

**CERTIFICATIONS IN CALIFORNIA**

<b>Certifying Entity</b>	<b>Certification Name</b>	<b>Cost</b>	<b>Certification Criteria</b>	<b>Period</b>	<b>Comparable Agency and Accepted By</b>	<b>Benefits</b>
<b>The Supplier Clearinghouse under the supervision of the California Public Utilities Commission (CPUC)</b>	Women, Minority and LGBT Owned Business Enterprise (WMLGBTBE) www.thesupplierclearinghouse.com/ Tel: (800) 359-7998	Free	51% woman, minority or LGBT owned business whose management and daily operations are controlled by one or more of those individuals	Three years or up to the expiration date of comparable agencies certification	*National Minority Supplier Development Council, Women's Business Enterprise National Council, National Gay & Lesbian Chamber of Commerce and The United States Small Business Administration  * Accepted by over 30 CPUC regulated utility companies	* Official recognition of WMLGBTBE status * Promotion and visibility * Information on business opportunities * Faster contracting process
<b>Department of General Services (DGS)</b>	Small Business (SB) and Disabled Veteran (DV) Business Enterprise (DVBE) http://www.dgs.ca.gov/pd/Programs/OSDS/GetCertified.aspx Tel: (916) 375-4940 * Microbusiness (MB) is a small business with less than \$3,500,000 gross annual receipt or a manufacturer with 25 or fewer employees	Free	<b>SB</b> - not dominant in the field of operation; principal office located in California; owners domiciled in California; and a business with 100 or fewer employees with an average annual gross receipts of \$15 million or less, over the last three tax years or a manufacturer with 100 or fewer employees <b>DVBE</b> - 51% DV owned and daily business operations managed and controlled by DVs	<b>SB</b> - two years <b>MB</b> - two years <b>DVBE</b> - two years	List of reciprocity partners: <a href="http://www.dgs.ca.gov/pd/reciprocity">http://www.dgs.ca.gov/pd/reciprocity</a>	<b>SB</b> - statutory 5% SB participation goal in state procurement and contracting; 5% bid preference; prompt payment; California Multiple Award Schedules (CMAS) fees waiver; a non-small business subcontracting SBs may be eligible for a 5% bid preference <b>DVBE</b> - statutory 3% DVBE participation goal in state procurement and contracting; 5% bid incentive <b>SB/DVBE</b> - eligible for SB/DVBE Option; entered into the DGS database which state agencies use to find SB/DVBEs
<b>California Unified Certification Program (CUCP) on behalf of the U.S. Department of Transportation (DOT)</b>	Disadvantaged Business Enterprise (DBE) http://www.dot.ca.gov/hq/bep/ucp.htm http://www.californiaucp.org/ http://www.dot.gov/osdbu/disadvantaged-business-enterprise Tel: (916) 324-1700, (916) 324-8760, (866) 810-6346, (916) 324-0990, (916) 324-1862	Free	* A business with less than \$22.41 million average annual gross receipts over the previous three fiscal years * 51% owned by socially and economically disadvantaged (SED) individuals * One or more of the SED owners must control the business management and daily operations * The SED individuals must be Untied States citizens or lawful permanent residents	Yearly submission of "No Change Declaration" required to maintain DBE status	Public agencies that receive DOT funds	* Eligible to participate in the DBE program * Entered into the CUCP database that provides exposure to public agencies and large prime contactors
<b>US Small Business Administration (SBA)</b>	8 (a) Business Development Program http://www.sba.gov/category/navigation-structure/8a-business-development-program Tel: (800) 827-5722	Free	A small business 51% or more owned and controlled by SED United States citizens	Nine years		* Provides business assistance * Participants can receive sole-source contracts (up to \$4 million for goods and services and \$6.5 million for manufacturing)

**CERTIFICATIONS IN CALIFORNIA**

<b>Certifying Entity</b>	<b>Certification Name</b>	<b>Cost</b>	<b>Certification Criteria</b>	<b>Period</b>	<b>Comparable Agency and Accepted By</b>	<b>Benefits</b>
<b>SBA</b>	The Historically Underutilized Business Zones (HUBZone) <a href="http://www.sba.gov/hubzone/">http://www.sba.gov/hubzone/</a> Tel: (800) 827-5722	Free	* A small business whose principal office is located within a HUBZone * 51 % owned and controlled by United States citizens, or a Community Development Corporation, an agricultural cooperative, or an Indian tribe * At least 35% of the employees reside in a HUBZone	Three years	Federal government	* Access to competitive and sole sourcing contracts * 3 % participation goal in federal prime contracts * 10% price evaluation preference in full and open contract competitions * Subcontracting opportunities
<b>SBA</b>	Women Owned Small Business (WSOB) <a href="http://www.sba.gov/content/women-owned-small-business-program">http://www.sba.gov/content/women-owned-small-business-program</a> Tel: (800) 827-5722	Free	* A small business 51% owned and controlled by one or more women * Primarily managed by one or more women * The women must be United States citizens		* El Paso Hispanic Chamber of Commerce, National Women Business Owners Corporation, US Women’s Chamber of Commerce, and Women’s Business Enterprise National Council * Accepted by entities awarded federal	* 5% participation goal in federal contracts * Eligible to bid on contracts set-aside for certified WOSBs
<b>SBA</b>	Service Disabled Veteran (SDV)-Owned (SDVO) Businesses (SDVOB) <a href="http://www.va.gov/osdbu">www.va.gov/osdbu</a> <a href="http://www.sba.gov/sdvosb">http://www.sba.gov/sdvosb</a> Tel: (800) 949-8387	Free	* A small business 51% owned by an SDV * The SDVO controls the management and daily operations and holds the highest officer position * The SDV must have a service-connected disability that has been determined by the Department of Veterans Affairs or Department of Defense		Entities awarded federal contracts	* Eligible to bid on contracts set-aside exclusively for SDVOB and access to sole source awards
<b>Women's Business Enterprise National Council (WBENC)</b>	Women's Business Enterprise (WBE) <a href="http://www.wbenc.org">www.wbenc.org</a> Tel: (202) 872-5515	Fees are determined by each Regional Partner Organizations (RPO) based on the specific markets served	* 51% of business owned and controlled by one or more women who are United States citizens or lawful permanent residents * Business management and daily operations are controlled by one or more of the women owners	One year	* List of regional partners: <a href="http://www.wbenc.org/About-WBENC/Regional-Partner-Organizations/Regional-Partner-Organization-Map/">http://www.wbenc.org/About-WBENC/Regional-Partner-Organizations/Regional-Partner-Organization-Map/</a> * Accepted by hundreds of corporations and a number of federal, state, and local government agencies	* Access to a current list of supplier diversity and procurement executives * WBENC certifies for SBA * Formal and informal networking opportunities to pursue business deals * Access to mentoring, education, and capacity development * Eligible for various recognitions and business promotions * Eligibility to participate in WBENC Social Media profiles

**CERTIFICATIONS IN CALIFORNIA**

<b>Certifying Entity</b>	<b>Certification Name</b>	<b>Cost</b>	<b>Certification Criteria</b>	<b>Period</b>	<b>Comparable Agency and Accepted By</b>	<b>Benefits</b>
<b>National Minority Supplier Development Council, Inc. (NMSDC)</b>	Minority Business Enterprise (MBE) www.nmsdc.org Tel: (212) 944-2430	Depending on region \$350-\$1,200	<ul style="list-style-type: none"> <li>* A business physically located in the United States</li> <li>* 51% owned by minority group members</li> <li>* Management and daily operations controlled by those minority individuals</li> <li>* Minority group members are United States citizens who are Asian, Black, Hispanic and Native American</li> </ul>	One year	<ul style="list-style-type: none"> <li>* Canadian Aboriginal and Minority Supplier Council (CAMSC) and affiliated councils in the NMSDC network</li> <li>* Accepted and generally required by many of the largest publicly, privately and foreign-owned companies, as well as universities, hospitals and other buying institutions.</li> </ul>	<ul style="list-style-type: none"> <li>* Access to and listed in the Regional Council Minority Supplier Database</li> <li>* Eligible for the Advanced Management Education Program</li> <li>* Attend business opportunity fairs</li> <li>* Inclusion to the Minority Business Information System (MBISYS) database</li> <li>* Networking opportunities</li> <li>* Working capital loans and longer-term financing</li> </ul>
<b>National LGBT Chamber of Commerce (NGLCC)</b>	Lesbian, Gay, Bisexual, & Transgender Enterprise (LGBTE) www.nglcc.org Tel: 202.234.9181	\$400 for Certification \$200 for Re-certification *Fee is waived for applicants who submit proof of valid, current membership with their local affiliate COC	<ul style="list-style-type: none"> <li>* A business physically located in the United States</li> <li>*Exercise independence from any non-LGBT Buisness Enterprise</li> <li>* 51% owned by minority group members</li> <li>* Management and daily operations controlled by those minority individuals</li> <li>* Minority group members are United States citizens</li> </ul>	Two years	<ul style="list-style-type: none"> <li>* List of regional partners: <a href="http://www.nglcc.org/corporate-partners">http://www.nglcc.org/corporate-partners</a></li> <li>* Accepted and generally required by many of the largest publicly, privately and foreign-owned companies, as well as universities, hospitals and other buying institutions.</li> </ul>	<ul style="list-style-type: none"> <li>*National recognition by America's top corporations as a certified LGBT Business Enterprise</li> <li>*Eligibility to exhibit at the annual NGLCC Business and Leadership Conference, as well as at regional events</li> <li>*Automatic inclusion in the NGLCC's online searchable database of certified businesses, which is accessible by NGLCC Corporate Partners</li> <li>*Eligibility to receive sourcing opportunities e-mails from the NGLCC and its Corporate Partners</li> <li>*Eligibility to participate in mentorship programs, leadership trainings, and scholarship opportunities presented by NGLCC Corporate Partners</li> </ul>