PROCUREMENT ACTIVITIES WITH DIVERSE SUPPLIERS

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

WMDVLGBTBE ANNUAL REPORT AND PLAN

3/2/2020

2019 ANNUAL REPORT & 2020 PLAN TO THE CALIFORNIA PUBLIC UTILITIES COMMISSION

GENERAL ORDER 156



SPRINT CORPORATION

Sprint Corporation Office of Procurement 6450 Sprint Parkway Overland Park, KS 66251

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INTRODUCTION

This Filing, in compliance with the requirements of California Public Utilities Commission (CPUC) General Order 156 (GO 156), includes a Plan demonstrating Sprint's 2019 good faith efforts in pursuing minority owned businesses for Procurement opportunities and Sprint's 2020 anticipated good faith efforts in continuing to maintain a robust Supplier Diversity Program. The Plan describes the program activities undertaken and the results achieved by Sprint, with California certified minority, women, service-disabled veteran and LGBT supplier relationships, pursuant to diverse certificates housed in The Supplier Clearinghouse database, for the period of January 1, 2019 through December 31, 2019.

ABOUT SPRINT

Sprint (NYSE: S) is a communications services company that creates more and better ways to connect its customers to the things they care about most. Sprint served 54.2 million connections as of December 31, 2019, and is widely recognized for developing, engineering and deploying innovative technologies, including the first wireless 4G service from a national carrier in the United States; leading no-contract brands including Virgin Mobile USA, Boost Mobile, and Assurance Wireless; instant national and international push-to-talk capabilities; and a global Tier 1 Internet backbone. Today, Sprint's legacy of innovation and service continues with an increased investment to dramatically improve coverage, reliability, and speed across its nationwide network and commitment to launching a 5G mobile network in the U.S. You can learn more and visit Sprint at www.sprint.com or www.facebook.com/sprint and www.twitter.com/sprint.

THE SPRINT COMMITMENT

At Sprint, we believe diversity helps us excel and win. Sprint serves a diverse customer base; therefore, we understand the importance of aligning our supplier base accordingly. We're committed to diversity and we embrace a culture of inclusion. Sprint drives our inclusion and diversity initiatives through our employee resource groups (ERGs), multicultural marketing, recruiting efforts, Supplier Diversity and Philanthropy. All of the groups work together to ensure that inclusion and diversity are infused into all aspects of our business.

Sprint is committed to the growth and success of our Supplier Diversity initiatives and continues to explore and increase opportunities with a range of diverse businesses. As a utility member in the state of California, Sprint is committed to meeting the GO 156 goal of 21.5%. In 2019, Sprint exceeded this goal and achieved **31.7%**.

Supplier diversity is an important business practice that promotes economic development by diversifying Sprint's supply base. Contracting with minority businesses -- firms owned by people of color, women, service-disabled veterans and LGBT, adds value and quality to our supply chain and to the company as a whole.

Sprint's strategy to meet GO 156 goals involves including CPUC certified suppliers in as many contract opportunities as possible, capturing goods and services procured from both Tier I diverse CPUC certified suppliers, as well as Tier II CPUC certified diverse suppliers as reported by Sprint's prime suppliers who quarterly respond to electronic Request for Information (RFI) from Supplier Diversity.

ANNUAL REPORT

Sprint	Sprint 2019 G.O. #156 Section 9.1.1										
DESCRIPTION OF WOMEN, MINORITY, DISABLED VETERAN AND LESBIAN GAY BISEXUAL											
TRANSGENDER BUSINESS EN	TRANSGENDER BUSINESS ENTERPRISES (WMDVLGBTBE) PROGRAM ACTIVITIES DURING THE										
PREVIOUS CALENDAR YEAR											

Sprint is committed to promoting the overall participation of women, minority, disabled veteran-owned, and lesbian gay bisexual transgender business enterprises (WMDVLGBTBE) in purchases of materials and services. The Supplier Diversity manager administers the internal and external program activities for Sprint. Described below are the internal and external program initiatives conducted in 2019 to increase the utilization of WMDVLGBTBEs.

SUPPLIER DIVERSITY PROGRAM

In 2019, Sprint continued to advance its Supplier Diversity initiatives through various efforts and established programs. Supplier Diversity manages a fiscal budget that is dedicated to support Supplier Diversity initiatives and efforts. Efforts include training, education, modification of Supply Chain Management policy, reporting tools for focused sourcing and tracking, identification and promotion of existing and new CPUC diverse suppliers, monitor and publication of score cards against objectives and vendor database maintenance. The programs include Business Unit score cards, teaming with Sales for diverse subcontracting opportunities, recognition programs, sponsorships, hosting workshops, internal/external outreach, and supplier development and coaching. To support Sprint's success in meeting GO 156 utilization goals, Sprint relies on and places a significant focus in utilizing the CPUC Supplier Clearinghouse database to research and validate diverse supplier certifications. The combination of these efforts, programs, and other applications described herein continue to support a robust CPUC initiative:

INTERNAL PROGRAM ACTIVITIES

CHIEF PROCUREMENT OFFICER ORGANIZATION

Sprint's Financial Policy cohesively aligns Sourcing with Supplier Diversity for inclusion of diverse suppliers. In 2019, Supplier Diversity remained focused on identifying suppliers who were eligible for CPUC certification and coached them through the process.

Purchases made by Sprint are researched, negotiated and monitored by the Procurement organization headquartered in Overland Park, Kansas, in partnership with the Business Units that are purchasing the product or service. The Supplier Diversity program is housed under the Procurement organization to ensure that diverse owned businesses are considered during the procurement process.

Diverse Suppliers are required to register with Sprint and attach their certifications at <u>www.Sprint.com/supplierregistration</u> in order to be considered in Request for Proposal opportunities. The Procurement team has access to Sprint's electronic database that houses diverse supplier information and certifications, including CPUC certifications, that allows for tracking and sourcing opportunities, from initiation to completion. During the analysis phase of preparing a Request for Proposal, the Sourcing team, with support of Supplier Diversity, develops a list of suppliers that are qualified to fulfill the opportunity. Supplier Diversity queries the database and the Supplier Clearinghouse database to create a list of eligible CPUC and diverse certified businesses to include in the opportunity.

Supplier Diversity also partnered with Sourcing teams to create and maintain Diversity Plans that aligns diverse suppliers, with specific categories, for inclusion in RFx opportunities. These Plans are posted on Sprint's internal website for easy access by the Sourcing team.

SUPPLIER DIVERSITY TRAINING

Sprint's Supplier Diversity training includes an on-line course, created by Supplier Diversity, which highlights how Sprint's bottom-line is impacted by WMDVLGBTBEs. The training provides an opportunity for Sprint employees, across the entire Sprint enterprise, to learn more about the program. It provides an overview of what Supplier Diversity is and why it is important to value minority buying power. Upon publishing Sprint's quarterly diverse spend results, employees are reminded and encouraged to take the on-line training course to further raise program awareness.

SUPPLY CHAIN TRAINING

Sprint's Lifecycle Management team continues to hold training sessions, for the Sourcing team, regarding conducting Sourcing events that outlines strategies and tips useful in successful RFx (Request for Information, Proposal or Quote) events. In addition to topics, such as Request for Proposal scoring and weighting, employees are reminded that Supplier Diversity questions are required to remain a part of every published RFx.

e-SOURCING TOOL

This tool is used for supplier registration, vendor queries and searches for RFx opportunities as well as for collection of Tier II subcontracting from Sprint's top spend majority suppliers. Supplier Diversity ensured activation of the LGBT flag in Sprint's e-sourcing tool in order to track quarterly spend results related to this most recently approved CPUC diverse classification.

SPEND ANALYSIS

Sprint continues to refine and improve spend analysis tools to enable deployment of a number of strategic sourcing strategies around various categories to include CPUC diverse suppliers. Supplier Diversity continuously updates listing of diverse suppliers to align with specific categories and opportunities. With support of a third-party enrichment database provider Sprint's spend is segmented by business units, and by specific business classifications, which provides an opportunity for Supplier Diversity to identify high-spend areas that may exclude diverse participation. Supplier Diversity quarterly alerts Sourcing professionals of high spend areas that excludes diverse participation. That way, diverse suppliers can be identified and considered for opportunities, prior to contract expiration, with majority suppliers.

SUPPLIER DIVERSITY RECOGNITION PROGRAM

To further promote and increase diverse vendor inclusion and spend the Sprint Supplier Diversity Recognition Program provides a means for those, who executed contracts with diverse suppliers, to be recognized for their efforts in the monthly CPO newsletter.

COMMUNICATION

Sprint understands how vital it is for a Corporation's supplier base to reflect their customer base in order to withstand in the marketplace. Supplier Diversity communicates the importance of diversity through internal website communication, CPO newsletters and onsite Supplier Diversity conferences.

Sprint's Corporate Supplier Diversity Policy Statement, updated and annually signed by Sprint's CEO, is posted in Sprint's breakrooms alongside other important policies such as Equal Employment Opportunity, Pay Transparency Nondiscrimination Provision, and Employee Rights under the Family and Medical Leave Act to name a few.

QUARTERLY PERFORMANCE TRACKING

Supplier Diversity internally communicates Sprint's diverse spend results in the following manner:

A detailed report of Sprint's diverse spend is tracked and reviewed on a quarterly basis. This reporting is broken out in various ways including payment amount, certification type (including CPUC certified), and the name of the Sprint business units procuring a product or

service from diverse suppliers. The Supplier Diversity team ensures the results of the supplier diversity achievements are communicated on a quarterly basis within the Procurement executive scorecard as well as the monthly CPO newsletter. The quarterly reports are reviewed, and recommendations are made by Supplier Diversity, when appropriate, to ensure we align CPUC certified suppliers with opportunities to meet our corporate goals and objectives that includes the 21.5% CPUC goal. Individual Business Unit diversity goals and quarterly results are posted on Sprint's internal website for research, by Sourcing, of existing diverse suppliers for inclusion in Proposal opportunities and to provide a view of Sprint's quarterly diverse spend results.

Supplier Diversity quarterly monitors the supplier base to ensure diverse suppliers maintain current certifications.

Supplier Diversity educates and informs diverse suppliers of CPUC certification and encourages diverse suppliers, providing a national service, to pursue CPUC certification.

Supplier Diversity initiated creation of a sales job aid to ensure that the Sales staff evaluate and incorporate, where possible, diverse supplier participation throughout the proposal process. In addition, Supplier Diversity proactively teams with the Sales teams to identify and include CPUC diverse suppliers for Proposal subcontracting opportunities to meet the existing and potential customer's diverse utilization requirements.

SUPPLIER DEVELOPMENT

Supplier Diversity, with support of Sprint's Sourcing staff, have the responsibility of ensuring that diverse suppliers have equitable opportunity to bid on Proposal opportunities. Diverse and CPUC supplier development is supported in various ways, including participating in face-to-face introductions, matchmaking sessions and relationship building, to help suppliers navigate the process to become a qualified supplier. Sprint hosts and sponsors diversity events, with executive support, in order to become better acquainted with diverse suppliers, Council and Chamber members and community diversity staff.

Following are some of Sprint's 2019 supplier development activities:

May 2019: Supporting financial scholarships for diverse suppliers, through membership of the Tech:SCALE (*Supply Chain Access, Leadership and Equity*) Industry Group, to attend advanced business management programs.

August 2019: Partnered with Metropolitan Community College to support a Request for Proposal (RFP) Deep Dive workshop that entailed responding to questions asked by diverse owned businesses regarding the following topics: Reading RFPs and RFP Compliance, Interpreting RFP Requirements, Developing RFP responses and writing client-focused cover letters.

November 2019: Supplier Diversity and a Sprint Procurement manager participated as a panelist in a diversity workshop with Federal Reserve Bank of Kansas City. Subjects discussed entailed, "The Contract Management Perspective"; evaluations before and expectations after the contract award.

December 2019: Sprint hosted an onsite breakfast with women owned businesses to discuss the importance of becoming certified with the CPUC and other organizations to ensure they are nationally recognized for business opportunities. Additional topics were supporting businesses with their elevator pitch and identifying or creating relevant programs to help them develop business skills.

In addition to the above-mentioned specific events, throughout the year, Supplier Diversity facilitated several supplier introductions to Sourcing managers, introducing and sharing information about diverse and CPUC vendors for potential opportunities. These business categories range in services such as construction, site development, decommissioning, call center services, document management, staffing and IT integration services and HR related services.

In summary, in 2019, Sprint continued its focus on Internal Activities in the following manner:

- Recognize Sourcing professionals in the Chief Procurement Officer's (CPO) monthly newsletter for their contribution in supporting Sprint's Supplier Diversity program.
- Collaborate with Sprint Sourcing Managers in identifying services or products that may be procured from diverse versus non-diverse businesses.
- Champion diverse suppliers in providing introduction opportunities internally to Sprint staff and externally to major suppliers and diversity professionals.
- Ensure a procurement process with inclusion of as many diverse suppliers as possible.
- Research and validate the status of suppliers through the Supplier Clearinghouse database to ensure accurate reporting of supplier's CPUC certification status.
- Develop and promote company and procurement policy statements that demonstrate Sprint's support for Supplier Diversity.
- Continue to monitor the company's performance and make any adjustments necessary, such as contacting suppliers to update certifications or further promote CPUC suppliers for Tier I and Tier II opportunities, to achieve the CPUC plan goals

- Interviewing sales representatives, representing diverse businesses who call upon Sprint Procurement, to align with the appropriate Sourcing professionals
- Exchanging information regarding new and potential suppliers across Industry Group and other Corporate members
- Supporting Sprint Business Units to meet specifically assigned annual diverse spend targets
- Internally, Sprint fosters a culture of inclusion, in part through the establishment of Employee Resource Groups (ERGs). Sprint creates an environment where its employees feel valued, developed and allowed to produce their best work. Our ERGs provide a forum where employees can meet to discuss common interests and business goals. Sprint maintains and supports the following Employee Resource Groups open for all employees to join:
 - **Diamond Network** (African American focused)
 - **Enlace** (Hispanic focused)
 - **OASIS** (Asian American focused)
 - **Sprint Pride** (Gay, Lesbian, Bisexual, Transgender focused)
 - WISE (Women focused)
 - V.E.T.S. (Veteran focused)
 - **REAL DEAL** (Disabled focused)

EXTERNAL PROGRAM ACTIVITIES:

Sprint's external program activities and outreach efforts, entailing the below objectives, are as follows:

- Being an active member of the California Joint Utilities Diversity Council (JUDC). As such, Sprint participates with the other Joint Utility members to share best practices and discuss regulatory initiatives and CPUC Clearinghouse processes.
- Hosting and supporting supplier diversity forums and engagements.
- Collaborating with other external advocacy groups to share best practices and advance supplier diversity opportunities.
- Attending Diverse Business Opportunity Workshops, Minority Business Enterprise Forums, Matchmaking events, Trade Fairs, and other supplier diversity initiatives
- Strengthening relationships with Municipalities, Councils and other organizations that advocate for Supplier Diversity, to further assist in meeting and networking with diverse businesses.
- Public engagement by Procurement and Supplier Diversity staff to educate diverse businesses on how to do business with major Corporations.
- Quarterly Kansas City Procurement Roundtable (KCPRT) meetings are hosted by diversity managers, representing 23 local majority corporations, to share best practices of supporting diverse suppliers in the community. Additionally, CEO's or Procurement executives, of each Corporation, meet to discuss how to advance their diversity programs.
- Sprint's Diversity Manager serves as Chair of the Women's Business Development Center's certification committee. Quarterly committee meetings are held to review applications for consideration of several certification approvals.
- January 2019: Sprint supported the Southern Christian Leadership Conference (SCLC) of Greater Kansas City and served as a sponsor of their 2019 Community Luncheon. The SCLC is charged with advancing justice, making peace and defending democracy in the committees where we live, work and serve.
- January 2019: Sprint attended the JE Dunn Construction's Minority Contractor Development (MCD) Program luncheon to meet Small Business graduates of the MCD Program. The MCD Program is a series of classes and activities designed to educate and equip minority and women contractors for success, help grow their businesses, and launch a partnership with JE Dunn to learn skills that will also support other Corporations.
- February 2019: Sprint partnered with diverse and majority suppliers to offer Sprint's suppliers with supply chain financing. Supply chain financing accelerates payments made to suppliers and increases cash flow. The program provides early discount on supplier receivables at low rates.
- February 2019: Supplier Diversity in partnership with the Hispanic Chamber of Commerce of Kansas City, co-sponsored The Kansas City BizFest, a competition

that gives high school juniors and seniors concrete professional skills within the framework of entrepreneurship, all while having the opportunity to earn scholarships for college. Mentors help students practice handshakes, introductions, and networking. Mentors also help students finalize business concepts, review financials and create their presentations. Mentors additionally help the students work through the details and move their business concepts forward. Sprint's Diversity Manager also presented a "Dress for Success" session to students as preparation for the "real" world. The presentation provided an overview of attire that is acceptable and unacceptable for business casual, business, and business into Night.

- February 2019: Sprint's Diversity Manager served as an Advisory Board member of the Thinking Bigger Business Media organization chartered to support and recognize 25 businesses that employ 25 or less employees. Sprint co-sponsored the organization's annual Gala. Sprint's Procurement and Diversity team members attended the weekend Gala to learn more regarding products and services offered by the 25 Small Businesses awardees.
- March 2019: Sprint, along with other diversity representatives from majority corporations, supported the Metropolitan Community College Procurement Forum to manage table talk discussions such as "What is the secret to your success in business; What is the hardest business challenge you have faced; what advice would you give to a new entrepreneur person, what can the Kansas City community do to better support entrepreneurs and what drives you to keep going professionally when it's really tough".
- March 2019: Sprint sponsored an onsite Advisory Board breakfast to support the Women's Business Development Center (WBDC). Business owners, WBDC staff and diversity representatives developed committees and leads needed to move the WBDC organization toward more success.
- March 2019: Sprint's Diversity Manager attended the National Center for American Indian Enterprise (NCAIE) conference held in Las Vegas to learn more regarding products/services offered by the suppliers. Suppliers were more interested in providing products/services to the Government; however, accepted information regarding how to do business with Sprint.
- April 2019: Sprint's Diversity Manager served as a panelist at the California Public Utility Commission (CPUC) Business Expo titled, "Doing Business with CPUC and Utility Companies" held in Pomona, California. Diverse suppliers were able to take advantage of network opportunities with public agencies, utility companies, prime contractors, and business resource centers. Panelist discussed how their diversity teams were structured, strategies for working with SD programs, prime supplier program, evaluating companies, and described the on-boarding process.

- April 2019: Sprint was a sponsor of the annual Women's Employment Network (WEN) luncheon to honor the legacy of WEN in Sprint's community and hear personal stories of triumph and success from clients and graduates. The luncheon also celebrated business and community leaders who share WEN's commitment to help women and families break free from the cycle of poverty.
- April 2019: Sprint donated the venue and negotiated reduced food cost while hosting the Awesome Ambitions (AA) fundraiser. The AA organization is charged with raising scholarship funds for minority high school students grades 8th through 12th.
- April 2019 Sprint recognized by the Human Rights Campaign Foundation as one of the 2019 Best Places to Work for LGBTQ Equality. Sprint's manager, James Thacker, serves as the President of Sprint's LGBTQ Employee Resource Group.
- May 2019: The Asian Chamber hosted a luncheon attended by Sprint's Procurement director, Bob Rodriguez, Ambassador Robert S. Jacobson, from the Albright Stonebridge group, along with Secretary Madeline Albright for the Aspen Minister's Forum. The luncheon was held to discuss United States Mexico-Canada Agreement (USMCA) regarding what businesses can do to prepare for changes in supply chain from USMCA and the current state of US-Mexico relations and how it impacts businesses.
- May 2019: Sprint participated in the Annual Midwest Supplier Diversity Exposition, and Contract Recognition Ceremony, at the Metropolitan Community College (MCC)- Business & Technology Center, in Kansas City, MO. The event is designed to recognize Corporations and diverse business owners who executed contracts during the year and to learn more about products/services offered by diverse owned businesses. Sprint's manager, Supplier Diversity, Joyce Christanio served as MC of the Contract Recognition Ceremony. Additionally, minority, women, LGBT, Veteran, Service-Disabled Veteran and HUBZone business owners managed booths to showcase their products and services.
- May 2019: Sprint, along with other majority corporations, was recognized during the Metropolitan Community College's Business Exposition for signing contracts, in 2018, with a diverse supplier located in the Kansas City area. Sprint's Diversity Manager served as Mistress of Ceremony during the recognition program.
- May 2019: Sprint's Diversity Manager and Community Relations Manager attended the LGBTQ Coffee Connection to meet and learn more regarding products and services offered by LGBTQ certified suppliers. Suppliers were provided information regarding how to register with Sprint for consideration of Request for Proposal opportunities.
- May 2019: Sprint, as members of the Asian American Chamber of Commerce Kansas City, supported the Chamber's 16th annual Gala. Sprint's director Indirect Procurement, Procurement, Sales and Supplier Diversity attended the event.

- June 2019: Sprint's Diversity Manager attended the Women of Color Leadership Conference hosted by the University of Missouri Kansas City (UMKC). The keynote speaker Rosa Alicia Clemente is an organizer, political commentator and independent journalist. An Afro-Puerto Rican born and raised in the Bronx, NY she has dedicated her life to organizing, scholarship and activism. From Cornell to prisons, Rosa is one of her generations leading scholars on the issues of Afro-Latinx identity.
- June 2019: Sprint Supplier Diversity, as a member of the Mid America Gay Lesbian Chamber of Commerce, participated in the Chamber's Business Equality Awards Luncheon held in downtown Kansas City.
- June 2019: Sprint's Diversity Manager attended and interviewed a few of Sprint's existing suppliers who were concerned regarding losing current business due to T-Mo acquisition, suppliers who are interested in pursuing opportunities with Sprint, and a Sprint customer needing support with a Small Business account during the Women's Business Development Center Midwest Connect & Celebrate Matchmaker hosted by Kansas City Power & Light Company.
- June 2019: Sprint, as a member of the Regional Women's Business Enterprise National Council (WBENC), supported the national conference held in Baltimore, MD to learn more regarding products/services offered by the women owned businesses. Business owners were provided information regarding how to contact Sprint's Diversity Manager and also how to register with Sprint.
- July 2019: Sprint was a sponsor of the Greater Kansas City Chamber of Commerce's Power of Diversity breakfast. The breakfast award ceremony recognizes CEO's and diversity managers who promote an inclusive and diverse workplace and supply chain. Sprint's Manager, Supplier Diversity was recognized during the 2014 award ceremony.
- August 2019: Sprint's director, over Supplier Diversity, attended the Elite Service-Disabled Veteran Owned Business Conference held in New York. The director is a Veteran; therefore, had an opportunity to network and share war stories with the Veteran owned businesses.
- August 2019: Sprint's Manager, Supplier Diversity attended a HUBZone workshop, held at the Honeywell facility to meet and share information with suppliers regarding how to register for consideration of business opportunities with Sprint. Additionally, brochures were distributed recommending additional sites for certification registration such as TheSupplierClearinghouse, WBENC.org; SAM.gov; etc.

- October 2019: Sprint VP Procurement, Chas Peterson, attended the annual CPUC EnBanc held in Fresno, CA. to represent, before the Commissioners, Sprint's Supplier Diversity program.
- October 2019: Sprint co-sponsored the Hispanic Chamber of Commerce of Greater Kansas City's Annual Gala, honoring Hispanic business leaders and business owners for their achievements and outstanding efforts. Sprint's director of Inclusion and Diversity, Sales and Marketing personnel, and Supplier Diversity were in attendance.
- November 2019: Sprint sponsored the High Aspiration's 9th Annual Mentors Challenge. The mentor's program was founded in 2004 to serve the social, emotional, academic and spiritual needs of African American males ages 8 to 18. High Aspirations stresses respect for the self and others, family and community responsibility, academics and places these young men on a path toward becoming productive members of society, loving husbands and dutiful fathers.
- November 2019: Sprint employees supported Career Jumping through the Prep KC Program which is a fast-paced career exploration experience where professionals talk with 3-5 students at a time in 8-minute increments to share their career story.
- December 2019: Sprint co-sponsored and attended the Asian Chamber of Kansas City Annual Holiday and Networking Gala, Sprint's diversity team attended.
- December 2019: Sprint co-sponsored the Urban League of Greater Kansas City Difference Maker Awards. Sprint Community Relations Director and staff, Sales and Supplier Diversity Manager were in attendance.

<u>NEW</u>: SUPPLIER DIVERSITY ONSITE DESIGN THINKING WORKSHOP WITH DIVERSE SUPPLIERS:

Sprint believes that Supplier Diversity initiatives go beyond the Tier I and Tier II impact and that there is a flow-down of economic impact when we do business within the diverse supplier community. We believe that the economic impact extends to job growth, revenue and customer-base growth, subcontracting opportunities, educational and other community and non-profit organization support. With this in mind, Sprint Supplier Diversity and Sourcing hosted an onsite Design Thinking session. "Design Thinking" is a process for creative problem solving that helps integrate an individual need with the needs of a business and the technical possibilities. It is super charged brainstorming that allows for the exploration of what could be. Sprint hosted the workshop to which 22 people from five diverse businesses attended. Three Sprint Sourcing professionals facilitated the halfday highly interactive session, which focused on "*How might we prepare for an evolving* marketplace". The participants were organized into four inter-company teams to practice and learn the benefits of "people centered" problem solving. The workshop was followed by a networking lunch providing suppliers an opportunity to network with Sprint Sourcing directors. Immediate feedback from attendees was overwhelmingly positive. One owner and CEO shared, "...Thank you and your Sprint team Members for a wonderful and creative diverse supplier workshop. In our opinion, it was time well spent today!"

SPRINT'S DIVERSE SUPPLIER TESTIMONIALS: DESIGN THINKING WORKSHOP:

- 1. I have positive comments for the Design Thinking Session. The session was very informative and organized. The workshop portion of the session that provided hands on allowed the participants to reinforce the methodology. With that experience, we can better use it in our own environment.
- 2. Thank you for having me for the Design Thinking Session. I think Team GREEN killed it! I really enjoyed it. I've never been through a Design Thinking session before, but after going through it, I have a new perspective on how to brainstorm w/a group. In fact, I'm going to use it for the next family vacation. The room was comfortable, the hostess were funny, entertaining and very helpful—no complaints. Thank you again for having me and have a great weekend!!

Below are my PROs and CONs regarding the Design Thinking training session:

PROS

- Well-paced with the right mix of instructor led discussion and student participation
- Easy to follow with a good flow to the introduction of different concepts/steps

- Excellent visual aids
- Perfect introductory class to design thinking

CONS

• No handouts or reference materials

Overall, I thought the training was well run and of value to us.

- 3. I thought it was a fantastic learning opportunity and was very pleased with the tools that I and a few members of my management team took away as a result. In fact, we are utilizing this process next week in a special session with my Sr. Management group to brainstorm ideas and discuss opportunities for our company. One of our directors, who also attended, will be facilitating our session, modeling what we learned with you. Thank you again for the opportunity. We appreciate all that you do!
- 4. This was a great experience. We thoroughly appreciate the opportunity to be a part of this Design Thinking session. We took so much away from this meeting. This new method of problem solving connects people together in a way that allows everyone to feel they have input in the solution. This creates a willingness to cooperate with the change and even encourage the change. Design Thinking also gave us a way to measure what solutions would be most advantageous which is ideal when trying to determine which solution or solutions should be selected. It's valuable to understand which ideas to implement and when. It opened my mind to a new way of thinking that is more creative and allows out-of-the-box ideas to have a platform to become possibilities. It also allowed me to see that other companies have the same issues (communication, culture, and etc.) that we have and we collectively came up with new ways to make those better. I really enjoyed the collaboration portion of this process. It was a real pleasure meeting the Sprint people as well. It's so nice to put a face to the names.

Thanks again for the invite. Have a great day!

OTHER EXTERNAL EFFORTS IMPACTING OUR DIVERSE COMMUNITIES:

<u>Sprint and the Sprint Foundation</u> recognizes the importance of a culturally diverse community. Each year, a portion of our philanthropy and sponsorship dollars are used to support civic and community organizations such as:

- Mid-America Gay & Lesbian Chamber of Commerce
- Urban League of Greater Kansas City

- Women's Foundation of Greater Kansas City
- Greater Kansas City Community Foundation/Hispanic Development Fund
- United Way of Greater KC
- NAACP, KCMO Branch
- Jewish Community Relations Bureau
- SCLC of Greater Kansas City
- Kansas City Girls Preparatory Academy
- Kansas City Chinese American Association
- Latina Style Magazine
- Negro Leagues Baseball Museum
- Women's Employment Network
- Central Exchange
- The Kansas City Chamber Power of Diversity breakfast
- Boys & Girls Club
- Mid-America Asian Culture Association
- Links Foundation
- Hispanic Chamber of Commerce of Greater KC
- Greater Kansas City Community Foundation Black Community Fund

1Million Project Foundation:

Sprint's 1Million Project Foundation is its own 501c3. During 2019, Sprint and the 1Million Project Foundation provided 15,249 California students with free devices and free high-speed data, at an estimated cost of \$1.2 million.

Since inception, the 1Million Project Foundation has provided more than 380,000 devices to 2,500 schools, in 245 districts, across the U.S.

Sprint has a culture of caring. Among the hundreds of organizations and causes that Sprint is supporting every year, our 1Million Project Foundation (https://iconnect.sprint.com/externallink.jspa?url=http%3A%2F%2Fsprint.co%2F2o5CDFQ is helping to create opportunities for high school students to participate in the digital world and transform their lives. The program offers free mobile devices and free wireless service (for up to five years) to low-income high school students across the U.S. who do not have Internet access at home. By connecting one million economically disadvantaged students, Sprint and the 1Million Project Foundation are helping to eliminate the "Homework Gap." The initiative may include purchasing new devices (smartphones, tablets, hotspots), providing educational resources, administering the program and funding program training for eligible high school students. Sprint supports the program by providing free wireless service for each device.

Sprint Responds to California Fires:

October 2019: Sprint Announces Support for Customers in California Impacted by the Getty and Kincade Wildfires.

To assist customers affected by the Getty and Kincade wildfires in Southern and Northern California, Sprint provided unlimited talk, text and data access to all customers at no extra cost from Oct. 27 – Nov. 3, 2019.

Sprint is also closely monitored the commercial power shut offs by some California utility companies. Many of Sprint's cell sites in the impacted area were up and running, however, some customers may have experienced service interruptions due to the commercial power shutoffs. Our teams refueled generators at use in some facilities as quickly as possible.

As a reminder to wireless consumers, there were a number of ways to help stay connected and informed during potential service interruptions. And, were reminded to please remember that Sprint stores were there to serve the community if any wireless consumer was in need of device charging. Ways recommended to customers to stay connected:

- Make a disaster kit yet that includes flashlights, food and first aid kits. It's also handy to include portable charging devices, such as car adapters, and wireless and battery chargers.
- Program all of your emergency phone numbers into your mobile device. Good ones to include are police, fire and rescue, medical services, friends and family. And, as an extra precaution write these numbers down on paper, seal it in a plastic bag, and keep it in a safe place in the event your device loses power.
- Subscribe now to emergency and critical communications alerts from your local and state government agencies, and weather stations that cover forecasts for your area.
- Have multiple ways to stay informed. Download apps from the Red Cross and FEMA which can provide helpful resources for local area outreach, such as shelter finders and emergency meeting location information.
- Always remember to keep your wireless devices charged when possible. It's also a good idea to have additional batteries and car-chargers for back-up.
- Use text messaging when possible due to high call volumes and possible network congestion in the local area.
- Stay informed before, during and after a major weather event by following @Sprint, @SprintCare, @SprintNews, @SprintsERT. Also, check back on our Newsroom for regular updates. We will make it our priority to keep our customers up-to-date with alerts and information regarding our network.

Employee Volunteerism

Sprint is an advocate and champion for our communities. We use our resources -- funds, people, and technologies -- to enrich communities where we do business and where our employees live and work. We know that when our communities thrive, so does our business.

Through our rewarding volunteerism program, our annual employee giving campaigns, and our philanthropic support of numerous non-profits, Sprint and our partners are helping to make local communities better places to live, work and thrive.

In total, Sprint and our partners have made a philanthropic impact worth an estimated \$55 million during 2019, including in-kind and cash donations as well as partner volunteer hours.

Employee Giving

- Our annual employee giving campaigns are a big part of Sprint's culture. Each year,
 Sprint partners rally behind worthy causes in order to help those in need.
- Sprint holds an annual Feed the Need food drive to help combat hunger across America. Our 2018 (2019 under review) campaign raised 222,160 meals for those in need.
- Sprint also holds an annual Employee Giving Campaign benefiting United Way and the 1Million Project Foundation. In 2018, the campaign raised a total of \$1.2 million for these two worthy causes. By giving to United Way and the 1Million Project Foundation, our partners are able to make a positive impact in our local communities and nationwide.

Sprint Foundation

- The Sprint Foundation has given millions of dollars to community organizations nationwide since its establishment in 1989.
- A separate legal entity from Sprint, the Sprint Foundation makes a huge impact where it is needed most, supporting organizations locally every year that focus on education, arts and culture, youth development, community development and disaster relief. The Sprint Foundation focuses its efforts and funding in the Kansas City area and organizations aligned with our signature program, the 1Million Project Foundation.

Sustainability

We recognize today's actions will affect tomorrow's world. That's why operating as a sustainable company is a priority for Sprint. We've made bold commitments to minimize our environmental footprint, including being 100% carbon neutral by 2025, diverting 50% of operational waste from landfills by 2025, and continuing to reuse or recycle 100% of electronic waste. We also strive to reduce our use of natural resources such as water and paper. These actions build on our legacy as a leader in sustainable business practices while contributing to a more environmentally sustainable future for all.

100% Carbon Neutral by 2025

The path to reaching 100% carbon neutrality includes efforts to directly reduce Sprint's overall energy consumption as well as investments in alternative energy that offset carbon emissions.

Existing efforts to directly reduce energy use include implementing various energy efficiency projects. For example, Sprint's headquarters is equipped with an intelligent system that has reduced energy consumption by 6%. In retail locations, intelligent thermostats have seen an average of 10-14% reduction in energy consumption. And, nearly 75% of Sprint's commercial properties operate under a green lease, recognized by the U.S. Department of Energy as a national leader in this space.

Current investments in renewable and alternative energy include two 12-year virtual power purchase agreements (VPPAs). The <u>Maryneal project</u> with Duke Energy Renewables – combined with an <u>aggregation agreement</u> with Apple, eBay and Samsung to purchase renewable energy from Apex Clean Energy's White Mesa Wind Project – will offset Sprint's CO2 emissions 30% by 2021.

Water Conservation

While we use relatively little water compared to companies in some other industries, we're committed to using less water and getting the most from the water we do use. Since 2007, we have reduced our overall water use by 50%.

At our headquarters campus in Overland Park, Kan., an eight-acre lake and more than seven acres of connected wetlands on the company's 200-acre campus serve as catch basins for storm-water runoff and as the principle irrigation source for landscaping. This conserve and recycles millions of gallons of water annually as well as supports the biodiversity and wildlife that reside at our campus.

Paper and Printing

We recognize the significant role that paper and printing plays in our business operations – from direct marketing and customer invoicing to information sharing and reporting. We also understand that paper production is a resource-intensive endeavor that depends heavily on forests, water and energy. That's why Sprint is committed to reducing our overall paper consumption.

Some of the ways we've cut back on paper include reducing direct mail advertising, reducing the number of printers at our headquarters campus, promoting digital communication over printing across our entire company, and offering customers paperless billing.

In total, we've reduced our paper volume by 84% since 2007.

Waste Reduction and Recycling

Reuse or recycle 100% of electronic waste

Our e-waste goal is further reinforcement of our current sustainable waste management practices. We currently reuse or recycle 100% of electronic waste which includes internal e-waste generated from our business operations, as well as wireless devices held in Sprint inventory and those devices returned to us. We are honored to be named by the U.S. Environmental Protection Agency as a winner in their 2019 Sustainable Materials Management (SMM) Electronics Challenge Awards.

Sprint also focuses on the full lifecycle of the electronics we buy and sell. The company is committed to buying greener electronics, extending the useful life of equipment, facilitating the collection of used equipment, maximizing the reuse of electronics, and responsibly recycling through accredited third-party certified vendors.

Sprint Accessibility: Brighter Future for All

Our goal is to bridge the communication gap for **people with disabilities**. Sprint Accessibility is the nation's largest Telecommunications Relay Service (TRS) provider* and is currently awarded 37 TRS state contracts (including Puerto Rico and the U.S. Virgin Islands), the federal government, and the Commonwealth of New Zealand. Sprint offers a wide range of communication products and services for customers who are Deaf, Hard of Hearing, Deaf, Blind, or have a speech disability.

Accessible communication for everyone is woven into Sprint's culture. We build our products and our networks to ensure connectivity. We solicit information from consumers and business customers about how to better provide connectivity. We believe by focusing on connectivity and accessibility that all Sprint customers can communicate with anyone at any time. By empowering people with disabilities through accessible wireless solutions, we're demonstrating how good technology works to connect people and improve lives. Sprint's website has a page devoted to ensuring our customers know about Accessibility and the resources available through our devices and plans: https://www.sprint.com/accessibility.

Sprint also provides a platform for employees throughout the company to share their voice and passion towards helping people with disabilities in the workplace. **Our REAL DEAL Employee Resource Group empowers people with disabilities** through shared resources, empowerment and awareness in a limitless environment. REAL DEAL is inclusive of all types of disabilities that are recognized by the American Disability Association (A.D.A.). The unique ideas and fresh perspectives offered by having Sprint partners with various backgrounds help us deliver the best customer experience possible, and truly make the workplace stronger and more inventive.

*Largest claim based on state, federal & international provision of services.

Supporting our Troops and Veterans

Sprint salutes the men and women of the U.S. Armed Forces by offering discounts and savings through the Sprint Perks Program, and now we are doing even more to show our appreciation!

Fisher House Foundation Donation

Sprint is honored to make a donation for the amount of \$10 to the Fisher House Foundation for all new military/veteran accounts. The Fisher House program provides "a home away from home" for families of patients receiving medical care at major military and VA medical centers. To learn more please visit the Fisher House Foundation at www.fisherhouse.org.

Military Recruiting

Sprint's mission for the veteran community is to provide rewarding and professional opportunities to veterans, members of the Reserve and National Guard, as well as active members in the military and their spouses. Highlights of our military recruiting efforts include:

- **Dedicated Sprint Recruiting Contact:** A dedicated point of contact in our recruiting organization who manages our military recruitment strategy and process.
- **Postings on base:** We post available positions on military bases and transition offices, military job websites and universities.
- Sprint participation at Military Transition Workshops: Military Transition Workshops to share information with exiting military and veteran attendees. Attendees learn how military skills translate to civilian jobs, how to build their identity/personal brand and create their road to success. Attendees talk to Sprint recruiters and other companies about potential employment opportunities. Sprint has hosted two workshops and plans to host more in the future.
- Training for recruiters to help translate skills between military and civilian positions

Military Employees

Sprint has hundreds of military employees, and offers a number of benefits to assist veterans, active military personnel and their families.

- Employees are granted time away from work with differential pay to participate in Reserve and National Guard training. When involuntarily called to active duty for Reserve and National Guard training, we pay the difference between Sprint base pay and military Reserve base pay for up to two work weeks each year.
- Through Sprint's Education Assistance Program employees may be eligible for tuition reimbursement.
- Veteran-focused Employee Resource Group, VETS. VETS build on Sprint's strong reputation through marketing and community service outreach to veterans and military personnel, and provides its members with professional development and mentoring opportunities.

Programs for the Military

- Sprint Perks for Military provides 50% off Family Lines AND Premium for the Price of Plus for all service men and woman, as well as veterans. Visit **<u>sprint.com/military</u>** for more information.
- Sprint is proud to offer services and equipment to veterans experiencing hearing loss. Visit **sprintcaptel.com** for details.
- Sprint's Military Suspension program lets deployed military customers remain on their original service plan and keep their phone number for up to 36 months.
- For veterans facing financial hardships, Assurance Wireless has a Lifeline Assistance program for individuals who qualify. Visit <u>AssuranceWireless.com</u> to learn more.

Awards and Recognition

- Recognized as a "2020 Top 50 Military-Friendly Employer" and a "2018 Top Military-Friendly Brand" by G.I. Jobs magazine
- Recipient of the Secretary of Defense Employer Support Freedom Award the highest recognition given by the U.S. government to employers for support of their employees who serve in the National Guard and Reserve
- Sprint Named to the FORTUNE 2019 list of the 100 Best Workplaces for Diversity
- Human Rights Campaign Foundation as one of the 2019 Best Places to Work for LGBTQ Equality

Sprint Corporation	2019 Annual Report	G.O. #156 Sec. 9.1.2							
WMDVLGBTBE Annual Results by Ethnicity									

]	2019	Annual Report	
			Direct	Total \$	%
1		Asian Pacific American	\$454,681,433	\$454,681,433	18.32%
2	Minority	African American	\$207,286,339	\$207,286,339	8.35%
3	Minority Male	Hispanic American	\$51,077,016	\$51,077,016	2.06%
4	Widle	Native American	\$0	\$0	0.00%
5		Total Minority Male	\$713,044,788	\$713,044,788	28.73%
6		Asian Pacific American	\$5,168,503	\$5,168,503	0.21%
7	Minority	African American	\$375,640	\$375,640	0.02%
8	Minority Female	Hispanic American	\$305,523	\$305,523	0.01%
9	remale	Native American	\$13,442,400	\$13,442,400	0.54%
10		Total Minority Female	\$19,292,065	\$19,292,065	0.78%
11	Total Mi	nority Business Enterprise (MBE)	\$732,336,854	\$732,336,854	29.50%
12	Wom	en Business Enterprise (WBE)	\$49,886,874	\$49,886,874	2.01%
13		an, Gay, Bisexual, Transgender siness Enterprise (LGBTBE)	\$4,651,680	\$4,651,680	0.19%
14	D	isabled Veteran Business Enterprise (DVBE)	\$24,659	\$24,659	0.00%
		Other 8(a)*	\$0	\$0	0.00%
15				ψυ	0.0070
15		Other o(a)			

17 Net Procurement**

\$2,482,219,060

NOTE: * FIRM S CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS Direct - DIRECT PROCUREMENT

- Sub SUBCONTRACTOR PROCUREMENT
- %- PERCENTAGE OF NET PROCUREMENT

Sprint is not reporting Tier II spend with WMDVLGBTBE subcontractors in 2019 because, due to not receiving proper electronic subcontracting data from majority suppliers, it was not able to align the spend. However, Sprint remains committed to ensuring its' majority suppliers subcontract work to diverse suppliers which, in addition to CPUC, is also a government requirement. Accordingly, Sprint's 2019 Tier II subcontracting spend is not captured or represented in its overall WMDVLGBTBE results of **31.7%**.

Spri	nt Corp	oration		2019	9 Annual Rej	oort		G.0	. #156 Sec. 9.	1.2	
	WMDVLGBTBE Direct Procurement by Product and Service Categories										
				Γ	Produ	rts	Servic	95	Total		
					\$	%	\$	%	\$	%	
1		Asian Pacif	ic American	Direct	\$0	0.00%	\$454,681,433	18.32%	\$454,681,433	18.32%	
2		African Ame	erican	Direct	\$0	0.00%	\$207,286,339	8.35%	\$207,286,339	8.35%	
3	Minority	Hispanic Ar	merican	Direct	\$0	0.00%	\$51,077,016	2.06%	\$51,077,016	2.06%	
4	Male	Native Ame	rican	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%	
5		Total Minori	ity Male	Direct	\$0	0.00%	\$713,044,788	28.73%	\$713,044,788	28.73%	
6		Asian Pacif	ic American	Direct	\$0	0.00%	\$5,168,503	0.21%	\$5,168,503	0.21%	
7		African Ame	erican	Direct	\$0	0.00%	\$375,640	0.02%	\$375,640	0.02%	
1 8	Minority	Hispanic Ar	merican	Direct	\$0	0.00%	\$305,523	0.01%	\$305,523	0.01%	
9	Female	Native Ame	rican	Direct	\$0	0.00%	\$13,442,400	0.54%	\$13,442,400	0.54%	
10		Total Minori	ity Female	Direct	\$0	0.00%	\$19,292,065	0.78%	\$19,292,065	0.78%	
11	Total Min	ority Busine	ss Enterprise (MBE)	Direct	\$0	0.00%	\$732,336,854	29.50%	\$732,336,854	29.50%	
12	Wome	n Business	Enterprise (WBE)	Direct	\$3,273,280	0.13%	\$46,613,595	1.88%	\$49,886,874	2.01%	
	Lesbia	n, Gay, Bise	xual, Transgender		\$0	0.00%	¢4.054.000	0.19%	\$4,651,680	0.19%	
13			orise (LGBTBE)	Direct	Ф О	0.00%	\$4,651,680	0.19%	\$4,651,680	0.19%	
	Disable	d Veteran Bu	usiness Enterprise		\$0	0.00%	\$24,659	0.00%	\$24,659	0.00%	
14		(DVE	BE)	Direct	\$ 0	0.00 /8	\$24,009	0.00 /8	\$24,009	0.0078	
15		Other	8(a)*	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%	
_											
16		TOTAL WMI	DVLGBTBE	Direct	\$3,273,280	0.13%	\$783,626,788	31.57%	\$786,900,068	31.70%	
				-							
	otal Produ		AA AT								
	rocureme		\$3,273,280)							
	otal Servi		¢0 470 045 70	_							
18 P	rocureme	en (\$2,478,945,780	,							
10 14	et Procur	omon t **	\$2,482,219,060	1							
19 19	et Procur	ement	¢∠,40∠,∠19,00	, ,							
				-							

Total Number of WMDVLGBTBEs that 20 Received Direct Spend

> NOTE: * FIRM S CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS

70

Direct - DIRECT PROCUREMENT Sub - SUBCONTRACTOR PROCUREMENT %- PERCENTAGE OF NET PROCUREMENT

	Sprint Cor	rpo	ration					2019 Annı	ual Repo	rt				G. O. #15	6 Sec 9.1.2							
					W	NDVLGBT	BE Procure	ment by St	andard	ndustrial Ca	tegories	₹S										
													Lashian Cau									
													Lesbian, Gay, Bisexual,	Disabled								
										I	Minority	Women	Transgender	Veterans								
											Business	Business	Business	Business								
		Γ	Asian Pacific	c American	African Ar	nerican	Hispanic A	merican	Native	American	Enterprise	Enterprise	Enterprise	Enterprise	044 0(-)**	Total	Total					
	SIC Category		Male	Female	Male	Female	Male	Female	Male	Female	(MBE)	(WBE)	(LGBTBE)	(DVBE)	Other 8(a)**	WMDVLGBTBE	Dollars****					
17	ELECTRICAL WORK	\$	\$0	\$0	\$0	\$0	\$315,497	\$0	\$0	\$0	\$315,497	\$0	\$0	\$0	\$0	\$315,497						
17		%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.01%						
48	RADIO %		\$39,351,482	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$39,351,482	\$0	\$0	\$0	\$0	\$39,351,482						
10			1.59%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.59%	0.00%	0.00%	0.00%	0.00%	1.59%						
	DURABLE GOODS, NOT ELSEWHERE		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,294,081	\$0	\$24,659	\$0	\$3,318,740						
	CLASSIFIED	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.13%	0.00%	0.00%	0.00%	0.13%						
	HOLDING COMPANIES, NOT ELSEWHERE	\$	\$0	\$0	\$0	\$0	\$315,810	\$0	\$0	\$0	\$315,810	\$0	\$0	\$0	\$0	\$315,810						
	CLASSIFIED	%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.01%						
72	BUSINESS SERVICES, NOT ELSEWHERE		\$24,684,243	\$0	\$0	\$0	\$619,913	\$0	\$0	\$0	\$25,304,156	\$3,599,909	\$2,102,128	\$0	\$0	\$31,006,193						
	CLASSIFIED	%	0.99%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	1.02%	0.15%	0.08%	0.00%	0.00%	1.25%						
76		\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,523,798	\$0	\$0	\$0	\$2,523,798						
	CLASSIFIED	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.10%	0.00%	0.00%	0.00%	0.10%						
	BUSINESS CONSULTING, NOT	\$	\$33,258,285	\$1,408,311	\$545,593	\$0	\$45,334,586	\$0	\$0	\$13,442,400	\$93,989,174	\$6,721,699	\$1,154,058	\$0	\$0	\$101,864,931						
	ELSEWHERE CLASSIFIED	%	1.34%	0.06%	0.02%	0.00%	1.83%	0.00%	0.00%	0.54%	3.79%	0.27%	0.05%	0.00%	0.00%	4.10%						
89	SERVICES, NOT ELSEWHERE CLASSIFIED	\$ %	\$341,830,411 13.77%	\$0 0.00%	\$0 0.00%	\$375,640 0.02%	\$0 0.00%	\$305,523 0.01%	\$0 0.00%	\$0 0.00%	\$342,511,574 13.80%	\$2,393,383 0.10%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$344,904,957 13.90%						
		⁷ 0	\$0		0.00%	0.02%	0.00% \$0	0.01% \$0	0.00% \$0		\$114,281,318	\$0.10%	\$0	0.00%	0.00% \$0	\$114,281,318						
92	COURTS	¥ %	0.00%	0.00%	4.60%	0.00%	0.00%	0.00%	0.00%	0.00%	4.60%	0.00%	0.00%	0.00%	0.00%	4.60%						
96	REGULATION, ADMINISTRATION OF	\$	\$15,557,013	\$3,760,192	\$92,459,428	\$0	\$4,491,211	\$0	\$0	\$0	\$116,267,843	\$31,354,005	\$1,395,494	\$0	\$0	\$149,017,342						
90	TRANSPORTATION	%	0.63%	0.15%	3.72%	0.00%	0.18%	0.00%	0.00%	0.00%	4.68%	1.26%	0.06%	0.00%	0.00%	6.00%						
J			. 1					. 1														
	TOTAL	\$	\$454,681,433	\$5,168,503	, ,	. ,	\$51,077,016	\$305,523	\$0	. , ,	\$732,336,854		\$4,651,680	\$24,659	\$0	\$786,900,068	\$0					
	%		18.32%	0.21%	8.35%	0.02%	2.06%	0.01%	0.00%	0.54%	29.50%	2.01%	0.19%	0.00%	0.00%	31.70%	0.00%					

Total Product Procurement	\$3,273,280
Total Service Procurement	\$2,478,945,780

Net Procurement***	\$2,482,219,060

NOTE: *FIRMS WITH MULTI MINORITY OWNERSHIP STATUS

**FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WM DVLGBTBE

***NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS

****TOTAL DOLLARS - TOTAL PROCUREMENT DOLLAR AMOUNT IN THE SPECIFIC SIC CATEGORY. Sprint tracks spend using UNSPSC and GL coding, not SIC codes.

% - PERCENTAGE OF Net Procurement

Sprint Corporation 2019 Annual Report G. O. #156 Sec 9.1.2

Number of WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse

Data on Number of Suppliers																
		R	levenue Repo	orted to CHS		Utility-Specific 2019 Summary										
# WMDVLGBTBEs	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total				
Under \$1 million	3	1	0	0	0	4	19	16	2	1	0	38				
Under \$5 million	4	5	3	1	0	13	5	12	2	0	0	19				
Under \$10 million	1	9	0	0	0	10	1	0	0	0	0	1				
Above \$10 million	28	14	1	0	0	43	11	1	0	0	0	12				
TOTAL	36	29	4	1	0	70	36	29	4	1	0	70				

		Revenue and Payment Data																			
	Revenue Reported to CHS										Utility-Specific 2019 Summary										
WMDVLGBTBE \$M	MBE		WBE		LGBTBE		DVBE	0	ther 8(a)*		Grand Total		MBE	WBE		LGBTBE		DVBE	Other 8(a)*		Grand Total
Under \$1 million	\$ 1,313,870	\$	750,000	\$	-	\$		\$		\$	2,063,870	\$	4,116,568	\$ 3,787,239	\$	1,395,494	\$	24,659	0	\$	9,323,961
Under \$5 million	\$ 8,759,069	\$	15,699,953	\$	5,474,046	\$	4,481,002	\$	-	\$	34,414,070	\$	13,195,554	\$ 26,194,749	\$	3,256,186	\$		0	\$	42,646,490
Under \$10 million	\$ 5,525,000	\$	58,316,725	\$	-	\$		\$	-	\$	63,841,725	\$	8,414,331	\$-	\$	-	\$		0	\$	8,414,331
Above \$10 million	\$ 5 15,491,510,000	\$	1,176,195,469	\$	41,419,773	\$	-	\$		\$	16,709,125,242	\$	706,610,400	\$ 19,904,886	\$	-	\$		0	\$	726,515,286
TOTAL	\$ 5 15,507,107,939	\$	1,250,962,147	\$	46,893,819	\$	4,481,002	\$		\$	16,809,444,907	\$	732,336,854	\$ 49,886,874	\$	4,651,680	\$	24,659	\$-	\$	786,900,068

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE

CHS: SUPPLIER CLEARINGHOUSE

9.1.2 Sprint	2019	G.O. #156
Description of the number of	WMDVLGBTBEs certified to perform	n work in California

Sprint Corporation is a national provider of telecommunications services, offering service in California and other states. Sprint operates an integrated national network that offers its customers a national wireless service platform. Therefore, majority procurement decisions are made on a centralized basis at Sprint's national headquarters in Overland Park, Kansas; procurement decisions are not made on a state-by-state basis. Sprint believes focus on Supplier Diversity is important in all states. Total spending and subcontracting for the State of California has been identified for all suppliers that Sprint's records show are located or certified in California. However, we request the Commission keep in mind that, although Sprint may have procured products and services from suppliers who are certified or located in California, this does not necessarily mean that the procurement was solely utilized in or for the benefit of Sprint operations in California. Likewise, merely because procurement occurred in other states does not necessarily mean that such procurement was not undertaken for the benefit of Sprint's operations in California.

9.1.3 Sprint	2019	G.O. #156	
WMDVLGBTBE PROGRAM EXPENSES:			

Expense Category	2019	Calendar Year (Actual)
Wages (Including contract labor)	\$	188,720.44*
Travel	\$	4,320.39
Dues & Subscriptions, Sponsorships, Seminars	\$	7,413.00
Clearing Hours Fees	\$	38,154.80
Training	\$	75.00
Postage	\$	-
Total	\$	238,683.63

*January 2019, one full-time position was eliminated from Sprint's Supplier Diversity team.

9.1.4 Sprint	2019	G.O. #156
WMDVLGBTBE DESCRIPTION	OF PROGRESS IN MEETING OR EXCE	EDING SET GOALS

Sprint focuses on establishing a nationwide Supplier Diversity program. Program goals are set pursuant to a Supplier Diversity Policy Statement, displayed in Sprint breakrooms, that includes reference to procuring products/services from the following diverse classifications:

Minority Business Enterprise (MBE)

- Asian American
- African American
- Hispanic American
- Native American
- Service-disabled Veteran Owned
- Veteran-Owned
- Women-Owned (WBE)
- Small Business Enterprise (SBE)
- Small Disadvantaged Businesses (DBE)
- HUBZone
- Section 8 (a)
- Lesbian Gay Bisexual Transgender Business Enterprise (LGBT)

In 2019, Sprint's CPUC spend results of **31.70%** exceeded the CPUC goal of 21.5%. Sprint is committed to continuing to focus on meeting or exceeding the CPUC goal.

Sprint Corporation	2019 Annual Report	G.O. #156 Sec. 9.1.4	
WMDVLGBTBE Results and Goals			

Category	2019 Results	2019 Goals
Minority Men	28.73%	10.00%
Minority Women	0.78%	5.00%
Minority Business Enterprise (MBE)	29.50%	15.00%
Women Business Enterprise (WBE)	2.01%	5.00%
Lesbian, Gay, Bisexual, Transgender Business	0.10%	Cood Faith
Enterprise (LGBTBE)	0.19%	Good Faith
Disabled Veteran Business (DVBE)	0.00%	1.50%
TOTAL WMDVLGBTBE	31.70%	21.50%

% - PERCENTAGE OF NET PROCUREMENT

At the recommendation of the Commission to establish a 2019 LGBT Goal, Sprint Supplier Diversity established a 1.0% LGBTBE utilization goal for 2019. While this goal was not achieved, **Sprint spent approximately \$4.7M with LGBT CPUC certified businesses**.

9.1.5 Sprint	2019	G.O. #156
Description of Prime Co	ntractor Utilization of WMDVBLGB	TBE Subcontractors

Sprint supports diversity efforts and outreach activities related to its prime vendors in subcontracting:

- Sprint's Master Agreements language with major suppliers requires minimum 5.0%-13% diverse subcontracting of annual contract revenue earned from Sprint. Major Sprint suppliers are requested to report quarterly diverse spend results into Sprint's electronic tool. Suppliers experiencing difficulty, due to nature of their business, in meeting utilization goals are required to engage Supplier Diversity to explore possible alternatives such as a donation toward a diverse cause; i.e., scholarships or Council.
- Supplier Diversity engages with the Sourcing teams in negotiations of Master Agreements with prime suppliers to explain the significance of having the diverse utilization goals to remain a part of the Agreement.
- Supplier Diversity introduces CPUC suppliers to prime suppliers.
- As a core function, Supplier Diversity shares prime supplier information and contact information, with diverse suppliers, on an individual request basis. However, due to confidential terms and conditions, Sprint is not able to post prime supplier information onto the Clearinghouse website.
- Promote and introduce products/services offered by CPUC suppliers to the Tech:SCALE Industry Group members for consideration of subcontracting opportunities.
- Supplier Diversity engages with Sourcing in contract renewal opportunities to ensure maintaining diverse suppliers as subcontractors intact and/or allow for additional diverse subcontractors.
- Through the implementation of the Tier II program, the Supplier Diversity team works with Sprint Legal to maintain and update language for diverse subcontracting and supplier diversity utilization goals to be incorporated in prime contracts. This language also requests for utilization goal and submission of quarterly diverse spend reports.

Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors

Sprint Corporation	2019 Annual Report	G.O. #156 Sec. 9.1.5
Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors		

	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLGBTBE
Direct \$	\$713,044,788	\$19,292,065	\$732,336,854	\$49,886,874	\$4,651,680	\$24,659	\$0	\$786,900,068
Subcontracting \$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total \$	\$713,044,788	\$19,292,065	\$732,336,854	\$49,886,874	\$4,651,680	\$24,659	\$0	\$786,900,068

Direct %	28.73%	0.78%	29.50%	2.01%	0.19%	0.00%	0.00%	31.70%
Subcontracting %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total %	28.73%	0.78%	29.50%	2.01%	0.19%	0.00%	0.00%	31.70%

Net Procurement** \$2,482,219,060

NOTE: *FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE

**NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS

% - PERCENTAGE OF NET PROCUREMENT

Direct - DIRECT PROCUREMENT

Sub - SUBCONTRACTOR PROCUREMENT

9.1.6 Sprint	2019	G.O. #156
A list of WMDVLGBTBE Comp	aints Received and Current Status	

Sprint has a policy for resolving supplier complaints in addition to the requirements of General Order 156. In 2019, there were no formal CPUC supplier complaints filed against Sprint.

9.1.7 Sprint	2019	G.O. #156
Description of Efforts to Recru	it WMDVLGBTBE Suppliers in Low	Utilization Categories

As Sprint continues to upgrade its network systems to 5G, we continue to focus on including diverse and CPUC suppliers into the build-out both directly and indirectly. This includes architecture, engineering and construction services.

To provide more opportunities and exposure for diverse suppliers to grow their business, Sprint Supplier Diversity arranges and provides opportunities for qualified diverse suppliers to hold meetings with Business Unit stakeholders to demonstrate additional offerings and capabilities that may not otherwise be known. Such efforts allow for existing diverse suppliers to engage in areas outside of the norm. Such example is one of our diverse suppliers that provides print and document services, is working with us to expand management and maintenance of records/documents not only in our corporate office, but at our retail store locations, including those that are not company-owned, but leased.

Sprint also continues to seek additional opportunities for diverse suppliers within the legal services category; Sprint utilizes women and minority owned suppliers and continues to encourage the suppliers to complete their CPUC certification so that other Utilities have access to their company profiles.

9.1.11 Sprint	2019	G.O. #156		
WMDVLGBTBE Fuel Procurement				

Sprint operates a small fleet of 342 vehicles in the state of CA. Sprint does not operate or use a centralized fueling station. Sprint vehicles are located across the state and fuel is purchased on an on-demand basis at local stations.

10.1.1 Sprint	2019 ANNUAL PLAN	G.O. #156
Description of - WMDVLGBTBE Annual SHORT, MID, AND LONG-TERM Goals		

Sprint remains committed to utilizing established Supplier Diversity best practices in working to achieve WMDVLGBTBE goals. Sprint relies on the guidance contained in the California Public Utilities Commission General Order 156 to establish its Supplier Diversity Goals; Sprint remains committed to GO 156 by creating processes to work toward meeting GO 156 goals.

As Sprint continues to go through transformation. Given the rapidly changing business environment and in anticipation of being acquired by T-Mobile, Sprint is currently unable to provide a forecast for spend in each specific classification. Notwithstanding the foregoing,, Sprint is committed to meeting the overall 21.5% spend with WMDVLGBTBEs in all areas of Sprint, in accordance with its short, medium and long-term goals. Additionally, Sprint Supplier Diversity has set an additional 1% LGBTBE utilization goal, for 2019 at the recommendation of the Commission to establish a 2019 LGBT goal.

In the coming years, our efforts anticipate focus on the following:

- Supplier Diversity is quarterly partnering with Sprint's Chief Diversity Officer and VP of Procurement to identify ways to build more strategic partnerships with existing diverse suppliers.
- Continue to encourage employees to take part in our supplier diversity and CPUC efforts.
- Continue annual updates to Supplier Diversity Policy, signed by the CEO, and posted in high visibility locations such as Sprint breakrooms.
- Corporate and CPUC diverse spend goals are quarterly measured, reported and performance adjusted where needed, to ensure diverse and CPUC overall spend goals are attained.
- Increase outreach efforts to meet or exceed LGBTBE and DVBE goals.
- Revitalizing Supplier Diversity program gaining more support at the executive level.
- A fiscal budget dedicated to support supplier diversity initiatives.
- Ensure corporate compliance with Sprint Financial Policy to cohesively align Supplier Diversity requirements.
- Foster partnerships between Sales and Supplier Diversity teams to ensure diverse and CPUC supplier inclusion in proposals to meet customer requirements.

- Annually co-sponsor diversity events to hear first-hand which products/services are offered by diverse suppliers; also, attend diverse Councils and Chamber members events.
- Supplier Diversity Recognition Program, recognizing on a quarterly basis, Sourcing professionals who champion Supplier Diversity by awarding contracts to diverse suppliers.
- Capacity support Tuck Business Program through partnership with the tech: SCALE Industry Group.
- Advocate CPUC supplier diversity initiatives through our network of vendors, industry groups and peer corporate members.
- Educate suppliers on the benefits of CPUC certification and of Corporate Social Responsibility to support economic development.
- Continue our 1Million project to bridge the digital divide, through a 5-year commitment, to bring broadband access and technology to disadvantaged students on a national level.

10.1.2 Sprint	2019 ANNUAL PLAN	G.O. #156
Description of WMDVLGBTBE Planned Program Activities for the Next Year (2020)		

Internal Efforts:

Supplier Diversity will continue to partner with Sprint's Chief Diversity Officer and VP of Procurement to identify opportunities to more strategically partner with diverse suppliers.

Supplier Diversity will continue to work closely with the Procurement team to include CPUC suppliers in the purchasing process.

Seek out CPUC certified suppliers that may be qualified to become approved to support field projects through Sprint's new Scopeworker tool. Scopeworker is an online bidding tool implemented for use by Sprint's Network Organization to support bidding processes for Regional Site Development (RSD) projects. Recently, CPUC certified supplier **R Networks** was approved by Sprint to be housed in the tool for inclusion in bidding opportunities.

Sprint Supplier Diversity established a 1.0% LGBTBE utilization goal for 2019. Unfortunately, the 1.0% result was not achieved in 2019; however, Sprint did procure **\$4,651,680** from CPUC certified LGBTQ owned businesses.

Sprint's Master Agreements with large suppliers require annual diverse utilization goals ranging between 5% - 13% of contract spend. Sprint's major suppliers are requested to respond to a Request for Information, in order to submit quarterly diverse spend results into Sprint's electronic tool with CPUC utilization results.

Sprint will continue to introduce CPUC suppliers to Sprint's major suppliers to support Sprint in growing CPUC certified suppliers as well as supporting Sprint's tier II CPUC results.

Sprint will continue to work with the Network teams and engage CPUC diverse suppliers in the major Network upgrade and 5G projects.

Research the CPUC databases for inclusion of WMDVLGBT suppliers in sourcing events; exchange information regarding existing and potential suppliers with Sprint's counterparts within other Corporations and industry groups.

Quarterly monitor and report procurement activity.

Team with Sprint Sales to meet or exceed the customer's diverse supplier utilization goals within proposal requirements.

Continue supporting Sprint Business Units in meeting assigned annual targets with diverse suppliers.

External Efforts: Activities planned for the next calendar year:

Sprint continues to strive toward a robust supplier diversity program which includes a focus on CPUC spend, outreach and recruiting campaign. The 2020 year anticipates outreach and recruiting events to include, but are not limited to, the following (upon Sprint executive approval) along with the use of their databases or support:

- Tech:SCALE Industry Group
- CPUC/Joint Utilities Small Business Expo
- Asian American Chamber of Commerce of Kansas City
- Hispanic Chamber of Kansas City
- United States Hispanic Chamber of Commerce
- o California Public Utility Commission Joint Utilities meetings
- LGBT Conference
- California Clearinghouse (Thesupplierclearinghouse)
- Internal Company Database

- Supplier managed Database
- Small Business Administration (SBA.gov)
- City of Chicago
- o City of Kansas City, Missouri
- Somwba.state.ma/Business Directory: <u>http://www.somwba.state.ma.us</u>
- Dynamic Small Business Search: <u>http://dsbs.sbs.gov/dsbs/search/dsp_dsbs.cfm</u>
- WBENC.org
- Women-Owned Small Business: <u>http://www.womenbiz.gov</u>
- The SBA's HUBZone website: https://www.eweb1.sba.gov/hubzone/internet
- Veteran-Owned Small Business: <u>https://www.vetbiz.gov</u>
- o <u>www.Sam.gov</u>

Prior to attending conferences, Supplier Diversity partners with Sprint's Sourcing and Enablement team to identify near future Sourcing opportunities that allows Supplier Diversity to proactively seek out small and CPUC diverse businesses for existing and upcoming procurement opportunities.

Sprint will continue to maintain and develop new relationships with Municipalities, Councils and other organizations to provide National public speaking by Supply Chain Management and Supplier Diversity staff to educate small and diverse businesses on how to do business with major Corporations.

10.1.3 Sprint	2019 ANNUAL PLAN	G.O. #156
Plans for Recruiting WMDVLGBTBE Suppliers in Low Utilization Areas		

Sprint will continue its commitment to recruiting and developing WMDVLGBTBE talent in traditional, non-traditional, and low utilization areas. Sprint will continue to evaluate low utilization areas in our Procurement processes and evaluate strategies to address these issues. Supplier Diversity will continue to work with Sourcing Managers and key Business Units to identify corporate-wide procurement opportunities and align them to potential or existing diverse suppliers, first targeting low diverse utilization areas as contracts, providing an opportunity for diverse participation, near expiration.

Engage Diversity Councils, Chambers and the SupplierClearinghouse to research diverse suppliers for procurement opportunities.

Sprint will continue to mentor existing, new and potential CPUC suppliers regarding how to navigate through Sprint's organization and to increase spend opportunities.

Sprint enabled the LGBT CPUC classification flag within our electronic registration database, for Tier I and Tier II reporting and will continue to include LGBT businesses, were applicable, in RFPs and sourcing activities.

10.1.4 Sprint	2019 ANNUAL PLAN	G.O. #156
Plans for Recruiting WMDVLGBTBE Suppliers where Unavailable		

Sprint targets diverse suppliers pursuant to available opportunities within Sprint business units or as contracts near end of term.

10.1.5 Sprint	2019 ANNUAL PLAN	G.O. #156
Plans for Encouraging Prime Contractors to Subcontract WMDVLGBTBE Suppliers		

Sprint plans to continue undertaking the following activities in 2020 to encourage prime suppliers to increase subcontracting opportunities for WMDVBLGBTBEs:

Continue to maintain and enforce Sprint's Master Agreement language which requires suppliers to subcontract an annual diverse utilization goal ranging between 5% - 13% of their annual contract spend. In addition, continue to require prime vendors to report their subcontracting dollars to Sprint on a quarterly basis, for monitoring.

Continue to work closely with the Regional Site Development and Sourcing team in recommending CPUC certified suppliers for subcontracting opportunities and inclusion in Sprint's latest Scopeworker field bidding tool to support network upgrades.

Maintain 100% competitive sourcing opportunity for certified diverse suppliers in the subcontracting portion of contingent labor/staffing. In 2019, 54% of hourly labor subcontractors were certified diverse, a 6% decrease from 2018 due to three diverse businesses being acquired by majority owned businesses.

Sprint Sourcing will continue emphasis on contracting and subcontracting an increased portion of strategic sourcing Statements of Work / Vendor Engagements with certified diverse and CPUC suppliers as we understand this is a diverse-rich portion of the market.

Introduce and share diverse supplier information with Sprint prime vendors for potential subcontracting opportunities. Act as a champion for the CPUC suppliers in facilitating introductions and recommendations.

10.1.6 Sprint	2019 ANNUAL PLAN	G.O. #156
Plans for Complying with WMDVLGBTBE Program Guidelines		

Sprint will continue to strive to meet the goals and guidelines as established in General Order 156. Funding and traveling to events must be approved by executive management:

- Sprint Supplier Diversity will continue to champion and advocate for CPUC diverse supplier inclusion in Sprint procurement opportunities, both direct and indirect, across the nation.
- Identify CPUC suppliers through the Supplier Clearinghouse and other databases applicable to Sprint's enrichment database management supplier.
- Encourage California and other diverse suppliers, who provides national products/services, to obtain CPUC certification.
- Introduce CPUC suppliers to internal Sprint stakeholders and to Sprint prime vendors
- Continue to collaborate with other corporate members and industry groups in sharing and exchanging diverse supplier information for inclusion opportunities.
- Provide sponsorship opportunities for technical assistance and education programs such as the Tuck School of Business Executive Education Program for diverse suppliers, through membership with the Tech:SCALE (Supply Chain Access, Leadership and Equity) Industry Group.
- Continue to be an active participant in the Joint Utilities Diversity Council (JUDC), sharing and addressing CPUC goals.
- Maintain list of existing and potential diverse suppliers, on Sprint's intranet, for easy access to Sourcing team for consideration of RFx inclusion.
- Post quarterly Corporate diverse spend scorecard, detailing each business unit's diverse results, to provide an opportunity for business units to re-align a portion of their non-diverse spend to diverse.
- Continue to attend trade fairs and provide sponsorships of various outreach activities.
- Continue to host or co-sponsor B2B Networking, Lunch-and-Learn, and "How to do Business with Sprint" events, for diverse suppliers, partnering with community-based organizations and other major corporations.
- Continue supplier development and coaching through meetings with Supplier Diversity, Sourcing representatives and, as applicable, Sprint executive staff.
- Continue to educate and raise awareness of Supplier Diversity through the internal on-line Supplier Diversity Training course as well as during Sprint's quarterly Chief Procurement Officer's (CPO) team meetings and/or monthly newsletters.
- Continue to Recognize Sprint employees who embrace Sprint's Supplier Diversity program.