

A Subsidiary of American States Water Company

2022 ANNUAL REPORT 2023 ANNUAL PLAN

FOR THE UTILIZATION OF WOMEN, MINORITY, DISABLED VETERAN, LESBIAN, GAY BISEXUAL AND TRANSGENDER BUSINESS ENTERPRISES (U-918-E)

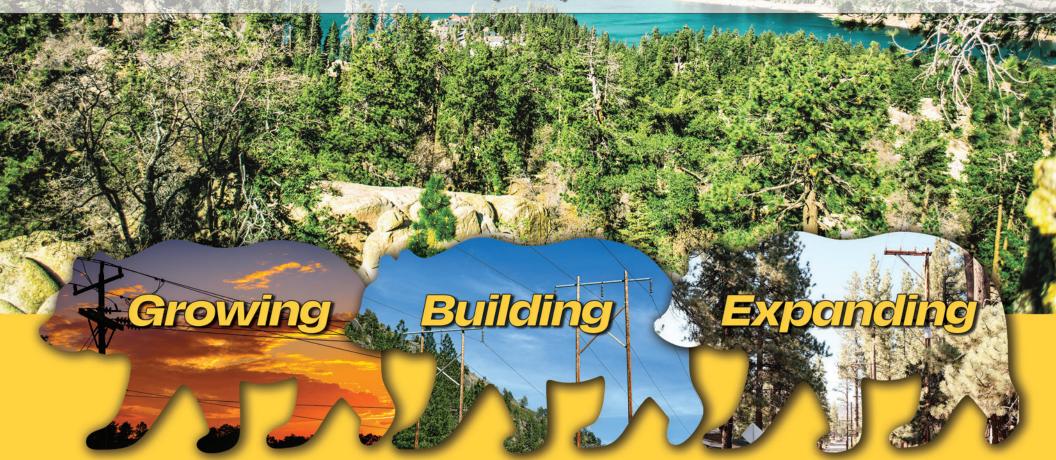




Table of Contents

General Order			General Order		
156 Section	Description	Page	156 Section	Description	Page
	Message from the President	1	9.1.9	Description of Supplier Diversity Activities and Progress in	
	Message from the Supplier Diversity Program Manager	2		Power (Energy) Procurement	19
	Introduction	3	9.1.9	Supplier Diversity Results in Power (Energy) Procurement	20
	Corporate Commitment to Supplier Diversity	4		2023 Annual Plan	21
	Bear Vally Electric Service, Inc.'s 2022 Annual		10.1.1	Supplier Diversity Short-, Mid- and Long-Term	
	Supplier Diversity Report	5	10.1.1	Procurement Goals	22
9.1.1	Description of Supplier Diversity Program Activities				
	During the Previous Calendar Year - 2022 Highlights	6		Supplier Diversity Short-, Mid- and Long-Term Goals Product and Service Categories	22
	Internal Activities	6			22
	External Activities	7	10.1.2	Description of Supplier Diversity Program Activities	00
9.1.2	Supplier Diversity Annual Results			Planned for the Next Calendar Year	23
	Results by Ethnicity	10	10.1.3	Plans for Recruiting Diverse Suppliers	
	Direct Procurement Results by Product			in Low Utilization Areas	25
	and Service Categories	11	10.1.4	Plans for Recruiting Diverse Suppliers	
	Subcontractor Procurement Results by			Where Unavailable	25
	Product and Service Categories	12	10.1.5	Plans for Encouraging Prime Contractors	
	Results by Standard Industrial Classification Codes	13		to Subcontract with Diverse Suppliers	26
	Number of Diverse Suppliers and Revenue		10.1.6	Plans for Complying with the Supplier	
	Reported to the Supplier Clearinghouse	14		Program Guidelines	27
	Description of Number of Diverse Suppliers with			Appendix	28
	California Majority Workforce	14		Legend for 2-Digit Standard Industrial	
9.1.3	Supplier Diversity Program Expenses	15		Classification (SIC) Codes	29
9.1.4	Description of Progress in Meeting or			0.000,000.000	
	Exceeding Set Goals	16			
9.1.5	Description of Prime Contractor Utilization of				
	Diverse Subcontractors	17			
9.1.6	List of Supplier Diversity Complaints Received				
	and Current Status	18			
9.1.7	Description of Efforts to Recruit Diverse				
	Suppliers in Low Utilization Categories	18			

Message from the President





Pear Valley Electric Service, Inc. (BVES) is very pleased to submit to the California Public Utilities Commission in accordance with the requirements of General Order 156 our 2022 Annual Report on Supplier Diversity and 2023 Plan. This is our second report on our activities since separating our operations from our sister company, Golden State Water Company (GSWC). Prior to 2021, BVES was a division of GSWC.

2022 was another great year for the BVES Supplier Diversity Program. While our overall spend remained steady, we achieved 38.11% spend with diverse suppliers, 16.11% above the California Public Utilities Commission's 22% program goal. I am especially proud of our program's performance because of the unique challenges associated with our location and service area.

Another challenge that we had was the departure of our Supplier Diversity Manager, Holley Joy. I am thankful for the work that Holley Joy has done as an advocate for BVES' Supplier Diversity Program. While this is a significant loss, I am very excited for our program's future with her replacement Michael Moss, our new Supplier Diversity Manager. He has a clear vision and is poised to continue to grow our program. Building on last year's theme of "A New Path Forward", we will continue **Growing, Building and Expanding** into the future.

Paul Marconi

President, Treasurer and Secretary Bear Valley Electric Service, Inc.



Message from the Supplier Diversity Program Manager

"Whatever you do, strive to do it so well that no [one] living, no [one] dead, and



no [one] yet to be born could do it any better."

— Dr. Benjamin E. Mays

Program Manager at Bear Valley Electric Service, Inc. ("BVES"). While this is my first year at BVES, I have supported this program (and other regulated utilities) for 10 years through my predecessor, both directly and indirectly, as the manager of the Supplier Clearinghouse, which is the entity regulated by the California Public Utilities Commission for diverse business certifications and verification. I bring with me extensive experience with identifying qualified diverse vendors for strategic inclusion in Supplier Diversity programs.

I am thankful to my predecessor, Holley Joy, whom I've known and worked with for over 10 years. The work that she has done has made this a smooth transition. I will walk in her footsteps as an advocate for diverse suppliers at BVES for our team internally and externally for many years to come.

While we have been successful, my goal(s) now and going forward will be to continue the success that we've had and build upon existing best practices to expand and reflect the diverse communities that we serve. As our President said, our program will continue GROWING, BUILDING and EXPANDING.

GROWING – Dollars spent with diverse suppliers; Number of diverse suppliers **BUILDING** – Relationships with Community Based Organizations; Supplier capacity

EXPANDING - Increase spend with underutilized categories; Opportunities for growing the spend

Michael a. Mossitt

Michael Moss Supplier Diversity Program Manager

Introduction



t Bear Valley Electric Service, Inc., we work hard to provide our customers with superior customer service, and dependable power. We do it each and every day, safely and with confidence. We have been "Powering the Mountain since 1929." When Golden State Water Company acquired the company in 1938, we served a total of 147 customers. Today, we provide electric power to a resort community with a mix of 23,153 full-time and part-time residents, 1,497 commercial, industrial and public authority customers, including:

- » Big Bear Lake
- » Big Bear City
- » Fawnskin
- » Erwin Lake
- » Moonridge
- » Sugarloaf
- » Lake Williams
- » Baldwin Lake

We provide excellence in customer service to our 32 square miles territory. We are also responsible for engineering, system operation and maintenance, planning, meter reading, accounting and purchasing quality.

BVES employs 46 team members.





Corporate Commitment to Supplier Diversity

Pear Valley Electric Service, Inc.'s commitment to Supplier Diversity remains unwavering. Our relationship with diverse suppliers is a core element to our overall diversity program. Historically, from our roots with Golden State Water Company, to our growth into our own program, BVES's foundation is firmly committed to Supplier Diversity. The goals set forth by the California Public Utilities Commission's Supplier Diversity Program in General Order 156 are the sticks by which our program's success is measured. We will continue to do our best to comply with the program, its goals and the spirit in which it was intended for:

- » Minority Business Enterprises (MBE)
- » Women Business Enterprises (WBE)
- » Disabled Veteran Business Enterprises (DVBE)
- » Lesbian, Gay, Bisexual and Transgender Business Enterprises (LGBTBE)
- » Persons with Disabilities Business Enterprises (PDBE)

Bear Valley Electric Service, Inc.'s 2022 Annual Supplier Diversity Report





A Subsidiary of American States Water Company With great pride, we are submitting Bear Valley Electric Service, Inc.'s Supplier Diversity Program highlights as presented in the following pages with supporting narratives. We were successful in surpassing the Supplier Diversity goal as set forth by the California Public Utilities Commission under General Order 156.





Sec. 9.1.1 Description of Supplier Diversity Program Activities During the Previous Calendar Year

2022 Highlights

Pear Valley Electric Service, Inc.'s Supplier Diversity Program continues on an upward trend. Our team is always searching for the best and the brightest suppliers that can provide the goods and services that will allow us to continue to ensure our ability to maintain our infrastructure and provide the best and most reliable service to our customers.

Internal Activities

Bear Valley Electric Service, Inc. has brought in a new Supplier Diversity Manager, Michael Moss. As part of his transition and introduction to the company, Mr. Moss met with members of senior level management in an effort to assess our program and determine where the greatest needs were including the President, Department Heads and other managers who manage budgets. An area of focus for BVES will be facilitating introduction meetings between prime contractors and potential subcontractors. BVES team members are introduced to and educated about the Supplier Diversity Program.



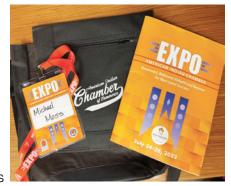
Sec. 9.1.1 Description of Supplier Diversity Program Activities During the Previous Calendar Year



2022 Highlights – External Activities

American Indian Chamber of Commerce of California (AICCC)

With the theme of "Reconnect, Rebound, Rebuild and Recover for Next-Level Success," the AICCC hosted their three-day Expo '22 at the Agua Caliente Resort in Rancho Mirage in July 2022. With this event, they successfully upheld their mission "to provide opportunities"



for networking and support of American Indian business people in California. To provide a mentor's environment for those individuals beginning new endeavors and establish a vehicle for education, networking and growth opportunities." We support their efforts wholeheartedly and will continue to do so in the future as it aligns with the supplier diversity goals of BVES.

California Hispanic Chamber of Commerce

The California Hispanic Chamber of Commerce's Annual Statewide Convention is the largest networking venue for Hispanic businesses. Their theme was "BE ALL IN: highlighting the tenacity, dedication, grit and perseverance of our diverse small business owners and their outlook in pursuing their dreams and ambitions." This organization represents the interests of over



815,000 California Hispanic-owned businesses.



Sec. 9.1.1 Description of Supplier Diversity Program Activities During the Previous Calendar Year

2022 Highlights – External Activities



National Asian American Coalition 19th Annual Economic Development & Empowerment Conference

The National Asian American Coalition (NAAC) and National Diversity Coalition (NDC) brought together financial & housing government officials, community thought leaders, high-ranking officers from the media and banking officials. This year's theme was to "INFORM. INSPIRE. EMPOWER." GSWC's Supplier Diversity Manager, Michael

Moss, was a featured panelist during the panel on Supplier Diversity.





National Minority Supplier Diversity Council's 50th Anniversary Conference & Exchange

The National Minority Supplier Development Council (NMSDC)

celebrated their 50th anniversary in New Orleans, LA with the theme of "It's time to disrupt our own status quo." NMSDC is the

longest-operating business growth engine for the broadest group of systematically excluded communities of color (Asian-Indian, Asian Pacific, Black, Hispanic and Native American). This four-day conference serves as the intersection between thousands including corporate CEOs, procurement executives and Supplier Diversity professionals from the nation's top corporations where we all converge to learn and advocate for minority firms in corporate supply chain.



Sec. 9.1.1 Description of Supplier Diversity Program Activities During the Previous Calendar Year



2022 Highlights – External Activities



Veterans in Business National Conference

The Veterans in Business (VIB)
National Conference is a venue in
which veteran owned businesses
can build connections between
corporations, government agencies
and prime contractors to create



partnerships and learn about contracting opportunities. This event is designed by Service Disabled Veteran Owned Small Businesses. As they stated, "We're on a mission to provide education, training, resources, outreach and support to help Veterans in Business grow and succeed."



Southern California Minority Supplier Development Council – The B3 Conference + Expo (Business Beyond Barriers)

With the theme of "What It Takes is All of Us," this event was hosted by SCMSDC at SoFi Stadium in July 2022. This networking event, training session and awards luncheon honored several of our contractors with nominations and awards for their performance over the previous year.





Sec. 9.1.2 Supplier Diversity Results by Ethnicity

Bear Valley Electric Service, Inc. was successful in achieving **38.11%** diverse spend in 2022, surpassing the aggregate **22.00%** goal of GO 156 with women, minority, disabled veteran, persons with disabilities, and lesbian, gay, bisexual and transgender business enterprises.

Bear Valley Electric Service, Inc. 2022 G.O. #156 Sec. 9.1.2 Supplier Diversity Annual Results by Ethnicity

		Direct	Sub	Total \$	%
	Asian Pacific American	\$24,443	\$0	\$24,443	0.10%
N dies seelbe e	African American	\$48,963	\$0	\$48,963	0.21%
Minority Male	Hispanic American	\$194,745	\$0	\$194,745	0.83%
Maic	Native American	\$307	\$0	\$307	0.00%
	Total Minority Male	\$268,457	\$0	\$268,457	1.14%
	Asian Pacific American	\$819	\$0	\$819	0.00%
B. disa a side s	African American	\$0	\$0	\$0	0.00%
Minority Female	Hispanic American	\$0	\$0	\$0	0.00%
Torridio	Native American	\$0	\$0	\$0	0.00%
	Total Minority Female	\$819	\$0	\$819	0.00%
Total Minority Bus	iness Enterprise (MBE)	\$269,276	\$0	\$269,276	1.14%
Women Business	Enterprise (WBE)	\$8,721,295	\$0	\$8,721,295	36.97%
Lesbian, Gay Bisex	cual, Transgender Business Enterprise (LGBTBE)	\$0	\$0	\$0	0.00%
Disabled Veteran I	Business Enterprise (DVBE)	\$0	\$0	\$0	0.00%
Persons with Disa	bilities Business Enterprise (PDBE)	\$0	\$0	\$0	0.00%
Other 8(a)*		\$0	\$0	\$0	0.00%
	TOTAL Supplier Diversity	\$8,990,571	\$0	\$8,990,571	38.11%

Gross Procurement	\$28,745,325
Exclusions	5,156,355
Net Procurement**	\$23,588,969

Line detail percentages may not sum to Total percentages due to rounding.

* Firms Classified as 8(a) of Small Business Administration Includes Non-Supplier Diversity

** Net Procurement Includes Purchase Order, Non-Purchase Order, and Credit Card Dollars

Direct - Direct Procurement

NOTE:

Sub - Subcontractor Procurement

% - Percentage of Net Procurement

Bear Valley Electric Service, Inc. Supplier Diversity Program • 2022 Annual Report / 2023 Annual Plan

Sec. 9.1.2 Supplier Diversity Direct Procurement Results by Product and Service Categories



Bear Valley Electric Service, Inc. 2022
Supplier Diversity Direct Procurement by Product and Service Categories

G.O. #156 Sec. 9.1.2

			Produc	ets	Service	es	Total		
			\$	%	\$	%	\$	%	
	Asian Pacific American	Direct	\$0	0.00%	\$24,443	0.10%	\$24,443	0.10%	
D. Aira a with	African American	Direct	\$0	0.00%	\$48,963	0.21%	\$48,963	0.21%	
Minority Male	Hispanic American	Direct	\$149,085	0.63%	\$45,660	0.19%	\$194,745	0.83%	
Maio	Native American	Direct	\$0	0.00%	\$307	0.00%	\$307	0.00%	
	Total Minority Male	Direct	\$149,085	0.63%	\$119,373	23.09%	\$268,457	1.14%	
	Asian Pacific American	Direct	\$819	0.42%	\$0	0.00%	\$819	0.00%	
N dies switz .	African American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%	
Minority Female	Hispanic American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%	
romaio	Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%	
	Total Minority Female	Direct	\$819	0.00%	\$0	0.00%	\$819	0.00%	
Total Minority Bus	siness Enterprise (MBE)	Direct	\$149,904	0.64%	\$119,3731	0.51%	\$43,781,320	1.14%	
Women Business	Enterprise (WBE)	Direct	\$78,756	0.33%	\$8,642,538	36.64%	\$8,367,853	36.97%	
Lesbian, Gay Bise	xual, Transgender Business Enterprise (LGBTBE)	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%	
Disabled Veteran	Business Enterprise (DVBE)	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%	
Persons with Disa	abilities Business Enterprise (PDBE)	Direct	\$0	0.00%	\$0	0.01%	\$0	0.00%	
Other 8(a)*		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%	
	TOTAL Supplier Diversity	Direct	\$228,660	0.97%	\$8,761,911	37.14%	\$8,990,571	38.11%	

Total Product Procurement	\$7,844,996
Total Service Procurement	\$15,743,974
Net Procurement***	\$23,588,969
Total Number of Diverse Suppliers	
that Received Direct Spend	16

Line detail percentages may not sum to Total percentages due to rounding.

* Firms Classified as 8(a) of Small Business Administration Includes Non-Supplier Diversity

** Net Procurement Includes Purchase Order, Non-Purchase Order and Credit Card Dollars

Direct - Direct Procurement

NOTE:

Sub - Subcontractor Procurement

% - Percentage of Net Procurement



Sec. 9.1.2 Supplier Diversity Subcontractor Procurement Results by Product and Service Categories

Bear Valley Electric Service, Inc. 2022 G.O. #156 Sec. 9.1.2 Supplier Diversity Subcontractor Procurement Results by Product and Service Categories

			Prod	ucts	Serv	ices	Total		
			\$	%	\$	%	\$	%	
	Asian Pacific American	Sub	\$0	0.00%	\$0	0.27%	\$0	0.00%	
N diamenta	African American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
Minority Male	Hispanic American	Sub	\$0	0.00%	\$0	0.22%	\$0	0.00%	
Walc	Native American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
	Total Minority Male	Sub	\$0	0.00%	\$0	0.49%	\$0	0.00%	
	Asian Pacific American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
n 4:	African American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
Minority Female	Hispanic American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
remaie	Native American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
	Total Minority Female	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
Total Minority Bus	siness Enterprise (MBE)	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
Women Business	Enterprise (WBE)	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
Lesbian, Gay Bises	kual, Transgender Business Enterprise (LGBTBE)	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
Disabled Veteran	Business Enterprise (DVBE)	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
Persons with Disabilities Business Enterprise (PDBE)			\$0	0.00%	\$0	0.00%	\$0	0.00%	
Other 8(a)*		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
	TOTAL Supplier Diversity	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	

Total Product Procurement	\$7,844,996
Total Service Procurement	\$15,743,974
Net Procurement***	\$23,588,969

Line detail percentages may not sum to Total percentages due to rounding.

NOTE:

- * Firms classified as 8(a) of Small Business Administration includes Non-Supplier Diversity
- *** Net Procurement includes Purchase Order, Non-Purchase Order and Credit Card Dollars

Direct - Direct Procurement

Sub - Subcontractor Procurement

% - Percentage of Net Procurement

Sec. 9.1.2 Supplier Diversity Results by Standard Industrial Classification (SIC) Codes



Bear Valley Electric Service, Inc.

2022 Supplier Diversity Results by Standard Industrial Classification Codes

G.O. #156 Sec 9.1.2

										[Minority	Women Business	Lesbian, Gay, Bisexual, Transgender	Disabled Veterans	Persons with Disabilities		Total	
		[Asian Pacifi	c American	African A	merican	Hispanic A	merican	Native A	merican	Business Enterprise	Enterprise (WBE)	Business Enterprise	Business Enterprise	Business Enterprise	Other	Supplier Diversity	Total Dollars
	SIC Category		Male	Female	Male	Female	Male	Female	Male	Female	(MBE)	, ,	(LGBTBE)	(DVBE)	(PDBE)	8(a)**		Total Bollars
_	Agricultural Services	\$	-	-	-	-	-	-	-	-	-	3,001,116	-	-	-	-	3,001,116	3,021,656
_ '	Agricultural Services	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	12.72%	0.00%	0.00%	0.00%	0.00%	12.72%	
	Forestry Services	\$	-	_	-	-	-	-	-	-	-	-	-	_	-	-	-	17,121
٠	Forestry Services	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
17	Special Trade Contractor	\$	-	-	-	-	-	-	-	-	_	5,443,524	-	3,077,511	-	-	5,443,524	6,725,354
11	Special frade Contractor	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	23.08%	0.00%	1.85%	0.00%	0.00%	23.08%	
0-	Drinting and Dublishing	\$	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,795
21	Printing and Publishing	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
	Elid Barray (character a Fitting	\$	-	-	-	-	-	-	-	-	_	-	-	-	-	-	-	90,046
34	Fluid Power Valves Hoses Fittings	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
	Industrial Machinery & Computer	\$	9,255	-	-	-	-	-	-	-	9,255	_	-	_	-	-	9,255	31,944
35	Equip	%	0.04%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%	
		\$	-	-	-	-	149,085	-	-	-	149,085	-	-	_	-	-	149,085	149,085
38	Fasteners, Buttons, Needles, and Pins	%	0.00%	0.00%	0.00%	0.00%	0.63%	0.00%	0.00%	0.00%	0.63%	0.00%	0.00%	0.00%	0.00%	0.00%	0.63%	
	Electric Services & Other Services	\$	-	-	-	-	-	-	-	-	_	192,246	-	_	-	-	192,246	192,246
49	Combined	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.81%	0.00%	0.00%	0.00%	0.00%	0.81%	
		\$	_	_	_	-	-	_	_	-	-	_	_	-	_	-	_	78,851
50	Wholesale Trade – Durable Goods	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
		\$	_	819	-	-	-	-	_	-	819	28,356	_	_	-	-	29,175	369,870
59	Miscellaneous Retail Stores NEC	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.12%	0.00%	0.00%	0.00%	0.00%	0.12%	
		\$	_	-	_	-	_	-	_	_	-	_	_	-	_	_	-	53,398
65	Real Estate	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
		\$	15,188	_	4,763	-	39,160	_	_	-	59,110	_	_	_	2,352	-	59,110	2,239,347
73	Business Services NEC	96	0.06%	0.00%	0.02%	0.00%	0.17%	0.00%	0.00%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	0.00%	0.25%	
		\$	-	-	_	-	-	-	_	-	-	5,652	-	_	-	-	5,652	220,734
81	Legal Services	96	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.02%	
	, Engineering and Management	\$	_	_	44,200	-	6,500	_	_	_	51,007	50,400	_	_	19,900	-	101,407	1,808,237
87	Services	%	0.00%	0.00%	0.19%	0.00%	0.03%	0.00%	0.00%	0.00%	0.22%	0.21%	0.00%	0.00%	0.01%	0.00%	0.43%	
		\$	_	-	_	-	-	_	_	_	_	_	-	_	_	-	-	8,589,285
89	Services NEC	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	.,,
		\$	24,443	819	48,963	-	194,745	_	_	_	269,276	8.721,295	-	-	_	_	8,990,571	23,588,969
	TOTAL	%	0.10%	0.00%	0.21%	0.00%	0.83%	0.00%	0.00%	0.00%	1.14%	36.97%	0.00%	0.00%	0.00%	0.00%	38.11%	100.00%
		20	0.1070	0.00%	0.2170	0.00%	0.0370	0.0076	0.00%	0.00%	1.1470	30.9770	0.0070	0.00%	0.0076	0.00%	30.1170	100.00%

 Total Product Procurement
 \$7,844,996

 Total Service Procurement
 \$15,743,974

 Net Direct Procurement****
 \$23,588,969

 Net Sub Procurement
 \$0

Net Procurement

Line detail percentages may not sum to Total percentages due to rounding.

* Firms With Multi Minority Ownership Status

** Firms Classified as 8(a) of Small Business Administration Includes Non-Supplier Diversity

*** Net Procurement Includes Purchase Order, Non-Purchase Order and Credit Card Dollars

Total Dollars - Total Procurement Dollar Amount in the Specific SIC Category

% - Percentage of Total Dollars

\$23,588,969

NOTE:



Sec. 9.1.2 Number of Diverse Suppliers and Revenue Reported to the Supplier Clearinghouse

Bear Valley Electric Service, Inc.

2022

G. O. #156 Sec 9.1.2 (D.11-05-019 & D.06-11-028)

Number of WMDVLGBTBE and Revenue Reported to the Clearinghouse

		Data on Number of Suppliers												
			Reve	enue Reported	to SCH			Utility-Specific 2021 Summary						
#WMDVLGBTBEs	MBE	WBE	LGBTBE	DVBE	PDBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	PDBE	Other 8(a)*	Grand Total
Under \$1 Million	3	1	0	0	0	0	4	10	4	0	0	0	0	14
Under \$5 Million	3	1	0	0	0	0	4	0	1	0	0	0	0	1
Under \$10 Million	2	0	0	0	0	0	12	0	1	0	0	0	0	1
Above \$10 Million	2	4	0	0	0	0	6	0	0	0	0	0	0	1
TOTAL	10	6	0	0	0	0	16	10	6	0	0	0	0	16

		Revenue and Payment Data												
			Reve	enue Reported	to SCH			Utility-Specific 2021 Summary						
WMDVLGBTBE \$M	MBE	WBE	LGBTBE	DVBE	PDBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	PDBE	Other 8(a)*	Grand Total
Under \$1 Million	\$55,463	\$5,652	\$0	\$0	\$0	\$0	\$61,114	\$269,276	\$276,654	\$0	\$0	\$0	\$0	\$545,930
Under \$5 Million	\$158,647	\$50,400	\$0	\$0	\$0	\$0	\$209,047	\$0	\$3,001,116	\$0	\$0	\$0	\$0	\$3,001,116
Under \$10 Million	\$39,256	\$0	\$0	\$0	\$0	\$0	\$39,256	\$0	\$5,443,524	\$0	\$0	\$0	\$0	\$5,443,524
Above \$10 Million	\$15,911	\$8,665,243	\$0	\$0	\$0	\$0	\$8,681,154	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$43,781,320	\$8,721,295	\$0	\$0	\$0	\$0	\$8,990,571	\$43,781,320	\$8,721,295	\$0	\$0	\$0	\$0	\$8,990,571

NOTE: * Firms classified as 8(a) of Small Business Administration includes Non-WMDVLGBTBE

SCH - Supplier Clearinghouse



Sec. 9.1.2 Description of Number of Diverse Suppliers with California Majority Workforce

Of the **16** diverse suppliers paid by Bear Valley Electric Service, Inc. in 2022 all have indicated that the majority of their workforce is located in California as reported to The Supplier Clearinghouse who captures the demographic information for our diverse suppliers.

Sec. 9.1.3 Supplier Diversity Program Expenses



Bear Valley Electric Service, Inc.

2022

Supplier Diversity Program Expenses

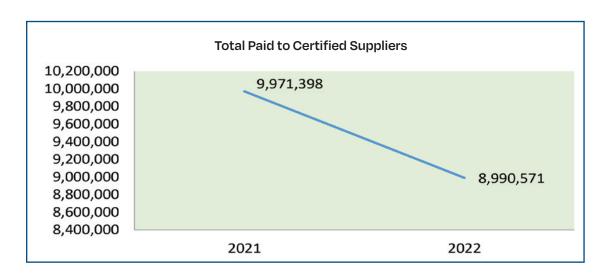
Expense Category	2022
Wages	\$13,075.23
Other Employment Expenses	_
Program Expenses	\$1,308.85
Reporting Expenses	\$466.71
Training Expenses	693.00
Consulting Expenses*	\$3,634.97
Other Expenses	_
TOTAL	\$19,178.76

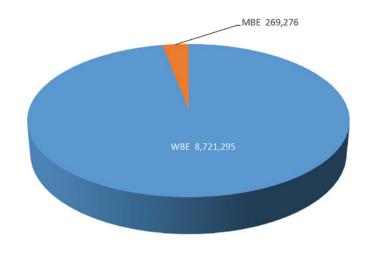
- Other Employee Expenses: Office space, travel and non-wage costs
- Program Expenses: Printing, postage, supplies, outreach and other costs directly related to the program
- Reporting Expenses: Computer, accounting and other expenses in preparing report to CPUC
- Training Expenses: Costs related to training employees (internal) and suppliers (external)
- *Consulting Expenses: Bear Valley Electric Service, Inc. portion of cost for the CPUC Supplier Clearinghouse



Sec. 9.1.4 Description of Progress in Meeting or Exceeding Set Goals

pear Valley Electric Service, Inc. was successful in achieving **38.11%** spend with diverse suppliers exceeding the overall **22%** goal set by the California Public Utilities Commission by 16.11%. The greatest areas of utilization are: legal services, engineering and management services, special equipment and tools.





Bear Valley Electric Service, Inc. 2022 Supplier Diversity Results Compared to Set Goals

Category	2022 Results	2022 Goals
Minority Men	1.14%	12.00%
Minority Women	0.00%	3.00%
Minority Business Enterprise (MBE)	1.14%	15.00%
Women Business Enterprise (WBE)	36.97%	5.00%
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.00%	0.50%
Disabled Veteran Business Enterprise (DVBE)	0.00%	1.50%
Persons with Disabilities Business Enterprise (DVBE)	0.00%	0.00%
TOTAL WMDVLGBTBE	38.11%	22.00%

Line detail percentages may not sum to Total percentages due to rounding.

NOTE: % - Percentage of Net Procurement

Sec. 9.1.5 Description of Prime Contractor Utilization of Diverse Subcontractors



Bear Valley Electric Services, Inc. impresses upon our Prime Supplier Partners (PSP) the importance of utilizing diverse suppliers for subcontracting opportunities on work performed for BVES. We are also focusing on developing a process for our PSPs to provide their subcontractors with training and a reporting mechanism so that we can verify their certification status throughout the year, and activities for inclusion on our Supplier Diversity Annual Report.

Bear Valley Electric Service, Inc. 2022 G.O. #156 Sec. 9.1.5 Summary of Prime Contractor Utilization of Supplier Diversity Subcontractors

	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	Other 8(a)*	TOTAL Supplier Diversity	
Direct \$	\$268,457	\$819	\$269,276	\$8,721,295	\$0	\$0	\$0	\$0	\$8,990,571	
Subcontracting \$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL \$	\$268,457	\$819	\$269,276	\$8,721,295	\$0	\$0	\$0	\$0	\$8,990,571	
Direct %	1.14%	0.00%	1.14%	36.97%	0.00%	0.00%	0.00%	0.00%	38.11%	
Subcontracting %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
TOTAL %	1.14%	0.00%	1.14%	36.97%	0.00%	0.00%	0.00%	0.00%	38.11%	

Net Procurement ** \$23,588,969

Line detail percentages may not sum to Total percentages due to rounding.

NOTE: * Firms Classified as 8(a) of Small Business Administration Includes Non-Supplier Diversity

** Net Procurement Includes Purchase Order, Non-Purchase Order and Credit Card Dollars

% - Percentage of Net Procurement

Direct - Direct Procurement

Sub - Subcontractor Procurement



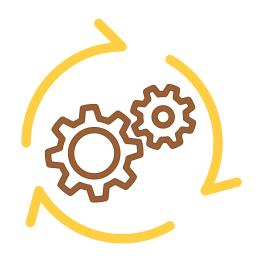
Sec. 9.1.6 List of Supplier Diversity Complaints Received and Current Status

There were no complaints received relative to the execution of practices for the Bear Valley Electric Service, Inc. Company Supplier Diversity Program.





Sec. 9.1.7 Description of Efforts to Recruit Diverse Suppliers in Low Utilization Categories



Bear Valley Electric Service, Inc. will increase our efforts to recruit diverse suppliers in low utilization categories. This is particularly challenging because our service territory is 32 square miles in an area that is challenging for many potential suppliers to provide goods or services. We will target community based organizations and trade organizations that have suppliers that provide the products and services that we utilize. We will support outreach events, job fairs, panels, and others that will allow us to identify suppliers in an effort to help us to reach our goals stated and unstated.

Sec. 9.1.9 Supplier Diversity Results in Power (Energy) Procurement



ear Valley Electric Service, Inc.'s commitment to supplier diversity extends to power procurement. BVES encourages diverse businesses inclusion with regards to our Prime Supplier Partners and also through subcontracting. Part of our plan for the path forward is identifying diverse suppliers who can help us meet our goals. Our representative will find, attend and support organizations and their efforts as it relates to increasing diverse supplier inclusion in power procurement.

Bear Valley Electric Service, Inc. 2022 G.O. #156 Sec. 9.1.9
Supplier Diversity Results in Power (Energy) Procurement

		Direct Pow	ver Purchases \$	Direct F	uels for Gener	ation \$		%²		
			able & Non- Power Products	Diesel	Nuclear	Natural Gas	Direct ³	Sub⁴	Total \$⁵	
	Asian Pacific American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Minarity	African American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Minority Male	Hispanic American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
TTICHO	Native American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Total Minority Male		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Asian Pacific American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Minority	African American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Minority Female	Hispanic American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Torriano	Native American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Total Minority Female		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Total Minor	rity Business Enterprise (MBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Women Bu	siness Enterprise (WBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
-	Lesbian, Gay Bisexual, Transgender Business Enterprise (LGBTBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Disabled Veteran Business Enterprise (DVBE)			\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Persons with Disabilities Business Enterprise (PDBE)			\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Other 8(a)			\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
TC	OTAL Supplier Diversity		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Nick Decree	Due come cont	010 070 070	NOTES: 1 Evoludos purob	anna francitla Oalife	rusia Indonendent C	intoine Onesiator (O	AICO) utilities feels	val autitiaa atata au	atitica parmiainalitica ar	

Net Power Procurement\$13,672,272Net Direct Power Purchases\$7,817,377Net Direct Fuels for Generation\$407,488Total Number of Diverse Suppliers0

\$13,672,272
\$7,817,377
\$407,488
NOTES: ¹Excludes purchases from the California Independent System Operator (CAISO), utilities, federal entities, state entities, municipalities and cooperatives; ³% - Percentage of Net Procurement; ³Includes Direct Power Purchases and Direct Fuels for Generation. Direct - Means Direct Procurement: when an ESP directly procures from a supplier; ⁴Sub - Means Subcontractor Procurement: when a prime contractor, in contract with an ESP, procures from a subcontractor to fulfill its contractual obligation(s); ⁵wrotall" does not include pre-commercial development (COD) subcontracting values; ⁴8(a) - Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).



Sec. 9.1.9 Supplier Diversity Results in Power (Energy) Procurement (Confidential)

Bear Valley Electric Service, Inc.

2022
Supplier Diversity Results in Power (Energy) Procurement

G.O. #156 Sec. 9.1.9

		Direct Pov	ver Purchases \$	Direct F	uels for Gener	ation \$		%²		
			rable & Non- Power Products	Diesel	Nuclear ⁶	Natural Gas	Direct ³	Sub	Total \$⁴	
	Asian Pacific American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
N dian a vita	African American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Minority Male	Hispanic American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Widio	Native American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Total Minority Male		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Asian Pacific American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
N dive a vita	African American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Minority Female	Hispanic American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Torridio	Native American		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Total Minority Female		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Total Minor	ity Business Enterprise (MBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Women Bu	siness Enterprise (WBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	y Bisexual, Transgender nterprise (LGBTBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Disabled Veteran Business Enterprise (DVBE)			\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	ersons with Disabilities Business nterprise (PDBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Other 8(a)5			\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
TC	TAL Supplier Diversity		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Net Power	Procurement	\$13,672,272	NOTES: 1Excludes pu	rchases from the	California Indepe	ndent System O	perator (CAISO).	other utilities, fe	deral entities, state e	entities.

Net Power Procurement\$13,672,272Net Direct Power Purchases\$7,817,377Net Direct Fuels for Generation\$407,488

\$13,672,272
\$7,817,377
\$407,488
NOTES: ¹Excludes purchases from the California Independent System Operator (CAISO), other utilities, federal entities, state entities, municipalities and cooperatives; ²% - Percentage of Net Procurement; ³Includes Direct Power Purchases and Direct Fuels for Generation; ⁴"Total" does not include pre-commercial development (COD) subcontracting values; ⁵8(a) - Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13); °Total 2022 Nuclear Spend XXXX





Sec. 10.1.1 Supplier Diversity Short-, Mid- and Long-Term Procurement Goals



Short-Term Goals

Bear Valley Electric Service, Inc. will support efforts within the communities that we serve. We will partner with organizations whose mission align with ours in an effort to identify, train, and develop their skills with regards to working with our energy utility. We will develop and maintain relationships which will serve to meet our goals. We will work with our team internally and identify opportunities for vendors that qualify for CPUC Supplier Diversity categories.

Mid- and Long-Term Goals

There are diverse categories where Bear Valley Electric Service, Inc. currently does not have any spend or low spend. We have identified Community Based Organizations which have databases and access to suppliers that can help BVES meet our goals. We will work with and support these organizations and their leadership in an effort to develop suppliers who can provide service and add value to BVES' supplier base.

For additional, district specific project details, please visit www.BVESInc.com.

Sec. 10.1.1 Supplier Diversity Annual Short, Mid and Long-Term Goals by Product and Service Categories



Bear Valley Electric Service, Inc.

2022

G.O. #156 Sec. 10.1.1

Supplier Diversity Annual Short, Mid, and Long-Term Goals by Product Category

			Short-Ter	m 2023				Mid-Term 2024							Long-Term 2025					
Products	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	Supplier Diversity	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Person with Disabilities Business Enterprise (DVBE)	Supplier Diversity	Minority Business Enterprise (MBE)	Women Business Enter- prise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Person with Disabilities Business Enterprise (DVBE)	Supplier Diversity			
Agricultural Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Special Trade Contractor	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Industrial Machinery & Computer Equipment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Fasteners, Buttons, Needles, and Pins	0.63%	0.00%	0.00%	0.00%	0.00%	0.63%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Electric Services & Other Services Combined	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Miscellaneous Retail Stores NEC	0.00%	0.12%	0.00%	0.00%	0.00%	0.12%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Business Services NEC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Legal Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Engineering and Management Services	0.00%	0.21%	0.00%	0.00%	0.00%	0.21%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Subtotal	0.64%	0.33%	0.00%	0.00%	0.00%	0.97%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			

			Short-Ter	m 2023			Mid-Term 2024						Long-Term 2025					
Services	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	Supplier Diversity	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Person with Disabilities Business Enterprise (DVBE)	Supplier Diversity	Minority Business Enterprise (MBE)	Women Business Enter- prise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Person with Disabilities Business Enterprise (DVBE)	Supplier Diversity	
Agricultural Services	0.00%	12.72%	0.00%	0.00%	0.00%	12.72%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Special Trade Contractor	0.00%	23.08%	0.00%	0.00%	0.00%	23.08%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Industrial Machinery & Computer Equipment	0.04%	0.00%	0.00%	0.00%	0.00%	0.04%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Fasteners, Buttons, Needles, and Pins	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Electric Services & Other Services Combined	0.00%	0.81%	0.00%	0.00%	0.00%	081%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Miscellaneous Retail Stores NEC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Business Services NEC	0.25%	0.00%	0.00%	0.00%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Legal Services	0.00%	0.02%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Engineering and Management Services	0.22%	0.00%	0.00%	0.00%	0.00%	0.22%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Subtotal	0.51%	36.64%	0.00%	0.00%	0.00%	37.14%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
TOTAL	1.14%	36.97%	0.00%	0.00%	0.00%	38.11%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	

Line detail percentages may not sum to Total percentages due to rounding.

Percentages are based on Direct Spend. Unable to determine the specific percentages of Products and Services spend for Mid- and Long-Term goals.



Sec. 10.1.2 Description of Supplier Diversity Program Activities Planned for the Next Calendar year

Internal Program Activities

Bear Valley Electric Service, Inc. will focus on communicating internally with our "Supplier Diversity Champions." This interdepartmental group is focused on establishing Supplier Diversity protocols, informing interested parties about Supplier Diversity activities, serve as a "think tank" to discuss how to best serve, develop, and identify opportunities, for partnering directly and indirectly with diverse suppliers, among others.



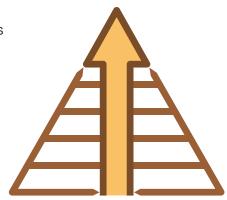
External Program Activities

Bear Valley Electric Service, Inc. will build relationships with Community Based Organizations. We will partner with and inform their members and interested communities about opportunities with BVES. Attending and partnering with CBOs will be a core component of BVES' approach to Supplier Diversity.

Sec. 10.1.3 Plans for Recruiting Diverse Suppliers in Low Utilization Categories

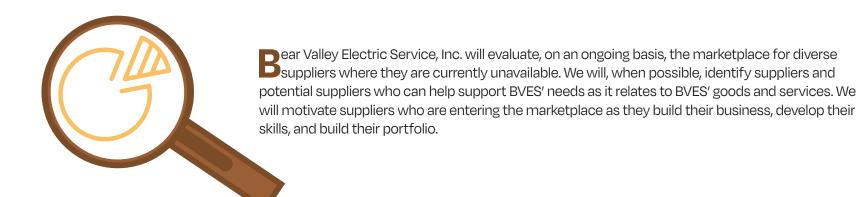


Bear Valley Electric Service, Inc. will strategically partner with and support organizations which represent categories of low utilization by BVES. BVES' membership to organizations allows us access to lists of suppliers. While the lists do not determine quality of work, that access does, in fact, allow us to evaluate on an ongoing basis the field of providers of the goods or services that BVES is purchasing. We have also invested in gaining access to diverse vendors through an online portal which has a broad supplier base for many supplier groups and is not associated with any particular CBO. This allows us to access information not available on other platforms which we believe will help us to identify new diverse suppliers to help us meet our goals.



Sec. 10.1.4 Plans for Recruiting Diverse Suppliers Where Unavailable







Sec. 10.1.5 Plans for Encouraging Prime Contractors to Subcontract with Diverse Suppliers



A Subsidiary of American States Water Company Pear Valley Electric Service, Inc. engages with our prime contractors at various stages of the contracting process to encourage utilization of diverse suppliers. We are always in search of opportunities to introduce suppliers who have synergy. We will host events to introduce prime contractors to diverse subcontractors. Additionally, we want to ensure that the relationships are true and real. We will seek to have proof of a prime contractor/subcontractor relationship by verifying the relationship including a contract, demographic information, as well as proof of payment.



Sec. 10.1.6 Plans for Complying with the Supplier Diversity Program Guidelines

Pear Valley Electric Service, Inc. will comply with all of the requirements of the California Public Utilities Commission's Supplier Diversity Program Guidelines as stated in General Order 156. It is our goal to meet and exceed these requirements in an effort to meet our goals, stated and unstated.





Legend for 2-Digit Standard Industrial Classification (SIC) Codes

2-Digit SIC	SIC Description
07	Agricultural Services
08	Forestry Services
17	Construction Special Trade Contractors
27	Printing, Publishing and Allied Industries
34	Fabricated Metal Products, Except Machinery and Transportation Equipment
35	Industrial and Commercial Machinery and Computer Equipment
36	Rubber and Miscellaneous Plastics
39	Miscellaneous Manufacturing Industries
49	Electric, Gas, and Sanitary Services
50	Wholesale Trade – Durable Goods
59	Miscellaneous Retail
65	Real Estate
73	Business Services
81	Legal Services
87	Engineering, Accounting, Research, Management and Related Services
89	Miscellaneous Services





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