

ATTACHMENT C

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156
WMDVLGBTBE Annual Report/Annual Plan - Table of Contents		

G.O. #156 Section		Page Number
	Annual Report	
9.1.1	Description of WMDVLGBTBE Program Activities During the Previous Calendar Year	1
9.1.2	WMDVLGBTBE Annual Results by Ethnicity	2
9.1.2	WMDVLGBTBE Direct Procurement by Product and Service Categories	3
9.1.2	WMDVLGBTBE Subcontractor Procurement by Product and Service Categories	4
9.1.2	WMDVLGBTBE Procurement by Standard Industrial Categories	5
9.1.2	Number of WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse	6
9.1.2	Description of Number of WMDVLGBTBE Suppliers with California Majority Workforce	7
9.1.3	WMDVLGBTBE Program Expenses	8
9.1.4	Description of Progress in Meeting or Exceeding Set Goals	9
9.1.4	WMDVLGBTBE Results and Goals	10
9.1.5	Description of Prime Contractor Utilization of WMDVLGBTBE Subcontractors	11
9.1.5	Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors	12
9.1.6	A List of WMDVLGBTBE Complaints Received and Current Status	13
9.1.7	Description of Efforts to Recruit WMDVLGBTBE Suppliers in Low Utilization Categories	14
9.1.11	WMDVLGBTBE Fuel Procurement	15
	Annual Plan	
10.1.1	WMDVLGBTBE Annual SHORT, MID, AND LONG-TERM Goals	16
10.1.2	Description of WMDVLGBTBE Planned Program Activities for the Next Calendar Year	17
10.1.3	Plans for Recruiting WMDVLGBTBE Suppliers in Low Utilization Areas	18
10.1.4	Plans for Recruiting WMDVLGBTBE Suppliers Where Unavailable	19
10.1.5	Plans for Encouraging Prime Contractors to Subcontract WMDVLGBTBE Suppliers	20
10.1.6	Plans for Complying with WMDVLGBTBE Program Guidelines	21

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.1
Description of WMDVLGBTBE Program Activities During the Previous Calendar Year		

Line No.	A description of WMDVLGBTBE program activities engaged in during the previous calendar year. Internal program activities.
1	<p>Lodi Gas Storage, L.L.C.'s engineering and operations staff are making purchasing decisions, and they are fully aware of and engaged with the G.O. #156 Program.</p>
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

Line No.	A description of WMDVLGBTBE program activities engaged in during the previous calendar year. External program activities.	
26	<p>Lodi Gas Storage, L.L.C.'s engineering and operations staff are making purchasing decisions, and they are fully aware of and engaged with the G.O. #156 Program.</p>	
27		
28		
29		
30		
31		
32		<p>Additionally, LGS encourages the prospective contractors for construction or construction related services to consider including WMDVLGBTBE firms in their sub-contracting practices.</p>
33		
34		
35		
36		
37		<p>LGS participated in the CPUC/Joint Utilities San Ramon Business Expo on November 1, 2018. The event included: a panel discussion on how to navigate procurement opportunities with utilities; one-on-one meetings with procurement representatives from utility companies, local/state agencies, and others; a vendor/resource fair; and workshops.</p>
38		
39		
40		
41		
42		
43		
44		
45		
46		
47		
48		
49		
50		

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.2
WMDVLGBTBE Annual Results by Ethnicity		

			Year of Report - 2018			
			Direct	Sub	Total \$	%
1	Minority Male	Asian Pacific American	\$0	\$0	\$0	0.00%
2		African American	\$0	\$0	\$0	0.00%
3		Hispanic American	\$16,036	\$0	\$16,036	0.37%
4		Native American	\$0	\$0	\$0	0.00%
5		Total Minority Male	\$16,036	\$0	\$16,036	0.37%
6	Minority Female	Asian Pacific American	\$0	\$0	\$0	0.00%
7		African American	\$0	\$0	\$0	0.00%
8		Hispanic American	\$0	\$0	\$0	0.00%
9		Native American	\$0	\$0	\$0	0.00%
10		Total Minority Female	\$0	\$0	\$0	0.00%
11	Total Minority Business Enterprise (MBE)		\$16,036	\$0	\$16,036	0.37%
12	Women Business Enterprise (WBE)		\$136,108	\$0	\$136,108	3.15%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$0	\$0	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		\$0	\$0	\$0	0.00%
15	Other 8(a)*		\$0	\$0	\$0	0.00%
16	TOTAL WMDVLGBTBE		\$152,144	\$0	\$152,144	3.53%
17	Net Procurement**		\$4,315,481			

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS
 Direct - DIRECT PROCUREMENT
 Sub - SUBCONTRACTOR PROCUREMENT
 % - PERCENTAGE OF NET PROCUREMENT

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.2
WMDVLGBTBE Direct Procurement by Product and Service Categories		

				Products		Services		Total	
				\$	%	\$	%	\$	%
1	Minority Male	Asian Pacific American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
2		African American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
3		Hispanic American	Direct	\$16,036	0.00%	\$0	0.00%	\$16,036	0.00%
4		Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
5		Total Minority Male	Direct	\$16,036	0.37%	\$0	0.00%	\$16,036	0.37%
6	Minority Female	Asian Pacific American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
7		African American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
8		Hispanic American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
9		Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
10		Total Minority Female	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
11	Total Minority Business Enterprise (MBE)		Direct	\$16,036	0.37%	\$0	0.00%	\$16,036	0.37%
12	Women Business Enterprise (WBE)		Direct	\$28,364	0.66%	\$107,745	2.50%	\$136,108	3.15%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
15	Other 8(a)*		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
16	TOTAL WMDVLGBTBE		Direct	\$44,400	1.03%	\$107,745	2.50%	\$152,144	3.53%

17	Total Product Procurement	\$44,400
18	Total Service Procurement	\$107,745

19	Net Procurement**	\$4,315,481
----	--------------------------	--------------------

20	Total Number of WMDVLGBTBEs that Received Direct Spend	4
----	---	---

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS
 Direct - DIRECT PROCUREMENT
 Sub - SUBCONTRACTOR PROCUREMENT
 % - PERCENTAGE OF NET PROCUREMENT

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.2
WMDVLGBTBE Subcontractor Procurement by Product and Service Categories		

				Products		Services		Total	
				\$	%	\$	%	\$	%
1	Minority Male	Asian Pacific American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
2		African American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
3		Hispanic American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
4		Native American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
5		Total Minority Male	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
6	Minority Female	Asian Pacific American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
7		African American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
8		Hispanic American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
9		Native American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
10		Total Minority Female	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
11	Total Minority Business Enterprise (MBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
12	Women Business Enterprise (WBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
15	Other 8(a)*		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
16	TOTAL WMDVLGBTBE		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%

17	Total Product Procurement	\$0
18	Total Service Procurement	\$0

19	Net Procurement**	\$0
----	--------------------------	------------

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS
 Direct - DIRECT PROCUREMENT
 Sub - SUBCONTRACTOR PROCUREMENT
 % - PERCENTAGE OF NET PROCUREMENT

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G. O. #156 Sec 9.1.2
WMDVLGBTBE Procurement by Standard Industrial Categories		

SIC Category	Asian Pacific American		African American		Hispanic American		Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)**	Total WMDVLGBTBE	Total Dollars	
	Male	Female	Male	Female	Male	Female	Male	Female								
TOTAL	\$	\$0	\$0	\$0	\$0	\$16,036	\$0	\$0	\$0	\$16,036	\$136,108	\$0	\$0	\$0	\$152,144	\$4,315,481
	%	0.0%	0.0%	0.0%	0.0%	0.4%	0.0%	0.0%	0.0%	0.4%	3.2%	0.0%	0.0%	0.0%	3.5%	

Total Product Procurement	\$44,400
Total Service Procurement	\$107,745
Net Procurement***	\$4,315,481

NOTE:*FIRMS WITH MULIT MINORITY OWNERSHIP STATUS
 **FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 ***NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS
 TOTAL DOLLARS - TOTAL PROCUREMENT DOLLAR AMOUNT IN THE SPECIFIC SIC CATEGORY
 % - PERCENTAGE OF TOTAL DOLLARS

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G. O. #156 Sec 9.1.2 (D.11-05-019 & D.06-11-028)
Number of WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse		

Data on Number of Suppliers												
# WMDVLGBTBEs	Revenue Reported to CHS						Utility-Specific 2018 Summary					
	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million												
Under \$5 million		2				2		2				2
Under \$10 million												
Above \$10 million	1	1				2	1	1				2
TOTAL	1	3	0	0	0	4	1	3	0	0	0	4

Revenue and Payment Data												
WMDVLGBTBE \$M	Revenue Reported to CHS						Utility-Specific 2018 Summary					
	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million		\$ -		\$ -		\$ -						\$ -
Under \$5 million		\$ 6,060,861				\$ 6,060,861		\$ 124,699.51				\$ 124,699.51
Under \$10 million						\$ -						\$ -
Above \$10 million	\$ 21,374,833	\$ 51,029,398				\$ 72,404,231	\$ 16,035.53	\$ 11,408.98				\$ 27,444.51
TOTAL	\$ 21,374,833	\$ 57,090,259	\$ -	\$ -	\$ -	\$ 78,465,092	\$ 16,035.53	\$ 136,108.49	\$ -	\$ -	\$ -	\$ 152,144.02

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 CHS: SUPPLIER CLEARINGHOUSE

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.2
Description of WMDVLGBTBEs with CA Majority Workforce		

Out of the four (4) diverse vendors included by Lodi Gas Storage, L.L.C. in this report, it is the understanding of Lodi Gas Storage that three of the four vendors have a majority of their workforce working in California.

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.3
WMDVLGBTBE Program Expenses		

Expense Category	Year (Actual)
Wages	\$13,200
Other Employee Expenses	\$450
Program Expenses	\$500
Reporting Expenses	\$0
Training	\$0
Consultants	\$0
Other	\$0
TOTAL	\$14,150

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.4
Description of Progress in Meeting or Exceeding Set Goals		

Line No.	A description of progress in meeting or exceeding set goals and an explanation of any circumstances that may have caused the utility to fall short of its goals.
1	
2	
3	
4	
5	
6	
7	
8	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	
29	
30	
31	
32	
33	
34	
35	
36	
37	
38	
39	
40	
41	
42	
43	
44	

Category	Current Year Results	Current Year Goals
Minority Men	0.372%	2.000%
Minority Women	0.000%	1.500%
Minority Business Enterprise (MBE)	0.372%	3.500%
Women Business Enterprise (WBE)	3.154%	2.500%
Subtotal Women, Minority Business Enterprise (WMBE)	3.526%	6.000%
Service Disabled Veteran Business Enterprise (DVBE)	0.00%	1.500%
Lesbian, Gay, Bisexual or Transgender Individual-owned Business Enterprise (LGBTBE)	0.000%	0.000%
Total WMDVLGBTBE	3.526%	7.500%

As LGS is a small company involved in a business with very specific technical needs (underground gas storage), there are few vendors which have the necessary expertise that qualify under the WMDVLGBTBE requirements. LGS has endeavored to seek out WMDVLGBTBE qualified businesses to provide services as they have been needed.

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.4
WMDVLGBTBE Results and Goals		

Category	2018 Results	2018 Goals
Minority Men	0.37%	2.00%
Minority Women	0.00%	1.50%
Minority Business Enterprise (MBE)	0.37%	3.50%
Women Business Enterprise (WBE)	3.15%	2.50%
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.00%	0.00%
Disabled Veteran Business (DVBE)	0.00%	1.50%
TOTAL WMDVLGBTBE	3.53%	7.50%

% - PERCENTAGE OF NET PROCUREMENT

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.5
Description of Prime Contractor Utilization of WMDVLGBTBE Subcontractors		

Lodi Gas Storage, L.L.C.'s engineering and operations staff are making purchasing decisions, and they are fully aware of and engaged with the G.O. #156 Program.

Additionally, LGS encourages the prospective contractors for construction or construction related services to consider including WMDVLGBTBE firms in their sub-contracting practices.

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.5
Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors		

	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLGBTBE
Direct \$	\$16,036	\$0	\$16,036	\$136,108	\$0	\$0	\$0	\$152,144
Subcontracting \$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total \$	\$16,036	\$0	\$16,036	\$136,108	\$0	\$0	\$0	\$152,144

Direct %	0.37%	0.00%	0.37%	3.15%	0.00%	0.00%	0.00%	3.53%
Subcontracting %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total %	0.37%	0.00%	0.37%	3.15%	0.00%	0.00%	0.00%	3.53%

Net Procurement**	\$4,315,481
--------------------------	--------------------

NOTE: *FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE

**NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS

% - PERCENTAGE OF NET PROCUREMENT

Direct - DIRECT PROCUREMENT

Sub - SUBCONTRACTOR PROCUREMENT

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.6
A List of WMDVLGBTBE Complaints Received and Current Status		

Line No.	A list of WMDVLGBTBE complaints received during the past year, accompanied by a brief description of the nature of each complaint and its resolution or current status.
1	LGS received <u>no complaints</u> during the last year.
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	
29	
30	
31	
32	
33	
34	
35	
36	
37	
38	
39	
40	
41	
42	
43	
44	
45	
46	
47	
48	
49	
50	
51	
52	
53	

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.7
Description of Efforts to Recruit WMDVLGBTBE Suppliers in Low Utilization Categories		

Lodi Gas Storage, L.L.C.'s engineering and operations staff are making purchasing decisions, and they are fully aware of and engaged with the G.O. #156 Program.

Additionally, LGS encourages the prospective contractors for construction or construction related services to consider including WMDVLGBTBE firms in their sub-contracting practices.

LGS participated in the CPUC/Joint Utilities San Ramon Business Expo on November 1, 2018. The event included: a panel discussion on how to navigate procurement opportunities with utilities; one-on-one meetings with procurement representatives from utility companies, local/state agencies, and others; a vendor/resource fair; and workshops.

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 9.1.11
WMDVLGBTBE Fuel Procurement		

N/A

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 10.1.2
Description of WMDVLGBTBE Planned Program Activities for the Next Calendar Year		

Internal program activities

Lodi Gas Storage, L.L.C. has only two operating facilities in California; the main storage site is in San Joaquin County; there is also one in Solano County. Procurement activities are extremely limited there, as the needs of the facility have moved more towards continued operating as opposed to expansion. The required nature of goods has also changed and allowed for increased WMDVLGBTBE percent use. The Gas Storage market tends to be volatile, and thus WMDVLGBTBE spending will also be based on customer demand for Gas Storage use. Due to the limited number of purchases that are made, the employment of a full time procurement specialist is not justified. The Operations Manager and Office Administrator will continue to work on due diligence as far as making the local supply network aware of various materials and service opportunities.

External program activities

Lodi Gas Storage, L.L.C. was a participant at the Small Business Enterprise Expo in San Ramon in November 2018 and will continue in its efforts to participate in such events, and support other programs related to supplier diversity.

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 10.1.3
Plans for Recruiting WMDVLGBTBE Suppliers in Low Utilization Areas		

Lodi Gas Storage, L.L.C. will continue to monitor expenditures in the subject categories where utilization of diverse suppliers' has been historically low. We will continue to monitor accounting reports in order to identify the magnitude of expenditures in these areas and determine if our efforts may have a tangible impact. Although we hope to take advantage of opportunities in these areas, it is our intent to focus our supplier diversity efforts where we can maximize our expenditures with verified suppliers regardless of category.

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 10.1.4
Plans for Recruiting WMDVLGBTBE Suppliers Where Unavailable		

Lodi Gas Storage, L.L.C. will continue to monitor expenditures in the subject categories where utilization of diverse suppliers' has been historically low. We will continue to monitor accounting reports in order to identify the magnitude of expenditures in these areas and determine if our efforts may have a tangible impact. Although we hope to take advantage of opportunities in these areas, it is our intent to focus our supplier diversity efforts where we can maximize our expenditures with verified suppliers regardless of category.

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 10.1.5
Plans for Encouraging Prime Contractors to Subcontract WMDVLGBTBE Suppliers		

Lodi Gas Storage, L.L.C. has communicated with prime contractors, to see if they are eligible for certification by directing them to the webpage in order for them to apply online, on the Supplier's Clearinghouse. Lodi Gas Storage, L.L.C. continues to encourage its prime suppliers and contractors to contact the Clearinghouse for a list of certified WMDVLGBTBE's not currently verified by the Clearinghouse. The program administrator will continue to assist plant personnel that have procurement authority to encourage prime contractors to include verified minority suppliers.

Lodi Gas Storage, L.L.C.	Year of Report - 2018	G.O. #156 Sec. 10.1.6
Plans for Complying with WMDVLGBTBE Program Guidelines		

Lodi Gas Storage, L.L.C.'s senior management team have been introduced to the GO156 initiative, and are fully committed to supporting the company's Supplier Diversity Program. The company will strive to comply with the provisions and requirements of GO156 and will work with the CPUC in the ongoing implementation of program goals and objectives.