

A large graphic on the left side of the page. It features a central circle with the text "360° INCLUSION IMPACT". The "360°" is in a large, light green font, and "INCLUSION IMPACT" is in a smaller, orange font below it. Surrounding the central circle are several concentric circles and arrows. A thick, dark green arrow curves around the top and right of the central circle. A thinner, light green arrow curves around the bottom and left. The background of the entire page is a vibrant green with abstract, swirling patterns and lines that create a sense of motion and energy.

360° INCLUSION IMPACT

Supplier Diversity 2019 Annual Report / 2020 Annual Plan

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DISCLAIMER: The numeric results and information contained within this report reflect calculations and information known to SCE at a point in time, prior to March 1, 2020.



our **Supplier Diversity** and **Development** efforts have come **full circle**.

What began as a program to increase purchases with diverse businesses has evolved into not only long-lasting business opportunities for these firms, but also healthier and more robust communities.

Through our **four decades** of partnering with diverse firms and investing in supplier development, including technical assistance, mentoring, and targeted outreach, we know our supplier diversity and inclusion activities have a **profound impact** beyond our operations.

Engaging with diverse suppliers and their **different viewpoints** and backgrounds makes communities stronger and better. Businesses are more **competitive and sustainable**, leading to more jobs and a boost to local communities throughout our service area. Furthermore, many of these businesses **pay it forward** by hiring and mentoring other diverse firms or give back by supporting various organizations and communities.

We're proud that over 600 diverse suppliers have played a key role in helping us safely deliver reliable, affordable, and clean electricity. We're also **excited about what lies ahead** as our partners work alongside us while we focus on new **opportunities in clean energy**, efficient electrification, and building the grid of the future.

Supplier diversity continues to be **good for our company**, our **customers**, and the **communities** we serve, with its wide-ranging impacts felt far and wide every day.



Our collective success begins with a firm commitment to inclusion and diversity, helping and inspiring our customer, employee, and supplier communities to grow and prosper.

CEO's MESSAGE

Southern California Edison (SCE) is honored to have served our diverse customers and communities for more than 130 years. And we are proud to have advanced our core mission of safely delivering reliable, affordable, and clean power for them. We are grateful for the support we receive from a wide variety of stakeholders, such as community-based organizations and public officials, to help us reach our goals. Through productive partnerships, we support economic, social, and environmental prosperity for our customers, employees, and suppliers.

In 2019, we spent more than \$5.5 billion procuring goods and services to execute our core mission. Spending with small and diverse business enterprises represented 40%, or \$2.2 billion, of our total corporate purchases. Eight years ago, SCE set an aspirational goal of 40% spending with diverse firms, and for the past seven years we have exceeded that target.

Although challenging during this period of rapid and dramatic change within the electric power industry, we are committed to maintaining our Supplier Diversity Program progress.

At SCE, we believe in unleashing the power of our workforce – empowering our teams and promoting the human spirit. Our nearly 13,000 employees with diverse backgrounds bring their unique perspectives to address some of the most pressing issues facing our industry. Their different ideas, connection to each other, and dogged determination inspire everything we do.

Diversity and inclusion are equally important with our community engagement and philanthropic activities. Last year, SCE again provided \$40,000 shareholder-funded scholarships to 30 STEM high school seniors from across our service area. This is an intentional investment in the next generation of leaders who have a passion for making a difference.

In addition, SCE allocated more than \$5 million to support wildfire program activities, with an emphasis on emergency preparedness and expanded efforts to help vulnerable customers.

SCE is committed to helping mitigate the increasing threat of catastrophic wildfires and leading the fight against climate change through increasing carbon-free energy and accelerating electrification of transportation and buildings. For customers and communities throughout the SCE service area, this means improved air quality, job creation, reduced energy costs, and more. It is the impact of these contributions to the communities we have served for over 12 decades that drives our Energy for What's Ahead.

In 2020, we will continue our core mission with safety for the public, our employees, and supplier partners top of mind. The work ahead requires a broad set of expertise, perspectives, goods, and services. Along with internal and external partners, our Supplier Diversity and Development team will continue to lead efforts aimed at the utilization and development of small and diverse businesses. Our collective success begins with a firm commitment to inclusion and diversity, helping and inspiring our customer, employee, and supplier communities to grow and prosper.

KEVIN PAYNE, Chief Executive Officer | SOUTHERN CALIFORNIA EDISON

"Our commitment to inclusion at SCE is very broad including to our employees, our suppliers, our customers, and to the diverse communities we serve. We strive to ensure there are no barriers for our employees to grow and thrive and to advance an environment where we embed inclusion into the fabric of everything we do. We're passionate about our mission and about creating a better, more inclusive world."

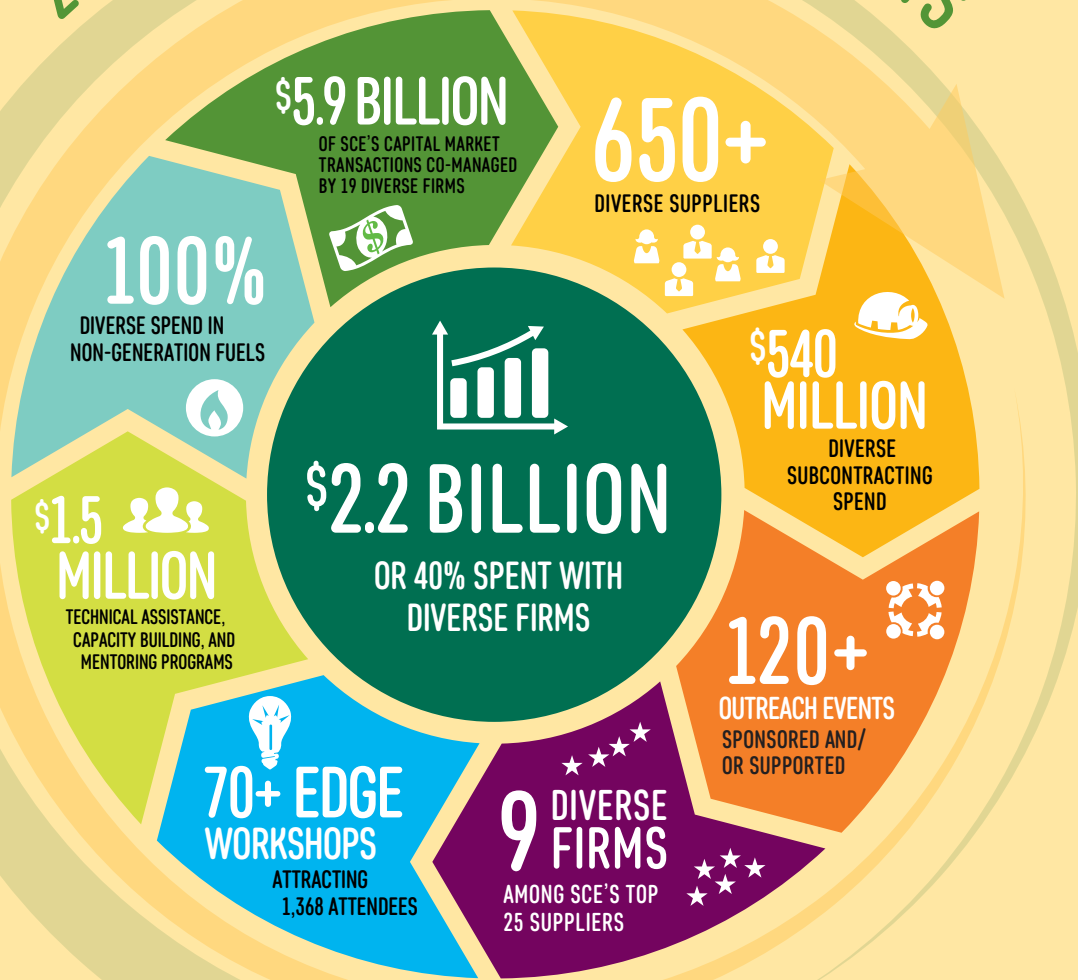


Jacqueline Trapp

Senior Vice President
and Chief Human
Resources Officer

Edison International
and Southern
California Edison

2019 SUPPLIER DIVERSITY HIGHLIGHTS



SPEND RESULTS

WOMEN, MINORITY, DISABLED VETERAN, LESBIAN, GAY, BISEXUAL, AND TRANSGENDER BUSINESS ENTERPRISES

2019	\$2.21B	40.11%
2018	\$2.13B	46.73%
2017	\$1.72B	43.92%
2016	\$1.68B	44.74%

WOMEN BUSINESS ENTERPRISES

2019	\$883M	16.03%
2018	\$756M	16.54%
2017	\$582M	14.82%
2016	\$633M	16.81%

MINORITY BUSINESS ENTERPRISES

2019	\$1.22B	22.23%
2018	\$1.27B	27.97%
2017	\$1.08B	27.57%
2016	\$994M	26.39%

DISABLED VETERAN BUSINESS ENTERPRISES

2019	\$100M	1.83%
2018	\$100M	2.20%
2017	\$58M	1.50%
2016	\$56M	1.50%

LESBIAN, GAY, BISEXUAL, AND TRANSGENDER BUSINESS ENTERPRISES

2019	\$876K	0.02%
2018	\$995K	0.02%
2017	\$1.08M	0.03%
2016	\$1.11M	0.03%

DIVERSE SUBCONTRACTING

2019	\$540M	24.50%
2018	\$422M	19.78%
2017	\$329M	19.11%
2016	\$321M	19.06%

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

Diverse Subcontracting Percentages calculation based on WMDVLGBTBE Total Spend

PAYING IT FORWARD BOOSTING LOCAL ECONOMIES
HEALTHY COMMUNITIES GROWTH MENTORING

INTERNAL/EXTERNAL ACTIVITIES (9.1.1)

Working with a large and diverse supplier base is critical to our mission of safely delivering reliable, affordable, and clean power to our customers and communities. As we focus on opportunities in clean energy, efficient electrification, and building the grid of the future while making our operations more sustainable, we continue to work with our internal and external partners to identify opportunities for small and diverse businesses and help them develop capabilities in areas where we have the greatest need.

We're proud to procure products and services from more than 600 diverse businesses and invest in their ongoing development and success. We're even prouder that our supplier diversity and inclusion activities have moved beyond SCE's operations and led to comprehensive impacts in our communities.

IMPACT
AND HIRING

PEOPLE. JOBS. COMMUNITIES.

INTERNAL ACTIVITIES

Key to our supplier diversity success has been the collaborative efforts and engagement among our internal stakeholders. During the year, representatives within the executive management team, each operating unit, and Procurement kept our supplier commitment at the forefront. Without these partnerships, maintaining our goal of 40% spend with diverse business enterprises would not be possible.

CORPORATE COMMITMENT

Supplier diversity is a core business strategy that has the support and commitment from top senior executives to frontline employees throughout the organization. Since 2010, supplier diversity spend performance has been a corporate-level goal tied to compensation for all employees. To this end, senior leadership regularly receives updates on our spend progress and other key supplier diversity program activities.

SUPPLIER DIVERSITY SPEND GOALS

Through an annual goal planning process, each operating unit establishes a diverse spend target in support of the corporate goal. This approach helps drive companywide awareness and collaboration in achieving our Supplier Diversity Program objectives. Supplier Diversity and Development works with internal stakeholders on sourcing plans, forecasting spend, and monitoring performance to facilitate ongoing inclusion and utilization of small and diverse businesses.

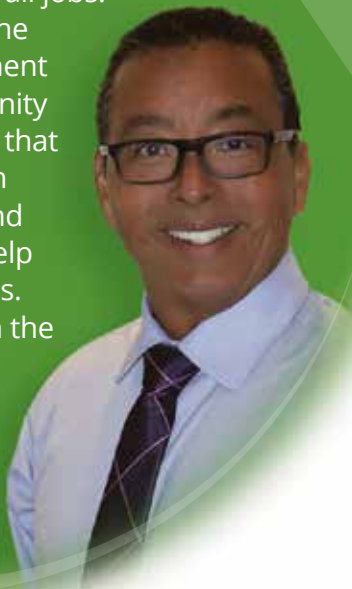
REPORTING PROCESSES AND TOOLS

We have several tools to help us track our diverse spend progress and we constantly evaluate ways to enhance our processes. In 2019, we further leveraged technology to enhance our data-driven dashboard with additional performance information and metrics. Internal partners companywide are able to easily access multi-year diverse spend data, as well as quickly assess their progress to make modifications, if necessary.

We also made changes to our Tier 2 subcontracting performance management process. Supplier Diversity and Development leads the effort monitoring the diverse subcontracting spend results of SCE's top prime suppliers. Internal stakeholders from Supply Management and each operating unit are engaged as needed to address participation and performance matters.

"We provide traffic control and design services to several SCE prime contractors, applying our safety culture on all jobs. Our partnership with SCE and the Supplier Diversity and Development team has allowed us the opportunity to get involved with organizations that help disadvantaged youth through mentoring, developing, guiding, and providing the necessary skills to help them reach their dreams and goals. We make a difference not only on the job site, but in people's lives."

— **Al Ohara**
Alcoa Traffic Control



Prime suppliers who pledge a percentage of their contract awards are required to report diverse subcontracting spend activity monthly, with results verified annually through a payment confirmation effort.

SUPPLY CHAIN MANAGEMENT

Supply Management is responsible for procuring the products and services needed to execute SCE's core mission to safely deliver reliable, affordable, and clean power. Our team of procurement professionals leverage multiple channels and strategies to source diverse suppliers with necessary capabilities and capacity. Maximum practical inclusion and utilization of small and diverse businesses is facilitated through ongoing collaboration between Supply Management, Supplier Diversity and Development, and other internal partners. SCE embraces an inclusive supplier base that reflects the communities we serve and supports a sustainable supply chain.

ENTREPRENEURIAL DEVELOPMENT, GROWTH, AND EDUCATION (EDGE)

We have long been committed to supporting the growth and development of small and diverse businesses. Our commitment means these firms have the opportunity to develop capabilities to take on more work with SCE and others, resulting in more jobs and stronger economies, or what we call our "360 inclusion impact." In 2019, SCE invested \$1.5 million in technical assistance, capacity building, and mentoring programs.

Our EDGE (Entrepreneurial, Development, Growth, and Education) program is aimed at helping small and diverse firms build capacity, grow capabilities, and become more competitive in the marketplace. Since we launched EDGE, we have sponsored over 300 workshops, attracting about 4,000 participants, or 3,000-plus firms.

Activities in 2019 included:

- **EDGE WORKSHOPS** Our 46-course business education curriculum included such topics as contract readiness and negotiations, human resources, marketing, and more. We collaborated with multiple advocacy and community-based organizations to sponsor and deliver 71 workshops throughout our service territory and the state. These workshops, facilitated by diverse firms or entrepreneurs, continued to be popular and well received.
- **SCHOLARSHIPS** Through scholarships to educational programs, we provide diverse entrepreneurs the opportunity to increase their business knowledge and capabilities. In 2019, we sponsored four scholarships with the Multicultural Women Executive Leadership Foundation's Entrepreneur Program.

Partnering with USC Marshall School of Business, the program helped minority women small business owners reach their full potential. Focus areas included leadership development through Harvard Business School's "Authentic Leadership" six-month curriculum, a step-by-step systematic business growth model for scalability, and access to resources and peer mentoring to help business owners develop and implement their growth plans.

In addition, SCE sponsored scholarships for eight National Association of Women Business Owners (NAWBO-LA) members to attend USC's Bridges to Business Success program. This 15-week program included helping business owners develop strategic growth plans, sharpen marketing skills, and more.



SCE Director of Audit Services Joanne Tran delivers opening remarks at the Asian Business Association - Los Angeles Women's Business Pioneers Symposium.

COLLABORATION AND TARGETED OUTREACH

Supplier Diversity and Development, Supply Management, Diversity and Inclusion, Human Resources, Business Customer Division, and other groups worked together to reach diverse suppliers, inform them of key SCE initiatives – including our Clean Power and Electrification Pathway, wildfire mitigation, grid safety, and resiliency programs – and explore contract opportunities.

Among our activities:

■ CALIFORNIA HISPANIC CHAMBERS OF COMMERCE / ANNUAL CONVENTION

SCE actively participated in the convention, which attracted more than 1,500 entrepreneurs, small business advocates, corporate representatives, legislators, regulators, and more. Vice President of Operational Services and Chief Procurement Officer James Niemiec gave keynote remarks during the International Trade and Procurement luncheon. In addition, Robert Quintero, director of Government Relations, served on the Disaster Management and Emergency Preparedness panel while another SCE representative was on a mock interview panel with students from the chamber's outreach and development program. We were also the presenting sponsor for the matchmaking session. During the conference's awards gala, SCE received the Chairman's Award for our supplier diversity efforts. It was the first time this recognition was given to a team.

■ CALIFORNIA PUBLIC UTILITIES COMMISSION / SMALL BUSINESS EXPOS

SCE was among the joint utilities that gathered at two separate expos. We participated on panels to discuss doing business with the utilities as well as how we address barriers to participation within the LGBT supplier communities. The event also included exhibiting and supplier development programming.

■ GREATER LOS ANGELES AFRICAN AMERICAN CHAMBER OF COMMERCE / WOMEN IN THE C-SUITE: "POSITIONED TO PROSPER" PANEL

The panel, moderated by Liji Thomas, SCE's head of Diversity and Inclusion, featured five African American women who broke through the glass ceiling to attain senior corporate executive positions. Panelists shared words of wisdom and success secrets.

■ WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL & WOMEN IMPACTING PUBLIC POLICY / WOMEN OF COLOR INITIATIVE

We hosted a workshop featuring various women of color leaders from SCE. Tailored specifically for the women of color business community, it focused on the overall business ecosystem, including access to capital, business and personal development, and the importance of social networks.

■ NATIONAL ASSOCIATION OF WOMEN BUSINESS OWNERS – LOS ANGELES / CORPORATE BOARD PATHWAYS PROGRAM

Edison International and SCE joined forces with NAWBO-LA to launch the Corporate Pathways Program for women business owners and leaders interested in corporate board membership. Corporate Pathways participants take part in a six-month, customized development program with a seasoned corporate director and includes peer reviews, meetings, and introductions.



Rene Cota leads a live broadcasted EDGE workshop on "Building Team Agreements" for Veterans In Business Network.



Jeremy Shedd and Shonda Richburg, Supply Management, share information about SCE's procurement needs with a supplier at National Minority Supplier Diversity Council's Business Opportunity Exchange.

■ **NATIONAL ASSOCIATION OF MINORITY CONTRACTORS – SOUTHERN CALIFORNIA CHAPTER / TRANSPORTATION CONFERENCE** The “Riding to New Destinations” conference was focused on contracting opportunities in the transportation sector. SCE’s Supply Chain manager leading our transportation electrification efforts participated on a panel and discussed our transportation electrification strategy, EV charging station/infrastructure programs, and associated procurement opportunities.

■ **VETERANS IN BUSINESS NETWORK / V2V CAPACITY BUILDING PROGRAM** This intense six-month training program was designed to help veteran-owned businesses strengthen and grow their companies. It included monthly webinars and meetings between corporate mentors and veteran business owners. An SCE executive served as a mentor and course facilitator and shared information about our Supplier Diversity Program and emerging contract opportunities.

■ **NATIONAL LGBT CHAMBER OF COMMERCE / INTERNATIONAL BUSINESS & LEADERSHIP CONFERENCE** SCE participated in the chamber’s annual conference, which featured leadership programming, networking, and engagement opportunities for more than 1,400 LGBTBEs and allied business leaders. SCE’s involvement included:

- Edison International’s Senior Vice President of Strategy and Corporate Development Drew Murphy addressed members of the chamber’s Corporate Advisory Council and shared examples of our diversity and inclusion leadership, including our partnership with Equality California, which encourages and develops individuals from the LGBTQ community for opportunities in public office.
- SCE Supplier Diversity and Development Principal Manager Tarrance Frierson served on a panel to discuss the power of networks.
- SCE Director of Public Affairs Cody Tubbs participated in a panel discussion on policy achievements through coalitions and partnerships.
- Our LGBT Employee Resource Group (ERG), Lighthouse, took part in the Business Resource Group Challenge with Bristol-Myers Squibb, PepsiCo, and UPS. We shared Lighthouse ERG’s evolution story and the business imperative of including the LGBT community and other communities in our clean energy strategy.



SCE’s Black History Month celebration attendees include (from left): Dennis Thurston, Supplier Diversity and Development; Tammy Tumbling, director, Local Public Affairs; Fresno Black Chamber members James Archie, Tara Lynn Gray, and T’Shaka Toure; and Michele Myers Heard and Mike Marelli, VP, Business Customer Division.

■ **WESTERN BUSINESS ALLIANCE / ECONOMIC SUMMIT & CONFERENCE**

SCE served as co-presenting sponsor of the event, which was hosted by the Los Angeles Gay & Lesbian Chamber of Commerce. The conference covered various issues facing the LGBT business community at large. Topics included creating influence, working with the LGBT community, LGBT homelessness and housing, social and corporate responsibility, transgender entrepreneurship, and access to capital.

We also sponsored a well-attended break-out session on “Growing and Scaling a Profitable Business,” which was facilitated by an LGBTBE. SCE representatives included members of Diversity and Inclusion, Supply Management, Integrated Support Services, Business Customer Division, Supplier Diversity and Development, and our LGBT ERG. We are aware of at least one supplier who is now working with SCE as a result of networking at this event.

- **DIVERSE & SMALL BUSINESS RESILIENCY** Incorporating new rules of engagement is an essential component of our vision to lead the transformation of the electric power industry by focusing on opportunities in clean energy, efficient electrification, the grid of the future, and customer choice. Executing on new engagement and sourcing channels for Supplier Diversity and Development, as well as opportunities to facilitate supplier education or leverage as platforms to bring more visibility to small and diverse businesses, will help ensure the resiliency of our diverse and small business community.

We engaged our small and diverse suppliers and vendors on the topic of corporate responsibility and sustainability to expand our clean energy impact. This has allowed us to execute on opportunities that created shared value and new partnerships.

Our activities included:

- **Out & Equal Workplace Summit** – The world’s premier nonprofit organization dedicated to achieving LGBTQ workplace equality attracted 6,000 attendees to its conference. The event featured three days of educational opportunities and panels, including over 90 workshops, community advisory roundtables, special networking mixers, receptions and events, and inspirational plenaries featuring prominent LGBTQ and ally leaders. Supplier Diversity and Development partnered with SCE’s LGBT ERG to host an exhibit booth and presented an empowerment break-out session.

“As a disabled veteran business enterprise, SCE’s continued support to those who have served and sacrificed for our nation is invaluable. As we hire and grow within, we strive to pass along the support we have received from SCE to others who have served our great country and ensure they always have an employment opportunity available to them in a great field when their service is complete.”

— Erin Flynn,
David Syfrig,
Kelly Whitener
Arizona Pipeline



- **NetZero (NZ19) Conference** – NZ19 is the largest annual green building event in the state of California and the world’s largest net zero event, and featured power insight into trends in green building, net zero design, and sustainability policy. Stakeholders from SCE included Energy Efficiency, Construction Codes, Business Customer Division, and Supplier Diversity and Development. Our involvement included participation by an SCE executive on a clean energy panel and exhibiting and moderating a “Meet the Primes” panel discussion.

"SCE's corporate partnership supports WIPP's efforts of leveling the playing field for women entrepreneurs across the country through business-oriented legislative and regulatory policy on both the federal and state levels. In addition to their world-class supplier development program and innovative approach to the utilization of diverse firms in their supply chain, SCE is committed to WIPP's mission of bringing advocacy, community, and education to women-owned businesses."

— **Candace Waterman**
Women Impacting Public Policy



ADVOCACY AND COMMUNITY PARTNERSHIPS

Supplier Diversity and Development hosted the third annual partners meeting with advocacy and community-based organizations representing various diverse supplier communities.

The meeting – which attracted about 50 leaders and representatives from local, state, regional, and national organizations – gave SCE an opportunity to reiterate our commitment to safe, reliable, affordable, and clean energy and discuss our business strategy and key initiatives. This included our clean energy pathway, wildfire mitigation, and public safety activities. SCE also affirmed the important role diverse suppliers have played, and continue to play, in our overall success.

The executive panel discussion was moderated by SCE Vice President of Operational Services and Chief Procurement Officer James Niemiec and featured a blend of executives from various operating units.

In addition, Supplier Diversity and Development shared plans for the upcoming program year and encouraged meeting attendees to consider SCE's strategy and goals when developing their 2020 partnership

proposals. The team also held a workshop, led by the Center for Nonprofit Management, on building a successful relationship and demonstrated ways to work better together, linking partnership proposals to SCE objectives.

RECOGNITION PROGRAM

Each year, we recognize and celebrate internal champions and advocates for their efforts to advance SCE's supplier diversity commitment. Our 2019 recognition lunch, which attracted more than 400 employees from across the company, served as a "thank you" for helping SCE achieve over 40% diverse spend for the sixth straight year.

PROGRAM AWARENESS AND TRAINING

Supplier Diversity and Development led meetings and engaged with various internal stakeholders to drive ongoing awareness of our Supplier Diversity Program, company initiatives, and our efforts to connect with the small and diverse business community. This included inviting Supply Management and others to various supplier diversity engagements, among other activities.

Furthermore, all employees with procurement responsibilities were required to take an online training course that covered these same areas. We refreshed the content in partnership with our Learning and Development team in Human Resources.



SCE leaders share information about key company initiatives, activities, and challenges at the annual gathering of advocacy and community partners. From left, James Niemiec, VP, Operational Services and chief procurement officer; Steve Powell, EVP, Operations; Kevin Walker, SVP, Customer Service and Nuclear; Shinjini Menon, director, Regulatory Affairs; Greg Ferree, VP, Distribution; and Cody Tubbs, director, Public Affairs.

EXTERNAL ACTIVITIES

We support a wide array of organizations that promote the growth and development of small and diverse businesses, including those offering capacity building, technical assistance, and access to contract opportunities. During the year, we participated in over 120 outreach events. The organizations we supported in 2019 included:

African American Organizations

- American Association of Blacks in Energy
- Black Business Association – Los Angeles
- California Black Chamber of Commerce
- Fresno Metro Black Chamber of Commerce
- Greater Los Angeles African American Chamber of Commerce
- Impact Southern California Community Development Corporation
- Orange County Black Chamber of Commerce
- Recycling Black Dollars
- Riverside Black Chamber of Commerce
- San Fernando Valley Black Chamber of Commerce
- U.S. Black Chamber of Commerce
- Wright's Community and Business Development Corporation
- Young Black Contractors Association Inc.

Asian Pacific American Organizations

- Asian Business Association – Los Angeles
- Asian Business Association – Orange County
- California Asian Pacific Chamber of Commerce
- Chinese American Construction Professionals
- National Asian American Coalition
- Pacific Asian Consortium in Employment
- U.S. Pan Asian American Chamber of Commerce

Disabled Veteran Organizations

- California DVBE Alliance
- Elite SDVOB Network
- Veterans In Business Network

Hispanic American Organizations

- California Hispanic Chambers of Commerce
- Greater Riverside Hispanic Chamber of Commerce
- Latino Business Action Network
- Latin Business Association

- Los Angeles Latino Chamber of Commerce
- National Latina Business Women Association – Inland Empire
- National Latina Business Women Association – Los Angeles
- Orange County Hispanic Chamber of Commerce
- Tulare Kings Hispanic Chamber of Commerce



To extend our 360-degree impact and promote diversity and inclusion, SCE provided guests at a National LGBT Chamber of Commerce reception a signed copy of "Our Gay History in Fifty States" by Zalore Stout. Stout is also a certified LGBT business enterprise.



From left, SCE Policy Engagement Principal Manager Qiana Charles; Barbara Bouza, Gensler; Jeanet Owens, Metropolitan Transportation Authority; Ericka Farmer-Hill, U.S. Air Force; and Bridgid Coulter, Blackbird House. The group participated in a National Association of Women Business Owners – Los Angeles session on “Women of Color Who Lead.”



Steve Powell, EVP, Operations, delivers the keynote at American Indian Chamber of Commerce of California EXPO '19.

Lesbian, Gay, Bisexual, and Transgender Organizations

- Desert Business Association
- Golden Gate Business Association
- Long Beach Gay & Lesbian Chamber of Commerce
- Los Angeles Gay & Lesbian Chamber of Commerce
- National LGBT Chamber of Commerce

Native American Organizations

- American Indian Chamber of Commerce of California

Women Organizations

- National Association of Women Business Owners – Inland Empire
- National Association of Women Business Owners – Los Angeles
- National Association of Women Business Owners – Orange County
- Women’s Business Enterprise Council – West
- Women’s Business Enterprise National Council
- Women Impacting Public Policy

Other Organizations

- Disability:IN
- Edison Electric Institute
- Multicultural Women Executive Leadership Foundation
- National Minority Supplier Development Council
- Southern California Minority Supplier Development Council

Key Sponsorships

During the year, we sponsored several diverse supplier conferences and forums, which allowed SCE to convey our mission of safely delivering reliable, affordable, and clean power to our customers and communities and directly drive the engagement, strategies and agendas for these events.

These gatherings provided skills development for diverse firms and matchmaking, as well as networking opportunities for both corporate representatives and the diverse business community. In addition to providing financial support, SCE representatives delivered keynote remarks, participated in fireside chats, presented information on capacity building, and more.

In 2019, SCE title- or co-sponsored the following:

- American Indian Chamber of Commerce of California EXPO '19
- Asian Business Association – Los Angeles Women’s Business Pioneers Symposium
- Congressional Hispanic Caucus Institute Leadership Conference
- Greater Los Angeles African American Chamber of Commerce Women in the C-Suite
- National Association of Women Business Owners – Los Angeles Procurement Conference
- Veterans In Business Network National Conference
- Western Business Alliance Economic Summit & Conference
- Women’s Business Enterprise Council – West Emergency Preparedness Forum

SUMMARY OF PURCHASES AND/OR CONTRACTS (9.1.2)

WMDVLGBTBE Annual Results by Ethnicity						
			Direct	Sub	Total \$	%
1.	Minority Male	Asian Pacific American	\$167,787,349	\$37,702,738	\$205,490,087	3.73%
2.		African American	\$64,576,856	\$3,034,974	\$67,611,830	1.23%
3.		Hispanic American	\$387,088,006	\$139,773,132	\$526,861,138	9.56%
4.		Native American	\$122,137,017	\$8,753,625	\$130,890,642	2.38%
5.		Total Minority Male	\$741,589,227	\$189,264,469	\$930,853,696	16.89%
6.	Minority Female	Asian Pacific American	\$15,963,604	\$35,468,161	\$51,431,765	0.93%
7.		African American	\$39,999,597	\$16,632	\$40,016,229	0.73%
8.		Hispanic American	\$158,696,722	\$43,890,705	\$202,587,427	3.68%
9.		Native American	\$41,282	\$118,414	\$159,696	0.00%
10.		Total Minority Female	\$214,701,205	\$79,493,913	\$294,195,117	5.34%
11.	Total Minority Business Enterprise (MBE)		\$956,290,432	\$268,758,381	\$1,225,048,813	22.23%
12.	Women Business Enterprise (WBE)		\$650,996,226	\$232,487,865	\$883,484,091	16.03%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$384,802	\$491,459	\$876,262	0.02%
14.	Disabled Veteran Business Enterprise (DVBE)		\$62,066,472	\$38,809,695	\$100,876,167	1.83%
15.	Other 8(a)*		\$0	\$0	\$0	0.00%
16.	TOTAL WMDVLGBTBE		\$1,669,737,932	\$540,547,400	\$2,210,285,333	40.11%
17.	Procurement**	\$5,510,295,790				

NOTE: *Firms classified as 8(a) of Small Business Administration include non-WMDVLGBTBE

**Procurement includes purchase order, non-purchase order and credit card dollars

Direct – Direct Procurement

Sub – Subcontractor Procurement

% – Percentage of Procurement

Dollars and Percentages reflect rounding differences

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

PROGRAM EXPENSES (9.1.3)

Expense Category	2019
Wages	\$1,082,920
Other Employee Expenses	\$150,798
Program Expenses	\$1,660,568
Reporting Expenses	\$460,414
Training	\$6,000
Consultants	\$143,907
Other	\$0
TOTAL	\$3,504,606

RESULTS AND GOALS (9.1.4)

Category	2019 Results	2019 Goals
Minority Men	16.89%	0.00%
Minority Women	5.34%	0.00%
Minority Business Enterprise (MBE)	22.23%	15.00%
Women Business Enterprise (WBE)	16.03%	5.00%
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.02%	N/A*
Disabled Veteran Business (DVBE)	1.83%	1.50%
TOTAL WMDVLGBTBE	40.11%	21.50%

2019 Goals represent diverse spend targets under General Order 156

*N/A – Pursuant to D.15-06-007, the Commission will issue a report on setting meaningful target goals for the utilities' LGBTBEs procurement on or before the 2021 En Banc session.

% – Percentage of Procurement

Dollars and Percentages reflect rounding differences
The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

SUBCONTRACTORS (9.1.5)

Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors								
	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLGBTBE
Direct \$	\$741,589,227	\$214,701,205	\$956,290,432	\$650,996,226	\$384,802	\$62,066,472	\$0	\$1,669,737,932
Subcontracting \$	\$189,264,469	\$79,493,913	\$268,758,381	\$232,487,865	\$491,459	\$38,809,695	\$0	\$540,547,400
TOTAL \$	\$930,853,696	\$294,195,117	\$1,225,048,813	\$883,484,091	\$876,262	\$100,876,167	\$0	\$2,210,285,333
Direct %	13.46%	3.90%	17.35%	11.81%	0.01%	1.13%	0.00%	30.30%
Subcontracting %	3.43%	1.44%	4.88%	4.22%	0.01%	0.70%	0.00%	9.81%
TOTAL %	16.89%	5.34%	22.23%	16.03%	0.02%	1.83%	0.00%	40.11%

Procurement**	\$5,510,295,790
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NOTE: *Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE
 **Procurement includes purchase order, non-purchase order and credit card dollars
 Direct – Direct Procurement
 Sub – Subcontractor Procurement

% – Percentage of Procurement
 Dollars and Percentages reflect rounding differences
 The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.



Supplier Diversity and Development's annual partners meeting attracted about 50 leaders and representatives from local, state, and national organizations.

COMPLAINTS (9.1.6)

SCE did not receive any formal complaints in 2019.

DIVERSE SUPPLIERS IN LOW-UTILIZATION AREAS (9.1.7)

We continued to monitor and execute on opportunities that have traditionally been considered underutilized with diverse business enterprises. Although it can be challenging at times to identify diverse firms in certain areas and match them with procurement opportunities at SCE, we have made progress with our efforts and will remain steadfast in increasing our diverse spend in low-utilization areas.

FINANCIAL SERVICES

In 2019, we continued our longstanding commitment to work with diverse financial services firms across all disciplines, including investment banking, investment management, commercial banking, accounting, auditing, and management consulting.

Notable achievements included:

- Engaging a total of 19 diverse firms to co-manage \$5.9 billion of capital market financings, with over \$5.0 million of total underwriting fees paid to these firms (details of these transactions are summarized in the following table)
- Issuing \$1.9 billion of commercial paper through a diverse firm (12% of total issued)
- Investing \$286 million in money market securities through two diverse firms
- Executing \$159 million of investment fund equity trades through diverse brokers
- Managing approximately \$1.2 billion of trust assets by 11 diverse firms
- Maintaining \$14 million of deposits with two banks designated as Minority Depository Institutions by the Federal Deposit Insurance Corporation (FDIC)
- Committing \$15 million to one diverse investment manager

In addition, during the year, we engaged with emerging managers to expand our network of diverse investment managers and encouraged existing investment managers and other service providers to utilize more diverse firms in their organizations and provide annual updates. Supplier Diversity and Development also facilitated the introduction of two new diverse firms, which resulted in work in this area.



Alma McMaster, SCE Supplier Diversity and Development senior program manager, meets with a supplier at the National Association of Minority Contractors' Transportation Conference.

Type of Transaction	Amount (millions)	Number of Diverse Firms	Role	% Allocated to Each Firm
SCE Debt	\$1,100	6	Co-managers	2.5%
SCE Debt	\$1,200	8	Co-managers	2.5%
EIX Debt	\$600	2	Co-managers	2.5%
EIX Equity	\$2,200	6	Jr. Co-managers	0.4%
EIX Debt	\$800	4	Co-managers	2.5%

LEGAL SERVICES

Diverse law firms continued to perform legal services in most of the Law Department's practice areas, including claims and commercial litigation, regulatory, labor, and environmental. In 2019, \$10.1 million was spent with these firms, representing 24% of our total expenditures on outside law firms. The Law Department continued to focus efforts on women- and minority-owned law firms, minority attorneys in majority-owned firms, outreach, and increasing diversity in the profession.

Women- and Minority-Owned Law Firms

Diverse law firms continued to perform a significant amount of work for SCE, and as a result, three were in the top 10 law firms (based on fees paid by the Law Department).



Edison International President and CEO Pedro Pizarro (right) receives Los Angeles Latino Chamber of Commerce's Corporate Executive of the Year Award from Raul Anaya at LALCC's Latino Business Awards.

Minority Attorneys in Majority-Owned Firms

We continued to collect diversity data from our major law firms in support of the American Bar Association's Resolution 113, which urges legal service providers to create and expand opportunities for diverse attorneys. SCE has been reviewing the data to determine future actions.

As directed by the CPUC, we are also providing information in this report on the dollars spent with major law firms for work performed by diverse attorneys and paralegals. This information was based on survey data from our top law firms based on fees paid by the Law Department. The major firms that provided data represent seven of SCE's top 10 major law firms. As noted earlier, the top 10 major law firms include three certified diverse firms, so the data on these firms are excluded from the chart on page 17. The information related to these diverse law firms is included as part of SCE's diverse spend percentage.

Outreach Activities

SCE's Law Department continued activities to reach diverse firms and attorneys and increase diversity in the profession. Several Law Department members participated in legal associations focused on ethnic diversity in the profession, including the John Langston Bar Association, Korean American Bar Association of Southern California, California Minority Counsel Program, California Indian Legal Services, and the Asian Pacific American Dispute Resolution Center. We also provided financial support to these and other organizations.

In addition, we maintained our involvement with the Leadership Council on Legal Diversity (LCLD), which includes more than 300 corporate chief legal officers and law firm managing partners working to build a more open and diverse legal profession. In 2019, SCE sponsored an LCLD fellow from our Law Department and our general counsel and an assistant general counsel attended LCLD's annual conference.

Pipeline Efforts

The Law Department continued to be involved in initiatives aimed at introducing diverse students to the legal profession to support a steady flow of diverse attorneys for the future. Among our activities:

- Through the Street Law program, SCE attorneys volunteered to educate students and communities about law, democracy, and human rights. Our attorneys visited three high schools in El Monte and Rosemead to teach sessions on a substantive area of law, such as criminal and labor law. We also hosted an all-day workshop at SCE's headquarters to help students gain insights into our attorneys' work. In addition, we awarded college scholarships to six students for winning an essay contest on a legal topic.
- Our attorneys participated as scorers for the Constitutional Rights Foundation's mock trial competition, which provides an opportunity for middle and high school students to present a criminal trial and learn about our judicial system.
- The Law Department funded a scholarship for a first-year law student through the California Bar Foundation, which provides scholarships to diverse law students.

SOUTHERN CALIFORNIA EDISON LAW DEPARTMENT-CPUC OUTSIDE COUNSEL DIVERSITY

Attorney Time Billed in 2019			Total (\$)
1.	All Men		\$12,794,215
2.	Minority Men	Asian Pacific American	\$186,060
3.		African American	\$132,194
4.		Hispanic American	\$1,577,529
5.		Native American	\$0
6.		Multi-Ethnic American	\$1,577,714
7.		Total Minority Men	\$3,473,497
8.	All Women		\$6,515,664
9.	Minority Women	Asian Pacific American	\$191,162
10.		African American	\$352,679
11.		Hispanic American	\$212,972
12.		Native American	\$0
13.		Multi-Ethnic American	\$402,863
14.		Total Minority Women	\$1,159,675
15.	Total Minority		\$4,633,172
16.	Non-Minority Women		\$5,355,989
17.	Disabled Veteran		\$0
18.	Total Minority, Non-Minority Women & Veterans		\$9,989,161

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category

RETENTION OF ALL DOCUMENTS/DATA (9.1.8)

All documents and data related to the General Order 156 (Supplier Diversity) annual report are preserved for: (a) three years or (b) the timeframe that is in compliance with SCE's internal records retention policy, whichever comes later.

Paralegal Time Billed in 2019			Total (\$)
1.	All Men		\$22,071
2.	Minority Men	Asian Pacific American	\$5,917
3.		African American	\$0
4.		Hispanic American	\$0
5.		Native American	\$0
6.		Multi-Ethnic American	\$0
7.		Total Minority Men	\$5,917
8.	All Women		\$154,705
9.	Minority Women	Asian Pacific American	\$0
10.		African American	\$18,199
11.		Hispanic American	\$0
12.		Native American	\$0
13.		Multi-Ethnic American	\$34,301
14.		Total Minority Women	\$52,500
15.	Total Minority		\$58,417
16.	Non-Minority Women		\$102,204
17.	Disabled Veteran		\$0
18.	Total Minority, Non-Minority Women & Veterans		\$160,621



SCE Director of Cybersecurity and IT Compliance Glenn Haddox chats with suppliers at a U.S. Pan Asian American Chamber of Commerce conference after serving on a panel on how to do business with the energy and cybersecurity industries.

"SCE has been a corporate sponsor for the Long Beach Gay & Lesbian Chamber of Commerce for several years. Their sponsorship has given our organization an opportunity to expand our reach and programming to the local LGBTQ small business community in Long Beach. Our growth in membership has gone from 169 to 229 members. Their commitment to diversity and inclusion resonates in our community."

— **Joe Mendez**
Long Beach Gay & Lesbian
Chamber of Commerce



ADDITIONAL WMDVLGBTBE ACTIVITIES (9.1.9)

SCE is engaging with small and diverse suppliers and their innovative solutions to execute the work outlined in Pathway 2045, our plan to create sufficient capacity for our grid and continue to modernize it to harness the full potential of distributed energy resources (DERs).

Grid Investment

Our 2018 General Rate Case request for grid modernization, which focuses on achieving key capabilities of a modern distribution grid, was approved by the CPUC in 2019. This allows us to move forward with our grid management system procurement and refresh our aging infrastructure – the next generation of SCE's distribution management and outage management systems.

We continued to make investments to build additional resilience to withstand the more frequent and severe weather conditions due to climate change impacts. This effort is being executed in conjunction with Supplier Diversity and Development and will include a focus on industry aligned engagements to inform and educate our existing small and diverse businesses on the ever evolving grid industry and emerging technologies, as well as discover new diverse and small suppliers. We supported new clean generation and storage, which is needed in the next 25 years to accommodate the most cost-effective, carbon-free generation sources, such as wind and solar.

SCE's grid investments, associated with transportation and building electrification, offer significant economic benefits for California and the overall business community. These investments represent up to \$75 billion in the next 15 years, and include thousands of new skilled jobs as well as opportunities for small and diverse firms for many years to come.



Drew Murphy, SVP, Strategy and Development, shares examples of SCE's diversity and inclusion leadership, including a partnership with Equality California to encourage and develop LGBTQ community members for opportunities in public office, before the National LGBT Chamber of Commerce Corporate Advisory Council.

Electric Program Investment Charge

EPIC, an energy innovation funding program, seeks to drive efficient, coordinated investments among SCE, Pacific Gas and Electric (PG&E), and San Diego Gas & Electric (SDG&E) electricity customers.

As we evaluate new and emerging energy technologies, our EPIC project teams have engaged diverse firms for engineering and administrative services and the acquisition of materials for demonstration projects within SCE's EPIC I and EPIC II portfolios. These diverse businesses conducted studies and provided data and communication, as well as specialized computing equipment services. The CPUC approved SCE's EPIC III Investment Plan and we anticipate opportunities for diverse businesses on EPIC-funded projects in 2020.

We also joined with the California Energy Commission (CEC), PG&E, and SDG&E to host the fourth annual EPIC Symposium, a free, one-day event that highlights projects using innovative energy technologies and offers informative poster sessions and networking opportunities with industry leaders and researchers.

Open to the public, attendees included community nonprofits; environmental organizations; academia; national laboratories; state agencies, including the CPUC, California Air Resources Board, Public Advocates Office (formerly Office of Ratepayer Advocates); and members of the state legislature.

The event highlighted SCE's Proactive Storms Project, which produces a five-day weather forecast to plan resource requirements by district to determine potential asset impacts.

During the year, we spent nearly \$1 million with diverse businesses in support of SCE's EPIC demonstration projects. These were focused on clean energy systems, adoption of transportation electrification, and greater customer involvement in clean energy implementation and management. We also continued to look for opportunities to site EPIC III projects in disadvantaged communities within SCE's service area.

Our outreach activities included tours of our laboratory facilities to offer academia, suppliers, and others insight into our EPIC portfolios. We also held an informal forum to solicit feedback to help us plan future demonstrations that support SCE operations and benefit customers.

In compliance with General Order 156 annual report requirements, we are incorporating by reference SCE's Annual Report on the Status of the Electric Program Investment Charge Program, which was submitted on February 28, 2019 to the CPUC and provides detailed information regarding SCE's EPIC-funded demonstration projects.



SCE participated in a Women Impacting Public Policy event to discuss how a comprehensive business eco-system is critical to the success of women-owned firms and, particularly, those owned by women of color. From left: Mina Martinez, Prestige Protocol; SCE's Lisa Arellanes and Chanel Parson; WIPP President Candace Waterman; and SCE representatives Dawn Wilson, Tarrance Frierson, Michael Herrera, Yvette Seymour, and Regina Ruelas.

PATHWAY 2045

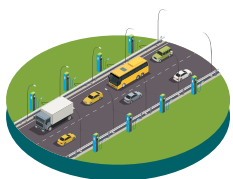
Meeting California's Climate Change Goals CARBON NEUTRALITY BY 2045



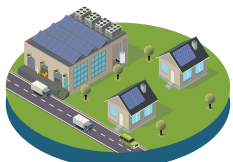
**100%
RETAIL
SALES** **DECARBONIZE
ELECTRICITY**

By 2045, California plans to be powered by 100% carbon-free electricity. Californians will be powering their homes, vehicles, and businesses with clean energy resources.

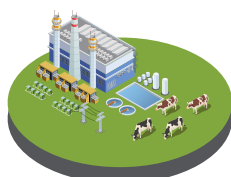
- Californians will be helping to reduce the greenhouse gas emissions that cause climate change.
- Up to \$250 billion of clean energy and grid investments will create thousands of sustaining craft and skilled jobs.
- Vehicle and building electrification will improve air quality, especially in vulnerable communities.



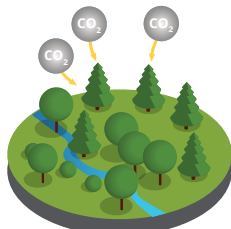
**75%
OF VEHICLES** **ELECTRIFY
TRANSPORTATION**



**70%
OF BUILDINGS** **ELECTRIFY
BUILDINGS**

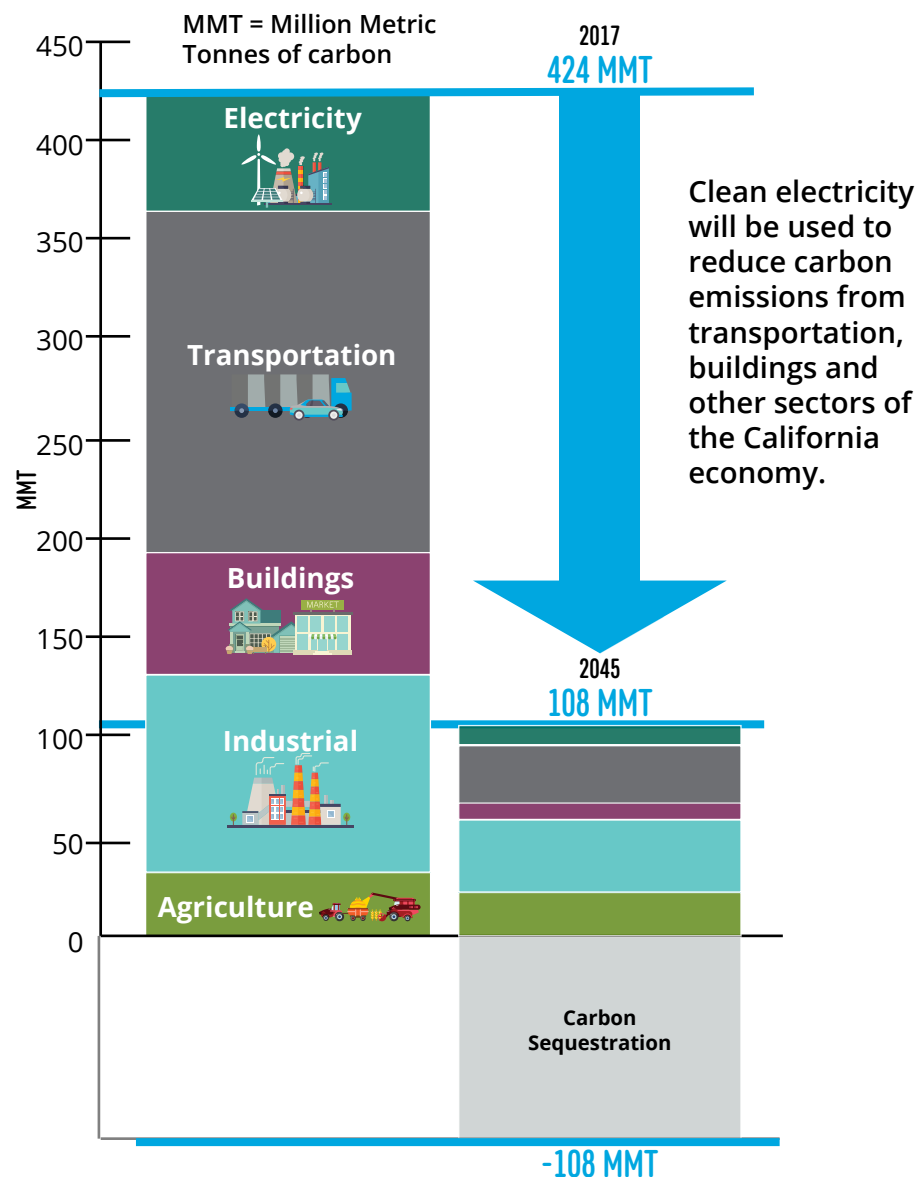


**43%
NON-ELECTRIC
ENERGY** **USE LOW-
CARBON FUELS**



**108
MMT** **SINK REMAINING
CARBON**

To learn more about Pathway 2045,
visit Edison.com/pathway2045



The background of the cover features a teal color scheme with large, overlapping circular arrows in white and grey, creating a sense of continuous motion. On the right side, there are three circular inset photographs. The top photo shows three men in hard hats and safety glasses looking upwards. The middle photo shows a group of people, with a man in a grey jacket pointing towards something off-camera. The bottom photo shows a group of people riding bicycles on a path. The text '2020 ANNUAL PLAN' is centered on the left, with '2020' in large white font and 'ANNUAL PLAN' in smaller yellow font below it. The words 'SUPPLIERS', 'CUSTOMERS', and 'COMMUNITY' are placed near their respective photos on the right side.

2020

ANNUAL PLAN

SUPPLIERS

CUSTOMERS

COMMUNITY



To safely deliver reliable, affordable, and clean power is the core mission of SCE. This important customer and community commitment requires a highly effective, collaborative, and innovative supply chain operation. We take pride in our sourcing efforts, selecting and managing activities with a wide range of suppliers. In addition, our work with small and diverse business enterprises is a best practice of high-performing procurement organizations.

MESSAGE FROM CHIEF PROCUREMENT OFFICER

At SCE, Supply Management manages multiple processes to purchase goods and services across a variety of categories – transformers, poles, construction, technology, consulting services, and more. In 2019, among other functions, our team of talented procurement professionals executed the completion of 13 category strategies related to key sourcing events, directed the issuance of more than 67,000 purchase orders valued at \$3.2 billion, and administered more than 100 supplier meetings specific to projects with high safety and/or business impact.

Supplier Diversity and Development supported many of these efforts through partnerships with multiple advocacy organizations, collaboration with prime suppliers, and active participation in various outreach events. More than 500 diverse firms were recommended for direct and subcontracting opportunities on SCE projects. Many more suppliers were coached on how to continue building their business to compete for contract awards and deliver world-class products and services to SCE, in support of our customers across Southern California. That approach brought about the following accomplishments – nearly 60% diverse supplier engagement with Request for Proposal (RFP) efforts, 28% increase with Tier 2 subcontracting spend compared to 2018, and over 40% diverse spend with our essential Vegetation Management and Transportation Electrification initiatives. Additionally, the group launched an effort to expand their focus on small business enterprises.

SCE's business needs and requirements are evolving with the rapid transformation of the electric power industry. We must continue to explore different operating models to achieve our core mission and clean energy aspirations. We will engage a variety of partners with common interests or shared business objectives and use multiple procurement approaches and channels to source the most cost-effective and innovative solutions. Most important, safety for the public, our workforce, and supplier partners will remain priority one.

Recognizing the challenges and impacts changing requirements can present for small and diverse businesses, SCE will continue to focus on making meaningful supplier development investments. In addition, we will demonstrate flexibility when and where possible to minimize barriers to participation.

As the new Vice President of Operational Services and Chief Procurement Officer, I share the company's commitment to supplier diversity as a sound business strategy. At SCE, we believe a broad and diverse set of partners with different perspectives, as well as the right mix of capabilities and capacity, is critical to our mission and long-term objectives. A clean energy future is only possible with an unwavering commitment to diversity and inclusion.

JAMES W. NIEMIEC, Vice President of Operational Services and Chief Procurement Officer | SOUTHERN CALIFORNIA EDISON

"SCE's diverse suppliers are valued and trusted partners on important public policy issues that impact our mutual customers. Together, we have engaged and educated policy makers and other key stakeholders at the federal, state, and local levels of government about what it takes to safely provide reliable, affordable, and clean electricity. We couldn't achieve our policy objectives without the advocacy and support of our diverse business partners!"



Caroline Choi
Senior Vice President,
Corporate Affairs
Edison International
and Southern
California Edison

WMDVLGBTBE ANNUAL SHORT-, MID- AND LONG-TERM GOALS (10.1.1)

PRODUCTS	Short-Term (2020)					Mid-Term (2022)					Long-Term (2024)				
	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE
Subtotal	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%

SERVICES	Short-Term (2020)					Mid-Term (2022)					Long-Term (2024)				
	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	WMDVLGBTBE
Subtotal	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%

TOTAL	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%	15.00%	5.00%	N/A	1.50%	40.00%
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*N/A – Pursuant to D.15-06-007, the Commission will issue a report on setting meaningful target goals for the utilities' LGBTBEs procurement on or before the 2021 En Banc session.

PLANNED INTERNAL / EXTERNAL ACTIVITIES (10.1.2)

To continue with our 360 inclusion impact in supplier diversity, we will focus on a combination of strategic and targeted internal and external activities focused on three main areas: inclusion, development, and outreach.

As we invest our resources in fighting climate change, reducing air pollution, and creating a cleaner and sustainable energy future, we will rely on existing and new partnerships with a wide variety of stakeholders, in support of our Pathway 2045 initiative, to help customers, communities, and suppliers across our service area.

PLANNED INTERNAL ACTIVITIES

Supplier Diversity and Development will continue to collaborate with internal stakeholders to facilitate the inclusion and development of small and diverse business enterprises aimed at helping them gain access to contracts, grow with us, and serve others.

In 2020, we plan to:

- Review our practices of sourcing and engaging diverse firms with the needed technical capabilities and capacity
- Launch an effort to review supplier development programs and sponsorships

- Explore opportunities to expand our development and/or educational workshops to include topics in new and emerging spaces, such as public safety, cybersecurity, grid resiliency, electrification of cars, trucks, and buildings, and sustainability
- Expand our focus on small business outreach and other programming to execute on strategic engagement opportunities that support SCE's initiatives

PLANNED EXTERNAL ACTIVITIES

In 2020, we will continue partnering with advocacy and community-based organizations to source qualified firms, administer technical assistance/capacity building activities, and network with suppliers in the small and diverse business community.

Our planned external activities include:

- Serving as a sponsor of key supplier diversity conferences and activities in traditional and new sourcing areas
- Continuing to leverage partnerships with advocacy and community-based organizations to sponsor and support supplier development opportunities
- Deploying targeted outreach opportunities focused on areas that may be challenging, or create barriers, such as financial management, cybersecurity, emergency preparedness, sustainability, and business resiliency
- Partnering with advocacy and community-based organizations to grant small and diverse businesses platform opportunities to gain greater visibility
- Providing additional educational opportunities via scholarships to participate in advanced business education programs through accredited universities and other organizations
- Aligning our Supplier Diversity Program to support other broader diversity and inclusion initiatives



Ted Peters, Supply Management (left), and Gerry Darden (center), Supplier Diversity and Development, meet with a supplier at Veterans In Business Network's Opportunity Expo.

SCE will continue targeted outreach activities to the LGBT business community. Our planned efforts include:

- Continuing to work with local and other organizations to understand the LGBTBE marketplace and expand the availability of suppliers in key supply chain areas
- Sponsoring LGBTBE-focused outreach events, such as the National LGBT Chamber of Commerce's International Business and Leadership Conference
- Continuing to work with the CPUC and other utilities to refine our approach and engagement with the LGBT supplier marketplace
- Maintaining .02% internal LGBTBE spend goal while exploring customized opportunities aimed at making progress through supplier inclusion, development, and outreach activities

RECRUITMENT PLANS FOR SUPPLIERS IN LOW-UTILIZATION AREAS (10.1.3)

SCE remains committed to expanding our reach to diverse suppliers in traditionally low-utilization areas. Over the years, we've made solid progress in improving our diverse spend in areas such as legal and finance and plan to build on this momentum in 2020.

We will continue to work with our internal and external partners to increase awareness of and engagement with diverse firms in areas with low diverse spend and collaborate with advocacy and community-based organizations to host and/or sponsor outreach activities.



Michael Gunther, founder and managing partner of Collaboration Business Commerce Consulting, leads a workshop at the Los Angeles Gay & Lesbian Chamber of Commerce conference.

PLANS FOR RECRUITMENT IN EXCLUDED CATEGORIES (10.1.4)

General Order 156 Ruling on November 14, 2003 ended the excluded category.

PLANNED SUBCONTRACTING ACTIVITIES (10.1.5)

In 2019, SCE prime suppliers reported \$540 million in diverse subcontracting spend, up 28% from 2018. Through our subcontracting performance management procedures, we will continue efforts to increase Tier 2 diverse spend and identify opportunities to expand prime suppliers' support.

In addition, we will again encourage subcontracting by prime suppliers to small and diverse businesses for contracts valued at \$250,000 or above. Supplier Diversity and Development will actively participate in bidders conferences to reinforce SCE's diverse business subcontracting program expectations and requirements for new contracts.

SCE utilizes a third-party firm to independently verify Tier 2 subcontracting spend reported by prime suppliers. Prime suppliers not meeting performance criteria are subject to corrective action plans.

PROGRAM COMPLIANCE (10.1.6)

We will continue to comply with General Order 156 program guidelines and seek innovative supplier diversity solutions in this changing industry.

2019 ANNUAL REPORT / POWER PROCUREMENT

9.1.11.A PARTICIPATION RESULTS BY ENERGY CATEGORY

See table on page 27.

9.1.11.B MARKET CONDITIONS AND OUTREACH

In 2019, we continued to face challenges in diverse spend in power procurement. Despite our increased outreach to diverse firms over the years, this area remains difficult due to many factors.

Obstacles for diverse supplier participation include stringent capital/credit requirements that make it trying for diverse firms to secure financing and a long lead time for certain projects. Industry challenges also present barriers for these firms, including an increase in renewable and alternative power; market volatility and changes due to low natural gas prices; decreased utility gas needs; decline in customer load met by SCE's energy procurement activities due to the formation of Community Choice Aggregation (CCA) providers; and more.

In addition, the bulk of eligible energy spend is composed of long-term power purchase agreements (PPAs) and short-term forward physical gas and power transactions. Furthermore, many banks are no longer participating as Funds Transfer Agents (offering diverse suppliers Funds Transfer Agent Agreements), which is a barrier to most diverse suppliers trying to enter the forward commodity transaction market.

There are other less capital/credit intensive areas, including post-Commercial Operation Date (COD) subcontracting and brokerage transactions, however they are a relatively small portion of SCE's total eligible spend.

Despite these challenges, we are committed to working with diverse suppliers in power procurement.

9.1.11.A PARTICIPATION RESULTS BY ENERGY CATEGORY (All dollars in \$MM)

Results by Ethnicity and Gender														Results by WMDVLGBTBE Certification							
Product ¹	Unit	Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ⁵	Subcontracting Total	Total WMDVLGBTBE Procurement Spend ³	Total Procurement Spend
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total	Total	Total
Power Purchased	Renewable Power Products Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0.59	\$0.59	\$2,284.76
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.03%	0.03%	
		\$ ²	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0.59	\$0.59	\$783.86
		% ²	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.07%	0.07%	
	Non-Renewable Power Products Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8.20	\$0	\$0	\$0	\$0.04	\$8.24	\$1,196.90
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.68%	0.00%	0.00%	0.00%	0.00%	0.69%	
		\$ ²	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0.04	\$0.04	\$802.36
		% ²	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Fuels for Generation	Diesel Direct	\$	\$0	\$0	\$0	\$0	\$0	\$6.54	\$0	\$6.54	\$0	\$0	\$0	\$6.54	\$0	\$0	\$0	\$0	\$0	\$6.54	\$6.54
		%	0.00%	0.00%	0.00%	0.00%	0.00%	100%	0.00%	100%	0.00%	0.00%	0.00%	100%	0.00%	0.00%	0.00%	0.00%	0.00%	100%	
	Natural Gas Direct	\$	\$0	\$0.06	\$0.06	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0.06	\$0.01	\$0	\$0	\$0	\$0	\$0.07	\$207.30
		%	0.00%	0.03%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.03%	0.01%	0.00%	0.00%	0.00%	0.00%	0.04%	
Post 2011	Subtotal of Columns ²	\$	\$0	\$0.06	\$0.06	\$0	\$0	\$6.54	\$0	\$6.54	\$0	\$0	\$0	\$6.60	\$0.01	\$0	\$0	\$0	\$0.63	\$7.24	\$1,800.06
	Subtotal % of Total Procurement Spend	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.36%	0.00%	0.36%	0.00%	0.00%	0.00%	0.37%	0.00%	0.00%	0.00%	0.00%	0.03%	Overall WMDVLGBTBE %	0.40%
All	Subtotal of Columns ⁴	\$	\$0	\$0.06	\$0.06	\$0	\$0	\$6.54	\$0	\$6.54	\$0	\$0	\$0	\$6.60	\$8.21	\$0	\$0	\$0	\$0.63	\$15.44	\$3,695.50
	Subtotal % of Total Procurement Spend	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.18%	0.00%	0.18%	0.00%	0.00%	0.00%	0.18%	0.22%	0.00%	0.00%	0.00%	0.02%	Overall WMDVLGBTBE %	0.42%

¹ Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

² Includes only long-term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011

³ Total WMDVLGBTBE spend does not include pre-COD subcontracting values

⁴ Includes all power procurement commitments

⁵ Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE

% - percentages calculated by the Row Category Total Procurement Spend 2019 Year End contains amounts paid between January & December 2019. The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

PRE-COD POWER PROCUREMENT SUBCONTRACTING SPEND

Results by Ethnicity and Gender														Results by WMDVLGBTBE Certification					
Product	Unit	Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a)*	Total Pre-COD Subcontracting
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total
Renewable Power Products Direct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$106,353	\$0	\$21,587	\$0	\$127,940
Non-Renewable Power	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$106,353	\$0	\$21,587	\$0	\$127,940

*Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE

The table above represents the pre-Commercial Operation Date (COD) subcontracting spend for power procurement. The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

9.1.11.A PARTICIPATION RESULTS BY FUEL CATEGORY

Results by Ethnicity and Gender														Results by WMDVLGBTBE Certification							
Product ¹	Unit ³	Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian,Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ²	Total WMDVLGBTBE Procurement Spend	Total Procurement Spend	
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total			
LPG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$1,112,172	\$0	\$1,112,172	\$0	\$0	\$0	\$1,112,172	\$0	\$0	\$0	\$151,783	\$0	\$1,263,955	\$1,263,955
	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	87.99%	0.00%	87.99%	0.00%	0.00%	0.00%	87.99%	0.00%	0.00%	12.01%	0.00%	100%		
Overall Total \$		\$0	\$0	\$0	\$0	\$0	\$0	\$1,112,172	\$0	\$1,112,172	\$0	\$0	\$0	\$1,112,172	\$0	\$0	\$0	\$151,783	\$0	\$1,263,955	\$1,263,955
Overall Total %		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	87.99%	0.00%	87.99%	0.00%	0.00%	0.00%	87.99%	0.00%	0.00%	12.01%	0.00%	Overall WMDVLGBTBE %: 100%		

NOTE: LPG – Liquefied Petroleum Gas

¹ Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

² Includes non-WMDVLGBTBE firms classified as 8(a) by the Small Business Administration

³ Percentages (%) calculated by the Row Category Total Procurement Spend

Dollars and Percentages reflect rounding differences

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.



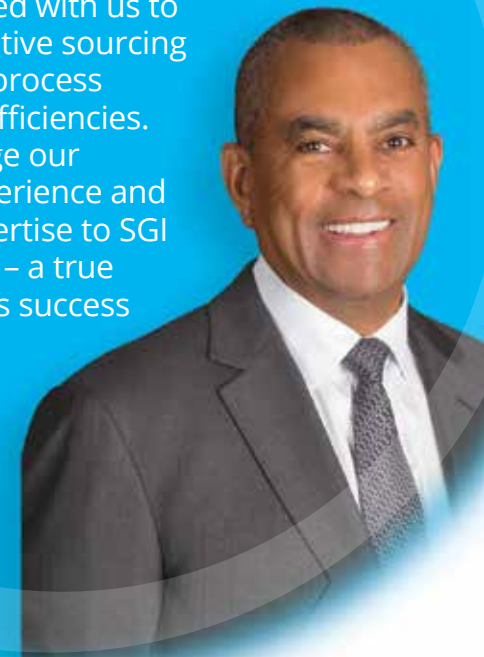
SCE's Supplier Diversity and Development team at the group's annual partners meeting with advocacy and community organizations.



Tarrance Frierson, Supplier Diversity and Development principal manager, conducts an "Elevate Your Pitch" workshop at the Women's Business Enterprise National Council's Summit and Salute conference.

"The opportunity to support SCE's materials requirements for tools, hardware, equipment, and safety has been a game changer for SGI. SCE Procurement worked with us to develop a truly collaborative sourcing model that has fostered process improvements and cost efficiencies. This enabled us to leverage our materials distribution experience and supply chain services expertise to SGI and SCE's mutual benefit – a true win-win, which promises success into the future."

— **Greg Gates**
Shamrock Gates
Industrial



INTERNAL/EXTERNAL ACTIVITIES

2019 ANNUAL REPORT / FUEL PROCUREMENT FOR NON-GENERATION

9.1.11.A PARTICIPATION RESULTS BY FUEL CATEGORY

See table on page 28.

9.1.11.B MARKET CONDITIONS AND OUTREACH

We continued to have 100% participation by diverse suppliers in the area of fuels for Liquefied Petroleum Gas (LPG) non-generation. Our efforts to expand opportunities for diverse firms are paying off as we focused on partnering with business advocacy organizations to reach diverse suppliers for future fuel procurement opportunities.

ATTACHMENTS

WMDVLGBTBE DIRECT PROCUREMENT BY PRODUCT AND SERVICE CATEGORIES

				Products***		Services***		Total	
				\$	%	\$	%	\$	%
1.	Minority Male	Asian Pacific American	Direct	\$44,171,228	4.27%	\$123,616,121	2.76%	\$167,787,349	3.04%
2.		African American	Direct	\$31,221,750	3.02%	\$33,355,106	0.75%	\$64,576,856	1.17%
3.		Hispanic American	Direct	\$38,684,010	3.74%	\$348,403,995	7.78%	\$387,088,006	7.02%
4.		Native American	Direct	\$0	0.00%	\$122,137,017	2.73%	\$122,137,017	2.22%
5.		Total Minority Male	Direct	\$114,076,988	11.02%	\$627,512,239	14.02%	\$741,589,227	13.46%
6.	Minority Female	Asian Pacific American	Direct	\$123,051	0.01%	\$15,840,553	0.35%	\$15,963,604	0.29%
7.		African American	Direct	\$29	0.00%	\$39,999,567	0.89%	\$39,999,597	0.73%
8.		Hispanic American	Direct	\$132,553,166	12.81%	\$26,143,557	0.58%	\$158,696,722	2.88%
9.		Native American	Direct	\$9,652	0.00%	\$31,630	0.00%	\$41,282	0.00%
10.		Total Minority Female	Direct	\$132,685,898	12.82%	\$82,015,307	1.83%	\$214,701,205	3.90%
11.	Total Minority Business Enterprise (MBE)		Direct	\$246,762,886	23.85%	\$709,527,546	15.85%	\$956,290,432	17.35%
12.	Women Business Enterprise (WBE)		Direct	\$59,594,587	5.76%	\$591,401,638	13.21%	\$650,996,226	11.81%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Direct	\$8,457	0.00%	\$376,345	0.01%	\$384,802	0.01%
14.	Disabled Veteran Business Enterprise (DVBE)		Direct	\$18,633,558	1.80%	\$43,432,914	0.97%	\$62,066,472	1.13%
15.	Other 8(a)*		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
16.	TOTAL WMDVLGBTBE		Direct	\$324,999,489	31.41%	\$1,344,738,444	30.05%	\$1,669,737,932	30.30%
17.	Total Product Procurement***		\$1,034,851,839			NOTE: *Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE **Procurement includes purchase order, non-purchase order and credit card dollars ***Products and Services spend based on contracted prime Products and Services Direct – Direct Procurement % – Percentage of Procurement Dollars and Percentages reflect rounding differences The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.			
18.	Total Service Procurement***		\$4,475,443,951						
19.	Procurement**		\$5,510,295,790						
20.	Total number of WMDVLGBTBEs that received direct spend		392						

WMDVLGBTBE SUBCONTRACTOR PROCUREMENT BY PRODUCT AND SERVICE CATEGORIES

				Products***		Services***		Total	
				\$	%	\$	%	\$	%
1.	Minority Male	Asian Pacific American	Sub	\$1,499,304	0.14%	\$36,203,434	0.81%	\$37,702,738	0.68%
2.		African American	Sub	\$176,059	0.02%	\$2,858,915	0.06%	\$3,034,974	0.06%
3.		Hispanic American	Sub	\$6,163,139	0.60%	\$133,609,993	2.99%	\$139,773,132	2.54%
4.		Native American	Sub	\$261,359	0.03%	\$8,492,267	0.19%	\$8,753,625	0.16%
5.		Total Minority Male	Sub	\$8,099,861	0.78%	\$181,164,608	4.05%	\$189,264,469	3.43%
6.	Minority Female	Asian Pacific American	Sub	\$23,664,360	2.29%	\$11,803,801	0.26%	\$35,468,161	0.64%
7.		African American	Sub	\$0	0.00%	\$16,632	0.00%	\$16,632	0.00%
8.		Hispanic American	Sub	\$6,024,198	0.58%	\$37,866,507	0.85%	\$43,890,705	0.80%
9.		Native American	Sub	\$33,573	0.00%	\$84,842	0.00%	\$118,414	0.00%
10.		Total Minority Female	Sub	\$29,722,131	2.87%	\$49,771,782	1.11%	\$79,493,913	1.44%
11.	Total Minority Business Enterprise (MBE)		Sub	\$37,821,991	3.65%	\$230,936,390	5.16%	\$268,758,381	4.88%
12.	Women Business Enterprise (WBE)		Sub	\$39,558,157	3.82%	\$192,929,708	4.31%	\$232,487,865	4.22%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Sub	\$183,822	0.02%	\$307,637	0.01%	\$491,459	0.01%
14.	Disabled Veteran Business Enterprise (DVBE)		Sub	\$4,165,627	0.40%	\$34,644,069	0.77%	\$38,809,695	0.70%
15.	Other 8(a)*		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
16.	TOTAL WMDVLGBTBE		Sub	\$81,729,597	7.90%	\$458,817,804	10.25%	\$540,547,400	9.81%
17.	Total Product Procurement***		\$1,034,851,839		NOTE: *Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE **Procurement includes purchase order, non-purchase order and credit card dollars ***Products and Services spend based on contracted prime Products and Services Sub – Subcontractor Procurement % – Percentage of Procurement Dollars and Percentages reflect rounding differences				
18.	Total Service Procurement***		\$4,475,443,951						
19.	Procurement**		\$5,510,295,790						

WMDVLGBTBE Procurement by Standard Industrial Classifications

SIC Category	Asian Pacific American		African American		Hispanic American		Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a)*	Total WMDVLGBTBE	Total Dollars**
	Male	Female	Male	Female	Male	Female	Male	Female							
07. Agricultural Services	\$ 3,412,261 % 1.40%	\$0 0.00%	\$492,246 0.20%	\$0 0.00%	\$39,694,695 16.23%	\$1,929,101 0.79%	\$0 0.00%	\$0 0.00%	\$45,528,304 18.62%	\$93,275,922 38.14%	\$0 0.00%	\$2,164,048 0.88%	\$0 0.00%	\$140,968,274 57.65%	\$244,534,334
15. General Business Contractors	\$ 1,650,519 % 0.65%	\$305,969 0.12%	\$552,266 0.22%	\$1,665 0.00%	\$78,380,811 30.63%	\$1,902,770 0.74%	\$3,416,881 1.34%	\$8,372 0.00%	\$86,219,253 33.69%	\$36,812,370 14.39%	\$0 0.00%	\$11,263,506 4.40%	\$0 0.00%	\$134,295,129 52.48%	\$255,886,877
16. Heavy Construction Other Than Building Construction Contractors	\$ 29,231,417 % 1.83%	\$2,737,730 0.17%	\$4,706,075 0.29%	\$0 0.00%	\$217,222,359 13.58%	\$28,472,283 1.78%	\$102,482,900 6.40%	\$6,680 0.00%	\$384,859,443 24.05%	\$506,512,480 31.65%	\$2,023 0.00%	\$60,947,359 3.81%	\$0 0.00%	\$952,321,306 59.52%	\$1,600,117,221
17. Special Trade Contractors	\$ 18,187 % 0.04%	\$0 0.00%	\$55,076 0.11%	\$0 0.00%	\$2,662,334 5.38%	\$98,633 0.20%	\$2,935,765 5.93%	\$9 0.00%	\$5,770,004 11.66%	\$9,433,093 19.06%	\$3 0.00%	\$9,008 0.02%	\$0 0.00%	\$15,212,108 30.73%	\$49,499,676
23. Apparel and Other Textile Products	\$ 0 % 0.00%	\$0 0.00%	\$1,566,865 14.82%	\$0 0.00%	\$207 0.00%	\$758,187 7.17%	\$0 0.00%	\$9,168 0.09%	\$2,334,426 22.08%	\$5,946,831 56.25%	\$8,457 0.08%	\$2,084,394 19.72%	\$0 0.00%	\$10,374,108 98.13%	\$10,571,838
24. Lumber and Wood Products	\$ 270,667 % 0.43%	\$0 0.00%	\$155,570 0.25%	\$0 0.00%	\$230,773 0.37%	\$3,025,684 4.82%	\$0 0.00%	\$33,573 0.05%	\$3,716,267 5.92%	\$10,377,387 16.53%	\$0 0.00%	\$257,492 0.41%	\$0 0.00%	\$14,351,146 22.85%	\$62,796,974
25. Furniture and Fixtures	\$ 0 % 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$5,058,116 99.71%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$5,058,116 99.71%	\$5,072,713
26. Paper and Allied Products	\$ 32,268 % 0.46%	\$107,760 1.55%	\$60,849 0.88%	\$0 0.00%	\$320,124 4.61%	\$1,846,543 26.59%	\$0 0.00%	\$0 0.00%	\$2,367,543 34.10%	\$863,046 12.43%	\$0 0.00%	\$59,669 0.86%	\$0 0.00%	\$3,290,258 47.38%	\$6,943,808
27. Printing and Publishing	\$ 23,964 % 1.85%	\$165 0.01%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$24,129 1.86%	\$8,185 0.63%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$32,315 2.50%	\$1,294,556
28. Chemicals and Allied Products	\$ 13,573 % 0.43%	\$0 0.00%	\$323,195 10.27%	\$0 0.00%	\$12 0.00%	\$74 0.00%	\$0 0.00%	\$0 0.00%	\$336,854 10.71%	\$1,077,158 34.23%	\$0 0.00%	\$436,101 13.86%	\$0 0.00%	\$1,850,113 58.80%	\$3,146,584
29. Petroleum and Coal Products	\$ 0 % 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$18,954,939 98.07%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$18,954,939 98.07%	\$7,305 0.04%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$18,962,244 98.11%	\$19,327,306
30. Rubber and Miscellaneous Plastics Products	\$ 0 % 0.00%	\$0 0.00%	\$118,059 2.64%	\$0 0.00%	\$5,395 0.12%	\$1,694,874 37.96%	\$0 0.00%	\$0 0.00%	\$1,818,328 40.73%	\$7,569 0.17%	\$0 0.00%	\$469,088 10.51%	\$0 0.00%	\$2,294,985 51.41%	\$4,464,511
32. Stone, Clay, and Glass Products	\$ 1,717 % 0.00%	\$0 0.00%	\$9,147 0.02%	\$0 0.00%	\$2,732,288 4.62%	\$24,332,590 41.14%	\$0 0.00%	\$0 0.00%	\$27,075,742 45.78%	\$22,859 0.04%	\$3 0.00%	\$942,692 1.59%	\$0 0.00%	\$28,041,297 47.41%	\$59,143,014
33. Primary Metal Industries	\$ 1,355 % 0.00%	\$23,375,175 18.31%	\$6,837 0.01%	\$0 0.00%	\$60,203 0.05%	\$1,896,681 1.49%	\$0 0.00%	\$0 0.00%	\$25,340,251 19.84%	\$545,115 0.43%	\$0 0.00%	\$386,731 0.30%	\$0 0.00%	\$26,272,097 20.57%	\$127,692,475
34. Fabricated Metal Products	\$ 492,714 % 1.20%	\$0 0.00%	\$729,060 1.78%	\$0 0.00%	\$1,260,073 3.08%	\$1,121,205 2.74%	\$0 0.00%	\$0 0.00%	\$3,603,052 8.80%	\$681,132 1.66%	\$0 0.00%	\$886,102 2.17%	\$0 0.00%	\$5,170,285 12.63%	\$40,921,956
35. Industrial Machinery and Equipment	\$ 5,520 % 0.03%	\$26,715 0.16%	\$4,193,322 24.77%	\$0 0.00%	\$100,001 0.59%	\$3,208,182 18.95%	\$0 0.00%	\$0 0.00%	\$7,533,740 44.51%	\$123,146 0.73%	\$0 0.00%	\$4,315,812 25.50%	\$0 0.00%	\$11,972,698 70.73%	\$16,926,661
36. Electronic and Other Electric Equipment	\$ 9,027,309 % 1.96%	\$171,799 0.04%	\$2,721,616 0.59%	\$0 0.00%	\$4,419,394 0.96%	\$94,092,070 20.46%	\$200,776 0.04%	\$0 0.00%	\$110,632,963 24.06%	\$32,156,226 6.99%	\$141,210 0.03%	\$5,944,290 1.29%	\$0 0.00%	\$148,874,690 32.37%	\$459,872,951
37. Transportation Equipment	\$ 0 % 0.00%	\$0 0.00%	\$54,656 0.97%	\$0 0.00%	\$123,561 2.18%	\$257 0.00%	\$0 0.00%	\$0 0.00%	\$178,473 3.16%	\$260 0.00%	\$0 0.00%	\$52,653 0.93%	\$0 0.00%	\$231,386 4.09%	\$5,655,022
38. Instruments and Related Products	\$ 4,744,801 % 7.13%	\$3,168 0.00%	\$2,203,167 3.31%	\$0 0.00%	\$11,873 0.02%	\$3,286,501 4.94%	\$0 0.00%	\$0 0.00%	\$10,249,511 15.40%	\$21,535,020 32.35%	\$0 0.00%	\$3,058,381 4.59%	\$0 0.00%	\$34,842,912 52.34%	\$66,575,338
39. Miscellaneous Manufacturing Industries	\$ 1,261 % 0.21%	\$0 0.00%	\$134,428 22.28%	\$0 0.00%	\$286 0.05%	\$112,863 18.70%	\$0 0.00%	\$0 0.00%	\$248,838 41.23%	\$0 0.00%	\$0 0.00%	\$227,053 37.62%	\$0 0.00%	\$475,892 78.86%	\$603,474
42. Trucking and Warehousing	\$ 84,702 % 0.95%	\$8,650 0.10%	\$0 0.00%	\$0 0.00%	\$19,415 0.22%	\$45,370 0.51%	\$8,547 0.10%	\$0 0.00%	\$166,683 1.88%	\$167,489 1.89%	\$6,011 0.07%	\$0 0.00%	\$0 0.00%	\$340,184 3.83%	\$8,880,964

WMDVLGBTBE Procurement by Standard Industrial Classifications

SIC Category		Asian Pacific American		African American		Hispanic American		Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a)*	Total WMDVLGBTBE	Total Dollars**
		Male	Female	Male	Female	Male	Female	Male	Female							
45. Transportation By Air	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$1,839,749 8.84%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$1,839,749 8.84%	\$20,809,860
47. Transportation Services	\$ %	\$0 0.00%	\$170,819 1.57%	\$6,000 0.06%	\$0 0.00%	\$308,287 2.84%	\$3,774,373 34.73%	\$0 0.00%	\$0 0.00%	\$4,259,479 39.19%	\$2,386,139 21.95%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$6,645,618 61.14%	\$10,868,829
48. Communications	\$ %	\$6,516,995 15.49%	\$0 0.00%	\$2,982,877 7.09%	\$0 0.00%	\$658 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$9,500,530 22.59%	\$622,550 1.48%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$10,123,080 24.07%	\$42,061,942
49. Electric, Gas, and Sanitary Services	\$ %	\$29,560 0.11%	\$255 0.00%	\$145,504 0.55%	\$0 0.00%	\$6,351,673 24.21%	\$0 0.00%	\$7,513 0.03%	\$0 0.00%	\$6,534,506 24.91%	\$9,900 0.04%	\$0 0.00%	\$81 0.00%	\$0 0.00%	\$6,544,487 24.95%	\$26,235,064
50. Wholesale Trade-Durable Goods	\$ %	\$30,692,957 24.81%	\$102,793 0.08%	\$18,914,333 15.29%	\$0 0.00%	\$11,113,285 8.98%	\$3,181,353 2.57%	\$60,582 0.05%	\$0 0.00%	\$64,065,303 51.78%	\$17,816,325 14.40%	\$42,609 0.03%	\$3,401,333 2.75%	\$0 0.00%	\$85,325,570 68.96%	\$123,725,211
51. Wholesale Trade-Nondurable Goods	\$ %	\$386,390 6.37%	\$0 0.00%	\$197,425 3.25%	\$29 0.00%	\$90 0.00%	\$20,300 0.33%	\$0 0.00%	\$484 0.01%	\$604,718 9.97%	\$1,468,420 24.20%	\$0 0.00%	\$271,161 4.47%	\$0 0.00%	\$2,344,299 38.64%	\$6,067,002
52. Building Materials and Garden Supplies	\$ %	\$0 0.00%	\$0 0.00%	\$9,283 1.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$9,283 1.00%	\$906,627 98.11%	\$0 0.00%	\$6,231 0.67%	\$0 0.00%	\$922,141 99.79%	\$924,128
55. Automotive Dealers & Gas Service Stations	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$5,514,645 38.24%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$5,514,645 38.24%	\$560,202 3.88%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$6,074,847 42.13%	\$14,420,876
58. Eating and Drinking Places	\$ %	\$0 0.00%	\$0 0.00%	\$1,133,978 27.28%	\$0 0.00%	\$4,260 0.10%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$1,138,238 27.39%	\$1,718,930 41.36%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,857,168 68.74%	\$4,156,291
63. Insurance Carriers	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$438,649,466
65. Real Estate	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$160,334
72. Personal Services	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$176,071
73. Business Services	\$ %	\$48,065,693 6.99%	\$4,321,520 0.63%	\$7,587,028 1.10%	\$35,163,509 5.12%	\$94,569,538 13.76%	\$18,966,327 2.76%	\$10,534,818 1.53%	\$24,957 0.00%	\$219,233,391 31.89%	\$54,754,643 7.96%	\$284,040 0.04%	\$1,423,318 0.21%	\$0 0.00%	\$275,695,391 40.10%	\$687,452,306
75. Auto Repair, Services, and Parking	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$452,123 4.23%	\$235,777 2.21%	\$0 0.00%	\$0 0.00%	\$687,900 6.44%	\$309,733 2.90%	\$0 0.00%	\$6,003 0.06%	\$0 0.00%	\$1,003,637 9.39%	\$10,688,990
76. Miscellaneous Repair Services	\$ %	\$49,247 0.36%	\$6,942 0.05%	\$2,709 0.02%	\$0 0.00%	\$663,743 4.87%	\$170,133 1.25%	\$8,113 0.06%	\$0 0.00%	\$900,887 6.61%	\$129,855 0.95%	\$5,706 0.04%	\$15,778 0.12%	\$0 0.00%	\$1,052,227 7.72%	\$13,621,771
78. Motion Pictures	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$38,030 0.86%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$38,030 0.86%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$38,030 0.86%	\$4,442,523
80. Health Services	\$ %	\$0 0.00%	\$172,852 24.89%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$172,852 24.89%	\$347,192 49.99%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$520,043 74.87%	\$694,554
81. Legal Services	\$ %	\$1,711,196 4.05%	\$417,062 0.99%	\$507,170 1.20%	\$0 0.00%	\$1,913,316 4.52%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$4,548,744 10.75%	\$5,554,470 13.13%	\$31,856 0.08%	\$0 0.00%	\$0 0.00%	\$10,135,069 23.96%	\$42,303,172
87. Engineering and Management Services	\$ %	\$69,025,813 6.81%	\$19,502,390 1.93%	\$18,043,090 1.78%	\$4,851,025 0.48%	\$39,732,746 3.92%	\$8,415,297 0.83%	\$11,234,746 1.11%	\$76,454 0.01%	\$170,881,561 16.87%	\$70,448,648 6.96%	\$354,343 0.03%	\$2,247,881 0.22%	\$0 0.00%	\$243,932,433 24.08%	\$1,012,909,148
TOTAL	\$ %	\$205,490,087 3.73%	\$51,431,765 0.93%	\$67,611,830 1.23%	\$40,016,229 0.73%	\$526,861,138 9.56%	\$202,587,427 3.68%	\$130,890,642 2.38%	\$159,696 0.00%	\$1,225,048,813 22.23%	\$883,484,091 16.03%	\$876,262 0.02%	\$100,876,167 1.83%	\$0 0.00%	\$2,210,285,333 40.11%	\$5,510,295,790

Total Product Procurement ***	\$1,034,851,839
Total Service Procurement ***	\$4,475,443,951
Net Procurement	\$5,510,295,790

NOTE: *Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE
 **Procurement includes purchase order, non-purchase order, and credit card dollars
 ***Products and Services spend based on contracted prime Products and Services

Total Dollars – Total procurement dollar amount in the specific SIC category
 % – Percentage of Total Dollars
 Dollars and Percentages reflect rounding differences
 The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

Number of WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse

Data on Number of Suppliers

	Revenue Reported to CHS***						Utility-Specific 2019 Summary					
# WMDVLGBTBEs	MBE	WBE	LGBTBE	DVBE**	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million	80	65	3	NA	0	148	232	210	7	33	0	482
Under \$5 million	106	89	3	NA	0	198	69	48	0	4	0	121
Under \$10 million	44	51	1	NA	0	96	19	10	0	3	0	32
Above \$10 million	117	77	0	NA	0	194	27	14	0	2	0	43
Total	347	282	7	NA	0	636	347	282	7	42	0	678

Revenue and Payment Data

	Revenue Reported to CHS***						Utility-Specific 2019 Summary					
WMDVLGBTBEs \$M	MBE	WBE	LGBTBE	DVBE**	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million	\$28.9	\$26.5	\$1.3	NA	\$0.0	\$56.6	\$44.8	\$43.3	\$0.9	\$3.5	\$0.0	\$92.5
Under \$5 million	\$263.5	\$213.0	\$7.0	NA	\$0.0	\$483.5	\$164.0	\$114.4	\$0.0	\$12.0	\$0.0	\$290.4
Under \$10 million	\$303.3	\$364.1	\$6.0	NA	\$0.0	\$673.4	\$132.0	\$64.7	\$0.0	\$23.0	\$0.0	\$219.8
Above \$10 million	\$39,143.3	\$6,525.4	\$0.0	NA	\$0.0	\$45,668.7	\$884.3	\$661.0	\$0.0	\$62.3	\$0.0	\$1,607.6
Total	\$39,738.9	\$7,129.1	\$14.3	NA	\$0.0	\$46,882.3	\$1,225.0	\$883.5	\$0.9	\$100.9	\$0.0	\$2,210.3

NOTE: Data provided CHS – Supplier Clearinghouse

*Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBE

**NA – Revenue data for DVBEs are not available in CHS

*** If annual revenue for WMDVLGBTBE from Supplier Clearinghouse is less than SCE annual revenue reported, then SCE's annual revenue was applied

Number of 2019 WMDVLGBTBE suppliers SCE utilized may be higher than reported due to a third-party WMDVLGBTBE subcontracting spend validation and other internal validations

Dollars and Percentages reflect rounding differences

The Minority Business Enterprise category reflects spend with African-, Asian-, Hispanic-, and Native American-owned businesses. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 category.

Note: This Revenue Report is submitted in compliance with D.06-11-028



Southern California Edison
Supplier Diversity and Development

P.O. Box 800
2244 Walnut Grove Avenue
Rosemead, CA 91770
800-275-4962
sce.com/sd

SupplierDiversityDevelopment@sce.com



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