

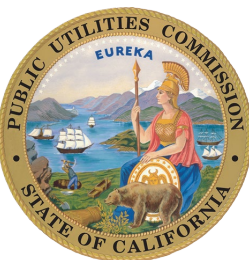
# Forward Looking Vision: Advanced DERs & Demand Flexibility Management

Aloke Gupta  
DR Section, Energy Division  
May 25, 2021



# Agenda

- **System Needs**
- **Opportunity**
- **Current Approach**
- **Forward Looking Vision**
- **Proposed Roadmap**
- **Discussion**



# Executive Summary

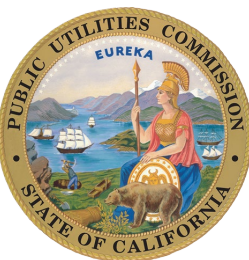
## Policy Objective

### Improve demand-side resource management...

- Through more effective demand response (DR) and retail rate structures,
- That leverage opportunities enabled by long term electrification and DER deployment,
- To better address grid issues associated with the growth of renewables, electrification, and DER adoption, and support California's clean energy goals.

## Staff Proposal

Jointly pursue reforms of DR programs and Rate structures to Promote *Unified Strategies for Demand (Load) Management and Grid Optimization* to achieve *widespread demand flexibility*.





# Anticipated Issues over the Next Decade

## Increasing renewables penetration

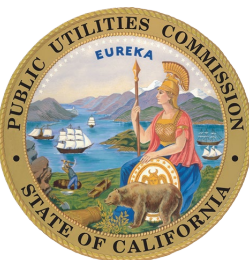
- Increased curtailment
- Steeper ramps → reliability challenge
- Increased reliance on intermittent, use-limited supply → reliability challenge

## Increasing electrification of end uses (buildings, transportation)

- Increased cost of service due to higher load, if unmanaged

## Increasing DER deployment

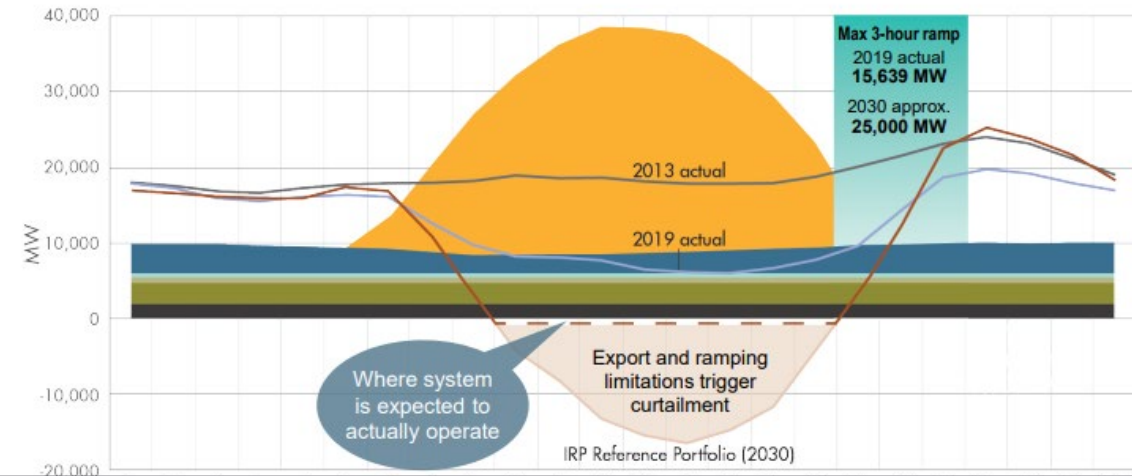
- Grid instability and increased cost of service, if unmanaged
- Fair compensation and cross-subsidy challenges



# 2019 IRP\* Reference System Plan Implications

## System trends by 2030:

- 60% increase in evening ramp
- Substantial increase (15x) in renewables curtailment



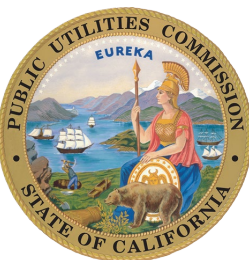
## IRP analysis:

- DR can be a cost-effective alternative for renewables integration resources
- But highly scalable, low-cost deployment strategies are needed to realize that potential



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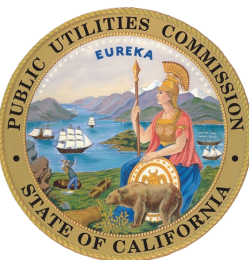
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## Opportunity: Proliferation of DERs & Electrification → Demand Flexibility

- **Doubling of rooftop solar**                      **20 GW**
- **3.5x growth in BTM storage**                      **5.5 GWh storage capacity**
- **Transportation electrification**                      **5M EVs ~ 250 GWh aggregate storage capacity**
  - ~ 4.5x utility storage
- **Building decarb**                      **Substantial growth of smart, flexible end uses**
  - Smart devices & plugs
  - Smart thermostats/heat pumps,
  - Smart electric (heat pump) water heaters
- **Growth of microgrids and other flexible emerging end uses**

**Opportunity** or **Threat**



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# Current Approaches to Achieving DR (Demand Flexibility)

- **Time-Differentiated Rates (Load Modifying DR)**

- Increasing number of special purpose IOU rates: TOU, CPP, EV, SGIP GHG signal ...
- Increasing number of CCAs & Rates!
- Lengthy ratemaking process, generally lagging (out of date), sometimes conflicting
- Administratively complex & confusing to customers, industry

- **Market-Integrated, Incentive-based DR Programs (Supply Side DR)**

- Multiple programs focused on load shed as resource adequacy
- Challenges in CAISO market integration, measurement & verification
- Considering new programs for load shift DR
- Administratively & technically complex, inefficient, high transaction costs

### Current Procurement Options

- IOU DR programs
- IOU LCR DR contracts
- DRAM
- CCA DR contracts





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## Issues with Market Integrated Pathway (Per Joint Solar/Storage Parties in Resource Adequacy Rulemaking\*)

All BTM DERs providing capacity should have the option to forgo market integration, as **the market-informed pathway is simpler and avoids obstacles impeding DER providers, such as the following:**

1. Issues surrounding interconnection of exporting resources are eliminated as Rule 21 clearly governs.
2. Complexity and cost associated with market integration and dispatch are also eliminated.
3. Issues associated with visibility at the T&D interface, necessitating communication and visibility of resource performance by both the distribution operator and the CAISO, are eliminated.
4. Concerns associated with double payment for electricity from NEM systems - wholesale market revenue for settled resource export vs. retail bill credits for NEM - are eliminated.
5. Aggregators are better able to dispatch resources to meet specific local needs, rather than rely entirely on system-level CAISO dispatch, which may be inconsistent with local needs.
6. Thorny issue of deliverability to the transmission system is avoided entirely.
7. The only CAISO tariff for Rule 21 connects DERs is PDR, which does not credit energy exported to the grid.

\*Joint Solar/Storage Parties Track 4 Proposal, January 28, 2021, at 4. RA Proceeding R.19.11.009 (SUNRUN, CESA, CALSSA, TESLA, CEERT, VOTE SOLAR, AND ENELX )



# Current Approaches to Achieving Demand Flexibility

- **Time-Differentiated Rates (Load Modifying Demand Response [DR])**

- Increasing number of special purpose IOU rates: TOU, CPP, EV, SGIP GHG signal ...
- Increasing number of CCAs & Rates!
- Lengthy ratemaking process, generally lagging (out of date), sometimes conflicting
- Administratively complex & confusing to customers/industries

→ **Complex, inefficient, expensive, confusing**

- **Market-Integrated, Incentive-based DR Programs (MIDR)**

- Multiple programs focused on load shed as resource adequacy
- Challenges in CAISO market integration, measurement & verification
- Considering new programs for load shift DR
- Administratively & technically complex, inefficient, high transaction costs

→ **Limited adoption, Difficult to scale**

→ **High cost of controls, automation**

- IOU DR programs
- IOU LCR DR contracts
- DRAM
- CCA DR contracts

- **Distribution level DR**

- Additional localized, temporary rate/incentive tariffs or
- Incremental DER procurement contracts

# Path Forward: Consolidation

## Present

**Basket of Rates**  
(cost recovery / allocation, equity)

**Basket of Supply-Side Programs**  
(market integrated)

**+ TBD: Load Shift Programs**

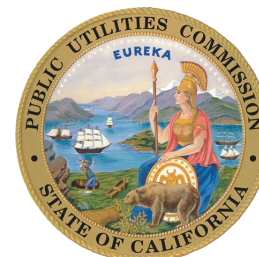
**Distribution Level DR**

- ➔ **Complex, inefficient, expensive, confusing**
- ➔ **Difficult to scale, Limited adoption**
- ➔ **High cost of controls, automation**

## Future

**Demand Side: Unified, universal, dynamic,  
economic (UNIDE) signal**

- ➔ **Reduced complexity, Single point focus**
- ➔ **Highly scalable, widespread adoption**
- ➔ **Reduced cost of controls, automation**



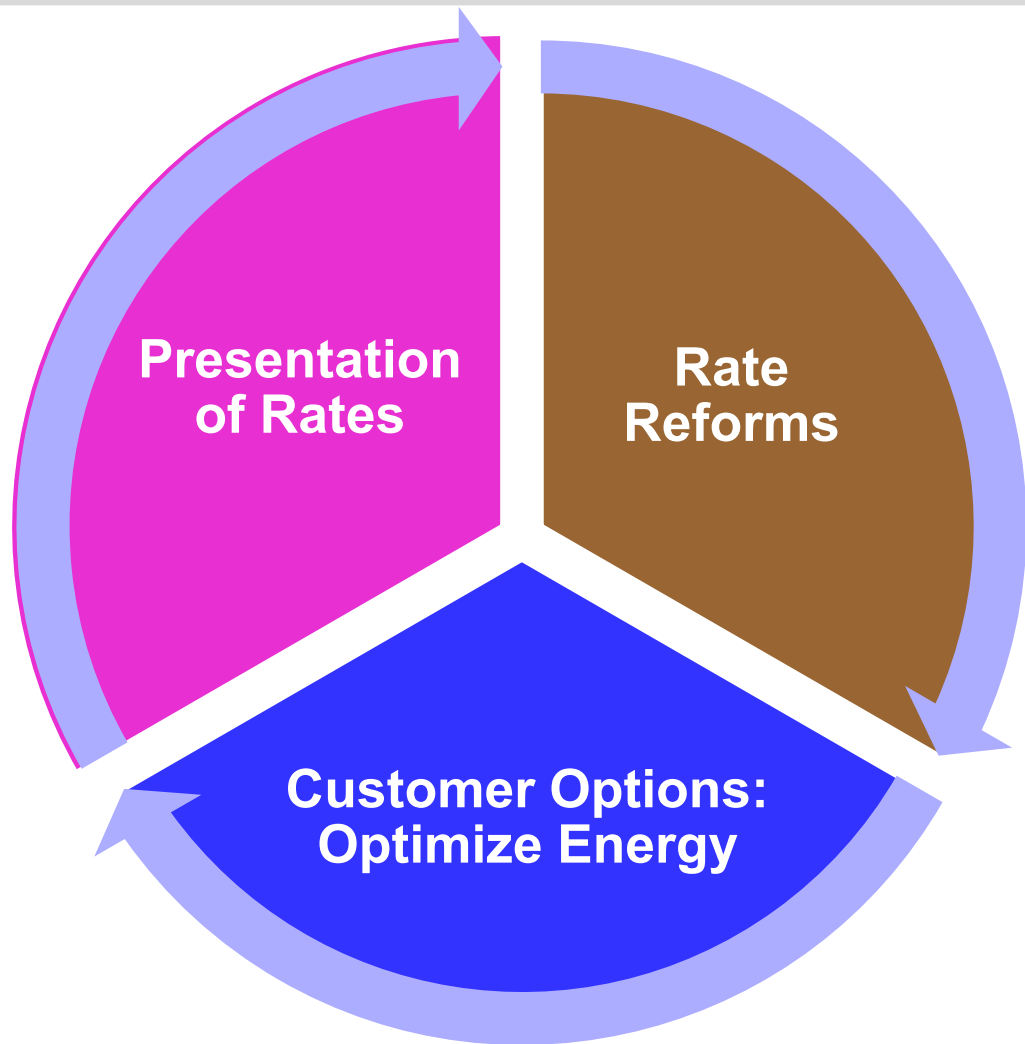
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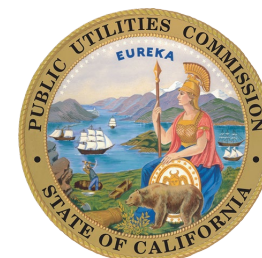




# Three Part Vision → UNIDE



Demand-side: unified, universal, dynamic, economic **(UNIDE)** signal



# Goal: Achieve Widespread Demand Flexibility

*Leverage significant opportunity resulting from electrification, DER adoption*

## Challenges

### Increasing renewables penetration

- Increased curtailment
- Steeper ramps → reliability challenge
- Increased reliance on intermittent, use-limited supply → reliability challenge

### Increasing electrification of end uses (buildings, transportation)

- Increased cost of service due to higher load, if unmanaged

### Increasing DER deployment

- Grid instability and increased cost of service, if unmanaged
- Fair compensation and cross-subsidy challenges

## Opportunities

### → Enhance renewables integration & reduce emissions

- Reduce curtailment

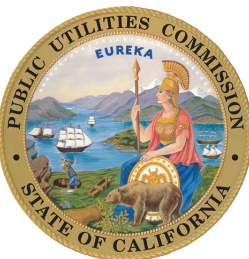
### → Enhance reliability

- Reduce system ramp
- Intermittent supply balanced by dispatchable demand
- Managed coordination of DER operations

### → Minimize cost of service

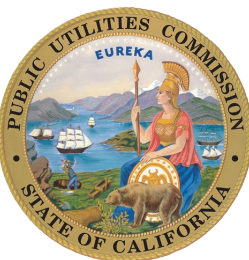
- Managed load growth and DER operations

### → Provide fair compensation of DER services stack



# Agenda

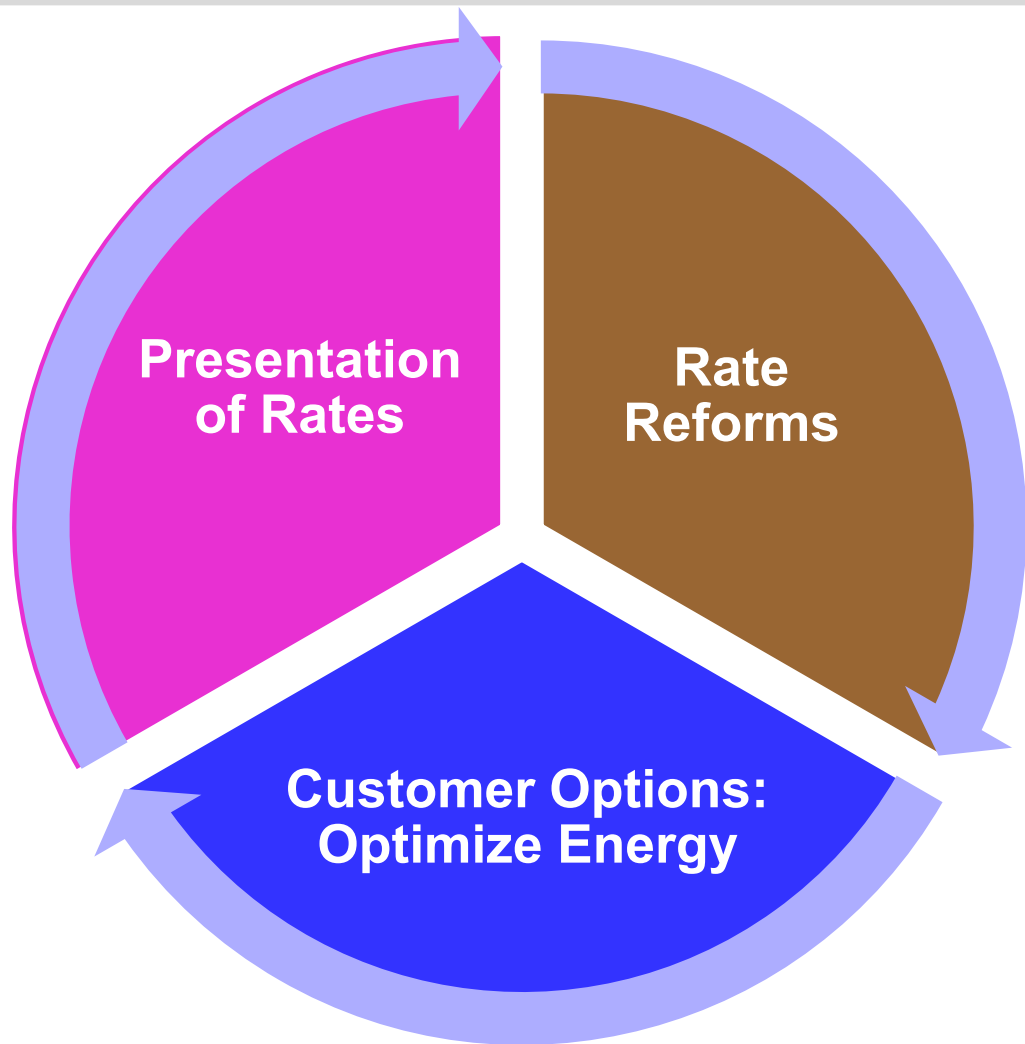
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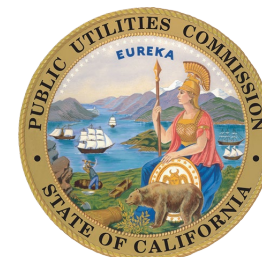




# Three Part Vision → UNIDE



Demand-side: unified, universal, dynamic, economic **(UNIDE)** signal



# Proposed Roadmap

Step 1:

Step 2:

Step 3:

Step 4:

Step 5

Step 6

Demand Side: unified, universal, dynamic,  
economic (**UNIDE**) signal



# Electricity Price Presentation to Customers (Today)

**ENERGY STATEMENT**  
www.pge.com/MyEnergy

**Details of PG&E Electric Delivery Charges**  
12/19/2019 - 01/17/2020 (30 billing days)  
Service For: [REDACTED]  
Service Agreed: [REDACTED]  
Rate Schedule: E1 X Residential Service

12/19/2019 - 12/31/2019			
Your Tier Usage	1	2	
Tier 1 Allowance	136.50 kWh	(13 days x 10.5 kWh/day)	\$31.37
Tier 1 Usage	136.500000 kWh	@ \$0.22981	39.85
Tier 2 Usage	137.800000 kWh	@ \$0.28920	-32.30
Generation Credit			7.43
Power Charge Indifference Adjustment			0.19
Franchise Fee Surcharge			2.32
San Jose Utility Users' Tax (5.000%)			0.14
San Jose Franchise Surcharge			

01/01/2020 - 01/17/2020			
Your Tier Usage	1	2	
Tier 1 Allowance	178.50 kWh	(17 days x 10.5 kWh/day)	\$42.09
Tier 1 Usage	178.500000 kWh	@ \$0.23581	53.47
Tier 2 Usage	180.200000 kWh	@ \$0.29675	-42.25
Generation Credit			9.72
Power Charge Indifference Adjustment			0.24
Franchise Fee Surcharge			3.15
San Jose Utility Users' Tax (5.000%)			0.19
San Jose Franchise Surcharge			

**Total PG&E Electric Delivery Charges \$115.61**  
2018 Vintaged Power Charge Indifference Adjustment

Home pge.com

**PAY YOUR BILL**

**REPORT & VIEW ELECTRIC OUTAGES**

**START OR STOP SERVICE**

**GET PAYMENT ASSISTANCE**

**MAKE PAYMENT ARRANGEMENTS**

**REPORT GAS LEAK OR DOWNED LINE**

current electricity price at my

Ad · www.globalenergyinstitute.org/electricity/c...

**U.S. Electricity Prices | Cost of Electricity by State |...**

Electricity bills too high? You may be paying more than neighboring states. See where your state ranks, and compare it to the...

Join Us Get Involved Resource Center

ElectricChoice.com > electricity...

**Electricity Rates by State (Updated January 2020) – Electric Choice**

STATE	JUNE 20...	JUNE 20...	MOVEM...
Alabama	12.41¢ / ...	12.79¢ / ...	DOWN
Alaska	22.54¢ / ...	22.14¢ / ...	UP
Arizona	13.16¢ / ...	12.65¢ / ...	UP

View 48 more rows

current weather at my locatio

Murillo, San Jose, CA

TODAY TOMORROW 10 DAYS

CURRENTLY  
**58° F** Mostly Cloudy  
Feels like 57°

Today, February 23  
Partly Cloudy **64°**  
47°

60° 61° 62° 60° 59° 55° 53°

- Practically non-existent information on “current” electricity price
- Price discovery ~ difficult process
- “Manual” EMS configuration in field → expensive



# Step 1: Standardized, Universal Access to Electricity Price

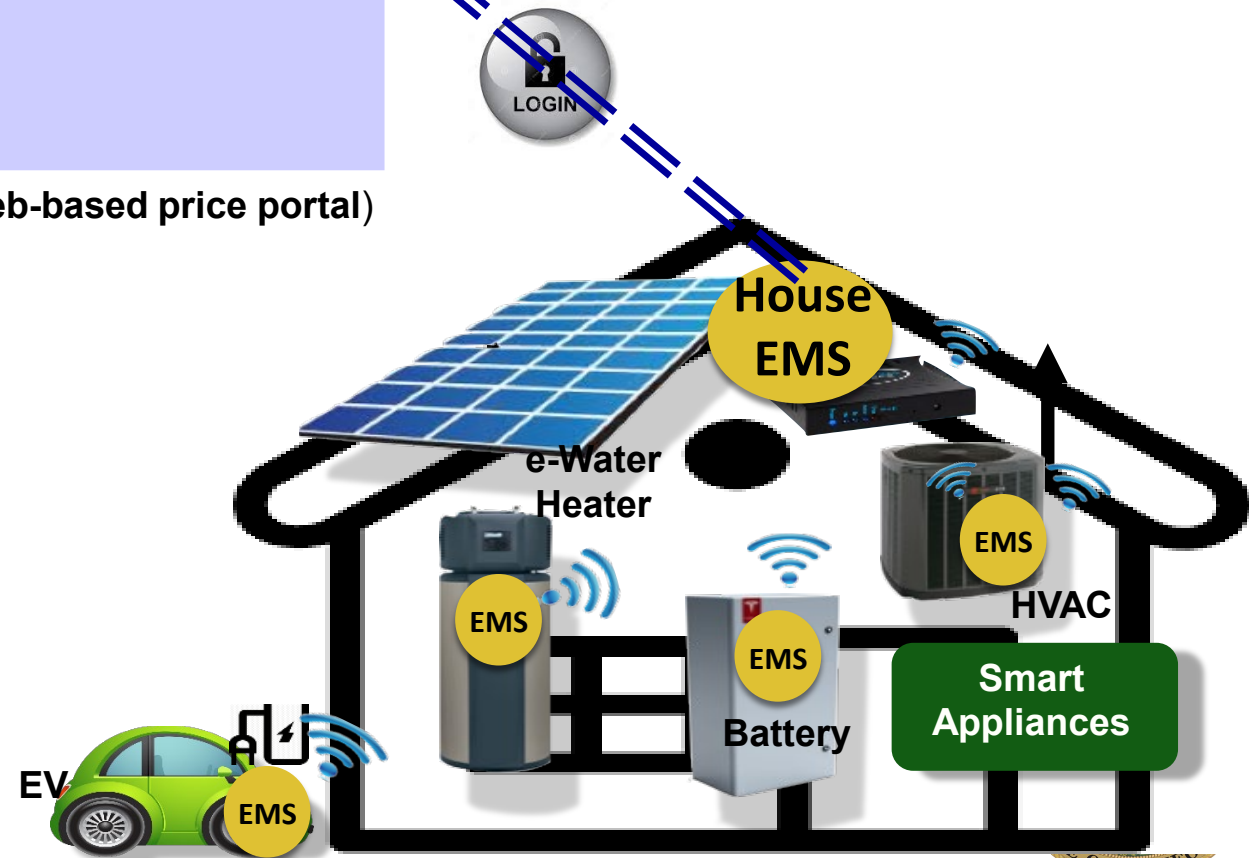
<https://MyElectricityPrice.com>

John Doe  
Address  
Account #

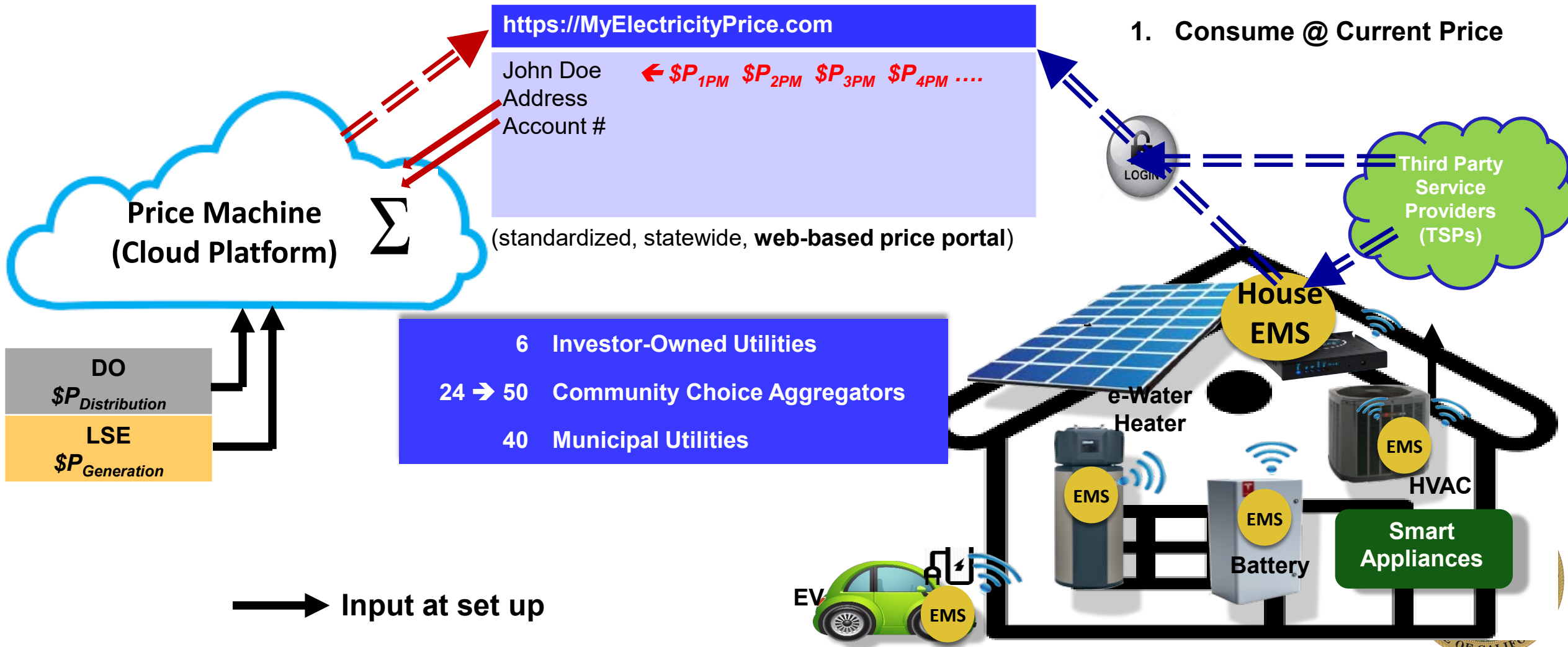
←  $\$P_{1PM}$   $\$P_{2PM}$   $\$P_{3PM}$   $\$P_{4PM}$  ...

(standardized, statewide, web-based price portal)

1. Consume @ Current Price



# Step 1: Standardized, Universal Access to Electricity Price



# Auto-Configuration of Smart Devices

- Buy and install smart device
- Embedded EMS automatically connects (via internet) to...  
<https://www.MyElectricityPrice.com>
  - Access real-time price time series (hourly, sub-hourly)
  - Day-ahead forecast, hour-ahead forecast
- Remote upgrade of EMS as needed for changes, new features

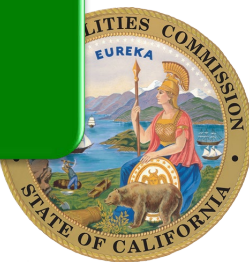


→ Enable Scalability, Wide-scale Adoption



## Step 1: Standardized, Universal Access to Current Electricity Prices

1. Provides current, localized, composite electricity price specific to a service territory and customer
2. Accommodates pricing inputs from regulatory entities (DO, LSE)
3. Leverages large “ecosystem” to educate and help customers manage energy and DERs
4. Facilitates widespread adoption  $\leftrightarrow$  cost reduction of demand (load) management automation



# Proposed Roadmap: Step 1

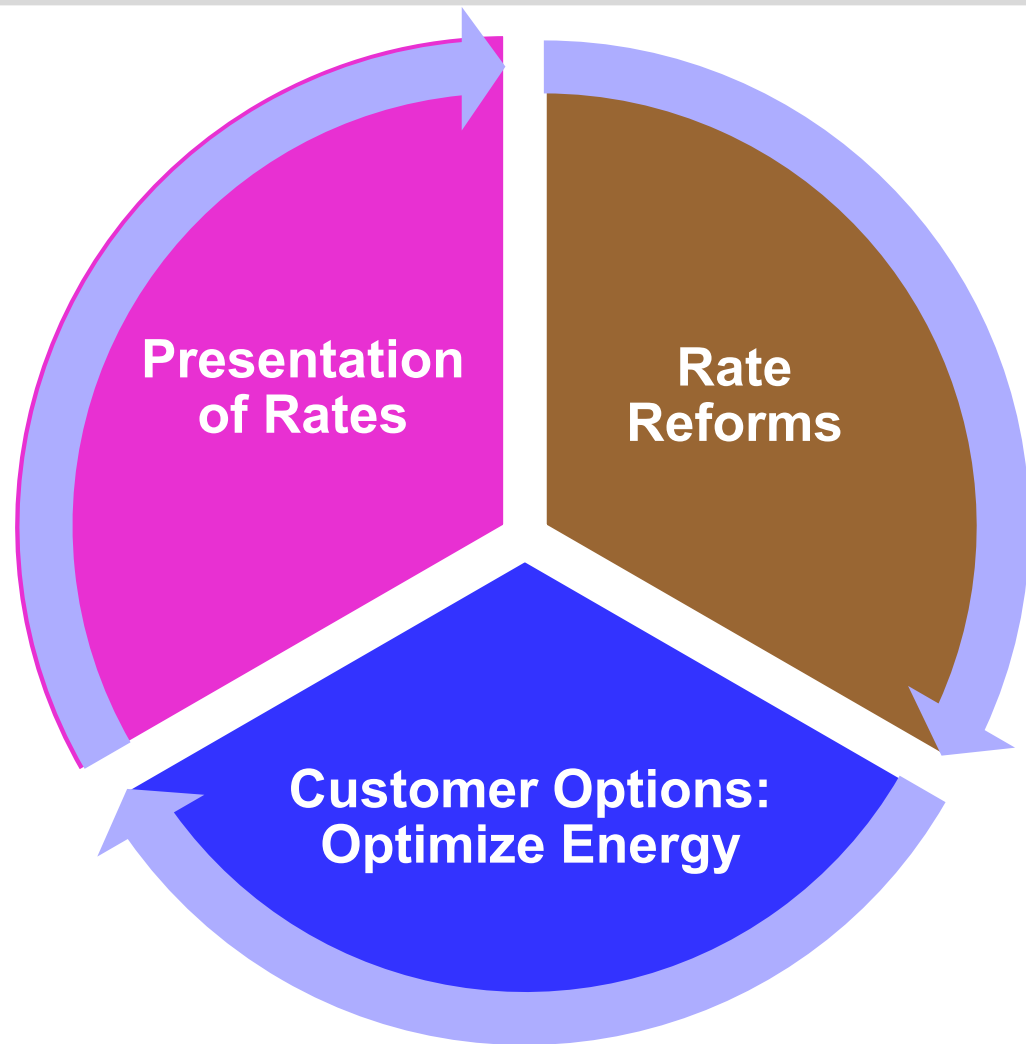
Step 1: Develop standardized, universal access to current electricity price

Demand Side: unified, universal, dynamic,  
economic (**UNIDE**) signal





## Three Part Vision → UNIDE



Demand-side: unified, universal, dynamic, economic **(UNIDE)** signal

- Staff Proposals
- Opt-in!
- UNIDE Goal



## Proposed Roadmap: Step 2

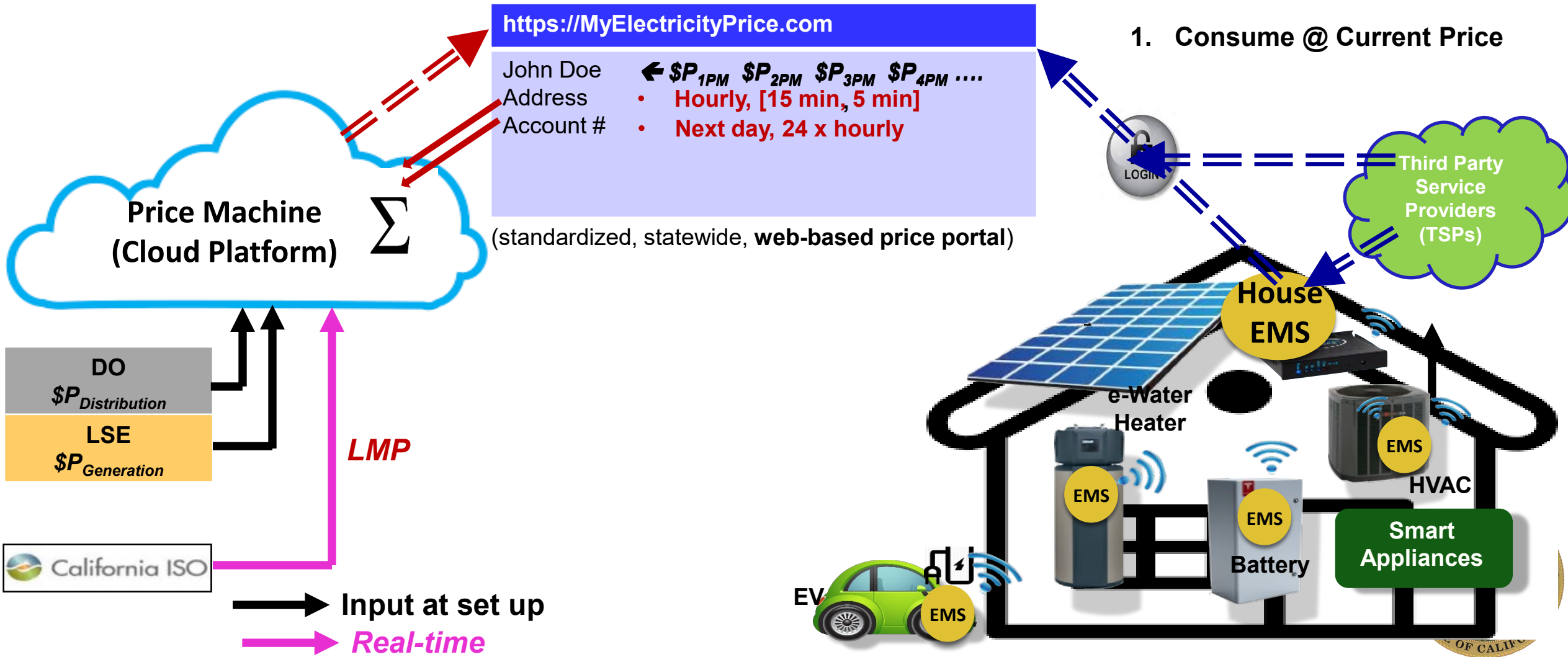
Step 1: Develop standardized, universal access to current electricity price

Step 2: Introduce dynamic prices based on real-time, wholesale energy cost (*opt-in*)

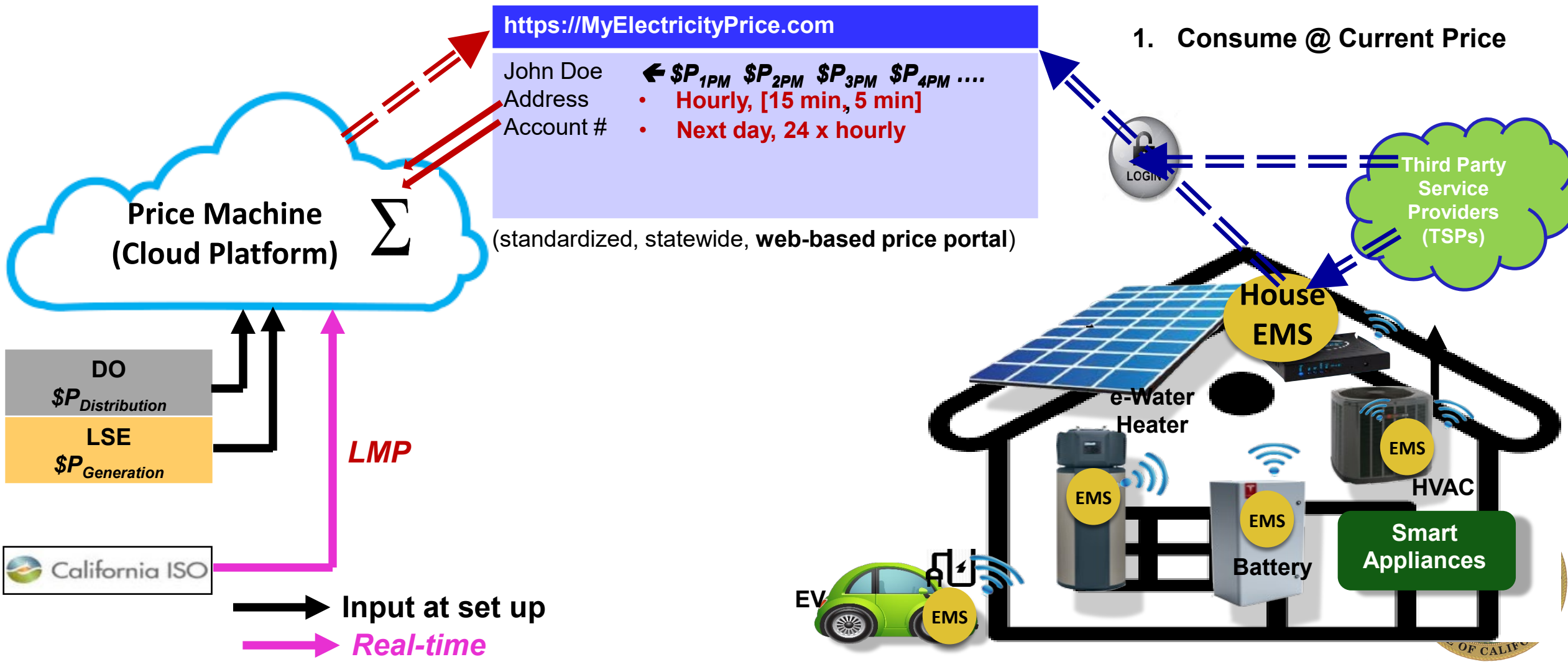
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# Step 1: Standardized, Universal Access to Electricity Price



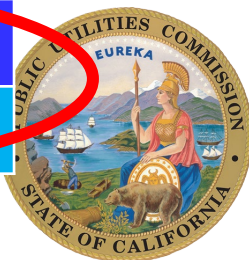
# Step 2: Introduce **Dynamic Price** per CAISO Wholesale Energy Cost



# CAISO Energy Day-Ahead Market (DAM): Price Statistics\*

	Units	2018	2020
<b>Weighted average DAM price (WADP)</b>	¢/kWh	4.4	3.9
<b>% annual hours below WADP</b>		71.8%	76.4%
<b>% annual hours below 2 x WADP</b>		96.4%	97.5%
<b># annual hours above 2 x WADP</b>	Hours	315	222
<b>Lowest DAM Price</b>	¢/kWh	-1.6	-1.0
<b># hours below \$0</b>	Hours	75	41
<b>Highest DAM Price</b>	¢/kWh	93.5	101.9
<b>Highest DAM price to WADP ratio</b>		21.2x	26.2x
<b>Price Range in Top 10% of Net Load</b>	¢/kWh	11.8 – 93.5	8.8 – 101.9
<b># hours responsible for Top 10% of net load</b>	Hours	30	29

\*Preliminary estimates – not peer reviewed



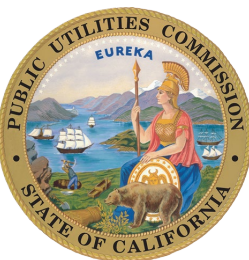
## Step 2: Real-Time Locational Price Linked to CAISO Markets

1. Reflects CAISO market conditions, encourages load shift or increase
2. Helps reduce curtailment, evening ramp, emissions
3. Helps enhance reliability
4. Helps reduce energy procurement costs (reduces hedging cost)
5. Complements anticipated updates to CEC's Title 20 (Load Management Standards)



# Electricity Price Dissected - Energy

<b>Generation</b>	Fixed - generation capacity	Variable - energy
<b>Distribution</b>	Fixed - distribution grid capacity	
<b>Misc</b>	Metering, Billing, Legal, G&A...	
<b>Transmission</b>	Fixed - transmission grid capacity	



# Electricity Price Dissected - Capacity

<b>Generation</b>	Fixed - generation capacity	Variable - energy
<b>Distribution</b>	Fixed - distribution grid capacity	
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<b>Transmission</b>	Fixed - transmission grid capacity	





## Proposed Roadmap: Step 3

Step 1: Develop standardized, universal access to current electricity price

Step 2: Introduce dynamic prices based on real-time, wholesale energy cost (*opt-in*)

Step 3: Modify prices per real-time, localized grid conditions (*opt-in*)

Demand Side: unified, universal, dynamic,  
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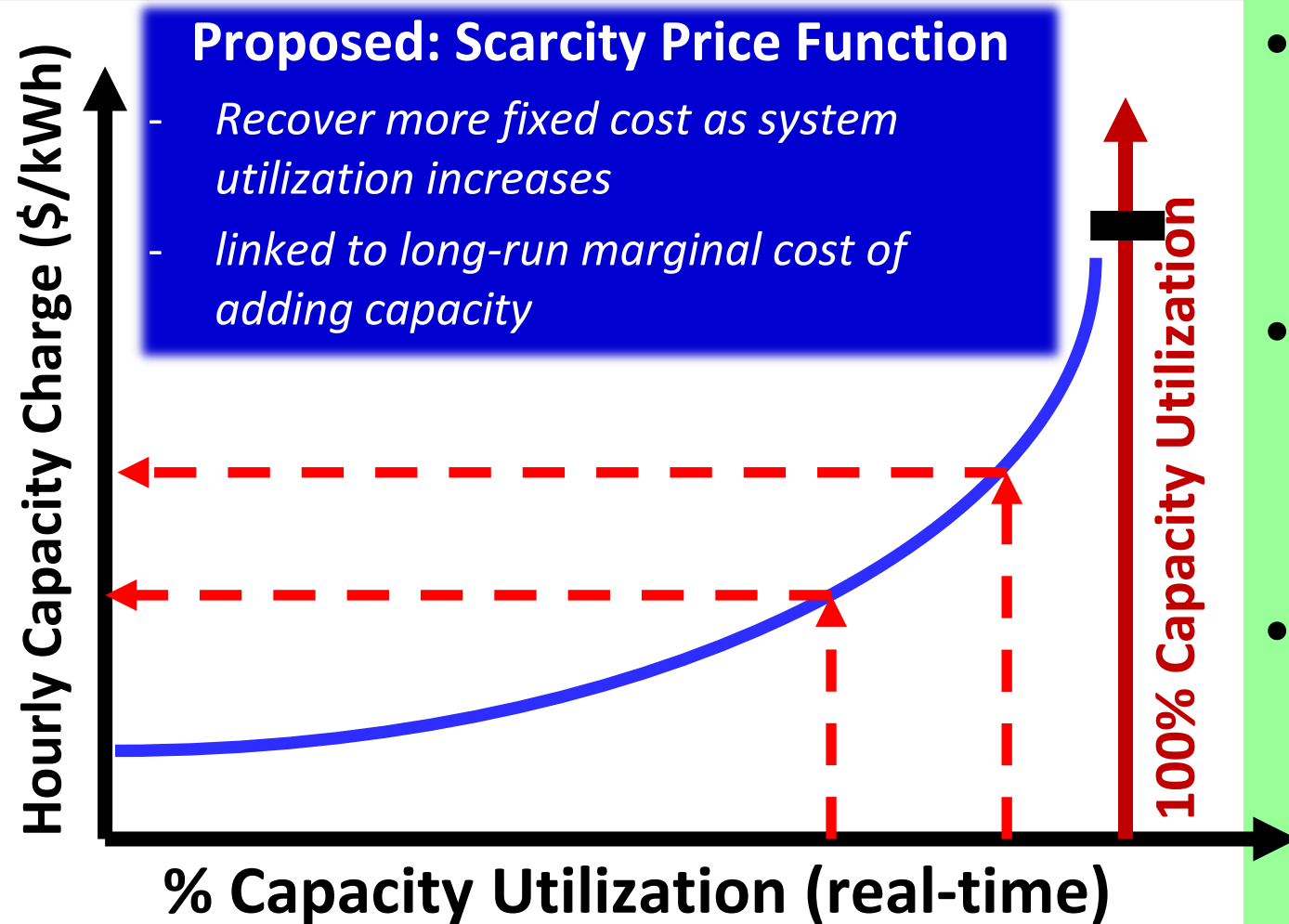


# Electricity Price Dissected - Capacity

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<b>Distribution</b>	Fixed - distribution grid capacity	
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<b>Transmission</b>	Fixed - transmission grid capacity	

- 1. Composite and component prices must be time-dependent, volumetric: \$/kWh**
  - Not based on capacity: \$/kW (such as, monthly demand charges)
  - Not based on historical consumption (such as, stepped tiers)
- 2. Recover more fixed cost when system utilization is higher**
  - aka “scarcity price function”

## Step 3: Fixed Cost Recovery - Options



- **Current approaches**

- **Non-Residential:** Non-coincident demand charge based on *customer's* peak load
- **Residential:** Constant volumetric charge

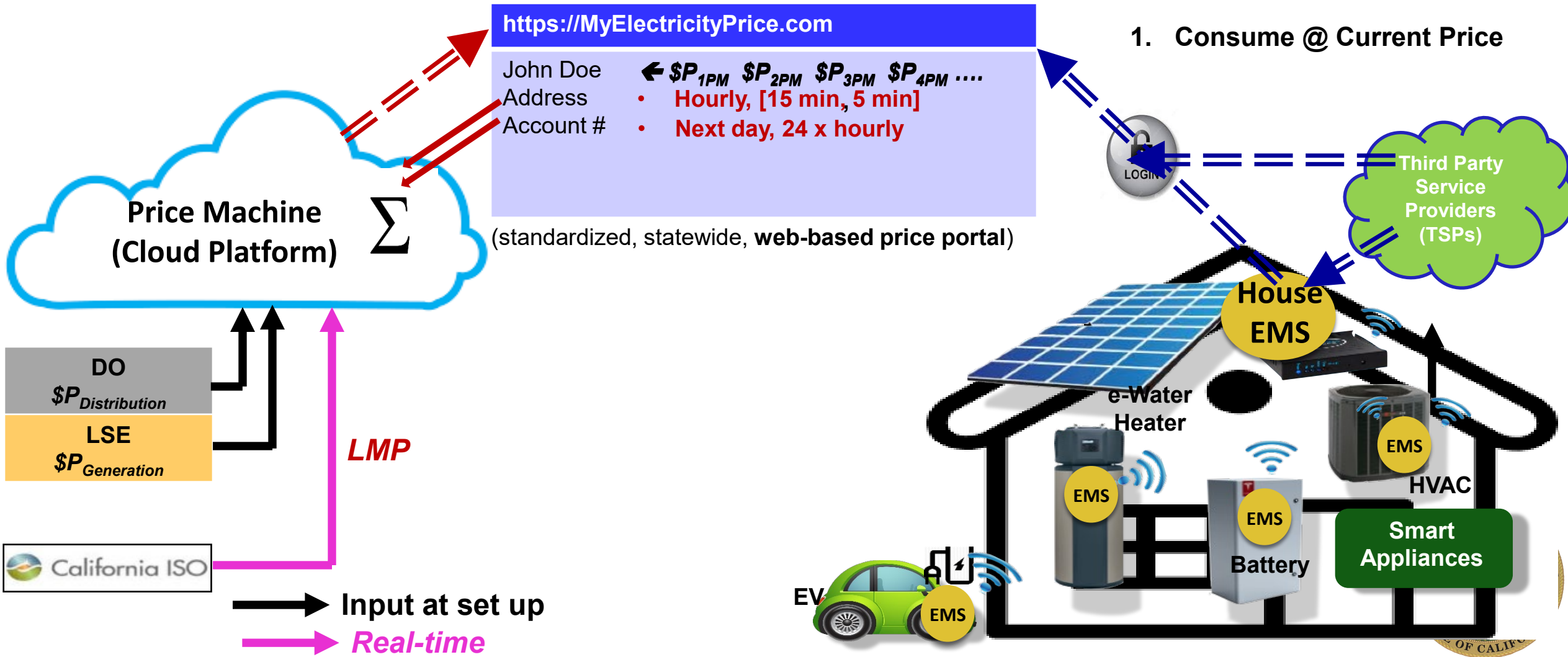
- **Issues with current design**

- Encourages non-economic behavior
- No signal to reduce high coincident peaks
- Increase in cost of service with higher load

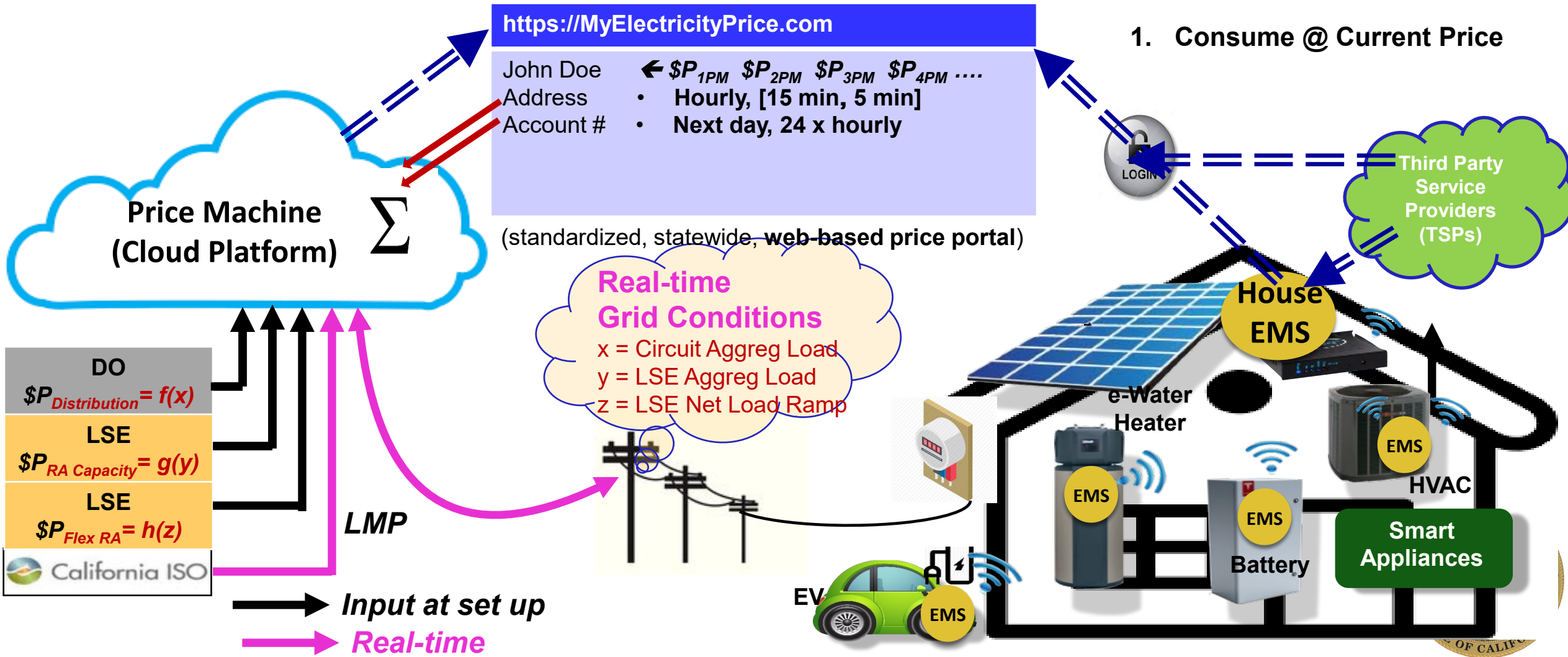
- **Fixed Capacity Constraints**

- Distribution capacity
- Generation capacity (Resource Adequacy)
- Ramping capacity (Flex Resource Adequacy)

# Step 2: Introduce **Dynamic Price** per CAISO Wholesale Energy Cost



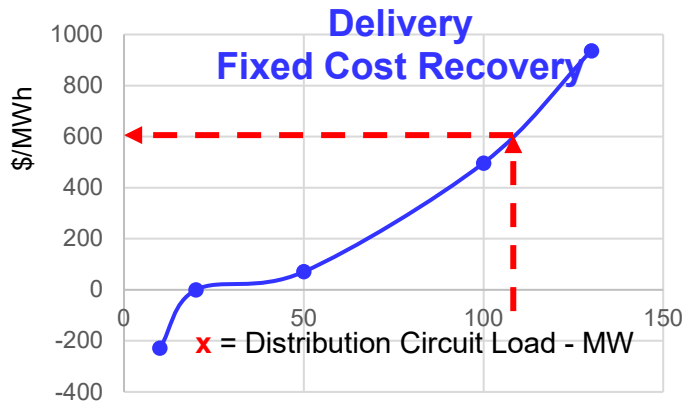
# Step 3: Modulate Electricity Price Per Local Grid Conditions



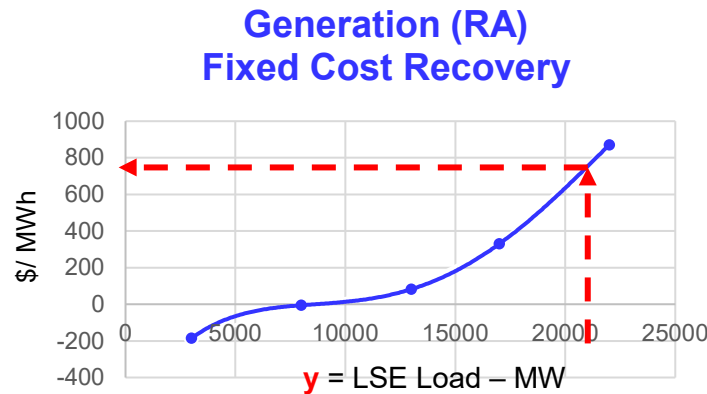


# Developing a Composite Economic Signal based on Grid Utilization\*

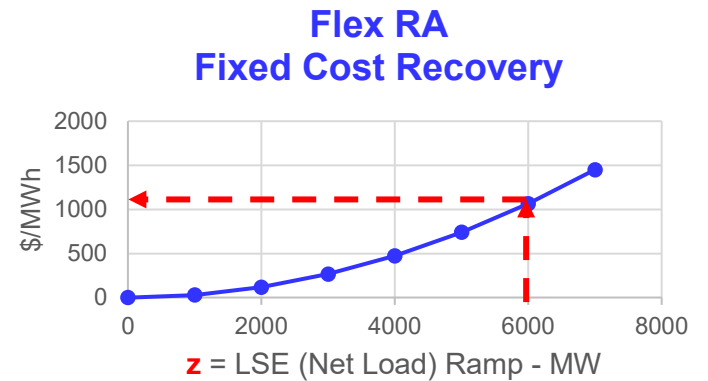
- Scarcity pricing functions & grid conditions determine Delivery, Generation and Flex prices:
  - Based on long-run marginal cost of adding new capacity
  - Designed to recover the required annual revenue in the target year



DO:  $\$P_{Distribution} = f(x)$



LSE:  $\$P_{RA Capacity} = g(y)$



LSE:  $\$P_{Flex RA} = h(z)$

CAISO: Real-time *Locational Marginal Price (\$LMP)*

- Price Machine computes composite spot price =  $\$P_{Distribution} + \$P_{RA Capacity} + \$P_{Flex RA} + \$LMP$
- Other fixed costs (metering, billing, etc.) included in “base” price

\*Based on design used in SCE/TEMIX EPIC Pilot (2016-2019)



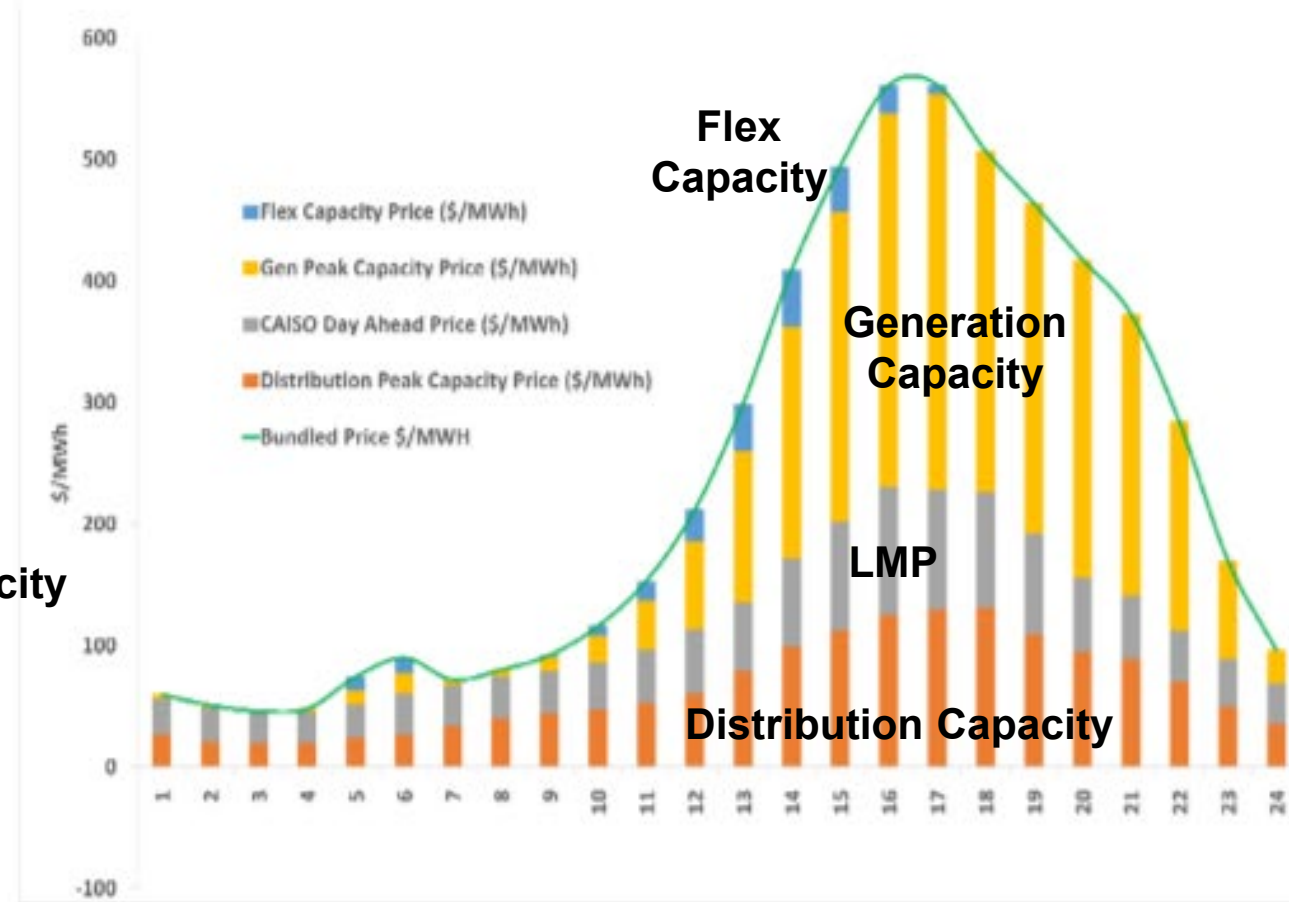
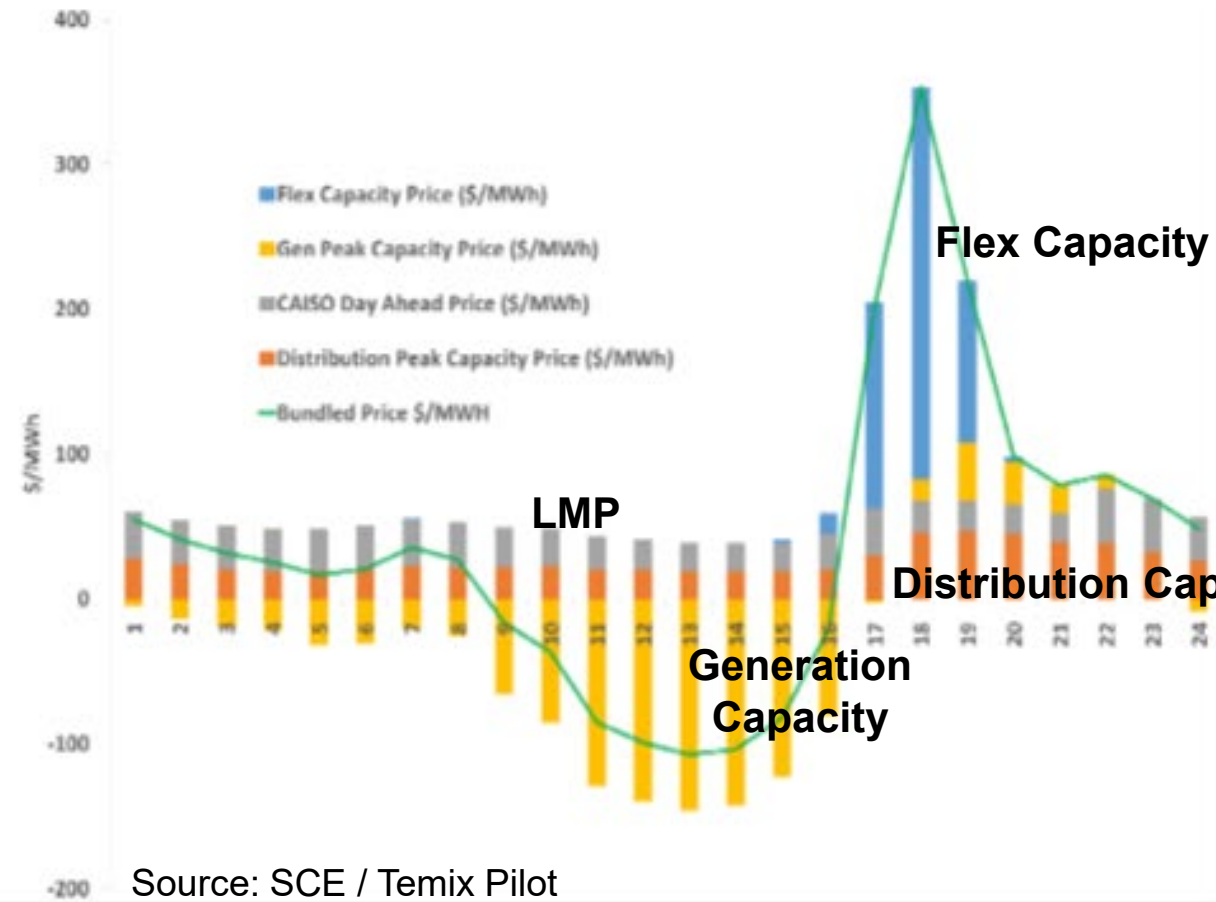


# EPIC Pilot: Composite Hourly Prices

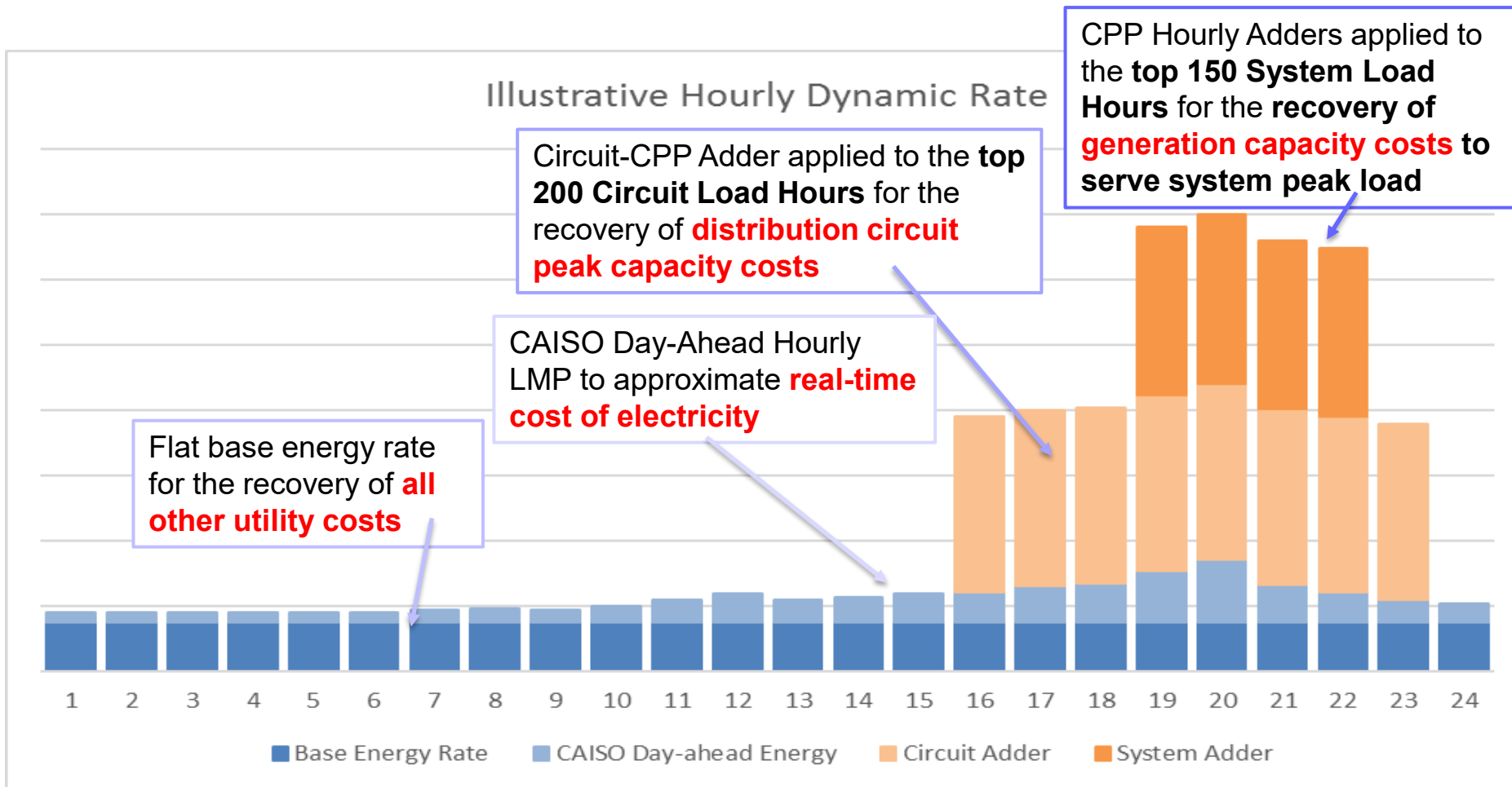
(based on Hourly Capacity Utilization & CAISO LMP)

Typical Winter Day

Typical Summer Day



# Alternate Example: SDG&E “Power Your Drive” Rate



**System-level CPP** - an energy rate option that provides a “capacity” price signal

**Circuit-level CPP** provides a **locational** price signal while preserving customer equity by still charging all customers the same price





## Step 3: Rate Reform Objectives via Hourly Capacity Charge

- 1. Encourage load shift / increase complementary to grid-based economics - avoid uneconomical arbitrage**
- 2. Shift fixed cost recovery burden onto load driving high system utilization and capacity upgrades**
- 3. Ensure full recovery of revenue requirements**
- 4. Minimize long-term infrastructure upgrades & investment with electrification and related cost of service**
- 5. Allow flexible rate design options to reflect policy choices and accommodate:**
  - Different decisions by different regulatory entities
  - Different cost allocations and recovery by customer class
  - More frequent and granular updates to maintain revenue collection on target





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## Issues with Market Integrated Pathway (Per Joint Solar/Storage Parties in Resource Adequacy Rulemaking\*)

All BTM DERs providing capacity should have the option to forgo market integration, as **the market-informed pathway is simpler and avoids obstacles impeding DER providers, such as the following:**

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5. Aggregators are better able to dispatch resources to meet specific local needs, rather than rely entirely on system-level CAISO dispatch, which may be inconsistent with local needs.
6. Thorny issue of deliverability to the transmission system is avoided entirely.
7. The only CAISO tariff for Rule 21 connects DERs is PDR, which does not credit energy exported to the grid.

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## Proposed Roadmap: Step 4

Step 1: Develop standardized, universal access to current electricity price

Step 2: Introduce dynamic prices based on real-time, wholesale energy cost (*opt-in*)

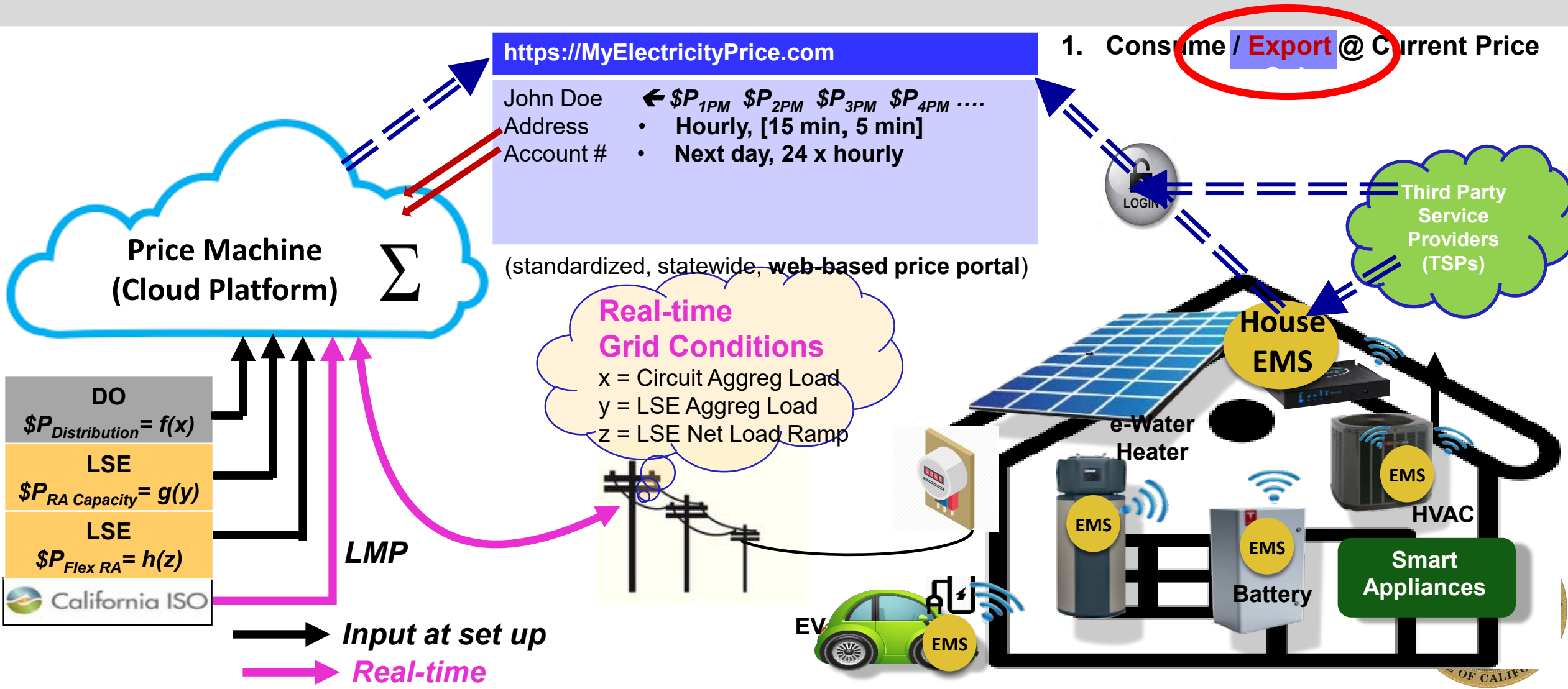
Step 3: Modify prices per real-time, localized grid conditions (*opt-in*)

**Step 4: Transition to bi-directional prices**

**Demand Side: unified, universal, dynamic,  
economic (UNIDE) signal**



# Step 4: Transition to Bi-directional Prices



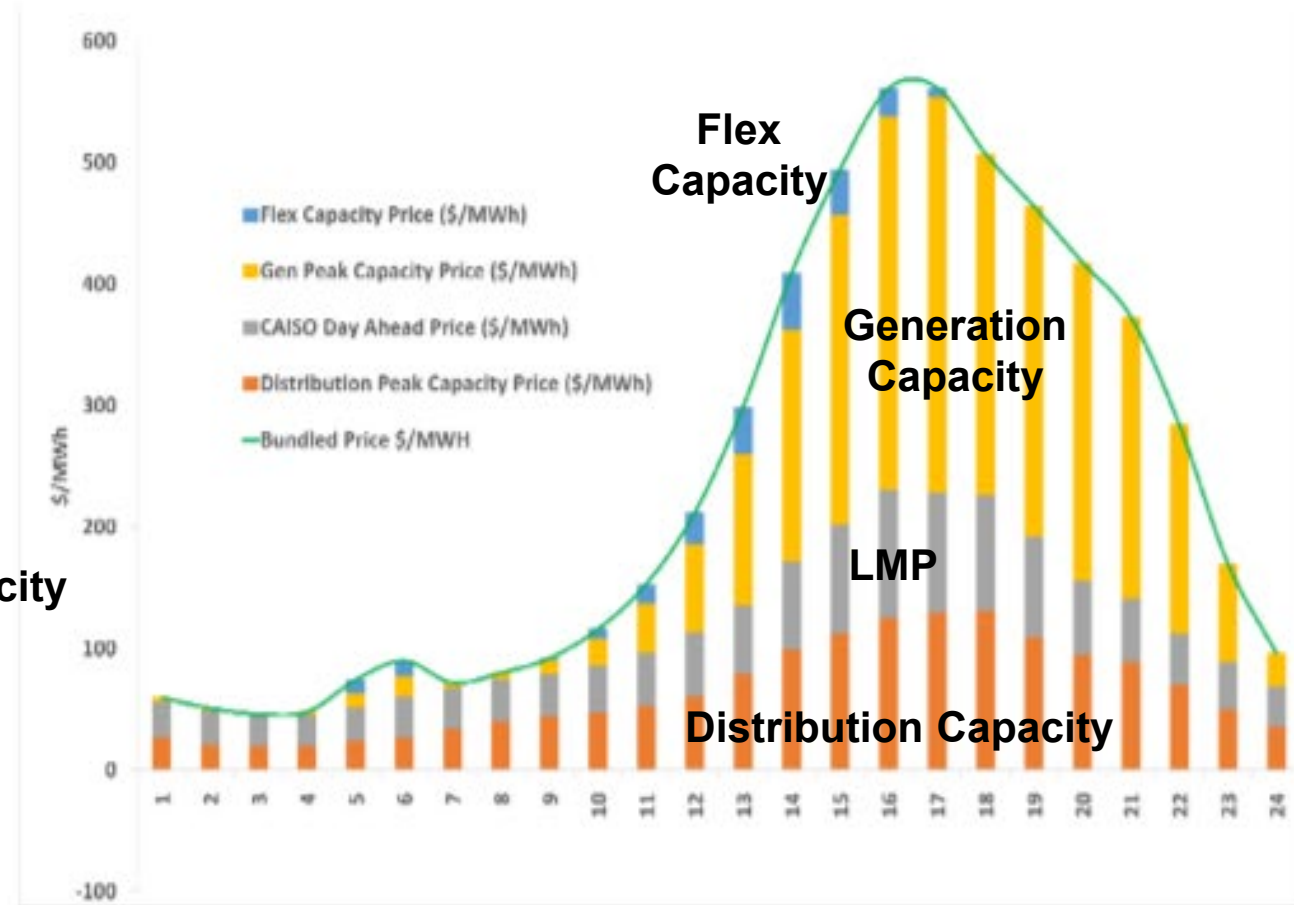
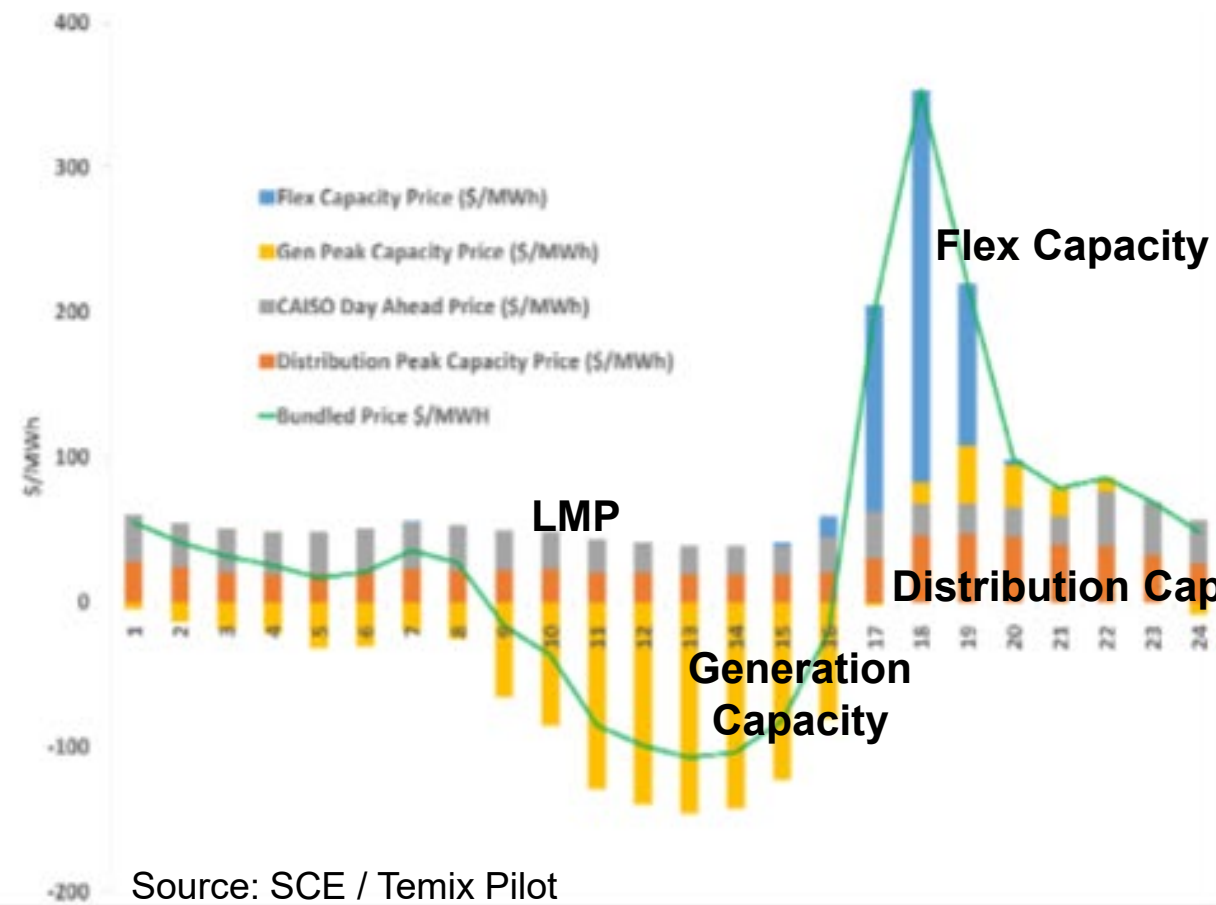


# EPIC Pilot: Composite Hourly Prices

(based on Hourly Capacity Utilization & CAISO LMP)

Typical Winter Day

Typical Summer Day



Source: SCE / Temix Pilot



## Step 4: Simplified Framework for DER Valuation & Operations

1. Easily discoverable, rational, fair, transparent, and predictable economic value



## Step 4: Simplified DER Valuation & Operations

1. Easily discoverable, rational, fair, transparent, and predictable economic value
2. Full monetization of DER services to the grid (locational, temporal), including exports to the distribution grid (embedded capacity value)
3. Distributed, economically driven, coordinated, self-dispatch of DERs
4. Enables contracts between DER service providers and LSE or Distribution Operator (based on the embedded capacity value), with dispatch driven by UNIDE



## Step 4: Avoided Complexities

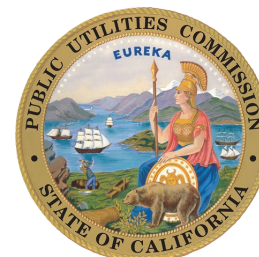
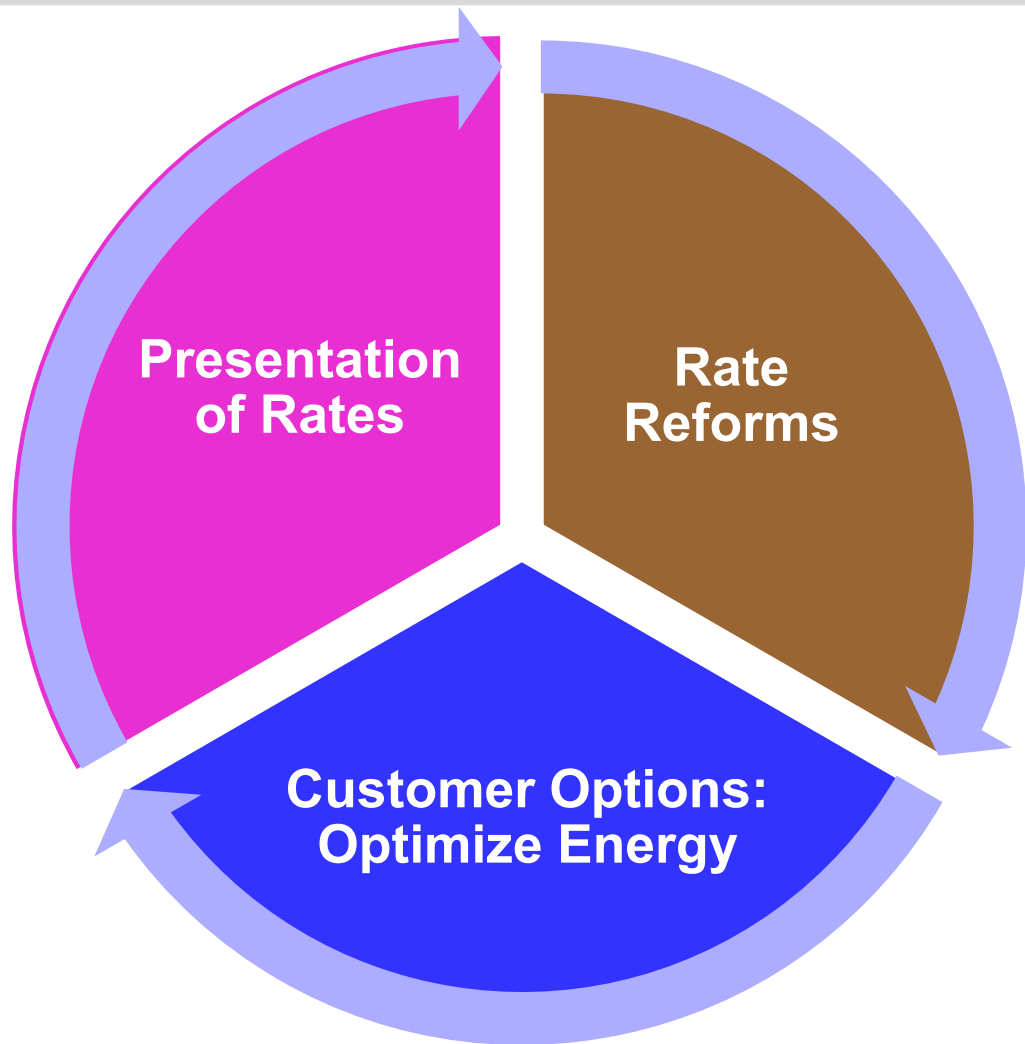
1. Avoids complexity and constraints of CAISO market integration
  2. Avoids distribution level “command & control” of DER operations
  3. Avoids one-off, DER-specific point solutions
  4. Avoids counterfactual Measurement requirements (direct metering data)
  5. Avoids reliance on Avoided Cost framework for valuation
  6. Straightforward integration into the planning & forecast framework
- To do: Streamline, standardize, simplify the Rule 21 export permit process







# Three Part Vision → UNIDE



## Proposed Roadmap: Step 5

Step 1: Develop standardized, universal access to current electricity price

Step 2: Introduce dynamic prices based on real-time, wholesale energy cost (*opt-in*)

Step 3: Modify prices per real-time, localized grid conditions (*opt-in*)

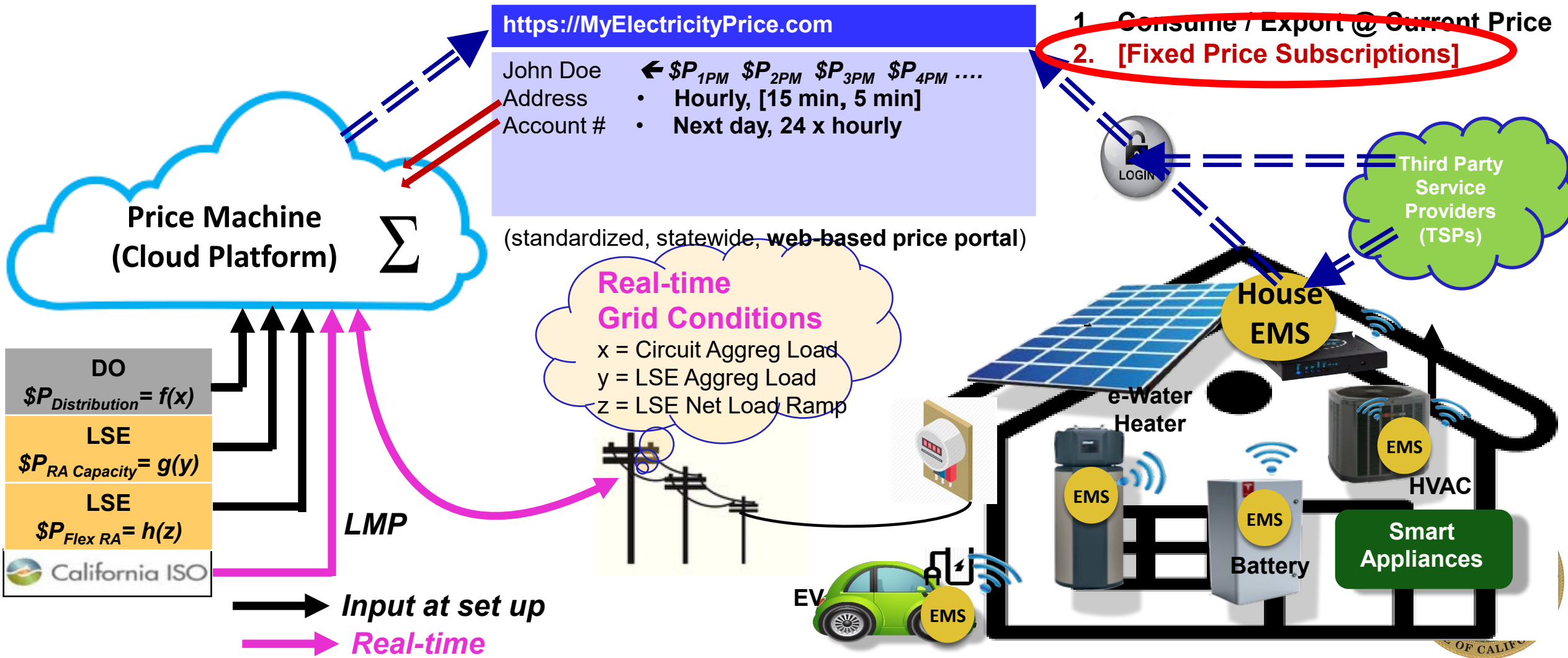
Step 4: Transition to bi-directional prices (buy & sell)

**Step 5: Offer subscription option**

**Demand Side: unified, universal, dynamic,  
economic (UNIDE) signal**

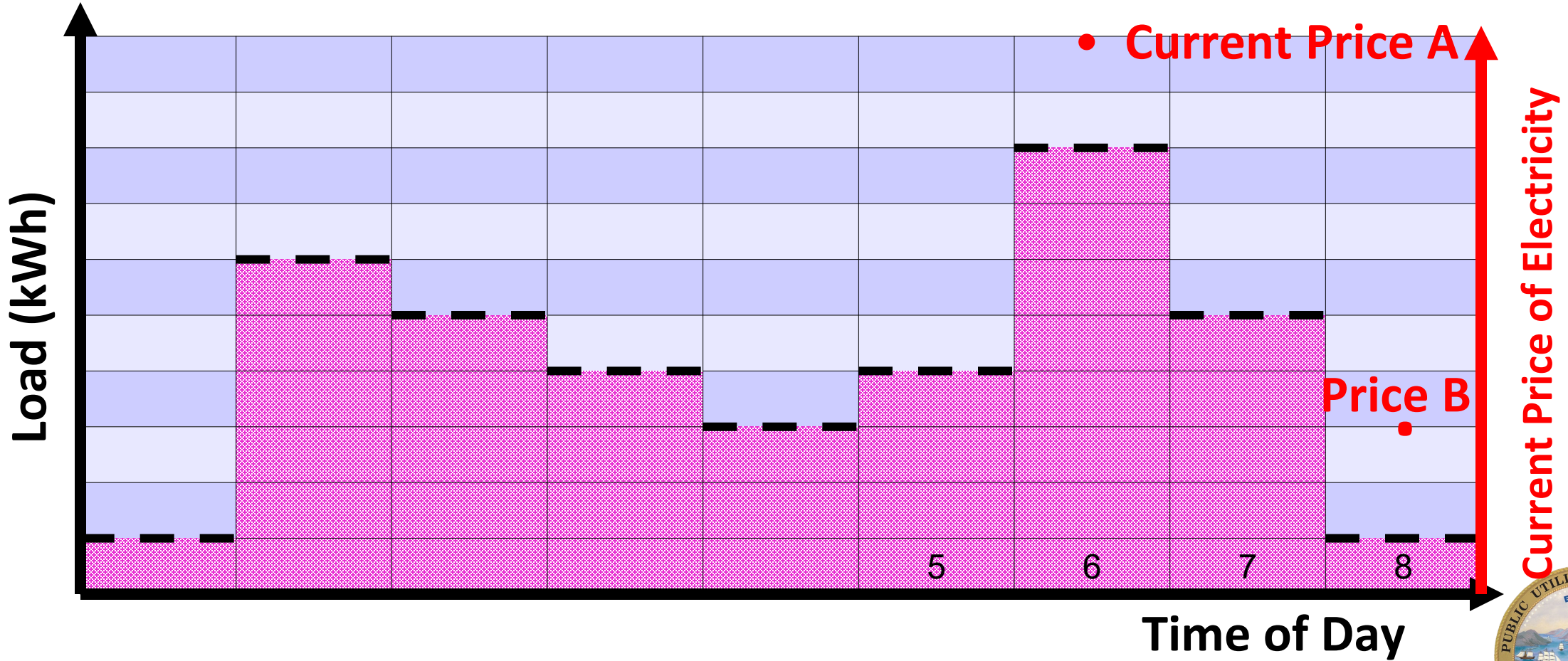


# Step 5: Offer **Subscription Option**



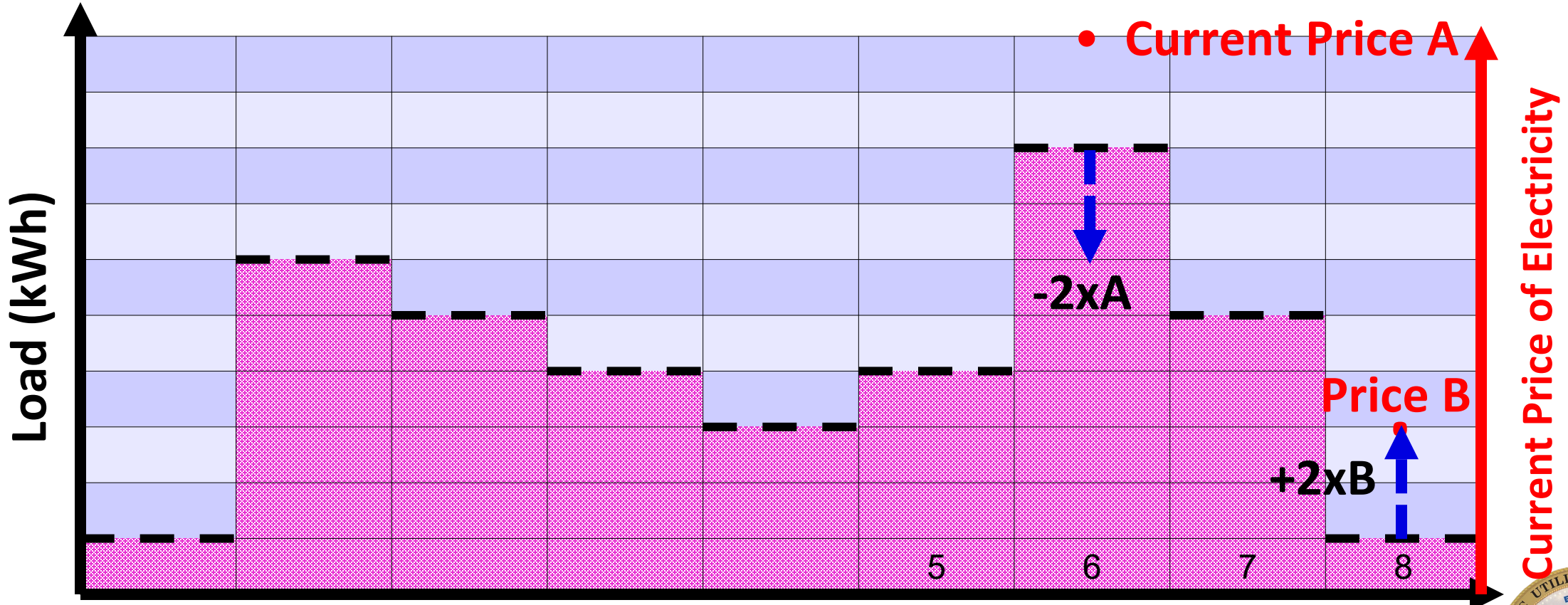


# Step 5: Purchase Average Load Shape & Energy Quantity @ Fixed Monthly Price





# Step 5: Purchase Average Load Shape & Energy Quantity @ Fixed Monthly Price



→ Protect bill volatility while still encouraging opportunistic load shift

Time of Day



# Benefits of “Shaped Subscription”

## Protection

- Protect customers against bill volatility
- Ease customers transition

## Flexibility

- Accommodate changed home conditions
- Encourage opportunistic load shift

## Predictability

- Stabilize revenue recovery for distribution operators, LSEs



## Proposed Roadmap: Step 6

Step 1: Develop standardized, universal access to current electricity price

Step 2: Introduce dynamic prices based on real-time, wholesale energy cost (*opt-in*)

Step 3: Modify prices per real-time, localized grid conditions (*opt-in*)

Step 4: Transition to bi-directional prices (buy & sell)

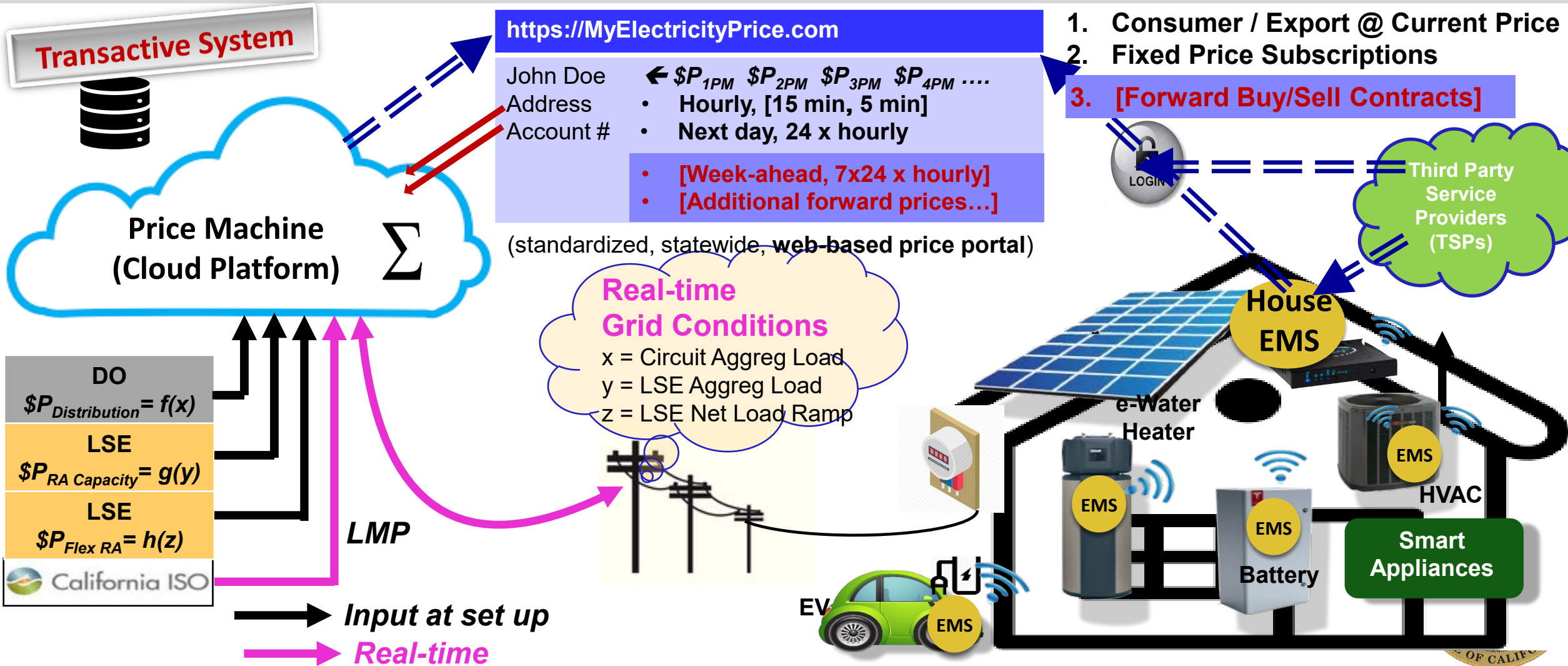
Step 5: Offer subscription option (average load shape & energy quantity)

Step 6: Introduce transactive features (ability to lock in price in advance)

Demand Side: unified, universal, dynamic,  
economic (**UNIDE**) signal



# Step 6: Introduce **Transactive Features**

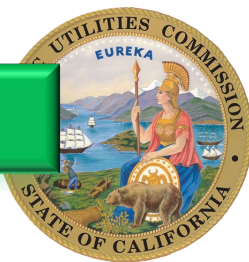




## Transactive Features are NOT About...

- Peer to peer trading
- DSO market
- Forcing customers to become market traders
- Forcing customers to deal with price variability
- Blockchain
- Eliminating RA capacity markets
- Obsoleting IOUs or LSEs

→ Options for customers and devices to optimize energy management





# Benefits of Transactive System

## LSEs & Distribution Operators

- Improves visibility, planning, operations

## CAISO

- More visibility, reduce load forecast error

## Customers

- Advanced energy management tools, optimize cost...



## Proposed Roadmap - UNIDE

Step 1: Develop standardized, universal access to current electricity price

Step 2: Introduce dynamic prices based on real-time, wholesale energy cost (*opt-in*)

Step 3: Modify prices per real-time, localized grid conditions (*opt-in*)

Step 4: Transition to bi-directional prices (buy & sell)

Step 5: Offer subscription option (average load shape & energy quantity)

Step 6: Introduce transactive features (ability to lock in price in advance)

Demand Side: unified, universal, dynamic,  
economic (**UNIDE**) signal



# Goal: Achieve Widespread Demand Flexibility

*Leverage significant opportunity resulting from electrification, DER adoption*

## Challenges

### Increasing renewables penetration

- Increased curtailment
- Steeper ramps → reliability challenge
- Increased reliance on intermittent, use-limited supply → reliability challenge

### Increasing electrification of end uses (buildings, transportation)

- Increased cost of service due to higher load, if unmanaged

### Increasing DER deployment and adoption

- Grid instability and increased cost of service, if unmanaged
- Fair compensation and cross-subsidy challenges

## Opportunities

### → Enhance renewables integration & reduce emissions

- Reduce curtailment

### → Enhance reliability

- Reduce system ramp
- Intermittent supply balanced by dispatchable demand
- Managed coordination of DER operations

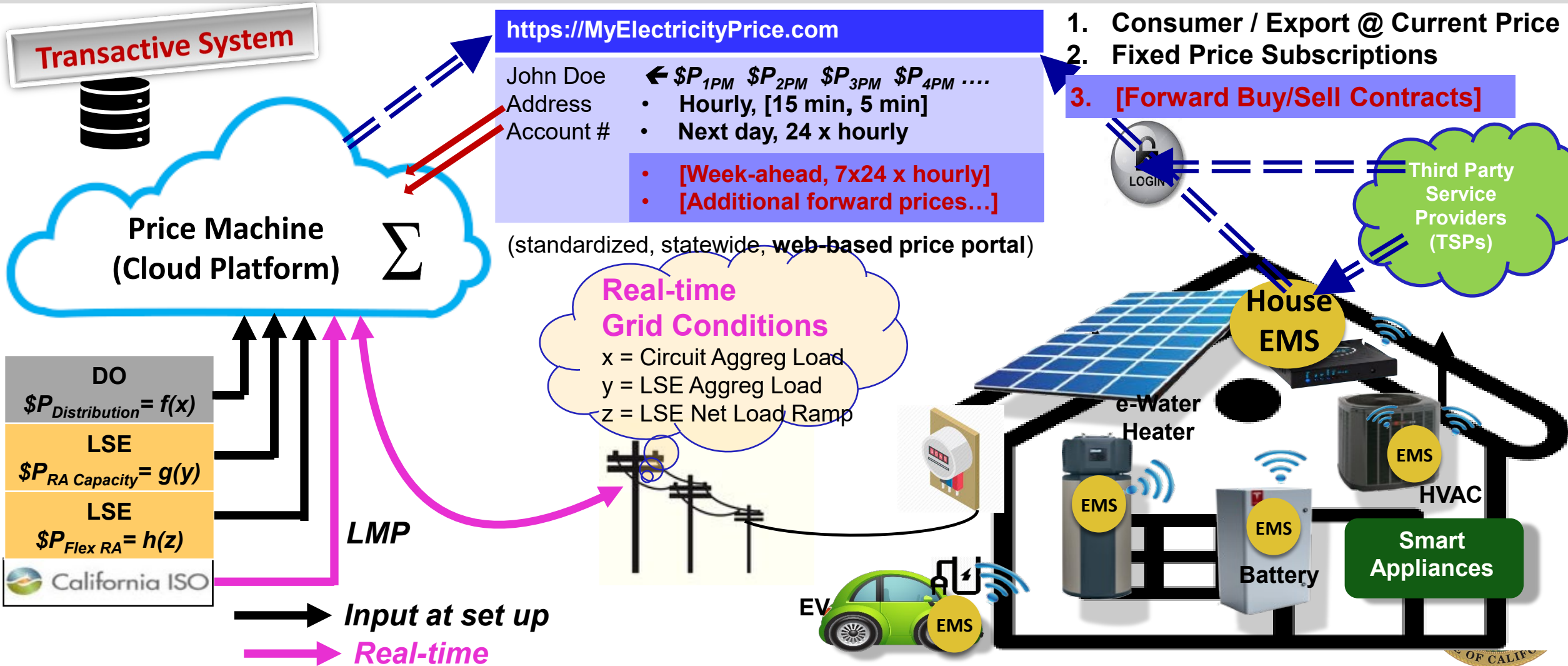
### → Minimize cost of service

- Managed load growth and DER operations

### → Provide fair compensation of DER services stack



# Q & A





## Discussion / Feedback

- 1. Consumer Advocates: CalPA, TURN, CLECA...**
- 2. CCAs, NGOs**
- 3. Utilities**
- 4. DER Industry**
  - a. CESA, CALSSA, CEDMC, CalSEIA
  - b. DR/DER Service Providers
  - c. Transportation
  - d. Building Decarb
- 5. Consultants / Independents**
- 6. Government, Research**



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