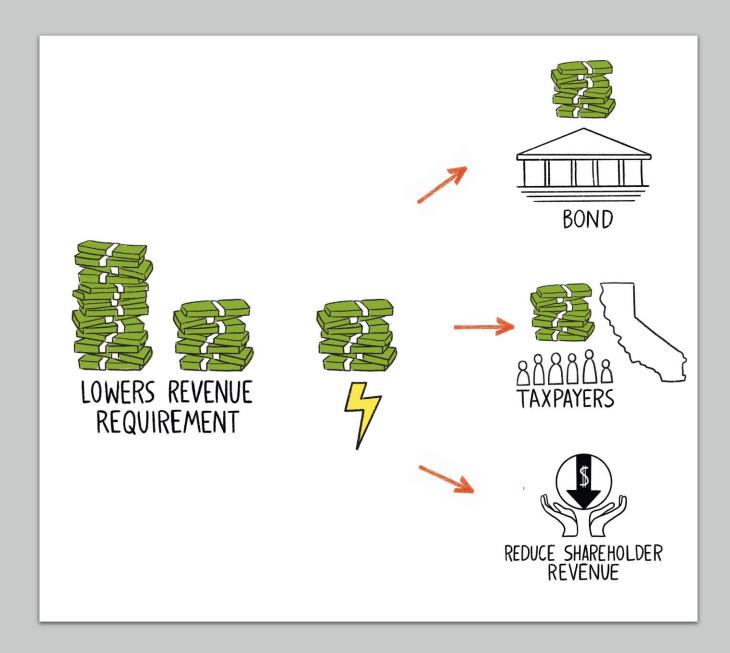
Ratemaking levers to reduce rates, improve affordability, and align with climate goals

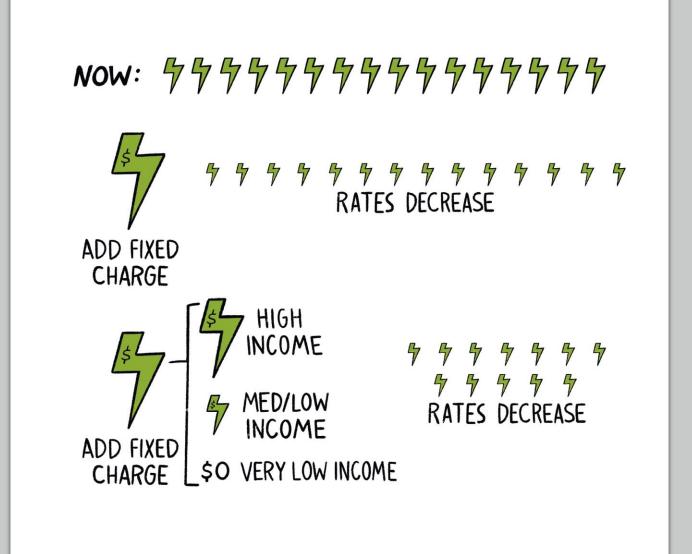
Merrian Borgeson
Senior Scientist, Natural Resources Defense Council
March 1, 2022



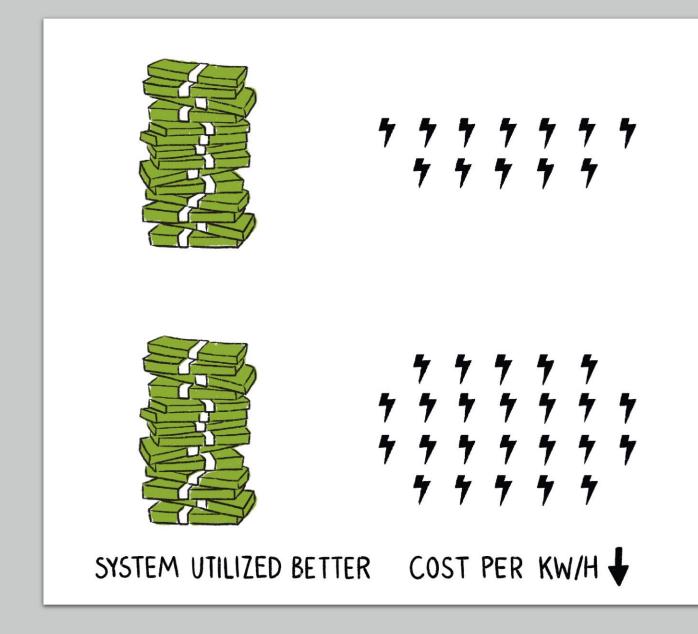
Reduce revenue requirement



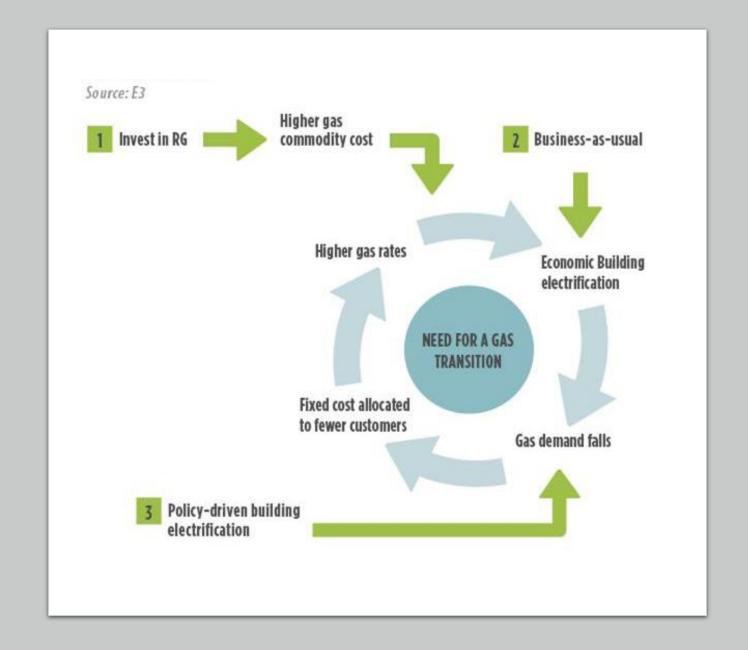
Change rate design and who pays



Increase infrastructure utilization

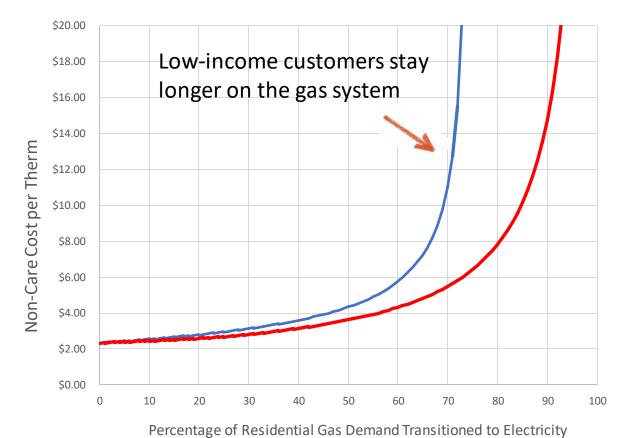


Unmanaged gas system at risk of <u>reduced</u> utilization



Gas price instability will be exacerbated if low-income customers remain on the system longer

Low-income customers leave early



Operating cost "break even" electric rates (vs gas or gasoline)

Fossil Fueled	Electric	Break even
80 AFUE furnace	HSPF 10 heat pump	28.4¢/kWh
0.63 EF tank WH	3.0 UEF HPWH	36.9¢/kWh
0.81 EF tankless WH	3.0 UEF HPWH	28.7¢/kWh
25.4 MPG avg. new car	99 MPGe EV	53.2¢/kWh
52 MPG hybrid	120 MPGe EV	31.5¢/kWh

Today's avg residential rates (PG&E): 30.9¢/kWh for E-1; 19.4¢/kWh for CARE

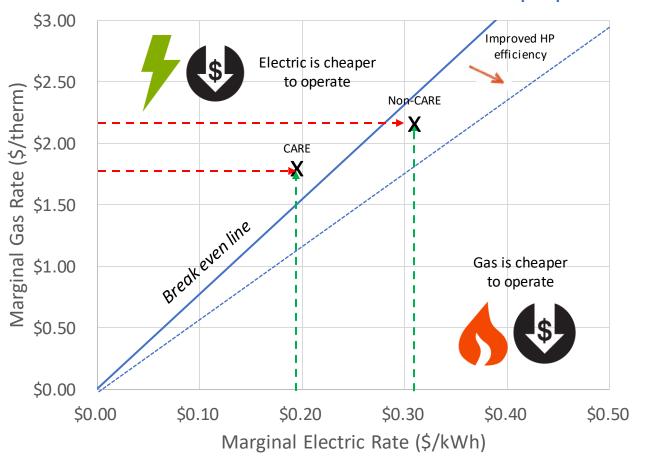
Assumptions:

- Gas rates are PG&E's 2022 annual average estimates: \$2.20/therm
- Gasoline prices from the Jan. 31 AAA survey for CA: \$4.64/gallon
- Assume equipment performs according to its rating or specification



Estimated operating cost break even line for space heating



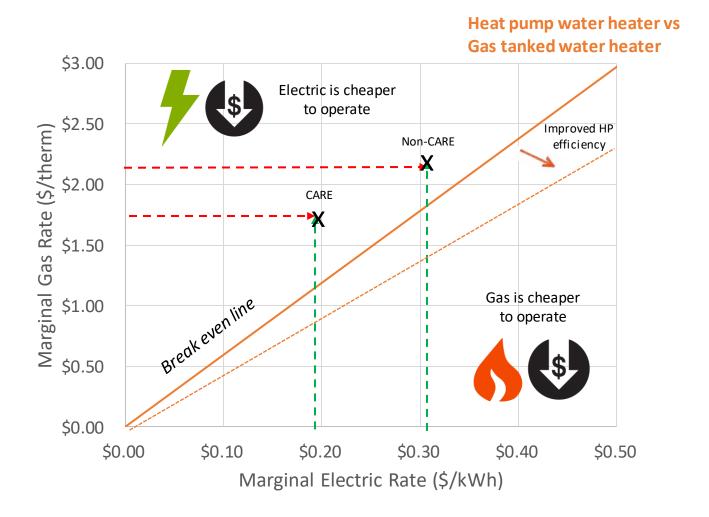


PG&E's ave electric rates: 30.9¢/kWh for E-1; 19.4¢/kWh for CARE (35% discount)

PG&E's 2022 ave gas rates: \$2.20/therm non-CARE, \$1.76/therm CARE (20% discount)



Estimated operating cost break even line for water heating



PG&E's ave electric rates: 30.9¢/kWh for E-1; 19.4¢/kWh for CARE (35% discount)

PG&E's 2022 ave gas rates: \$2.20/therm non-CARE, \$1.76/therm CARE (20% discount)



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