

DISCOVERING NEW POSSIBILITIES

Supplier Diversity 2018 Annual Report / 2019 Annual Plan



TABLE OF CONTENTS

2018 ANNUAL REPORT

Message from Executives	2
Supplier Diversity Highlights and Spend Results	3
9.1.1 Internal/External Activities	4
9.1.2 Summary of Purchases and/or Contracts	11
9.1.3 Program Expenses	11
9.1.4 Results and Goals	11
9.1.5 Subcontractors	12
9.1.6 Complaints	12
9.1.7 Diverse Suppliers in Low-Utilization Areas	12
9.1.8 Retention of All Documents/Data	15
9.1.9 Additional WMDVLGBTBE Activities	16
Pathway to 2030	18

2019 ANNUAL PLAN

10.1.1 WMDVLGBTBE Annual Short-, Mid- and Long-Term Goals	20
10.1.2 Planned Internal/External Activities	20
10.1.3 Recruitment Plans for Suppliers in Low-Utilization Areas	21
10.1.4 Plans for Recruitment in Excluded Categories	21
10.1.5 Planned Subcontracting Activities	21
10.1.6 Program Compliance	22

2018 ANNUAL REPORT / POWER PROCUREMENT

9.1.11.A Participation Results by Energy Category	22
9.1.11.B Market Conditions and Outreach	22

2018 ANNUAL REPORT / FUEL PROCUREMENT FOR NON-GENERATION

9.1.11.A Participation Results by Fuel Category	25
9.1.11.B Market Conditions and Outreach	25

ATTACHMENTS

WMDVLGBTBE Direct Procurement by Product and Service Categories	26
WMDVLGBTBE Subcontractor Procurement by Product and Service Categories	27
WMDVLGBTBE Procurement by Standard Industrial Classifications	28
Number of WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse	30

DISCLAIMER: The numeric results and information contained within this report reflect calculations and information known to SCE at a point in time, prior to March 1, 2019.

Creating a blueprint for others to follow in a new energy paradigm.
Providing access to clean, affordable energy to improve air quality and human health. Helping California meet its clean air targets and reduce the impacts of climate change.

DISCOVERING NEW POSSIBILITIES

At Southern California Edison (SCE), we are investing our resources in fighting climate change and reducing air pollution. With our goal to double carbon-free energy, accelerate electric transportation, and expand the use of electricity in homes and businesses – all by 2030 – we know we can't achieve this alone.

Now more than ever, we are relying on our partnerships with small and diverse businesses as we focus on opportunities in clean energy, efficient electrification, and building the grid of the future. These alliances are leading to new possibilities for our suppliers to become discoverable, develop capabilities in areas where we have the greatest need, and deliver innovative solutions and value.

We remain committed to helping diverse firms gain access to contract opportunities in traditional and new sourcing areas while bringing economic benefits as well as job growth to local communities. To ensure they join us on our journey, we are continuing our investments in supplier development, including technical assistance and mentoring, and targeted outreach. These have been key to our supplier diversity success.

Only together can we discover new possibilities for a clean energy future.

MESSAGE FROM EXECUTIVES



Ron Nichols (left) and Kevin Payne

“Throughout SCE’s history, and aligned with our company values, we have pursued opportunities to learn, improve, and grow. *Energy for What’s Ahead*® is more than our tagline – it is a call to action to explore new paths to meet the needs of today, work with others to create more value in our society, and discover new possibilities. Join us on our journey.”

We are pleased to report another year of supplier diversity success, achieving greater than 40% spend with diverse business enterprises for the sixth consecutive year. Our sincere thank you to each internal stakeholder, community organization, and supplier partner for your ongoing commitment to diversity and inclusion.

Southern California Edison (SCE) has over 130 years of rich history, service, and support to our customers, employees, suppliers, and the community at large. We serve more than 15 million customers in one of the most diverse regions in the nation. We employ over 12,000 people of different backgrounds, ethnicities, and genders. We purchase over \$2 billion in goods and services from small and diverse business enterprises. We donate \$20 million from shareholder funds annually in the areas of education, public safety, civic engagement, and the environment. SCE is proud of these contributions, which help build and maintain a bright future for many California communities.

The electric power industry, our company, and the state have been facing a challenge – climate change – that has created a fresh sense of urgency to make our energy infrastructure stronger, smarter, and cleaner. In 2018, SCE employees and supplier partners continued to work on upgrading the power distribution grid by replacing various equipment and integrating new technologies. We connected 433 megawatts of capacity of solar generation to the grid, and we’re pleased to report that about 45% of the power we delivered came from carbon-free sources.

Other important work included ongoing efforts to reduce the impact that more frequent and severe wildfires can have on our customers, communities, and the environment. Our activities included enhancing design and construction standards, vegetation management, and deploying technologies to make the energy grid more reliable and resilient. In addition, SCE helped form the BRITE Coalition of more than 1,000 engaged stakeholders focused on building a more resilient California for tomorrow’s economy.

SCE is on a journey to develop an electric grid that increases reliability and supports the transition to a clean and sustainable energy future. Our Clean Power and Electrification Pathway aims to help the state achieve its clean air objectives at the lowest possible cost to customers. As an example, last year we achieved a major milestone with one of our key transportation initiatives, the Charge Ready Pilot project, installing 1,000 electric vehicle charging ports across our service territory. Importantly, the work was completed with our diverse suppliers.

There is more work to be done and achieving our various objectives will require building relationships with a broad set of partners, including diverse firms. As our business needs and requirements change with the industry transformation, we will leverage new sourcing channels, engage with new partners, and continue to expand our investment in supplier development initiatives so that small and diverse businesses can grow with us and thrive. A rich pipeline of diverse and ready anytime suppliers is critical to SCE’s mission to safely deliver reliable, affordable, and clean power to our customers and communities.


KEVIN PAYNE, Chief Executive Officer | SOUTHERN CALIFORNIA EDISON

RON NICHOLS, President | SOUTHERN CALIFORNIA EDISON

2018 HIGHLIGHTS

**\$2.13
BILLION** 
OR 46.73% SPENT WITH DIVERSE FIRMS

580 
DIVERSE SUPPLIERS

**\$422+
MILLION** 
DIVERSE SUBCONTRACTING SPEND

120+ 
OUTREACH EVENTS
SPONSORED AND/OR SUPPORTED

9 DIVERSE FIRMS 
AMONG SCE'S TOP 20 SUPPLIERS

70 EDGE WORKSHOPS 

1,500+ 
EDGE WORKSHOP ATTENDEES
REPRESENTING 1,200+ FIRMS

100% 
DIVERSE SPEND IN LPG NON-GENERATION FUELS

\$2.75  **BILLION** OF SCE'S CAPITAL
MARKET TRANSACTIONS
CO-MANAGED BY >>>> **17** DIVERSE FIRMS

SPEND RESULTS

WOMEN, MINORITY, DISABLED
VETERAN, LESBIAN, GAY,
BISexual, AND TRANSGENDER
BUSINESS ENTERPRISES

	2018	\$2.13B	46.73%
2017	\$1.72B	43.92%	
2016	\$1.68B	44.74%	
2015	\$1.82B	42.9%	

WOMEN BUSINESS
ENTERPRISES

	2018	\$756M	16.54%
2017	\$582M	14.82%	
2016	\$633M	16.81%	
2015	\$688M	16.1%	

MINORITY BUSINESS
ENTERPRISES

	2018	\$1.27B	27.97%
2017	\$1.08B	27.57%	
2016	\$994M	26.39%	
2015	\$1.04B	24.6%	

DISABLED VETERAN
BUSINESS ENTERPRISES

	2018	\$100M	2.20%
2017	\$58M	1.50%	
2016	\$56M	1.50%	
2015	\$92M	2.2%	

LESBIAN, GAY, BISEXUAL,
AND TRANSGENDER
BUSINESS ENTERPRISES

	2018	\$995K	0.02%
2017	\$1.08M	0.03%	
2016	\$1.11M	0.03%	
2015	N/A	N/A	

DIVERSE
SUBCONTRACTING

	2018	\$422M	19.78%
2017	\$329M	19.11%	
2016	\$321M	19.06%	
2015	\$424M	23.1%	

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category

Diverse Subcontracting Percentages calculation based on WMDVLGBTBE Total Spend

INTERNAL/EXTERNAL ACTIVITIES (9.1.1)

As we strive to create a clean energy future, we remain firmly committed to building on our momentum in supplier diversity. This means continuing to work with our internal and external partners to include diverse suppliers in our procurement activities, ensuring these firms are contract-ready to do business with SCE, and helping them develop the skills needed to join us on our clean power and electrification pathway.

Throughout 2018, we kept supplier diversity at the forefront with our internal teams and more than 50 business advocacy partners. Our activities led to \$2.13 billion, or 46.73%, spend with women, minority, disabled veteran, lesbian, gay, bisexual, and transgender business enterprises. This was the sixth straight year we achieved over 40% diverse spend.

INTERNAL ACTIVITIES

Supplier diversity is a sound business strategy and contracting with diverse business enterprises continues to be a corporate goal tied to compensation for all employees. Through productive partnerships with internal stakeholders, Supplier Diversity and Development facilitates the inclusion and development of diverse firms. Our year-over-year success is driven by the following collaborative activities and efforts.

SUPPLIER DIVERSITY AND DEVELOPMENT LEADERSHIP COUNCIL

The purpose of our Supplier Diversity and Development Leadership Council (SDDLC) is to elevate awareness of and engagement with supplier diversity goals and program activities. This group of senior leaders representing various operating units is led by our chief procurement officer. They serve as an advisory council on a variety of supplier diversity topics, including goals, policies, strategies, supplier challenges, and more.

SUPPLIER DIVERSITY SPEND GOALS

Our corporate goal is to achieve greater than 40% spend with diverse firms. Supplier diversity spend targets at the operating unit level were established to support the overall corporate goal. The Supplier Diversity and Development team annually administers a planning activity that includes forecasting spend targets and evaluating potential impacts. Operating units receive a monthly spend report to monitor and assess their goal progress.

REPORTING PROCESS AND TOOLS

We employ a number of tools to monitor and report our diverse spend performance. Internal stakeholders utilize these resources to evaluate key metrics, such as contract awards, spend by General Order 156 categories, prime supplier Tier 2 subcontracting performance, etc. Consistent with our values of excellence and continuous improvement, we regularly review our processes, policies, and procedures for enhancement opportunities.

In 2018, SCE implemented a new third-party Tier 2 reporting system to streamline the monthly reporting process for prime suppliers recording subcontracting spend with diverse firms. The new system includes a dashboard-based tool with visual representation of spend data and analytics for enhanced reports. In addition, our Tier 2 performance management process is being updated in alignment with the system enhancements and other program modifications.

SUPPLY CHAIN MANAGEMENT

As SCE strives to lead the transformation of the electric power industry, we remain committed to the inclusion of small and diverse business enterprises. Different perspectives, innovative ideas, and value-added solutions are needed to support a sustainable supply chain and our core mission to safely deliver reliable, affordable, and clean power.

The Supply Chain Management organization utilizes multiple procurement approaches and strategies to source suppliers through a competitive marketplace. As a standard business practice, agents and category managers partner with Supplier Diversity and Development and other internal stakeholders to ensure diverse firms are provided access to contract opportunities and represented in Request for Proposal (RFP) sourcing activities.

ENTREPRENEURIAL DEVELOPMENT, GROWTH, AND EDUCATION (EDGE)

We are committed to helping suppliers develop capabilities in areas where we have the greatest need. Thus, our supplier development programs have taken on increased importance as we focus on opportunities in clean energy, efficient electrification, and building

the grid of the future. In 2018, SCE invested \$1.1 million in technical assistance, capacity building, and mentoring programs.

EDGE (Entrepreneurial, Development, Growth, and Education) is our supplier development initiative aimed at helping small and diverse firms build capacity, grow capabilities, and become more competitive in the marketplace. Since 2014, we have sponsored 250 EDGE workshops, which have attracted roughly 3,000 participants, or 2,000-plus firms. Our EDGE Mentorship Program has graduated 28 firms since its inception.

Program highlights in 2018 include:

- **EDGE WORKSHOPS** Facilitated by diverse firms or entrepreneurs, our 46-course business curriculum covers a wide variety of topics, such as contract readiness and negotiations, human resources, marketing, and more. We partner with multiple advocacy and community-based organizations to sponsor 70 workshops in various locations throughout our service territory and the state. These workshops are well attended and continue to receive positive reviews.
- **SCHOLARSHIPS** We provide scholarships so diverse entrepreneurs can attend educational programs to strengthen their business acumen, models, and processes. In 2018, we sponsored a scholarship opportunity with the Women's Institute of Negotiation's Latina Entrepreneur Program. The program, administered in partnership with the USC Marshall School of Business, helped Latina small businesses reach their full potential through greater access to business education, financial capital, and business support services. Areas of focus included development of leadership skills through Harvard Business School's highly acclaimed "Authentic Leadership" eight-month curriculum, a step-by-step systematic business growth

"To fully execute our clean energy strategy, we need a strong, diverse pool of talented suppliers across all sourcing categories. We are committed to collaborating with our internal and external partners to help diverse suppliers become discoverable and obtain the tools they need to grow and succeed with us."

— Ken Landrith, SCE Director of Supply Chain Management



model, mentoring to help business owners develop and implement their business plans, and networking with successful Latina entrepreneurs.

- **MENTORSHIP PROGRAM** Six diverse firms representing the fourth cohort recently completed our EDGE Mentorship Program, an 18-month progressive learning program that provides developmental opportunities through coaching, mentoring, and business education. During the program cycle, participants attended 48 “power team” meetings, which included representatives from Supply Chain Management, Supplier Diversity and Development, and various operating units. These dedicated teams helped diverse firms become familiar with SCE’s culture and processes. In addition, each participant was assigned a business coach, who provided direct coaching and feedback specific to the participant’s business interests or needs.

During the graduation event, participants shared insights about their experience and direct benefits from the program. SCE CEO Kevin Payne facilitated the discussion, which included topics related to business processes and safety.

- **CONTRACTOR SAFETY WORKSHOP** Supplier Diversity and Development partnered with Corporate Health and Safety (CH&S) and Supply Chain Management to host a Contractor Safety workshop to Mentorship Program participants as well as other suppliers.



SCE CEO Kevin Payne (center) facilitates a candid discussion with Mentorship Program graduates to obtain feedback on their experience with the program. From left, Mark Montgomery, Hector Mendoza, Patricia Watts, Vida Tarassoly, Warren James, and Kirby Hays.

The workshop, which attracted 17 firms, was presented by CH&S partners and focused on strengthening contractor safety practices. Suppliers learned methods for properly reporting incidents, identifying and mitigating safety risks, and the importance of being observant to decrease potential injuries and fatalities. The event supported our “I Own It” initiative, which encourages suppliers to take ownership of their safety practices so they align with SCE’s.



“Our partnership with SCE is in alignment with our shared mission to benefit all communities via direct support to women entrepreneurs. This is an especially critical time as we proudly expand the Latina Entrepreneur Program to the Entrepreneur Program for Multicultural Women and include entrepreneurs of all cultures. Through their ongoing support, SCE is championing multicultural women entrepreneurs and has taken a stand to ensure their role is elevated, contributing to the economic and social well-being of our country. Together, we are helping to ensure women entrepreneurs advance to the next level.”

— Dr. Yasmin Davidds, *Multicultural Women's Executive Leadership Institute*

COLLABORATION AND TARGETED OUTREACH

Supplier Diversity and Development, Supply Chain Management, Diversity and Inclusion, and other internal stakeholders collaborated to reach diverse suppliers and share information about our supplier diversity, clean power, and electrification initiatives.

Activities included:

- **CALIFORNIA HISPANIC CHAMBERS OF COMMERCE / ANNUAL CONVENTION**
SCE participated in the panel discussion, Building Resiliency: Managing the Impact of Increased Wildfires, with the American Red Cross. The panel focused on the importance of emergency preparedness for small and diverse businesses. The session included presentations by both organizations, highlighting efforts to manage the impacts of wildfires and resources available to business owners during disaster events.
- **GREATER LOS ANGELES AFRICAN AMERICAN CHAMBER OF COMMERCE / TRANSPORTATION TRANSFORMATION TOWN HALL** SCE sponsored the event to discuss various transportation initiatives throughout Los Angeles and surrounding areas. Key information was shared about different projects, specifically the economic drivers, community benefits, and contracting opportunities for small and diverse businesses. Other participating agencies and organizations included Los Angeles World Airport and LA Metro.
- **AMERICAN INDIAN CHAMBER OF COMMERCE / ACCESS TO CAPITAL SUMMIT**
We supported the Summit, a component of the Tribal Business Empowerment workshop series which focused on providing information on how to become bankable and secure capital funding, as well as other financial management topics. Supply Chain Management and Accounts Payable representatives provided an overview of SCE's payment terms, invoice payment process, and other important contracting details.
- **WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL (WBENC) / WOMEN OF COLOR INITIATIVE** The initiative was launched in partnership with Coca-Cola to provide women of color business owners specific tools and information. SCE joined as a collaboration partner to support the effort designed to increase competitive advantage and capacity through the following components: access to capital, business and personal development, and navigating the corporate supply chain.



From left, SCE Supplier Diversity and Development Principal Manager Tarrance Frierson, Norma Vega of the American Red Cross, and California Hispanic Chambers of Commerce President Julian Canete participate in a session on Building Resiliency: Managing the Impact of Increased Wildfires at CHCC's annual convention.

- **BLACK BUSINESS ASSOCIATION / OPTIMIZING THE TRANSPORTATION SECTOR: INFRASTRUCTURE AND ELECTRIFICATION WORKSHOP** The purpose of the event was to facilitate awareness of the drivers, initiatives, needs, and opportunities associated with optimizing the transportation sector. SCE served as the presenting sponsor and shared information regarding our Clean Power and Electrification Pathway Plan. Among those presenting were California State Senator Steven Bradford, SCE Vice President of Local Public Affairs Chris Thompson, California Department of Transportation Interim Director District 7 Shirley Choate, and LA Metro Executive Officer Environmental Compliance and Sustainability Dr. Cris Liban.
- **CALIFORNIA JOINT UTILITIES GROUP / COLLABORATION FORUM** Utility representatives and leaders of multiple advocacy and community-based organizations gathered to discuss opportunities to clarify invoice payment processes and terms with the small and diverse business communities. SCE, which hosted the forum at our headquarters, is proud to report greater than 95% on-time payment of invoices according to contract terms.



SCE CEO Kevin Payne shares information about key company initiatives, activities, and challenges at Supplier Diversity and Development's second annual meeting with advocacy and community-based organization partners.

ADVOCACY AND COMMUNITY PARTNERSHIPS

In October, Supplier Diversity and Development hosted a meeting with several advocacy and community-based organizations representing various diverse supplier communities. The purpose of the annual meeting was to share information about SCE's business outlook, key projects, procurement needs, and other important topics. More than 50 leaders and representatives from local, state, regional, and national organizations attended.

Members of the executive and management teams from our Customer Service, Government Affairs, Human Resources, Regulatory, and Supply Chain Management departments delivered presentations and participated in a networking lunch. SCE CEO Kevin Payne addressed the group and reaffirmed the company's commitment to diversity and inclusion, and explained why growing the capabilities of diverse suppliers is key to our long-term goals and objectives.

He also discussed SCE's efforts to help the state achieve its environmental goals, our focus on safety and wildfire prevention, the need for more innovative solutions, and how diverse firms can fully participate in our clean air strategy. In addition, the Supplier Diversity and Development team shared plans for the upcoming program year and encouraged partners to leverage the information to develop their 2019 sponsorship proposals.

RECOGNITION PROGRAM

We annually celebrate and recognize the contributions of employees who help advance the company's supplier diversity goals and objectives. In April, the Supplier Diversity and Development team invited more than 200 champions from across the company to a recognition luncheon.

Former Chief Procurement Officer and Vice President of Operational Services Doug Bauder noted SCE has consistently achieved over 40% diverse spend and thanked employees for their strong commitment to supplier diversity. He reminded employees of the benefits diverse firms bring – innovation, reduced costs, diverse perspectives, and agility – and the importance of ensuring they continue to work with us as we undergo business and energy transformation.

PROGRAM AWARENESS TRAINING

To reinforce the importance and maintain awareness of our Supplier Diversity Program, SCE requires employees with procurement responsibilities to complete an annual training course. The online course includes an overview of General Order 156, key compliance factors, information regarding the corporate goal, and a quiz to test employees' knowledge. The training content and employee group list are refreshed as necessary by Human Resources and Supplier Diversity and Development.



Paul Frances, CEO and founder of KIGT, presented at the American Association of Blacks in Energy national conference where SCE sponsored the organization's Entrepreneurs Day.

EXTERNAL ACTIVITIES

We continued to work with our advocacy and community-based organization partners to reach diverse firms and support their growth and development. During the year, we participated in over 120 outreach events. Among the organizations we supported in 2018:

African American Organizations

- American Association of Blacks in Energy
- Black Business Association – Los Angeles
- California Black Chamber of Commerce
- Fresno Metro Black Chamber of Commerce
- Greater Los Angeles African American Chamber of Commerce
- Impact Southern California Community Development Corporation
- Orange County Black Chamber of Commerce
- Recycling Black Dollars
- Riverside Black Chamber of Commerce
- San Fernando Valley Black Chamber of Commerce
- U.S. Black Chamber of Commerce
- Wright's Community and Business Development Corporation
- Young Black Contractors Association Inc.

Asian Pacific American Organizations

- Asian Business Association – Los Angeles
- Asian Business Association – Orange County
- California Asian Pacific Chamber of Commerce
- Chinese American Construction Professionals
- National Asian American Coalition
- U.S. Pan Asian American Chamber of Commerce

Disabled Veteran Organizations

- California DVBE Alliance
- Elite SDVOB Network
- Veterans In Business Network

Hispanic American Organizations

- California Hispanic Chambers of Commerce
- Greater Riverside Hispanic Chamber of Commerce
- Hispanic Lifestyle
- Latin Business Association
- Latina Global Entrepreneur Leadership Institute
- Los Angeles Latino Chamber of Commerce
- National Latina Business Women Association – Inland Empire
- National Latina Business Women Association – Los Angeles
- Orange County Hispanic Chamber of Commerce
- Regional Hispanic Chamber of Commerce
- Tulare Kings Hispanic Chamber of Commerce

“As a recipient of an SCE scholarship, I was given the opportunity to participate in Dr. Yasmin Davidd’s Latina Entrepreneur Program. Through this program, I gained clarity about my leadership values and built a stronger network of leaders, which provided me with the tools to develop a stronger infrastructure for my business. By using these tools and techniques, I also became a participant in the Hispanic Shark Tank – an experience of a lifetime that has created numerous business opportunities. I’m forever thankful!”

— **Veronica De Santiago**, *DeSanti Corporation*





SCE Principal Manager of Corporate Philanthropy Lisa Woon delivers opening remarks at the Asian Business Association – Los Angeles Women's Business Pioneers Symposium.

Lesbian, Gay, Bisexual, and Transgender Organizations

- Desert Business Association
- Golden Gate Business Association
- Long Beach Gay & Lesbian Chamber of Commerce
- Los Angeles Gay & Lesbian Chamber of Commerce
- National LGBT Chamber of Commerce

Native American Organizations

- American Indian Chamber of Commerce of California
- National Center for American Indian Enterprise Development



SCE Contract Manager Samara Glover (right) meets with a supplier at the California Hispanic Chambers of Commerce Annual Convention during the event's business matchmaking session.

Women Organizations

- National Association of Women Business Owners – Inland Empire
- National Association of Women Business Owners – Los Angeles
- National Association of Women Business Owners – Orange County
- Women's Business Enterprise Council – West
- Women's Business Enterprise National Council

Other Organizations

- Business Matchmaking
- Disability:IN
- Edison Electric Institute
- National Association of Minority Companies
- National Association of Minority Contractors, Southern California Chapter
- National Minority Supplier Development Council
- Southern California Minority Supplier Development Council



SCE Principal Manager of Supplier Diversity and Development Tarrance Frierson (left) and American Indian Chamber of Commerce of California President Tracy Stanhoff at the organization's 2018 expo.

Key Sponsorships

We were a major sponsor at several supplier diversity conferences and events, which provided skills development for diverse firms as well as matchmaking and networking opportunities for business owners and corporate representatives. Our participation included giving presentations, leading workshops, taking part in panel discussions, and more.

Among the events we title- or co-sponsored:

- American Association of Blacks in Energy National Conference Entrepreneurs Day
- American Indian Chamber of Commerce of California Expo '18
- Asian Business Association – Los Angeles Women's Business Pioneers Symposium
- California Hispanic Chambers of Commerce Annual Convention
- Southern California Minority Supplier Development Council Minority Business Opportunity Day
- Veterans In Business Network National Conference

SUMMARY OF PURCHASES AND/OR CONTRACTS (9.1.2)

WMDVLGBTBE Annual Results by Ethnicity						
			Direct	Sub	Total \$	%
1.	Minority Male	Asian Pacific American	\$198,787,902	\$29,038,822	\$227,826,723	4.98%
2.		African American	\$111,645,790	\$2,430,217	\$114,076,006	2.49%
3.		Hispanic American	\$406,337,870	\$90,466,058	\$496,803,927	10.86%
4.		Native American	\$109,502,229	\$9,198,457	\$118,700,686	2.60%
5.		Total Minority Male	\$826,273,790	\$131,133,553	\$957,407,343	20.94%
6.	Minority Female	Asian Pacific American	\$19,656,988	\$46,569,591	\$66,226,579	1.45%
7.		African American	\$35,465,540	\$7,976	\$35,473,516	0.78%
8.		Hispanic American	\$188,124,375	\$31,088,939	\$219,213,314	4.79%
9.		Native American	\$234,219	\$264,424	\$498,643	0.01%
10.		Total Minority Female	\$243,481,122	\$77,930,930	\$321,412,052	7.03%
11.	Total Minority Business Enterprise (MBE)		\$1,069,754,911	\$209,064,483	\$1,278,819,395	27.97%
12.	Women Business Enterprise (WBE)		\$569,557,143	\$186,815,792	\$756,372,935	16.54%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$511,096	\$484,763	\$995,859	0.02%
14.	Disabled Veteran Business Enterprise (DVBE)		\$74,295,290	\$26,312,837	\$100,608,127	2.20%
15.	Other 8(a)*		\$0	\$0	\$0	0.00%
16.	TOTAL WMDVLGBTBE		\$1,714,118,440	\$422,677,875	\$2,136,796,315	46.73%
17.	Procurement**	\$4,572,797,454				

NOTE: *Firms classified as 8(a) of Small Business Administration include non-WMDVLGBTBE

**Procurement includes purchase order, non-purchase order and credit card dollars

Direct – Direct Procurement

Sub –Subcontractor Procurement

% – Percentage of Procurement

Dollars and Percentages reflect rounding difference

PROGRAM EXPENSES (9.1.3)

Expense Category	2018
Wages	\$979,795.91
Other Employee Expenses	\$129,294.36
Program Expenses	\$1,543,787.88
Reporting Expenses	\$531,024.37
Training	\$0
Consultants	\$135,378.47
Other	\$4,591.12

RESULTS AND GOALS (9.1.4)

Category	2018 Results	2018 Goals
Minority Men	20.94%	0.00%
Minority Women	7.03%	0.00%
Minority Business Enterprise (MBE)	27.97%	15.00%
Women Business Enterprise (WBE)	16.54%	5.00%
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.02%	NA*
Disabled Veteran Business (DVBE)	2.20%	1.50%
TOTAL WMDVLGBTBE	46.73%	21.50%

2018 Goals represent diverse spend targets under General Order 156

*NA – Pursuant to D.15-06-007, utilities to establish and report LGBT goals starting with the 2019 annual reports

% – Percentage of Procurement

Dollars and Percentages reflect rounding difference

SUBCONTRACTORS (9.1.5)

Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors								
	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLGBTBE
Direct \$	\$826,273,790	\$243,481,122	\$1,069,754,911	\$569,557,143	\$511,096	\$74,295,290	\$0	\$1,714,118,440
Subcontracting \$	\$131,133,553	\$77,930,930	\$209,064,483	\$186,815,792	\$484,763	\$26,312,837	\$0	\$422,677,875
TOTAL \$	\$957,407,343	\$321,412,052	\$1,278,819,395	\$756,372,935	\$995,859	\$100,608,127	\$0	\$2,136,796,315
Direct %	18.07%	5.32%	23.39%	12.46%	0.01%	1.62%	0.00%	37.49%
Subcontracting %	2.87%	1.70%	4.57%	4.09%	0.01%	0.58%	0.00%	9.24%
TOTAL %	20.94%	7.03%	27.97%	16.54%	0.02%	2.20%	0.00%	46.73%
Procurement**	\$4,572,797,454		NOTE: *Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE **Procurement includes purchase order, non-purchase order and credit card dollars				Direct – Direct Procurement Sub – Subcontractor Procurement % – Percentage of Procurement Dollars and Percentages reflect rounding difference	



From left, SCE CEO Kevin Payne, Tarrance Frierson of Supplier Diversity and Development, and former Chief Procurement Officer Doug Bauder chat with Vida Tarassoly of Rubicon Engineering, a Mentorship Program graduate, at the EDGE Mentorship Program awards ceremony.

COMPLAINTS (9.1.6)

SCE did not receive any formal complaints in 2018.

DIVERSE SUPPLIERS IN LOW-UTILIZATION AREAS (9.1.7)

SCE maintained progress in areas that have traditionally been considered underutilized with diverse business enterprises. Identifying qualified suppliers to meet our complex business and procurement requirements can be challenging at times. Facilitating the inclusion of small and diverse firms across all of our supply chain categories is a top priority.

FINANCIAL SERVICES

In 2018, we continued to provide opportunities to diverse financial services firms across all disciplines, including investment banking, investment management, commercial banking, accounting, auditing, and management consulting. Notable achievements included:

- Engaging a total of 17 diverse firms to co-manage \$2.75 billion of capital market financings, with over \$3.4 million of total underwriting fees paid to these firms (details of these transactions are summarized in the table to the right)
- Issuing \$3.7 billion of commercial paper through a diverse firm (15% of total issued)
- Investing over \$100 million in money market securities through two diverse firms and establishing a new investment relationship with a third diverse firm
- Executing approximately \$220 million of investment fund equity trades through 17 diverse firms
- Management of over \$1 billion of trust assets by 12 diverse firms
- Maintaining \$21 million of deposits with three banks designated as Minority Depository Institutions by the Federal Deposit Insurance Corporation (FDIC)
- Of the new mandates awarded in SCE's investment trusts, over 80% of investment dollars went to firms with significant diversity in ownership and/or senior staff

Ongoing initiatives involve:

- Including diverse firms in all investment manager and other service provider searches
- Attending emerging manager conferences to expand our network of diverse investment managers
- Increasing the number of meetings with diverse investment managers and investment banks
- Encouraging existing investment managers and other service providers to expand utilization of diverse firms in their respective organizations and provide annual updates



Former SCE Chief Procurement Officer Doug Bauder (right) and Veterans In Business Chairman Cole Woodman at the organization's annual conference, where they discussed transferable skills from the military that would help veterans thrive as entrepreneurs.

Type of Transaction	Amount (millions)	Number of Diverse Firms	Role	% Allocated to Each Firm
Debt	\$1,250	6	Co-managers	2.5%
Debt	\$650	5	Co-managers	4.0%
Debt	\$850	6	Co-managers	3.3%

LEGAL SERVICES

Diverse law firms continued to perform legal services in most of the Law Department's practice areas, including claims and commercial litigation, regulatory, labor, and environmental. In 2018, \$7.3 million was spent with these firms, representing 22% of our total expenditures on outside law firms. The Law Department continued to focus efforts on women- and minority-owned law firms, minority attorneys in majority-owned firms, outreach, and increasing diversity in the profession.

Women- and Minority-Owned Law Firms

Diverse law firms continued to perform a significant amount of work for SCE, and as a result, four were in the top 10 law firms (based on fees paid by the Law Department).

Minority Attorneys in Majority-Owned Firms

We continued to collect diversity data from our major law firms in support of the American Bar Association's Resolution 113, which urges legal service providers to create and expand opportunities for diverse attorneys. SCE intends to meet with our major law firms regarding their data in early 2019.

As directed by the California Public Utilities Commission (CPUC), we are also providing information in this report on the dollars spent with major law firms for work performed by diverse attorneys and paralegals. This information was based on survey data from our top law firms based on fees paid by the Law Department. The major firms that provided data represent six of SCE's top 10 major law firms. As noted earlier, the top 10 major law firms include four certified diverse firms, so the data on these firms are excluded from the chart. The information related to these diverse law firms is included as part of SCE's diverse spend percentage.

Outreach Activities

SCE's Law Department continued activities to reach diverse firms and attorneys and increase diversity in the profession. Several Law Department members participated in legal associations focused on ethnic diversity in the profession, including John Langston Bar Association, Korean American Bar Association of Southern California, California Minority Counsel Program, California Indian Legal Services, and the Asian Pacific American Dispute Resolution Center. We also provided financial support to these and other organizations.

In addition, we maintained our involvement with the Leadership Council on Legal Diversity (LCLD), which includes more than 300 corporate chief legal officers and law firm managing partners working to build a more open and diverse legal profession. In 2018, SCE sponsored an LCLD fellow from our Law Department. We also hosted the first LCLD Learning Experience, where fellows met with SCE executives, including Edison International's president and CEO and general counsel, and SCE's general counsel. As a result of our support, we were recognized as a 2018 Top Performer at LCLD's annual meeting in Washington, D.C.



Tarrance Frierson of SCE Supplier Diversity and Development provides remarks at the California Hispanic Chambers of Commerce Annual Convention's welcome reception.

Pipeline Efforts

The Law Department continued to be involved in initiatives aimed at introducing diverse students to the legal profession to support a steady flow of diverse attorneys for the future. Among our activities:

- Through the Street Law program, SCE attorneys volunteered to educate students and communities about law, democracy, and human rights. Our attorneys visited three high schools in El Monte and Rosemead to teach sessions on a substantive area of law, such as criminal and labor law. We also hosted an all-day workshop at SCE's headquarters to help students gain insights into our attorneys' work. In addition, we awarded college scholarships to six students for winning an essay contest on a legal topic.
- Our attorneys participated as scorers for the Constitutional Rights Foundation's mock trial competition, which provides an opportunity for middle and high school students to present a criminal trial and learn about our judicial system.
- The Law Department funded a scholarship for a first-year law student through the California Bar Foundation, which provides scholarships to diverse law students.

SOUTHERN CALIFORNIA EDISON LAW DEPARTMENT-CPUC OUTSIDE COUNSEL DIVERSITY

Attorney Time Billed in 2018			Total (\$)
1.	All Men		\$12,138,584
2.	Minority Men	Asian Pacific American	\$431,324
3.		African American	\$95,553
4.		Hispanic American	\$1,609,941
5.		Native American	\$0
6.		Multi-Ethnic American	\$757,329
7.		Total Minority Men	\$2,894,147
8.	All Women		\$6,278,915
9.	Minority Women	Asian Pacific American	\$8,791
10.		African American	\$645,154
11.		Hispanic American	\$735,057
12.		Native American	\$0
13.		Multi-Ethnic American	\$12,466
14.		Total Minority Women	\$1,401,468
15.	Total Minority		\$4,295,614
16.	Non-Minority Women		\$4,877,447
17.	Disabled Veteran		\$0
18.	Total Minority, Non-Minority Women & Veterans		\$9,173,062

Out of the top 10 firms providing services in 2018, six provided data which are included on this schedule. The four remaining firms are diverse business enterprises

Paralegal Time Billed in 2018			Total (\$)
1.	All Men		\$76,716
2.	Minority Men	Asian Pacific American	\$549
3.		African American	\$0
4.		Hispanic American	\$0
5.		Native American	\$0
6.		Multi-Ethnic American	\$0
7.		Total Minority Men	\$549
8.	All Women		\$111,063
9.	Minority Women	Asian Pacific American	\$0
10.		African American	\$69,671
11.		Hispanic American	\$94
12.		Native American	\$0
13.		Multi-Ethnic American	\$0
14.		Total Minority Women	\$69,765
15.	Total Minority		\$70,314
16.	Non-Minority Women		\$41,298
17.	Disabled Veteran		\$0
18.	Total Minority, Non-Minority Women & Veterans		\$111,612

Amounts indicated for three of the six firms include flat fee billing arrangements for certain matters which identify only one specific timekeeper. Additional timekeepers may have also provided services on such matters but were not reflected on invoices, and therefore not identifiable in SCE data Dollars reflect rounding difference

RETENTION OF ALL DOCUMENTS/DATA (9.1.8)

All documents and data related to the General Order 156 (Supplier Diversity) annual report are preserved for: (a) three years or (b) the time-frame that is in compliance with SCE's internal records retention policy, whichever comes later.

"It's been a tremendous honor for Cal Pacific to be a lead contractor on SCE's EV Charge Ready Pilot Program. Having delivered over 45 sites to date, I can say it's been a true partnership between SCE and Cal Pacific to safely do that much work in a relatively tight window. I am proud of our team for taking ownership, and believing in this critical initiative for the people of Southern California. We look forward to continuing our partnership with SCE on future EV programs."

— Kirby Hays, Cal Pacific Constructors





SCE was a platinum sponsor at the Electric Power Research Institute Electrification 2018 International Conference and Exposition. President and CEO of Edison International Pedro Pizarro (center) with other company representatives at the event, which fostered thoughtful consideration of end-use electrification benefits, costs, and opportunities.



SCE Supplier Diversity and Development team members with some of the 2017-2018 Mentorship Program graduates and Southern California Minority Supplier Development Council President Virginia Gomez (center).

ADDITIONAL WMDVLGBTBE ACTIVITIES (9.1.9)

SCE is modernizing the grid to support the continued growth and integration of key environmental technologies. We see opportunities to develop diverse suppliers' capabilities in new and traditional areas, and leverage their innovative solutions as we work to reduce the impacts of climate change.

Our Grid Modernization and Resiliency department evaluates emerging technologies through the Electric Program Investment Charge (EPIC) by conducting technology demonstrations. Additionally, Grid Technology performs pilot programs and facilitates the transfer of these technologies into full capital deployment. We have launched strategies in these areas to reach diverse businesses and have already begun working with them on some of our projects.

Grid Modernization

In 2018, we continued to make investments to strengthen and modernize the grid, increase reliability, expand accessibility for private solar power, and deliver on the increasing power demands of modern homes and businesses.

Our 2018 General Rate Case request of approximately \$1.7 billion for grid modernization focuses on achieving key capabilities of a modern distribution grid. These include real-time visibility of the power flows on the distribution grid, quick operator decision-making and response times, and protection against cybersecurity threats. In addition, these efforts will support increased integration and adoption of distribution energy resources (DER), such as solar, to provide grid benefits.

Supply Chain Management implemented several strategies to provide diverse firms with contracting opportunities through our Grid Modernization program. Working with Supplier Diversity and Development, the group participated in outreach events to share information on grid modernization procurement needs and provide guidance on future bid opportunities. Non-diverse prime suppliers also received information on Tier 2 diverse subcontracting opportunities and reporting requirements.

Electric Program Investment Charge

New and emerging energy technologies are evaluated through EPIC, an energy innovation funding program that seeks to drive efficient, coordinated investments among SCE, Pacific Gas and Electric (PG&E), and San Diego Gas & Electric (SDG&E) electricity ratepayers.

Our EPIC project teams have engaged diverse firms for engineering and administrative services and the acquisition of materials for demonstration projects within SCE's EPIC I and EPIC II portfolios. Specifically, diverse businesses conducted studies and provided data and communication systems, architecture development, customer and community engagement, and specialized computing equipment services. The CPUC approved SCE's EPIC III Investment Plan and we anticipate additional opportunities for diverse businesses on EPIC-funded projects.

We also joined with the California Energy Commission (CEC), PG&E, and SDG&E to host the third annual EPIC Symposium in Sacramento. The event highlighted SCE demonstration projects – including the Integrated Grid, which seeks to demonstrate the optimization of distribution circuits to potentially allow for higher penetrations of DER – as well as CEC and other utility projects. Open to the public, attendees included community nonprofits; environmental organizations; academia; national laboratories; state agencies, including the CPUC, California Air Resources Board, and the Public Advocates Office (formerly Office of Ratepayer Advocates); and members of the state legislature.

During the year, we spent approximately \$1.7 million with diverse businesses in support of SCE's EPIC demonstration projects that help provide a cleaner energy system, enable greater adoption of

transportation electrification, and allow customers to take more active roles in clean energy implementation and management.

We also continued to look for opportunities to site EPIC projects in disadvantaged communities, such as Santa Ana – the location for the Integrated Grid Project, SCE's largest EPIC demonstration.

In addition, we hosted tours of our laboratory facilities, offered academia, suppliers and the community insight into our EPIC portfolios, and held an informal forum to solicit feedback. These activities provided the context needed to plan future demonstrations that support SCE operations and benefit customers.

In compliance with General Order 156 annual report requirements, we are incorporating by reference SCE's Annual Report on the Status of the Electric Program Investment Charge Program, which was submitted on February 28, 2018 to the CPUC and provides detailed information regarding SCE's EPIC-funded demonstration projects.

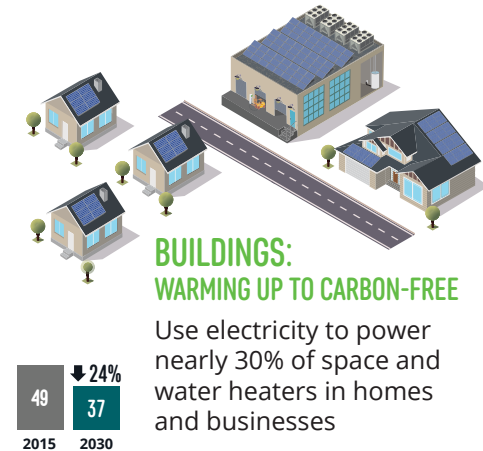
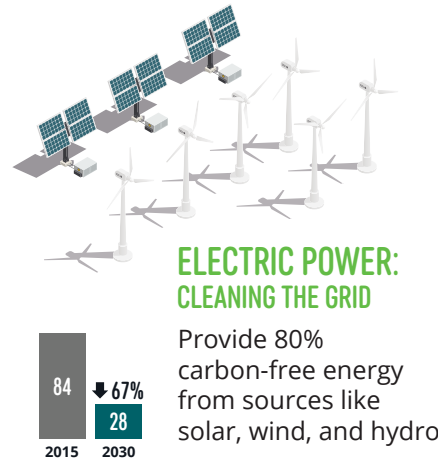
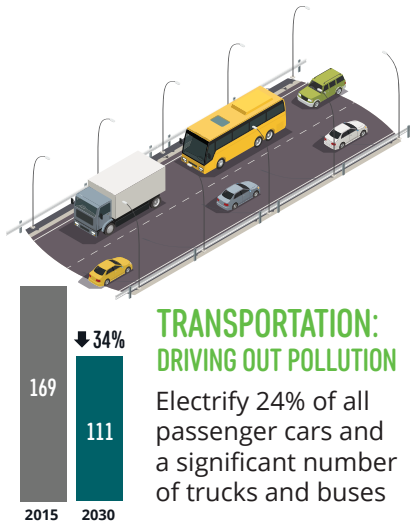


AgileOne received the Diverse Business Enterprise Award at SCE's Black History Month celebration. From left: Supplier Diversity and Development Program Manager Dennis Thurston, Brett Howroyd, AgileOne CEO Janice Bryant Howroyd, Edison International President and CEO Pedro Pizarro, and Supplier Diversity and Development Principal Manager Tarrance Frierson.

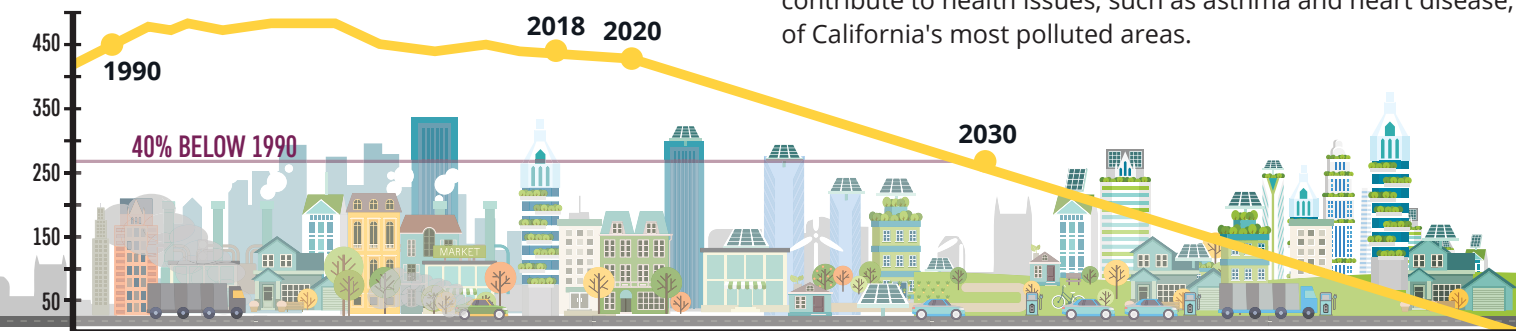
PATHWAY TO 2030

REALIZING CALIFORNIA'S ENVIRONMENTAL GOALS

Integrated measures use **clean energy** to reduce greenhouse **gas emissions** and **air pollution**



Million Metric
Tons of CO₂



A photograph of two workers, a man and a woman, wearing hard hats and safety vests, standing in a field of wind turbines at sunset. The man is holding a clipboard and the woman is pointing towards the turbines. The scene is bathed in a warm orange light from the setting sun.

clean power
partnership

2019 ANNUAL PLAN

opportunity
performance
transformation

WMDVLGBTBE ANNUAL SHORT-, MID- AND LONG-TERM GOALS (10.1.1)

PRODUCTS	Short-Term (2019)					Mid-Term (2021)					Long-Term (2023)				
	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE
Subtotal	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%

SERVICES	Short-Term (2019)					Mid-Term (2021)					Long-Term (2023)				
	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE
Subtotal	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%

TOTAL	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%
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*N/A – Pursuant to D.15-06-007, utilities to establish and report LGBT goals starting with the 2019 annual reports

PLANNED INTERNAL / EXTERNAL ACTIVITIES (10.1.2)

Our industry continues to rapidly transform, driven by customer expectations, legislation, regulation, and more. A rich pipeline of diverse and ready anytime suppliers is critical to SCE's mission to safely deliver reliable, affordable, and clean power. Building strong alliances and productive partnerships are key to discovering new possibilities, and creating value for suppliers, communities, and customers.

PLANNED INTERNAL ACTIVITIES

Supplier Diversity and Development aims to drive business and economic value through strategic program activities and execution. The team will continue to balance their time and resources with internal and external engagement opportunities.

Activities in 2019 include:

- Growing capabilities of the Supplier Diversity and Development team specific to industry knowledge, market and spend analysis, and procurement functions
- Strengthening internal relationships through regular meetings, alignment of goals and objectives, and more
- Partnering with key internal stakeholders to facilitate engagement opportunities with supplier diversity conferences, outreach activities, and other events

- Identifying targeted educational and development workshops for small and diverse businesses, such as business resiliency, cybersecurity, safety, etc.
- Establishing an internal spend goal of .02% for the lesbian, gay, bisexual, and transgender (LGBT) spend category

PLANNED EXTERNAL ACTIVITIES

SCE's Supplier Diversity Program focuses on three main areas: inclusion, development, and outreach. We will continue to leverage our partnerships with advocacy and community-based organizations to source qualified firms, administer technical assistance/capacity building activities, and connect with suppliers in the broader small and diverse business community.

External engagement activities include:

- Anticipating sponsoring over 60 EDGE workshops covering a wide variety of business-related subjects and topics
- Providing additional educational opportunities via scholarships to participate in advanced business education programs through accredited universities and other organizations
- Serving as a sponsor of key supplier diversity conferences and activities, including some non-traditional events, as new sourcing channels
- Deploying targeted workshops focused on safety, financial management, cybersecurity, emergency preparedness, and business resiliency

SCE will continue targeted outreach activities to the LGBT business community. Our efforts will include the following:

- Serving as a presenting sponsor at the Western Business Alliance LGBT Economic Summit and Conference
- Sponsoring a regional supplier forum with the National Gay & Lesbian Chamber of Commerce
- Sponsoring multiple development workshops and networking events with several local and state LGBT organizations
- Utilizing various forums to highlight LGBT firms, as well as continuing to facilitate their inclusion with RFPs and other contracting opportunities



Vicki Cho Estrada of Cho Estrada Communications (center) received the Diverse Business Award at SCE's Asian Pacific Heritage Month celebration. Also pictured are Supplier Diversity and Development's Joycelyn Yue and Tarrance Frierson.

RECRUITMENT PLANS FOR SUPPLIERS IN LOW-UTILIZATION AREAS (10.1.3)

Expanding access and participation in traditionally low-utilization areas remains a top priority. We will continue to work with our internal and external partners to increase awareness of and engagement with diverse firms in areas such as legal and financial services. Supplier Diversity and Development will partner with advocacy and community-based organizations to host or sponsor outreach activities in these areas.

PLANS FOR RECRUITMENT IN EXCLUDED CATEGORIES (10.1.4)

General Order 156 Ruling on November 14, 2003 ended the excluded category.

PLANNED SUBCONTRACTING ACTIVITIES (10.1.5)

SCE prime suppliers reported \$422 million in diverse subcontracting spend, a \$93 million increase over 2017 results. Supplier Diversity and Development will continue to partner with internal stakeholders and others to drive greater participation in the Tier 2 subcontracting program.

For contracts valued at or above \$250,000, we encourage subcontracting by prime suppliers to small and diverse business enterprises. In addition, SCE utilizes a third-party firm to independently verify Tier 2 subcontracting spend reported by prime suppliers.



SCE EDGE workshop facilitator Karen Compton leads a workshop on effective marketing content for the Long Beach Gay & Lesbian Chamber of Commerce.

PROGRAM COMPLIANCE (10.1.6)

We will continue to comply with General Order 156 program guidelines and seek innovative supplier diversity solutions in this changing industry.

2018 ANNUAL REPORT / POWER PROCUREMENT

9.1.11.A PARTICIPATION RESULTS BY ENERGY CATEGORY

See table on page 23.

9.1.11.B MARKET CONDITIONS AND OUTREACH

While we have stepped up our outreach to diverse firms over the years, diverse spend in power procurement remains challenging and will continue to be affected by several factors.

These include an increase in renewable and alternative power; stringent capital/credit requirements that make it difficult for diverse firms to secure financing; a long lead time for certain projects; market volatility and changes due to low natural gas prices; decreased utility gas needs;

decline in customer load met by SCE's energy procurement activities due to the formation of Community Choice Aggregation (CCA) providers; and more.

Another obstacle for diverse supplier participation is the bulk of eligible energy spend is composed of long-term power purchase agreements (PPAs) and short-term forward physical gas and power transactions. In addition, many banks are no longer participating as Funds Transfer Agents (offering diverse suppliers Funds Transfer Agent Agreements), which is a barrier to most diverse suppliers trying to enter the forward commodity transaction market.

Other less capital/credit intensive areas exist, including post-Commercial Operation Date (COD) subcontracting and brokerage transactions, but they are a relatively small portion of SCE's total eligible spend.

Despite these challenges, we will continue to work with our partners to identify diverse firms capable of working with us in power procurement.



From left, SCE Director of Talent Solutions, Human Resources Jamie Morehead; Senior Manager of Supply Chain Management Glen Campbell; and Mark Montgomery of Bridgewater Consulting Group at the Mentorship Program graduation. Morehead and Campbell served as Mentorship Program power team members and Montgomery was a graduate in the 2017-18 class.

9.1.11.A PARTICIPATION RESULTS BY ENERGY CATEGORY (All dollars in \$MM)

	Results by Ethnicity and Gender														Results by WMDVLGBTBE Certification								
			Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ⁵	Subcontracting Total	Total WMDVLGBTBE Procurement Spend ³	Total Procurement Spend	
	Product ¹	Unit ²	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total			
Power Purchased	Renewable Power Products Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1.17	\$1.17	\$2,315.14	
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.05%	0.05%		
		\$ ²	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1.17	\$1.17	\$627.60	
		% ²	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.19%	0.19%		
	Non-Renewable Power Products Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8.04	\$0	\$0	\$0	\$0.02	\$8.06	\$1,188.52
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.68%	0.00%	0.00%	0.00%	0.00%	0.00%	0.68%	
		\$ ²	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0.02	\$0.02	\$686.34
		% ²	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Fuels for Generation	Diesel Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$5.84	\$0	\$5.84	\$0	\$0	\$0	\$5.84	\$0	\$0	\$0	\$0	\$0	\$5.84	\$5.84	
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100%	0.00%	100%	0.00%	0.00%	0.00%	100%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100%	
	Natural Gas Direct	\$	\$0	\$12.20	\$12.20	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12.20	\$0.02	\$0	\$0	\$0	\$0	\$12.22	\$319.77	
		%	0.00%	3.81%	3.81%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.81%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	3.82%	
Post 2011	Subtotal of Columns ²	\$	\$0	\$12.20	\$12.20	\$0	\$0	\$0	\$5.84	\$0	\$5.84	\$0	\$0	\$0	\$18.03	\$0.02	\$0	\$0	\$0	\$1.19	\$19.25	\$1,639.55	
	Subtotal % of Total Procurement Spend	%	0.00%	0.74%	0.74%	0.00%	0.00%	0.00%	0.36%	0.00%	0.36%	0.00%	0.00%	0.00%	1.10%	0.00%	0.00%	0.00%	0.00%	0.07%	Overall WMDVLGBTBE %	1.17%	
All	Subtotal of Columns ⁴	\$	\$0	\$12.20	\$12.20	\$0	\$0	\$0	\$5.84	\$0	\$5.84	\$0	\$0	\$0	\$18.03	\$8.06	\$0	\$0	\$0	\$1.19	\$27.29	\$3,829.27	
	Subtotal % of Total Procurement Spend	%	0.00%	0.32%	0.32%	0.00%	0.00%	0.00%	0.15%	0.00%	0.15%	0.00%	0.00%	0.00%	0.47%	0.21%	0.00%	0.00%	0.00%	0.03%	Overall WMDVLGBTBE %	0.71%	

¹ Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

² Includes only long-term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011

³ Total WMDVLGBTBE spend does not include pre-COD subcontracting values

⁴ Includes all power procurement commitments

⁵ Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE

⁶ Percentages (%) reflect rounding difference 0.01%

⁷ Percentages (%) calculated by the Row Category Total Procurement Spend

PRE-COD POWER PROCUREMENT SUBCONTRACTING SPEND

Results by Ethnicity and Gender														Results by WMDVLGBTBE Certification					
Product	Unit	Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a)*	Total Pre-COD Subcontracting
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total
Renewable Power	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,891	\$482,110	\$0	\$96,563	\$0	\$589,563
Non-Renewable Power	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,808	\$0	\$0	\$0	\$18,808
Total	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,891	\$500,918	\$0	\$96,563	\$0	\$608,371

*Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE. The table above represents the pre-Commercial Operation Date (COD) subcontracting spend for power procurement

9.1.11.A PARTICIPATION RESULTS BY FUEL CATEGORY

Results by Ethnicity and Gender														Results by WMDVLGBTBE Certification						
Product ¹	Unit ³	Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian,Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ²	Total WMDVLGBTBE Procurement Spend	Total Procurement Spend
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total		
LPG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$255,511	\$0	\$255,511	\$0	\$0	\$0	\$255,511	\$0	\$0	\$725,351	\$0	\$980,862	\$980,862
	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	26.05%	0.00%	26.05%	0.00%	0.00%	0.00%	26.05%	0.00%	0.00%	73.95%	0.00%	100%	
Overall Total \$		\$0	\$0	\$0	\$0	\$0	\$0	\$255,511	\$0	\$255,511	\$0	\$0	\$0	\$255,511	\$0	\$0	\$725,351	\$0	\$980,862	\$980,862
Overall Total %		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	26.05%	0.00%	26.05%	0.00%	0.00%	0.00%	26.05%	0.00%	0.00%	73.95%	0.00%	Overall WMDVLGBTBE %: 100%	

NOTE: LPG – Liquefied Petroleum Gas

¹ Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

² Includes non-WMDVLGBTBE firms classified as 8(a) by the Small Business Administration

³ Percentages (%) calculated by the Row Category Total Procurement Spend

Dollars and Percentages reflect rounding difference

INTERNAL/EXTERNAL ACTIVITIES

To keep supplier diversity top-of-mind, we held ongoing briefings on diverse energy procurement with our Energy Procurement team and shared quarterly updates on our progress with senior executives. We also partnered with other utilities and led efforts to enhance our annual reporting to better track and understand our collective progress with diverse firms involved in power procurement.

2018 ANNUAL REPORT / FUEL PROCUREMENT FOR NON-GENERATION

9.1.11.A PARTICIPATION RESULTS BY FUEL CATEGORY

See table on page 24.

9.1.11.B MARKET CONDITIONS AND OUTREACH

We are proud to have 100% participation by diverse suppliers in the area of fuels for Liquefied Petroleum Gas (LPG) non-generation. Our strong performance can be attributed to our continued work with business advocacy organizations to reach diverse suppliers for future fuel procurement opportunities. We will remain focused on expanding opportunities for diverse firms.



Former SCE Senior Vice President of Government Affairs Gaddi Vasquez (second from right) receives leadership recognition at the California Hispanic Chambers of Commerce Annual Convention. Also pictured (from left): Principal Manager of Supplier Diversity and Development Tarrance Frierson, Director of Government Relations Tammy Tumbling, and Principal Manager of Government Relations Larry Labrado.

“One of our core beliefs at Henkels & McCoy is that performance has built our business. As a prime contractor to SCE, we utilize talented diverse subcontractors, bolstering and reinforcing our sense of pride in that belief. Our team is enriched with the addition of highly skilled and experienced diverse firms, enabling us to provide the best product to SCE. The benefits of inclusion and diversity are reinforced daily as our industry grows and evolves. We’re proud to support SCE’s diversity initiatives and goals.”

— Michael Giarratano, Henkels & McCoy



ATTACHMENTS

WMDVLGBTBE DIRECT PROCUREMENT BY PRODUCT AND SERVICE CATEGORIES

				Products***		Services***		Total	
				\$	%	\$	%	\$	%
1.	Minority Male	Asian Pacific American	Direct	\$41,383,144	4.42%	\$157,404,757	4.33%	\$198,787,902	4.35%
2.		African American	Direct	\$45,195,879	4.83%	\$66,449,911	1.83%	\$111,645,790	2.44%
3.		Hispanic American	Direct	\$37,142,724	3.97%	\$369,195,145	10.15%	\$406,337,870	8.89%
4.		Native American	Direct	\$41,090	0.00%	\$109,461,139	3.01%	\$109,502,229	2.39%
5.		Total Minority Male	Direct	\$123,762,837	13.23%	\$702,510,952	19.31%	\$826,273,790	18.07%
6.	Minority Female	Asian Pacific American	Direct	\$110,802	0.01%	\$19,546,186	0.54%	\$19,656,988	0.43%
7.		African American	Direct	\$0	0.00%	\$35,465,540	0.98%	\$35,465,540	0.78%
8.		Hispanic American	Direct	\$164,838,573	17.62%	\$23,285,802	0.64%	\$188,124,375	4.11%
9.		Native American	Direct	\$9,727	0.00%	\$224,492	0.01%	\$234,219	0.01%
10.		Total Minority Female	Direct	\$164,959,101	17.63%	\$78,522,020	2.16%	\$243,481,122	5.32%
11.	Total Minority Business Enterprise (MBE)		Direct	\$288,721,939	30.86%	\$781,032,973	21.47%	\$1,069,754,911	23.39%
12.	Women Business Enterprise (WBE)		Direct	\$41,014,535	4.38%	\$528,542,608	14.53%	\$569,557,143	12.46%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Direct	\$21,186	0.00%	\$489,910	0.01%	\$511,096	0.01%
14.	Disabled Veteran Business Enterprise (DVBE)		Direct	\$38,247,315	4.09%	\$36,047,975	0.99%	\$74,295,290	1.62%
15.	Other 8(a)*		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
16.	TOTAL WMDVLGBTBE		Direct	\$368,004,975	39.34%	\$1,346,113,465	37.01%	\$1,714,118,440	37.49%
17.	Total Product Procurement***		\$935,535,690			NOTE: *Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE **Procurement includes purchase order, non-purchase order and credit card dollars ***Products and Services spend based on contracted prime Products and Services Direct – Direct Procurement % – Percentage of Procurement Dollars and Percentages reflect rounding difference			
18.	Total Service Procurement***		\$3,637,261,764						
19.	Procurement**		\$4,572,797,454						
20.	Total number of WMDVLGBTBEs that received direct spend		371						

WMDVLGBTBE SUBCONTRACTOR PROCUREMENT BY PRODUCT AND SERVICE CATEGORIES

				Products***		Services***		Total	
				\$	%	\$	%	\$	%
1.	Minority Male	Asian Pacific American	Sub	\$1,105,951	0.12%	\$27,932,871	0.77%	\$29,038,822	0.64%
2.		African American	Sub	\$122,498	0.01%	\$2,307,719	0.06%	\$2,430,217	0.05%
3.		Hispanic American	Sub	\$8,256,799	0.88%	\$82,209,258	2.26%	\$90,466,058	1.98%
4.		Native American	Sub	\$82,467	0.01%	\$9,115,990	0.25%	\$9,198,457	0.20%
5.		Total Minority Male	Sub	\$9,567,714	1.02%	\$121,565,839	3.34%	\$131,133,553	2.87%
6.	Minority Female	Asian Pacific American	Sub	\$32,003,068	3.42%	\$14,566,524	0.40%	\$46,569,591	1.02%
7.		African American	Sub	\$0	0.00%	\$7,976	0.00%	\$7,976	0.00%
8.		Hispanic American	Sub	\$2,133,665	0.23%	\$28,955,274	0.80%	\$31,088,939	0.68%
9.		Native American	Sub	\$118,334	0.01%	\$146,090	0.00%	\$264,424	0.01%
10.		Total Minority Female	Sub	\$34,255,066	3.66%	\$43,675,864	1.20%	\$77,930,930	1.70%
11.	Total Minority Business Enterprise (MBE)		Sub	\$43,822,781	4.68%	\$165,241,702	4.54%	\$209,064,483	4.57%
12.	Women Business Enterprise (WBE)		Sub	\$50,767,540	5.43%	\$136,048,252	3.74%	\$186,815,792	4.09%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Sub	\$45,296	0.00%	\$439,467	0.01%	\$484,763	0.01%
14.	Disabled Veteran Business Enterprise (DVBE)		Sub	\$1,080,216	0.12%	\$25,232,621	0.69%	\$26,312,837	0.58%
15.	Other 8(a)*		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
16.	TOTAL WMDVLGBTBE		Sub	\$95,715,833	10.23%	\$326,962,043	8.99%	\$422,677,875	9.24%
17.	Total Product Procurement***		\$935,535,690		NOTE: *Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE ***Procurement includes purchase order, non-purchase order and credit card dollars ***Products and Services spend based on contracted prime Products and Services Sub – Subcontractor Procurement % – Percentage of Procurement Dollars and Percentages reflect rounding difference				
18.	Total Service Procurement***		\$3,637,261,764						
19.	Procurement**		\$4,572,797,454						

WMDVLGBTBE Procurement by Standard Industrial Classifications

SIC Category		Asian Pacific American		African American		Hispanic American		Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a)*	Total WMDVLGBTBE	Total Dollars
		Male	Female	Male	Female	Male	Female	Male	Female							
07. Agricultural Services	\$ %	\$2,163,165 1.53%	\$121,043 0.09%	\$0 0.00%	\$0 0.00%	\$6,424,608 4.55%	\$1,979,054 1.40%	\$0 0.00%	\$48,657 0.03%	\$10,736,527 7.61%	\$63,159,499 44.75%	\$0 0.00%	\$44,153 0.03%	\$0 0.00%	\$73,940,178 52.39%	\$141,124,347
15. General Business Contractors	\$ %	\$1,852,134 0.64%	\$5,146,776 1.77%	\$43,714 0.02%	\$514 0.00%	\$79,107,322 27.26%	\$702,935 0.24%	\$5,316,344 1.83%	\$36,954 0.01%	\$92,206,694 31.77%	\$74,242,003 25.58%	\$0 0.00%	\$5,932,241 2.04%	\$0 0.00%	\$172,380,937 59.40%	\$290,207,538
16. Heavy Construction Other Than Building Construction Contractors	\$ %	\$57,238,136 4.22%	\$8,640,582 0.64%	\$37,716,165 2.78%	\$0 0.00%	\$239,563,531 17.66%	\$26,008,323 1.92%	\$94,027,696 6.93%	\$61,438 0.00%	\$463,255,870 34.15%	\$378,760,608 27.92%	\$0 0.00%	\$50,637,244 3.73%	\$0 0.00%	\$892,653,722 65.80%	\$1,356,586,357
17. Special Trade Contractors	\$ %	\$318,553 0.53%	\$1,213 0.00%	\$290 0.00%	\$0 0.00%	\$1,961,471 3.26%	\$122,918 0.20%	\$706,397 1.17%	\$0 0.00%	\$3,110,843 5.17%	\$7,379,010 12.27%	\$0 0.00%	\$64,850 0.11%	\$0 0.00%	\$10,554,703 17.55%	\$60,137,846
23. Apparel and Other Textile Products	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$736 0.01%	\$2,541,838 19.61%	\$0 0.00%	\$9,474 0.07%	\$2,552,048 19.69%	\$6,834,050 52.72%	\$21,186 0.16%	\$3,392,979 26.17%	\$0 0.00%	\$12,800,262 98.74%	\$12,963,288
24. Lumber and Wood Products	\$ %	\$1,439,802 2.43%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,308,802 3.89%	\$0 0.00%	\$118,334 0.20%	\$3,866,938 6.52%	\$11,043,099 18.62%	\$0 0.00%	\$1,353,602 2.28%	\$0 0.00%	\$16,263,639 27.42%	\$59,323,495
25. Furniture and Fixtures	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$6,789,417 99.83%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$6,789,417 99.83%	\$6,801,259
26. Paper and Allied Products	\$ %	\$21,527 0.32%	\$71,490 1.06%	\$0 0.00%	\$0 0.00%	\$2,583 0.04%	\$2,022,833 29.88%	\$0 0.00%	\$0 0.00%	\$2,118,434 31.29%	\$690,468 10.20%	\$0 0.00%	\$107,901 1.59%	\$0 0.00%	\$2,916,803 43.08%	\$6,770,840
27. Printing and Publishing	\$ %	\$19,402 1.22%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$4,703 0.30%	\$0 0.00%	\$0 0.00%	\$24,105 1.51%	\$44,123 2.77%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$68,228 4.28%	\$1,594,144
28. Chemicals and Allied Products	\$ %	\$15,716 0.55%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$98,668 3.48%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$114,384 4.04%	\$1,237,771 43.67%	\$0 0.00%	\$432,245 15.25%	\$0 0.00%	\$1,784,400 62.95%	\$2,834,430
29. Petroleum and Coal Products	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$17,256,188 98.34%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$17,256,188 98.34%	\$3,560 0.02%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$17,259,747 98.36%	\$17,547,971
30. Rubber and Miscellaneous Plastics Products	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$3,256,027 73.07%	\$0 0.00%	\$0 0.00%	\$3,256,027 73.07%	\$6,983 0.16%	\$0 0.00%	\$1,189,796 26.70%	\$0 0.00%	\$4,452,807 99.93%	\$4,456,045
32. Stone, Clay, and Glass Products	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,627,494 8.37%	\$24,629,027 78.42%	\$0 0.00%	\$0 0.00%	\$27,256,521 86.79%	\$678 0.00%	\$0 0.00%	\$53,162 0.17%	\$0 0.00%	\$27,310,361 86.96%	\$31,405,443
33. Primary Metal Industries	\$ %	\$1,192 0.00%	\$31,907,600 24.10%	\$0 0.00%	\$0 0.00%	\$4,242 0.00%	\$6,009,987 4.54%	\$0 0.00%	\$0 0.00%	\$37,923,020 28.65%	\$1,378,453 1.04%	\$0 0.00%	\$1,143,510 0.86%	\$0 0.00%	\$40,444,983 30.55%	\$132,374,957
34. Fabricated Metal Products	\$ %	\$468,043 1.97%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,362,701 9.96%	\$2,345,915 9.89%	\$0 0.00%	\$0 0.00%	\$5,176,658 21.83%	\$764,441 3.22%	\$0 0.00%	\$1,743,789 7.35%	\$0 0.00%	\$7,684,888 32.41%	\$23,712,082
35. Industrial Machinery and Equipment	\$ %	\$3,684 0.02%	\$34,859 0.21%	\$0 0.00%	\$0 0.00%	\$220,396 1.35%	\$4,283,349 26.32%	\$0 0.00%	\$0 0.00%	\$4,542,287 27.92%	\$156,077 0.96%	\$0 0.00%	\$9,173,110 56.37%	\$0 0.00%	\$13,871,473 85.25%	\$16,271,601
36. Electronic and Other Electric Equipment	\$ %	\$8,088,129 2.09%	\$23,317 0.01%	\$54,534 0.01%	\$0 0.00%	\$6,183,565 1.60%	\$108,847,987 28.09%	\$42,085 0.01%	\$0 0.00%	\$123,239,617 31.80%	\$45,378,478 11.71%	\$11,477 0.00%	\$8,569,733 2.21%	\$0 0.00%	\$177,199,306 45.72%	\$387,536,330
37. Transportation Equipment	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$141,484 2.65%	\$17,140 0.32%	\$0 0.00%	\$0 0.00%	\$158,624 2.97%	\$1,050 0.02%	\$0 0.00%	\$122,318 2.29%	\$0 0.00%	\$281,992 5.28%	\$5,343,966
38. Instruments and Related Products	\$ %	\$2,096,929 4.47%	\$8,406 0.02%	\$0 0.00%	\$0 0.00%	\$35,164 0.07%	\$4,716,316 10.05%	\$229 0.00%	\$0 0.00%	\$6,857,044 14.61%	\$10,813,200 23.04%	\$126 0.00%	\$5,556,982 11.84%	\$0 0.00%	\$23,227,351 49.50%	\$46,925,885
39. Miscellaneous Manufacturing Industries	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$4,199 0.90%	\$64,713 13.87%	\$0 0.00%	\$0 0.00%	\$68,912 14.77%	\$13 0.00%	\$0 0.00%	\$289,046 61.96%	\$0 0.00%	\$357,971 76.73%	\$466,514
42. Trucking and Warehousing	\$ %	\$273,122 8.88%	\$0 0.00%	\$9,168 0.30%	\$0 0.00%	\$33,279 1.08%	\$164 0.01%	\$0 0.00%	\$0 0.00%	\$315,732 10.27%	\$59,498 1.94%	\$0 0.00%	\$4 0.00%	\$0 0.00%	\$375,235 12.20%	\$3,074,773

WMDVLGBTBE Procurement by Standard Industrial Classifications

SIC Category		Asian Pacific American		African American		Hispanic American		Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a)*	Total WMDVLGBTBE	Total Dollars
		Male	Female	Male	Female	Male	Female	Male	Female							
45. Transportation By Air	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$31,184 0.42%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$31,184 0.42%	\$1,002,542 13.36%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$1,033,726 13.77%	\$7,506,023
47. Transportation Services	\$ %	\$0 0.00%	\$172,629 1.31%	\$0 0.00%	\$0 0.00%	\$130,099 0.99%	\$3,966,347 30.08%	\$0 0.00%	\$7 0.00%	\$4,269,082 32.37%	\$1,989,443 15.09%	\$0 0.00%	\$68 0.00%	\$0 0.00%	\$6,258,594 47.46%	\$13,187,313
48. Communications	\$ %	\$5,137,227 14.16%	\$0 0.00%	\$41,016 0.11%	\$0 0.00%	\$9,378 0.03%	\$329,511 0.91%	\$0 0.00%	\$0 0.00%	\$5,517,131 15.21%	\$663,754 1.83%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$6,180,885 17.04%	\$36,274,208
49. Electric, Gas, and Sanitary Services	\$ %	\$57,596 0.21%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$7,918,733 28.94%	\$16,076 0.06%	\$0 0.00%	\$0 0.00%	\$7,992,405 29.21%	\$349,697 1.28%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$8,342,102 30.49%	\$27,363,407
50. Wholesale Trade-Durable Goods	\$ %	\$29,991,516 22.17%	\$68,197 0.05%	\$45,238,173 33.45%	\$0 0.00%	\$8,421,823 6.23%	\$5,837,961 4.32%	\$81,243 0.06%	\$253 0.00%	\$89,639,166 66.27%	\$4,078,521 3.02%	\$33,694 0.02%	\$5,369,841 3.97%	\$0 0.00%	\$99,121,222 73.28%	\$135,258,990
51. Wholesale Trade-Nondurable Goods	\$ %	\$362,557 2.93%	\$0 0.00%	\$25,670 0.21%	\$0 0.00%	\$490 0.00%	\$90,344 0.73%	\$0 0.00%	\$0 0.00%	\$479,061 3.87%	\$1,585,227 12.81%	\$0 0.00%	\$824,806 6.67%	\$0 0.00%	\$2,889,094 23.35%	\$12,372,294
52. Building Materials and Garden Supplies	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$870 0.20%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$870 0.20%	\$423,257 98.70%	\$0 0.00%	\$4,712 1.10%	\$0 0.00%	\$428,839 100.00%	\$428,839
55. Automotive Dealers & Gas Srvc Stns	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$8,038,920 24.55%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$8,038,920 24.55%	\$597,333 1.82%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$8,636,253 26.38%	\$32,741,463
58. Eating and Drinking Places	\$ %	\$0 0.00%	\$0 0.00%	\$1,242,679 22.90%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$1,242,679 22.90%	\$443,550 8.17%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$1,686,229 31.07%	\$5,427,247
63. Insurance Carriers	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$49,516,200
65. Real Estate	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$124,526
72. Personal Services	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$251,235
73. Business Services	\$ %	\$63,487,643 8.59%	\$1,703,206 0.23%	\$15,220,613 2.06%	\$29,006,548 3.92%	\$78,618,798 10.64%	\$13,006,567 1.76%	\$10,121,126 1.37%	\$145,703 0.02%	\$211,310,203 28.59%	\$54,793,105 7.41%	\$398,926 0.05%	\$2,581,153 0.35%	\$0 0.00%	\$269,083,387 36.41%	\$739,064,649
75. Auto Repair, Services, and Parking	\$ %	\$0 0.00%	\$5,718 0.05%	\$0 0.00%	\$0 0.00%	\$1,261,671 11.62%	\$372,891 3.43%	\$0 0.00%	\$0 0.00%	\$1,640,279 15.11%	\$227,354 2.09%	\$0 0.00%	\$11,015 0.10%	\$0 0.00%	\$1,878,648 17.31%	\$10,855,634
76. Miscellaneous Repair Services	\$ %	\$403,136 1.65%	\$614,408 2.51%	\$0 0.00%	\$0 0.00%	\$605,439 2.47%	\$127,958 0.52%	\$29,584 0.12%	\$0 0.00%	\$1,780,524 7.27%	\$540,966 2.21%	\$4,835 0.02%	\$65,234 0.27%	\$0 0.00%	\$2,391,559 9.77%	\$24,482,655
78. Motion Pictures	\$ %	\$11,117 0.28%	\$0 0.00%	\$24,802 0.63%	\$0 0.00%	\$49,330 1.26%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$85,249 2.18%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$85,249 2.18%	\$3,916,783
80. Health Services	\$ %	\$0 0.00%	\$17,000 2.17%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$17,000 2.17%	\$361,932 46.22%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$378,932 48.39%	\$783,057
81. Legal Services	\$ %	\$2,068,450 6.18%	\$317,620 0.95%	\$132,462 0.40%	\$0 0.00%	\$1,987,309 5.94%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$4,505,841 13.47%	\$2,802,714 8.38%	\$16,884 0.05%	\$0 0.00%	\$0 0.00%	\$7,325,439 21.90%	\$33,450,314
87. Engineering and Management Services	\$ %	\$52,307,947 6.28%	\$17,372,515 2.09%	\$14,326,721 1.72%	\$6,466,454 0.78%	\$33,702,251 4.05%	\$5,603,629 0.67%	\$8,375,983 1.01%	\$77,823 0.01%	\$138,233,325 16.61%	\$77,771,063 9.34%	\$508,732 0.06%	\$1,944,635 0.23%	\$0 0.00%	\$218,457,753 26.25%	\$832,333,508
TOTAL	\$ %	\$227,826,723 4.98%	\$66,226,579 1.45%	\$114,076,006 2.49%	\$35,473,516 0.78%	\$496,803,927 10.86%	\$219,213,314 4.79%	\$118,700,686 2.60%	\$498,643 0.01%	\$1,278,819,395 27.97%	\$756,372,935 16.54%	\$995,859 0.02%	\$100,608,127 2.20%	\$0 0.00%	\$2,136,796,315 46.73%	\$4,572,797,454
Total Product Procurement		\$935,535,690		NOTE: *Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE **Procurement includes purchase order, non-purchase order, and credit card dollars						***Products and Services spend based on contracted prime Products and Services Total Dollars – Total procurement dollar amount in the specific SIC category % – Percentage of Total Dollars Dollars and Percentages reflect rounding difference						
Total Service Procurement		\$3,637,261,764														
Procurement**		\$4,572,797,454														

Number of WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse

Data on Number of Suppliers

	Revenue Reported to CHS***						Utility-Specific 2018 Summary					
# WMDVLGBTBEs	MBE	WBE	LGBTBE	DVBE**	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million	74	64	2	NA	0	140	189	179	5	27	0	400
Under \$5 million	85	82	3	NA	0	170	52	44	0	4	0	100
Under \$10 million	41	40	0	NA	0	81	24	17	0	2	0	43
Above \$10 million	87	67	0	NA	0	154	22	13	0	2	0	37
Total	287	253	5	NA	0	545	287	253	5	35	0	580

Revenue and Payment Data

	Revenue Reported to CHS***						Utility-Specific 2018 Summary					
WMDVLGBTBEs \$M	MBE	WBE	LGBTBE	DVBE**	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million	\$26.8	\$25.1	\$1.3	NA	\$0	\$53.2	\$38.9	\$33.5	\$1.0	\$5.1	\$0	\$78.6
Under \$5 million	\$223.7	\$200.1	\$7.0	NA	\$0	\$430.8	\$117.6	\$92.1	\$0	\$12.4	\$0	\$222.1
Under \$10 million	\$287.9	\$291.9	\$0	NA	\$0	\$579.9	\$173.2	\$115.6	\$0	\$12.9	\$0	\$301.8
Above \$10 million	\$29,386.1	\$5,435.3	\$0	NA	\$0	\$34,821.5	\$949.1	\$515.1	\$0	\$70.2	\$0	\$1,534.4
Total	\$29,924.5	\$5,952.5	\$8.3	NA	\$0	\$35,885.3	\$1,278.8	\$756.4	\$1.0	\$100.6	\$0	\$2,136.8

NOTE: Data provided CHS – Supplier Clearinghouse

*Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE

**NA – Revenue data for DVBEs are not available in CHS

*** If annual revenue for WMDVLGBTBE from Supplier Clearinghouse is less than SCE annual revenue reported, then SCE's annual revenue was applied

Number of 2018 WMDVLGBTBE suppliers SCE utilized may be higher than reported due to a third-party WMDVLGBTBE subcontracting spend validation and other internal validations.

Dollars and Percentages reflect rounding difference



Southern California Edison

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