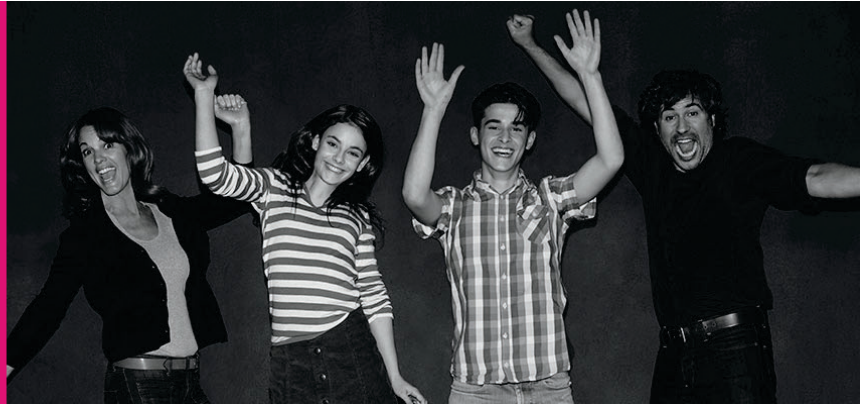


**Create
value
through
Diversity**



2019 Annual Report and 2020 Plan

Women, Minority, Disabled Veteran and Lesbian, Gay,
Bisexual and Transgender Business Enterprises
(WMDVLGBTBE) Procurement

General Order 156

March 2, 2020

T-Mobile®

metro®
by T-Mobile®

T-Mobile West LLC dba T-Mobile (U-3056-C) and MetroPCS California, LLC dba Metro by T-Mobile (U-3079-C)



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Attachment 1 - 6

T-Mobile's and Metro by T-Mobile's 2019 Annual Report and 2020 Plan Submitted Per General Order 156

I. Introduction

T-Mobile West LLC, dba T-Mobile and MetroPCS California, LLC, dba Metro by T-Mobile (referred to collectively for purposes of this report as “T-Mobile”) have prepared the following 2019 Annual Report and 2020 Plan (the “Report”) to support the California Public Utilities Commission’s and the Legislature’s goals regarding the procurement of Women, Minority, Disabled Veteran, and Lesbian, Gay, Bisexual and Transgender-owned Business Enterprises (“WMDVLGBTBES”, hereinafter referred to as “Diverse Business Enterprises”).

T-Mobile has made – and continues to make - significant strides with diverse procurement. Since 2011, when it first began to formally track this information, T-Mobile’s diverse spend in California with certified suppliers has increased more than ten-fold, from approximately \$70 million to over \$817 million.¹ In the last year alone, our diversity procurement increased by over \$76 million. We are extremely proud to report that in 2019 we exceeded the Commission’s goals for Minority Business Enterprise and Women Business Enterprise procurement and increased our overall diversity procurement to 22.88%.² We remain devoted to the concept of creating value through diversity and are working to continue that momentum as we build our Supplier Diversity Program for 2020 and beyond.

II. 2019 Annual Report

The following Annual Report summarizes T-Mobile’s Diverse Business Enterprise-related activities for the period from January 1 through December 31, 2019. T-Mobile notes that while this Report is focused on its supplier diversity efforts in particular, we feel our growth in that area begins with our company’s culture and internal commitment to diversity and inclusion. T-

¹ The 2011 minority spend total noted above does not include MetroPCS data, if any, for that year. Prior to the merger of their parent companies in 2013, T-Mobile West LLC and MetroPCS California LLC submitted separate GO 156 Reports to the Commission and we currently do not have access to MetroPCS’ reported WMDVBE procurement for 2011. However, in light of MetroPCS’ reported WMDVBE procurement for 2013 (i.e., approximately \$2.247 million), we do not anticipate that the increase in spend noted above would be materially affected by the 2011 MetroPCS procurement even if that data was available.

² As discussed below, T-Mobile acknowledges that its Disabled Veteran-owned Business Procurement continues to be a challenge and it is exploring possible avenues to further address those challenges. The procurement data also includes procurement from Lesbian, Gay, Bisexual and Transgender-owned Business Enterprises although the Commission has not yet set numerical goals for these particular business enterprises and thus they are not included in the Commission’s overall procurement goal of 21.5%.

Mobile is proud to have a diverse employee base that helps us break down barriers and rewrite the rules in the wireless industry as we draw from their experience, creativity and ideas to help support our success. The diversity of our workforce has remained consistently strong with approximately 62% of T-Mobile's workforce identifying as ethnically diverse, and approximately 42% as women. It is our belief that our internal focus on diversity and inclusion helps us serve our customers, the majority of which are from diverse communities. Our corporate culture is a big part of why we continually look for ways to further grow our programs and efforts that support diverse procurement at T-Mobile.

A. Program Activities (9.1.1)

T-Mobile's Supplier Diversity Program continued to progress in 2019. The following is a summary of our Diverse Business Enterprise activities in 2019:

1. Identifying Opportunities

In 2019, T-Mobile's Supplier Diversity Program continued to examine and work to increase its Diverse Business Enterprise procurement. To that end, at the direction of the Senior Vice President of Planning, Procurement and Development, T-Mobile implemented a new standard for sourcing suppliers. The goal of this new standard is to have at least one qualified diverse supplier included in every open sourcing opportunity. If sourcing managers could not find qualified diverse suppliers in our internal clearinghouse, the Program Manager of Supplier Diversity consulted certifying organizations, like the Women's Business Enterprise National Council (WBENC), National Minority Supplier Development Council (NMSDC) and National Gay and Lesbian Chamber of Commerce (NGLCC), for their recommendations of suppliers and provided the recommendations to the sourcing manager. For instances when a diverse supplier was not considered, the sourcing manager was held accountable and required to explain why a diverse supplier was not included in the contract bid process. Further, we continued to increase our attendance and engagement at numerous events and conferences in California and throughout the country to increase visibility of our Supplier Diversity Program and to connect directly with diverse suppliers.

2. Business Unit Program

In 2019, T-Mobile continued to build on its programmatic approach to supplier diversity. For example, the Supplier Diversity team conducted mandatory trainings for each category within Procurement, the purpose of which was to ensure the sourcing managers understand how to use the Diverse and Small Business Clearinghouse to search for diverse suppliers and to reinforce the importance of doing so. The Supplier Diversity team also sent quarterly communication to the Procurement organization with information about supplier diversity program highlights, changes and results. To assist with these efforts, among others, a Program Manager dedicated to supplier diversity was added in 2019. The Program Manager supports the day-to-day operations of our Supplier Diversity Program and assists with reporting, outreach, and communications to current and potential diverse suppliers.

3. T-Mobile Diverse and Small Business Clearinghouse

The Supplier Diversity team continuously seeks to improve program operations and adopt best practices. To that end, in 2019, the Supplier Diversity team issued a request for proposal (RFP) for a new internal clearinghouse vendor to support the growth and maturity of our Supplier Diversity Program. The RFP process was completed in 2019 and a new vendor was selected. The new clearinghouse vendor will provide better reporting capabilities, programmatic efficiencies and a greater ability to identify diverse suppliers. Importantly, the vendor is a minority-owned business.

4. Implementing Best Practices

In 2019, the Supplier Diversity team proactively met with other utilities to learn best practices of their respective programs. For example, we contacted another utility to discuss their successful supplier mentorship and development program and used the information to shape a similar program of our own. The Supplier Diversity team partnered with the University of Washington Foster School of Business and the regional chapter of NMSDC to lay the foundation for a 2020 program to provide diverse suppliers with educational and mentorship opportunities to help grow their business.

5. Legal Diversity Taskforce

T-Mobile's Legal Diversity Taskforce was created in 2013 to increase diversity within our own Legal Department as well as in the major law firms with whom the company works. The Task Force is made up of five subcommittees that are each focused on impacting different aspects of diversity within T-Mobile's Legal Department.

The NAMWOLF/Supplier Diversity Subcommittee is the subcommittee most relevant to GO-156. It focuses on increasing Legal Department utilization of diverse law firms. In 2019, the Subcommittee analyzed legal spend data to identify diverse firms that were not CPUC-certified and worked closely with T-Mobile's company-wide Supplier Diversity team to encourage these firms to obtain CPUC-certification. The Subcommittee also developed opportunities for Legal Department engagement of additional diverse firms including the following initiatives:

The Legal Department has been a sponsor of the National Association of Woman and Minority Owned Law Firms (NAMWOLF) for years. In 2019, members of the Subcommittee attended the NAMWOLF's Annual Meeting, Conference and Gala and connected with potential diverse suppliers, learned best practices from other large corporations, and generated plans to increase our involvement with the organization.

In 2019, the T-Mobile Legal Department once again conducted its annual diversity survey that is in part designed to impart the importance of providing diverse counsel on the Legal Department's engagements. The Task Force reviewed the company's outside law firms for recognition based on their contributions to diversity and inclusion. The law firm deemed to have the best diversity and inclusion program was awarded the T-Mobile Legal Department Diversity Excellence Award.

In addition, T-Mobile continued its support of local minority bar efforts through targeted sponsorship of the Hispanic National Bar Association's Annual Meeting, the Asian Bar

Association of Washington's Annual Gala, the Filipino Lawyers of Washington's Gala, QLaw of Washington State, and the National Bar Association Women Lawyers Division, among others.

The T-Mobile Legal Department continues to focus on developing diverse talent internally. In 2019, as a member of the Leadership Council on Legal Diversity (LCLD), T-Mobile once again participated in two career development and leadership programs offered by LCLD. The programs are designed to advance diverse legal talent into leadership roles. LCLD is an organization of more than 320 corporate chief legal officers and law firm managing partners who are working to create a more diverse U.S. legal profession.

6. Best Practices for Prompt Payment

In accordance with the Best Practices for Prompt Payments that most CA utilities signed-on to in May 2018, T-Mobile participated in-person at the Joint Collaboration Forum in San Ramon, California on September 4, 2019 where community-based organizations and CA utilities met to discuss general issues around timing of payments to diverse suppliers, among other issues. In addition, the Supplier Diversity Program Manager discussed T-Mobile's payment process and policy in meetings with suppliers, whether in-person, at conferences, over the phone, etc. In 2019, T-Mobile also added the net 30-day payment term option to our supplier registration sheet. As a reminder, in 2018 T-Mobile implemented net 30-day payment terms for diverse suppliers with limited total annual sales to, among other things, facilitate their cash flow situation and otherwise help them to be more profitable.

7. LGBTBE Foundational and Outreach Activities

Over the last few years, T-Mobile has worked diligently to integrate LGBTBEs into our Supplier Diversity Program and we are extremely proud of our initial efforts. Key to our integration, has been our partnerships with the National Gay and Lesbian Chamber of Commerce (NGLCC), at both the national and local levels, and the Greater Seattle Business Association (GSBA). As a corporate member and sponsor of both organizations, we regularly attend meetings, conduct one-on-one "match making" meetings, and participate in their respective conferences and events.

Although we have made considerable progress over this relatively short time period, we intend to continue and intensify our engagement in the coming years. Among other things, we review and monitor spend with LGBTBEs on a regular basis to track the progress and effectiveness of our outreach. This activity is not atypical, as we regularly look to increase spend in underperforming areas of our Supplier Diversity Program. In addition, we are exploring options on how to better provide technical assistance and capacity-building programs specific to LGBTBEs to assist and elevate those businesses.

8. Partnerships, Conferences and Sponsorships

T-Mobile sponsored numerous supplier diversity events and was a corporate sponsor of the national conferences of the following organizations: National Minority Supplier Diversity Council, Women's Business Enterprise National Council, National Veteran Business Development Council, and National Gay & Lesbian Chamber of Commerce. In addition, our Director of Supplier Diversity spoke at several

events across the country, where he sought to connect with potential suppliers and elevate corporate Supplier Diversity programs.

Here is a list and summary of T-Mobile's 2019 key engagements with organizations focused on supplier diversity:

Asian Business Association of Los Angeles ("ABALA")

In 2019, T-Mobile was a corporate sponsor and member. We also sit on the organization's advisory council. Sponsored the Women's Business Pioneer Luncheon in Los Angeles.

California Public Utilities Commission Joint Utilities Committee

As a member of the Joint Utilities Committee, T-Mobile actively participated in the Committee's quarterly meetings to share best practices and discuss matters related to GO-156.

California Public Utilities Commission Small and Diverse Business Expos

T-Mobile participated in the 2019 CPUC Small and Diverse Business Expos in Pomona and Citrus Heights, including staffing an exhibit booth at both events and participating on a panel at the Pomona Expo.

Fresno Native American & Business Development Center

T-Mobile sponsored and participated on a panel at the "My Business & Procurement Workshop" in Fresno.

Greater Seattle Business Association ("GSBA")

T-Mobile was a corporate sponsor and member of the GSBA, the nation's largest LGBT and allied chamber of commerce. The GSBA represents over 1,300 small businesses, as well as corporate and nonprofit members, who share the values of promoting equality and diversity and provides us with the opportunity to identify businesses that could also be eligible for CPUC certification. T-Mobile was the title sponsor of their annual Scholars Dinner.

Leadership Council on Legal Diversity ("LCLD")

T-Mobile was a member and participated in the organization's career development and leadership programs.

National Association of Minority & Women Owned Law Firms ("NAMWOLF")

T-Mobile was a corporate sponsor of the Gala Awards Dinner at the organization's Annual Meeting and members of the Legal Department were in attendance.

National Diversity Coalition's Voice for the Voiceless ("NDC")

T-Mobile was a Bronze Level corporate sponsor of the Los Angeles event that celebrated the organization's 15th year of community empowerment and leadership

National Veteran Business Development Council ("NVBDC")

T-Mobile was a corporate sponsor and member. The sponsorship enables T-Mobile to reach hundreds of veteran-certified businesses through one relationship and is part of our effort to increase procurement with disabled veteran-owned business. In 2019, T-Mobile was awarded "Corporation of the Year" by NVBDC.

National Gay & Lesbian Chamber of Commerce (“NGLCC”)

T-Mobile was a corporate sponsor of NGLCC’s 2019 International Business and Leadership Conference where we had an exhibit booth. T-Mobile is a corporate sponsor and member.

National Minority Supplier Development Council (“NMSDC”)

T-Mobile was a corporate sponsor of the Conference and Business Opportunity Exchange. T-Mobile is a corporate sponsor and member.

Northwest Mountain Minority Supplier Development Council (“NWMTNMSDC”)

T-Mobile continued its long-standing relationship with this regional council that generally focuses on Pacific Northwest activity near our headquarters in Bellevue, Washington. This relationship provides us with, among other things, the opportunity to connect with companies that we can encourage to pursue CPUC certification. In addition to being part of the Council’s Board of Directors, T-Mobile also holds a position on their Certification Committee. T-Mobile also sponsored the Council’s Business Conference, Advocacy and Legacy Awards Luncheon and their 23rd Annual scholarship fundraiser and silent auction.

Women’s Business Enterprise National Council (“WBENC”)

T-Mobile staffed an exhibit booth and was a corporate sponsor for the National Conference & Business Fair. T-Mobile is a corporate sponsor and member.

U.S. Black Chamber of Commerce (“USBC”)

T-Mobile attended and participated in matchmaking session at their annual conference in Washington, DC.

U.S. Hispanic Chamber of Commerce (“USHCC”)

T-Mobile was a corporate sponsor and member. T-Mobile also sponsored USHCC’s Annual Conference in Albuquerque, New Mexico.

U.S. Pacific Islander Asian American Chamber of Commerce (“USPAACC”)

T-Mobile was a corporate sponsor and member. T-Mobile was also the platinum co-chair sponsor for USPAACC’s Annual Conference. At the conference, we led a breakout session focused on tips for MBEs to improve visibility with large corporations, participated in matchmaking sessions and staffed a booth.

TECH-Scale (f.k.a. Technology Industry Group)

T-Mobile was a major corporate sponsor and member.

Veterans Business Roundtable (“VBRT”)

T-Mobile was a major corporate sponsor and member.

Veterans and Business Network (“VIB”)

T-Mobile was the Honor Sponsor of VIB’s 2019 Annual Conference, where we participate in matchmaking. T-Mobile is also a corporate member. We also sponsored development and implementation of the VIB mobile app.

B. Summary of WMDVLGBTBE Purchases/Contracts³ (9.1.2)

T-Mobile summaries are included in the following attachments:

- Attachment 1 – 2019 Total WMDVLGBTBE Procurement -- Direct and Sub⁴
- Attachment 2 – 2019 WMDVLGBTBE Procurement by Product and Services Categories -- Direct
- Attachment 3 – 2019 WMDVLGBTBE Procurement by Product and Services Categories -- Sub
- Attachment 4.D – 2019 WMDVLGBTBE Detail by SIC - Direct
- Attachment 4.S – 2019 WMDVLGBTBE Detail by SIC - Sub
- Attachment 5 – 2019 WMDVLGBTBE Procurement Summary
- Attachment 6 – 2019 WMDVLGBTBE by Product and Service Categories

C. Itemization of WMDVLGBTBE Program Expenses (9.1.3)

T-Mobile WMDVLGBTBE Program Expenses	
January 1, 2019 – December 31, 2019	
Expense Category	2019 Expenses
Wages	\$267,000
Other Employee Expenses	\$47,140
Program Expenses	\$318,170
Reporting Expenses	\$120,450
Training & Conferences	\$438,500
Consultants	\$0
Other	\$0
Total	\$1,191,260

D. Progress in Meeting or Exceeding Set Goals and Explanation of Circumstances (9.1.4)

T-Mobile's efforts to enhance its diversity procurement practices over the past several years have been met with notable success. As noted above, we are pleased to report that in the last year, we exceeded the Commission's goals for Minority Business Enterprise and Women Business

³ T-Mobile notes that it does not have information readily available from which it can identify the number of Diverse Business Enterprises who have the majority of their workforce working in California.

⁴ T-Mobile acknowledges that DVBE procurement continues to be a challenge and it is exploring possible avenues to further address those challenges. However, our level of spend and its impact in the State of California would be more accurately reflected if the Clearinghouse's certification criteria allowed for DVBE suppliers that are not California residents, but provide services in California (consistent with the certification of other diverse businesses), rather than only certifying DVBEs per the narrower requirements of the Department of General Services.

Enterprise procurement and increased our overall diversity procurement (including LGBTBEs) to 22.8%. In addition, we increased the amount of our Diverse Business Enterprise spend by over \$76 million.

While we are proud of our continuing progress, we also recognize there continues to be challenges with the reporting guidelines under GO 156.

For example, T-Mobile continues to believe that purchases of handsets and network equipment distort procurement rates by requiring that we include expenditures for such equipment in our net procurement figures. As noted in previous Reports, T-Mobile is not aware of any handset manufacturers or network Original Equipment Manufacturers (OEMs) that qualify as Diverse Business Enterprises. T-Mobile looks forward to further conversations regarding the possible exclusion of handset and network OEM spend from net procurement.

E. Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors (9.1.5)

In 2019, T-Mobile continued to proactively encourage prime contractors to adopt plans or practices that are consistent with T-Mobile's goals. In addition, we encourage prime suppliers to track and report Tier II spend on a quarterly basis.

F. Required Additional Disclosures (9.1.6 – 9.1.11)

List of WMDVLGBTBE Complaints

T-Mobile is not aware of any WMDVLGBTBE complaints registered in 2019.

Summary of Purchases/Contracts for Products/Services in Excluded Categories

Not applicable.

Description of Efforts Made to Recruit WMDVLGBTBE Suppliers

Efforts are detailed in the preceding sections of the Report: "Partnerships, Conferences and Sponsorships" and "Legal Diversity Task Force".

Justification for Continued Existence of Any "Excluded Category"

Not applicable.

Summary of WMDVLGBTBE Renewable and Nonrenewable Energy Procurement

T-Mobile does not currently track renewable and non-renewable energy procurement, wireless, broadband, smart grid or rail projects by Diverse Supplier.

File Verifiable Report on WMDVLGBTBE Participation in Fuel Markets

T-Mobile procures fuel for fleet vehicles used for cell site construction and maintenance. Fuel purchases are included in Attachment 1- *2019 Total WMDVLGBTBE Procurement -- Direct and Sub*.

III. 2020 Annual Plan

T-Mobile has prepared the following 2020 Annual Plan (“Plan”) that summarizes our current strategies for the existing company to achieve short, medium, and long-term program goals for increasing utilization of Diverse Business Enterprises.

A. Overview (10.1.2)

1. Internal Training and Communication

We recognize that increased and continuous internal awareness of supplier diversity is critical to the success of the program. In 2020, we intend to continue to provide our Procurement Sourcing Managers with the training and tools they need, as well as increase communication to the Procurement team throughout the year. In addition to maintaining the dissemination of quarterly newsletters, the Supplier Diversity team intends to participate in the Procurement organization’s monthly All Hands meetings to reinforce the importance of supplier diversity and engage in dialogue on the topic. The Supplier Diversity team also intends to conduct quarterly training sessions for sourcing managers on the new internal supplier clearinghouse tool and ad-hoc training for newly hired sourcing managers.

We continue to believe that ongoing communication throughout the year will help keep supplier diversity top-of-mind of our sourcing managers and lead to increased consideration and ultimately utilization of diverse suppliers.

2. External Communication

In addition to increasing our internal communication, we also intend to enhance our external communications to better inform current and potential diverse suppliers about our Supplier Diversity Program. Specifically, we intend to update and expand our external facing website (SupplierDiversity@T-Mobile.com) to include information about our supplier diversity initiatives and program updates. The Supplier Diversity team plans to continue to proactively contact CBOs to inform them of contract opportunities and seek recommendations for diverse members that can potentially fill the opportunities. To improve communication to potential suppliers, we also plan to encourage CBOs to include information about T-Mobile’s Supplier Diversity Program and opportunities in their communication to their respective members. Further, we intend to increase our attendance and participation at CBO events throughout California.

3. Supplier Mentorship and Development Program

In 2020, T-Mobile intends to launch its formal supplier mentoring and development program, referred to as T-Mobile’s Mentor Protégé Program. We plan on partnering with the University of Washington Foster School of Business and the regional council of NMSDC to provide diverse business owners with education to manage and grow their business and mentorship to help them along the way. T-Mobile plans to award scholarships to two diverse suppliers to participate in the Mentor Protégé Program. We also intend to explore the possibility of implementing a similar program in California.

4. Business Unit Program

In 2020, T-Mobile plans to further drive accountability of supplier diversity throughout the Procurement organization with more frequent and detailed engagement. The Supplier Diversity team intends to meet monthly with the Vice President of Procurement and Directors of the organization to review diverse spend by business unit and category. In addition, we intend to continue to uphold the standard introduced in 2019 of including at least one qualified diverse supplier in each contract opportunity and holding the sourcing managers accountable to that standard. Further, we intend to continue to have our Procurement Sourcing Managers drive our Tier I non-diverse handset and network equipment suppliers to increase and report Tier II spend with diverse suppliers.

5. Legal Diversity Taskforce

In 2020, the Legal Diversity Taskforce plans to continue to expand its 2019 efforts by implementing new strategic initiatives that are designed to further T-Mobile's contribution and impact on promoting and diversifying the legal profession at all levels. Specific to supplier diversity, the NAMWOLF/Supplier Diversity subcommittee is planning to undertake the following initiatives, among others, to increase utilization of diverse law firms throughout the Legal Department:

- Increase Legal Department awareness of readily available diverse suppliers
- Facilitate engagement of diverse suppliers by Legal Department decision makers
- Continue to expand our participation and engagement with NAMWOLF

T-Mobile is proud that one of our attorneys and leaders of the Legal Diversity Taskforce is the Co-Chair of NAMWOLF's Advisory Council for 2020.

In addition, T-Mobile intends to continue to support local minority bar associations and continue its membership with Leadership Council on Legal Diversity and participate in the organization's programs to develop the talent and leadership skills of diverse in-house attorneys.

6. Partnerships, Conferences and Sponsorships

We intend to continue to work with the following organizations to strengthen our outreach and engagement with the diverse business community. We also plan to explore new opportunities to engage T-Mobile sourcing professionals, local employees, and members of our Diversity and Inclusion team in these events and organizations.

American Indian Chamber of Commerce of California

T-Mobile intends to become a corporate member and sponsor.

Asian Business Association of Los Angeles ("ABALA")

T-Mobile plans to continue to be a corporate sponsor and member, to sit on the organization's advisory council, and to sponsor the Women's Business Pioneer Luncheon in Los Angeles.

California Asian Pacific Chamber of Commerce ("CalAsian Chamber")

T-Mobile intends to sponsor and participate in Chamber events.

California Capital Financial Development Corporation ("California Capital")

T-Mobile plans to sponsor California Capital's 2020 Utility Supplier Diversity Assessment. The intent of the Assessment is to collect and analyze quantitative and qualitative data on the current landscape of underrepresented and disadvantaged businesses statewide to inform the ongoing efforts of California Capital and stakeholders in community development, supplier diversity, and financial services throughout California.

California Hispanic Chamber of Commerce ("CAHCC")

T-Mobile plans to sponsor and participate in Chamber events.

California Public Utilities Commission Joint Utilities Committee

T-Mobile plans to increase its participation as a member of the Joint Utilities Committee to share best practices, meet individually with California-based utilities to learn from their programs, and to collaborate on solving issues that may arise.

California Public Utilities Commission Small and Diverse Business Expos

T-Mobile plans to participate in both the northern and southern CA Diverse and Small Business Expos with an exhibit table, engage in the matchmaking session, and seek out sponsorship opportunities.

Greater Seattle Business Association ("GSBA")

T-Mobile intends to continue the long standing and robust relationship with this regional council as a Corporate Member and sponsor. While this is not a California-based organization, our involvement helps us identify suppliers with the potential to become CPUC-certified.

Leadership Council on Legal Diversity ("LCLD")

T-Mobile intends to continue to be a corporate member and to participate in the organization's Fellows and Pathfinder Programs.

National Association of Minority & Women Owned Law Firms ("NAMWOLF")

T-Mobile intends to continue to be a corporate member and sponsor, and to increase participation at NAMWOLF conferences.

National Diversity Coalition's Voice for the Voiceless ("NDC")

T-Mobile plans to continue to sponsor and attend the NDC events to discover, source and engage diverse suppliers, as well as improve and promote the T-Mobile Supplier Diversity Program.

National Veteran Business Development Council ("NVBDC")

T-Mobile intends to continue to sponsor and attend the NVBDC national conference and events to work with NVBDC to increase utilization of service-disabled and veteran-owned businesses.

National Gay & Lesbian Chamber of Commerce ("NGLCC")

T-Mobile plans to sponsor and attend the NGLCC national conference to discover, source and engage with LGBTBEs. We are also working with our Diversity & Inclusion team to coordinate our attendance at regional events in support of our Program.

National Minority Supplier Development Council (“NMSDC”)

T-Mobile plans to continue to sponsor and attend the NMSDC national conference to discover, source and engage MBEs, as well as improve and promote the T-Mobile Supplier Diversity Program.

Northwest Mountain Minority Supplier Development Council (“NWMTNMSDC”)

T-Mobile plans to continue its long-standing relationship with this regional council. We also plan to continue sponsoring the Business Conference & Opportunity Fairs, attending and sponsoring the annual scholarship and fundraiser silent auction, and completing a T-Mobile-specific training course on supplier diversity program optimization and implementation. We also plan to continue to support the Council by serving on its Board of Directors and supporting local minority suppliers as they work towards certification. While this is not a California-based organization, our involvement helps us identify suppliers with the potential to become California certified.

U.S. Black Chamber of Commerce (“USBC”)

T-Mobile plans to continue to sponsor and attend the USBC national conference and events to discover, source and engage diverse suppliers, as well as improve and promote the T-Mobile Supplier Diversity Program.

U.S. Hispanic Chamber of Commerce (“USHCC”)

T-Mobile plans to continue to sponsor and attend the USHCC national conference and events to discover, source and engage diverse suppliers, as well as improve and promote the T-Mobile Supplier Diversity Program.

U.S. Pacific Islander Asian American Chamber of Commerce (“USPAACC”)

T-Mobile plans to continue to sponsor and attend the USPAACC national conference and events to discover, source and engage diverse suppliers, as well as improve and promote the T-Mobile Supplier Diversity Program.

Veterans in Business Network (“VIB Network”)

T-Mobile intends to continue to sponsor and attend the VIB Network national conference and events to work with NVBDC to increase utilization of service-disabled and veteran-owned businesses.

Western Regional Minority Supplier Development Council (“WRMSDC”)

T-Mobile plans to sponsor and attend events held by the WRMSD to discover, source and engage diverse suppliers as well as improve and promote T-Mobile Supplier Diversity Program.

Wireless Infrastructure Association (“WIA”)

T-Mobile plans to continue to sponsor and attend the WIA national conference to discover, source and engage diverse suppliers, as well as improve and promote the T-Mobile Supplier Diversity Program.

Women's Business Enterprise Council – Pacific ("WBEC-Pacific")

As a corporate member of WBEC-Pacific, T-Mobile intends to host an event with the organization to bring together corporate members and women-owned businesses.

Women's Business Enterprise National Council ("WBENC")

T-Mobile plans to sponsor and attend the WBENC National Conference to discover, source and engage WBEs as well as improve and promote the T-Mobile Supplier Diversity Program.

B. Summary of WMDVLGBTBE Short, Mid and Long-Term Goals (10.1.1)

T-Mobile remains fully committed to meeting the Commission's 21.5% diversity procurement goal, i.e., 15% for MBEs, 5% for WBEs and 1.5% for DVBEs. As noted above, T-Mobile has been able to meet (and in fact exceed) those goals for MBEs and WBEs in 2019 and has every intention of doing so in the future on a short, mid and long-range basis. T-Mobile's current DVBE procurement is 0.04%. T-Mobile is dedicated to improving procurement from DVBEs and has short, mid and long-range goals of .06%, 1% and 1.5% respectively.

T-Mobile has not, however, assigned specific values to the various categories of products and services identified in this Report as procurement for any particular product or service can vary by year and it does not currently have sufficient information to inform such particularized goals. As discussed throughout, T-Mobile's outreach to Diverse Business Enterprises is broad-based and we welcome the opportunity to enhance our procurement regardless of category. For reference, however, T-Mobile has included Attachment 6 to this Report which breaks down the 2019 actual procurement by product and service categories.

Per Rule 8.3.5, T-Mobile has established preliminary short, mid and long-term goals for LGBTBEs of .70%, .85% and 1% respectively. As noted above, T-Mobile has made great inroads into LGBTBE procurement in these first few years and in 2019 achieved a 0.57% procurement from LGBTBEs. We are confident and hopeful that our ongoing efforts will bring continued success with these business enterprises.

C. Required Additional Disclosures (10.1.3 – 10.1.6)

Plans for Recruiting WMDVLGBTBE Suppliers Where Utilization Has Been Low

T-Mobile is committed to recruiting and developing Diverse Business Enterprise talent in traditional, non-traditional, and under-utilized areas, and to otherwise encourage those suppliers to register with the Supplier Clearinghouse or any other recognized certifying entity. For examples of activities that T-Mobile intends to undertake in 2020, see above sections "Partnerships, Conferences and Sponsorships" under and "Legal Diversity Task Force."

Plans for Recruiting WMDVLGBTBE Suppliers in Excluded Categories

Not applicable.

Plans for Prime Contractor Utilization of WMDVLGBTBE Subcontractors

T-Mobile intends to continue to require new prime suppliers to report on a quarterly basis their amount of direct and indirect spend with diverse businesses. Where applicable, T-Mobile plans to continue to include prime contractor utilization of Diverse Business Enterprise subcontractors in our contract language. In addition, T-Mobile intends to work with its prime suppliers to promote reasonable diversity procurement goals for their Tier II vendors.

Plans for Complying with WMDVLGBTBE Program Guidelines

T-Mobile intends to continue to strive to meet the Commission's goals as established in GO 156.

Attachment 1
2019 Total WMDVLGBTBE Procurement -- Direct and Sub

Line No.			Direct	Sub	Total	%
1	Minority Men	Asian-Pacific	\$488,848,306	\$13,660,447	\$502,508,753	14.07%
2		African American	\$3,303,676	\$25,867,804	\$29,171,480	0.82%
3		Hispanic	\$6,580,995	\$9,379,304	\$15,960,299	0.45%
4		Native-American	\$5,584,037	\$1,082,013	\$6,666,050	0.19%
5		Other	\$0	\$0	\$0	0.00%
6		Total Minority Men	\$504,317,014	\$49,989,568	\$554,306,582	15.52%
7	Minority Women	Asian-Pacific	\$23,614,256	\$953,044	\$24,567,300	0.69%
8		African American	\$0	\$0	\$0	0.00%
9		Hispanic	\$1,893,795	\$12,760	\$1,906,555	0.05%
10		Native-American	\$0	\$4,286	\$4,286	0.00%
11		Other	\$0	\$0	\$0	0.00%
12		Total Minority Women¹	\$25,508,051	\$970,090	\$26,478,141	0.74%
13	Total Minority Business Enterprise (MBE)		\$529,825,065	\$50,959,658	\$580,784,723	16.26%
14	Women Business Enterprise (WBE)		\$167,267,590	\$46,721,926	\$213,989,516	5.99%
15	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$19,204,757	\$997,273	\$20,202,030	0.57%
16	Disabled Veteran Business Enterprise (DVBE)		\$586,186	\$1,576,559	\$2,162,745	0.06%
17	TOTAL WMDVLGBTBE Procurement²		\$716,883,598	\$100,255,416	\$817,139,014	22.88%
18	Net Procurement³				\$3,570,979,444	100.00%

¹The total procurement for minority women, i.e., \$26,478,141 , is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

² WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business

³ T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets and SIM cards. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

Attachment 2

2019 WMDVLGBTBE Procurement by Product and Services Categories -- Direct

Line No.				Products ¹		Services ²		TOTAL	
1	Minority Men	Asian-Pacific	Direct	\$232,693,869	6.52%	\$256,154,437	7.17%	0.00%	13.69%
2		African-American	Direct	\$783,033	0.02%	\$2,520,643	0.07%	\$3,303,676	0.09%
3		Hispanic	Direct	\$248,188	0.01%	\$6,332,807	0.18%	\$6,580,995	0.18%
4		Native-American	Direct	\$0	0.00%	\$5,584,037	0.16%	\$5,584,037	0.16%
5		Other	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
6		Total Minority Men	Direct	\$233,725,090	6.55%	\$270,591,924	7.58%	\$504,317,014	14.12%
7	Minority Women	Asian-Pacific	Direct	\$14,180,324	0.40%	\$9,433,932	0.26%	\$23,614,256	0.66%
8		African-American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
9		Hispanic	Direct	\$0	0.00%	\$1,893,795	0.05%	\$1,893,795	0.05%
10		Native-American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
11		Other	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
12		Total Minority Women³	Direct	\$14,180,324	0.40%	\$11,327,727	0.32%	\$25,508,051	0.71%
13	Total Minority Business Enterprise (MBE)		Direct	\$247,905,414	6.94%	\$281,919,651	7.89%	\$529,825,065	14.84%
14	Women Business Enterprise (WBE)		Direct	\$94,479,489	2.65%	\$72,788,101	2.04%	\$167,267,590	4.68%
15	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Direct	\$0	0.00%	\$19,204,757	0.54%	\$19,204,757	0.54%
16	Disabled Veteran Business Enterprise (DVBE)		Direct	\$0	0.00%	\$586,186	0.02%	\$586,186	0.02%
17	TOTAL WMDVLGBTBE Procurement⁴		Direct	\$342,384,903	9.59%	\$374,498,695	10.49%	\$716,883,598	20.08%
18	Net Procurement⁵							\$3,570,979,444	
19	Total Number of WMDVLGBTBEs that received direct spend		71						

¹ Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

² Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87, 89, 99.

³ The total procurement for minority women, i.e., \$25,508,051, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

⁴ WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

⁵ T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets and SIM cards. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

Attachment 3

2019 WMDVLGBTBE Procurement by Product and Services Categories -- Sub

Line No.				Products ¹		Services ²		TOTAL	
1	Minority Men	Asian-Pacific	Sub	\$2,397,853	0.07%	\$11,262,594	0.32%	\$13,660,447	0.38%
2		African-American	Sub	\$5,297,033	0.15%	\$20,570,771	0.58%	\$25,867,804	0.72%
3		Hispanic	Sub	\$1,165,144	0.03%	\$8,214,160	0.23%	\$9,379,304	0.26%
4		Native-American	Sub	\$216,403	0.01%	\$865,610	0.02%	\$1,082,013	0.03%
5		Other	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
6		Total Minority Men	Sub	\$9,076,433	0.25%	\$40,913,135	1.15%	\$49,989,568	1.40%
7	Minority Women	Asian-Pacific	Sub	\$0	0.00%	\$953,044	0.03%	\$953,044	0.03%
8		African-American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
9		Hispanic	Sub	\$0	0.00%	\$12,760	0.00%	\$12,760	0.00%
10		Native-American	Sub	\$0	0.00%	\$4,286	0.00%	\$4,286	0.00%
11		Other	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
12		Total Minority Women³	Sub	\$0	0.00%	\$970,090	0.03%	\$970,090	0.03%
13	Total Minority Business Enterprise (MBE)		Sub	\$9,076,433	0.25%	\$41,883,225	1.17%	\$50,959,658	1.43%
14	Women Business Enterprise (WBE)		Sub	\$9,386,630	0.26%	\$37,335,296	1.05%	\$46,721,926	1.31%
15	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Sub	\$199,455	0.01%	\$797,818	0.02%	\$997,273	0.03%
16	Disabled Veteran Business Enterprise (DVBE)		Sub	\$143,756	0.00%	\$1,432,803	0.04%	\$1,576,559	0.04%
17	TOTAL WMDVLGBTBE Procurement⁴		Sub	\$18,806,274	0.53%	\$81,449,142	2.28%	\$100,255,416	2.81%
18	Net Procurement⁵							\$3,570,979,444	

¹ Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

² Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87, 89, 99.

³ The total procurement for minority women, i.e., \$970,090, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

⁴ WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

⁵ T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets and SIM cards. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

														Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Total WMDVLGBTBE - DIRECT	
SIC Code	SIC Code Description	Asian Pacific		African American		Hispanic		Native American		Other		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)				Total Dollars
15	Building Construction - General Contractors & Operative Builders	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$46,691,693
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.31%
16	Heavy Construction, Except Building Construction - Contractors	\$ -	\$ -	\$ 501,083.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$501,083	\$3,186,183	\$0	\$0	\$3,687,266	\$15,690,943
		% 0.00%	% 0.00%	% 0.01%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.01%	0.09%	0.00%	0.00%	0.10%	0.44%
17	Contructions - Special Trade Contractors	\$ 759,702.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,584,037.00	\$ -	\$ -	\$ -	\$6,343,739	\$1,577,461	\$0	\$0	\$7,921,200	\$13,509,596
		% 0.02%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.16%	% 0.00%	% 0.00%	% 0.00%	0.18%	0.04%	0.00%	0.00%	0.22%	0.38%
24	Lumber and Wood Products, Except Furniture	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$1,154,586
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.03%
30	Rubber and Miscellaneous Plastic Products	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$46,790
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
34	Fabricated Metal Products, Except Machinery & Transport Equipment	\$ -	\$ -	\$ -	\$ -	\$ 33,594.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$33,594	\$0	\$0	\$0	\$33,594	\$3,931,905
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.11%
35	Industrial and Commercial Machinery and Computer Equipment	\$ -	\$ -	\$ 783,033.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$783,033	\$89,216,266	\$0	\$0	\$89,999,299	\$1,272,416,190
		% 0.00%	% 0.00%	% 0.02%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.02%	2.50%	0.00%	0.00%	2.52%	35.63%
36	Electronic, Electrical Equipment & Components, Except Computer Equipment	\$ 7,119,357.00	\$ 18,855.00	\$ -	\$ -	\$ 214,594.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$7,352,806	\$3,095,692	\$0	\$0	\$10,448,498	\$331,921,910
		% 0.20%	% 0.00%	% 0.00%	% 0.00%	% 0.01%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.21%	0.09%	0.00%	0.00%	0.29%	9.29%
39	Miscellaneous Manufacturing Industries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$1,820,644	\$0	\$0	\$1,820,644	\$1,317,826
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.05%	0.00%	0.00%	0.05%	0.04%
42	Motor Freight Transportation	\$ -	\$ -	\$ -	\$ -	\$ 2,336.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$2,336	\$0	\$0	\$0	\$2,336	\$11,364,816
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.32%
48	Communications	\$ 35,004,425.00	\$ -	\$ -	\$ -	\$ 4,719,263.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$39,723,688	\$234,356	\$0	\$0	\$39,958,044	\$9,918,995
		% 0.98%	% 0.00%	% 0.00%	% 0.00%	% 0.13%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	1.11%	0.01%	0.00%	0.00%	1.12%	0.28%
49	Electric, Gas and Sanitary Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$2,437,256
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.07%
50	Wholesale Trade - Durable Goods	\$ 225,574,512.00	\$ 14,161,469.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$239,735,981	\$346,887	\$0	\$0	\$240,082,868	\$852,415,049
		% 6.32%	% 0.40%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	6.71%	0.01%	0.00%	0.00%	6.72%	23.87%
65	Real Estate	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$264,068	\$0	\$0	\$264,068	\$2,931,821
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.01%	0.00%	0.00%	0.01%	0.08%
73	Business Services	\$ 44,772,911.00	\$ 2,482,401.00	\$ -	\$ -	\$ 1,611,208.00	\$ 159,973.00	\$ -	\$ -	\$ -	\$ -	\$49,026,493	\$48,658,534	\$19,134,182	\$0	\$116,819,209	\$500,424,297
		% 1.25%	% 0.07%	% 0.00%	% 0.00%	% 0.05%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	1.37%	1.36%	0.54%	0.00%	3.27%	14.01%
76	Miscellaneous Repair Services	\$ -	\$ 820,301.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$820,301	\$15,927,220	\$0	\$0	\$16,747,521	\$33,779,620
		% 0.00%	% 0.02%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.02%	0.45%	0.00%	0.00%	0.47%	0.95%
81	Legal Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$1,733,822.00	\$ -	\$ -	\$ -	\$ -	\$1,733,822	\$1,198,241	\$0	\$0	\$2,932,063	\$16,021,554
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.05%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.05%	0.03%	0.00%	0.00%	0.08%	0.45%
87	Engineering, Accounting, Research, Management & Related Services	\$ 92,993.00	\$ 6,131,230.00	\$ 1,983,758.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$8,207,981	\$526,380	\$70,575	\$0	\$8,804,936	\$75,803,081
		% 0.00%	% 0.17%	% 0.06%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.23%	0.01%	0.00%	0.00%	0.25%	2.12%
89	Services, Not Elsewhere Classified	\$ 175,524,406.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$175,524,406	\$1,215,658	\$0	\$0	\$176,740,064	\$27,183,583
		% 4.92%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	4.92%	0.03%	0.00%	0.00%	4.95%	0.76%
99	Nonclassifiable Establishments	\$ -	\$ -	\$ 35,802.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$35,802	\$0	\$0	\$586,186	\$621,988	\$5,114,093
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.00%	0.00%	0.02%	0.02%	0.14%
	Various SIC categories of which there is no WMDVLGBTBE Spend	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$346,903,839
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.71%
	Total	\$ 488,848,306	\$23,614,256	\$3,303,676	\$0	\$6,580,995	\$1,893,795	\$5,584,037	\$0	\$0	\$0	\$529,825,065	\$167,267,590	\$19,204,757	\$586,186	\$716,883,598	\$3,570,979,444
		% 13.69%	% 0.66%	% 0.09%	% 0.00%	% 0.18%	% 0.05%	% 0.16%	% 0.00%	% 0.00%	% 0.00%	14.84%	4.68%	0.54%	0.02%	20.08%	100.00%

																Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)		
		Asian Pacific		African American		Hispanic		Native American		Other		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)						
SIC Code	SIC Code Description	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female						Total WMDVLGBTBE1	Total Dollars	
15	Building Construction - General Contractors & Operative Builders	\$ -	\$ 869,126.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$869,126	\$0	\$0	\$0	\$869,126	\$46,691,693		
		% 0.00%	0.02%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.02%	1.31%	
16	Heavy Construction, Exepect Building Construction - Contractors	\$ -	\$ -	\$ -	\$ -	\$ 24,518.00	\$ 12,760.00	\$ -	\$ -	\$ -	\$ -	\$37,278	\$0	\$0	\$0	\$37,278	\$15,690,943		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.44%	
17	Contructions - Special Trade Contractors	\$ 432,988.00	\$ 46,233.00	\$ -	\$ -	\$ 292,276.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$771,497	\$713,724	\$0	\$864,416	\$2,349,637	\$13,509,596		
		% 0.01%	0.00%	% 0.00%	0.00%	% 0.01%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.02%	0.02%	0.00%	0.02%	0.07%	0.38%	
24	Lumber and Wood Products, Except Furniture	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$1,154,586		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.03%	
30	Rubber and Miscellaneous Plastic Products	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$46,790		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
34	Fabricated Metal Products, Except Machinery & Transport Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$1,659	\$1,659	\$3,931,905		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.11%	
35	Industrial and Commercial Machinery and Computer Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$1,272,416,190		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	35.63%	
36	Electronic, Electrical Equipment & Components, Except Computer Equipment	\$ 1,798,390.00	\$ -	\$ 4,013,481.00	\$ -	\$ 873,858.00	\$ -	\$ 162,302.00	\$ -	\$ -	\$ -	\$6,848,031	\$7,210,733	\$149,591	\$106,573	\$14,314,928	\$331,921,910		
		% 0.05%	0.00%	% 0.11%	0.00%	% 0.02%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.19%	0.20%	0.00%	0.00%	0.40%	9.29%		
39	Miscellaneous Manufacturing Industries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$1,317,826		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%	
42	Motor Freight Transportation	\$ 599,463.00	\$ -	\$ 1,283,552.00	\$ -	\$ 291,286.00	\$ -	\$ 54,101.00	\$ -	\$ -	\$ -	\$2,228,402	\$2,175,897	\$49,864	\$35,524	\$4,489,687	\$11,364,816		
		% 0.02%	0.00%	% 0.04%	0.00%	% 0.01%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.06%	0.06%	0.00%	0.00%	0.13%	0.32%		
48	Communications	\$ 599,463.00	\$ -	\$ 1,283,552.00	\$ -	\$ 291,286.00	\$ -	\$ 54,101.00	\$ 4,286.00	\$ -	\$ -	\$2,232,688	\$2,175,897	\$49,864	\$35,524	\$4,493,973	\$9,918,995		
		% 0.02%	0.00%	% 0.04%	0.00%	% 0.01%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.06%	0.06%	0.00%	0.00%	0.13%	0.28%		
49	Electric, Gas and Sanitary Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$2,437,256		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.07%	
50	Wholesale Trade - Durable Goods	\$ 599,463.00	\$ -	\$ 1,283,552.00	\$ -	\$ 291,286.00	\$ -	\$ 54,101.00	\$ -	\$ -	\$ -	\$2,228,402	\$2,175,897	\$49,864	\$35,524	\$4,489,687	\$852,415,049		
		% 0.02%	0.00%	% 0.04%	0.00%	% 0.01%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.06%	0.06%	0.00%	0.00%	0.13%	23.87%		
65	Real Estate	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$2,931,821		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.08%	
73	Business Services	\$ 4,832,427.00	\$ 23,715.00	\$ 10,268,414.00	\$ -	\$ 2,330,287.00	\$ -	\$ 432,804.00	\$ -	\$ -	\$ -	\$17,887,647	\$17,407,176	\$398,908	\$284,194	\$35,977,925	\$500,424,297		
		% 0.14%	0.00%	% 0.29%	0.00%	% 0.07%	0.00%	% 0.01%	0.00%	% 0.00%	0.00%	0.50%	0.49%	0.01%	0.01%	1.01%	14.01%		
76	Miscellaneous Repair Services	\$ 1,800,937.00	\$ 13,970.00	\$ 1,317,494.00	\$ -	\$ 2,693,800.00	\$ -	\$ 54,101.00	\$ -	\$ -	\$ -	\$5,880,302	\$3,983,117	\$49,864	\$35,524	\$9,948,807	\$33,779,620		
		% 0.05%	0.00%	% 0.04%	0.00%	% 0.08%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.16%	0.11%	0.00%	0.00%	0.28%	0.95%		
81	Legal Services	\$ 599,463.00	\$ -	\$ 1,283,552.00	\$ -	\$ 291,286.00	\$ -	\$ 54,101.00	\$ -	\$ -	\$ -	\$2,228,402	\$2,175,897	\$49,864	\$35,524	\$4,489,687	\$16,021,554		
		% 0.02%	0.00%	% 0.04%	0.00%	% 0.01%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.06%	0.06%	0.00%	0.13%	0.45%			
87	Engineering, Accounting, Research, Management & Related Services	\$ 2,397,853.00	\$ -	\$ 5,134,207.00	\$ -	\$ 1,999,421.00	\$ -	\$ 216,402.00	\$ -	\$ -	\$ -	\$9,747,883	\$8,703,588	\$199,454	\$142,097	\$18,793,022	\$75,803,081		
		% 0.07%	0.00%	% 0.14%	0.00%	% 0.06%	0.00%	% 0.01%	0.00%	% 0.00%	0.00%	0.27%	0.24%	0.01%	0.00%	0.53%	2.12%		
89	Services, Not Elsewhere Classified	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$27,183,583		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.76%	
99	Nonclassifiable Establishments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$5,114,093		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.14%	
	Various SIC categories of which there is no WMDVLGBTBE Spend	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$346,903,839		
		% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.71%	
	Total	\$ \$13,660,447	\$953,044	\$25,867,804	\$0	\$9,379,304	\$12,760	\$1,082,013	\$4,286	\$0	\$0	\$50,959,658	\$46,721,926	\$997,273	\$1,576,559	\$100,255,416	\$3,570,979,444		
		% 0.38%	0.03%	% 0.72%	0.00%	% 0.26%	0.00%	% 0.03%	0.00%	% 0.00%	0.00%	1.43%	1.31%	0.03%	0.04%	2.81%	100.00%		

Attachment 5
2019 WMDVLGBTBE Procurement Summary

Line No.		Minority Men	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE
1	Direct \$	\$504,317,014	\$25,508,051	\$529,825,065	\$167,267,590	\$19,204,757	\$586,186	\$716,883,598
2	Subcontracting \$	\$49,989,568	\$970,090	\$50,959,658	\$46,721,926	\$997,273	\$1,576,559	\$100,255,416
3	Total \$	\$554,306,582	\$26,478,141	\$580,784,723	\$213,989,516	\$20,202,030	\$2,162,745	\$817,139,014

4	Direct %	14.12%	0.71%	14.84%	4.68%	0.54%	0.02%	20.08%
5	Subcontracting %	1.40%	0.03%	1.43%	1.31%	0.03%	0.04%	2.81%
6	Total %	15.52%	0.74%	16.26%	5.99%	0.57%	0.06%	22.88%

7	Net Procurement	\$ 3,570,979,444
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Attachment 6
2019 WMDVLGBTBE by Product and Service Categories

Line No.			Actual 2019 ¹				
			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVBE
1	Products						
2	SIC Code Description						
3	Raw Materials ²	%	0.001%	0.000%	0.000%	0.000%	0.0010%
4	Finished Product Misc Goods ³	%	6.798%	2.620%	0.001%	0.001%	9.420%
5	Technical Equipment / Analysis Instruments ⁴	%	0.398%	0.289%	0.004%	0.003%	0.693%
6	Subtotal	%	7.196%	2.909%	0.006%	0.004%	10.11%

			Actual 2019				
			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVBE
7	Services						
8	SIC Code Description						
9	Construction / Facilities / Transportation Services ⁵	%	0.489%	0.772%	0.003%	0.0272%	1.291%
10	Professional Services ⁶	%	7.292%	2.150%	0.555%	0.012%	10.008%
11	Legal Services ⁷	%	0.111%	0.094%	0.001%	0.001%	0.208%
12	Communications / Other Services ⁸	%	1.176%	0.067%	0.001%	0.017%	1.262%
13	Subtotal	%	9.068%	3.084%	0.6%	0.058%	12.77%

14	Total⁹	%	16.26%	5.99%	0.57%	0.062%	22.88%
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¹ Based on actual data for calendar year 2019 as reflected in Attachments 4D and 4S.

² Raw Materials include vendors with primary SIC Codes: 24, 34

³ Finished Products Misc Goods include vendors with primary SIC Codes: 30, 35, 39, 50

⁴ Technical Equipment / Analysis Instruments include vendors with primary SIC Codes: 36

⁵ Construction / Facilities / Transportation Services include vendors with primary SIC Codes: 15, 16, 17, 41, 42, 49, 76

⁶ Professional Services include vendors with primary SIC Codes: 65, 73, 87, 89

⁷ Legal Services include vendors with primary SIC Codes: 81

⁸ Communications / Other Services include vendors with primary SIC Codes: 27, 48, 99