

General Order (GO) 156 Report

Year 2024 Utilities & CCAs Procurement of Goods, Services, and Fuel from Women, Minority, Disabled Veteran, LGBT, and Persons with Disabilities Business Enterprises

Stephanie Green
Supplier Diversity Manager
California Public Utilities Commission

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California Public
Utilities Commission

Supplier Diversity

- Supplier Diversity, focuses on creating supply chain opportunities for small and diverse businesses to compete for contracts and do business with corporations.
- Supplier diversity is open, competitive, and inclusive procurement processes that brings economic opportunity to all businesses.
- Supplier diversity opens the doors to encourage all businesses to compete for contracts.

Supplier Diversity Benefits

- **Boosts Economic Growth-** By engaging small and diverse suppliers, businesses contribute to local economies
- **Generates Cost Savings-** By expanding supplier options, companies can increase competition, leading to better pricing and service agreements
- **Drives Innovation-** Diverse suppliers often bring fresh perspectives, unique solutions, and innovative approaches
- **Expands Market Opportunities-** Partnering with diverse suppliers helps businesses tap into new markets and customer bases.
- **Supports Job Creation-** Supporting diverse suppliers leads to job creation, particularly in underrepresented communities, helping to reduce unemployment and close wealth gaps.
- **Strengthens Supply Chains-** A diverse supplier base reduces dependency on a limited number of vendors, making supply chains more resilient and adaptable to disruptions.
- **Enhances Corporate Reputation-** Demonstrating commitment to supplier diversity enhances an organization's reputation among consumers and stakeholders

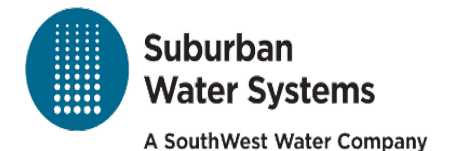
CPUC Supplier Diversity Program

- **General Order 156 and Public Utilities Code (PU Code) §§ 366.2 (m), 910.3, and 8283:**
 - Requires utilities and electric service providers to submit annual plans to increase procurement from women, minority, disabled veteran, LGBT, and persons with disabilities business enterprises (diverse suppliers) in all categories; and annual implementation reports.
 - Requires community choice aggregators (CCA) to annually submit plans to increase procurement from small, local, and diverse businesses in all categories; and diverse supplier procurement reports.
 - Encourages cable television and direct broadcast satellite providers, wholesale power generators, distributed energy resource contractors, and energy storage system companies to adopt plans to increase procurement from diverse suppliers.
 - Requires the CPUC to annually report to the legislature on utilities' diverse supplier procurement performance.
 - GO 156 provides voluntary procurement goals of **15%** from minority business enterprises (MBE), **5%** from women business enterprises (WBE), **1.5%** from disabled veteran business enterprises (DVBE), and **1.5%** from LGBT business enterprises (LGBTBE). No goal for persons with disabilities enterprises (PDBE) at this time.

2024 GO 156 Report to the Legislature

- Described utilities' supplier diversity programs progress and diverse supplier procurement results.
- Included a summary of CCAs supplier diversity initiatives, achievements, and barriers. Also, an overview of energy service providers third year of reporting.
- 28 utilities, 17 CCAs, and 10 ESPs submitted an annual supplier diversity report to the CPUC.

Participating Utilities



Participating Community Choice Aggregators

CalChoice



CleanPowerSF

PIONEER
COMMUNITY ENERGY

ORANGE COUNTY
POWER AUTHORITY

MCE | My community.
My choice.



Central Coast
**Community
Energy**

Ava Community
Energy

PENINSULA
CLEAN ENERGY

SILICON VALLEY
CLEAN ENERGY

CPA CLEAN
POWER
ALLIANCE


CLEAN ENERGY ALLIANCE

SAN JOSE
CLEAN ENERGY
A Program of the City of San José



REDWOOD COAST
Energy Authority


DESERT
COMMUNITY
ENERGY

Sonoma
Clean Power

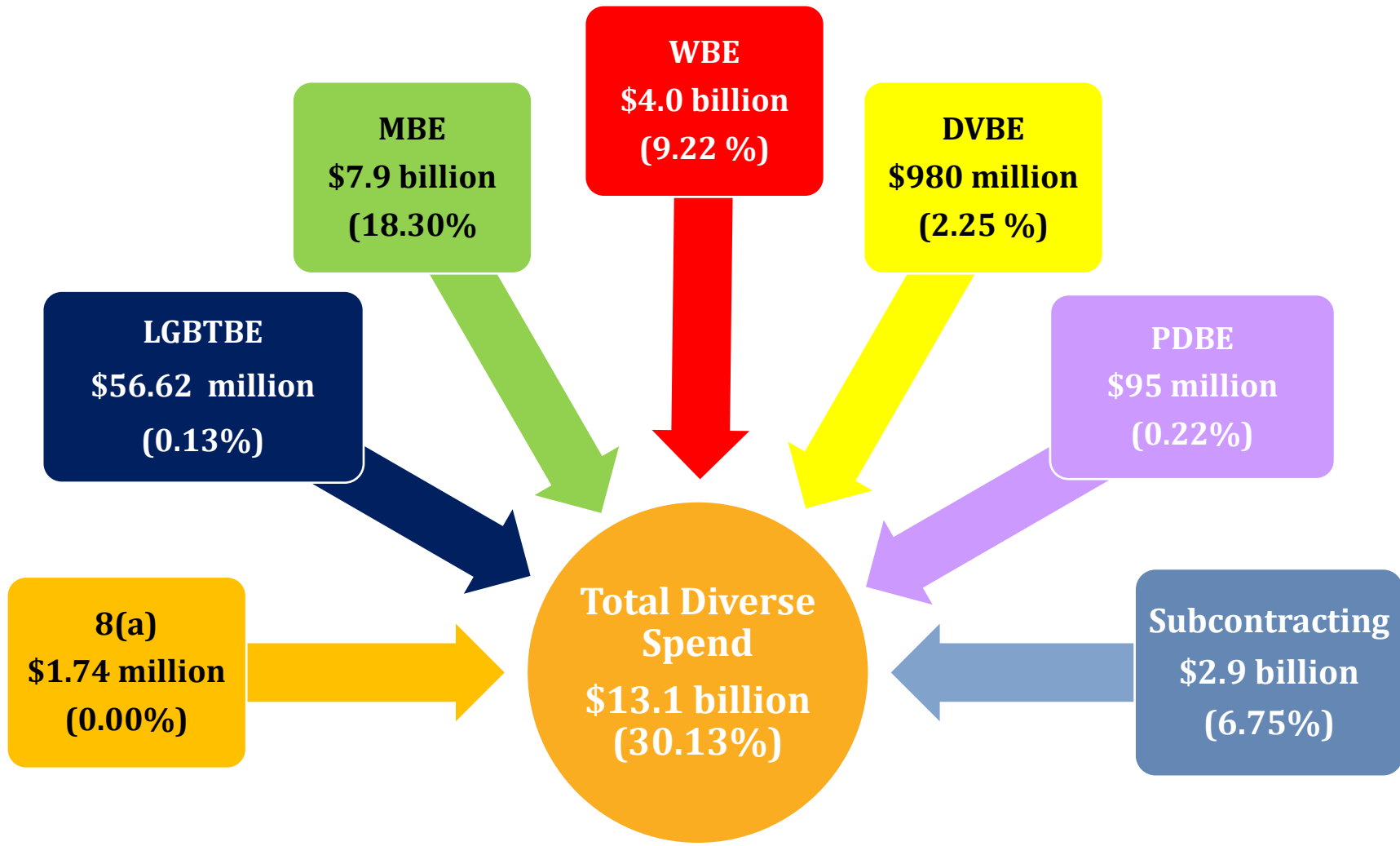

VALLEY
CLEAN ENERGY

SAN DIEGO
**COMMUNITY
POWER**

Participating Energy Service Providers

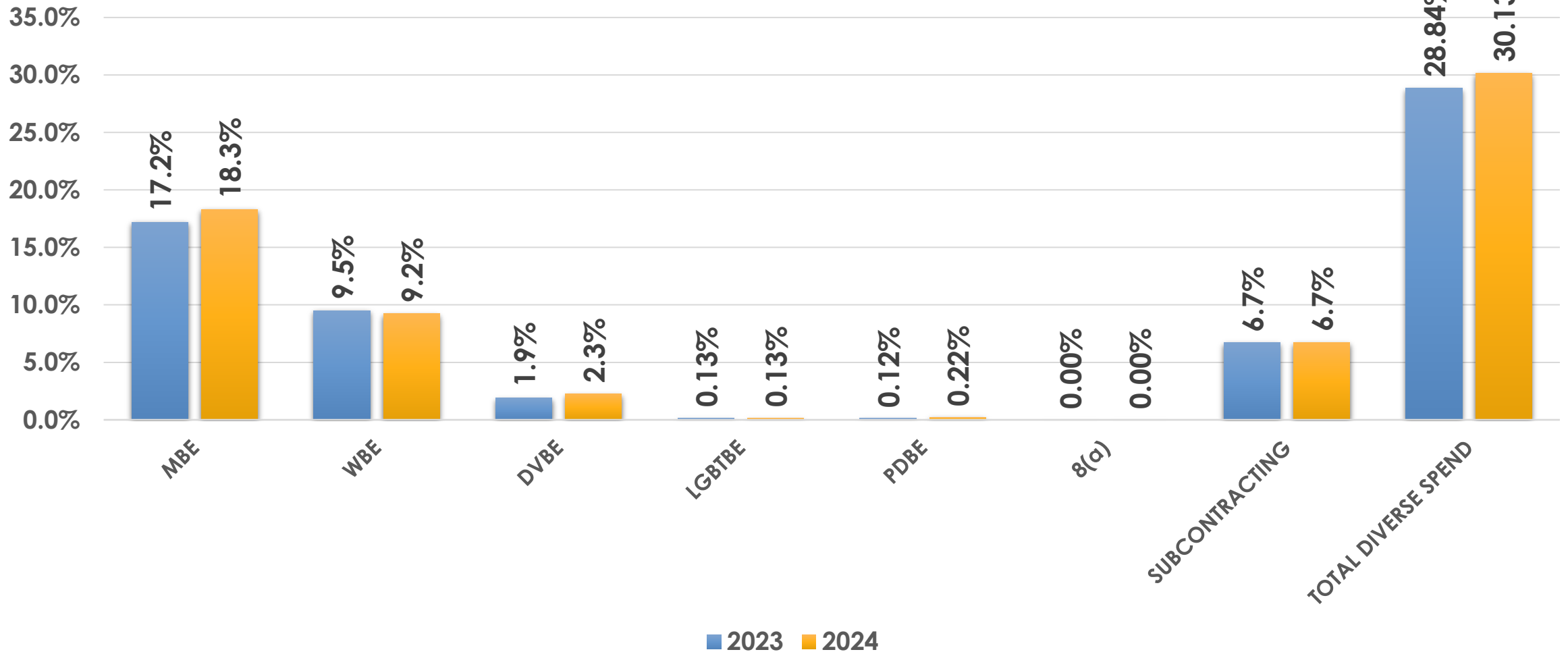


2024 Utilities Diverse Suppliers Procurement Overview

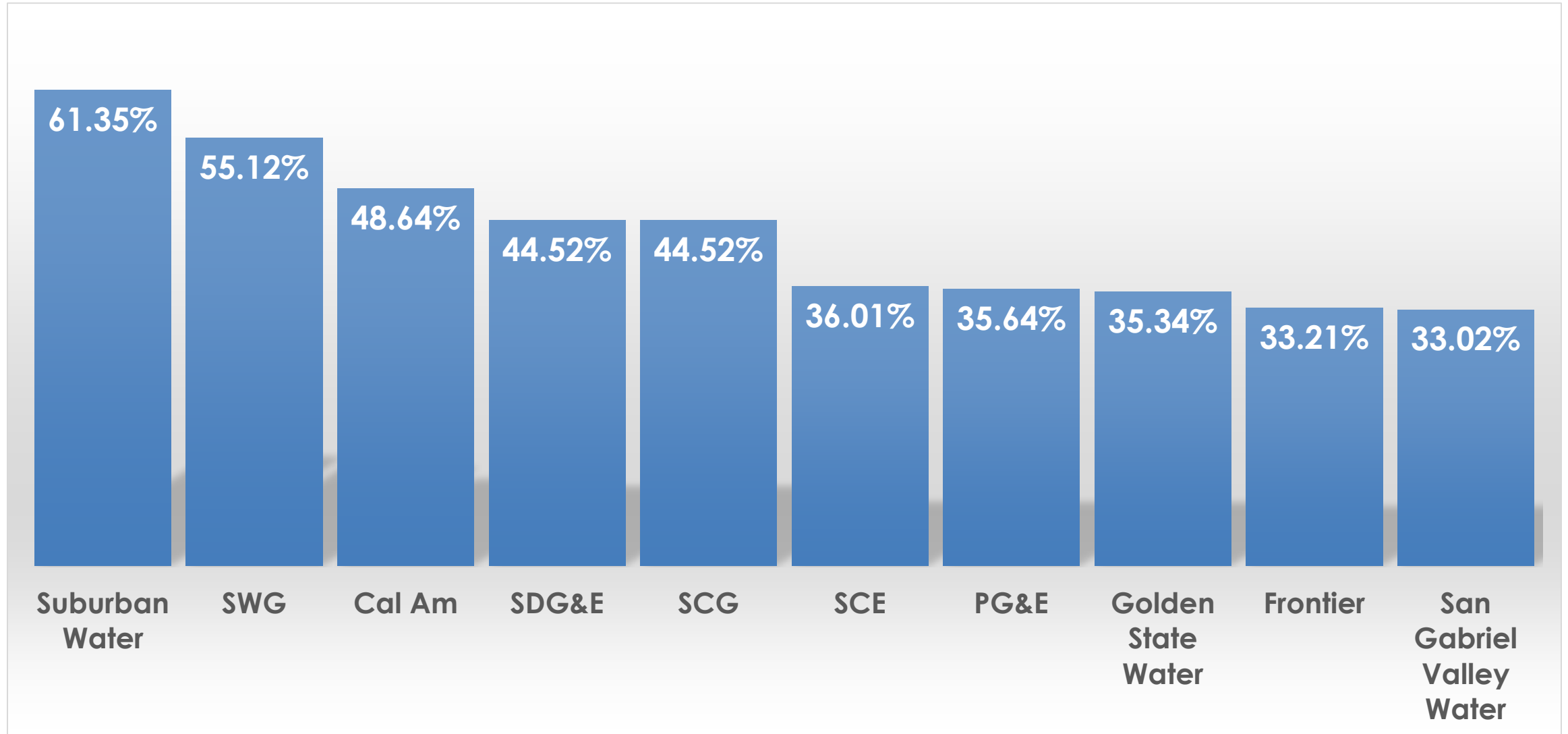


2023/2024 Utilities Diverse Suppliers Procurement

2023 and 2024
Utilities Diverse Spend Percentages



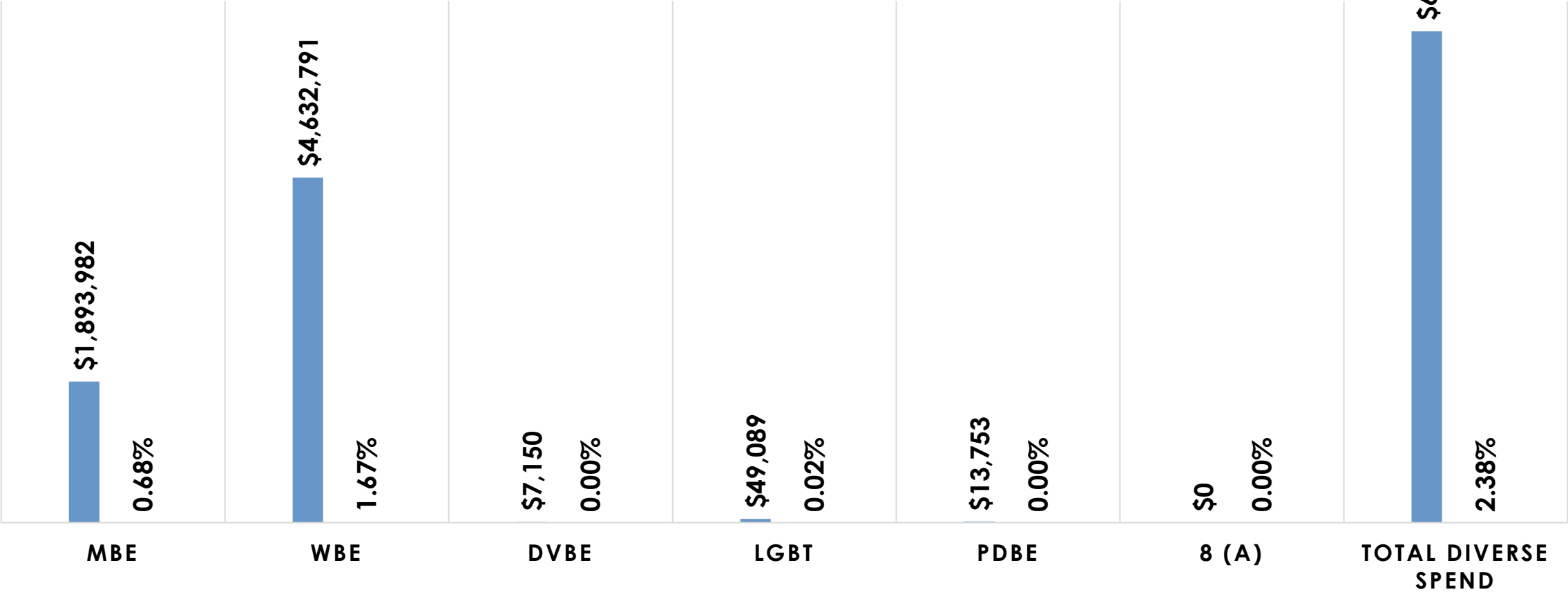
2024 Top 10 Performers



Achieved All Four Category Goals



2024 CCA'S Diverse Suppliers Procurement

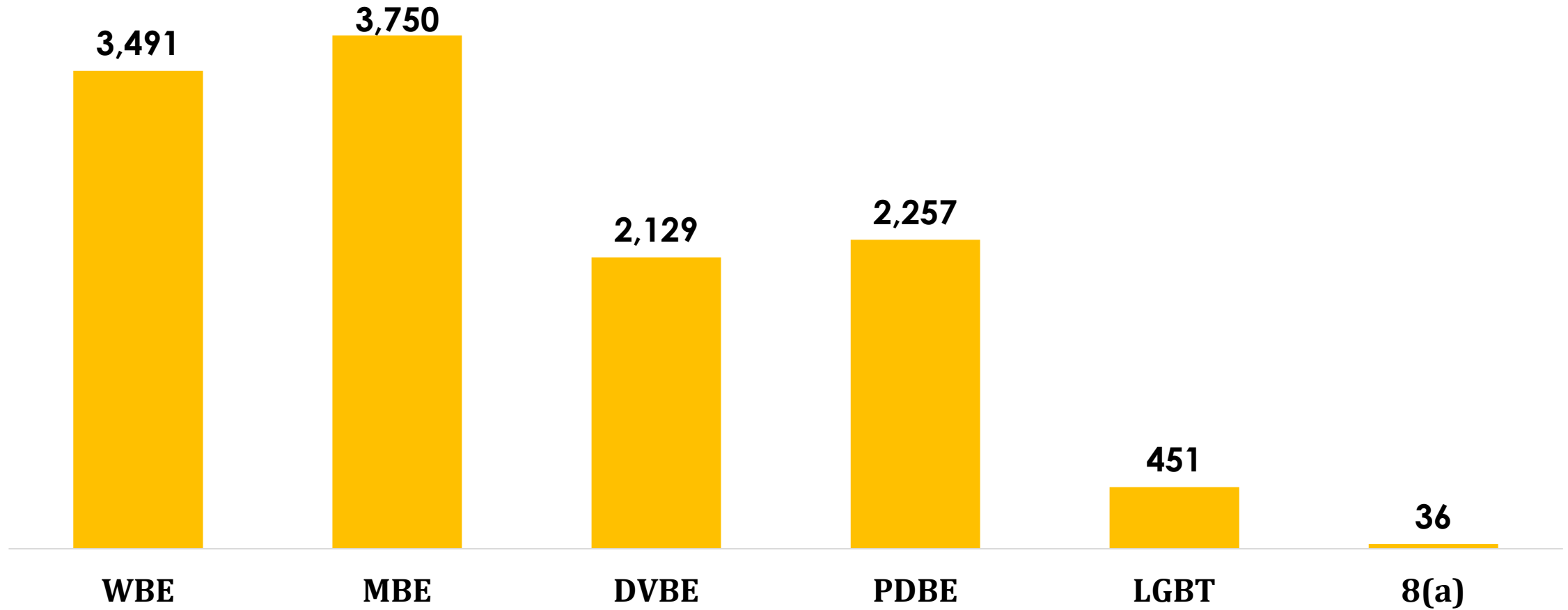


Program Accomplishments and Challenges

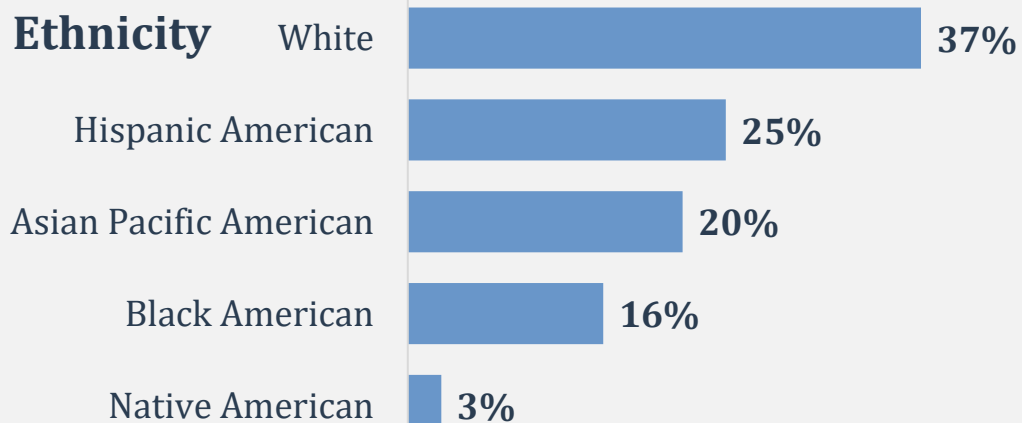
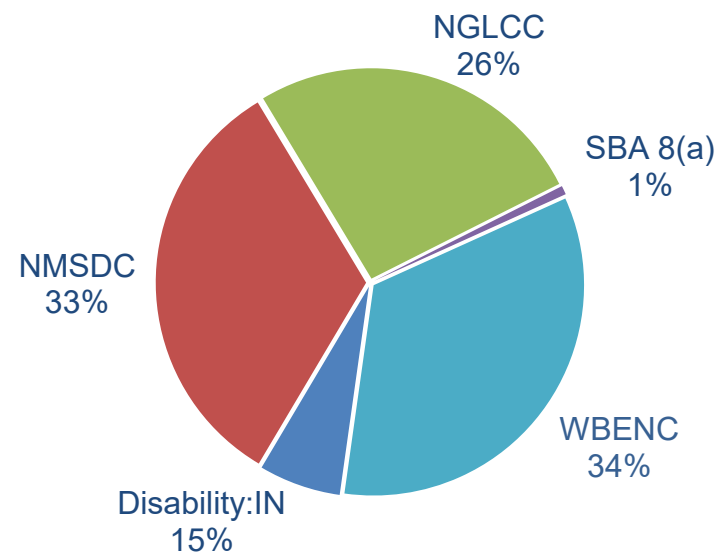
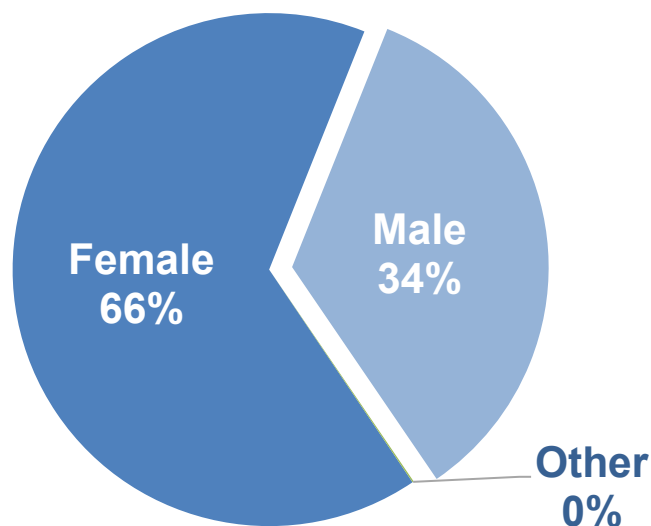
- ❖ Reported \$13.1 billion in procurement spend with diverse suppliers in 2024.
 - ❖ Continued to provide technical assistance and capacity building programs and engage diverse suppliers using various technologies.
 - ❖ Successfully engaged prime contractors to embrace supplier diversity and develop programs.
 - ❖ Spend with diverse suppliers increased by 1.6 percent.
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- Subcontracting spend decreased by 3.3 percent.
 - Barriers due to organization business practices and contract terms and conditions continue to affect supplier diversity programs.
 - Need to build a pipeline of diverse suppliers in fields such as cybersecurity, AI, construction, professional services and fuel/power procurement.
 - Over 90% of CCAs procurement is power with limited diverse supplier participation.
 - Increase percentage of participating entities that meet all four goals

Supplier Clearinghouse

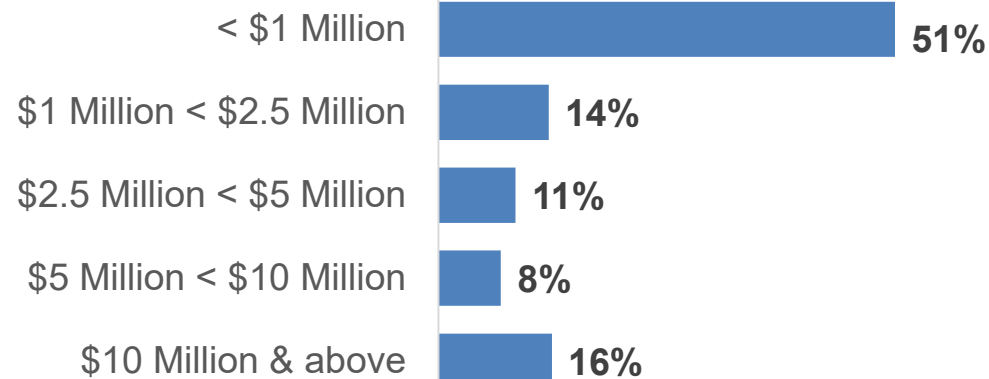
Certification Type



Supplier Clearinghouse



Business Size



CPUC Supplier Diversity Program Action Items

- Provide guidance and advocate for the inclusion of diverse suppliers in the procurement activities of GO 156 covered entities.
- Monitor the progress of GO 156 covered entities' supplier diversity programs especially their progress in incorporating the new LGBTBE goal and diverse category (persons with disabilities business enterprise).
- Continue to engage electric service providers and CCAs to develop supplier diversity programs and submit annual reports.
- Increase the pool of certified diverse suppliers across all categories in the Supplier Clearinghouse database.

Thank you!



California Public Utilities Commission

Stephanie Green
stephanie.green@cpuc.ca.gov
415-703-5245