# Supplier Diversity Is Transformative



Liberty Utilities (Park Water) Corp. and Liberty Utilities (Apple Valley Ranchos Water) Corp.

2023 Annual Report And 2024 Annual Plan General Order 156 - Utilization Of Women, Minority, Service-Disabled Veteran,

General Order 156 - Utilization Of Women, Minority, Service-Disabled Veteran, Lesbian, Gay, Transgender, Bisexual and Persons With Disabilities Enterprises (WMDVLGBTPDBE)

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# President's Message

It has been another successful year at Liberty Utilities (Park Water) Corp. (Liberty Park Water) and Liberty Utilities (Apple Valley Ranchos Water) Corp. (Liberty Apple Valley) (together, "Liberty"). We continue to see growth and development at a consistent and transformative pace throughout the Liberty enterprise. This allows us to maintain delivery of safe and reliable water service to approximately 50,000 customers in our Southern California service areas. We are working to transform the way we deliver that water service by creating and developing new policies and encouraging process improvements that are necessary to meet the intersection of supply chain, business units, and supplier diversity. We anticipate the results to positively impact the course and continued development of our Supplier Diversity Program.

### As stated in our 2022 Annual Report, *The Flow of Supplier Diversity* continues to move forward. In 2023, we successfully met and exceeded the 21.5% spend target with diverse business enterprises, recording a diverse spend of **35.32%**.

Our supplier diversity program manager worked with supply chain and business unit leadership to work on the necessary **transformation** of processes and policies to generate supplier diversity program initiatives that will, in turn, strengthen our position. Moving forward, our focus will extend beyond the percentage of spend with diverse business enterprises and emphasize transforming the mindset around supplier diversity program results.

I am committed to providing support and increasing visibility of Liberty's Supplier Diversity Program so Liberty staff are knowledgeable of the full premise and stature of General Order 156, and how their navigation of roles and responsibilities contribute to our success. We recognize that full transformation will not be achieved overnight. To that end, we will move collectively and collaboratively to focus on areas of strength and determine necessary improvements. We will identify gaps in processes, policies, and procedures that may be inhibiting success. We embrace the successes achieved to date and look forward to the **transformative** journey ahead.



# Program Manager's Message

It has been a good year at Liberty with several corporate initiatives successfully completed and a clear road map of focus areas that will help expand upon overall efficiency.

Supplier diversity has been noted as one of these areas of focus, and I am proud to represent Liberty in this role. In 2023 and 2024, I have witnessed and been instrumental in bringing supplier diversity to the forefront. That is my role, my responsibility, and my passion. I am constantly seeking to better engage my internal and external peers, counterparts, and most importantly, diverse business enterprises, to increase opportunities for procurement sourcing inclusion. I recognize the value of supplier diversity and the impact it can have on the economies within which we provide utility services. 2023 was the beginning of a Transformative journey. The definition of "transformative" captures the most basic premise and sought-after results of an effective supplier diversity program:

# **Transformative:** Causing a marked change in someone or something. Causing someone's life to be different or better in some important way, especially in a way that makes it or them better - Cambridge Dictionary

When I think about diverse business enterprises that are seeking to gain a seat at the table to compete in procurement opportunities, I am proud to be a small, and hopefully integral, part of their journey. A successful supplier diversity program should encourage transformation of thought, abilities, financial status, and generational outlook, which can positively affect the lives of those who live and work in the communities that we serve. I believe that bringing awareness to and creating a full and robust supplier diversity program will lead to transformation. By focusing our attention on Liberty's culture, policy, workforce, communities served, and internal knowledge share, this will result in the creation of metrics that highlight successful results beyond the amount of spend. Rather, successful development and tracking of relevant program metrics will provide a healthy narrative about the paths taken and successes achieved. When we explore and really consider the intent of supplier diversity components as guided by General Order 156, it provides the necessary blueprint to achieve transformation.

Together, we will be transformed.

Holley Joy, Supplier Diversity Program Manager

# About Liberty Utilities - Park Water/Apple Valley



Liberty has two water utilities in California – Liberty Park Water and Liberty Apple Valley Ranchos Water (Liberty), that serve a combined 50,000 customers within southeast Los Angeles County and the town of Apple Valley.

With combined capital investments averaging \$23 million dollars each year, Liberty is committed to the efficient delivery of safe and reliable water service to its customers.

Liberty invests in the communities it serves through education regarding water utility services and creating sustainable environments to assist in the management of water resources. Liberty maintains strong community relationships to help improve the quality of service provided.

Liberty's Supplier Diversity Program gained additional visibility through expanded engagement and collaboration in various events throughout the state and beyond. Liberty remains committed to supplier diversity and the economic, social, and transformational impact it has on the communities served. Liberty has seen the transformation of some of its contracting diverse enterprises through expanded utilization and has enjoyed celebrating their successes.

Knowledge share of supplier diversity and all General Order 156 components continues to be an intentional and focused message to internal stakeholders. This consistent messaging and continued leadership support is fostering an energized momentum to know and do more in the diverse supplier marketplace.

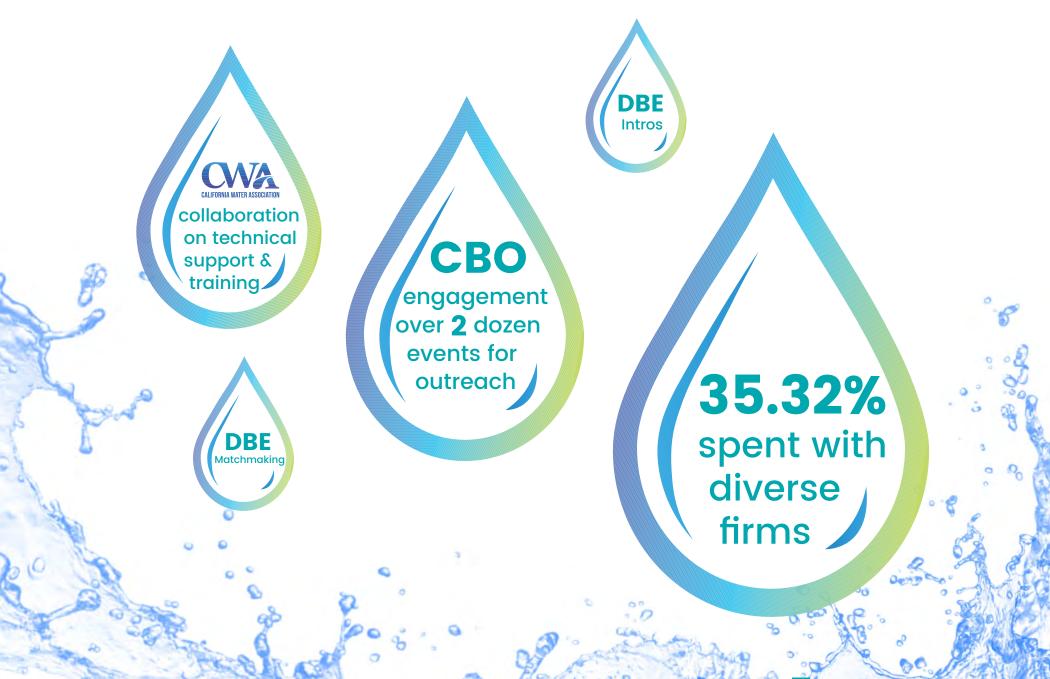
In 2023, Liberty added five additional diverse business enterprises to the supply chain.

They are:

1st Jon, Inc. • AeroClean • ARG Consulting

**Diversity Professional** • Superior Tank

Each new relationship has the potential to grow with Liberty. We look forward to the opportunity to assist in their success.





Project work performed and completed by Pivotal Adaptive (Inspection and GIS) and D Corp Construction (Contractor).

### Newmire & Target Phase 1 - Water Main Replacement

This project installed 820 linear feet of 12-inch diameter ductile iron pipeline, 2 fire hydrants, valves, 19 water service lines, and tie-ins to the existing Bellflower/Norwalk water system. It replaced an aging and undersized main along Newmire Avenue and increased fire flow capacities within the local area. This project is also the first phase to connect the existing water system to the commercial center north of the railroad easement to improve water system circulation.



Project work performed by **Pivotal Adaptive** (Inspection and GIS).

### Clymar & Caswell - Water Main Replacement

This project installed 6,120 linear feet of 12-inch diameter and 8-inch diameter ductile iron pipeline, 12 fire hydrants, valves, 156 water service lines, and tie-ins to the existing Compton West water system. It replaced cast iron mains that were installed in the early 1950s and had reached the end of their useful life. This project also improved water system circulation and increased fire flow capacities in the area.

# 2023 Annual Report



### **External**

Liberty is active in the communities it serves. As a member of the California Water Association (CWA), Liberty works with the association's Class A water utilities to organize outreach and development opportunities for diverse business enterprises. Liberty also supports community-based organizations that provide business development resources and networking opportunities with diverse business enterprises.

Liberty's supplier diversity manager is a member of several advisory councils that offer thought, guidance, experience, and perspective on organizational programs offered by these community-based organizations. Through this participation, Liberty can share utility industry knowledge to support efforts that will increase diverse business enterprise visibility and potential growth and development opportunities. Liberty actively participates in and/or sponsors organizational events both independently and collaboratively with Class A water utilities. Lastly, Liberty engages with other investor-owned utilities when invited to participate or collaborate on networking events that are intended to provide more exposure for diverse business enterprises.

#### **CALIFORNIA WATER ASSOCIATION COLLABORATIONS**

Liberty is a member of the California Water Association and works closely with Class A Water Utility members to deliver outreach events collaboratively. These events include:

#### **Meet The Primes**

Supplier diversity managers of each Class A water utility collaborate to bring internal business units and existing prime contractors together with diverse business enterprises to introduce potential opportunities for second tier subcontracting. This event has led to growth and continued development of diverse business enterprises as they seek to become prime contractors. The results can and have been transformative.



#### **TECHNICAL ASSISTANCE AND CAPACITY BUILDING PROGRAMS**

### W.A.T.E.R. 1.0 - (Water Acumen Training for Entrepreneurial Refinement)

Since 2019, the CWA Utility Supplier Diversity Program (USDP), has offered technical assistance and capacity building education to diverse business enterprises interested in providing goods and services to water utilities and are searching for opportunities to compete in available sourcing events. To date, there have been over 70 diverse business enterprises (cohorts) that have participated in scheduled sessions and are now proud graduates. Diverse business owners are certified as having in-depth knowledge of the water utility industry, including the General Rate Case process, development and creation of capabilities statements, training and refinement of presentation skills, and request for proposal (RFP) process efficiencies. At this training, they are also given an opportunity to network with utility executives, buyers, and staff. There have been many new relationships between cohorts, resulting in collaborative efforts and joint proposals that lead to winning contracts. Cohorts are individually selected by water utility supplier diversity managers.





This program was facilitated by:

Melanie Rae

Founder + Author, Guided Business Plan

#### **TECHNICAL ASSISTANCE AND CAPACITY BUILDING PROGRAMS**

#### CWA W.AT.E.R. 2.0 - Securing Capital And Building Legacy

**Securing Capital and Building Legacy** launched in June 2023 and was exclusively offered to cohorts who graduated from the W.A.T.E.R. 1.0 training. This vendor development program offers four small group sessions in which diverse business enterprises learn more about how to increase opportunities to access capital and build a legacy for their respective enterprise.



#### **COMMUNITY BASED ORGANIZATIONS**

#### American Indian California Chamber of Commerce – Advisory Council Member

 2023 EXPO – "Reinvention and Restoration through Constant Change" – Matchmaking



### Asian Business Association Los Angeles – Advisory Council Member

- Women's Business Pioneers Symposium
- Corporate Connections
- 47th Annual Awards Banquet Sponsor



#### **COMMUNITY BASED ORGANIZATIONS**

#### Black Business Association Los Angeles

- Reception and Installation of New President and CEO – Sponsor
- Salute to Black Women Business Conference

#### **BuildOUT California**

- 2023 Engage
- Golden Pitch Series
  - Collaborating with California Water Association
- Founders Day
- Construction Week Kick Off

### California African American Chamber of Commerce

#### **California Public Utilities Commission**

- Annual Small Business Expo
- 2023 EnBanc

### **Disability IN**

### **Diversity Professionals**

• Women of Excellence – Keynote Speaker – Breaking Through Barriers



#### **COMMUNITY BASED ORGANIZATIONS**

#### Greater Los Angeles African American Chamber of Commerce

• Women in the C-Suite

### Los Angeles Gay and Lesbian Chamber of Commerce

#### National Association of Minority Contractors -Southern California – Advisory Council Member

 27th Annual Leadership Gala – Our Dream, Your Legacy: Broadway To Contracting – Mistress of Ceremony



National Gay and Lesbian Chamber of Commerce

National Utility Diversity Council

**Patriot Empowerment institute** 

#### Southern California Minority Supplier Development Council

- B3 2023 Conference and Expo Panelist
- 2023 Leadership Excellence Awards



#### **COMMUNITY BASED ORGANIZATIONS**

#### **Veterans In Business**

#### West Region Minority Supplier Development Council

- Construction Day 2023 Build Back Better –
  Sponsor
- Multi Industry Construction Expo

#### Women Business Enterprise Council - West

 20th Annual Procurement and Awards Conference – Momentum

#### Women Business Enterprise Council - Pacific

#### **UTILITY PARTNER EVENTS**

### Southern California Gas Company

Matchmaking

### Internal

#### **COMMUNITY INVOLVEMENT**

### Operation Gobble

Operation Gobble provides holiday meals annually to those in need within the communities Liberty serves. Liberty coordinates this event with local community partners and organizations such as Chambers of Commerce, government representatives, and others to assist in the identification of need, distribution, planning, and delivery. Liberty employees volunteer for this community outreach event.

### Liberty Days

Liberty Days is an employee volunteer program that promotes Liberty's values and supports employee engagement with the communities Liberty serves. Employees are given paid time off to participate in preapproved community events or activities that give back to Liberty's customers and communities.



### 9.1.2 WMDVLGBTPDBE Annual Results – Ethnicity

2023

GO 156 Section 9.1.2

	Supplier Diversity Ann	ual R	esults by Ethn	icit	У		
					2023		
		C	Direct Spend'\$	S	Sub Spend <sup>2</sup> \$	Total \$	%
	African American	\$	_	\$	-	\$ -	0.00%
	Asian Pacific American	\$	230,648.81	\$	-	\$ 230,648.81	2.03%
Minority Male	Hispanic American	\$	1,241,372.03	\$	143,242.00	\$ 1,384,614.03	12.19%
maio	Native American	\$	-	\$	-	\$ -	0.00%
	Total Minority Male	\$	1,472,020.84	\$	143,242.00	\$ 1,615,262.84	14.22%
	African American	\$	5,946.00	\$	-	\$ 5,946.00	0.04%
	Asian Pacific American	\$	96,965.18	\$	-	\$ 96,965.18	0.85%
Minority Female	Hispanic American	\$	149,911.11	\$	152,886.00	\$ 302,797.11	2.67%
romaio	Native American	\$	-	\$	-	\$ -	0.00%
	Total Minority Female	\$	252,822.29	\$	152,886.00	\$ 405,708.29	3.56%
Total Minority B	usiness Enterprise (MBE)	\$	1,724,843.13	\$	296,128.00	\$ 2,020,971.13	17.78%
Women Busines	ss Enterprise (WBE)	\$	1,154,045.68	\$	425,367.00	\$ 1,579,412.68	13.90%
Lesbian, Gay, Bi	sexual, Transgender Business Enterprise (LGBTBE)	\$	-	\$	-	\$ -	0.00%
Disabled Veterc	an Business Enterprise (DVBE)	\$	412,925.60	\$	1,500.00	\$ 414,425.60	3.64%
Persons with Dis	sabilities Business Enterprise (PDBE)	\$	_	\$	_	\$ _	0.00%
8(a)*		\$	_	\$	_	\$ 	0.00%
Total Supplier	Diversity Spend	\$	3,291,814.41	\$	722,995.00	\$ 4,014,809.41	35.32%
Net Procureme	ent**	\$	11,355,956.02				

NOTES: \* 8(a) – Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

\*\* Net Procurement includes purchase orders, non-purchase orders, and credit card dollars. Direct – Means Direct Procurement: when a utility directly procures from a supplier.

<sup>2</sup> Sub – Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfill its contractual obligation(s).

% - Percentage of Net Procurement

Liberty Utilities Park Water/Apple Valley

### 9.1.2 WMDVLGBTPDBE Annual Results -Direct Procurement by Product and Service Categories

Liberty Utilitie	es Park Water/Apple Valley Supplier Diversity Direct Procure		2023 GO 156 Section 9. It Results by Product and Service Categories								
				Product		Service	e Total				
				\$	%	\$	%		Total \$	%	
	African American	Direct	\$	-	0.00% \$		0.00%	\$	-	0.00%	
	Asian Pacific American	Direct	\$	-	0.00% \$	230,648.81	2.03%	\$	230,648.83	2.03%	
Minority Male	Hispanic American	Direct	\$	-	0.00% \$	1,241,372.03	10.93%	\$	1,241,372.14	10.93%	
Wate	Native American	Direct	\$	-	0.00% \$	; –	0.00%	\$	-	0.00%	
	Total Minority Male	Direct	\$	-	0.00%	1,472,020.84	10.95	\$	1,472,020.84	12.96%	
	African American	Direct	\$	-	0.00% \$	5,946.00	0.050%	\$	5,946.00	0.05%	
	Asian Pacific American	Direct	\$	-	0.00% \$	96,965.18	0.09%	\$	96,965.18	0.85%	
Minority Female	Hispanic American	Direct	\$	126,782.11	1.12% \$	23,129.00	0.021%	\$	149,911.11	1.32%	
1 criticito	Native American	Direct	\$	-	0.00% \$	; –	0.00%	\$	-	0.00%	
	Total Minority Female	Direct	\$	126,782.11	1.116%	126,040.18	1.11%	\$	252,822.29	2.22%	
Total Minority Bus	siness Enterprise (MBE)	Direct	\$	126,782.11	1.116% \$	1,598,061.02	14.07%	\$	1,724,843.13	15.19%	
Women Business	Enterprise (WBE)	Direct	\$	3,215.55	0.002% \$	1,150,830.13	10.13%	\$	1,154,045.68	10.16%	
Lesbian, Gay, Bise	exual, Transgender Business Enterprise (LGBTBE)	Direct	\$	-	0.00% \$	; –	0.00%	\$	-	0.00%	
Disabled Veteran	Business Enterprise (DVBE)	Direct	\$	_	0.00% \$	412,925.60	3.04%	\$	412,925.60	3.63%	
Persons with Disa	bilities Business Enterprise (PDBE)	Direct	\$	-	0.00% \$	; –	0.00%	\$	-	0.00%	
8(a)*		Direct	\$	-	0.00% \$	; –	0.00%	\$	-	0.00%	
Total Supplier Di	versity Spend	Direct	\$	129,997.66	1.118%	3,161,816.75	24.2304%	\$	3,291,814.41	28.98%	
Net Procurement	***		\$	11,355,956.02							
Net Product Proc	urement		\$	129,997.66							
Net Service Proc	urement		\$	3,161,816.75							
Total Number of	Diverse Suppliers that Received Direct Spend			38							

\* 8(a) – Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended NOTES: (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

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<sup>1</sup> Direct – Means Direct Procurement: when a utility directly procures from a supplier.

<sup>2</sup> Sub – Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfill its contractual obligation(s).

% - Percentage of Net Procurement

### 9.1.2 WMDVLGBTPDBE Annual Results – Subcontractor Procurement by Product and Service Categories

					2023				
			Product		Service			Total	
			\$	Total \$	%				
	African American	Sub	\$ -	0.00%	\$ -	0.00%	\$	-	0.00
	Asian Pacific American	Sub	\$ -	0.00%	\$ -	0.00%	\$	-	0.00
Minority	Hispanic American	Sub	\$ 101,142.00	0.89%	\$ 42,100.00	0.37%	\$	143,242.00	1.26
Male	Native American	Sub	\$ _	0.00%	\$ -	0.00%	\$	-	0.005
	Total Minority Male	Sub	\$ 101,142.00	0.89%	\$ 42,100.00	0.37%	\$	143,242.00	1.265
	African American	Sub	\$ -	0.00%	\$ -	0.00%	\$	-	0.00
	Asian Pacific American	Sub	\$ -	0.00%	\$ -	0.00%	\$	_	0.00
Minority	Hispanic American	Sub	\$ 152,886.00	1.346%	\$ -	0.00%	\$	152,886.00	1.346
Female	Native American	Sub	\$ -	0.00%	\$ -	0.00%	\$	-	0.00
	Total Minority Female	Sub	\$ 152,886.00	2.23%	\$ -	0.00%	\$	152,886.00	1.3465
otal Minority Bu	siness Enterprise (MBE)	Sub	\$ 254,028.00	2.23%	\$ 42,100.00	0.37%	\$	296,128.00	2.60
Nomen Business	Enterprise (WBE)	Sub	\$ 213,017.00	1.87%	\$ 212,350.00	1.87%	\$	425,367.00	3.74
esbian, Gay, Bis	exual, Transgender Business Enterprise (LGBTBE)	Sub	\$ -	0.00%	\$ -	0.00%	\$	-	0.005
Disabled Veterar	n Business Enterprise (DVBE)	Sub	\$ _	0.00%	\$ 1,500.00	0.0013%	\$	1,500.00	0.0013
Persons with Disc	abilities Business Enterprise (PDBE)	Sub	\$ _	0.00%	\$ -	0.00%	\$	-	0.00
3(a)*		Sub	\$ -	0.00%	\$ -	0.00%	\$	-	0.005
otal Supplier Di	versity Spend	Sub	\$ 467,045.00	4.10%	\$ 255,950.00	2.24%	\$	722,995.00	6.342
let Procurement	**		\$ 11,355,956.02						
let Product Proc	urement		\$ 468,525.00						
let Service Proci	rement		\$ 254,470.00						

NOTES: \* 8(a) – Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

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<sup>1</sup> Direct – Means Direct Procurement: when a utility directly procures from a supplier.

<sup>2</sup> Sub – Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfill its contractual obligation(s).

% - Percentage of Net Procurement

Totals may not add due to rounding.

#### Liberty Utilities 24 2023 Annual Report • 2024 Annual Plan

### 9.1.2 WMDVLGBTPDBE Annual Results -Procurement by Standard Industrial Code

	Lib	perty Utili	ties Park	Water//			ersity Re	sults by		023 rd Industi	rial Classif	ication Co	des		GO 156 Sec 9.1.2				
		African Ar	nerican	Asian Amei		Hispanic J	American	Native A	merican	Minority Business	Women Business	Lesbian, Gay, Bisexual, Transgender	Disabled Veterans Business	Persons with Disabilities	8(a)*	Total Supplier Diversity	Total		
SIC Code	\$/%	Male	Female	Male	Female	Male	Female	Male	Female	Enterprise (MBE)	Enterprise (WBE)	Business Enterprise (LGBTBE)	Enterprise (DVBE)	Business Enterprise (PDBE)		Diversity Spend	Procurement		
559	\$	\$ 0 \$	0	\$ 70,432.00	\$0	\$ 0	\$0	\$0	\$ 0	\$ 70,432.00	\$0	\$ 0	\$0	\$0	\$ 0	\$ 70,432.00			
559	%	0.00%	0.00%	0.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.62%			
782	\$	\$ 0 \$	0	\$0	\$0	\$ 39,025.00	\$0	\$0	\$ 0	\$ 39,025.00	\$0	\$ 0	\$0	\$0	\$ 0	\$ 39,025.00			
702	%	0.00%	0.00%	0.00%	0.00%	0.29%	0.00%	0.00%	0.00%	0.29%	0.00%	0.00%	0.00%	0.00%	0.00%	0.29%			
1623	\$	\$ 0 \$	0	\$0	\$ 0	\$560,837.24	\$ 126,782.11	\$0	\$ 0	\$ 687,619.35	\$ 1,029,673.50	\$ 0	\$ 388,964.31	\$0	\$ 0	\$ 2,106,257.16			
1023	%	0.00%	0.00%	0.00%	0.00%	4.94%	1.11%	0.00%	0.00%	6.05%	9.067%	0.00%	3.42%	0.00%	0.00%	18.54%			
1711	\$	\$ 0 \$	0	\$0	\$0	\$ 0	\$0	\$0	\$ 0	\$0	\$ 32,262.28	\$ 0	\$ 23,961.29	\$0	\$ 0	\$ 23,961.29			
1711	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.03%	0.00%	0.20%	0.00%	0.00%	0.20%			
1731	\$	\$ 0 \$	0	\$ 0	\$0	\$ 0	\$ 14,623.79	\$0	\$ 0	\$ 14,623.79	\$ 0	\$ 0	\$0	\$0	\$ 0	\$ 14,623.79			
1/31	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.013%	0.00%	0.00%	0.013%	0.00%	0.00%	0.00%	0.00%	0.00%	0.13%			
1791	\$	\$ 0 \$	0	\$0	\$0	\$ 18,650.00	\$0	\$0	\$ 0	\$ 18,650.00	\$ 0	\$ 0	\$0	\$0	\$ 0	\$ 18,650.00			
1791	%	0.00%	0.00%	0.00%	0.00%	0.16%	0.00%	0.00%	0.00%	0.16%	0.00%	0.00%	0.00%	0.00%	0.00%	0.16%			
2311	\$	\$ 0 \$	; O	\$ 1,058.81	\$0	\$ 0	\$0	\$0	\$ 0	\$ 1,058.81	\$ 0	\$ 0	\$0	\$0	\$ 0	\$ 1,058.81			
2311	%	0.00%	0.00%	0.09%	0.00%	0.00%	0.00%	0.00%	0.00%	0.09%	0.00%	0.00%	0.00%	0.00%	0.00%	0.09%			
2326	\$	\$ 0 \$	0	\$0	\$0	\$ 0	\$0	\$0	\$ 0	\$0	\$ 3,003.85	\$ 0	\$0	\$0	\$ 0	\$ 3,003.85			
2320	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.026%	0.00%	0.00%	0.00%	0.00%	0.026%			
2752	\$	\$ 0 \$	0	\$ 0	\$0	\$ 126,433.26	\$0	\$0	\$ 0	\$ 126,433.26	\$0	\$ 0	\$0	\$0	\$ 0	\$ 126,433.26			
2752	%	0.00%	0.00%	0.00%	0.00%	1.11%	0.00%	0.00%	0.00%	1.11%	0.00%	0.00%	0.00%	0.00%	0.00%	1.11%			
2759	\$	\$ 0 \$	0	\$0	\$0	\$ 3,314.31	\$0	\$0	\$ 0	\$ 3,314.31	\$0	\$ 0	\$0	\$0	\$ 0	\$ 3,314.31			
2759	%	0.00%	0.00%	0.00%	0.00%	0.0029%	0.00%	0.00%	0.00%	0.0029%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0029%			
3559	\$	\$ 0 \$	0	\$ 0	\$0	\$ 0	\$0	\$0	\$ 0	\$0	\$ 10,496.00	\$ 0	\$0	\$0	\$ 0	\$ 10,496.00			
3009	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.90%	0.00%	0.00%	0.00%	0.00%	0.90%			
3993	\$	\$ 0 \$	2,000.00	\$ 0	\$0	\$ 0	\$0	\$0	\$ 0	\$ 2,000.00	\$0	\$ 0	\$0	\$0	\$ 0	\$ 2,000.00			
2992	%	0.00%	0.0017%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0017%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0017%			
5074	\$	\$ 0 \$	0	\$ 0	\$0	\$ 0	\$0	\$0	\$0	\$0	\$ 2,877.95	\$ 0	\$0	\$0	\$ 0	\$ 2,877.95			
5074	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0025%	0.00%	0.00%	0.00%	0.00%	0.0025%			
5170	\$	\$ 0 \$	0	\$ 0	\$0	\$ 0	\$0	\$0	\$0	\$0	\$ 162.84	\$0	\$0	\$0	\$ 0	\$ 162.84			
5172	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.014%	0.00%	0.00%	0.00%	0.00%	0.014%			
EDEI	\$	\$ 0 \$	; 0	\$0	\$0	\$ 0	\$0	\$0	\$ 0	\$ 0	\$ 48.86	\$ 0	\$0	\$0	\$ 0	\$ 48.86			
5251	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.000043%	0.00%	0.00%	0.00%	0.00%	0.000043%			

NOTES:

\* 8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

\*\* Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.

<sup>1</sup> Direct – Means Direct Procurement: when a utility directly procures from a supplier.

<sup>2</sup> Sub – Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfill its contractual obligation(s).

% - Percentage of Net Procurement

### 9.1.2 WMDVLGBTPDBE Annual Results -Procurement by Standard Industrial Code

	Liberty Utilities Park Water/Apple Valley 2023 Supplier Diversity Results by Standard Industrial Classification Codes													GO 156 Sec 9.1.2				
		Afri	ican A	merican	Asian I Amei		Hispanic A	merican	Native An	nerican	Minority Business	Women Business	Lesbian, Gay, Bisexual,	Disabled Veterans Business	Persons with Disabilities	8(a)*	Total Supplier	Total
SIC Code	\$/%	Mal	e	Female	Male	Female	Male	Female	Male	Female	Enterprise (MBE)	Enterprise (WBE)	Transgender Business Enterprise (LGBTBE)	Enterprise (DVBE)	Business Enterprise (PDBE)	8(u)	Diversity Spend	Procurement
0701	\$	\$	0	\$0	\$ 0	\$ 0	\$ 104,534.40	\$ 0	\$ 0 \$	5 O	\$ 104,534.40	\$0	\$ 0	\$ 0	\$0	\$ 0 5	104,534.40	
6781	%	0.	.00%	0.00%	0.00%	0.00%	0.92%	0.00%	0.00%	0.00%	0.92%	0.00%	0.00%	0.00%	0.00%	0.00%	0.92%	
7217	\$	\$	0 9	\$0	\$ 23,000.00	\$ 0	\$ 0	\$ 0	\$ 0 \$	5 O	\$ 23,000.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0 5	\$ 23,000.00	
/21/	%	0.	.00%	0.00%	0.20%	0.00%	0.00%	0.00%	0.00%	0.00%	0.20%	0.07%	0.00%	0.00%	0.00%	0.00%	0.20%	
7291	\$	\$	0 9	+ -	÷ -		\$ 64,995.00		\$ 0 \$	-	\$ 64,995.00		\$ 0	\$ 0	\$ 0	\$ 0 5	64,995.00	
7231	%	0.	.00%	0.00%	0.00%	0.00%	0.57%	0.00%	0.00%	0.00%	0.57%	0.00%	0.00%	0.00%	0.00%	0.00%	0.57%	
7319	\$	\$	0 9			\$ 0	\$ 0		\$ 0 \$			\$ 6,493.01	\$ 0	\$ 0		\$ 0 5		
7010	%	0.	.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0057%	0.00%	0.00%	0.00%	0.00%	0.0057%	
7322	\$	\$	0 9	\$0			· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·				\$ 0	\$0		\$ 0 !	10,311.56	
/522	%	1	.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0090%	0.00%	0.00%	0.00%	0.00%	0.0090%	
7342	\$	\$	0 9			\$0	· · · · · · · · · · · · · · · · · · ·	+ .,======	\$ 0 \$				\$ 0	\$0		\$ 0 !		
7012	%		.00%	0.00%	0.00%	0.00%	0.00%	0.0017%	0.00%	0.00%	0.0017%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0017%	
7349	\$	\$	0 9	÷	\$0	\$0	\$ 63,118.22		\$ 0 \$	; O			\$ 0	\$0		\$ 0 5	63,118.22	
	%		.00%	0.00%	0.00%	0.00%	0.55%	0.00%	0.00%	0.00%	0.55%	0.00%	0.00%	0.00%	0.00%	0.00%	0.55%	
7361	\$	\$	0 9	+ -		\$ 96,965.18	\$ 0 :	+ -	\$ 0 \$		+,	\$ 0	\$ 0	\$0	÷ -	\$ 0 5		
	%		.00%	0.00%	0.00%	0.85%	0.00%	0.00%	0.00%	0.00%	0.85%	0.00%	0.00%	0.00%	0.00%	0.00%	0.85%	
7699	\$	\$	0 9			-	\$ 152,857.00	\$ 0	÷			\$ 11,509.01	\$ 0	\$0	1		\$ 164,366.01	
	%		.00%	0.00%	0.00%	0.00%	1.34%	0.00%	0.00%	0.00%	1.34%	0.10%	0.00%	0.00%	0.00%	0.00%	1.44%	
8111	\$	\$	0		\$ 62,061.00	\$0	+	+ -	\$ 0 \$				\$ 0	\$0	•	\$ 0 5		
	%	1	.00%	0.00%	0.55%	0.00%	0.00%	0.00%	0.00%	0.00%	0.55%	0.00%	0.00%	0.00%	0.00%	0.00%	0.55%	
8711	\$	\$	0 9		\$ 52,947.00	\$ 0			÷ • •		. ,		\$ 0	\$ 0		\$ 0 5	,	
-	%	1	.00%	0.00%	0.46%	0.00%	0.00%	0.00%	0.00%	0.00%	0.46%	0.00%	0.00%	0.00%	0.00%	0.00%	0.46%	
8734	\$	\$	0		. ,	\$0	· · · · · · · · · · · · · · · · · · ·	. ,	\$ 0 \$				\$ 0	\$0		\$ 0 9		
	%		.00%	0.00%	0.18%	0.00%	0.00%	0.0057%	0.00%	0.00%	0.19%	0.041%	0.00%	0.00%	0.00%	0.00%	0.23%	
8742	\$	\$	0	. ,	+ -	\$0			· · · · · · · · · · · · · · · · · · ·		. ,		\$ 0	\$0		\$ 0 5	· · · ·	
	%	1	.00%	0.08%	0.00%	0.00%	0.76%	0.00%	0.00%	0.00%	0.84%	0.00%	0.00%	0.00%	0.00%	0.00%	0.84%	
8748	\$	\$	0 9			\$0			\$ 0 \$		. , .		\$ 0	\$0		\$ 0 5		
	%	1	.00%	0.00%	0.00%	0.00%	0.018%	0.00%	0.00%	0.00%	0.018%	0.00%	0.00%	0.00%	0.00%	0.00%	0.018%	
TOTAL	\$	\$	0	\$ 5,946.00	\$230,648.81	\$ 96,965.18	\$ 1,241,372.54	\$ 149,911.11	\$0\$	0	\$ 1,724,843.13	\$ 1,154,045.68	\$0	\$ 412,925.60	\$0	\$ 0 5	3,291,814.41	\$ 11,355,956.02
TOTAL	%	0.	00%	0.04%	2.03%	0.85%	10.93%	1.32%	0.00%	0.00%	15.19%	10.16%	0.00%	3.63%	0.00%	0.00%	28.98%	

\$ Net Procurement\*\* 11,355,956.02

NOTES:

\* 8(a) – Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

\*\* Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.

<sup>1</sup> Direct – Means Direct Procurement: when a utility directly procures from a supplier.

<sup>2</sup> Sub – Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfill its contractual obligation(s).

% - Percentage of Net Procurement

### 9.1.2 WMDVLGBTPDBE Annual Results – Number of WMD Suppliers and Revenue Reported to Supplier Clearin

Liberty Utilities Park Water/Apple Valley GO 156 Sec. 9.1.2 2023 Number of Diverse Suppliers and Revenue Reported to the Clearinghouse

							Number of Diver	erse Suppliers Data									
		Revenue	Reported to S	Supplier Cle	aringhouse			Utility-Specific 2023 Summary									
Number of Diverse Suppliers	Minority Business Enterprise (MBE)	Women Busi- ness Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	8(a)*	Total	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	8(a)*	Total			
Under \$1 Million	11	2	0	2	0	0	15	25	10	0	2	0	0	37			
Under \$5 Million	7	3	0	0	0	0	10	1	0	0	0	0	0	1			
Under \$10 Million	1	2	0	0	0	0	3	0	0	0	0	0	0	0			
Above \$10 Million	6	4	0	0	0	0	10	0	0	0	0	0	0	0			
TOTAL	25	n	0	2	0	0	38	26	10	0	2	0	0	38			

							Revenue and	Ind Payment Data										
		Revenue	Reported to	Supplier Cle	aringhouse					Utility-Speci	fic 2023 Sumi	mary						
Revenue of Diverse Suppliers	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	8(a)*	Total	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	8(a)*	Total				
Under \$1 Million	\$ 4,217,726.00	\$ 1,739,206.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 5,956,932.00	\$ 1,724,843.13	\$ 124,372.18	\$ 0	\$ 412,925.60	\$ 0	\$ 0	\$2,262,140.91				
Under \$5 Million	\$ 11,143,504.00	\$ 9,804,646.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 20,948,150.00	\$ 0	\$ 1,029,673.50	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,029,673.50				
Under \$10 Million	\$ 9,018,122.00	\$ 14,600,000.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 23,618,122.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ -				
Above \$10 Million	\$ 237,573,469.00	\$ 210,132,771.00	\$0	\$ 0	\$ 0	\$ 0	\$ 447,706,240.00	\$0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ –				
TOTAL	\$ 261,952,821.00	\$ 236,276,623.00	\$0	\$0	\$0	\$ 0	\$498,229,444.00	\$ 1,724,843.13	\$ 1,154,045.68	\$0	\$ 412,925.60	\$0	\$0	\$ 3,291,814.41				

NOTE:

 \* 8(a) – Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTPDBE.
 Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

\*\* Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.

### 9.1.2 WMDVLGBTPDBE Annual Results – Number of WMDVLGBTPDBE Suppliers with California Majority

In 2023, diverse business enterprises identified in this report validated that most of their workforce is based in California. This information is obtained from the Supplier Clearinghouse certification records as reported by the diverse business enterprise.

### 9.1.3 WMDVLGBTPDBE Program Expenses

Liberty Utilities Park Water/Apple Valley	2023	GO 156 Section 9.1.3
Supplier Diversity	Program Expenses	
Expense Category		2023
Wages	\$	75,000.00
Other Employee Expenses	\$	-
Program Expenses	\$	8,339.51
Reporting Expenses	\$	4,500.00
Training Expenses	\$	_
Consultant Expenses	\$	12,112.13
Other Expenses	\$	_
TOTAL	\$	101,974.64

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### 9.1.4 Description of Progress Meeting or Exceeding Goals

Liberty has consistently met and or surpassed the CPUC stated goal of 21.5% spend with diverse business enterprises in the last five years. Liberty's leadership and staff remain committed to enhancing Supplier Diversity Program efforts to expand beyond the stated diverse spend goal. This is an ongoing movement to create and present programs and administrative processes that will support and assist in expansion of Liberty's Supplier Diversity Program.

	2019	2020	2021	2022	2023
Total Procurement	\$ 34,580,097	\$ 35,783,773	\$ 26,946,934	\$ 31,294,875	\$ 11,355,956
WMDVLGBTPDBE Spend	\$ 9,517,903	\$ 9,063,297	\$ 10,166,026	\$ 15,666,032	\$ 3,291,814.41
Diverse Spend Percentage	27.52%	25.33%	37.73%	53.20%	35.32%
Diverse Suppliers	32	37	43	33	38

### 9.1.4 Results and Goals

2023

GO 156 Section 9.1.4

Supplier Diversity Results Compared to Set Goals										
Category	2023 Results %	2023 Goals %								
Minority Male Business Enterprise	14.22%	0.00%								
Minority Female Business Enterprise	3.56%	0.00%								
Minority Business Enterprise (MBE)	17.78%	15.00%								
Women Business Enterprise (WBE)	13.90%	5.00%								
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.00%	1.00%								
Disabled Veteran Business Enterprise (DVBE)	3.64%	1.50%								
Persons with Disabilities Business Enterprise (PDBE)	0.00%	0.00%								
TOTAL	35.32%	22.50%								

NOTE: % – Percentage of Net Procurement

Liberty Utilities Park Water/Apple Valley

Liberty captured \$772,995 Prime Contractor utilization of and spend with WMDVLGBTPDBE subcontractors.

#### Liberty Utilities Park Water/Apple Valley 2023 GO 156 Sec. 9.1.5 Summary of Prime Contractor Utilization of Diverse Subcontractors

	Minority Male	Minority Female		Minority Business Enterprise (MBE)		Women Business Enterprise (WBE)		Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Disabled Veterans Business Enterprise (DVBE)		Persons with Disabilities Business Enterprise (PDBE)		8(a)*		TOTAL Supplier Diversity Spend	
Direct \$	\$ _	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	
Sub \$	\$ 143,242.00	\$ 152,886.00	\$	296,128.00	\$	425,367.00	\$	-	\$	1,500.00	\$	-	\$	-	\$	1,019,123.00	
TOTAL \$	\$ 143,242.00	\$ 152,886.00	\$	296,128.00	\$	425,367.00	\$	-	\$	1,500.00	\$	-	\$	-	\$	1,019,123.00	
Direct %	0.00%	0.00%		0.00%		0.00%		0.00%	Τ	0.00%		0.00%		0.00%		0.00%	
Sub %	1.26%	1.34%		2.60%		3.74%		0.00%		0.0013%		0.00%		0.00%		6.34%	
TOTAL %	1.26%	1.34%		2.60%		3.74%		0.00%		0.0013%		0.00%		0.00%		6.34%	

Net Procurement \*\* \$ 11,355,956

NOTES:\*8(a) – Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTPDBE.

Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

\*\* - Net Procurement Includes Purchase Order and Non-Purchase Order

Direct - Means Direct Procurement: when a utility directly procures from a supplier.

Sub – Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfill its contractual obligation(s).

% – Percentage of Net Procurement

### 9.1.6 List of Complaints Received and Current Status

Liberty received no complaints in 2023.

### 9.1.7 Description of Efforts to Recruit WMDVLGBTPDBE Suppliers in Low Utilization Categories

Liberty remains committed to working with internal stakeholders to identify gaps and opportunities for diverse supplier inclusion and utilization in areas of low utilization. Liberty's supplier diversity team will continue to work closely with community-based organizations to identify diverse business enterprises ready to compete in procurement activities.

# 2024 Annual Plan



### 10.1.1 WMDVLGBTPDBE Short, Mid- and Long-Term Goals

Short-, mid-, and long-term goals will be more formally established as the transition to the new ERP platform continues. It is anticipated that this transition will assist in the early identification of project plans, operational projects relative to infrastructure improvements, and supply chain procurement processes, as well as provide supplier diversity data and metrics. Goal setting will have specific areas of focus and will be aligned and captured by Liberty.

### Short Term 2024

- Discuss and establish goals.
- Share goals, objectives, and the path forward for all internal stakeholders.
- Meet with Liberty suppliers to align supplier diversity messaging for second tier subcontracting.
- Create second tier subcontracting reporting methodologies
- Continued analysis of current supply chain to identify opportunities to increase utilization and spend in diverse categories with historically low or no utilization.

### Mid- and Long-Term 2024 and Beyond

Liberty will continue efforts to formalize and stabilize its Supplier Diversity Program.

It is anticipated that reporting short-, mid-, and long-term goals specific to Standard Industrial Code (SIC) categories will be available in the 2024 reporting year.

### 10.1.2 WMDVLGBTPDBE Program Activities for the Next Calendar Year

Liberty will continue to formalize the administrative structure of its Supplier Diversity Program. Liberty's supplier diversity team will meet with Liberty leadership to discuss establishing attainable goals to motivate staff to consistently consider diverse business enterprises for inclusion in sourcing events.

### 10.1.3 Plans for Recruiting WMDVLGBTPDBE Suppliers in Low Utilization Areas

Liberty will continue to seek and develop opportunities to identify low utilization areas (categorical or geographical) to meet available diverse business enterprises that can successfully align to provide goods and services procured. Liberty will continue to seek the support and assistance of community-based organizations' and collaborate with utility colleagues to develop focused outreach events.

### 10.1.4 Plans for Recruiting WMDVLGBTPDBE Where Unavailable

Efforts and plans to increase recruitment continue to be ongoing.

# 10.1.5 Plans for Encouraging Subcontractors to Subcontract to WMDVLGBTPDBE

Liberty is revising messaging and language via Supply Chain Procurement channels to increase awareness and encourage prime contractors to consider utilization of diverse business enterprises, where appropriate, that can support projects awarded.

### 10.1.6 Plans for Complying With WMDVLGBTPDBE Guidelines

Liberty will remain compliant with WMDVLGBTPDBE guidelines to maintain the integrity of its Supplier Diversity Program. Liberty's commitment to and value of supplier diversity is demonstrated by internal and external champions seeking to move within a variety of circles that exist in the diverse supplier marketplace.

Liberty is confident that collaborative efforts to create, expand, and sustain the Supplier Diversity Program will lead to the successful and positive **transformation** of ideas, innovation, and performance within Liberty and with business enterprises that align with the goals and objectives of the Supplier Diversity Program.



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