



Year 2013 Utility Procurement of Goods, Services and Fuel from Women-, Minority-, and Disabled Veteran-owned Business Enterprises



September 2014



California Public Utilities Commission

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EXECUTIVE SUMMARY

This is the California Public Utilities Commission's (CPUC) 28th annual Report to the Legislature, pursuant to Public Utilities (PU) Code Section 8283, on progress reported by utilities in procuring goods, services, and fuel from women-, minority-, and disabled veteran-owned business enterprises (WMDVBEs)¹.

Utility spending on WMDVBE procurement increased from \$8.03 billion in 2012 to \$8.65 billion in 2013, an increase of 7.72 percent. There was also an increase in the percentage of total utility procurement from WMDVBE firms; it climbed from 32.89 percent in 2012 to 35.47 percent in 2013.

- The large energy utilities (Southern California Edison, Pacific Gas and Electric Company (PG&E), and Sempra) along with the wireline side of AT&T and Verizon continue to exceed the goal of 21.5 percent. In 2013, these companies attained at least 40 percent procurement from WMDVBE firms.
- AT&T Mobility exceeded the goal and procured 27.74 percent of their goods and services from diverse suppliers, while Verizon Wireless reached 22.81 percent from diverse suppliers.
- Sprint continues to demonstrate great success as a wireless company that has exceeded the goal of 21.5 percent. In 2013, Sprint procured more than \$546 million, or 41.88 percent, from diverse suppliers.
- The seven largest CPUC regulated water utilities are required by PU Code section 8283 to participate in the GO 156 program. Park Water Company showed the highest level of overall achievement at 37.16 percent, while Suburban Water reached 32.18 percent,

¹ PU Code Section 8283 requires CPUC-regulated gas, electric, telephone, and water utilities, and their regulated subsidiaries and affiliates, with gross annual revenues exceeding \$25 million, to submit annual verifiable plans for increasing procurement from WMDVBEs. The CPUC is responsible for verifying the status of WMDVBE applicants, reporting results of the program, and making recommendations to achieve maximum results in implementing legislative policy.

PU Code Section 8283 mandates that the CPUC submit its report on September 1 of each year. General Order (GO) 156 requires each utility to establish goals for utility purchases of services, goods, and fuel as a percentage of total procurement from WMDVBEs. The goals are 15 percent, 5 percent, and 1.5 percent for minority-owned, women-owned, and disabled veteran-owned businesses, respectively.

and California-American Water attained 29.77 percent. All water utilities, except Suburban Water Systems, increased their total WMDVBE percentage over that of 2012. The CPUC applauds the gains shown by the water utilities and calls upon them to continue their efforts to achieve greater levels of diversity. The CPUC stands ready to assist the water utilities in this endeavor.

Major Program Accomplishments and Significant Developments for the CPUC's Utility Supplier Diversity Program Include:

- The CPUC's diverse supplier database continues to serve as a valuable resource for the utilities and the public. The database has increased and now has more than 7,400 diverse suppliers.
- The CPUC achieved executive level commitment of the small utilities to fully integrate their participation in GO 156 towards reaching the procurement goal of 21.5 percent:
 - In October 2012, at the CPUC's En Banc on GO 156, it was noted that 34 companies filed annual GO 156 reports; however, 98 percent of the procurement was coming from 12 of the companies. Armed with that information, CPUC President Michael R. Peevey said the goal would be shifted to getting all 34 companies to reach 21.5 percent goal.
 - In April 2013, President Peevey and staff of the CPUC convened a "Best Practices Leadership Forum" for small utilities to discuss elevating their role in GO 156. Executives from 28 of the small utilities met at the forum to discuss their commitment:
 - Leadership commitment at the highest level of the corporation;
 - Incorporation of best practices for a successful supplier diversity program;
 - Changing corporate policies to establish utility supplier diversity programs as corporate policy, including guidelines and metrics; and,
 - Engagement and participation at the CPUC's annual en banc to report on supplier diversity progress.

The executives participated in discussions about creating a framework for success, including supplier diversity best practices and removing perceived barriers to successful participation in GO 156. The executives also agreed to send representatives of their companies to participate in a series of workshops

designed specifically for the small utilities. The workshops covered topics such as Supplier Diversity Manager's Workshop on GO 156; GO 156 – Reporting Requirements; GO 156 – Best Practices; capacity building; outreach; and subcontracting programs.

The CPUC is committed to encouraging and stimulating innovation and promoting a healthy California economy. By shifting the CPUC's focus to full participation by all 34 companies to in GO 156, we will create even more opportunities for WMDVBES participating in the supplier diversity programs of the utilities.

- The CPUC held its 11th En Banc hearing in October 2013 regarding the supplier diversity program and diversity issues. The purpose of these hearings is to focus on the impact the program has had on the community, consumers, and diverse businesses. The hearings are attended by high-level executives and representatives from industry, government, diverse business community, and other interested parties (CEOs, Commissioners, etc.). In addition, members of the Legislature attend the hearings to hear firsthand about the plans to provide supplier diversity programs entrenched in economic development and jobs creation for the 21st century and beyond.
 - The 2013 hearing featured two keynote speakers: Dr. Jake Beniflah, Executive Director of the Center for Multicultural Science, who spoke on the subject of why supplier diversity is a strategic advantage for corporations; and Stuart Ishimaru, Director, Office of Minority & Women Inclusion, who spoke about the creation of the Consumer Financial Protection Bureau and the Dodd-Frank Wall Street financial reformat in 2010, following the financial crisis in 2008.
 - The Honorable Gwen Moore moderated a panel that consisted of representatives of the community, who focused on the problems encountered in doing business with the utilities, in particular, with underutilized services and new markets. More importantly, the panel proposed solutions to the problems they identified.
 - CPUC Commissioner Catherine J.K. Sandoval moderated a panel that consisted of women business owners – these owners shared their success stories, perceptions of what worked about supplier diversity programs from the utilities, how to

overcome perceived barriers, and also their advice for success in business to other diverse businesses.

- President Peevey and the Commissioners moderated a panel of executives from the investor-owned utilities and telecommunication companies to discuss their supplier diversity programs and activities to encourage inclusion of diverse supplier in contract opportunities.
- The CPUC continues to expand its efforts in the areas of legal services, financial services, consulting services, and fuel procurement; areas of spending traditionally underrepresented in WMDVBE procurement. The utilities increased their spending on WMDVBE legal services in 2013, but decreased their WMDVBE spend on financial services. Specifically, legal spending on WMDVBE firms by the six major utilities increased from \$30.9 million in 2012 to \$35.7 million in 2013. Financial Services spending on WMDVBE firms declined from \$9.3 million in 2012 to \$5.8 million in 2013. Fuel procurement from WMDVBE vendors by the four major energy utilities increased from \$344.6 million in 2012 to \$505.5 million in 2013; this reflected total fuel procurement purchases, which also saw an increase from 2012 to 2013.
- The CPUC continued to host or co-host Small Business Expos throughout the state in 2013. The CPUC's Small Business Program promotes small business economic vitality by offering programs and initiatives that support small businesses with utility related issues, policies, and practices. The program:
 - Promotes economic development of the small business community by providing resources and information about state and utility contracting opportunities.
 - Ensures the competitive nature of small business requests for state contracting and CPUC service needs.
 - Provides the education and outreach necessary to raise internal and external awareness of various regulatory and legislative policy issues impacting the small business community.

The CPUC hosted two Small Business Expos and Matchmaking Fairs in 2013: 1) Bakersfield Marriott, Convention Center; and 2) Sherwood Hall, Salinas. The Expos provided opportunities for small businesses to connect with State and utility supplier diversity managers. In addition, the Expos featured panels on how to market your

business to public agencies and utilities, and access to capital (how small businesses can access financing). More importantly, small businesses were given opportunities to participate in matchmaking sessions with state agencies and the investor-owned utilities. Lastly, a representative of the CPUC's WMDVBE certification clearinghouse operator also attended the expositions to answer questions about the application process for the supplier diversity program to GO 156.

- The CPUC continued its initiative to better understand the unique characteristics of the traditionally underrepresented Disabled Veteran Business Enterprise (DVBE) community. Through outreach activities with veteran organizations, the utilities have held several events with the goal of enhancing procurement opportunities for DVBEs.
- The CPUC completed its first GO 156 audit as required under Decision 11-05-019. The CPUC believes audits are essential to assure the integrity of the supplier diversity programs of the utilities. The audit was conducted on PG&E and the results are currently under review.
- The CPUC continues to work with the California Utilities Diversity Council (CUDC), community-based organizations, and business organizations such as chambers of commerce and trade associations to promote the goal of WMDVBE development in California. Of particular interest, former Commissioner Mark J. Ferron and Commissioner Sandoval played a significant role at the CUDC's Supplier Diversity Consulting Services Forum, held in San Francisco, where the Commissioners made clear that consulting services are an underutilized service; meaning where procurement spend levels are below the aggregate WMDVBE total in the supplier diversity programs of the utilities. The forum consisted of representatives from major multi-disciplinary consulting firms, utilities, and diverse business enterprises examining existing best practices, advancing a collaborative approach to improving the inclusion of diverse business enterprises (DBEs) in consulting services, and providing a forum for DBEs and consulting firms to explore opportunities to partner and subcontract. The event concluded with a business matchmaking session in which representatives from the multi-disciplinary consulting firms and the utilities hosted 150 one-on-one meetings with DBE firms and/or suppliers. Given the CPUC's pivotal role at this forum, it encouraged the CUDC to initiate discussions on ways to increase supplier diversity spend with consulting companies of California. The CUDC reached out to national firms to begin collaboration

on specific actions these firms might collectively take to advance this objective, which includes:

- Gathering the top consulting firms to review and consider best practices in diversity and consider techniques to increase diversity spend;
- Holding periodic face-to-face meetings between the consulting firms and diverse firms to discuss methods to increase relationships and projects that are mutually beneficial; and,
- Supporting a consulting services forum in 2014 to review progress by key stakeholder groups, including the CPUC.

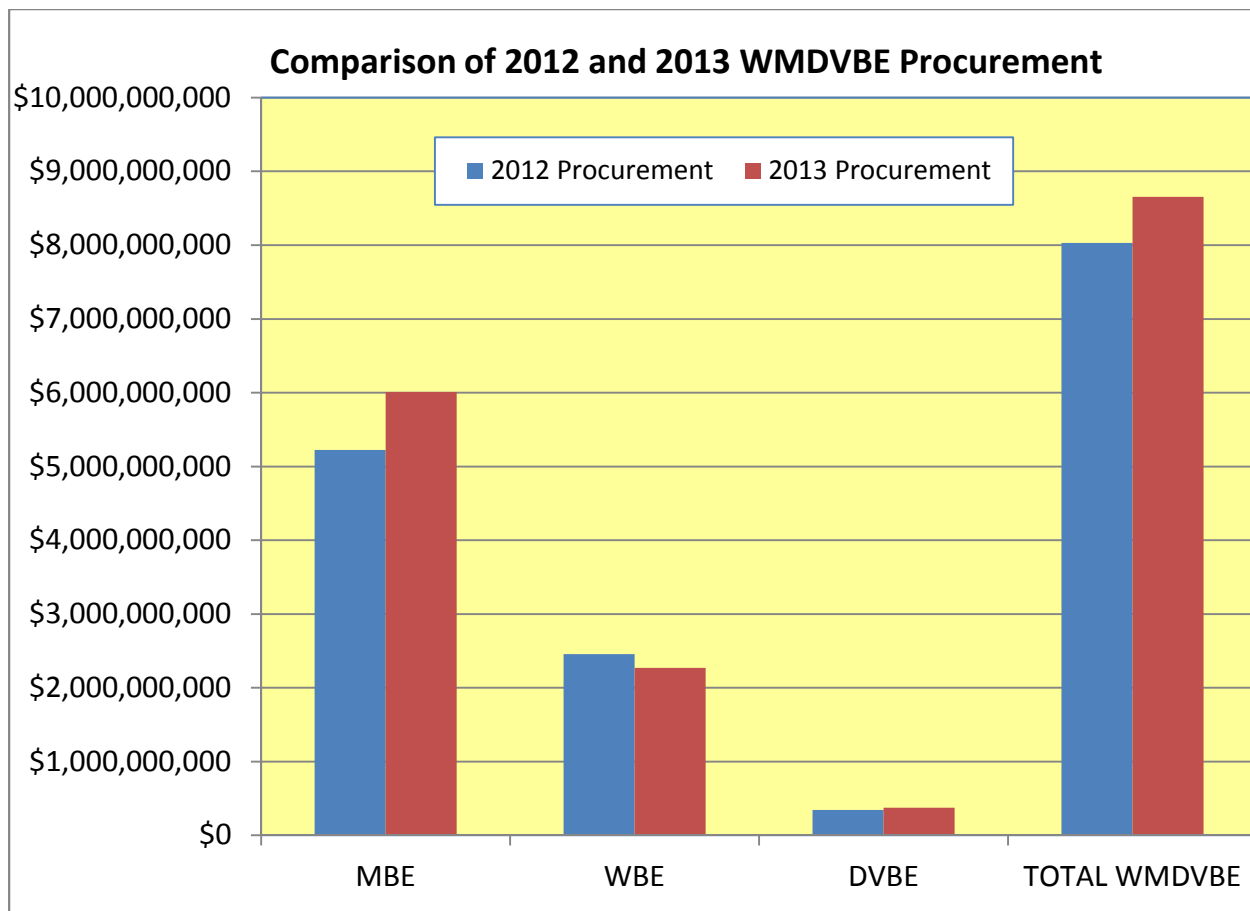
The CPUC will provide a progress report towards these goals in its next Report to the Legislature on Utilities' Year 2014 WMDVBE Procurement.

OVERVIEW OF 2013 SUPPLIER DIVERSITY PROCUREMENT

Total utility WMDVBE procurement for 2013 was \$8.65 billion – a 7.72 percent increase from the \$8.03 billion reported in 2012. Of the \$8.65 billion for 2013, the results show:

Category	Procurement Amount	Percentage Achieved	Goal
MBE	\$6.01 billion	24.64%	15%
WBE	\$2.27 billion	9.30%	5%
DVBE	\$0.37 billion	1.54%	1.5%

The large utilities experienced increasing percentages in the MBE and DVBE categories, and the small utilities were successful in attaining increased dollar and percentage amounts in all three categories. The overall results show the utilities are meeting the 5 percent goal for women-owned businesses and are achieving the 15 percent goal for minority-owned business enterprises. For the first time in recent history, the utilities have collectively met the 1.5 percent goal for disabled veteran-owned business enterprises.



2013 UTILITY WMDVBE PROCUREMENT PROGRAM RESULTS

This report summarizes utility procurement information into two categories: 1) Large utilities (those with total procurement of approximately \$150 million or more); and 2) Small utilities (those with procurement of approximately \$150 million or less). Attachment A to this report details the utilities' 2013 and 2012 WMDVBE procurement program results. The large utilities represent a disproportionately large share of total utility procurement (98 percent). Of all utilities required to report, the following exceptions are noted:

- Cox Communications of California uses a broader definition of minorities than is allowed under GO 156 and reports spend on a nationwide basis.
- Cricket Communications states its procurement decisions are not made on a state-by-state basis and has difficulty in separating its reporting by a state-specific segment.
- Tw Telecom indicates some of its suppliers are self-certified.

- U.S. Cellular states it provides service in California and 25 other states and provided their report on a company-wide basis, with California information only given if available. For these reasons, their information has not been included in this report.

The CPUC reminds these utilities of their obligation to report their results using only CPUC Clearinghouse certified/approved vendors and to report results of their procurement activities that are in support of their California operations.

Program Results of the Large Utilities

Thirteen large utilities reported activity in their WMDVBE programs:

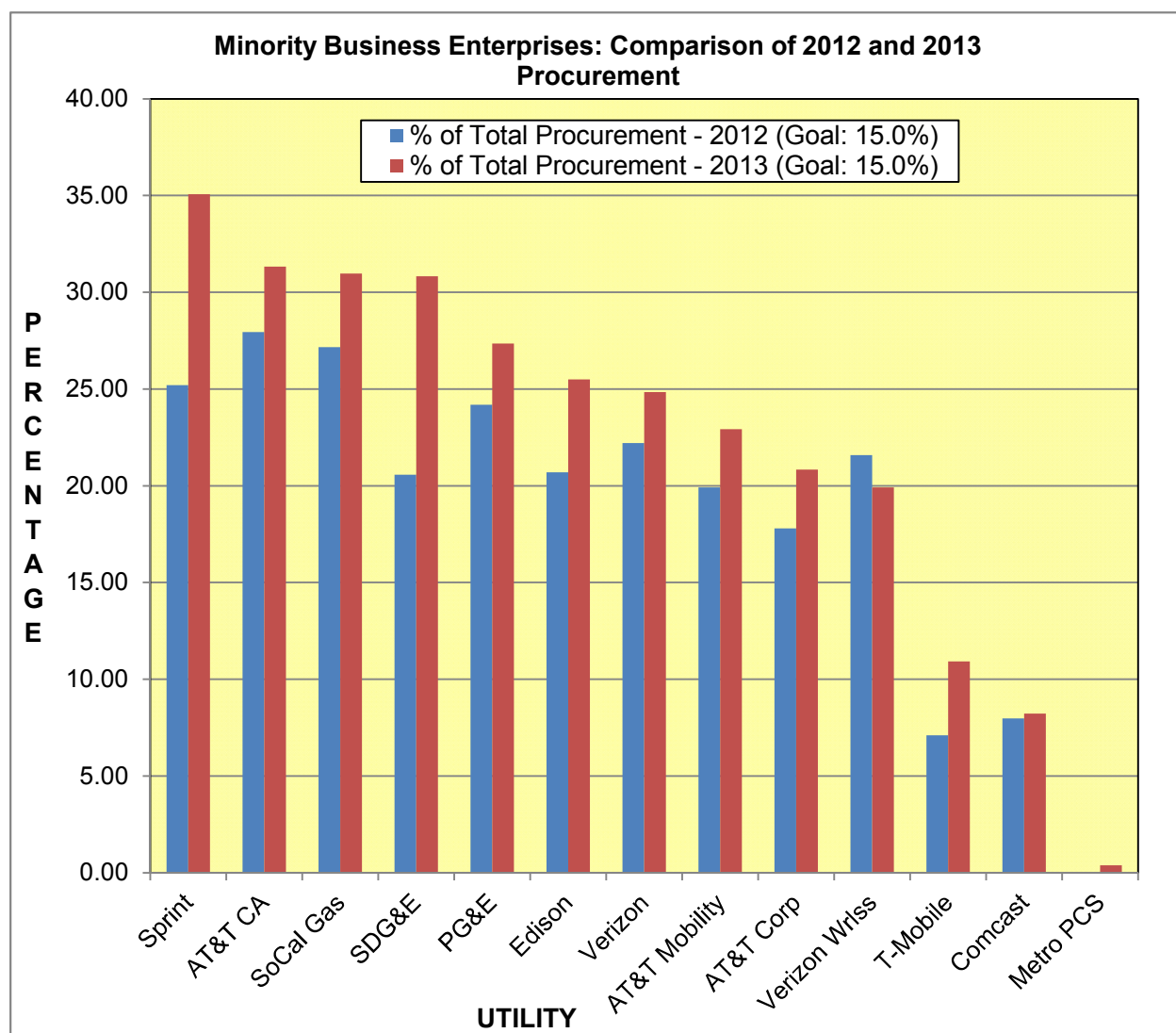
- AT&T California
- AT&T Corp.
- AT&T Mobility
- Comcast
- Metro PCS
- PG&E
- San Diego Gas & Electric (SDG&E)
- Southern California Edison
- Southern California Gas Company (SoCalGas)
- Sprint
- T-Mobile
- Verizon of California
- Verizon Wireless

The 2013 results for the large utilities show an overall WMDVBE procurement increase of \$581.6 million and an increase of 2.24 percent of their total procurement; from \$7.90 billion (33.69 percent) in 2012 to \$8.48 billion (35.93 percent) in 2013 (See Tables 1A & 1B in Attachment A).

Large Utilities' Procurement: Minority-owned Business Enterprises (MBEs)

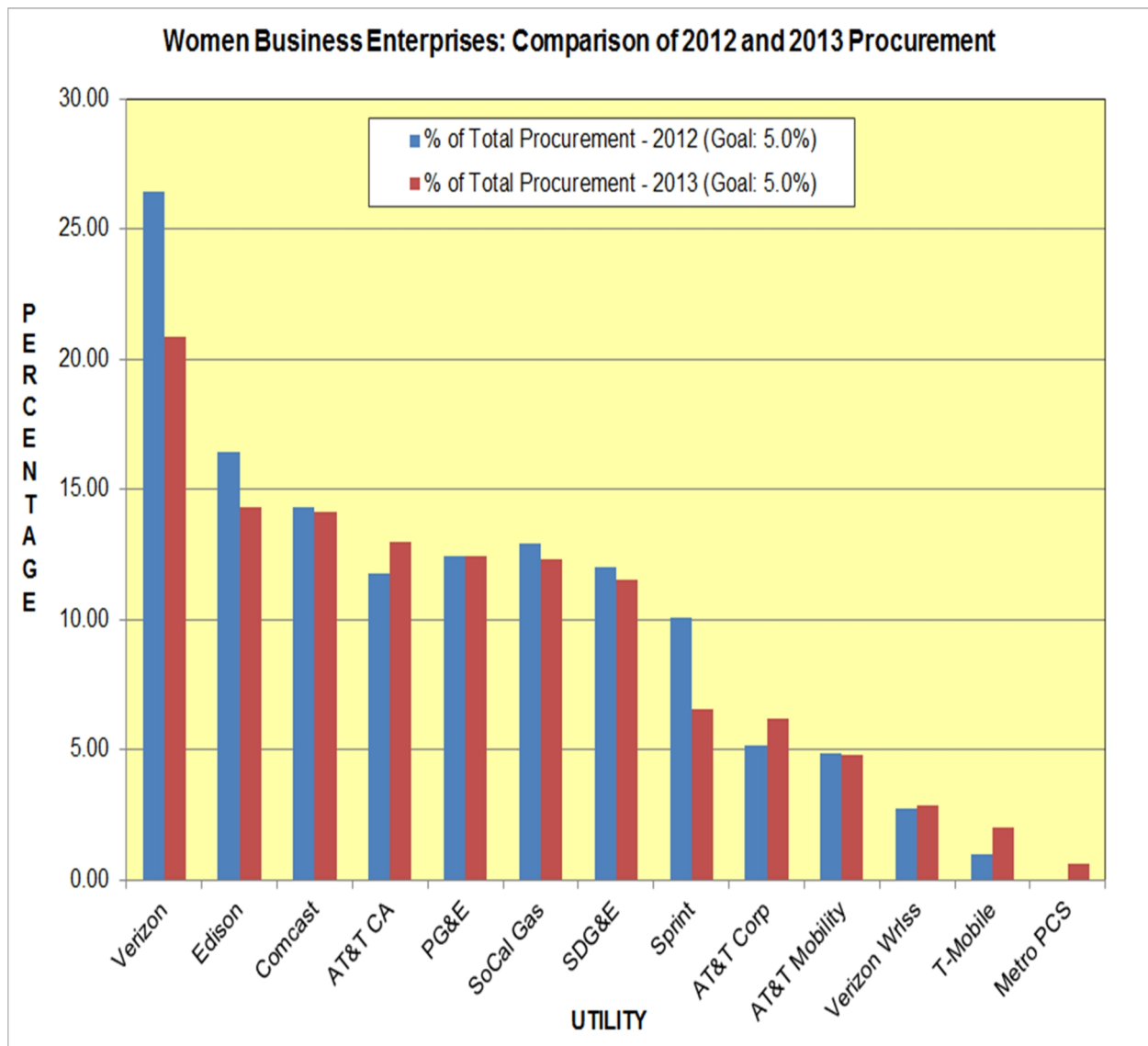
Of the large utilities, 10 met the MBE procurement goal of 15 percent, and three did not. Large utilities' procurement dollars on MBEs increased from \$5.14 billion (21.94 percent) in 2012 to \$5.89 billion (24.96 percent) in 2013. AT&T California, AT&T Corp., AT&T Mobility, Comcast, Edison, PG&E, SDG&E, SoCalGas, Verizon, and T-Mobile all reported increases in both dollars and percentages of total corporate procurement from minority-owned businesses (See Tables

1A and 1B in Attachment A).



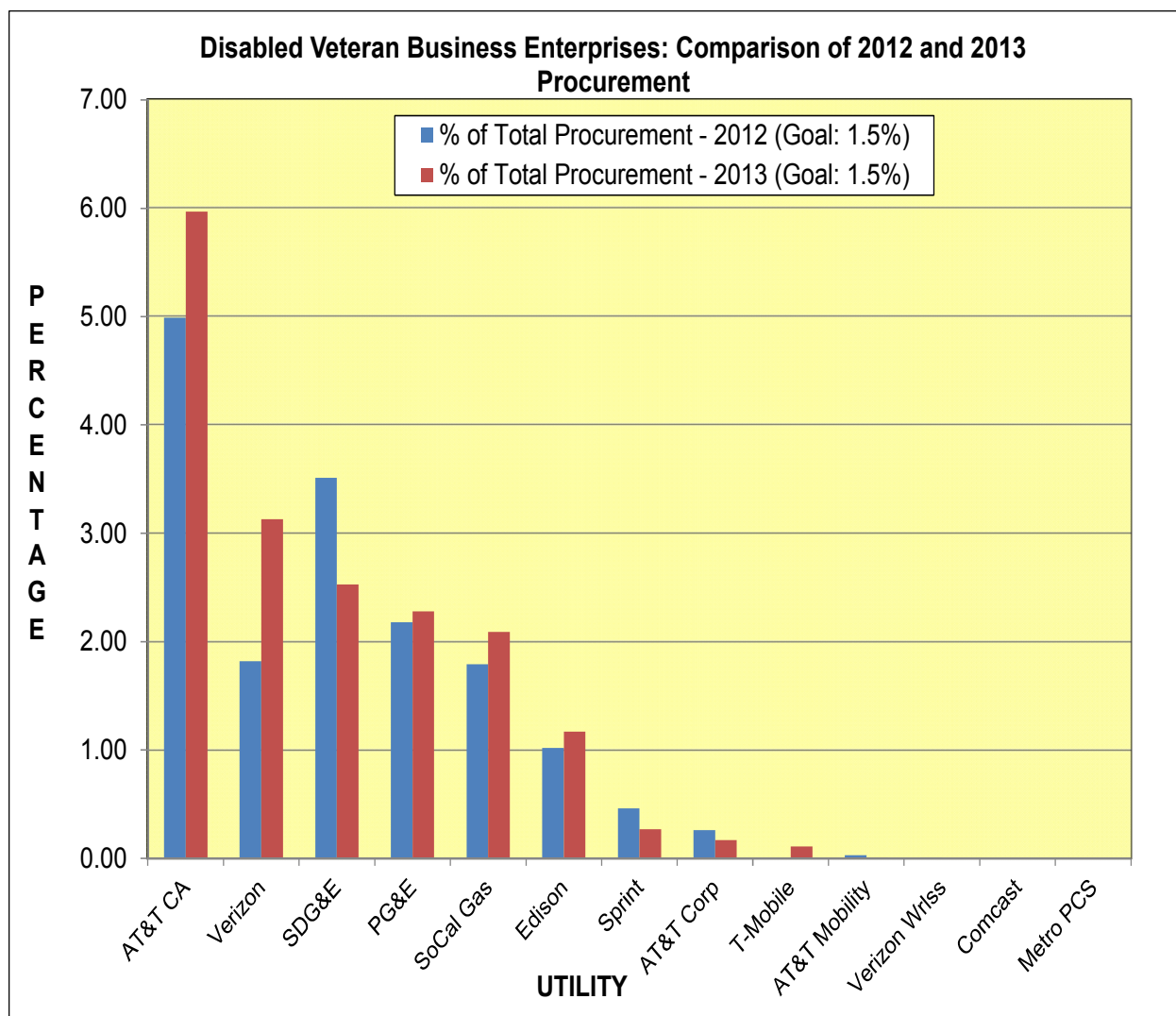
Large Utilities' Procurement: Women-owned Businesses Enterprises (WBEs)

Of the 13 large utilities, nine met the procurement goal of 5 percent with WBEs and four did not. Overall, the utilities spent less procurement dollars on WBEs - from \$2.41 billion (10.29 percent) in 2012 to \$2.22 billion (9.40 percent) in 2013. AT&T Corp., AT&T California, Verizon Wireless, and T-Mobile all reported increases in both dollars and percentages of total corporate procurement from women-owned businesses (See Tables 1A, 1B, 6A, and 6B in Attachment A).



Large Utilities' Procurement: Disabled Veteran-owned Businesses (DVBs)

The large utilities' procurement from DVBs increased from \$343.1 million (1.46 percent) in 2012 to \$368.9 million (1.56 percent) in 2013. Of the large utilities, five reported achieving the 1.5 percent procurement goal in General Order 156, specifically AT&T California, PG&E, SDG&E, SoCalGas, and Verizon. AT&T California, Edison, PG&E, SoCalGas, T-Mobile, and Verizon all reported increases in both dollars and as a percentage of total procurement from disabled veteran-owned businesses (See Tables 1A, 1B, 7A and 7B in Attachment A).



Program Results of Small Utilities

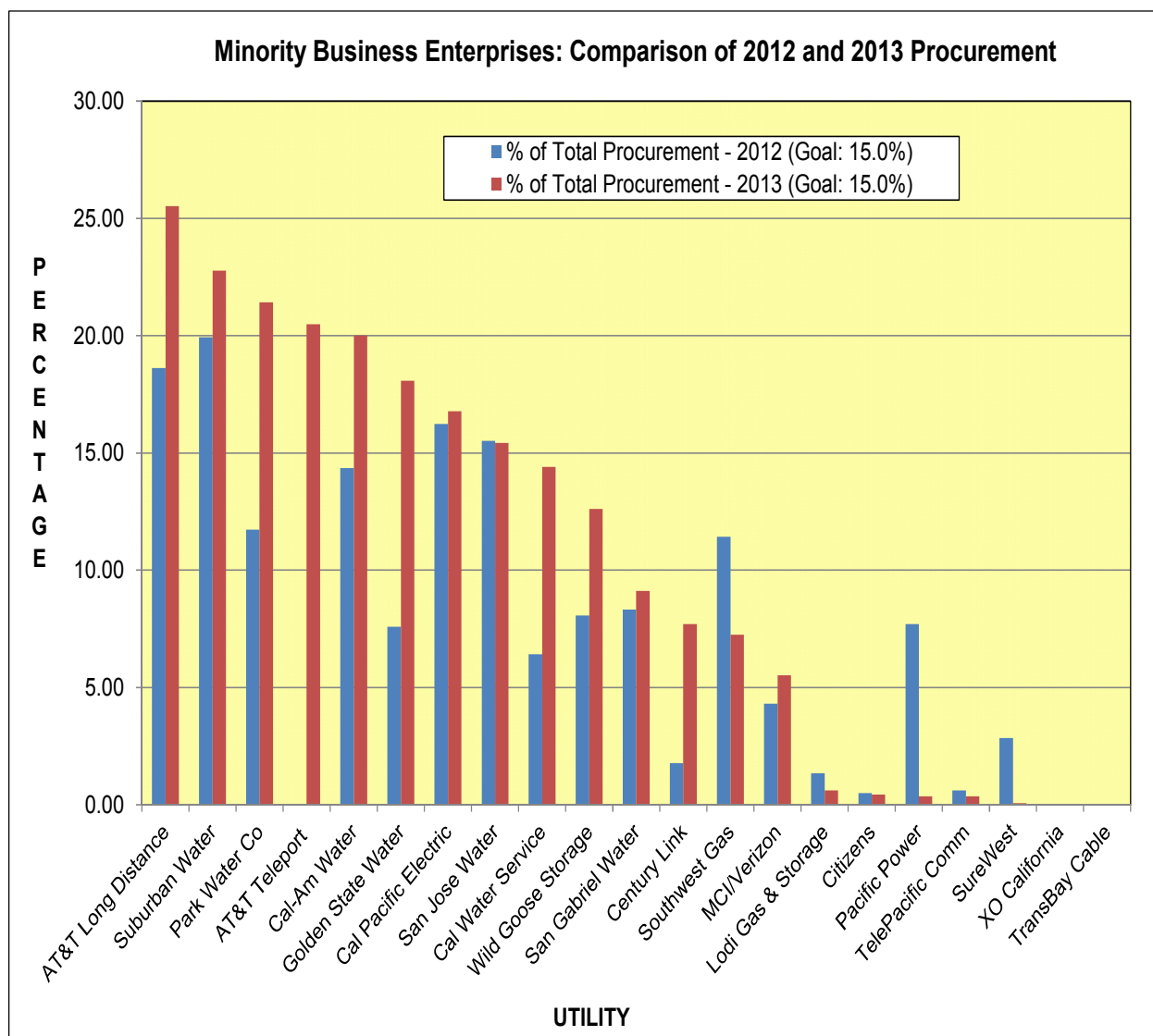
For the small utilities, overall combined WMDVBE procurement increased in dollars, and as a percentage of total procurement, from \$129.6 million (13.46 percent) in 2012 to \$170.2 million (17.72 percent) in 2013 (See Tables 2A and 2B in Attachment A). Small utilities account for approximately 2 percent of total utility procurement. The 21 small utilities reporting in the WMDVBE program are:

- AT&T Long Distance
- AT&T Teleport Communications
- California-American Water Company (Cal-Am)
- California Pacific Electric

- California Water Service Company
- CenturyLink
- Citizens Telecommunications
- Golden State Water Company
- Lodi Gas & Storage
- MCI/Verizon
- PacifiCorp (Pacific Power)
- Park Water Company
- San Gabriel Valley Water Company
- San Jose Water Company
- Southwest Gas
- Suburban Water Systems
- SureWest Communications
- TelePacific Communications
- Trans Bay Cable
- Wild Goose Storage
- XO California

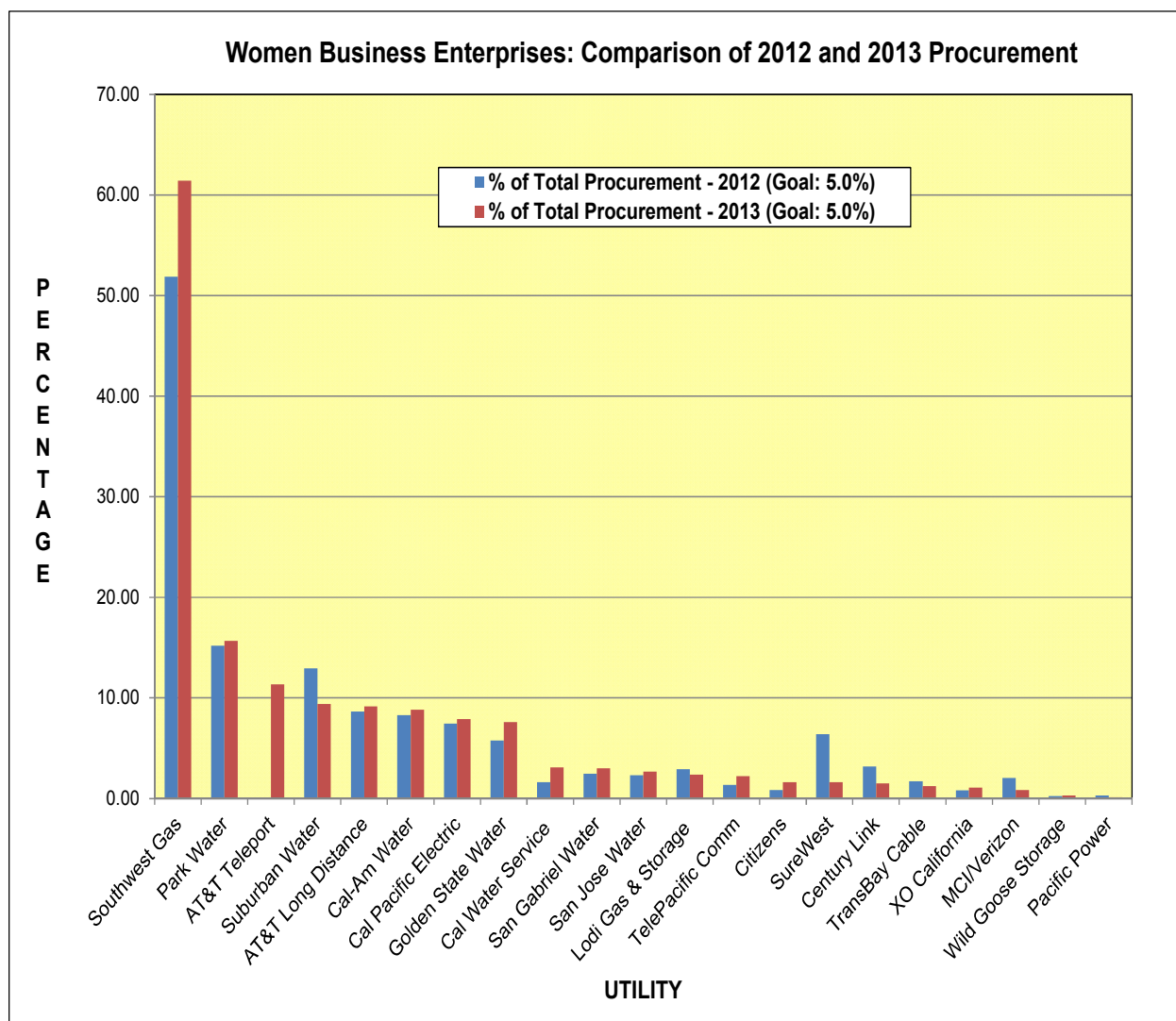
Small Utilities' Procurement: Minority-owned Businesses (MBEs)

Small utility procurement from MBEs increased in dollar volume and as a percentage of total procurement, from \$80.6 million (8.37 percent) in 2012 to \$114.7 million (11.94 percent) in 2013. AT&T Long Distance, AT&T Teleport, Cal-Am, California Pacific Electric, Golden State Water, Park Water, San Jose Water, and Suburban Water all achieved the 15 percent MBE goal. AT&T Long Distance, Cal-Am Water, California Pacific Electric, Cal Water, Golden State Water, MCI/Verizon, Park Water, and San Gabriel Water all reported increases in MBE procurement, both in dollar volume and as a percentage of total corporate procurement (see Tables 2A and 2B in Attachment A).



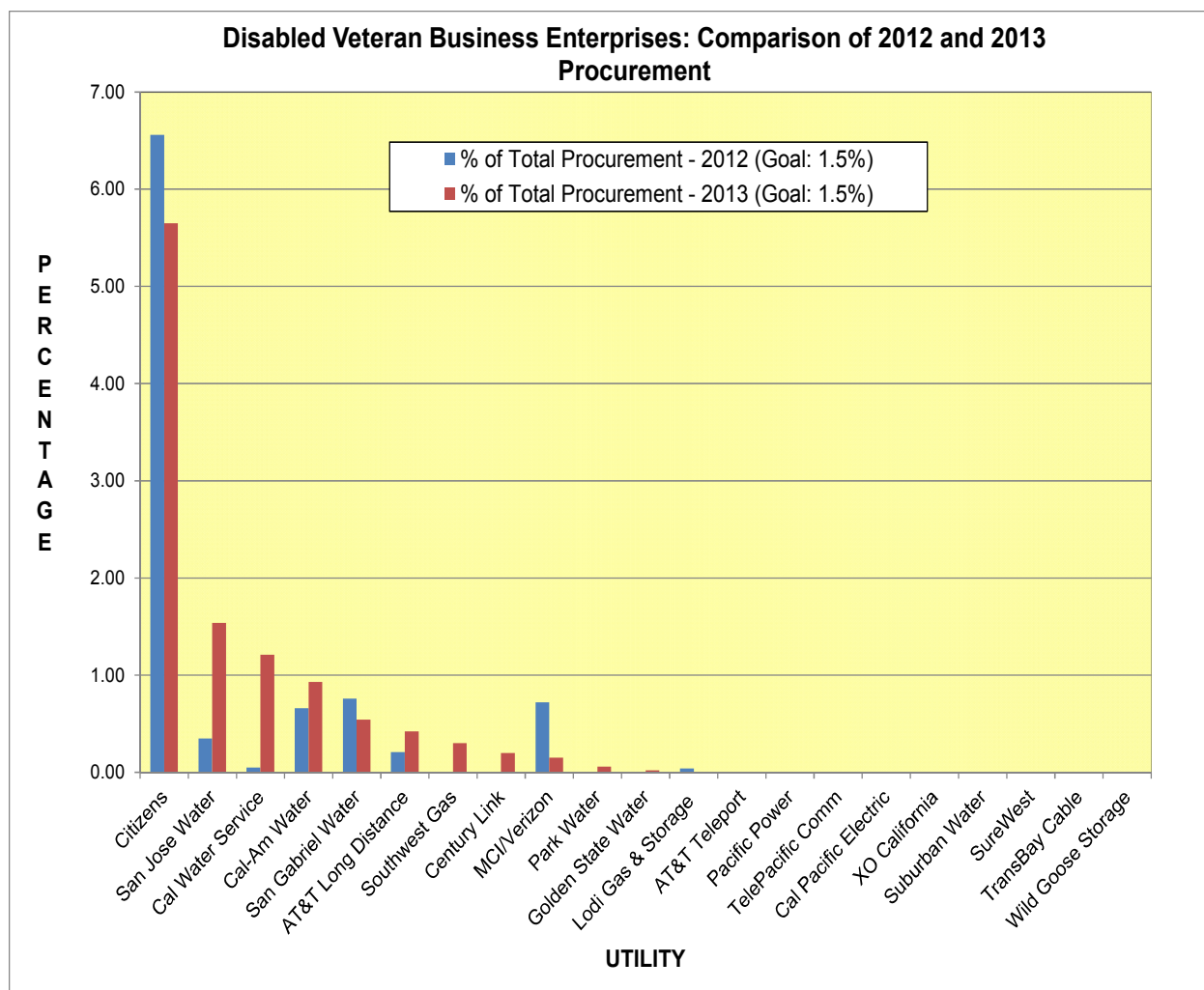
Small Utilities' Procurement: Woman-owned Businesses (WBEs)

Small utility procurement from WBEs increased in dollar volume and as a percentage of total procurement, moving from \$46.2 million (4.80 percent) in 2012 to \$50.0 million (5.21 percent) in 2013. AT&T Long Distance, AT&T Teleport, Cal-Am, California Pacific Electric, Golden State Water, Park Water, Southwest Gas, and Suburban Water all met the 5 percent WBE goal. Southwest Gas's high achievement level was primarily due to the utilization of a WBE owned pipeline contractor. Cal-Am, California Pacific Electric, California Water Service, Citizens Communications, Golden State Water, MCI/Verizon, Park Water, San Gabriel Water, San Jose Water, and TelePacific Communications all reported increases in their percentages and dollar volumes of WBE procurement (see Tables 2A and 2B in Attachment A).



Small Utilities' Procurement: Disabled Veteran-owned Businesses (DVBEs)

Small utility DVBE procurement increased in dollars and as a percentage of total procurement from \$2.8 million (0.29 percent) in 2012 to \$5.5 million (0.57 percent) in 2013. Only Citizens Communications and San Jose Water achieved the 1.5 percent DVBE goal. Citizens reached their goal primarily utilizing a DVBE contractor who provided materials and construction resources to their outside plant facilities. Cal-Am Water, California Water Service, Golden State Water, Park Water, San Jose Water, and Southwest Gas all reported increases in both dollar volume and as a percentage of total procurement from DVBEs. Regrettably, 11 utilities were not able to achieve any DVBE spend (see Tables 2A and 2B in Attachment A).



Electric Procurement

In 2011, the CPUC adopted Decision 11-05-019, which requires separate reporting of electric procurement spending. Representatives from the CPUC, PG&E, SDG&E, Southern California Edison, and existing and prospective electric suppliers formed the Supplier Diversity Roundtable (SDR) panel. The SDR meetings were an opportunity for utility procurement representatives and successful suppliers to share information and ideas about the challenges diverse business enterprises (DBEs) face when trying to compete for utility supply contracts. The joint utilities along with developers identified opportunities for DBE's during the pre-development stages of a project. The CPUC agreed to have the electric utilities highlight the pre-development phase in a narrative, and the developer's DBE spend as an addendum in a separate reporting table of the utilities annual report. The SDR committee submitted their final report to the CPUC identifying

barriers, accelerants, milestones, successes, and their recommendations on GO 156 reporting. In October 2013, the joint utilities hosted a Power Procurement Subcontracting Matchmaking event to connect DBE's with generation suppliers for subcontracting opportunities. In support of the joint utilities efforts, President Peevey, and Commissioner Sandoval participated in the event. These collaborative efforts have better equipped the joint utilities with creative and innovative solutions which assist in achieving the goals of GO 156 within the California electric market. We are already starting to see DBE success in this field. This year a WBE, Delano Energy Center, signed a power purchase agreement with SCE.

PG&E experienced an increase in its spend with WMDVBE suppliers, going from \$57.1 million in 2012 (1.94 percent) to \$63.3 million (1.70 percent) in 2013. SDG&E reported an increase in spend and percentages, moving from \$77 million (10.80 percent) in 2012 to \$146.9 million (15.23 percent) in 2013. Southern California Edison experienced an increase in percentages as well as dollars spent with WMDVBE vendors, rising from \$33 million (1.15 percent) in 2012, to \$187.3 million (5 percent) in 2013.

PROGRAM EXPANSION AND IMPROVEMENTS

Targeted Procurement Categories

Section 8.11 of GO 156 states, "Each utility shall make special efforts to increase utilization and encourage entry into the marketplace of WMDVBEs in product or service categories where there has been low utilization of WMDVBEs, such as legal and financial services, fuel procurement, and areas that are considered technical in nature." The CPUC continues to review the utilities' efforts in the areas of legal and financial services.

Legal Services

A review of the utilities' 2013 reports shows that progress has been made by most of the major utilities, but most still need to increase their procurement levels in this area. For 2013, overall WMDVBE dollars increased from \$30.9 million in 2012 to \$35.7 million in 2013, while the percentages rose from 14.41 percent to 18.49 percent over those of the prior year. SoCalGas showed the highest level of overall achievement at 38.68 percent. *This is the 7th consecutive year SoCalGas has attained the highest percentage of diverse legal spend.* They are followed

by Edison at 23.62 percent and PG&E at 18.30 percent. PG&E attained the highest dollar amount of diverse legal procurement at \$16.2 million. The percentages from SoCalGas, Edison, PG&E, as well as those from SDG&E and Verizon, represent an increase from those of the previous year.

Some successes in legal services include:

- Comcast spent more than \$2.9 million with diverse law firms in 2013, an increase of 25 percent over 2012.
- DBE firms were provided the opportunity to represent PG&E in significant matters. PG&E paid \$43.4 million in attorney time paid and paralegal time paid for 2013.
- SoCalGas' spend with diverse firms totaled \$3.3 million or 38.7 percent of total spend. SoCalGas expanded WMDVBE legal opportunity by introducing three new diverse law firms into their legal portfolio. This was a 7.2 percent increase compared to 2012.
- SDG&E increased spending with DBE legal firms which topped \$3 million. This increase represents nearly 10 percent of all legal spending, up from 8.1 percent in 2012. The number of DBE law firms that represents SDG&E in 2013 was 22, with 13 being minority-owned law firms.

Financial Services

The amount of total procurement directed to diverse financial service firms continues to lag those of traditional procurement areas. The 2013 data shows diverse procurement of financial services in terms of dollars declined from \$9.3 million (9.19 percent) in 2012 to \$5.8 million (5.35 percent) in 2013. SDG&E attained the highest level of overall achievement at 16.33 percent, followed by SoCalGas at 10.27 percent, and PG&E at 3.29 percent. The utility with the largest amount of diverse financial spend was SDG&E at \$2.5 million.

Despite this overall decline, there was some success:

- Comcast arranged a major credit facility with United Bank of Philadelphia as administrative agent and eleven other Minority Depository Institutions.

- Comcast utilized two diverse firms' money managers in 2013. One manages a portion of the company's short-term fixed income and the other manages a portion of the equity allocation in NBC Universal's pension plan.
- PG&E selected an African American-owned investment bank to be one of four joint lead managers for a \$750 million offering of 10-year and 30 year senior notes in June 2013.
- PG&E placed more than \$4.5 billion of commercial paper, the most ever in the company history, through a minority-owned investment bank in 2013.
- Verizon launched its first Diversity & Inclusion Bonds totaling \$500 million. The execution of this bond reflects the collaboration among four underwriting firms including three minority and women owned firms, who worked together to develop this transaction. Verizon also maintains certificates of deposit with numerous minority owned banks, including three in California.
- The CPUC's 2013 En Banc Hearing featured Stuart Ishimaru, Director of the U.S. Consumer Financial Protection Bureau's Office of Minority and Women Inclusion, to speak at the Hearing and address Section 342 of Dodd-Frank Act, which created standards for diversity and inclusion for financial regulators. Section 342 also created standards for the regulated entities, i.e., banks with assets of more than \$10 billion as well as non-banks who are providing consumer financial services.

Efforts to Expand Legal and Financial Services

The CPUC and utilities continue to place emphasis on the areas of legal services and financial services from WMDVBE firms. The major utilities have been meeting with and participating in events and forums for diverse legal and financial firms in order to expand their pool of WMDVBES, and to increase their utilization of those firms. In addition, the utilities also held a Supplier Diversity Consulting Forum (June 13, 2013) and an Advertising & Media Outreach Forum (July 7, 2013) to improve performance in these categories.

Disabled Veterans

In 2013, the utilities hosted or supported major outreach events dedicated to procurement opportunities with disabled veterans. The events were held in Northern and Southern California. These events assisted a number of disabled veterans with contract opportunities. In addition to those events, the CPUC staff and/or Commissioners participated in other veteran-related events such as "Keeping the Promise", The Elite SDVOB National Convention.

The utilities have also developed programs that are designed for disabled veterans, and to educate the DVBEs' management teams on entrepreneurial skills. For example:

- AT&T's national program is called "Operation Hand Salute." This program is designed to take DVBE small business owners through several courses that would help them improve skills needed to contract with large corporations.
- Verizon's DVBE program worked with their sourcing, sales, marketing, and real estate units to locate opportunities for DVBEs to be included in business proposals for contracts.
- SDG&E's program had their Vice President of Electric and Fuel Procurement as a guest speaker at San Diego State University's Veteran's Sustainability Event. The event raised awareness for veterans interested in pursuing careers in the renewable energy field and identified emerging trends within the energy industry.
- PG&E's program took steps to address specific challenges concerning the utilization of DVBEs. Profiles were created and shared with the utility's Lines of Business to match supplier capabilities with PG&E's opportunities.
- SoCalGas' program partnered with the Elite Service Disabled Veteran Owned Business Network to host an all-day conference centered on increasing procurement with DVBEs. They also worked with business and community groups to identify DVBEs and to alert their internal departments and procurement staff to include DVBEs in bid opportunities.

Fuel Procurement

General Order 156, Section 9.1.10 allows the utilities to report fuel procurement separately, and does not require fuel purchases to be included in the procurement base on which achievement of the 5-percent, 15-percent, and 1.5-percent goals is based. Five energy utility companies

(PG&E, Edison, SDG&E, SoCalGas, and Southwest Gas) reported fuel purchases separately.

Some notable accomplishments in 2013 were:

- PG&E's Core Gas Supply fostered the development of a new DVBE, by finding an established vendor willing to mentor the DVBE. The DVBE established itself and is now executing commodity sales transactions with PG&E.
- PG&E's Core Gas Supply maintains a Solicitation List of Diverse Business Enterprises that have expressed an interest in selling gas to PG&E. They use this list to track certification status and to help ensure DBEs are contacted on a regular basis regarding sales opportunities.
- Edison focused its efforts on strengthening relationships with existing diverse fuel suppliers and establishing new relationships through negotiations of new agreements with additional WMDVBEs. Edison also worked with their prime suppliers to develop a WMDVBE subcontracting program.
- SoCalGas' Gas Acquisition team actively mentored diverse natural gas firms as a part of their procurement process, which resulted in a first-time transaction with a DVBE. This was SoCalGas' first contract with a DVBE for natural gas purchases.
- SoCalGas' maintained a practice of regular, coordinated contact between the Supplier Diversity and Gas Acquisition teams, which created growth opportunities for diverse suppliers. They also arranged introductory meetings with new firms.

The CPUC commends the utilities for their ongoing efforts to address the challenges of their supplier recruitment in low utilization. The CPUC remains steadfast in exercising its oversight by encouraging the utilities to build the appropriate strategies toward improving participation and performance.

Uniform Reporting Categories

The CPUC continues to require the utilities to report their procurement using the Standard Industry Classification (SIC) codes. Use of a common reporting format facilitates a more realistic and meaningful comparison amongst the utilities. This helps to ascertain which procurement categories are in need of greater effort and attention.

Full Panel Hearing

On October 9, 2014, the CPUC will hold its 12th En Banc regarding utility diversity programs. High level representatives of industry, government, and other interested parties, including utility CEOs, ethnic chambers of commerce, community-based organizations, religious-based organizations, and CPUC Commissioners, are expected to attend. The purpose of the hearing is to get a closer look at how GO 156 is being implemented. In addition, the CPUC invites members of the Legislature to hear first-hand about plans to provide supplier diversity programs entrenched in economic development and job creation for the 21st century and beyond.

Small Utilities

As mentioned above, the CPUC succeeded in obtaining executive commitment from the small utilities to fully integrate their participation in GO 156 towards reaching the goal of 21.5 percent. In April 2013, President Peevey and staff of the CPUC convened a “Best Practices Leadership Forum” for the executives of the small utility to discuss elevating their role in GO 156. The executives of 28 of the small utilities met at the CPUC forum to discuss executive’s commitments. At the meeting, the executives pledged their commitment toward reaching the WMDVBE procurement goal of 21.5 percent. CPUC staff is working in tandem with the small utilities to better understand the issues and challenges causing their diverse procurement levels to lag those of the larger utilities. Moreover, the CPUC held workshops for the small utilities and allowed the participants to share ideas and strategies to improve their WMDVBE procurement levels. CPUC staff also invited representatives of the large utilities to present on best practices toward achieving higher supplier diversity results, and to help provide guidance to the small utilities in the operation of their own programs.

Small Business Expos

As mentioned above, the CPUC continued to hold small business expos throughout the state for small businesses to learn how to avail themselves of contracting opportunities with utility companies. In 2013, the CPUC hosted or co-hosted expos at various locations throughout the state. As part of the invitation process, the CPUC’s WMDVBE database was used to send out email notifications to thousands of diverse suppliers advising them of the events. Additionally, a representative from the CPUC’s WMDVBE certification clearinghouse operator was present at the events to explain the certification process and to be a member of a procurement panel.

These events included match-making sessions and were well attended by many diverse suppliers. The expos are administered by the Small Business Program of the CPUC's Business and Community Outreach Section. This program fosters a natural synergy with the WMDVBE program, as the majority of small businesses in California are diverse. The CPUC participates in small business events throughout the state to help connect small businesses to utilities and government procurement specialists. Through its Small Business Program the CPUC hopes to educate businesses on the benefits of becoming certified as a small business or woman-owned, minority owned, and/or disabled veteran-owned business.

WMDVBE Verification

PU Code Section 8284(a) states that the CPUC shall adopt criteria for verifying and determining the eligibility of WMDVBEs utilized in utility procurement contracting. In order to comply with this regulation, the CPUC established a WMDVBE Clearinghouse. The Clearinghouse verifies that firms seeking to compete for procurement opportunities with the utilities meet the eligibility criteria for women-owned and minority-owned businesses. The Department of General Services verifies the status of disabled veteran-owned businesses. The Clearinghouse operator also performs re-verifications on all minority business and women business vendors whose three-year status has expired.

The Clearinghouse maintains a database of all verified vendors, including DVBEs. Currently, there are 7,468 verified vendors in the database, of which 2,298 are minority-owned businesses, 2,569 are women-owned businesses, 1,093 are minority women-owned or woman and minority male-owned businesses, and 1,508 are disabled veteran enterprise businesses. Operating costs of the Clearinghouse are paid directly by the participating utilities.

The Clearinghouse has participated in training sessions at the request of community-based organizations to learn about the Clearinghouse certification process. Topics included the benefits of becoming certified, the certification process, frequently asked questions, the online application, and ensuring the application is complete when submitted. The Clearinghouse website includes a calendar of events showing various activities conducted by the utilities to increase participation of WMDVBEs in their procurement.

Utility Supplier Diversity Webpage

The CPUC's primary information source for diverse suppliers is the webpage located at www.cpuc.ca.gov/PUC/supplierdiversity/. This page includes application forms as downloads,

attributes and benefits of the program, links to certification and utility information, and the CPUC's database of certified vendors.

CONCLUSIONS

Utility spending on WMDVBE procurement increased from \$8.03 billion in 2012 to \$8.65 billion in 2013, an increase of 7.72 percent. There was also an increase in the percentage of total utility procurement: amounts from WMDVBE firms increased from 32.89 percent in 2012 to 35.22 percent in 2013.

Moreover, the percentage increase was not influenced by a large increase in a single WMDVBE category. Procurement increases were realized in multiple categories, by both the large and the small utilities. The utilities collectively attained increased levels in both WMDVBE dollars and percentages.

The participating companies overall achieved an increase in dollar volume as well as an increase in their WMDVBE percentages for the 4th consecutive year. The 7.72 percent increase in 2013 was not as large as the 11.53 percent increase in 2012, but still demonstrates diverse procurement amounts are on the rise and show continuing improvement. WMDVBE procurement can show increases in dollars in certain periods, but not necessarily in percentage amounts. In other periods, increases in percentages may occur, but not in dollars. For 2013, overall increases were realized in both WMDVBE dollars and percentages. This accomplishment is commendable.

The utilities have room for growth in specific areas, including underutilized industries such as legal services and financial services. There have been advances on this front, but there is still more to be done in order to meet the program's goals, especially in the financial services area.

The small utilities showed an increase in their overall WMDVBE procurement levels in 2013, although their total procurement declined slightly. This indicates the small utilities were able to do more with diverse vendors with less total dollars being spent. The small utilities are not meeting the CPUC's goal of 21.5 percent, but their WMDVBE procurement is steadily increasing. The CPUC is working with the small utilities to improve their results through workshops, sharing of information, providing guidance, and with individualized program consultations.

There are positive developments regarding DVBEs. Procurement from DVBEs overall has been steadily increasing in the past few years. The utilities have now collectively met the DVBE goal

of 1.5 percent. This is an encouraging sign and should be built upon to continue the successes in this area. The CPUC applauds those utilities meeting the DVBE goal and calls upon the others to remain cognizant of areas requiring greater attention, to sustain their focus on the program, and to be persistent in their attempts to procure goods and services from diverse suppliers.

Attachment A – Data Tables

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A1 – A3 in Dollars and as Percentage of Total Power Procurement)

Table 1A 2013 WMDVBE Procurement Results for Large Utilities					
	2013 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Mobility					
Direct		\$814,743,809	\$168,710,851	\$0	\$983,454,660
		22.61%	4.68%	0.00%	27.29%
Subcontracting		\$11,723,447	\$4,051,766	\$327,051	\$16,102,264
		0.33%	0.11%	0.01%	0.45%
Combined	\$3,603,825,320	\$826,467,256	\$172,762,617	\$327,051	\$999,556,924
	100.00%	22.93%	4.79%	0.01%	27.74%
Comcast					
Direct		\$21,808,469	\$40,822,847	\$8,550	\$62,639,866
		7.54%	14.12%	0.00%	21.66%
Subcontracting		\$1,985,532	\$0	\$0	\$1,985,532
		0.69%	0.00%	0.00%	0.69%
Combined	\$289,163,327	\$23,794,001	\$40,822,847	\$8,550	\$64,625,398
	100.00%	8.23%	14.12%	0.00%	22.35%
Edison					
Direct		\$566,841,567	\$299,287,031	\$28,163,069	\$894,291,666
		16.17%	8.54%	0.80%	25.51%
Subcontracting		\$326,698,767	\$203,457,296	\$12,712,944	\$542,869,007
		9.32%	5.80%	0.36%	15.48%
Combined	\$3,506,138,167	\$893,540,334	\$502,744,327	\$40,876,013	\$1,437,160,673
	100.00%	25.49%	14.34%	1.17%	40.99%
Sprint					
Direct		\$413,982,211	\$57,033,995	\$3,537,520	\$474,553,726
		31.73%	4.37%	0.27%	36.38%
Subcontracting		\$43,511,619	\$28,243,321	\$8,219	\$71,763,158
		3.34%	2.16%	0.00%	5.50%
Combined	\$1,304,600,361	\$457,493,830	\$85,277,315	\$3,545,739	\$546,316,884
	100.00%	35.07%	6.54%	0.27%	41.88%
PG&E					
Direct		\$1,063,879,697	\$505,071,620	\$72,616,240	\$1,641,567,557
		19.33%	9.18%	1.32%	29.83%
Subcontracting		\$441,551,821	\$181,073,906	\$52,846,804	\$675,472,530
		8.02%	3.29%	0.96%	12.27%
Combined	\$5,503,744,259	\$1,505,431,518	\$686,145,527	\$125,463,043	\$2,317,040,088
	100.00%	27.35%	12.47%	2.28%	42.10%
AT&T California					
Direct		\$384,926,283	\$184,551,692	\$133,058,080	\$702,536,055
		16.04%	7.69%	5.55%	29.28%
Subcontracting		\$366,898,845	\$126,804,707	\$10,235,430	\$503,938,982
		15.29%	5.28%	0.43%	21.00%
Combined	\$2,399,476,119	\$751,825,128	\$311,356,399	\$143,293,510	\$1,206,475,037
	100.00%	31.33%	12.98%	5.97%	50.28%
AT&T Corp					
Direct		\$82,913,658	\$22,963,737	\$0	\$105,877,395
		14.88%	4.12%	0.00%	19.00%
Subcontracting		\$33,118,414	\$11,446,127	\$923,909	\$45,488,451
		5.94%	2.05%	0.17%	8.17%
Combined	\$557,105,340	\$116,032,072	\$34,409,864	\$923,909	\$151,365,846
	100.00%	20.83%	6.18%	0.17%	27.17%
T-Mobile					
Direct		\$172,946,000	\$32,107,000	\$1,746,000	\$206,799,000
		10.47%	1.94%	0.11%	12.51%
Subcontracting		7,472,000	1,790,000	\$0	9,262,000
		0.45%	0.11%	0.00%	0.56%
Combined	\$1,652,555,000	\$180,418,000	\$33,897,000	\$1,746,000	\$216,061,000
	100.00%	10.92%	2.05%	0.11%	13.07%
SDG&E					
Direct		164,442,494	77,941,066	13,076,600	\$255,460,160
		16.28%	7.71%	1.29%	25.28%
Subcontracting		146,911,735	38,553,729	12,497,347	\$197,962,811
		14.54%	3.82%	1.24%	19.59%
Combined	\$1,010,387,745	\$311,354,229	\$116,494,795	\$25,573,947	\$453,422,971
	100.00%	30.82%	11.53%	2.53%	44.88%
SoCal Gas					
Direct		239,992,731	89,788,065	13,741,658	343,522,453
		25.42%	9.51%	1.46%	36.38%
Subcontracting		52,403,278	26,592,465	5,994,038	84,989,781
		5.55%	2.82%	0.63%	9.00%
Combined	\$944,220,332	\$292,396,009	\$116,380,530	\$19,735,696	\$428,512,234
	100.00%	30.97%	12.33%	2.09%	45.38%
Verizon California					
Direct		\$40,310,311	\$48,273,722	\$59,400	\$88,643,434
		17.10%	20.48%	0.03%	37.61%
Subcontracting		\$18,240,825	\$927,346	\$7,308,524	\$26,476,695
		7.74%	0.39%	3.10%	11.23%
Combined	\$235,691,344	\$58,551,136	\$49,201,068	\$7,367,924	\$115,120,128
	100.00%	24.84%	20.88%	3.13%	48.84%
Verizon Wireless					
Direct		\$413,449,684	\$66,170,260	\$25,434	\$479,645,378
		17.38%	2.78%	0.00%	20.16%
Subcontracting		\$60,365,101	\$2,602,718	\$0	\$62,967,819
		2.54%	0.11%	0.00%	2.65%
Combined	\$2,379,034,477	\$473,814,785	\$68,772,978	\$25,434	\$542,613,197
	100.00%	19.92%	2.89%	0.00%	22.81%
Metro PCS					
Direct		\$855,000	\$1,392,000	\$0	\$2,247,000
		0.39%	0.64%	0.00%	1.04%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$216,622,000	\$855,000	\$1,392,000	\$0	\$2,247,000
		0.39%	0.64%	0.00%	1.04%
Total	\$23,602,563,791	\$5,891,973,297	\$2,219,657,267	\$368,886,816	\$8,480,517,379
	100.00%	24.96%	9.40%	1.56%	35.93%

Table 1B 2012 WMDVBE Procurement Results for Large Utilities					
	2012 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Mobility					
Direct		\$643,832,466 19.65%	\$156,298,880 4.77%	\$651,741 0.02%	\$800,783,087 24.44%
Subcontracting		\$8,884,806 0.27%	\$3,662,626 0.11%	\$191,514 0.01%	\$12,738,946 0.39%
Combined	\$3,276,520,942 100.00%	\$652,717,272 19.92%	\$159,961,506 4.88%	\$843,255 0.03%	\$813,522,033 24.83%
Comcast					
Direct		\$18,661,050 7.39%	\$36,188,124 14.33%	\$9,637 0.00%	\$54,858,811 21.72%
Subcontracting		\$1,494,791 0.59%	\$3,620 0.00%	\$0 0.00%	\$1,498,411 0.59%
Combined	\$252,557,448 100.00%	\$20,155,841 7.98%	\$36,191,744 14.33%	\$9,637 0.00%	\$56,357,222 22.31%
Edison					
Direct		\$645,699,440 16.20%	\$362,012,477 9.08%	\$15,813,066 0.40%	\$1,023,524,983 25.68%
Subcontracting		\$179,619,982 4.51%	\$293,689,215 7.37%	\$25,039,359 0.63%	\$498,348,556 12.50%
Combined	\$3,986,137,761 100.00%	\$825,319,422 20.70%	\$655,701,692 16.45%	\$40,852,425 1.02%	\$1,521,873,539 38.18%
Sprint					
Direct		\$244,959,258 11.25%	\$136,323,285 6.26%	\$3,946,377 0.18%	\$385,228,920 17.69%
Subcontracting		\$303,692,208 13.95%	\$83,563,699 3.84%	\$6,095,346 0.28%	\$393,351,253 18.07%
Combined	\$2,177,202,398 100.00%	\$548,651,466 25.20%	\$219,886,984 10.10%	\$10,041,723 0.46%	\$778,580,173 35.76%
PG&E					
Direct		\$931,477,098 17.63%	\$450,550,047 8.53%	\$59,128,344 1.12%	\$1,441,155,489 27.27%
Subcontracting		\$346,393,290 6.55%	\$208,344,799 3.94%	\$55,925,223 1.06%	\$610,663,312 11.56%
Combined	\$5,284,463,460 100.00%	\$1,277,870,388 24.18%	\$658,894,846 12.47%	\$115,053,567 2.18%	\$2,051,818,801 38.83%
AT&T California					
Direct		\$354,234,700 15.60%	\$152,072,946 6.70%	\$107,213,953 4.72%	\$613,521,599 27.02%
Subcontracting		\$280,342,589 12.35%	\$115,566,959 5.09%	\$6,042,863 0.27%	\$401,952,411 17.70%
Combined	\$2,270,387,244 100.00%	\$634,577,289 27.95%	\$267,639,905 11.79%	\$113,256,816 4.99%	\$1,015,474,010 44.73%
AT&T Corp					
Direct		\$75,193,461 13.26%	\$18,650,954 3.29%	\$946,566 0.17%	\$94,790,981 16.71%
Subcontracting		\$25,749,899 4.54%	\$10,615,003 1.87%	\$555,046 0.10%	\$36,919,948 6.51%
Combined	\$567,164,289 100.00%	\$100,943,360 17.80%	\$29,265,957 5.16%	\$1,501,612 0.26%	\$131,710,929 23.22%
T-Mobile					
Direct		\$66,081,000 5.70%	\$9,874,000 0.85%	\$0 0.00%	\$75,955,000 6.55%
Subcontracting		\$16,309,000 1.41%	\$1,525,000 0.13%	\$0 0.00%	\$17,834,000 1.54%
Combined	\$1,159,738,000 100.00%	\$82,390,000 7.10%	\$11,399,000 0.98%	\$0 0.00%	\$93,789,000 8.09%
SDG&E					
Direct		\$148,601,888 12.32%	\$83,410,948 6.91%	\$36,540,926 3.03%	\$268,553,762 22.26%
Subcontracting		\$99,551,232 8.25%	\$61,213,494 5.07%	\$5,790,983 0.48%	\$166,555,709 13.81%
Combined	\$1,206,379,805 100.00%	\$248,153,120 20.57%	\$144,624,442 11.99%	\$42,331,909 3.51%	\$435,109,471 36.07%
SoCal Gas					
Direct		\$166,755,508 20.06%	\$87,899,351 10.57%	\$12,337,861 1.48%	\$266,992,720 32.11%
Subcontracting		\$59,120,736 7.11%	\$19,662,719 2.36%	\$2,567,253 0.31%	\$81,350,708 9.78%
Combined	\$831,442,383 100.00%	\$225,876,244 27.17%	\$107,562,070 12.94%	\$14,905,114 1.79%	\$348,343,428 41.90%
Verizon California					
Direct		\$34,340,233 15.19%	\$56,957,753 25.19%	\$65,997 0.03%	\$91,363,983 40.41%
Subcontracting		\$15,870,446 7.02%	\$2,762,485 1.22%	\$4,057,703 1.79%	\$22,690,634 10.04%
Combined	\$226,110,458 100.00%	\$50,210,679 22.21%	\$59,720,238 26.41%	\$4,123,700 1.82%	\$114,054,617 50.44%
Verizon Wireless					
Direct		\$375,347,683 16.99%	\$54,557,510 2.47%	\$24,693 0.00%	\$429,929,886 19.46%
Subcontracting		\$101,573,111 4.60%	\$6,663,391 0.30%	\$121,375 0.01%	\$108,357,877 4.91%
Combined	\$2,208,878,022 100.00%	\$476,920,794 21.59%	\$61,220,901 2.77%	\$146,068 0.01%	\$538,287,763 24.37%
Total	\$23,446,982,210 100.00%	\$5,143,785,875 21.94%	\$2,412,069,285 10.29%	\$343,065,826 1.46%	\$7,898,920,986 33.69%

Table 2 A 2013 WMDVBE Procurement Results for Small Utilities					
	2013 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Long Distance					
Direct		\$7,520,125 10.60%	\$2,827,600 3.99%	\$0 0.00%	\$10,347,725 14.59%
Subcontracting		\$10,579,646 14.92%	\$3,656,454 5.16%	\$295,142 0.42%	\$14,531,242 20.49%
Combined	\$70,911,535 100.00%	\$18,099,771 25.52%	\$6,484,054 9.14%	\$295,142 0.42%	\$24,878,967 35.08%
AT&T Teleport Comm					
Direct		\$739,523 20.48%	\$410,139 11.36%	\$0 0.00%	\$1,149,662 31.83%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$3,611,724 100.00%	\$739,523 20.48%	\$410,139 11.36%	\$0 0.00%	\$1,149,662 31.83%
Citizens					
Direct		\$8,704 0.04%	\$318,117 1.63%	\$1,103,173 5.67%	\$1,429,994 7.32%
Subcontracting		\$75,159 0.38%	\$0 0.00%	\$0 0.00%	\$75,159 0.38%
Combined	\$19,530,397 100.00%	\$83,863 0.43%	\$318,117 1.63%	\$1,103,173 5.65%	\$1,505,153 7.71%
Lodi Gas & Storage					
Direct		\$79,009 0.61%	\$305,458 2.36%	\$0 0.00%	\$384,466 2.98%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$12,918,009 100.00%	\$79,009 0.61%	\$305,458 2.36%	\$0 0.00%	\$384,466 2.98%
MCI / Verizon					
Direct		\$1,171,186 5.52%	\$173,381 0.82%	\$31,074 0.15%	\$1,375,641 6.49%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$21,198,330 100.00%	\$1,171,186 5.52%	\$173,381 0.82%	\$31,074 0.15%	\$1,375,641 6.49%
Pacific Power					
Direct		\$60,867 0.35%	\$20,722 0.12%	\$0 0.00%	\$81,589 0.47%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$17,295,276 100.00%	\$60,867 0.35%	\$20,722 0.12%	\$0 0.00%	\$81,589 0.47%
Century Link					
Direct		\$8,507,733 7.03%	\$233,370 0.19%	\$239,002 0.20%	\$8,980,105 7.42%
Subcontracting		\$818,995 0.68%	\$1,553,334 1.28%	\$0 0.00%	\$2,372,329 1.96%
Combined	\$121,043,979 100.00%	\$9,326,728 7.71%	\$1,786,704 1.48%	\$239,002 0.20%	\$11,352,434 9.38%
Cal Pacific Electric					
Direct		\$2,519,497 14.96%	\$1,329,018 7.89%	\$0 0.00%	\$3,848,515 22.85%
Subcontracting		\$306,813 1.82%	\$0 0.00%	\$0 0.00%	\$306,813 1.82%
Combined	\$16,845,383 100.00%	\$2,826,310 16.78%	\$1,329,018 7.89%	\$0 0.00%	\$4,155,328 24.67%
Southwest Gas					
Direct		\$958,803 7.25%	\$8,125,624 61.43%	\$39,140 0.30%	\$9,123,567 68.98%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$13,226,434 100.00%	\$958,803 7.25%	\$8,125,624 61.43%	\$39,140 0.30%	\$9,123,567 68.98%
SureWest					
Direct		\$10,841 0.06%	\$279,973 1.60%	\$0 0.00%	\$290,814 1.66%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$17,545,537 100.00%	\$10,841 0.06%	\$279,973 1.60%	\$0 0.00%	\$290,814 1.66%
TelePacific Comm					
Direct		\$265,775 0.35%	\$1,701,859 2.22%	\$1,295 0.00%	\$1,968,929 2.56%

	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$76,767,163	\$265,775	\$1,701,859	\$1,295	\$1,968,929
		100.00%	0.35%	2.22%	0.00%	2.56%
TransBay Cable						
	Direct		\$0	\$209,238	\$0	\$209,238
			0.00%	1.22%	0.00%	1.22%
	Subcontracting		\$0	\$5,539	\$0	\$5,539
			0.00%	0.03%	0.00%	0.03%
	Combined	\$17,228,430	\$0	\$214,777	\$0	\$214,777
		100.00%	0.00%	1.25%	0.00%	1.25%
Wild Goose Storage						
	Direct		\$848,000	\$22,000	\$0	\$870,000
			5.97%	0.15%	0.00%	6.12%
	Subcontracting		\$942,500	\$17,500	\$0	\$960,000
			6.63%	0.12%	0.00%	6.76%
	Combined	\$14,207,300	\$1,790,500	\$39,500	\$0	\$1,830,000
		100.00%	12.60%	0.28%	0.00%	12.88%
XO California						
	Direct		\$0	\$608,648	\$0	\$608,648
			0.00%	1.10%	0.00%	1.10%
	Subcontracting		\$0	\$0	\$0	\$
			0.00%	0.00%	0.00%	0.00%
	Combined	\$57,542,482	\$0	\$608,648	\$0	\$608,648
		100.00%	0.00%	1.10%	0.00%	1.10%
Cal-Am Water						
	Direct		\$13,982,190	\$5,837,635	\$690,624	\$20,510,449
			18.64%	7.78%	0.92%	27.35%
	Subcontracting		\$1,021,027	\$789,611	\$9,302	\$1,819,940
			1.36%	1.05%	0.01%	2.43%
	Combined	\$75,006,098	\$15,003,217	\$6,627,246	\$699,926	\$22,330,389
		100.00%	20.00%	8.84%	0.93%	29.77%
Cal Water Service Co						
	Direct		\$15,716,637	\$2,531,122	\$42,893	\$18,290,652
			13.75%	2.21%	0.04%	16.00%
	Subcontracting		\$741,749	\$1,017,275	\$1,345,120	\$3,104,144
			0.65%	0.89%	1.18%	2.72%
	Combined	\$114,297,437	\$16,458,386	\$3,548,397	\$1,388,013	\$21,394,796
		100.00%	14.40%	3.10%	1.21%	18.72%
Golden State Water						
	Direct		\$21,235,421	\$8,858,199	\$0	\$30,093,620
			17.88%	7.46%	0.00%	25.34%
	Subcontracting		\$236,629	\$150,900	\$24,230	\$411,759
			0.20%	0.13%	0.02%	0.35%
	Combined	\$118,744,338	\$21,472,050	\$9,009,099	\$24,230	\$30,505,379
		100.00%	18.08%	7.59%	0.02%	25.69%
Park Water Co						
	Direct		\$5,990,831	\$4,387,957	\$16,908	\$10,395,696
			21.42%	15.69%	0.06%	37.16%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$27,973,968	\$5,990,831	\$4,387,957	\$16,908	\$10,395,696
		100.00%	21.42%	15.69%	0.06%	37.16%
San Gabriel Water Co						
	Direct		\$3,903,921	\$1,287,236	\$233,093	\$5,424,250
			9.11%	3.00%	0.54%	12.66%
	Subcontracting		\$0	\$2,068	\$0	\$2,068
			0.00%	0.00%	0.00%	0.00%
	Combined	\$42,847,939	\$3,903,921	\$1,289,304	\$233,093	\$5,426,318
		100.00%	9.11%	3.01%	0.54%	12.66%
San Jose Water Co						
	Direct		\$12,492,891	\$1,080,562	\$712,447	\$14,285,900
			13.52%	1.17%	0.77%	15.46%
	Subcontracting		\$1,760,965	\$1,373,445	\$725,285	\$3,859,695
			1.91%	1.49%	0.78%	4.18%
	Combined	\$92,429,416	\$14,253,856	\$2,454,007	\$1,437,732	\$18,145,595
		100.00%	15.42%	2.66%	1.54%	19.63%
Suburban Water						
	Direct		\$2,178,084	\$899,236	\$0	\$3,077,320
			22.77%	9.40%	0.00%	32.18%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$9,564,092	\$2,178,084	\$899,236	\$0	\$3,077,320
		100.00%	22.77%	9.40%	0.00%	32.18%
Total						
		\$960,735,267	\$114,673,521	\$50,013,220	\$5,508,728	\$170,195,468
		100.00%	11.94%	5.21%	0.57%	17.72%

Table 2 B					
2012 WMDVBE Procurement Results for Small Utilities					
	2012 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Long Distance					
Direct		\$7,134,979	\$3,761,791	\$0	\$10,896,770
		8.67%	4.57%	0.00%	13.24%
Subcontracting		\$8,185,125	\$3,374,193	\$176,433	\$11,735,751
		9.95%	4.10%	0.21%	14.26%
Combined	\$82,301,562	\$15,320,104	\$7,135,984	\$176,433	\$22,632,521
	100.00%	18.61%	8.67%	0.21%	27.50%
Citizens					
Direct		\$97,472	\$166,055	\$1,284,660	\$1,548,187
		0.50%	0.85%	0.00%	7.91%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$19,575,411	\$97,472	\$166,055	\$1,284,660	\$1,548,187
	100.00%	0.50%	0.85%	6.56%	7.91%
Lodi Gas & Storage					
Direct		\$221,353	\$480,133	\$7,120	\$708,606
		1.34%	2.91%	0.04%	4.29%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$16,512,610	\$221,353	\$480,133	\$7,120	\$708,606
	100.00%	1.34%	2.91%	0.04%	4.29%
MCI / Verizon					
Direct		\$1,095,314	\$524,112	\$183,788	\$1,803,214
		4.31%	2.06%	0.72%	7.10%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$25,388,530	\$1,095,314	\$524,112	\$183,788	\$1,803,214
	100.00%	4.31%	2.06%	0.72%	7.10%
Pacific Power					
Direct		\$269,930	\$10,915	\$0	\$280,845
		7.71%	0.31%	0.00%	8.03%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$3,499,338	\$269,930	\$10,915	\$0	\$280,845
	100.00%	7.71%	0.31%	0.00%	8.03%
Qwest / Century Link					
Direct		\$383,253	\$775,492	\$0	\$1,158,745
		1.30%	2.63%	0.00%	3.92%
Subcontracting		\$139,138	\$165,518	\$64	\$304,720
		0.47%	0.56%	0.00%	1.03%
Combined	\$29,540,567	\$522,391	\$941,010	\$64	\$1,463,465
	100.00%	1.77%	3.19%	0.00%	4.95%
Cal Pacific Electric					
Direct		\$2,308,707	\$1,118,443	\$0	\$3,427,150
		15.33%	7.43%	0.00%	22.76%
Subcontracting		\$135,464	\$0	\$0	\$135,464
		0.90%	0.00%	0.00%	0.90%
Combined	\$15,058,026	\$2,444,171	\$1,118,443	\$0	\$3,562,614
	100.00%	16.23%	7.43%	0.00%	23.66%
Southwest Gas					
Direct		\$1,920,549	\$8,731,388	\$0	\$10,651,937
		11.42%	51.90%	0.00%	63.31%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$16,823,866	\$1,920,549	\$8,731,388	\$0	\$10,651,937
	100.00%	11.42%	51.90%	0.00%	63.31%
SureWest					
Direct		\$638,202	\$1,444,070	\$0	\$2,082,272
		2.84%	6.42%	0.00%	9.26%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$22,492,258	\$638,202	\$1,444,070	\$0	\$2,082,272
	100.00%	2.84%	6.42%	0.00%	9.26%
TelePacific Comm					
Direct		\$598,088	\$1,366,121	\$596	\$1,964,805
		0.59%	1.34%	0.00%	1.93%
Subcontracting		\$19,638	\$818	\$0	\$20,456
		0.02%	0.00%	0.00%	0.02%
Combined	\$101,887,201	\$617,726	\$1,366,939	\$596	\$1,985,261
	100.00%	0.61%	1.34%	0.00%	1.95%
TransBay Cable					
Direct		\$0	\$175,302	\$0	\$175,302
		0.00%	1.68%	0.00%	1.68%

Subcontracting		\$0	\$2,458	\$0	\$2,458
		0.00%	0.02%	0.00%	0.02%
Combined		\$10,406,522	\$0	\$0	\$177,760
		100.00%	0.00%	1.71%	0.00%
					1.71%
TW Telecom					
Direct		\$3,115,445	\$503,873	\$25,788	\$3,645,106
		8.76%	1.42%	0.07%	10.25%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined		\$35,544,695	\$3,115,445	\$503,873	\$25,788
		100.00%	8.76%	1.42%	0.07%
					10.25%
Wild Goose Storage					
Direct		\$1,569,500	\$75,000	\$0	\$1,644,500
		3.58%	0.17%	0.00%	3.75%
Subcontracting		\$1,969,500	\$35,000	\$0	\$2,004,500
		4.49%	0.08%	0.00%	4.57%
Combined		\$43,853,986	\$3,539,000	\$110,000	\$0
		100.00%	8.07%	0.25%	0.00%
					8.32%
XO California					
Direct		\$21,938	\$535,248	\$0	\$557,186
		0.03%	0.80%	0.00%	0.83%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined		\$67,066,060	\$21,938	\$535,248	\$0
		100.00%	0.03%	0.80%	0.00%
					0.83%
Cal-Am Water					
Direct		\$10,536,554	\$6,084,605	\$482,915	\$17,104,074
		14.35%	8.29%	0.66%	23.30%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined		\$73,407,776	\$10,536,554	\$6,084,605	\$482,915
		100.00%	14.35%	8.29%	0.66%
					23.30%
Cal Water Service Co					
Direct		\$8,571,731	\$1,801,870	\$73,230	\$10,446,831
		6.14%	1.29%	0.05%	7.49%
Subcontracting		\$365,208	\$469,597	\$0	\$834,805
		0.26%	0.34%	0.00%	0.60%
Combined		\$139,501,572	\$8,936,939	\$2,271,467	\$73,230
		100.00%	6.41%	1.63%	0.05%
					8.09%
Golden State Water					
Direct		\$6,190,448	\$4,892,874	\$0	\$11,083,322
		7.24%	5.72%	0.00%	12.96%
Subcontracting		\$303,428	\$39,024	\$0	\$342,452
		0.35%	0.05%	0.00%	0.40%
Combined		\$85,542,648	\$6,493,876	\$4,931,898	\$0
		100.00%	7.59%	5.77%	0.00%
					13.36%
Park Water Co					
Direct		\$2,959,295	\$3,832,855	\$0	\$6,792,150
		11.73%	15.20%	0.00%	26.93%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined		\$25,221,069	\$2,959,295	\$3,832,855	\$0
		100.00%	11.73%	15.20%	0.00%
					26.93%
San Gabriel Water Co					
Direct		\$2,534,457	\$751,652	\$231,280	\$3,517,389
		8.31%	2.47%	0.76%	11.54%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined		\$30,489,937	\$2,534,457	\$751,652	\$231,280
		100.00%	8.31%	2.47%	0.76%
					11.54%
San Jose Water Co					
Direct		\$13,475,837	\$1,183,872	\$324,043	\$14,983,752
		13.99%	1.23%	0.34%	15.56%
Subcontracting		\$1,471,610	\$1,036,772	\$15,243	\$2,523,625
		1.53%	1.08%	0.02%	2.62%
Combined		\$96,313,252	\$14,947,447	\$2,220,644	\$339,286
		100.00%	15.52%	2.31%	0.35%
					18.18%
Suburban Water					
Direct		\$4,359,534	\$2,829,388	\$0	\$7,188,922
		19.93%	12.94%	0.00%	32.87%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined		\$21,872,719	\$4,359,534	\$2,829,388	\$0
		100.00%	19.93%	12.94%	0.00%
					32.87%
Total		\$962,299,605	\$80,591,697	\$46,168,439	\$2,805,160
		100.00%	8.37%	4.80%	0.29%
					13.46%

Table 3
2013 & 2012 Summary of Large, Small, and Combined
Utility MBE/WBE/DVBE and Total WMDVBE Procurement
(In Dollars and as a Percentage of Total Corporate Procurement)

	Total Procurement	MBE	WBE	DVBE	Total WMDVBE
2013					
Total					
Large Utilities	\$23,602,563,791 100.00%	\$5,891,973,297 24.96%	\$2,219,657,267 9.40%	\$368,886,816 1.56%	\$8,480,517,381 35.93%
Total					
Small Utilities	\$960,735,267 100.00%	\$114,673,521 11.94%	\$50,013,220 5.21%	\$5,508,728 0.57%	\$170,195,468 17.72%
Total					
Combined	\$24,563,299,058 100.00%	\$6,006,646,818 24.45%	\$2,269,670,487 9.24%	\$374,395,544 1.52%	\$8,650,712,849 35.22%
2012					
Total					
Large Utilities	\$23,446,982,210 100.00%	\$5,143,785,875 21.94%	\$2,412,069,285 10.29%	\$343,065,826 1.46%	\$7,898,920,986 33.69%
Total					
Small Utilities	\$962,299,605 100.00%	\$80,591,697 8.37%	\$46,168,439 4.80%	\$2,805,160 0.29%	\$129,565,296 13.46%
Total					
Combined	\$24,409,281,815 100.00%	\$5,224,377,572 21.40%	\$2,458,237,724 10.07%	\$345,870,986 1.42%	\$8,028,486,282 32.89%

Table 4a
2013 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total MBE Procurement)

		AT&T Mobility	Comcast	Edison	Sprint	PG&E	AT&T California	AT&T Corp	T-Mobile	SDG&E	SoCalGas	Verizon	Verizon Wriss
Black													
	direct	\$128,480,473	\$1,295,151	\$108,305,396	\$151,735,242	\$392,760,197	\$27,140,581	\$33,595,476	\$4,610,000	\$19,446,710	\$22,695,993	\$9,993,519	\$812,821
		15.55%	5.44%	12.12%	33.17%	7.14%	3.61%	28.95%	5.60%	6.25%	7.76%	17.07%	0.17%
	sub	\$2,559,169	\$0	\$34,690,615	\$12,998,929	\$40,425,750	\$80,092,163	\$7,229,582	\$0	\$17,349,386	\$17,048,526	\$3,893,156	\$3,520,490
Hispanic		0.31%	0.00%	3.88%	2.84%	0.73%	10.65%	6.23%	0.00%	5.57%	5.83%	6.65%	0.74%
	combined	\$131,039,642	\$1,295,151	\$142,996,011	\$164,734,171	\$433,185,947	\$107,232,744	\$40,825,058	\$4,610,000	\$36,796,096	\$39,744,519	\$13,886,675	\$4,333,311
		15.86%	5.44%	16.00%	36.01%	7.87%	14.26%	35.18%	5.60%	11.82%	13.59%	23.72%	0.91%
Asian-Pacific	direct	\$642,141,571	\$3,840,682	\$288,377,870	\$132,809,982	\$289,404,575	\$281,061,946	\$23,051,504	\$2,320,000	\$99,380,506	\$171,678,071	\$20,838,065	\$704,316
		77.70%	16.14%	32.27%	29.03%	5.26%	37.38%	19.87%	2.82%	31.92%	58.71%	35.59%	0.15%
	sub	\$5,267,611	\$644,969	\$222,900,640	\$7,465,714	\$264,587,148	\$164,855,998	\$14,880,857	\$7,475,000	\$98,357,321	\$29,436,253	\$4,167,335	\$2,411,166
		0.64%	2.71%	24.95%	1.63%	4.81%	21.93%	12.82%	9.07%	31.59%	10.07%	7.12%	0.51%
Native American	combined	\$647,409,182	\$4,485,651	\$511,278,510	\$140,275,696	\$553,991,723	\$445,917,944	\$37,932,361	\$9,795,000	\$197,737,827	\$201,114,324	\$25,005,399	\$3,115,482
		78.33%	18.85%	57.22%	30.66%	10.07%	59.31%	32.69%	11.89%	63.51%	68.78%	42.71%	0.66%
Other	direct	\$43,835,594	\$16,672,637	\$123,095,026	\$129,436,987	\$248,281,468	\$76,078,787	\$25,664,173	\$57,782,000	\$24,758,429	\$38,400,193	\$9,478,728	\$411,932,547
		5.30%	70.07%	13.78%	28.29%	4.51%	10.12%	22.12%	70.13%	7.95%	13.13%	16.19%	86.94%
	sub	\$5,267,611	\$1,340,563	\$62,715,932	\$23,012,368	\$87,279,030	\$62,901,290	\$5,677,835	\$8,834,000	28,233,152	\$4,843,332	\$2,318,368	\$52,718,019
		0.64%	5.63%	7.02%	5.03%	1.59%	8.37%	4.89%	10.72%	9.07%	1.66%	3.96%	11.13%
Ethnically Unspecified Minority Subcontractors	combined	\$45,845,467	\$18,013,200	\$185,810,958	\$152,449,355	\$335,560,498	\$138,980,077	\$31,342,007	\$66,616,000	\$52,991,581	\$43,243,525	\$11,797,096	\$464,650,566
		5.55%	75.70%	20.79%	33.32%	6.10%	18.49%	27.01%	80.85%	17.02%	14.79%	20.15%	98.07%
Total MBE Procurement	direct	\$281,475	\$0	\$46,413,732	\$0	\$133,433,458	\$524,163	\$602,506	\$20,000	\$20,577,057	\$6,034,891	\$0	\$0
		0.03%	0.00%	5.19%	0.00%	2.42%	0.07%	0.52%	0.02%	6.61%	2.06%	0.00%	0.00%
	sub	\$822,319	\$0	\$2,818,514	\$34,608	\$49,259,892	\$25,735,427	\$2,323,029	\$0	\$1,617,221	\$1,070,620	\$7,861,966	\$1,715,426
		0.10%	0.00%	0.32%	0.01%	0.90%	3.42%	2.00%	0.00%	0.52%	0.37%	13.43%	0.36%
Total MBE Procurement	combined	\$1,103,795	\$0	\$49,232,246	\$34,608	\$182,693,350	\$26,259,590	\$2,925,534	\$20,000	\$22,194,278	\$7,105,511	\$7,861,966	\$1,715,426
		0.13%	0.00%	5.51%	0.01%	3.32%	3.49%	2.52%	0.02%	7.13%	2.43%	13.43%	0.36%
Total MBE Procurement	direct	\$4,696	\$0	\$649,543	\$0	\$0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
		0.00%	0.00%	0.07%	0.00%	0.00%	0.02%	0.00%	1.64%	0.09%	0.40%	0.00%	0.00%
	sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
		0.13%	0.00%	0.40%	0.00%	0.00%	4.43%	2.59%	0.00%	0.44%	0.00%	0.00%	0.00%
Total MBE Procurement	combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
		0.13%	0.00%	0.47%	0.00%	0.00%	4.45%	2.59%	1.64%	0.52%	0.41%	0.00%	0.00%
Total MBE Procurement	direct	\$4,696	\$0	\$649,543	\$0	\$0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
		0.00%	0.00%	0.07%	0.00%	0.00%	0.02%	0.00%	1.64%	0.09%	0.40%	0.00%	0.00%
	sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
		0.13%	0.00%	0.40%	0.00%	0.00%	4.43%	2.59%	0.00%	0.44%	0.00%	0.00%	0.00%
Total MBE Procurement	combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
		0.13%	0.00%	0.47%	0.00%	0.00%	4.45%	2.59%	1.64%	0.52%	0.41%	0.00%	0.00%
Total MBE Procurement	direct	\$4,696	\$0	\$649,543	\$0	\$0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
		0.00%	0.00%	0.07%	0.00%	0.00%	0.02%	0.00%	1.64%	0.09%	0.40%	0.00%	0.00%
	sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
		0.13%	0.00%	0.40%	0.00%	0.00%	4.43%	2.59%	0.00%	0.44%	0.00%	0.00%	0.00%
Total MBE Procurement	combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
		0.13%	0.00%	0.47%	0.00%	0.00%	4.45%	2.59%	1.64%	0.52%	0.41%	0.00%	0.00%
Total MBE Procurement	direct	\$4,696	\$0	\$649,543	\$0	\$0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
		0.00%	0.00%	0.07%	0.00%	0.00%	0.02%	0.00%	1.64%	0.09%	0.40%	0.00%	0.00%
	sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
		0.13%	0.00%	0.40%	0.00%	0.00%	4.43%	2.59%	0.00%	0.44%	0.00%	0.00%	0.00%
Total MBE Procurement	combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
		0.13%	0.00%	0.47%	0.00%	0.00%	4.45%	2.59%	1.64%	0.52%	0.41%	0.00%	0.00%
Total MBE Procurement	direct	\$4,696	\$0	\$649,543	\$0	\$0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
		0.00%	0.00%	0.07%	0.00%	0.00%	0.02%	0.00%	1.64%	0.09%	0.40%	0.00%	0.00%
	sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
		0.13%	0.00%	0.40%	0.00%	0.00%	4.43%	2.59%	0.00%	0.44%	0.00%	0.00%	0.00%
Total MBE Procurement	combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
		0.13%	0.00%	0.47%	0.00%	0.00%	4.45%	2.59%	1.64%	0.52%	0.41%	0.00%	0.00%
Total MBE Procurement	direct	\$4,696	\$0	\$649,543	\$0	\$0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
		0.00%	0.00%	0.07%	0.00%	0.00%	0.02%	0.00%	1.64%	0.09%	0.40%	0.00%	0.00%
	sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
		0.13%	0.00%	0.40%	0.00%	0.00%	4.43%	2.59%	0.00%	0.44%	0.00%	0.00%	0.00%
Total MBE Procurement	combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
		0.13%	0.00%	0.47%	0.00%	0.00%	4.45%	2.59%	1.64%	0.52%	0.41%	0.00%	0.00%
Total MBE Procurement	direct	\$4,696	\$0	\$649,543	\$0	\$0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
		0.00%	0.00%	0.07%	0.00%	0.00%	0.02%	0.00%	1.64%	0.09%	0.40%	0.00%	0.00%
	sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
		0.13%	0.00%	0.40%	0.00%	0.00%	4.43%	2.59%	0.00%	0.44%	0.00%	0.00%	0.00%
Total MBE Procurement	combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
		0.13%	0.00%	0.47%	0.00%	0.00%	4.45%	2.59%	1.64%	0.52%	0.41%	0.00%	0.00%
Total MBE Procurement	direct	\$4,696	\$0	\$649,543	\$0	\$0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
		0.00%	0.00%	0.07%	0.00%	0.00%	0.02%	0.00%	1.64%	0.09%	0.40%	0.00%	0.00%
	sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
		0.13%	0.00%	0.40%	0.00%	0.00%	4.43%	2.59%	0.00%	0.44%	0.00%	0.00%	0.00%
Total MBE Procurement	combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
		0.13%	0.00%	0.47%	0.00%	0.00%	4.45%	2.59%	1.64%	0.52%	0.41%	0.00%	0.00%

Table 4b
2012 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total MBE Procurement)

		AT&T Mobility	Comcast	Edison	Sprint	PG&E	AT&T California	AT&T Corp	T-Mobile	SDG&E	SoCalGas	Verizon	Verizon Wriss
Black	direct	\$113,650,488	\$766,018	\$165,534,425	\$87,567,941	\$330,053,897	\$30,026,941	\$34,008,708	\$4,610,000	\$24,055,718	\$30,596,185	\$8,902,910	\$7,020,399
		17.41%	3.80%	20.06%	15.96%	25.83%	4.73%	33.69%	5.60%	9.69%	13.55%	17.73%	1.47%
	sub	\$2,494,823	\$7,027	\$18,080,175	\$85,358,612	\$25,729,975	\$78,719,243	\$7,230,484	\$0	\$22,497,260	\$23,011,684	\$2,858,108	\$6,839,450
		0.38%	0.03%	2.19%	15.56%	2.01%	12.40%	7.16%	0.00%	9.07%	10.19%	5.69%	1.43%
	combined	\$116,145,311	\$773,045	\$183,614,600	\$172,926,553	\$355,783,872	\$108,746,184	\$41,239,192	\$4,610,000	\$46,552,978	\$53,607,869	\$11,761,018	\$13,859,849
		17.79%	3.84%	22.25%	31.52%	27.84%	17.14%	40.85%	5.60%	18.76%	23.73%	23.42%	2.91%
Hispanic	direct	\$494,231,318	\$3,368,373	\$246,372,104	\$68,543,805	\$256,839,562	\$261,403,314	\$19,548,237	\$2,320,000	\$79,204,673	\$96,913,048	\$19,394,276	\$3,546,704
		75.72%	16.71%	29.85%	12.49%	20.10%	41.19%	19.37%	2.82%	31.92%	42.91%	38.63%	0.74%
	sub	\$3,603,307	\$444,364	\$113,402,106	\$88,173,606	\$203,809,728	\$113,695,259	\$10,443,084	\$7,475,000	\$43,350,305	\$28,685,729	\$2,170,954	\$2,139,953
		0.55%	2.20%	13.74%	16.07%	15.95%	17.92%	10.35%	9.07%	17.47%	12.70%	4.32%	0.45%
	combined	\$497,834,625	\$3,812,737	\$359,774,210	\$156,717,411	\$460,649,290	\$375,098,573	\$29,991,321	\$9,795,000	\$122,554,978	\$125,598,777	\$21,565,230	\$5,686,657
		76.27%	18.92%	43.59%	28.56%	36.05%	59.11%	29.71%	11.89%	49.39%	55.61%	42.95%	1.19%
Asian-Pacific	direct	\$35,655,233	\$14,513,018	\$197,381,442	\$42,301,980	\$206,814,674	\$60,628,997	\$20,950,544	\$57,782,000	\$24,796,448	\$33,621,137	\$6,043,047	\$364,780,578
		5.46%	72.00%	23.92%	7.71%	16.18%	9.55%	20.75%	70.13%	9.99%	14.88%	12.04%	76.49%
	sub	\$2,443,036	\$1,043,400	\$43,461,937	\$125,566,221	\$83,032,477	\$77,085,198	\$7,080,394	\$8,834,000	23,090,856	\$4,658,129	\$4,004,657	\$92,054,677
		0.37%	5.18%	5.27%	22.89%	6.50%	12.15%	7.01%	10.72%	9.31%	2.06%	7.98%	19.30%
	combined	\$38,098,269	\$15,556,418	\$240,843,379	\$167,868,201	\$289,847,151	\$137,714,195	\$28,030,938	\$66,616,000	\$47,887,304	\$38,279,266	\$10,047,704	\$456,835,255
		5.84%	77.18%	29.18%	30.60%	22.68%	21.70%	27.77%	80.85%	19.30%	16.95%	20.01%	95.79%
Native American	direct	\$290,665	\$0	\$35,582,387	\$70,554	\$137,768,965	\$1,646,312	\$685,971	\$20,000	\$19,527,033	\$4,858,246	\$0	\$0
		0.04%	0.00%	4.31%	0.01%	10.78%	0.26%	0.68%	0.02%	7.87%	2.15%	0.00%	0.00%
	sub	\$343,640	\$0	\$2,738,606	\$4,593,769	\$33,821,111	\$10,842,888	\$995,936	\$0	\$7,759,438	\$2,765,194	\$6,836,726	\$539,031
		0.05%	0.00%	0.33%	0.84%	2.65%	1.71%	0.99%	0.00%	3.13%	1.22%	13.62%	0.11%
	combined	\$634,305	\$0	\$38,320,993	\$4,664,323	\$171,590,076	\$12,489,200	\$1,681,907	\$20,000	\$27,286,471	\$7,623,440	\$6,836,726	\$539,031
		0.10%	0.00%	4.64%	0.85%	13.43%	1.97%	1.67%	0.02%	11.00%	3.38%	13.62%	0.11%
Other	direct	\$4,761	\$13,641	\$829,083	\$46,474,979	\$0	\$529,136	\$0	\$1,349,000	\$1,018,015	\$766,891	\$0	\$0
		0.00%	0.07%	0.10%	8.47%	0.00%	0.08%	0.00%	1.64%	0.41%	0.34%	0.00%	0.00%
	sub	\$0	\$0	\$1,937,158	\$0	\$0	\$0	\$0	\$0	\$2,853,373	\$0	\$0	\$0
		0.00%	0.00%	0.23%	0.00%	0.00%	0.00%	0.00%	0.00%	1.15%	0.00%	0.00%	0.00%
	combined	\$4,761	\$13,641	\$2,766,241	\$46,474,979	\$0	\$529,136	\$0	\$1,349,000	\$3,871,388	\$766,891	\$0	\$0
		0.00%	0.07%	0.34%	8.47%	0.00%	0.08%	0.00%	1.64%	1.56%	0.34%	0.00%	0.00%
Ethnically Unspecified Minority Subcontractors		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total MBE Procurement		\$652,717,271 100.00%	\$20,155,841 100.00%	\$825,319,423 100.00%	\$548,651,467 100.00%	\$1,277,870,389 100.00%	\$634,577,288 100.00%	\$100,943,358 100.00%	\$82,390,000 100.00%	\$248,153,119 100.00%	\$225,876,243 100.00%	\$50,210,678 100.00%	\$476,920,792 100.00%

Table 5a
2013 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T Mobility	Comcast	Edison	Sprint	PG&E	AT&T California	AT&T Corp	T-Mobile	SDG&E	SoCalGas	Verizon	Verizon Wireless
Black												
direct	\$128,480,473	\$1,295,151	\$108,305,396	\$151,735,242	\$392,760,197	\$27,140,581	\$33,595,476	\$4,610,000	\$19,446,710	\$22,695,993	\$9,993,519	\$812,821
	3.57%	0.45%	3.09%	11.63%	7.14%	1.13%	6.03%	0.28%	1.92%	2.40%	4.24%	0.03%
sub	\$2,559,169	\$0	\$34,690,615	\$12,998,929	\$40,425,750	\$80,092,163	\$7,229,582	\$0	\$17,349,386	\$17,048,526	\$3,893,156	\$3,520,490
	0.07%	0.00%	0.99%	1.00%	0.73%	3.34%	1.30%	0.00%	1.72%	1.81%	1.65%	0.15%
combined	\$131,039,642	\$1,295,151	\$142,996,011	\$164,734,171	\$433,185,947	\$107,232,744	\$40,825,058	\$4,610,000	\$36,796,096	\$39,744,519	\$13,886,675	\$4,333,311
	3.64%	0.45%	4.08%	12.63%	7.87%	4.47%	7.33%	0.28%	3.64%	4.21%	5.89%	0.18%
Hispanic												
direct	\$642,141,571	\$3,840,682	\$288,377,870	\$132,809,982	\$289,404,575	\$281,061,946	\$23,051,504	\$2,320,000	\$99,380,506	\$171,678,071	\$20,838,065	\$704,316
	17.82%	1.33%	8.22%	10.18%	5.26%	11.71%	4.14%	0.14%	9.84%	18.18%	8.84%	0.03%
sub	\$5,267,611	\$644,969	\$222,900,640	\$7,465,714	\$264,587,148	\$164,855,998	\$14,880,857	\$7,475,000	\$98,357,321	\$29,436,253	\$4,167,335	\$2,411,166
	0.15%	0.22%	6.36%	0.57%	4.81%	6.87%	2.67%	0.45%	9.73%	3.12%	1.77%	0.10%
combined	\$647,409,182	\$4,485,651	\$511,278,510	\$140,275,696	\$553,991,723	\$445,917,944	\$37,932,361	\$9,795,000	\$197,737,827	\$201,114,324	\$25,005,399	\$3,115,482
	17.96%	1.55%	14.58%	10.75%	10.07%	18.58%	6.81%	0.59%	19.57%	21.30%	10.61%	0.13%
Asian-Pacific												
direct	\$43,835,594	\$16,672,637	\$123,095,026	\$129,436,987	\$248,281,468	\$76,078,787	\$25,664,173	\$57,782,000	\$24,758,429	\$38,400,193	\$9,478,728	\$411,932,547
	1.22%	5.77%	3.51%	9.92%	4.51%	3.17%	4.61%	3.50%	2.45%	4.07%	4.02%	17.32%
sub	\$5,267,611	\$1,340,563	\$62,715,932	\$23,012,368	\$87,279,030	\$62,901,290	\$5,677,835	\$8,834,000	\$28,233,152	\$4,843,332	\$2,318,368	\$52,718,019
	0.15%	0.46%	1.79%	1.76%	1.59%	2.62%	1.02%	0.53%	2.79%	0.51%	0.98%	2.22%
combined	\$49,103,206	\$18,013,200	\$185,810,958	\$152,449,355	\$335,560,498	\$138,980,077	\$31,342,007	\$66,616,000	\$52,991,581	\$43,243,525	\$11,797,096	\$464,650,566
	1.36%	6.23%	5.30%	11.69%	6.10%	5.79%	5.63%	4.03%	5.24%	4.58%	5.01%	19.53%
Native American												
direct	\$281,475	\$0	\$46,413,732	\$0	\$133,433,458	\$524,163	\$602,506	\$20,000	\$20,577,057	\$6,034,891	\$0	\$0
	0.01%	0.00%	1.32%	0.00%	2.42%	0.02%	0.11%	0.00%	2.04%	0.64%	0.00%	0.00%
sub	\$822,319	\$0	\$2,818,514	\$34,608	\$49,259,892	\$25,735,427	\$2,323,029	\$0	\$1,617,221	\$1,070,620	\$7,861,966	\$1,715,426
	0.02%	0.00%	0.32%	0.00%	0.90%	1.07%	0.42%	0.00%	0.16%	0.11%	13.43%	0.07%
combined	\$1,103,795	\$0	\$49,232,246	\$34,608	\$182,693,350	\$26,259,590	\$2,925,534	\$20,000	\$22,194,278	\$7,105,511	\$7,861,966	\$1,715,426
	0.03%	0.00%	1.40%	0.00%	3.32%	1.09%	0.53%	0.00%	2.20%	0.75%	3.34%	0.07%
Other												
direct	\$4,696	\$0	\$649,543	\$0	0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
	0.00%	0.00%	0.02%	0.00%	0.00%	0.01%	0.00%	0.08%	0.03%	0.13%	0.00%	0.00%
sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
	0.03%	0.00%	0.10%	0.00%	0.00%	1.39%	0.54%	0.00%	0.13%	0.00%	0.00%	0.00%
combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
	0.03%	0.00%	0.12%	0.00%	0.00%	1.39%	0.54%	0.08%	0.16%	0.13%	0.00%	0.00%
Ethnically Unspecified Minority Sub	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total MBE Procurement	\$829,724,995 23.02%	\$23,794,002 8.23%	\$893,540,334 25.49%	\$457,493,830 35.07%	\$1,505,431,518 27.35%	\$751,825,128 31.33%	\$116,032,072 20.83%	\$82,390,000 4.99%	\$311,354,229 30.82%	\$292,396,010 30.97%	\$58,551,136 24.84%	\$473,814,785 19.92%
Total Corporate Procurement	\$3,603,825,320 100.00%	\$289,163,327 100.00%	\$3,506,138,167 100.00%	\$1,304,600,361 100.00%	\$5,503,744,259 100.00%	\$2,399,476,119 100.00%	\$557,105,340 100.00%	\$1,652,555,000 100.00%	\$1,010,387,745 100.00%	\$944,220,332 100.00%	\$235,691,344 100.00%	\$2,379,034,477 100.00%

Table 5b
2012 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T Mobility	Comcast	Edison	Sprint	PG&E	AT&T California	AT&T Corp	T-Mobile	SDG&E	SoCalGas	Verizon	Verizon Wireless
Black												
direct	\$113,650,488	\$766,018	\$165,534,425	\$87,567,941	\$330,053,897	\$30,026,941	\$34,008,708	\$4,610,000	\$24,055,718	\$30,596,185	\$8,902,910	\$7,020,399
	3.47%	0.30%	4.15%	4.02%	6.25%	1.32%	6.00%	0.40%	1.99%	3.68%	3.94%	0.32%
sub	\$2,494,823	\$7,027	\$18,080,175	\$85,358,612	\$25,729,975	\$78,719,243	\$7,230,484	\$0	\$22,497,260	\$23,011,684	\$2,858,108	\$6,839,450
	0.08%	0.00%	0.45%	3.92%	0.49%	3.47%	1.27%	0.00%	1.86%	2.77%	1.26%	0.31%
combined	\$116,145,311	\$773,045	\$183,614,600	\$172,926,553	\$355,783,872	\$108,746,184	\$41,239,192	\$4,610,000	\$46,552,978	\$53,607,869	\$11,761,018	\$13,859,849
	3.54%	0.31%	4.61%	7.94%	6.73%	4.79%	7.27%	0.40%	3.86%	6.45%	5.20%	0.63%
Hispanic												
direct	\$494,231,318	\$3,368,373	\$246,372,104	\$68,543,805	\$256,839,562	\$261,403,314	\$19,548,237	\$2,320,000	\$79,204,673	\$96,913,048	\$19,394,276	\$3,546,704
	15.08%	1.33%	6.18%	3.15%	4.86%	11.51%	3.45%	0.20%	6.57%	11.66%	8.58%	0.16%
sub	\$3,603,307	\$444,364	\$113,402,106	\$88,173,606	\$203,809,728	\$113,695,259	\$10,443,084	\$7,475,000	\$43,350,305	\$28,685,729	\$2,170,954	\$2,139,953
	0.11%	0.18%	2.84%	4.05%	3.86%	5.01%	1.84%	0.64%	3.59%	3.45%	0.96%	0.10%
combined	\$497,834,625	\$3,812,737	\$359,774,210	\$156,717,411	\$460,649,290	\$375,098,573	\$29,991,321	\$9,795,000	\$122,554,978	\$125,598,777	\$21,565,230	\$5,686,657
	15.19%	1.51%	9.03%	7.20%	8.72%	16.52%	5.29%	0.84%	10.16%	15.11%	9.54%	0.26%
Asian-Pacific												
direct	\$35,655,233	\$14,513,018	\$197,381,442	\$42,301,980	\$206,814,674	\$60,628,997	\$20,950,544	\$57,782,000	\$24,796,448	\$33,621,137	\$6,043,047	\$364,780,578
	1.09%	5.75%	4.95%	1.94%	3.91%	2.67%	3.69%	4.98%	2.06%	4.04%	2.67%	16.51%
sub	\$2,443,036	\$1,043,400	\$43,461,937	\$125,566,221	\$83,032,477	\$77,085,198	\$7,080,394	\$8,834,000	23,090,856	\$4,658,129	\$4,004,657	\$92,054,677
	0.07%	0.41%	1.09%	5.77%	1.57%	3.40%	1.25%	0.76%	1.91%	0.56%	1.77%	4.17%
combined	\$38,098,269	\$15,556,418	\$240,843,379	\$167,868,201	\$289,847,151	\$137,714,195	\$28,030,938	\$66,616,000	\$47,887,304	\$38,279,266	\$10,047,704	\$456,835,255
	1.16%	6.16%	6.04%	7.71%	5.48%	6.07%	4.94%	5.74%	3.97%	4.60%	4.44%	20.68%
Native American												
direct	\$290,665	\$0	\$35,582,387	\$70,554	\$137,768,965	\$1,646,312	\$685,971	\$20,000	\$19,527,033	\$4,858,246	\$0	\$0
	0.01%	0.00%	0.89%	0.00%	2.61%	0.07%	0.12%	0.00%	1.62%	0.58%	0.00%	0.00%
sub	\$343,640	\$0	\$2,738,606	\$4,593,769	\$33,821,111	\$10,842,888	\$995,936	\$0	\$7,759,438	\$2,765,194	\$6,836,726	\$539,031
	0.01%	0.00%	0.33%	0.21%	0.64%	0.48%	0.18%	0.00%	0.64%	0.33%	13.62%	0.02%
combined	\$634,305	\$0	\$38,320,993	\$4,664,323	\$171,590,076	\$12,489,200	\$1,681,907	\$20,000	\$27,286,471	\$7,623,440	\$6,836,726	\$539,031
	0.02%	0.00%	0.96%	0.21%	3.25%	0.55%	0.30%	0.00%	2.26%	0.92%	3.02%	0.02%
Other												
direct	\$4,761	\$13,641	\$829,083	\$46,474,979	\$0	\$529,136	\$0	\$1,349,000	\$1,018,015	\$766,891	\$0	\$0
	0.00%	0.01%	0.02%	2.13%	0.00%	0.02%	0.00%	0.12%	0.08%	0.09%	0.00%	0.00%
sub	\$0	\$0	\$1,937,158	\$0	\$0	\$0	\$0	\$0	\$2,853,373	\$0	\$0	\$0
	0.00%	0.00%	0.05%	0.00%	0.00%	0.00%	0.00%	0.00%	0.24%	0.00%	0.00%	0.00%
combined	\$4,761	\$13,641	\$2,766,241	\$46,474,979	\$0	\$529,136	\$0	\$1,349,000	\$3,871,388	\$766,891	\$0	\$0
	0.00%	0.01%	0.07%	2.13%	0.00%	0.02%	0.00%	0.12%	0.32%	0.09%	0.00%	0.00%
Ethnically Unspecified Minority Subcontractors	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total MBE Procurement	\$652,717,271 19.92%	\$20,155,841 7.98%	\$825,319,423 20.70%	\$548,651,467 25.20%	\$1,277,870,389 24.18%	\$634,577,288 27.95%	\$100,943,358 17.80%	\$82,390,000 7.10%	\$248,153,119 20.57%	\$225,876,243 27.17%	\$50,210,678 22.21%	\$476,920,792 21.59%
Total Corporate Procurement	\$3,276,520,942 100.00%	\$252,557,448 100.00%	\$3,986,137,761 100.00%	\$2,177,202,398 100.00%	\$5,284,463,460 100.00%	\$2,270,387,244 100.00%	\$567,164,289 100.00%	\$1,159,738,000 100.00%	\$1,206,379,805 100.00%	\$831,442,383 100.00%	\$226,110,458 100.00%	\$2,208,878,022 100.00%

Table 6a
Summary of Procurement from Women: 2013
Minority and Caucasian Women (in Dollars and as a Percentage of
Large Utilities' Total Corporate Expenditures)

	Minority Women	Caucasian Women	Combined Women	Total Corporate
AT&T Mobility				
direct	\$27,527,256	\$168,710,851	\$196,238,107	
	0.76%	4.68%	5.45%	
subcontracting	\$1,063,738	\$4,051,766	\$5,115,504	
	0.03%	0.11%	0.14%	
combined	\$28,590,994	\$172,762,617	\$201,353,611	\$3,603,825,320
	0.79%	4.79%	5.59%	100.00%
Comcast				
direct	\$1,034,611	\$40,822,847	\$41,857,458	
	0.36%	14.12%	14.48%	
subcontracting	\$1,340,563	\$0	\$1,340,563	
	0.46%	0.00%	0.46%	
combined	\$2,375,174	\$40,822,847	\$43,198,020	\$289,163,327
	0.82%	14.12%	14.94%	100.00%
Edison				
direct	\$168,151,643	\$299,287,030	\$467,438,673	
	4.80%	8.54%	13.33%	
subcontracting	\$94,063,827	\$203,457,296	\$297,521,123	
	2.68%	5.80%	8.49%	
combined	\$262,215,470	\$502,744,326	\$764,959,796	\$3,506,138,167
	7.48%	14.34%	21.82%	100.00%
Sprint				
direct	\$76,135,351	\$57,033,995	\$133,169,346	
	5.84%	4.37%	10.21%	
subcontracting	Break out not available		\$28,243,321	
	%	%	2.16%	
combined	\$76,135,351	\$57,033,995	\$161,412,667	\$1,304,600,361
	5.84%	4.37%	12.37%	100.00%
PG&E				
direct	\$311,263,217	\$505,071,620	\$816,334,837	
	5.66%	9.18%	14.83%	
subcontracting	\$104,337,209	\$181,073,906	\$285,411,115	
	1.90%	3.29%	5.19%	
combined	\$415,600,426	\$686,145,527	\$1,101,745,953	\$5,503,744,259
	7.55%	12.47%	20.02%	100.00%
AT&T California				
direct	\$104,737,339	\$184,551,692	\$289,289,031	
	4.37%	7.69%	12.06%	
subcontracting	\$33,290,900	\$126,804,707	\$160,095,608	
	1.39%	5.28%	6.67%	
combined	\$138,028,239	\$311,356,399	\$449,384,639	\$2,399,476,119
	5.75%	12.98%	18.73%	100.00%
AT&T Corp				
direct	\$14,301,403	\$22,963,737	\$37,265,140	
	2.57%	4.12%	6.69%	
subcontracting	\$3,005,029	\$11,446,127	\$14,451,157	
	0.54%	2.05%	2.59%	
combined	\$17,306,432	\$34,409,864	\$51,716,296	\$557,105,340
	3.11%	6.18%	9.28%	100.00%
T-Mobile				
direct	\$7,124,000	\$32,107,000	\$39,231,000	

		0.43%	1.94%	2.37%	
subcontracting		\$7,475,000	\$1,790,000	\$9,265,000	
		0.45%	0.11%	0.56%	
combined		\$14,599,000	\$33,897,000	\$48,496,000	\$1,652,555,000
		0.88%	2.05%	2.93%	100.00%
SDG&E					
direct		48,841,483	77,941,066	\$126,782,549	
		4.83%	7.71%	12.55%	
subcontracting		71,722,012	38,553,729	\$110,275,741	
		7.10%	3.82%	10.91%	
combined		\$120,563,495	\$116,494,795	\$237,058,290	\$1,010,387,745
		11.93%	11.53%	23.46%	100.00%
SoCalGas					
direct		\$87,703,952	89,788,065	\$177,492,017	
		9.29%	9.51%	18.80%	
subcontracting		\$17,864,799	26,592,465	\$44,457,264	
		1.89%	2.82%	4.71%	
combined		\$105,568,751	\$116,380,530	\$221,949,281	\$944,220,332
		11.18%	12.33%	23.51%	100.00%
Verizon California					
direct		\$1,379,966	\$48,273,722	\$49,653,688	
		0.59%	20.48%	21.07%	
subcontracting		\$5,813,195	\$927,346	\$6,740,541	
		2.47%	0.39%	2.86%	
combined		\$7,193,161	\$49,201,068	\$56,394,229	\$235,691,344
		3.05%	20.88%	23.93%	100.00%
Verizon Wireless					
direct		\$759,520	\$66,170,260	\$66,929,779	
		0.03%	2.78%	2.81%	
subcontracting		\$28,811,722	\$2,602,718	\$31,414,440	
		1.21%	0.11%	1.32%	
combined		\$29,571,242	\$68,772,978	\$98,344,219	\$2,379,034,477
		1.24%	2.89%	4.13%	100.00%
Metro PCS					
direct		\$63,000	\$1,392,000	\$1,455,000	
		0.03%	0.64%	0.67%	
subcontracting		\$0	\$0	\$0	
		0.00%	0.00%	0.00%	
combined		\$63,000	\$1,392,000	\$1,455,000	\$216,622,000
		0.03%	0.64%	0.67%	100.00%
<hr/>					
Total		\$1,217,810,735	\$2,191,413,946	\$3,437,468,003	\$23,602,563,792
		5.16%	9.28%	14.56%	100.00%

Table 6b
Summary of Procurement from Women: 2012
Minority and Caucasian Women (in Dollars and as a Percentage of
Large Utilities' Total Corporate Expenditures)

	Minority Women	Caucasian Women	Combined Women	Total Corporate
AT&T Mobility				
direct	\$21,517,799 0.66%	\$156,298,880 4.77%	\$177,816,679 5.43%	
subcontracting	\$1,945,602 0.06%	\$3,662,626 0.11%	\$5,608,228 0.17%	
combined	\$23,463,401 0.72%	\$159,961,506 4.88%	\$183,424,907 5.60%	\$3,276,520,942 100.00%
Comcast				
direct	\$915,560 0.36%	\$36,188,124 14.33%	\$37,103,684 14.69%	
subcontracting	\$1,047,348 0.41%	\$3,620 0.00%	\$1,050,968 0.42%	
combined	\$1,962,908 0.78%	\$36,191,744 14.33%	\$38,154,652 15.11%	\$252,557,448 100.00%
Edison				
direct	\$197,722,522 4.96%	\$362,012,477 9.08%	\$559,734,999 14.04%	
subcontracting	\$52,340,640 1.31%	\$293,689,215 7.37%	\$346,029,855 8.68%	
combined	\$250,063,162 6.27%	\$655,701,692 16.45%	\$905,764,854 22.72%	\$3,986,137,761 100.00%
Sprint				
direct	\$0 0.00%	\$136,323,285 6.26%	\$136,323,285 6.26%	
subcontracting	\$0 0.00%	\$83,563,699 3.84%	\$83,563,699 3.84%	
combined	\$0 0.00%	\$219,886,984 10.10%	\$219,886,984 10.10%	\$2,177,202,398 100.00%
PG&E				
direct	\$294,032,121 5.56%	\$450,550,047 8.53%	\$744,582,168 14.09%	
subcontracting	\$103,624,668 1.96%	\$208,344,799 3.94%	\$311,969,467 5.90%	
combined	\$397,656,789 7.53%	\$658,894,846 12.47%	\$1,056,551,635 19.99%	\$5,284,463,460 100.00%
AT&T California				
direct	\$103,453,500 6.70%	\$152,072,946 6.70%	\$255,526,446 11.25%	
subcontracting	\$61,389,651 2.70%	\$115,566,959 5.09%	\$176,956,610 7.79%	
combined	\$164,843,151 7.26%	\$267,639,905 11.79%	\$432,483,056 19.05%	\$2,270,387,244 100.00%
AT&T Corp				
direct	\$11,801,169 2.08%	\$18,650,954 3.29%	\$30,452,123 5.37%	
subcontracting	\$5,638,734 0.99%	\$10,615,003 1.87%	\$16,253,737 2.87%	
combined	\$17,439,903 3.07%	\$29,265,957 5.16%	\$46,705,860 8.23%	\$567,164,289 100.00%
T-Mobile				
direct	\$7,124,000 0.61%	\$9,874,000 0.85%	\$16,998,000 1.47%	
subcontracting	\$7,475,000 0.64%	\$1,525,000 0.13%	\$9,000,000 0.78%	
combined	\$14,599,000 1.26%	\$11,399,000 0.98%	\$25,998,000 2.24%	\$1,159,738,000 100.00%
SDG&E				
direct	\$54,828,055 4.54%	\$83,410,948 6.91%	\$138,239,003 11.46%	
subcontracting	\$21,337,068 1.77%	\$61,213,494 5.07%	\$82,550,562 6.84%	
combined	\$76,165,123 6.31%	\$144,624,442 11.99%	\$220,789,565 18.30%	\$1,206,379,805 100.00%
SoCalGas				
direct	\$55,857,640 6.72%	\$87,899,351 10.57%	\$143,756,991 17.29%	
subcontracting	\$16,868,462 2.03%	\$19,662,719 2.36%	\$36,531,181 4.39%	
combined	\$72,726,102 8.75%	\$107,562,070 12.94%	\$180,288,172 21.68%	\$831,442,383 100.00%
Verizon California				
direct	\$1,379,966 0.61%	\$56,957,753 25.19%	\$58,337,719 25.80%	
subcontracting	\$5,813,195 2.57%	\$2,762,485 1.22%	\$8,575,680 3.79%	
combined	\$7,193,161 3.18%	\$59,720,238 26.41%	\$66,913,399 29.59%	\$226,110,458 100.00%
Verizon Wireless				
direct	\$213,150,666 9.65%	\$54,557,510 2.47%	\$267,708,176 12.12%	
subcontracting	\$72,135,388 3.27%	\$6,663,391 0.30%	\$78,798,779 3.57%	
combined	\$285,286,054 12.92%	\$61,220,901 2.77%	\$346,506,955 15.69%	\$2,208,878,022 100.00%
Total	\$1,311,398,754 5.59%	\$2,412,069,285 10.29%	\$3,723,468,039 15.88%	\$23,446,982,210 100.00%

Table 7a
2013 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2013 DVBE Procurement		2013 Total Procurement
AT&T Mobility	\$327,051	0.01%	\$3,603,825,320
Comcast	\$8,550	0.00%	\$289,163,327
Edison	\$40,876,013	1.17%	\$3,506,138,167
Sprint	\$3,545,739	0.27%	\$1,304,600,361
PG&E	\$125,463,043	2.28%	\$5,503,744,259
AT&T California	\$143,293,510	5.97%	\$2,399,476,119
AT&T Corp	\$923,909	0.17%	\$557,105,340
T-Mobile	\$1,746,000	0.11%	\$1,652,555,000
SDG&E	\$25,573,947	2.53%	\$1,010,387,745
SoCal Gas	\$19,735,696	2.09%	\$944,220,332
Verizon California	\$7,367,924	3.13%	\$235,691,344
Verizon Wireless	\$25,434	0.00%	\$2,379,034,477
Metro PCS	\$0	0.00%	\$216,622,000
TOTAL	\$368,886,816	1.56%	\$23,602,563,791
AT&T Long Distance	\$295,142	0.42%	\$70,911,535
AT&T Teleport Comm	\$0	0.00%	\$3,611,724
Citizens Comm	\$1,103,173	5.65%	\$19,530,397
Lodi Gas & Storage	\$0	0.00%	\$12,918,009
MCI / Verizon	\$31,074	0.15%	\$21,198,330
Pacific Power	\$0	0.00%	\$17,295,276
Century Link	\$239,002	0.20%	\$121,043,979
Cal Pacific Electric	\$0	0.00%	\$16,845,383
Southwest Gas	\$39,140	0.30%	\$13,226,434
SureWest	\$0	0.00%	\$17,545,537
TelePacific Comm	\$1,295	0.00%	\$76,767,163
TransBay Cable	\$0	0.00%	\$17,228,430

Wild Goose Storage	\$0	0.00%	\$14,207,300
XO California	\$0	0.00%	\$57,542,482
Cal Am Water	\$699,926	0.93%	\$75,006,098
Cal Water Service Co	\$1,388,013	1.21%	\$114,297,437
Golden State Water	\$24,230	0.02%	\$118,744,338
Park Water Co	\$16,908	0.06%	\$27,973,968
San Gabriel Water	\$233,093	0.54%	\$42,847,939
San Jose Water Co	\$1,437,732	1.56%	\$92,429,416
Suburban Water	\$0	0.00%	\$9,564,092
TOTAL	\$5,508,728	0.57%	\$960,735,267
GRAND TOTAL	\$374,395,544	1.52%	\$24,563,299,058

Table 7b
2012 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2012 DVBE Procurement		2012 Total Procurement
AT&T Mobility	\$843,255	0.03%	\$3,276,520,942
Comcast	\$9,637	0.00%	\$252,557,448
Edison	\$40,852,425	1.02%	\$3,986,137,761
Sprint	\$10,041,723	0.46%	\$2,177,202,398
PG&E	\$115,053,567	2.18%	\$5,284,463,460
AT&T California	\$113,256,816	4.99%	\$2,270,387,244
AT&T Corp	\$1,501,612	0.26%	\$567,164,289
T-Mobile	\$0	0.00%	\$1,159,738,000
SDG&E	\$42,331,909	3.51%	\$1,206,379,805
SoCal Gas	\$14,905,114	1.79%	\$831,442,383
Verizon California	\$4,123,700	1.82%	\$226,110,458
Verizon Wireless	\$146,068	0.01%	\$2,208,878,022
TOTAL	\$343,065,826	1.46%	\$23,446,982,210
AT&T Long Distance	\$176,433	0.21%	\$82,301,562
Citizens Comm	\$1,284,660	6.56%	\$19,575,411
Lodi Gas & Storage	\$7,120	0.04%	\$16,512,610
MCI / Verizon	\$183,788	0.72%	\$25,388,530
Pacific Power	\$0	0.00%	\$3,499,338
Qwest/Century Link	\$64	0.00%	\$29,540,567
Cal Pacific Electric	\$0	0.00%	\$15,058,026
Southwest Gas	\$0	0.00%	\$16,823,866
SureWest	\$0	0.00%	\$22,492,258
TelePacific Comm	\$596	0.00%	\$101,887,201
TransBay Cable	\$0	0.00%	\$10,406,522
TW Telecom	\$25,788	0.07%	\$35,544,695
Wild Goose Storage	\$0	0.00%	\$43,853,986
XO California	\$0	0.00%	\$67,066,060
Cal Am Water	\$482,915	0.66%	\$73,407,776
Cal Water Service Co	\$73,230	0.05%	\$139,501,572
Golden State Water	\$0	0.00%	\$85,542,648
Park Water Co	\$0	0.00%	\$25,221,069
San Gabriel Water	\$231,280	0.76%	\$30,489,937
San Jose Water Co	\$339,286	0.35%	\$96,313,252
Suburban Water	\$0	0.00%	\$21,872,719
TOTAL	\$2,805,160	0.29%	\$962,299,605
GRAND TOTAL	\$345,870,986	1.42%	\$24,409,281,815

Table 9a1
ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Pacific Gas & Electric

Table 9a1
ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Pacific Gas & Electric

	Product ¹	Unit	Asian-Pacific			African-American			Latino			Native American			Other			Minority Business Enterprise	Women Business Enterprise	Disabled Veteran Business	TOTAL WMDVBE	TOTAL PROCUREMENT
			Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal					
NATURAL GAS	SHORT TERM	\$	\$0	\$4,383,319	\$4,383,319	\$5,795,574	\$0	\$5,795,574	\$0	\$0	\$0	\$0	\$0	\$0	\$4,542,490	\$12,006,659	\$16,549,149	\$5,795,574	\$16,389,978	\$4,542,490	\$26,728,041	\$344,351,362
		%	0.00%	0.44%	0.44%	0.58%	0.00%	0.58%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.45%	1.20%	1.65%	0.58%	1.64%	0.45%	2.67%	
	LONG TERM	\$	\$0	\$44,940,700	\$44,940,700	\$26,299,935	\$0	\$26,299,935	\$38,294,672	\$0	\$38,294,672	\$20,611,923	\$0	\$20,611,923	\$2,160,297	\$16,722,565	\$18,882,863	\$85,206,530	\$61,663,266	\$2,160,297	\$149,030,093	\$655,956,178
		%	0.00%	4.49%	4.49%	2.63%	0.00%	2.63%	3.83%	0.00%	3.83%	2.06%	0.00%	2.06%	0.22%	1.67%	1.89%	8.52%	6.16%	0.22%	14.90%	
	TOTAL Natural Gas	\$	\$0	\$49,324,019	\$49,324,019	\$32,095,508	\$0	\$32,095,508	\$38,294,672	\$0	\$38,294,672	\$20,611,923	\$0	\$20,611,923	\$6,702,787	\$28,729,225	\$35,432,012	\$91,002,103	\$78,053,244	\$6,702,787	\$175,758,134	\$1,000,307,541
LPG	SHORT TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	LONG TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	TOTAL LPG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	Grand Total	TOTAL \$	\$0	\$49,324,019	\$49,324,019	\$32,095,508	\$0	\$32,095,508	\$38,294,672	\$0	\$38,294,672	\$20,611,923	\$0	\$20,611,923	\$6,702,787	\$28,729,225	\$35,432,012	\$91,002,103	\$78,053,244	\$6,702,787	\$175,758,134	\$1,000,307,541
		TOTAL %	0.00%	4.93%	4.93%	3.21%	0.00%	3.21%	3.83%	0.00%	3.83%	2.06%	0.00%	2.06%	0.67%	2.87%	3.54%	9.10%	7.80%	0.67%	17.57%	100.00%

¹ Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives

Table 9a2

ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southern California Edison

Table 9a2

ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southern California Edison

	Product ¹	Unit	Asian-Pacific			African-American			Latino			Native American			Other			Minority Business Enterprise	Women Business Enterprise	Disabled Veteran Business	TOTAL WMDVBE	TOTAL PROCUREMENT
			Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal					
NATURAL GAS	SHORT TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	LONG TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	TOTAL Natural Gas	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
LPG	SHORT TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	LONG TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000,000
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
	TOTAL LPG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000,000
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
Grand Total	TOTAL \$		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000,000
	TOTAL %		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%

¹ Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives. Product also excludes GHG and Fuel Cells related spend and associated fuel.

Table 9a3
ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southern California Gas

Table 9a3
ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southern California Gas

	Product	Unit	Asian-Pacific			African-American			Latino			Native American			Other			Minority Business Enterprise (MBE)	Women Business Enterprise	Disabled Veteran Business	TOTAL WMDVBE	TOTAL PROCUREMENT
			Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal					
NATURAL GAS	SHORT TERM	\$ ^{1,2,3}	\$3,144,821	\$80,805,768	\$ 83,950,589	\$ 49,509,573	\$ 22,535,033	\$ 72,044,606	\$23,936,322	\$ -	\$ 23,936,322	\$28,328,776	\$ -	\$ 28,328,776	\$ -	\$ -	\$ -	\$208,260,293	\$3,706,248	\$9,602,113	\$221,568,654	\$961,516,106
		%	0.2%	4.73%	4.91%	2.90%	1.32%	4.22%	1.40%	0.0%	1.40%	1.66%	0.0%	1.66%	0.0%	0.0%	0.0%	12.19%	0.22%	0.56%	12.97%	56.30%
	LONG TERM	\$	\$ -	\$ -	\$ -	\$ 75,277,419	\$16,576,191	\$ 91,853,610	\$ -	\$ -	\$ -	\$ 9,911,845	\$ -	\$ 9,911,845	\$ -	\$ -	\$ -	\$101,765,455	\$0	\$6,402,406	\$108,167,861	\$746,478,091
		%	0.0%	0.0%	0.0%	4.4%	0.97%	5.38%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.96%	0.00%	0.37%	6.33%	43.70%
	TOTAL Natural Gas	\$	\$3,144,821	\$ 80,805,768	\$ 83,950,589	\$ 20,626	\$ 4,483	\$ 25,109	\$ 23,936,322	\$ -	\$ 23,936,322	\$38,240,621	\$ -	\$ 38,240,621	\$ -	\$ -	\$ -	\$310,025,748	\$3,706,248	\$16,004,519	\$329,736,515	\$1,707,994,196
		%	0.2%	4.73%	4.91%	4.39%	0.96%	5.35%	1.40%	0.0%	1.40%	2.24%	0.0%	2.24%	0.0%	0.0%	0.0%	18.15%	0.22%	0.94%	19.31%	100.00%
LPG	SHORT TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.00%
	LONG TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	TOTAL LPG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Grand	TOTAL \$		\$6,289,642	\$80,805,768	\$ 87,095,410	\$ 124,786,992	\$ 39,111,224	\$ 163,898,216	\$23,936,322	\$ -	\$ 23,936,322	\$38,240,621	\$ -	\$ 38,240,621	\$ -	\$ -	\$ -	\$310,025,748	\$3,706,248	\$32,009,038	\$329,736,515	\$1,707,994,197
Total	TOTAL %		0.37%	4.73%	5.10%	7.31%	2.29%	9.60%	1.40%	0.00%	1.40%	2.24%	0.00%	2.24%	0.00%	0.00%	0.00%	18.15%	0.22%	1.87%	19.31%	100.00%

¹ Figures not exact due to rounding

² Does not include fixed costs; includes transportation costs

³ Native American includes gas from federally-recognized US tribes (sovereign nations) and Native American-owned companies

Table 9a4

ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southwest Gas

Table 9a4

ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southwest Gas

	Product ¹	Unit	Asian-Pacific			African-American			Latino			Native American			Other			Minority Business Enterprise	Women Business Enterprise	Disabled Veteran Business	TOTAL WMDVBE	TOTAL PROCUREMENT
			Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal					
NATURAL GAS	SHORT TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,754,703
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
	LONG TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,708,599
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
	TOTAL Natural Gas	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$49,463,302
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
LPG	SHORT TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	LONG TERM	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	TOTAL LPG	\$		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Grand Total	TOTAL \$		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$49,463,302
	TOTAL %		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%

¹ Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives

Table 10a1
ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - Pacific Gas & Electric

Table 10a1
ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - Pacific Gas & Electric

	Product ¹	Unit	Asian-Pacific			African-American			Latino			Native American			Other			Minority Business Enterprise	Women Business Enterprise	Service Disabled Veteran	Sub Contracting	TOTAL WMDVBE	TOTAL PROCUREMENT
			Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal						
Power Purchased	Renewable Power Products Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$53,654	\$0	\$53,654	\$0	\$0	\$0	\$0	\$0	\$0	\$53,654	\$0	\$0	\$39,088	\$92,741	\$1,541,946,758
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	
		\$ ²	\$0	\$0	\$0	\$0	\$0	\$0	\$53,654	\$0	\$53,654	\$0	\$0	\$0	\$0	\$0	\$0	\$53,654	\$0	\$0	\$0	\$53,654	\$115,094,170
	Non - Renewable Power Products Direct	% ²	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.05%	0.00%	0.05%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.05%	0.00%	0.00%	0.00%	0.05%	
		\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$85,892	\$85,892	\$1,404,590,292
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.01%	
		\$ ²	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$61,759	\$61,759	\$233,683,727
		% ²	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.03%	0.03%	
		\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$75,752,418
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
		\$ ²	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		% ²	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Fuels for Generation	Diesel Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$829,805	\$829,805	\$0	\$0	\$0	\$0	\$0	\$0	\$829,805	\$0	\$0	\$0	\$829,805	\$832,132
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	99.72%	99.72%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	99.72%	0.00%	0.00%	0.00%	99.72%	
	Nuclear Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$138,717,053
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	
	Natural Gas Direct	\$	\$0	\$19,147,341	\$19,147,341	\$9,002,150	\$0	\$9,002,150	\$10,763,398	\$0	\$10,763,398	\$2,838,732	\$0	\$2,838,732	\$0	\$0	\$0	\$41,751,620	\$17,200,243	\$3,367,125		\$62,318,989	\$443,727,460
		%	0.00%	4.32%	4.32%	2.03%	0.00%	2.03%	2.43%	0.00%	2.43%	0.64%	0.00%	0.64%	0.00%	0.00%	0.00%	9.41%	3.88%	0.76%		14.04%	
		\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$120,612,592
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	
Post 2011 ALL	Subtotal \$	\$ ²	\$0	\$19,147,341	\$19,147,341	\$9,002,150	\$0	\$9,002,150	\$10,817,051	\$829,805	\$11,646,856	\$2,838,732	\$0	\$2,838,732	\$0	\$0	\$0	\$42,635,079	\$17,200,243	\$3,367,125	\$61,759	\$63,264,206	\$1,052,667,134
	Subtotal %	% ²	0.00%	1.82%	1.82%	0.86%	0.00%	0.86%	1.03%	0.08%	1.11%	0.27%	0.00%	0.27%	0.00%	0.00%	0.00%	4.05%	1.63%	0.32%	0.01%	6.01%	
	Total \$	\$	\$0	\$19,147,341	\$19,147,341	\$9,002,150	\$0	\$9,002,150	\$10,817,051	\$829,805	\$11,646,856	\$2,838,732	\$0	\$2,838,732	\$0	\$0	\$0	\$42,635,079	\$17,200,243	\$3,367,125	\$124,979	\$63,327,427	\$3,726,178,705
	Total %	%	0.00%	0.51%	0.51%	0.24%	0.00%	0.24%	0.29%	0.02%	0.31%	0.08%	0.00%	0.08%	0.00%	0.00%	0.00%	1.14%	0.46%	0.09%	0.00%	1.70%	100.00%

¹Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives

²Includes only long term power procurement commitments after 2011 or as a result of RFOs after 2011

**This report for 2012 is on a cash basis and includes only transactions with payments made to WMDVBEs in 2012

Table 10a2
ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - Southern California Edison
ANNUAL ENERGY PRODUCT RESULTS BY ETHNICITY & WMDVBE CERTIFICATION¹

Table 10a2
ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - Southern California Edison

		Product ²	Unit	Asian-Pacific			African-American			Latino			Native American			Other			Minority Business Enterprise	Women Business Enterprise	Service Disabled Veteran	Sub Contracting	TOTAL WMDVBE	TOTAL PROCUREMENT	
				Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal							
Power Purchased	Renewable Power Products Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,394,619,235		
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
		\$ ³	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,337,463		
		% ³	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
	Non - Renewable Power Products Direct	Physical	\$	\$0	\$0	\$0	\$6,248,478	\$0	\$6,248,478	\$9,648,718	\$0	\$9,648,718	\$0	\$0	\$0	\$0	\$13,867,777	\$13,867,777	\$15,897,195	\$13,867,777	\$0	\$2,830,063	\$32,595,036	\$1,662,588,781	
			%	0.00%	0.00%	0.00%	0.38%	0.00%	0.38%	0.58%	0.00%	0.58%	0.00%	0.00%	0.00%	0.00%	0.83%	0.83%	0.96%	0.83%	0.00%	0.17%	1.96%		
			\$ ³	\$0	\$0	\$0	\$6,248,478	\$0	\$6,248,478	\$9,648,718	\$0	\$9,648,718	\$0	\$0	\$0	\$0	\$13,867,777	\$13,867,777	\$15,897,195	\$13,867,777	\$0	\$2,606,462	\$32,371,435	\$412,712,201	
			% ³	0.00%	0.00%	0.00%	1.51%	0.00%	1.51%	2.34%	0.00%	2.34%	0.00%	0.00%	0.00%	0.00%	3.36%	3.36%	3.85%	3.36%	0.00%	0.63%	7.84%		
		Financial	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$92,786,369	
			%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
			\$ ³	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,125	
			%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Fuels for Generation	Diesel Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,347,544		
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
	Nuclear Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$58,034,354		
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%			
	Natural Gas Direct	Physical	\$	\$0	\$31,775,430	\$31,775,430	\$5,881,650	\$0	\$5,881,650	\$56,681,885	\$0	\$56,681,885	\$60,110,397	\$0	\$60,110,397	\$0	\$222,317	\$222,317	\$122,673,932	\$31,997,747	\$0		\$154,671,680	\$480,541,811	
			%	0.00%	6.61%	6.61%	1.22%	0.00%	1.22%	11.80%	0.00%	11.80%	12.51%	0.00%	12.51%	0.00%	0.05%	0.05%	25.53%	6.66%	0.00%		32.19%		
		Financial	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$47,292,430		
			%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%		
Post 2011	Subtotal ¹	\$	\$0	\$31,775,430	\$31,775,430	\$12,130,128	\$0	\$12,130,128	\$66,330,603	\$0	\$66,330,603	\$60,110,397	\$0	\$60,110,397	\$0	\$14,090,095	\$14,090,095	\$138,571,128	\$45,865,525	\$0	\$2,606,462	\$187,043,115	\$1,014,277,928		
	Subtotal	%	0.00%	3.13%	3.13%	1.20%	0.00%	1.20%	6.54%	0.00%	6.54%	5.93%	0.00%	5.93%	0.00%	1.39%	1.39%	13.66%	4.52%	0.00%	0.26%	18.44%			
ALL	Total ⁴	\$	\$0	\$31,775,430	\$31,775,430	\$12,130,128	\$0	\$12,130,128	\$66,330,603	\$0	\$66,330,603	\$60,110,397	\$0	\$60,110,397	\$0	\$14,090,095	\$14,090,095	\$138,571,128	\$45,865,525	\$0	\$2,830,063	\$187,266,716	\$3,744,210,524		
	Total	%	0.00%	0.85%	0.85%	0.32%	0.00%	0.32%	1.77%	0.00%	1.77%	1.61%	0.00%	1.61%	0.00%	0.38%	0.38%	3.70%	1.22%	0.00%	0.08%	5.00%	100.00%		

1 This report is on a cash basis and includes only transactions with payments made to WMDVBEs in 2013.
2 Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives.
Product also excludes GHG and Fuel Cells related spend and associated fuel.
3 Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011.
4 Includes all power procurement commitments.

Table 10a3
ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - San Diego Gas and Electric³

Table 10a3
ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - San Diego Gas and Electric

		Product¹	Unit	Asian-Pacific			African-American			Latino			Native American			Other			Minority Business	Women Business	Service Disabled	Sub Contracting	TOTAL WMDVBE	TOTAL PROCUREMENT
				Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal						
Power Purchased	Renewable Power Products Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$146,405	\$146,405	\$0	\$146,405	\$0	\$614,772	\$761,177	\$293,064,327
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.05%	0.05%	0.00%	0.05%	0.00%	0.21%	0.26%	
		\$²	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$146,405	\$146,405	\$0	\$146,405	\$0	\$109,692	\$256,097	\$31,344,210
		%²	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.47%	0.47%	0.00%	0.47%	0.00%	0.35%	0.82%	
	Non - Renewable Power Products Direct	Physical	\$	\$0	\$0	\$0	\$1,921,600	\$0	\$1,921,600	\$1,709,307	\$0	\$1,709,307	\$0	\$0	\$0	\$0	\$505,920	\$505,920	\$3,630,907	\$505,920	\$0	\$0	\$4,136,827	\$339,207,993
			%	0.00%	0.00%	0.00%	0.57%	0.00%	0.57%	0.50%	0.00%	0.50%	0.00%	0.00%	0.00%	0.00%	0.15%	0.15%	1.07%	0.15%	0.00%	0.00%	1.22%	
			\$²	\$0	\$0	\$0	\$1,921,600	\$0	\$1,921,600	\$1,709,307	\$0	\$1,709,307	\$0	\$0	\$0	\$505,920	\$505,920	\$3,630,907	\$505,920	\$0	\$0	\$4,136,827	\$136,035,560	
			%²	0.00%	0	0	0.014128613	0	0.014128613	1.26%	0.00%	1.26%	0.00%	0.00%	0.00%	0.00%	0.37%	0.37%	2.67%	0.37%	0.00%	0.00%	3.04%	
			\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$32,330,372	
		Financial	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
			\$²	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,957,366
			%²	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
			\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
			%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Fuels for Generation	Diesel Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		
	Nuclear Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		
	Natural Gas Direct	Physical	\$	\$0	\$39,326,069	\$39,326,069	\$39,448,133	\$0	\$39,448,133	\$5,562,405	\$0	\$5,562,405	\$17,720,676	\$0	\$17,720,676	\$17,407,915	\$22,540,202	\$39,948,117	\$62,731,214	\$61,866,271	\$17,407,915		\$142,005,400	\$300,223,991
			%	0.00%	13.10%	13.10%	13.14%	0.00%	13.14%	1.85%	0.00%	1.85%	5.90%	0.00%	5.90%	5.80%	7.51%	13.31%	20.89%	20.61%	5.80%		47.30%	
			\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		Financial	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		
			\$²	\$0	\$39,326,069	\$39,326,069	\$41,369,733	\$0	\$41,369,733	\$7,271,712	\$0	\$7,271,712	\$17,720,676	\$0	\$17,720,676	\$17,407,915	\$23,192,527	\$40,600,442	\$66,362,121	\$62,518,596	\$17,407,915	\$109,692	\$146,398,324	
			%²	0.00%	8.29%	8.29%	8.72%	0.00%	8.72%	1.53%	0.00%	1.53%	3.73%	0.00%	3.73%	3.67%	4.89%	8.56%	13.98%	13.17%	3.67%	0.02%	30.85%	
ALL	Post 2011	Subtotal	\$	\$0	\$39,326,069	\$39,326,069	\$41,369,733	\$0	\$41,369,733	\$7,271,712	\$0	\$7,271,712	\$17,720,676	\$0	\$17,720,676	\$17,407,915	\$23,192,527	\$40,600,442	\$66,362,121	\$62,518,596	\$17,407,915	\$614,772	\$146,903,404	\$964,826,683
		Total %	%	0.00%	4.08%	4.08%	4.29%	0.00%	4.29%	0.75%	0.00%	0.75%	1.84%	0.00%	1.84%	1.80%	2.40%	4.21%	6.88%	6.48%	1.80%	0.06%	15.23%	100.00%

¹Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives

²Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011

³Prior years reports were prepared on an accrual basis. The report for 2012 is on a cash basis.