71	\$0	\$6.71	\$0	\$0	\$0	\$9.40	\$20.29	\$0	\$0	\$0	\$1.84	\$31.53	\$3,316.45	
Post 20	Subtotal % of Total Procurement Spend	%	0.00%	0.08%	0.08%	0.00%	0.00%	0.00%	0.20%	0.00%	0.20%	0.00%	0.00%	0.00%	0.28%	0.61%	0.00%	0.00%	0.00%	0.06%	Overall WMDVLGBTBE %	0.95%	
	Subtotal of Columns <sup>4</sup>	\$	\$0.00	\$2.69	\$2.69	\$0.00	\$0.00	\$0.00	\$6.71	\$0.00	\$6.71	\$0.00	\$0.00	\$0.00	\$9.40	\$28.87	\$0.00	\$0.00	\$0.00	\$1.84	\$40.11	\$4,761.06	
A	Subtotal % of Total Procurement Spend	%	0.00%	0.06%	0.06%	0.00%	0.00%	0.00%	0.14%	0.00%	0.14%	0.00%	0.00%	0.00%	0.20%	0.61%	0.00%	0.00%	0.00%	0.04%	Overall WMDVLGBTBE %	0.84%	

<sup>&</sup>lt;sup>1</sup> Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives <sup>2</sup> Includes only long-term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011 <sup>3</sup> Total WMDVLGBTBE spend does not include pre-COD subcontracting values <sup>4</sup> Includes all power procurement commitments <sup>5</sup> Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE

% - percentages calculated by the Row Category Total Procurement Spend 2021 year end contains amounts paid between January and December 2021 The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanicand Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

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specific effort. Furthermore, many banks are no longer participating as Funds Transfer Agents (offering diverse suppliers Funds Transfer Agent Agreements), which is a barrier to most diverse suppliers trying to enter the forward commodity transaction market.

While pre-Commercial Operation Date (COD) spending is not counted towards General Order 156 requirements, approximately \$70,000 was spent on diverse subcontracting by developers. There are other less capital/credit intensive areas, including post-COD subcontracting and brokerage transactions, where SCE encourages and progresses the greater use of diverse suppliers. In 2021, nearly \$1.85 million was spent by operators on post-COD diverse subcontracting activities.

Despite these challenges, we remain committed to moving forward together with diverse suppliers in power procurement and pursuing new or innovative methods for inclusion.



Edison International's annual <u>DEI report</u> shared the progress, challenges and steps the company is taking to empower communities and build an even more inclusive workplace.

### 9.1.11.A PARTICIPATION RESULTS BY FUEL CATEGORY

				Re	sults b	y Ethnic	ity an	d Gender							R	esults by W	MDVLGB	ΓBE Certifi	cation	
Product <sup>1</sup>	Unit³	_	ian Pac merica		African American			Hispanic American			Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian,Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) <sup>2</sup>	Total WMDVLGBTBE Procurement Spend	Total Procurement Spend	
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total		
LPG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$1,424,810	\$0	\$1,424,810	\$0	\$0	\$0	\$1,424,810	\$0	\$0	\$0	\$0	\$1,424,810	\$1,424,810
LPG	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	100.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	100%	
Overall Tot	tal\$	\$0	\$0	\$0	\$0	\$0	\$0	\$1,424,810	\$0	\$1,424,810	\$0	\$0	\$0	\$\$1,424,810	\$0	\$0	\$0	\$0	\$1,424,810	\$1,424,810
Overall Tot	tal %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	100.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	Overall WMDVL	GBTBE %: 100%

NOTE: LPG - Liquefied Petroleum Gas

Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

<sup>2</sup>Includes non-WMDVLGBTBE firms classified as 8(a) by the Small Business Administration

<sup>3</sup> Percentages (%) calculated by the Row Category Total Procurement Spend

Dollars and Percentages reflect rounding differences





# 2021 ANNUAL REPORT/FUEL PROCUREMENT FOR NON-GENERATION

**9.1.11.A PARTICIPATION RESULTS BY FUEL CATEGORY** See table on page 31.

### 9.1.11.B MARKET CONDITIONS AND OUTREACH

We continued to have 100% participation by diverse suppliers in the area of fuels for liquefied petroleum gas (LPG) non-generation.

We will continue to focus on partnering with business advocacy organizations to reach diverse suppliers for future fuel procurement opportunities.

SUPPLIER DIVERSITY 2021 ANNUAL REPORT / 2022 ANNUAL PLAN

### **ATTACHMENTS**

### 9.1.2 WMDVLGBTBE DIRECT PROCUREMENT BY PRODUCT AND SERVICE CATEGORIES

				Products*	**	Services*	**	Total		
				\$	%	\$	%	\$	%	
1.		Asian Pacific American	Direct	\$52,113,982	4.76%	\$167,017,732	3.14%	\$219,131,714	3.42%	
2.		African American	Direct	\$37,699,859	3.44%	\$97,785,996	1.84%	\$135,485,855	2.11%	
3.	Minority Male	Hispanic American	Direct	\$27,397,027	2.50%	\$340,053,025	6.39%	\$367,450,053	5.73%	
4.		Native American	Direct	\$6,764	0.00%	\$94,900,327	1.78%	\$94,907,091	1.48%	
5.		Total Minority Male	Direct	\$117,217,633	10.70%	\$699,757,079	13.15%	\$816,974,712	12.73%	
6.		Asian Pacific American	Direct	\$28,265	0.00%	\$21,333,521	0.40%	\$21,361,787	0.33%	
7.		African American	Direct	\$9	0.00%	\$49,289,524	0.93%	\$49,289,533	0.77%	
8.	Minority Female	Hispanic American	Direct	\$2,368,815	0.22%	\$25,908,050	0.49%	\$28,276,864	0.44%	
9.	remaie	Native American	Direct	rect \$1,647 0.00% \$1,018,718		\$1,018,718	0.02%	\$1,020,365	0.02%	
10.		Total Minority Female	Direct	\$2,398,736	0.22%	\$97,549,813	1.83%	\$99,948,549	1.56%	
11.	Total Minor Enterprise (	rity Business (MBE)	Direct	\$119,616,369	10.92%	\$797,306,892	14.99%	\$916,923,261	14.29%	
12.		Women Business Enterprise (WBE)		\$52,454,594	4.79%	\$808,212,774	15.19%	\$860,667,368	13.41%	
13.		y, Bisexual, Transgender nterprise (LGBTBE)	Direct	\$0	0.00%	\$10,521,302	0.20%	\$10,521,302	0.16%	
14.		Disabled Veteran Business Enterprise (DVBE)		\$1,076,046	0.10%	\$54,628,895	1.03%	\$55,704,941	0.87%	
15.	Other 8(a)*		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%	
16.	TOTAL WM	IDVLGBTBE	Direct	\$173,147,009	15.80%	\$1,670,669,863	31.40%	\$1,843,816,872	28.74%	
	Total Product Procurement***			\$1,095,760,355 NOTE: *Firms classified as 8(a) by the Small Business Administration include non-WMDVI						
17.	Total Produ	ict Procurement		\$1,095,760,355				ministration include non-Wl order and credit card dollar		

\$6,416,362,709

328

Direct – Direct Procurement

— Percentage of Procurement

Dollars and Percentages reflect rounding differences

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic- and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

19.

20.

Procurement\*\*

**Total number of WMDVLGBTBEs** 

that received direct spend

### 9.1.2 WMDVLGBTBE SUBCONTRACTOR PROCUREMENT BY PRODUCT AND SERVICE CATEGORIES

				Products*	**	Services*	**	Total				
				\$	%	\$	%	\$	%			
1.		Asian Pacific American	Sub	\$1,634,103	0.15%	\$40,749,436	0.77%	\$42,383,539	0.66%			
2.		African American	Sub	\$4,707,855	0.43%	\$8,390,311	0.16%	\$13,098,166	0.20%			
3.	Minority Male	Hispanic American	Sub	\$29,084,069	2.65%	\$157,348,170	2.96%	\$186,432,239	2.91%			
4.		Native American	Sub	\$125,202	0.01%	\$6,573,144	0.12%	\$6,698,346	0.10%			
5.		Total Minority Male	Sub	\$35,551,229	3.24%	\$213,061,061	4.00%	\$248,612,290	3.87%			
6.		Asian Pacific American	Sub	\$33,148,427	3.03%	\$17,252,507	0.32%	\$50,400,934	0.79%			
7.		African American	Sub	\$0	0.00%	\$713,913	0.01%	\$713,913	0.01%			
8.	Minority Female	Hispanic American	Sub	\$1,886,932	0.17%	\$34,668,242	0.65%	\$36,555,174	0.57%			
9.	remare	Native American	Sub \$10,476		0.00%	\$428,241	0.01%	\$438,718	0.01%			
10.		Total Minority Female	Sub	\$35,045,836	3.20%	\$53,062,903	1.00%	\$88,108,739	1.37%			
11.	Total Minority Business Enterprise (MBE)		Sub	\$70,597,065	6.44%	\$266,123,964	5.00%	\$336,721,029	5.25%			
12.		Women Business Enterprise (WBE)		\$56,098,273	5.12%	\$158,153,396	2.97%	\$214,251,670	3.34%			
13.		Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)				\$12,018	0.00%	\$181,308	0.00%	\$193,326	0.00%	
14.		Disabled Veteran Business Enterprise (DVBE)		\$13,543,754	1.24%	\$33,097,538	0.62%	\$46,641,292	0.73%			
15.	Other 8(a)*		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%			
16.	TOTAL WM	DVLGBTBE	Sub	\$140,251,110	12.80%	\$457,556,206	8.60%	\$597,807,317	9.32%			
17.	Total Produ	ct Procurement***		\$1,095,760,355	NOTE: *Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE							

\$5,320,602,354

\$6,416,362,709

% – Percentage of Procurement
Dollars and Percentages reflect rounding differences
The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic- and
Native American-owned businesses. Although suppliers can certify across multiple categories,
spend is recorded to a single General Order 156 category.

Total Service Procurement\*\*\*

**Procurement\*\*** 

18.

19.

<sup>\*\*</sup>Procurement includes purchase order, non-purchase order and credit card dollars
\*\*\*Products and Services spend based on contracted prime Products and Services

Sub – Subcontractor Procurement

### 9.1.2 WMDVLGBTBE Procurement by Standard Industrial Categories

											Jerran Ge	Lesbian, Gay,	Disabled			
		Asian Pacifi	ic American	African A	merican	Hispanic <i>i</i>	American	Native Am	erican	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Bisexual, Transgender Business Enterprise	Veteran Business Enterprise	Other 8(a)*	Total WMDVLGBTBE	Total Dollars**
SIC Category		Male	Female	Male	Female	Male	Female	Male	Female			(LGBTBE)	(DVBE)			
07. Agricultural Services	\$ %	\$454,151 0.09%	\$0 0.00%	\$437,518 0.09%	\$242,868 0.05%	\$81,594,460 17.03%	\$1,591,251 0.33%	\$0 0.00%	\$0 0.00%	\$84,320,249 17.60%	\$192,334,956 40.14%	\$5,529 0.00%	\$7,281,930 1.52%	\$0 0.00%	\$283,942,664 59.25%	\$479,202,903
15. General Business Contractors	\$	\$107,934 0.04%	\$1,282 0.00%	\$205,048 0.08%	\$11,207 0.00%	\$79,242,060 30.85%	\$7,103,073 2.77%	\$3,295,994 1.28%	\$11,184 0.00%	\$89,977,784 35.03%	\$48,686,781 18.95%	\$0 0.00%	\$5,514,710 2.15%	\$0 0.00%	\$144,179,275 56.13%	\$256,857,181
16. Heavy Construction Other Than Building Construction Contractors	\$ %	\$41,692,802 2.53%	\$3,804,893 0.23%	\$52,796,072 3.20%	\$0 0.00%	\$187,879,560 11.40%	\$13,193,123 0.80%	\$78,208,648 4.75%	\$11,228 0.00%	\$377,586,326 22.92%	\$565,029,157 34.30%	\$4 0.00%	\$51,129,055 3.10%	\$0 0.00%	\$993,744,542 60.32%	\$1,647,349,823
17. Special Trade Contractors	\$ %	\$774,853 1.20%	\$9,919 0.02%	\$49,344 0.08%	\$189 0.00%	\$3,419,175 5.29%	\$165,382 0.26%	\$1,384,829 2.14%	\$967,088 1.50%	\$6,770,780 10.48%	\$8,298,723 12.84%	\$1,805 0.00%	\$11,649 0.02%	\$0 0.00%	\$15,082,957 23.34%	\$64,635,113
23. Apparel and Other Textile Products	\$ %	\$51 0.00%	\$0 0.00%	\$1,861,023 20.05%	\$0 0.00%	\$72,906 0.79%	\$121 0.00%	\$0 0.00%	\$1,647 0.02%	\$1,935,747 20.86%	\$4,562,084 49.15%	\$0 0.00%	\$116,084 1.25%	\$0 0.00%	\$6,613,915 71.26%	\$9,281,209
24. Lumber and Wood Products	\$ %	\$2,855,197 3.09%	\$0 0.00%	\$574,942 0.62%	\$0 0.00%	\$259,117 0.28%	\$1,785,158 1.93%	\$0 0.00%	\$10,476 0.01%	\$5,484,891 5.94%	\$13,631,304 14.75%	\$0 0.00%	\$53,659 0.06%	\$0 0.00%	\$19,169,853 20.75%	\$92,403,555
25. Furniture and Fixtures	\$ %	\$2,792 0.06%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,792 0.06%	\$4,656,798 99.75%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$4,659,590 99.81%	\$4,668,627
26. Paper and Allied Products	\$ %	\$51,572 0.95%	\$1,877 0.03%	\$122,812 2.27%	\$0 0.00%	\$0 0.00%	\$1,688,981 31.26%	\$0 0.00%	\$0 0.00%	\$1,865,241 34.53%	\$614,728 11.38%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,479,969 45.90%	\$5,402,446
27. Printing and Publishing	\$ %	\$37 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$37 0.00%	\$97,602 4.67%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$97,638 4.67%	\$2,089,758
28. Chemicals and Allied Products	\$ %	\$49 0.00%	\$0 0.00%	\$946,590 14.22%	\$0 0.00%	\$69,546 1.04%	\$55 0.00%	\$0 0.00%	\$0 0.00%	\$1,016,239 15.26%	\$1,432,212 21.51%	\$0 0.00%	\$110,589 1.66%	\$0 0.00%	\$2,559,040 38.43%	\$6,658,959
29. Petroleum and Coal Products	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$19,846,392 98.65%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$19,846,392 98.65%	\$3,501 0.02%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$19,849,893 98.67%	\$20,117,815
30. Rubber and Miscellaneous Plastics Products	\$ %	\$98 0.00%	\$0 0.00%	\$308,405 4.94%	\$0 0.00%	\$139,941 2.24%	\$32 0.00%	\$0 0.00%	\$0 0.00%	\$448,476 7.18%	\$459,225 7.36%	\$0 0.00%	\$222,529 3.56%	\$0 0.00%	\$1,130,230 18.10%	\$6,242,929
32. Stone, Clay and Glass Products	\$ %	\$1,788 0.00%	\$0 0.00%	\$19,745 0.02%	\$0 0.00%	\$2,555,538 2.19%	\$3,974 0.00%	\$0 0.00%	\$0 0.00%	\$2,581,044 2.21%	\$8,206,446 7.03%	\$0 0.00%	\$4,062,435 3.48%	\$0 0.00%	\$14,849,925 12.72%	\$116,764,150
33. Primary Metal Industries	\$ %	\$38,957 0.03%	\$32,994,977 23.00%	\$8,928 0.01%	\$0 0.00%	\$58,629 0.04%	\$220,125 0.15%	\$0 0.00%	\$0 0.00%	\$33,321,616 23.23%	\$1,005,321 0.70%	\$0 0.00%	\$1,160,198 0.81%	\$0 0.00%	\$35,487,134 24.74%	\$143,432,556
34. Fabricated Metal Products	\$ %	\$7,795,772 21.39%	\$0 0.00%	\$1,567,506 4.30%	\$0 0.00%	\$83,272 0.23%	\$22 0.00%	\$0 0.00%	\$0 0.00%	\$9,446,573 25.92%	\$4,406,807 12.09%	\$0 0.00%	\$125,843 0.35%	\$0 0.00%	\$13,979,223 38.36%	\$36,438,316
35. Industrial Machinery and Equipment	\$ %	\$216 0.00%	\$29,166 0.15%	\$7,438,919 39.03%	\$0 0.00%	\$229,516 1.20%	-\$2,247 -0.01%	\$0 0.00%	\$0 0.00%	\$7,695,571 40.38%	\$1,010,510 5.30%	\$0 0.00%	\$367,666 1.93%	\$0 0.00%	\$9,073,747 47.61%	\$19,057,132
36. Electronic and Other Electric Equipment	\$ %	\$10,133,410 2.64%	\$119,706 0.03%	\$7,706,614 2.01%	\$0 0.00%	\$7,304,397 1.90%	\$482,965 0.13%	\$117,871 0.03%	\$0 0.00%	\$25,864,963 6.74%	\$35,937,386 9.37%	\$11,766 0.00%	\$7,648,488 1.99%	\$0 0.00%	\$69,462,602 18.11%	\$383,543,026
37. Transportation Equipment	\$ %	\$1 0.00%	\$0 0.00%	\$193,887 3.96%	\$0 0.00%	\$85,787 1.75%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$279,675 5.71%	\$2,642 0.05%	\$0 0.00%	\$1,141 0.02%	\$0 0.00%	\$283,458 5.79%	\$4,898,702
38. Instruments and Related Products	\$ %	\$2,830,548 4.30%	\$0 0.00%	\$2,135,270 3.24%	\$0 0.00%	\$318,940 0.48%	\$19,492 0.03%	\$0 0.00%	\$0 0.00%	\$5,304,250 8.05%	\$17,154,031 26.04%	\$0 0.00%	\$425,311 0.65%	\$0 0.00%	\$22,883,592 34.74%	\$65,878,521
39. Miscellaneous Manufacturing Industries	\$ %	\$4 0.00%	\$0 0.00%	\$314,296 55.97%	\$0 0.00%	\$5,676 1.01%	\$208 0.04%	\$0 0.00%	\$0 0.00%	\$320,184 57.02%	\$18,403 3.28%	\$0 0.00%	\$9,317 1.66%	\$0 0.00%	\$347,904 61.95%	\$561,544
42. Trucking and Warehousing	\$ %	\$177,240 1.45%	\$108,330 0.89%	\$563,889 4.61%	\$0 0.00%	\$756,488 6.18%	\$490 0.00%	\$0 0.00%	\$3 0.00%	\$1,606,440 13.13%	\$1,233,428 10.08%	\$0 0.00%	\$1,302 0.01%	\$0 0.00%	\$2,841,169 23.22%	\$12,235,502

### 9.1.2 WMDVLGBTBE Procurement by Standard Industrial Categories

47. Transportation Services \$ \$246 \$205,897 \$0 \$0.00% 0.00%	
45. Transportation By Air \$ \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	3.80% 7,819 \$5,882,399 7,70% 0,625 \$46,696,114 0,30% \$42,927,794 3.11% 0,190 \$111,275,647 1,24% \$5,264,261
## 0.00%   3.50%   0.00%   0.00%   0.00%   32.57%   0.00%   0.00%   36.07%   1.63%   0.00%   0	7.70% \$46,696,114 9.625 \$46,696,114 9.30% \$42,927,794 9.111,275,647 1.24% \$5,264,261
%       13.81%       0.04%       0.01%       0.00%       0.67%       0.02%       2.57%       0.00%       17.11%       3.88%       0.00%       0.11%       0.00%         49. Electric, Gas, and Sanitary Services       \$ \$115,026       \$2,735       \$29,911       \$0       \$16,528,088       \$91,123       \$0       \$9,099       \$16,775,981       \$1,727,232       \$0       \$2,108       \$0         50. Wholesale Trade-Durable Goods       \$ \$29,699,050       \$30,967       \$18,741,249       \$0       \$4,918,787       \$54,471       \$14,095       \$0       \$53,458,619       \$14,388,376       \$252       \$302,942       \$0       \$68         Durable Goods       % 26,69%       0.03%       16,84%       0.00%       4.42%       0.05%       0.01%       0.00%       48,04%       12,93%       0.00%       0.27%       0.00%         51. Wholesale Trade-North Goods       \$ \$338,582       \$0       \$450,204       \$9       \$8,552       \$2,388       \$0       \$0       \$799,735       \$1,060,531       \$0       \$13,599       \$0       \$1         Nondurable Goods       % 6.43%       0.00%       8.55%       0.00%       0.05%       0.00%       0.00%       15.19%       20.15%       0.00%       0.00% </td <td>3.30% 5,321 \$42,927,794 3.11% 0,190 \$111,275,647 1.24% 3,865 \$5,264,261</td>	3.30% 5,321 \$42,927,794 3.11% 0,190 \$111,275,647 1.24% 3,865 \$5,264,261
Sanitary Services	3.11% 0,190 \$111,275,647 1.24% 3,865 \$5,264,261
Durable Goods         %         26.69%         0.03%         16.84%         0.00%         4.42%         0.05%         0.01%         0.00%         48.04%         12.93%         0.00%         0.27%         0.00%           51. Wholesale Trade-Nondurable Goods         \$ \$338,582         \$0         \$450,204         \$9         \$8,552         \$2,388         \$0         \$0         \$799,735         \$1,060,531         \$0         \$13,599         \$0         \$1           Nondurable Goods         %         6.43%         0.00%         8.55%         0.00%         0.16%         0.05%         0.00%         0.00%         15.19%         20.15%         0.00%         0.26%         0.00%           52. Building Materials and Garden Supplies         \$         \$0         \$17,324         \$0         \$0         \$0         \$0         \$17,324         \$2,564         \$0         \$0         \$0           55. Automotive Dealers         \$         \$0	3,865 \$5,264,261
Nondurable Goods	
Garden Supplies % 0.00% 0.00% 83.23% 0.00% 0.00% 0.00% 0.00% 0.00% 83.23% 12.32% 0.00% 0.0	
	9,888 \$20,813 5.55%
	4,101 \$63,850,146 2.14%
58. Eating and Drinking Places \$ \$0 \$0 \$4,055 \$0 \$0 \$0 \$0 \$0 \$0.00% \$0.0	4,569 \$935,083 1.50%
63. Insurance Carriers \$ \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$433,065,476 0.00%
65. Real Estate \$ \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	1,000 \$223,027 0.45%
72. Personal Services \$ \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$203,632 0.00%
73. Business Services \$ \$93,233,827 \ % 10.93%   56,644,915 \ % 10.93%   0.78%   4.40%   5.67%   10.45%   10.45%   1.76%   0.83%   0.83%   0.80%   34.83%   7.83%   1.25%   1.87%   0.00%   34.83%   7.83%   1.25%   1.87%   0.00%   0.83%   0	0,336 \$852,838,995 5.78%
75. Auto Repair, Services \$ \$0 \$3,271 \$0 \$0 \$486,125 \$374,099 \$0 \$0 \$863,494 \$371,535 \$0 \$16,104 \$0 \$1 and Parking \$0 0.00% \$0.0	1,133 \$13,327,052 9.39%
76. Miscellaneous \$ \$116,178 \$1,497 \$71,238 \$0 \$1,000,512 \$76,530 \$0 \$0 \$1,265,955 \$822,590 \$0 \$4,183 \$0 \$2 Repair Services % 0.44% 0.01% 0.27% 0.00% 3.79% 0.29% 0.00% 0.00% 4.80% 3.12% 0.00% 0.00% 0.00%	2,729 \$26,397,995 7.93%
78. Motion Pictures \$ \$0 \$0 \$0 \$0 \$0 \$0.00%	1,549 \$4,602,148 0.47%
80. Health Services \$ \$0 \$53,450 \$0 \$0.00% \$	3,437 \$2,553,145 1.00%
81. Legal Services \$ \$213,258 \$455,173 \$172,440 \$0 \$1,672,208 \$0 \$0 \$0 \$2,513,080 \$3,539,111 \$203 \$0 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6	2,393 \$41,949,708 4.43%
87. Engineering and \$ \$64,431,744 \$27,277,156 \$14,294,720 \$1,411,217 \$35,374,939 \$21,007,212 \$10,301,890 \$407,919 \$174,506,798 \$66,408,691 \$15,392 \$7,787,948 \$0 \$248 \$1,411,217 \$1,500,700	8,829 \$1,366,131,245 3.21%
TOTAL       \$ \$261,515,252       \$71,762,721       \$148,584,021       \$50,003,446       \$553,882,292       \$64,832,038       \$101,605,437       \$1,459,083       \$1,253,644,290       \$1,074,919,038       \$10,714,628       \$102,346,232       \$0.008         ****       <	4,189 \$6,416,362,709 3.05%

**Total Product Procurement \*\*\*** \$1,095,760,355 \$5,320,602,354 **Total Service Procurement \*\*\*** Net Procurement\*\* \$6,416,362,709

NOTE: \*Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE \*\*Procurement includes purchase order, non-purchase order,

Total Dollars - Total procurement dollar amount in the specific SIC category

% – Percentage of Total Dollars
Dollars and Percentages reflect rounding differences
The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic- and
Native American-owned businesses. Although suppliers can certify across multiple categories,
spend is recorded to a single General Order 156 category.

and credit card dollars

\*\*\*Products and Services spend based on contracted prime

Products and Services

### 9.1.2 Number of WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse

Data on Number of Suppliers															
	Revenue Reported to CHS***								Utility-Specific 2021 Summary						
# WMDVLGBTBEs	WMDVLGBTBES MBE WBE LGBTBE DVI					Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Total			
Under \$1 million	56	64	2	NA	0	122	184	189	5	30	0	408			
Under \$5 million	93	89	3	NA	0	185	74	53	0	9	0	136			
Under \$10 million	42	37	0	NA	0	79	17	13	0	3	0	33			
Above \$10 million	111	80	1	NA	0	192	27	15	1	3	0	46			
Total	302	270	6	NA	0	578	302	270	6	45	0	623			

Revenue and Payment Data												
		venue Re	ported to	Utility-Specific 2021 Summary								
\$M WMDVLGBTBEs	MBE	WBE	LGBTBE	DVBE**	Other 8(a)*	Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Total
Under \$1 million	\$20.6	\$26.0	\$1.2	NA	\$0.0	\$47.7	\$40.9	\$41.2	\$0.3	\$3.9	\$0.0	\$86.3
Under \$5 million	\$227.9	\$233.8	\$6.7	NA	\$0.0	\$468.4	\$175.7	\$131.6	\$0.0	\$20.7	\$0.0	\$328.0
Under \$10 million	\$306.4	\$264.0	\$0.0	NA	\$0.0	\$570.3	\$119.8	\$85.9	\$0.0	\$19.3	\$0.0	\$225.1
Above \$10 million	\$33,152.5	\$9,974.8	\$11.4	NA	\$0.0	\$43,138.6	\$917.2	\$816.2	\$10.4	\$58.4	\$0.0	\$1,802.2
Total	\$33,707.3	\$10,498.5	\$19.3	NA	\$0.0	\$44,225.1	\$1,253.6	\$1,074.9	\$10.7	\$102.3	\$0.0	\$2,441.6

Note: This Revenue Report is submitted in compliance with D.06-11-028

NOTE: Data provided CHS – Supplier Clearinghouse
\*Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE

\*\*NA – Revenue data for DVBEs are not available in CHS

\*\*\* If annual revenue for WMDVLGBTBE from Supplier Clearinghouse is less than SCE annual revenue reported, then SCE's annual revenue was applied
Number of 2021 WMDVLGBTBE suppliers SCE utilized may be higher than reported due to a third-party WMDVLGBTBE subcontracting spend validation and other internal validations Dollars and Percentages reflect rounding differences

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic- and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.



### Southern California Edison

Supplier Diversity and Development

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