Table 1A
2013 WMDVBE Procurement Results for Large Utilities

	2013 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Mobility Direct		\$814,743,809	\$168,710,851	\$0	\$983,454,660
Subcontracting		22.61% \$11,723,447	4.68% \$4,051,766	0.00% \$327,051	27.29% \$16,102,264
Combined	\$3,603,825,320	0.33% \$826,467,256	0.11% \$172,762,617	0.01% \$327,051	0.45% \$999,556,924
	100.00%	22.93%	4.79%	0.01%	27.74%
Comcast Direct		\$21,808,469	\$40,822,847	\$8,550	\$62,639,866
Subcontracting		7.54% \$1,985,532	14.12% \$0	0.00% \$0	21.66% \$1,985,532
Combined	\$289,163,327	0.69% \$23,794,001	0.00% \$40,822,847	0.00% \$8,550	0.69% \$64,625,398
	100.00%	8.23%	14.12%	0.00%	22.35%
Edison Direct		\$566,841,567	\$299,287,031	\$28,163,069	\$894,291,666
Subcontracting		16.17% \$326,698,767	8.54% \$203,457,296	0.80% \$12,712,944	25.51% \$542,869,007
Combined	\$3,506,138,167 100.00%	9.32% \$893,540,334 25.49%	5.80% \$502,744,327 14.34%	0.36% \$40,876,013 1.17%	15.48% \$1,437,160,673 40.99%
Sprint	100.00%	25.49 /6	14.34 /0	1.1770	40.99 /6
Direct		\$413,982,211 31.73%	\$57,033,995 4.37%	\$3,537,520 0.27%	\$474,553,726 36.38%
Subcontracting		\$43,511,619 3.34%	\$28,243,321 2.16%	\$8,219 0.00%	\$71,763,158 5.50%
Combined	\$1,304,600,361 100.00%	\$457,493,830 35.07%	\$85,277,315 6.54%	\$3,545,739 0.27%	\$546,316,884 41.88%
PG&E					
Direct		\$1,063,879,697 19.33%	\$505,071,620 9.18%	\$72,616,240 1.32%	\$1,641,567,557 29.83%
Subcontracting		\$441,551,821 8.02%	\$181,073,906 3.29%	\$52,846,804 0.96%	\$675,472,530 12.27%
Combined	\$5,503,744,259 100.00%	\$1,505,431,518 27.35%	\$686,145,527 12.47%	\$125,463,043 2.28%	\$2,317,040,088 42.10%
AT&T California					
Direct		\$384,926,283 16.04%	\$184,551,692 7.69%	\$133,058,080 5.55%	\$702,536,055 29.28%
Subcontracting		\$366,898,845 15.29%	\$126,804,707 5.28%	\$10,235,430 0.43%	\$503,938,982 21.00%
Combined	\$2,399,476,119 100.00%	\$751,825,128 31.33%	\$311,356,399 12.98%	\$143,293,510 5.97%	\$1,206,475,037 50.28%
AT&T Corp		400.040.050	\$00.000.707	••	4405.077.005
Direct		\$82,913,658 14.88%	\$22,963,737 4.12%	\$0 0.00%	\$105,877,395 19.00%
Subcontracting		\$33,118,414 5.94%	\$11,446,127 2.05%	\$923,909 0.17%	\$45,488,451 8.17%
Combined	\$557,105,340 100.00%	\$116,032,072 20.83%	\$34,409,864 6.18%	\$923,909 0.17%	\$151,365,846 27.17%
T-Mobile Direct		\$172,946,000	\$32,107,000	\$1,746,000	\$206,799,000
Subcontracting		10.47% 7,472,000	1.94% 1,790,000	0.11% \$0	12.51% 9,262,000
Combined	\$1,652,555,000	0.45% \$180,418,000	0.11% \$33,897,000	0.00% \$1,746,000	0.56% \$216,061,000
Combined	100.00%	10.92%	2.05%	0.11%	13.07%
SDG&E Direct		164,442,494	77,941,066	13,076,600	\$255,460,160
Subcontracting		16.28% 146,911,735	7.71% 38,553,729	1.29% 12,497,347	25.28% \$197,962,811
Combined	\$1,010,387,745	14.54% \$311,354,229	3.82% \$116,494,795	1.24% \$25,573,947	19.59% \$453,422,971
	100.00%	30.82%	11.53%	2.53%	44.88%
SoCal Gas Direct		239,992,731	89,788,065	13,741,658	343,522,453
Subcontracting		25.42% 52,403,278	9.51% 26,592,465	1.46% 5,994,038	36.38% 84,989,781
Combined	\$944,220,332	5.55% \$292,396,009	2.82% \$116,380,530	0.63% \$19,735,696	9.00% \$428,512,234
Verizon California	100.00%	30.97%	12.33%	2.09%	45.38%
Direct		\$40,310,311 17.10%	\$48,273,722 20.48%	\$59,400 0.03%	\$88,643,434 37.61%
Subcontracting		\$18,240,825 7.74%	\$927,346 0.39%	\$7,308,524	\$26,476,695 11.23%
Combined	\$235,691,344 100,00%	\$58,551,136 24.84%	\$49,201,068 20.88%	3.10% \$7,367,924 3.13%	\$115,120,128 48.84%
Verizon Wireless	100.0070	2-1.04 /0	20.00 /0	5.1570	70.04 /0
Direct		\$413,449,684 17.38%	\$66,170,260 2.78%	\$25,434 0.00%	\$479,645,378 20.16%
Subcontracting		\$60,365,101 2.54%	\$2,602,718 0.11%	\$0 0.00%	\$62,967,819 2.65%
Combined	\$2,379,034,477 100.00%	\$473,814,785 19.92%	\$68,772,978 2.89%	\$25,434 0.00%	\$542,613,197 22.81%
Metro PCS					
Direct		\$855,000 0.39%	\$1,392,000 0.64%	\$0 0.00%	\$2,247,000 1.04%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$216,622,000	\$855,000 0.39%	\$1,392,000 0.64%	\$0 0.00%	\$2,247,000 1.04%
Total	\$23,602,563,791	\$5,891,973,297	\$2,219,657,267	\$368,886,816	\$8,480,517,379

Table 1B
2012 WMDVBE Procurement Results for Large Utilities

	2012 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Mobility Direct		\$643,832,466	\$156,298,880	\$651,741	\$800,783,087
		19.65%	4.77%	0.02%	24.44%
Subcontracting		\$8,884,806 0.27%	\$3,662,626 0.11%	\$191,514 0.01%	\$12,738,946 0.39%
Combined	\$3,276,520,942 100.00%	\$652,717,272 19.92%	\$159,961,506 4.88%	\$843,255 0.03%	\$813,522,033 24.83%
Comcast		A40.004.050	********	40.007	<b>\$54.050.044</b>
Direct		\$18,661,050 7.39%	\$36,188,124 14.33%	\$9,637 0.00%	\$54,858,811 21.72%
Subcontracting		\$1,494,791	\$3,620	\$0	\$1,498,411
Combined	\$252,557,448	0.59% \$20,155,841	0.00% \$36,191,744	0.00% \$9,637	0.59% \$56,357,222
	100.00%	7.98%	14.33%	0.00%	22.31%
Edison Direct		\$645,699,440	\$362,012,477	\$15,813,066	\$1,023,524,983
		16.20%	9.08%	0.40%	25.68%
Subcontracting		\$179,619,982 4.51%	\$293,689,215 7.37%	\$25,039,359 0.63%	\$498,348,556 12.50%
Combined	\$3,986,137,761 100.00%	\$825,319,422 20.70%	\$655,701,692 16.45%	\$40,852,425 1.02%	\$1,521,873,539 38.18%
Sprint					
Direct		\$244,959,258 11,25%	\$136,323,285 6.26%	\$3,946,377	\$385,228,920 17,69%
Subcontracting		11.25% \$303,692,208	6.26% \$83,563,699	0.18% \$6,095,346	17.69% \$393,351,253
	£0.477.000.000	13.95%	3.84%	0.28%	18.07%
Combined	\$2,177,202,398 100.00%	\$548,651,466 25.20%	\$219,886,984 10.10%	\$10,041,723 0.46%	\$778,580,173 35.76%
PG&E		¢021 477 000	¢450 550 047	ØE0 400 041	₫1 444 4FF 100
Direct		\$931,477,098 17.63%	\$450,550,047 8.53%	\$59,128,344 1.12%	\$1,441,155,489 27.27%
Subcontracting		\$346,393,290	\$208,344,799	\$55,925,223	\$610,663,312
Combined	\$5,284,463,460	6.55% \$1,277,870,388	3.94% \$658,894,846	1.06% \$115,053,567	11.56% \$2,051,818,801
	100.00%	24.18%	12.47%	2.18%	38.83%
AT&T California Direct		\$354,234,700	\$152,072,946	\$107,213,953	\$613,521,599
		15.60%	6.70%	4.72%	27.02%
Subcontracting		\$280,342,589 12.35%	\$115,566,959 5.09%	\$6,042,863 0.27%	\$401,952,411 17.70%
Combined	\$2,270,387,244 100.00%	\$634,577,289 27.95%	\$267,639,905 11.79%	\$113,256,816 4.99%	\$1,015,474,010 44.73%
AT&T Corp					
Direct		\$75,193,461	\$18,650,954	\$946,566	\$94,790,981
Subcontracting		13.26% \$25,749,899	3.29% \$10,615,003	0.17% \$555,046	16.71% \$36,919,948
		4.54%	1.87%	0.10%	6.51%
Combined	\$567,164,289 100.00%	\$100,943,360 17.80%	\$29,265,957 5.16%	\$1,501,612 0.26%	\$131,710,929 23.22%
-Mobile		<b>\$00.004.000</b>	** ***	•	A75.055.000
Direct		\$66,081,000 5.70%	\$9,874,000 0.85%	\$0 0.00%	\$75,955,000 6.55%
Subcontracting		16,309,000	1,525,000	\$0	17,834,000
Combined	\$1,159,738,000	1.41% \$82,390,000	0.13% \$11,399,000	0.00% \$0	1.54% \$93,789,000
	100.00%	7.10%	0.98%	0.00%	8.09%
SDG&E Direct		\$148,601,888	\$83,410,948	\$36,540,926	\$268,553,762
Subcontracting		12.32% \$99,551,232	6.91% \$61,213,494	3.03% \$5,790,983	22.26% \$166,555,709
=	44 000 5	8.25%	5.07%	0.48%	13.81%
Combined	\$1,206,379,805 100.00%	\$248,153,120 20.57%	\$144,624,442 11.99%	\$42,331,909 3.51%	\$435,109,471 36.07%
SoCal Gas		\$166 7FF F00	¢07 000 254	¢12 227 064	\$266,002,700
Direct		\$166,755,508 20.06%	\$87,899,351 10.57%	\$12,337,861 1.48%	\$266,992,720 32.11%
Subcontracting		\$59,120,736	\$19,662,719	\$2,567,253	\$81,350,708
Combined	\$831,442,383	7.11% \$225,876,244	2.36% \$107,562,070	0.31% \$14,905,114	9.78% \$348,343,428
	100.00%	27.17%	12.94%	1.79%	41.90%
/erizon California Direct		\$34,340,233	\$56,957,753	\$65,997	\$91,363,983
		15.19%	25.19%	0.03%	40.41%
Subcontracting		\$15,870,446 7.02%	\$2,762,485 1.22%	\$4,057,703 1.79%	\$22,690,634 10.04%
Combined	\$226,110,458 100.00%	\$50,210,679 22.21%	\$59,720,238 26.41%	\$4,123,700 1.82%	\$114,054,617 50.44%
Verizon Wireless					
Direct		\$375,347,683 16.99%	\$54,557,510 2.47%	\$24,693 0.00%	\$429,929,886 19.46%
Subcontracting		\$101,573,111	\$6,663,391	\$121,375	\$108,357,877
Combined	\$2,208,878,022 100.00%	4.60% \$476,920,794 21.59%	0.30% \$61,220,901 2.77%	0.01% \$146,068 0.01%	4.91% \$538,287,763 24.37%
Tat-1					
Total	\$23,446,982,210 100.00%	\$5,143,785,875 21.94%	\$2,412,069,285 10.29%	\$343,065,826 1.46%	\$7,898,920,986 33.69%

2013 WMDVBE Procurement Results for Small Utilities											
	2013 Total Procurement	MBE	WBE	DVBE	Total WMDVBE						
AT&T Long Distance		Φ7 F20 12F	#2.027.000	<b>#</b> 0	¢10.247.70						
Direct		\$7,520,125 10.60%	\$2,827,600 3.99%	\$0 0.00%	\$10,347,725 14.59%						
Subcontracting		\$10,579,646	\$3,656,454	\$295,142	\$14,531,242						
0	Φ70 011 F2F	14.92%	5.16%	0.42%	20.49%						
Combined	\$70,911,535 100.00%	\$18,099,771 25.52%	\$6,484,054 9.14%	\$295,142 0.42%	\$24,878,967 35.08%						
AT&T Teleport Comm											
Direct		\$739,523 20.48%	\$410,139 11.36%	\$0 0.00%	\$1,149,662 31.83%						
Subcontracting		\$0	\$0	\$0	\$(						
Oblood	<b>#0.044.704</b>	0.00%	0.00%	0.00%	0.00%						
Combined	\$3,611,724 100.00%	\$739,523 20.48%	\$410,139 11.36%	\$0 0.00%	\$1,149,662 31.83%						
Citizens		<b>#0.704</b>	<b>#240 447</b>	Ф1 100 170	¢1 420 004						
Direct		\$8,704 0.04%	\$318,117 1.63%	\$1,103,173 5.67%	\$1,429,994 7.32%						
Subcontracting		\$75,159	\$0	\$0	\$75,159						
Combined	¢10 E20 207	0.38%	0.00%	0.00%	0.38%						
Combined	\$19,530,397 100.00%	\$83,863 0.43%	\$318,117 1.63%	\$1,103,173 5.65%	\$1,505,153 7.71%						
Lodi Gas & Storage		# <b>7</b> 0.000	A00E 450	**	<b>#</b> 204 :						
Direct		\$79,009 0.61%	\$305,458 2.36%	\$0 0.00%	\$384,466 2.98%						
Subcontracting		\$0	\$0	\$0	\$0						
Oambinad	¢12.010.000	0.00%	0.00%	0.00%	0.00%						
Combined	\$12,918,009 100.00%	\$79,009 0.61%	\$305,458 2.36%	\$0 0.00%	\$384,466 2.98%						
MCI / Verizon		** ***	*	****	*						
Direct		\$1,171,186 5.52%	\$173,381 0.82%	\$31,074 0.15%	\$1,375,641 6.49%						
Subcontracting		\$0	\$0	\$0	\$0						
Combined	\$21,198,330	0.00%	0.00%	0.00%	0.00%						
Combined	100.00%	\$1,171,186 5.52%	\$173,381 0.82%	\$31,074 0.15%	\$1,375,641 6.49%						
Pacific Power Direct		\$60,867	\$20,722	\$0	\$81,589						
Direct		0.35%	0.12%	0.00%	0.47%						
Subcontracting		\$0	\$0	\$0	\$0						
Combined	\$17,295,276	0.00% \$60,867	0.00% \$20,722	0.00% \$0	0.00% \$81,589						
Compilion	100.00%	0.35%	0.12%	0.00%	0.47%						
Century Link Direct		\$8,507,733	\$233,370	\$239,002	\$8,980,105						
Direct		7.03%	0.19%	0.20%	پهرون 7.42%						
Subcontracting		\$818,995	\$1,553,334	\$0	\$2,372,329						
Combined	\$121,043,979	0.68% \$9,326,728	1.28% \$1,786,704	0.00% \$239,002	1.96% \$11,352,434						
Combined	100.00%	7.71%	1.48%	0.20%	9.38%						
Cal Pacific Electric Direct		\$2,519,497	\$1,329,018	\$0	\$3,848,515						
Direct		14.96%	7.89%	0.00%	22.85%						
Subcontracting		\$306,813	\$0	\$0	\$306,813						
Combined	\$16,845,383	1.82% \$2,826,310	0.00% \$1,329,018	0.00% \$0	1.82% \$4,155,328						
Combined	100.00%	16.78%	7.89%	0.00%	24.67%						
Southwest Gas Direct		\$958,803	\$8,125,624	\$39,140	\$9,123,567						
Direct		7.25%	61.43%	0.30%	68.98%						
Subcontracting		\$0	\$0	\$0	\$0						
Combined	\$13,226,434	0.00% \$958,803	0.00% \$8,125,624	0.00% \$39,140	0.00% \$9,123,567						
Combined	100.00%	7.25%	61.43%	0.30%	68.98%						
SureWest		¢10 0/1	¢270.072	0.2	¢200.914						
Direct		\$10,841 0.06%	\$279,973 1.60%	\$0 0.00%	\$290,814 1.66%						
Subcontracting		\$0	\$0	\$0	\$0						
		0.00%	0.00%	0.00% \$0	0.00% \$290,814						
Combined	\$17 5/5 527										
Combined	\$17,545,537 100.00%	\$10,841 0.06%	\$279,973 1.60%	0.00%	1.66%						
Combined TelePacific Comm Direct											

Combined   \$75,777,163   \$0.00%   \$0.	0		¢0	<b>#</b> 0	<b>#</b> 0	Φ0
TransBay Cable Direct Subcontracting Direct Subcontracting Subcontracting Direct Subcontracting Subcontracting Direct Subcontracting Subcontracting Subcontracting Direct Direct Subcontracting Subcontracting Direct Subcontracting Subcontracting Combined S17,228,430 Subcontracting Subcontracting Subcontracting Combined S18,297,300 Subcontracting Subcontracting Subcontracting Combined S18,297,300 Subcontracting	Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
TransBay Cable	Combined	. , ,				
Direct		100.00%	0.35%	2.22%	0.00%	2.56%
Subcontracting	=		\$0	¢200 228	0.2	¢200 229
Combined   \$17,228,430   \$0.00%   \$0.03%   \$0.00%   \$12.00%   \$10.00%   \$12.00%   \$10.00%   \$12.00%   \$10.00%   \$1	Direct					
Combined   \$17,288,430   \$0.00%   \$12,1877   \$0.00%   \$12,25%   \$0.00%   \$10,00	Subcontracting					
Mild Goose Storage	Combined	\$17,228,430				
Subcontracting			0.00%		0.00%	1.25%
Subcontracting	Wild Goose Storage					
Subcontracting	Direct					
Combined   \$14,207,300   \$1,790,500   \$39,500   \$0   \$1,303,000   \$12,88%   \$	Subcontracting					
No Celifornia   Direct	_		6.63%	0.12%		6.76%
No Colifornia   Subcontracting	Combined					
Direct   Subcontracting   Some Seele, 84   Some Seele,	V 0 0 114					
Subcontracting			\$0	\$608 648	\$0	\$608 648
Combined   \$57,542,482   \$0.00%   \$0.			0.00%	1.10%	0.00%	1.10%
Combined   \$57,542,482   \$0   \$608,648   \$0   \$808,648   \$0   \$1.10%   \$1.100   \$1.10%   \$	Subcontracting					
Cal-Am Water	Combined		\$0	\$608,648	\$0	\$608,648
Direct   \$13,982,190   \$5,837,635   \$690,624   \$20,510,449   \$1,020   \$1,021,027   \$7,78%   \$0.92%   \$21,35%   \$1,021,027   \$7,896,611   \$9,302   \$1,819,940   \$2,43%   \$1,05%   \$0.01%   \$2,43%   \$2,000%   \$8,84%   \$0.01%   \$2,43%   \$2,000%   \$8,84%   \$0.01%   \$2,43%   \$2,000%   \$8,84%   \$0.01%   \$2,43%   \$2,000%   \$2,130,389   \$2,230,399   \$2,230   \$2,230,389   \$2,230,399   \$2,230   \$2,230,389   \$2,230,399   \$2,230,		100.00%	0.00%	1.10%	0.00%	1.10%
Subcontracting						
Subcontracting	Direct		. , ,			
Combined   \$75,006,098   \$15,003,217   \$6,627,246   \$699,926   \$22,330,389   \$29,77%   \$2,000   \$8,844   \$0.93%   \$29,77%   \$100,00%   \$20,00%   \$8,844   \$0.93%   \$18,290,652   \$13,75%   \$2,231,122   \$42,893   \$18,290,652   \$13,75%   \$2,231,122   \$42,893   \$18,290,652   \$13,451,20   \$3,104,144   \$10,00%   \$114,297,437   \$15,683,366   \$3,548,397   \$1,388,013   \$21,394,796   \$100,00%   \$14,40%   \$3,10%   \$1,21%   \$18,72%   \$100,00%   \$14,40%   \$3,10%   \$1,21%   \$18,72%   \$100,00%   \$14,40%   \$3,10%   \$1,21%   \$18,72%   \$1,388,019   \$0   \$30,093,620   \$17,88%   \$7,46%   \$0.00%   \$25,34%   \$35,289,397   \$1,388,019   \$0   \$30,093,620   \$1,788%   \$7,46%   \$0.00%   \$25,34%   \$35,289,296   \$3,230,238   \$3,230,239   \$3,249,240   \$3,249,240   \$3,249,240   \$3,249,249   \$	Subcontracting					
Cal Water Service Co   Direct   S15,716,637   S2,531,122   S42,893   S18,290,652   S14,749   S10,107,275   S1,345,120   S10,144   S14,297,437   S16,458,386   S3,548,397   S1,388,013   S2,1394,796   S100,00%   S114,297,437   S16,458,386   S3,548,397   S1,388,013   S21,394,796   S100,00%   S14,290,347   S1,228,347   S1,388,013   S21,394,796   S100,00%   S114,297,437   S16,458,386   S3,548,397   S1,388,013   S21,394,796   S100,00%   S25,34%   S21,235,421   S8,858,199   S0   S30,093,620   S20,629   S150,900   S24,230   S411,759   S1,235,421   S8,858,199   S0   S30,093,620   S23,44%   S21,472,050   S9,099,99   S24,230   S21,417,595   S1,486,848   S14,472,050   S9,099,99   S24,230   S20,505,379   S21,235,421   S8,858,199   S0   S20,505,379   S21,235,421   S8,858,199   S0   S20,505,379   S21,235,421   S8,858,199   S22,4230   S21,417,595   S10,900   S24,230   S21,505,379   S10,000   S20,505,379   S21,505,379   S10,000   S20,505,379   S21,505,379   S21,505,37	0	¢7Ε 000 000				
Direct	Combined					
Direct	Oal Water Carrier Oa					
Subcontracting			\$15,716,637	\$2,531,122	\$42,893	\$18,290,652
Combined   \$114,297,437   \$16,65%   \$0,89%   \$1,18%   \$2,72%   \$13,040,00%   \$114,40%   \$3,10%   \$1,388,013   \$21,394,796   \$18,72%   \$14,40%   \$3,10%   \$1,21%   \$18,72%   \$18,72%   \$14,40%   \$3,10%   \$1,21%   \$18,72%   \$14,40%   \$3,10%   \$1,21%   \$18,72%   \$14,40%   \$3,10%   \$1,21%   \$18,72%   \$14,40%   \$3,10%   \$1,21%   \$18,72%   \$1,28%	0.1					
Combined   \$114,297,437   \$16,458,386   \$3,548,397   \$1,388,013   \$21,394,796   \$100,00%   \$14,40%   \$3.10%   \$1.21%   \$18,72%   \$18,72%   \$1.21%   \$18,72%   \$1.21%   \$18,72%   \$1.21%   \$18,72%   \$1.21%   \$1	Subcontracting					
Colden State Water	Combined		\$16,458,386	\$3,548,397	\$1,388,013	\$21,394,796
Direct   \$21,235,421   \$8,858,199   \$0   \$30,036,520   \$30,0036,520   \$30,0036,520   \$30,0036,520   \$30,0006,520   \$30,0036,520   \$30,0006   \$24,230   \$411,759   \$236,629   \$150,900   \$24,230   \$411,759   \$0.20%   \$0.13%   \$0.02%   \$0.35%   \$0.00%   \$0.35%   \$0.00%   \$0.35%   \$0.00%   \$0.35%   \$0.00%   \$0.20%   \$0.25%   \$0.00%   \$0.		100.00%	14.40%	3.10%	1.21%	18.72%
Subcontracting						*** ***
Subcontracting	Direct					
Combined         \$118,744,338   \$21,472,050   \$9,009,099   \$24,230   \$30,505,379   \$25,69%             Park Water Co         S5,990,831   \$4,387,957   \$16,908   \$10,395,696   \$10,395,696   \$21,42%   \$15,69%   \$0.06%   \$37,16%   \$0.00%   \$0.0	Subcontracting		\$236,629	\$150,900	\$24,230	\$411,759
Park Water Co	Combined	\$118 744 338				
Direct         \$5,990,831         \$4,387,957         \$16,908         \$10,395,696           Subcontracting         \$0         <	Combined					
Direct         \$5,990,831         \$4,387,957         \$16,908         \$10,395,696           Subcontracting         \$0         <	Park Water Co					
Subcontracting         \$0         \$0         \$0         \$0           Combined         \$27,973,968 100.00%         \$5,990,831 21.42%         \$4,387,957 15,6908 10,00%         \$10,909 395,696 100.00%           San Gabriel Water Co Direct         \$3,903,921 911%         \$1,287,236 \$233,093 \$5,424,250         \$242,4250           Subcontracting         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0         \$2,068 \$0         \$0.00% \$0						
Combined         \$27,973,968   \$5,990,831   \$4,387,957   \$16,908   \$10,395,696   \$100.00%   \$21.42%   \$15.69%   \$0.06%   \$37.16%           San Gabriel Water Co Direct         \$3,903,921   \$1,287,236   \$233,093   \$5,424,250   \$9.11%   \$3.00%   \$0.54%   \$12.66%   \$230,093   \$5,424,250   \$0.00%	Subcontracting					
San Gabriel Water Co	_		0.00%	0.00%	0.00%	0.00%
San Gabriel Water Co         \$3,903,921         \$1,287,236         \$233,093         \$5,424,250           Subcontracting         \$0         \$2,068         \$0         \$2,068           Combined         \$42,847,939         \$3,903,921         \$1,289,304         \$233,093         \$5,426,318           Combined         \$42,847,939         \$3,903,921         \$1,289,304         \$233,093         \$5,426,318           Jose Water Co         \$12,492,891         \$1,080,562         \$712,447         \$14,285,900           Direct         \$12,492,891         \$1,080,562         \$712,447         \$14,285,900           \$13,52%         \$1,17%         \$0,77%         \$15,46%           Subcontracting         \$1,760,965         \$1,373,445         \$725,285         \$3,859,695           \$1,91%         \$1,49%         \$0,78%         \$4,18%           Combined         \$92,429,416         \$14,253,856         \$2,454,007         \$1,437,732         \$18,145,595           \$100.00%         \$2,178,084         \$899,236         \$0         \$3,077,320           \$22,77%         \$9,40%         \$0.00%         \$2,18%           \$20,00%         \$0.00%         \$0.00%         \$0.00%         \$3,077,320           \$100.00%	Combined					
Subcontracting		. 55.00 /0	212.70	.5.50 %	3.3070	57.1070
Subcontracting         9.11%         3.00%         0.54%         12.66%           Subcontracting         \$0         \$2,068         \$0         \$2,068           Combined         \$42,847,939         \$3,903,921         \$1,289,304         \$233,093         \$5,426,318           100.00%         9.11%         3.01%         0.54%         12.66%           San Jose Water Co         Direct         \$12,492,891         \$1,080,562         \$712,447         \$14,285,900           Subcontracting         \$1,760,965         \$1,373,445         \$725,285         \$3,859,695           1.91%         1.49%         0.78%         4.18%           Combined         \$92,429,416         \$14,253,856         \$2,454,007         \$1,437,732         \$18,145,595           100.00%         15.42%         2.66%         1.54%         19.63%           Suburban Water           Direct         \$2,178,084         \$899,236         \$0         \$3,077,320           22.77%         9.40%         0.00%         32.18%           Subcontracting         \$0         \$0         \$0         \$0           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$0         \$0			\$3.903 921	\$1.287.236	\$233.093	\$5.424 250
Combined         \$42,847,939   \$3,903,921   \$1,289,304   \$233,093   \$5,426,318   100.00%   9.11%   3.01%   0.54%   12.66%           San Jose Water Co         Direct         \$12,492,891   \$1,080,562   \$712,447   \$14,285,900   13.52%   1.17%   0.77%   15.46%   15.46%   1.49%   0.78%   4.18%   1.49%   0.78%   4.18%   1.49%   0.78%   4.18%   1.49%   0.78%   4.18%   1.49%   0.78%   4.18%   1.49%   0.78%   1.54%   1.49%   0.78%   1.54%   1.63%   1.54%			9.11%	3.00%	0.54%	12.66%
Combined         \$42,847,939 100.00%         \$3,903,921 9.11%         \$1,289,304 3.01%         \$233,093 9.5426,318 12.66%           San Jose Water Co         \$12,492,891 \$1,080,562 \$712,447 \$14,285,900 13.52% 1.17% 0.77% 15.46%           Subcontracting         \$1,760,965 \$1,373,445 \$725,285 \$3,859,695 1.91% 1.49% 0.78% 4.18%           Combined         \$92,429,416 \$14,253,856 \$2,454,007 \$1,437,732 \$18,145,595 100.00% 15.42% 2.66% 1.54% 19.63%           Suburban Water         \$2,178,084 \$899,236 \$0 \$0 \$3,077,320 \$22.77% 9.40% 0.00% 32.18%           Subcontracting         \$0 \$0 \$0 \$0           Subcontracting         \$0,00% 0.0	Subcontracting					
San Jose Water Co	Combined	\$42,847,939				
Direct         \$12,492,891         \$1,080,562         \$712,447         \$14,285,900           Subcontracting         \$1,760,965         \$1,373,445         \$725,285         \$3,859,695           Combined         \$92,429,416         \$14,253,856         \$2,454,007         \$1,437,732         \$18,145,595           100.00%         \$15,42%         2.66%         \$1.54%         \$19.63%           Suburban Water           Direct         \$2,178,084         \$899,236         \$0         \$3,077,320           \$22.77%         9.40%         0.00%         32.18%           Subcontracting         \$0         \$0         \$0           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$3,077,320           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$3,077,320           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$3,077,320           Total         \$960,735,267         \$114,673,521         \$50,013,220         \$5,508,728         \$170,195,468		100.00%	9.11%	3.01%	0.54%	12.66%
Subcontracting         13.52%         1.17%         0.77%         15.46%           Subcontracting         \$1,760,965         \$1,373,445         \$725,285         \$3,859,695           1.91%         1.49%         0.78%         4.18%           Combined         \$92,429,416         \$14,253,856         \$2,454,007         \$1,437,732         \$18,145,595           100.00%         15.42%         2.66%         1.54%         19.63%           Suburban Water         \$2,178,084         \$899,236         \$0         \$3,077,320           22.77%         9.40%         0.00%         32.18%           Subcontracting         \$0         \$0         \$0           \$0         \$0.00%         0.00%         0.00%         0.00%           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$3,077,320           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$3,077,320           100.00%         22.77%         9.40%         0.00%         \$3,077,320           100.00%         \$5,508,728         \$170,195,468	San Jose Water Co					
Subcontracting         \$1,760,965         \$1,373,445         \$725,285         \$3,859,695           Combined         \$92,429,416         \$14,253,856         \$2,454,007         \$1,437,732         \$18,145,595           100.00%         \$15,42%         2.66%         1.54%         19.63%           Suburban Water         \$2,178,084         \$899,236         \$0         \$3,077,320           22.77%         9.40%         0.00%         32.18%           Subcontracting         \$0         \$0         \$0           \$0         \$0         \$0         \$0           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$0,00%           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$3,077,320           100.00%         22.77%         9.40%         0.00%         3,077,320           100.00%         22.77%         9.40%         0.00%         32.18%           Total         \$960,735,267         \$114,673,521         \$50,013,220         \$5,508,728         \$170,195,468	Direct					
Combined         \$92,429,416 100.00%         \$14,253,856 15.42%         \$2,454,007 2.66%         \$1,437,732 1.54%         \$18,145,595 19.63%           Suburban Water         \$2,178,084 22.77%         \$899,236 9.40%         \$0 0.00%         \$3,077,320 32.18%           Subcontracting         \$0 0.00%         \$0 0	Subcontracting					
Suburban Water         Direct         \$2,178,084         \$899,236         \$0         \$3,077,320           Subcontracting         \$2,277%         9.40%         0.00%         32.18%           Subcontracting         \$0         \$0         \$0         \$0           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$0         0.00%         0.00%         0.00%         0.00%         32.18%         \$0         \$3,077,320         \$100,00%         22.77%         9.40%         0.00%         32.18%         \$170,195,468         <	Combined	¢02.420.416				
Direct         \$2,178,084         \$899,236         \$0         \$3,077,320           22.77%         9.40%         0.00%         32.18%           Subcontracting         \$0         \$0         \$0         \$0           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$3,077,320           100.00%         22.77%         9.40%         0.00%         32.18%           Total         \$960,735,267         \$114,673,521         \$50,013,220         \$5,508,728         \$170,195,468	Combined					
Direct         \$2,178,084         \$899,236         \$0         \$3,077,320           22.77%         9.40%         0.00%         32.18%           Subcontracting         \$0         \$0         \$0         \$0           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$3,077,320           100.00%         22.77%         9.40%         0.00%         32.18%           Total         \$960,735,267         \$114,673,521         \$50,013,220         \$5,508,728         \$170,195,468	Suburban Water					
Subcontracting         \$0         \$0         \$0         \$0           Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$3,077,320           100.00%         22.77%         9.40%         0.00%         32.18%           Total         \$960,735,267         \$114,673,521         \$50,013,220         \$5,508,728         \$170,195,468						
Combined         \$9,564,092         \$2,178,084         \$899,236         \$0         \$3,077,320           100.00%         22.77%         9.40%         0.00%         32.18%           Total         \$960,735,267         \$114,673,521         \$50,013,220         \$5,508,728         \$170,195,468	Subcontracting					
100.00%         22.77%         9.40%         0.00%         32.18%           Total         \$960,735,267         \$114,673,521         \$50,013,220         \$5,508,728         \$170,195,468	_		0.00%	0.00%	0.00%	0.00%
Total \$960,735,267 \$114,673,521 \$50,013,220 \$5,508,728 \$170,195,468	Combined					
100.00% 11.94% 5.21% 0.57% 17.72%	Total					
		100.00%	11.94%	5.21%	0.57%	17.72%

	2012 WMDVBE F				Total Manage / Total
	2012 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Long Distance Direct		\$7,134,979	\$3.761.791	\$0	\$10,896,770
Direct		8.67%	4.57%	0.00%	13.24%
Subcontracting		\$8,185,125	\$3,374,193	\$176,433	\$11,735,751
Combined	\$82,301,562	9.95% \$15,320,104	4.10% \$7,135,984	0.21% \$176,433	14.26% \$22,632,521
3023	100.00%	18.61%	8.67%	0.21%	27.50%
Citizens Direct		\$97,472	\$166,055	\$1,284,660	\$1,548,187
		0.50%	0.85%	0.00%	7.91%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$19,575,411 100.00%	\$97,472 0.50%	\$166,055 0.85%	\$1,284,660 6.56%	\$1,548,187 7.91%
Lodi Gas & Storage	100.00%	0.30%	0.05%	0.30%	7.91%
Direct		\$221,353	\$480,133	\$7,120	\$708,606
Subcontracting		1.34% \$0	2.91% \$0	0.04% \$0	4.29% \$0
Cubcontracting		0.00%	0.00%	0.00%	0.00%
Combined	\$16,512,610	\$221,353	\$480,133	\$7,120	\$708,606
	100.00%	1.34%	2.91%	0.04%	4.29%
MCI / Verizon Direct		\$1,095,314	\$524,112	\$183,788	\$1,803,214
Subcontracting		4.31% \$0	2.06% \$0	0.72% \$0	7.10% \$0
Cubcontracting		0.00%	0.00%	0.00%	0.00%
Combined	\$25,388,530 100.00%	\$1,095,314 4.31%	\$524,112 2.06%	\$183,788 0.72%	\$1,803,214 7.10%
D. 16. D.	100.00%	4.31%	2.00%	0.72%	7.10%
Pacific Power Direct		\$269,930	\$10,915	\$0	\$280,845
Subcontracting		7.71% \$0	0.31% \$0	0.00% \$0	8.03% \$0
Subcontracting		0.00%	0.00%	0.00%	0.00%
Combined	\$3,499,338 100.00%	\$269,930 7.71%	\$10,915 0.31%	\$0 0.00%	\$280,845 8.03%
Qwest / Century Link					
Direct		\$383,253 1.30%	\$775,492 2.63%	\$0 0.00%	\$1,158,745 3.92%
Subcontracting		\$139,138	\$165,518	\$64	\$304,720
O. m. b. b. m. at	400 540 507	0.47%	0.56%	0.00%	1.03%
Combined	\$29,540,567 100.00%	\$522,391 1.77%	\$941,010 3.19%	\$64 0.00%	\$1,463,465 4.95%
Cal Pacific Electric		40.000.707	<b>*</b> 140440	40	<b>***</b> 407.450
Direct		\$2,308,707 15.33%	\$1,118,443 7.43%	\$0 0.00%	\$3,427,150 22.76%
Subcontracting		\$135,464	\$0	\$0	\$135,464
Combined	\$15,058,026	0.90% \$2,444,171	0.00% \$1,118,443	0.00%	0.90% \$3,562,614
Combined	100.00%	16.23%	7.43%	\$0 0.00%	23.66%
Southwest Gas		<b>*</b> 4 000 540	<b>\$0.704.000</b>	40	440.054.007
Direct		\$1,920,549 11.42%	\$8,731,388 51.90%	\$0 0.00%	\$10,651,937 63.31%
Subcontracting		\$0	\$0	\$0	\$0
Combined	\$16,823,866	0.00% \$1,920,549	0.00% \$8,731,388	0.00% \$0	0.00% \$10,651,937
Combined	100.00%	11.42%	51.90%	0.00%	63.31%
SureWest		<b>\$630.000</b>	¢1 444 070	<b>60</b>	¢0.000.070
Direct		\$638,202 2.84%	\$1,444,070 6.42%	\$0 0.00%	\$2,082,272 9.26%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$22,492,258 100.00%	\$638,202 2.84%	\$1,444,070 6.42%	\$0	\$2,082,272 9.26%
TalaBasida Ossan	100.00%	2.04 //	0.42 /0	0.00%	9.20 /6
TelePacific Comm Direct		\$598,088	\$1,366,121	\$596	\$1,964,805
Subcontracting		0.59% \$19,638	1.34% \$818	0.00% \$0	1.93% \$20,456
_		0.02%	0.00%	0.00%	0.02%
Combined	\$101,887,201 100.00%	\$617,726 0.61%	\$1,366,939 1.34%	\$596 0.00%	\$1,985,261 1.95%
TransBay Cable					
Direct		\$0	\$175,302	\$0	\$175,302
		0.00%	1.68%	0.00%	1.68%
Direct					

Subcontracting		\$0	\$2,458	\$0	\$2,458
Subcontracting		0.00%	0.02%	0.00%	0.02%
Combined	\$10,406,522 100.00%	\$0 0.00%	\$177,760 1.71%	\$0 0.00%	\$177,760 1.71%
TW Telecom					
Direct		\$3,115,445	\$503,873	\$25,788	\$3,645,106
Subcontracting		8.76% \$0	1.42% \$0	0.07% \$0	10.25% \$0
_		0.00%	0.00%	0.00%	0.00%
Combined	\$35,544,695 100.00%	\$3,115,445 8.76%	\$503,873 1.42%	\$25,788 0.07%	\$3,645,106 10.25%
Wild Goose Storage					
Direct		\$1,569,500 3.58%	\$75,000 0.17%	\$0 0.00%	\$1,644,500 3.75%
Subcontracting		\$1,969,500	\$35,000	\$0	\$2,004,500
Combined	\$43,853,986	4.49% \$3,539,000	0.08% \$110,000	0.00% \$0	4.57% \$3,649,000
Combiniou	100.00%	8.07%	0.25%	0.00%	8.32%
XO California					
Direct		\$21,938 0.03%	\$535,248 0.80%	\$0 0.00%	\$557,186 0.83%
Subcontracting		\$0	\$0	\$0	\$0
Combined	\$67.066.060	0.00% \$21,938	0.00% \$535.248	0.00%	0.00% \$557.186
Compined	\$67,066,060 100.00%	\$21,938 0.03%	\$535,248 0.80%	\$0 0.00%	\$557,186 0.83%
Cal-Am Water		<b>#10 F00 F54</b>	<b>#C 004 005</b>	<b>#400.04</b> F	M17 101 071
Direct		\$10,536,554 14.35%	\$6,084,605 8.29%	\$482,915 0.66%	\$17,104,074 23.30%
Subcontracting		\$0	\$0	\$0	\$0
Combined	\$73,407,776	0.00% \$10,536,554	0.00% \$6,084,605	0.00% \$482.915	0.00% \$17,104,074
3333	100.00%	14.35%	8.29%	0.66%	23.30%
Cal Water Service Co		Φ0 E74 704	¢1 001 070	ф72 220	¢10.44C.921
Direct		\$8,571,731 6.14%	\$1,801,870 1.29%	\$73,230 0.05%	\$10,446,831 7.49%
Subcontracting		\$365,208	\$469,597	\$0	\$834,805
Combined	\$139,501,572	0.26% \$8,936,939	0.34% \$2,271,467	0.00% \$73,230	0.60% \$11,281,636
	100.00%	6.41%	1.63%	0.05%	8.09%
Golden State Water Direct		\$6,190,448	\$4,892,874	\$0	\$11,083,322
		7.24%	5.72%	0.00%	12.96%
Subcontracting		\$303,428 0.35%	\$39,024 0.05%	\$0 0.00%	\$342,452 0.40%
Combined	\$85,542,648 100.00%	\$6,493,876 7.59%	\$4,931,898 5.77%	\$0 0.00%	\$11,425,774 13.36%
Park Water Co					
Direct		\$2,959,295	\$3,832,855	\$0	\$6,792,150
Subcontracting		11.73% \$0	15.20% \$0	0.00% \$0	26.93% \$0
Cabconadanig		0.00%	0.00%	0.00%	0.00%
Combined	\$25,221,069 100.00%	\$2,959,295 11.73%	\$3,832,855 15.20%	\$0 0.00%	\$6,792,150 26.93%
San Gabriel Water Co					
Direct		\$2,534,457	\$751,652	\$231,280	\$3,517,389
Subcontracting		8.31% \$0	2.47% \$0	0.76% \$0	11.54% \$0
_		0.00%	0.00%	0.00%	0.00%
Combined	\$30,489,937 100.00%	\$2,534,457 8.31%	\$751,652 2.47%	\$231,280 0.76%	\$3,517,389 11.54%
San Jose Water Co					
Direct		\$13,475,837 13.99%	\$1,183,872 1.23%	\$324,043 0.34%	\$14,983,752 15.56%
Subcontracting		\$1,471,610	\$1,036,772	\$15,243	\$2,523,625
Combined	\$96,313,252	1.53% \$14,947,447	1.08% \$2,220,644	0.02% \$339,286	2.62% \$17,507,377
Cuburban Mata-	100.00%	15.52%	2.31%	0.35%	18.18%
Suburban Water Direct		\$4,359,534	\$2,829,388	\$0	\$7,188,922
Subcontracting		19.93% \$0	12.94% \$0	0.00% \$0	32.87% \$0
Combined	\$21,872,719	0.00% \$4,359,534	0.00% \$2,829,388	0.00% \$0	0.00% \$7,188,922
Combined	100.00%	19.93%	12.94%	0.00%	32.87%
Total	\$962,299,605	\$80,591,697	\$46,168,439	\$2,805,160	\$129,565,296

## Table 3

2013 & 2012 Summary of Large, Small, and Combined
Utility MBE/WBE/DVBE and Total WMDVBE Procurement
(In Dollars and as a Percentage of Total Corporate Procurement)

	Total Procurement	MBE	WBE	DVBE	Total WMDVBE
2013					
Total					
Large Utilities	\$23,602,563,791	\$5,891,973,297	\$2,219,657,267	\$368,886,816	\$8,480,517,381
	100.00%	24.96%	9.40%	1.56%	35.93%
Total					
Small Utilities	\$960,735,267	\$114,673,521	\$50,013,220	\$5,508,728	\$170,195,468
	100.00%	11.94%	5.21%	0.57%	17.72%
Total					
Combined	\$24,563,299,058	\$6,006,646,818	\$2,269,670,487	\$374,395,544	\$8,650,712,849
	100.00%	24.45%	9.24%	1.52%	35.22%
2012					
Total					
Large Utilities	\$23,446,982,210	\$5,143,785,875	\$2,412,069,285	\$343,065,826	\$7,898,920,986
J	100.00%	21.94%	10.29%	1.46%	33.69%
Total					
Small Utilities	\$962,299,605	\$80,591,697	\$46,168,439	\$2,805,160	\$129,565,296
	100.00%	8.37%	4.80%	0.29%	13.46%
Total					
Combined	\$24,409,281,815 100.00%	\$5,224,377,572 21.40%	\$2,458,237,724 10.07%	\$345,870,986 1.42%	\$8,028,486,282 32.89%

Table 4a 2013 Summary of Large Utility Ethnic Procurement (in Dollars and as a Percentage of Total MBE Procurement)

	AT&T Mobility	Comcast	Edison	Sprint	PG&E	AT&T California	AT&T Corp	T-Mobile	SDG&E	SoCalGas	Verizon	Verizon Wrlss
Black												
direct	\$128,480,473	\$1,295,151	\$108,305,396	\$151,735,242	\$392,760,197	\$27,140,581	\$33,595,476	\$4,610,000	\$19,446,710	\$22,695,993	\$9,993,519	\$812,821
	15.55%	5.44%	12.12%	33.17%	7.14%	3.61%	28.95%	5.60%	6.25%	7.76%	17.07%	0.17%
sub	\$2,559,169	\$0	\$34,690,615	\$12,998,929	\$40,425,750	\$80,092,163	\$7,229,582	\$0	\$17,349,386	\$17,048,526	\$3,893,156	\$3,520,490
	0.31%	0.00%	3.88%	2.84%	0.73%	10.65%	6.23%	0.00%	5.57%	5.83%	6.65%	0.74%
combined	\$131,039,642	\$1,295,151	\$142,996,011	\$164,734,171	\$433,185,947	\$107,232,744	\$40,825,058	\$4,610,000	\$36,796,096	\$39,744,519	\$13,886,675	\$4,333,311
	15.86%	5.44%	16.00%	36.01%	7.87%	14.26%	35.18%	5.60%	11.82%	13.59%	23.72%	0.91%
Hispanic												
direct	\$642,141,571	\$3,840,682	\$288,377,870	\$132,809,982	\$289,404,575	\$281,061,946	\$23,051,504	\$2,320,000	\$99,380,506	\$171,678,071	\$20,838,065	\$704,316
	77.70%	16.14%	32.27%	29.03%	5.26%	37.38%	19.87%	2.82%	31.92%	58.71%	35.59%	0.15%
sub	\$5,267,611	\$644,969	\$222,900,640	\$7,465,714	\$264,587,148	\$164,855,998	\$14,880,857	\$7,475,000	\$98,357,321	\$29,436,253	\$4,167,335	\$2,411,166
	0.64%	2.71%	24.95%	1.63%	4.81%	21.93%	12.82%	9.07%	31.59%	10.07%	7.12%	0.51%
combined	\$647,409,182	\$4,485,651	\$511,278,510	\$140,275,696	\$553,991,723	\$445,917,944	\$37,932,361	\$9,795,000	\$197,737,827	\$201,114,324	\$25,005,399	\$3,115,482
	78.33%	18.85%	57.22%	30.66%	10.07%	59.31%	32.69%	11.89%	63.51%	68.78%	42.71%	0.66%
Asian-Pacific												
direct	\$43,835,594	\$16,672,637	\$123,095,026	\$129,436,987	\$248,281,468	\$76,078,787	\$25,664,173	\$57,782,000	\$24,758,429	\$38,400,193	\$9,478,728	\$411,932,547
	5.30%	70.07%	13.78%	28.29%	4.51%	10.12%	22.12%	70.13%	7.95%	13.13%	16.19%	86.94%
sub	\$5,267,611	\$1,340,563	\$62,715,932	\$23,012,368	\$87,279,030	\$62,901,290	\$5,677,835	\$8,834,000	28,233,152	\$4,843,332	\$2,318,368	\$52,718,019
	0.64%	5.63%	7.02%	5.03%	1.59%	8.37%	4.89%	10.72%	9.07%	1.66%	3.96%	11.13%
combined	\$45,845,467	\$18,013,200	\$185,810,958	\$152,449,355	\$335,560,498	\$138,980,077	\$31,342,007	\$66,616,000	\$52,991,581	\$43,243,525	\$11,797,096	\$464,650,566
	5.55%	75.70%	20.79%	33.32%	6.10%	18.49%	27.01%	80.85%	17.02%	14.79%	20.15%	98.07%
Native American												
direct	\$281,475	\$0	\$46,413,732	\$0	\$133,433,458	\$524,163	\$602,506	\$20,000	\$20,577,057	\$6,034,891	\$0	\$0
unoot	0.03%	0.00%	5.19%	0.00%	2.42%	0.07%	0.52%	0.02%	6.61%	2.06%	0.00%	0.00%
sub	\$822,319	\$0	\$2,818,514	\$34,608	\$49,259,892	\$25,735,427	\$2,323,029	\$0	\$1,617,221	\$1,070,620	\$7,861,966	\$1,715,426
	0.10%	0.00%	0.32%	0.01%	0.90%	3.42%	2.00%	0.00%	0.52%	0.37%	13.43%	0.36%
combined	\$1,103,795	\$0	\$49,232,246	\$34,608	\$182,693,350	\$26,259,590	\$2,925,534	\$20,000	\$22,194,278	\$7,105,511	\$7,861,966	\$1,715,426
	0.13%	0.00%	5.51%	0.01%	3.32%	3.49%	2.52%	0.02%	7.13%	2.43%	13.43%	0.36%
		%										
Other												
direct	\$4,696	\$0	\$649,543	\$0	\$0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
_	0.00%	0.00%	0.07%	0.00%	0.00%	0.02%	0.00%	1.64%	0.09%	0.40%	0.00%	0.00%
sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
	0.13%	0.00%	0.40%	0.00%	0.00%	4.43%	2.59%	0.00%	0.44%	0.00%	0.00%	0.00%
combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
	0.13%	0.00%	0.47%	0.00%	0.00%	4.45%	2.59%	1.64%	0.52%	0.41%	0.00%	0.00%
Ethnically												
Unspecified	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Minority												
Subcontractors												
Total												
MBE Procurement	\$826,467,256	\$23,794,002	\$893,540,334	\$457,493,830	\$1,505,431,518	\$751,825,128	\$116,032,072	\$82,390,000	\$311,354,229	\$292,396,010	\$58,551,136	\$473,814,785
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Table 4b 2012 Summary of Large Utility Ethnic Procurement (in Dollars and as a Percentage of Total MBE Procurement)

	AT&T Mobility	Comcast	Edison	Sprint	PG&E	AT&T California	AT&T Corp	T-Mobile	SDG&E	SoCalGas	Verizon	Verizon Wrlss
Black												
direct	\$113,650,488	\$766,018	\$165,534,425	\$87,567,941	\$330,053,897	\$30,026,941	\$34,008,708	\$4,610,000	\$24,055,718	\$30,596,185	\$8,902,910	\$7,020,399
	17.41%	3.80%	20.06%	15.96%	25.83%	4.73%	33.69%	5.60%	9.69%	13.55%	17.73%	1.47%
sub	\$2,494,823	\$7,027	\$18,080,175	\$85,358,612	\$25,729,975	\$78,719,243	\$7,230,484	\$0	\$22,497,260	\$23,011,684	\$2,858,108	\$6,839,450
	0.38%	0.03%	2.19%	15.56%	2.01%	12.40%	7.16%	0.00%	9.07%	10.19%	5.69%	1.43%
combined	\$116,145,311	\$773,045	\$183,614,600	\$172,926,553	\$355,783,872	\$108,746,184	\$41,239,192	\$4,610,000	\$46,552,978	\$53,607,869	\$11,761,018	\$13,859,849
	17.79%	3.84%	22.25%	31.52%	27.84%	17.14%	40.85%	5.60%	18.76%	23.73%	23.42%	2.91%
Hispanic												
direct	\$494,231,318	\$3,368,373	\$246,372,104	\$68,543,805	\$256,839,562	\$261,403,314	\$19,548,237	\$2,320,000	\$79,204,673	\$96,913,048	\$19,394,276	\$3,546,704
	75.72%	16.71%	29.85%	12.49%	20.10%	41.19%	19.37%	2.82%	31.92%	42.91%	38.63%	0.74%
sub	\$3,603,307	\$444,364	\$113,402,106	\$88,173,606	\$203,809,728	\$113,695,259	\$10,443,084	\$7,475,000	\$43,350,305	\$28,685,729	\$2,170,954	\$2,139,953
	0.55%	2.20%	13.74%	16.07%	15.95%	17.92%	10.35%	9.07%	17.47%	12.70%	4.32%	0.45%
combined	\$497,834,625	\$3,812,737	\$359,774,210	\$156,717,411	\$460,649,290	\$375,098,573	\$29,991,321	\$9,795,000	\$122,554,978	\$125,598,777	\$21,565,230	\$5,686,657
	76.27%	18.92%	43.59%	28.56%	36.05%	59.11%	29.71%	11.89%	49.39%	55.61%	42.95%	1.19%
Asian-Pacific												
direct	\$35,655,233	\$14,513,018	\$197,381,442	\$42,301,980	\$206,814,674	\$60,628,997	\$20,950,544	\$57,782,000	\$24,796,448	\$33,621,137	\$6,043,047	\$364,780,578
4551	5.46%	72.00%	23.92%	7.71%	16.18%	9.55%	20.75%	70.13%	9.99%	14.88%	12.04%	76.49%
sub	\$2,443,036	\$1,043,400	\$43,461,937	\$125,566,221	\$83,032,477	\$77,085,198	\$7,080,394	\$8,834,000	23,090,856	\$4,658,129	\$4,004,657	\$92,054,677
	0.37%	5.18%	5.27%	22.89%	6.50%	12.15%	7.01%	10.72%	9.31%	2.06%	7.98%	19.30%
combined	\$38,098,269	\$15,556,418	\$240,843,379	\$167,868,201	\$289,847,151	\$137,714,195	\$28,030,938	\$66,616,000	\$47,887,304	\$38,279,266	\$10,047,704	\$456,835,255
	5.84%	77.18%	29.18%	30.60%	22.68%	21.70%	27.77%	80.85%	19.30%	16.95%	20.01%	95.79%
Native American												
direct	\$290,665	\$0	\$35,582,387	\$70,554	\$137,768,965	\$1,646,312	\$685,971	\$20,000	\$19,527,033	\$4,858,246	\$0	\$0
unoot	0.04%	0.00%	4.31%	0.01%	10.78%	0.26%	0.68%	0.02%	7.87%	2.15%	0.00%	0.00%
sub	\$343,640	\$0	\$2,738,606	\$4,593,769	\$33,821,111	\$10,842,888	\$995,936	\$0	\$7,759,438	\$2,765,194	\$6,836,726	\$539,031
	0.05%	0.00%	0.33%	0.84%	2.65%	1.71%	0.99%	0.00%	3.13%	1.22%	13.62%	0.11%
combined	\$634,305	\$0	\$38,320,993	\$4,664,323	\$171,590,076	\$12,489,200	\$1,681,907	\$20,000	\$27,286,471	\$7,623,440	\$6,836,726	\$539,031
	0.10%	0.00%	4.64%	0.85%	13.43%	1.97%	1.67%	0.02%	11.00%	3.38%	13.62%	0.11%
Other												
direct	\$4,761	\$13,641	\$829,083	\$46,474,979	\$0	\$529,136	\$0	\$1,349,000	\$1,018,015	\$766,891	\$0	\$0
ullect	0.00%	0.07%	0.10%	8.47%	0.00%	0.08%	0.00%	1.64%	0.41%	0.34%	0.00%	0.00%
sub	\$0	\$0	\$1,937,158	\$0	\$0	\$0	\$0	\$0	\$2,853,373	\$0	\$0	\$0
Oub	0.00%	0.00%	0.23%	0.00%	0.00%	0.00%	0.00%	0.00%	1.15%	0.00%	0.00%	0.00%
combined	\$4,761	\$13,641	\$2,766,241	\$46,474,979	\$0	\$529,136	\$0	\$1,349,000	\$3,871,388	\$766,891	\$0	\$0
5555	0.00%	0.07%	0.34%	8.47%	0.00%	0.08%	0.00%	1.64%	1.56%	0.34%	0.00%	0.00%
Ethnically												
Unspecified	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Minority	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A
Subcontractors												
									1			
Total						<u> </u>	<u> </u>					
MBE Procurement	\$652,717,271	\$20,155,841	\$825,319,423	\$548,651,467	\$1,277,870,389	\$634,577,288	\$100,943,358	\$82,390,000	\$248,153,119	\$225,876,243	\$50,210,678	\$476,920,792
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	. 55.5676	.00.0070	.55.5676	.00.0070	. 55.5670			.00.0070	.00.0070		.00.0070	.00.0070

Table 5a
2013 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T Mobility	Comcast	Edison	Sprint	PG&E	AT&T California	AT&T Corp	T-Mobile	SDG&E	SoCalGas	Verizon	Verizon Wrlss
Black												
direct	\$128,480,473	\$1,295,151	\$108,305,396	\$151,735,242	\$392,760,197	\$27,140,581	\$33,595,476	\$4,610,000	\$19,446,710	\$22,695,993	\$9,993,519	\$812,821
	3.57%	0.45%	3.09%	11.63%	7.14%	1.13%	6.03%	0.28%	1.92%	2.40%	4.24%	0.03%
sub	\$2,559,169	\$0	\$34,690,615	\$12,998,929	\$40,425,750	\$80,092,163	\$7,229,582	\$0	\$17,349,386	\$17,048,526	\$3,893,156	\$3,520,490
	0.07%	0.00%	0.99%	1.00%	0.73%	3.34%	1.30%	0.00%	1.72%	1.81%	1.65%	0.15%
combined	\$131,039,642	\$1,295,151	\$142,996,011	\$164,734,171	\$433,185,947	\$107,232,744	\$40,825,058	\$4,610,000	\$36,796,096	\$39,744,519	\$13,886,675	\$4,333,311
	3.64%	0.45%	4.08%	12.63%	7.87%	4.47%	7.33%	0.28%	3.64%	4.21%	5.89%	0.18%
Hispanic												
direct	\$642,141,571	\$3,840,682	\$288,377,870	\$132,809,982	\$289,404,575	\$281,061,946	\$23,051,504	\$2,320,000	\$99,380,506	\$171,678,071	\$20,838,065	\$704,316
	17.82%	1.33%	8.22%	10.18%	5.26%	11.71%	4.14%	0.14%	9.84%	18.18%	8.84%	0.03%
sub	\$5,267,611	\$644,969	\$222,900,640	\$7,465,714	\$264,587,148	\$164,855,998	\$14,880,857	\$7,475,000	\$98,357,321	\$29,436,253	\$4,167,335	\$2,411,166
	0.15%	0.22%	6.36%	0.57%	4.81%	6.87%	2.67%	0.45%	9.73%	3.12%	1.77%	0.10%
combined	\$647,409,182	\$4,485,651	\$511,278,510	\$140,275,696	\$553,991,723	\$445,917,944	\$37,932,361	\$9,795,000	\$197,737,827	\$201,114,324	\$25,005,399	\$3,115,482
	17.96%	1.55%	14.58%	10.75%	10.07%	18.58%	6.81%	0.59%	19.57%	21.30%	10.61%	0.13%
Asian-Pacific												
direct	\$43.835.594	\$16,672,637	\$123,095,026	\$129,436,987	\$248,281,468	\$76,078,787	\$25,664,173	\$57,782,000	\$24,758,429	\$38,400,193	\$9,478,728	\$411.932.547
	1.22%	5.77%	3.51%	9.92%	4.51%	3.17%	4.61%	3.50%	2.45%	4.07%	4.02%	17.32%
sub	\$5,267,611	\$1,340,563	\$62,715,932	\$23,012,368	\$87,279,030	\$62,901,290	\$5,677,835	\$8,834,000	28,233,152	\$4,843,332	\$2,318,368	\$52,718,019
	0.15%	0.46%	1.79%	1.76%	1.59%	2.62%	1.02%	0.53%	2.79%	0.51%	0.98%	2.22%
combined	\$49,103,206	\$18,013,200	\$185,810,958	\$152,449,355	\$335,560,498	\$138,980,077	\$31,342,007	\$66,616,000	\$52,991,581	\$43,243,525	\$11,797,096	\$464,650,566
	1.36%	6.23%	5.30%	11.69%	6.10%	5.79%	5.63%	4.03%	5.24%	4.58%	5.01%	19.53%
Native American												
direct	\$281,475	\$0	\$46,413,732	\$0	\$133,433,458	\$524,163	\$602,506	\$20,000	\$20,577,057	\$6,034,891	\$0	\$0
unoot	0.01%	0.00%	1.32%	0.00%	2.42%	0.02%	0.11%	0.00%	2.04%	0.64%	0.00%	0.00%
sub	\$822,319	\$0	\$2,818,514	\$34,608	\$49,259,892	\$25,735,427	\$2,323,029	\$0	\$1,617,221	\$1,070,620	\$7,861,966	\$1,715,426
	0.02%	0.00%	0.32%	0.00%	0.90%	1.07%	0.42%	0.00%	0.16%	0.11%	13.43%	0.07%
combined	\$1,103,795	\$0	\$49,232,246	\$34,608	\$182,693,350	\$26,259,590	\$2,925,534	\$20,000	\$22,194,278	\$7,105,511	\$7,861,966	\$1,715,426
	0.03%	0.00%	1.40%	0.00%	3.32%	1.09%	0.53%	0.00%	2.20%	0.75%	3.34%	0.07%
Other												
direct	\$4,696	\$0	\$649,543	\$0	0	\$120,806	\$0	\$1,349,000	\$279,791	\$1,183,584	\$0	\$0
	0.00%	0.00%	0.02%	0.00%	0.00%	0.01%	0.00%	0.08%	0.03%	0.13%	0.00%	0.00%
sub	\$1,064,475	\$0	\$3,573,066	\$0	\$0	\$33,313,967	\$3,007,112	\$0	\$1,354,656	\$4,547	\$0	\$0
	0.03%	0.00%	0.10%	0.00%	0.00%	1.39%	0.54%	0.00%	0.13%	0.00%	0.00%	0.00%
combined	\$1,069,170	\$0	\$4,222,609	\$0	\$0	\$33,434,773	\$3,007,112	\$1,349,000	\$1,634,447	\$1,188,131	\$0	\$0
	0.03%	0.00%	0.12%	0.00%	0.00%	1.39%	0.54%	0.08%	0.16%	0.13%	0.00%	0.00%
Ethnically												
Unspecified	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Minority	N/A	N/A	N/A	IN/A	N/A	IN/A	N/A	N/A	IN/A	IN/A	IN/A	N/A
Sub												
Sub									_	•		
Total MBE Procurement	\$829,724,995	\$23,794,002	\$893,540,334	\$457,493,830	\$1,505,431,518	\$751,825,128	\$116,032,072	\$82,390,000	\$311,354,229	\$292,396,010	\$58,551,136	\$473,814,785
2	23.02%	8.23%	25.49%	35.07%	27.35%	31.33%	20.83%	4.99%	30.82%	30.97%	24.84%	19.92%
Total Corporate												
	\$3,603,825,320	\$289,163,327	\$3,506,138,167	\$1,304,600,361	\$5,503,744,259	\$2,399,476,119	\$557,105,340	\$1,652,555,000	\$1,010,387,745	\$944,220,332	\$235,691,344	\$2,379,034,477
Procurement												

Table 5b 2012 Summary of Large Utility Ethnic Procurement (in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T Mobility	Comcast	Edison	Sprint	PG&E	AT&T California	AT&T Corp	T-Mobile	SDG&E	SoCalGas	Verizon	Verizon Wrlss
Black												
direct	\$113,650,488	\$766,018	\$165,534,425	\$87,567,941	\$330,053,897	\$30,026,941	\$34,008,708	\$4,610,000	\$24,055,718	\$30,596,185	\$8,902,910	\$7,020,399
	3.47%	0.30%	4.15%	4.02%	6.25%	1.32%	6.00%	0.40%	1.99%	3.68%	3.94%	0.32%
sub	\$2,494,823	\$7,027	\$18,080,175	\$85,358,612	\$25,729,975	\$78,719,243	\$7,230,484	\$0	\$22,497,260	\$23,011,684	\$2,858,108	\$6,839,450
	0.08%	0.00%	0.45%	3.92%	0.49%	3.47%	1.27%	0.00%	1.86%	2.77%	1.26%	0.31%
combined	\$116,145,311 3.54%	\$773,045 0.31%	\$183,614,600 4.61%	\$172,926,553 7.94%	\$355,783,872 6.73%	\$108,746,184 4.79%	\$41,239,192 7.27%	\$4,610,000 0.40%	\$46,552,978 3.86%	\$53,607,869 6.45%	\$11,761,018 5.20%	\$13,859,849 0.63%
Hispanic direct	\$494,231,318	\$3,368,373	\$246,372,104	\$68,543,805	\$256,839,562	\$261,403,314	\$19,548,237	\$2,320,000	\$79,204,673	\$96,913,048	\$19,394,276	\$3,546,704
ulloot	15.08%	1.33%	6.18%	3.15%	4.86%	11.51%	3.45%	0.20%	6.57%	11.66%	8.58%	0.16%
sub	\$3,603,307	\$444,364	\$113,402,106	\$88,173,606	\$203,809,728	\$113,695,259	\$10,443,084	\$7,475,000	\$43,350,305	\$28,685,729	\$2,170,954	\$2,139,953
	0.11%	0.18%	2.84%	4.05%	3.86%	5.01%	1.84%	0.64%	3.59%	3.45%	0.96%	0.10%
combined	\$497,834,625	\$3,812,737	\$359,774,210	\$156,717,411	\$460,649,290	\$375,098,573	\$29,991,321	\$9,795,000	\$122,554,978	\$125,598,777	\$21,565,230	\$5,686,657
	15.19%	1.51%	9.03%	7.20%	8.72%	16.52%	5.29%	0.84%	10.16%	15.11%	9.54%	0.26%
Asian-Pacific												
direct	\$35,655,233	\$14,513,018	\$197,381,442	\$42,301,980	\$206,814,674	\$60,628,997	\$20,950,544	\$57,782,000	\$24,796,448	\$33,621,137	\$6,043,047	\$364,780,578
	1.09%	5.75%	4.95%	1.94%	3.91%	2.67%	3.69%	4.98%	2.06%	4.04%	2.67%	16.51%
sub	\$2,443,036	\$1,043,400	\$43,461,937	\$125,566,221	\$83,032,477	\$77,085,198	\$7,080,394	\$8,834,000	23,090,856	\$4,658,129	\$4,004,657	\$92,054,677
black	0.07% \$38,098,269	0.41% \$15,556,418	1.09% \$240,843,379	5.77% \$167,868,201	1.57% \$289,847,151	3.40% \$137,714,195	1.25% \$28,030,938	0.76% \$66,616,000	1.91% \$47,887,304	0.56% \$38,279,266	1.77% \$10,047,704	4.17% \$456,835,255
combined	1.16%	6.16%	\$240,843,379 6.04%	7.71%	5.48%	6.07%	4.94%	5.74%	3.97%	4.60%	4.44%	20.68%
	1.1076	0.1076	0.0476	7.7170	3.4076	0.07 /6	4.5470	3.7470	3.57 /6	4.0078	4.4470	20.0076
Native American												
direct	\$290,665	\$0	\$35,582,387	\$70,554	\$137,768,965	\$1,646,312	\$685,971	\$20,000	\$19,527,033	\$4,858,246	\$0	\$0
	0.01%	0.00%	0.89%	0.00%	2.61%	0.07%	0.12%	0.00%	1.62%	0.58%	0.00%	0.00%
sub	\$343,640	\$0	\$2,738,606	\$4,593,769	\$33,821,111	\$10,842,888	\$995,936	\$0	\$7,759,438	\$2,765,194	\$6,836,726	\$539,031
	0.01% \$634,305	0.00% \$0	0.33%	0.21% \$4,664,323	0.64% \$171,590,076	0.48% \$12,489,200	0.18% \$1,681,907	0.00% \$20,000	0.64% \$27,286,471	0.33% \$7,623,440	13.62% \$6,836,726	0.02% \$539,031
combined	0.02%	0.00%	\$38,320,993 0.96%	0.21%	3.25%	0.55%	0.30%	0.00%	2.26%	0.92%	3.02%	0.02%
	0.0270	0.0070	0.3070	0.2170	0.2070	0.5570	0.5070	0.0070	2.2070	0.3270	0.0270	0.0270
Other		4		•								
direct	\$4,761	\$13,641	\$829,083	\$46,474,979	\$0	\$529,136	\$0 0.00%	\$1,349,000	\$1,018,015 0.08%	\$766,891	\$0	\$0
sub	0.00% \$0	0.01% \$0	0.02% \$1,937,158	2.13% \$0	0.00% \$0	0.02% \$0	\$0	0.12% \$0	\$2,853,373	0.09% \$0	0.00% \$0	0.00% \$0
SUD	0.00%	0.00%	0.05%	0.00%	0.00%	0.00%	0.00%	0.00%	0.24%	0.00%	0.00%	0.00%
combined	\$4,761	\$13,641	\$2,766,241	\$46,474,979	\$0	\$529,136	\$0	\$1,349,000	\$3,871,388	\$766,891	\$0	\$0
00200	0.00%	0.01%	0.07%	2.13%	0.00%	0.02%	0.00%	0.12%	0.32%	0.09%	0.00%	0.00%
Ethnically Unspecified	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Minority	IN/A	IN/A	IN/A	N/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A
Subcontractors												
										1		
Total												
MBE Procurement	\$652,717,271	\$20,155,841	\$825,319,423	\$548,651,467	\$1,277,870,389	\$634,577,288	\$100,943,358	\$82,390,000	\$248,153,119	\$225,876,243	\$50,210,678	\$476,920,792
	19.92%	7.98%	20.70%	25.20%	24.18%	27.95%	17.80%	7.10%	20.57%	27.17%	22.21%	21.59%
Total												
Corporate												
Procurement	\$3,276,520,942	\$252,557,448	\$3,986,137,761	\$2,177,202,398	\$5,284,463,460	\$2,270,387,244	\$567,164,289	\$1,159,738,000	\$1,206,379,805	\$831,442,383	\$226,110,458	\$2,208,878,022
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

# Table 6a Summary of Procurement from Women: 2013 Minority and Caucasian Women (in Dollars and as a Percentage of Large Utilities' Total Corporate Expenditures)

AT&T Mobility	Minority Women	Caucasian Women	Combined Women	Total Corporate
direct	\$27,527,256	\$168,710,851	\$196,238,107	
direct	0.76%	4.68%	5.45%	
subcontracting	\$1,063,738	\$4,051,766	\$5,115,504	
-	0.03%	0.11%	0.14%	
combined	\$28,590,994	\$172,762,617	\$201,353,611	\$3,603,825,320
	0.79%	4.79%	5.59%	100.00%
Comcast				
direct	\$1,034,611	\$40,822,847	\$41,857,458	
direct	0.36%	14.12%	14.48%	
subcontracting	\$1,340,563	\$0	\$1,340,563	
_	0.46%	0.00%	0.46%	
combined	\$2,375,174	\$40,822,847	\$43,198,020	\$289,163,327
	0.82%	14.12%	14.94%	100.00%
Edison				
direct	\$168,151,643	\$299,287,030	\$467,438,673	
direct	4.80%	8.54%	13.33%	
subcontracting	\$94,063,827	\$203,457,296	\$297,521,123	
_	2.68%	5.80%	8.49%	
combined	\$262,215,470	\$502,744,326	\$764,959,796	\$3,506,138,167
	7.48%	14.34%	21.82%	100.00%
Corint				
Sprint direct	\$76,135,351	\$57,033,995	\$133,169,346	
direct	5.84%	4.37%	10.21%	
subcontracting		ot available	\$28,243,321	
· ·	%	%	2.16%	
combined	\$76,135,351	\$57,033,995	\$161,412,667	\$1,304,600,361
	5.84%	4.37%	12.37%	100.00%
PG&E				
direct	\$311,263,217	\$505,071,620	\$816,334,837	
direct	5.66%	9.18%	14.83%	
subcontracting	\$104,337,209	\$181,073,906	\$285,411,115	
	1.90%	3.29%	5.19%	
combined	\$415,600,426	\$686,145,527	\$1,101,745,953	\$5,503,744,259
	7.55%	12.47%	20.02%	100.00%
AT&T California				
direct	\$104,737,339	\$184,551,692	\$289,289,031	
	4.37%	7.69%	12.06%	
subcontracting	\$33,290,900	\$126,804,707	\$160,095,608	
	1.39%	5.28%	6.67%	
combined	\$138,028,239	\$311,356,399	\$449,384,639	\$2,399,476,119
	5.75%	12.98%	18.73%	100.00%
AT&T Corp				
direct	\$14,301,403	\$22,963,737	\$37,265,140	
	2.57%	4.12%	6.69%	
subcontracting	\$3,005,029	\$11,446,127	\$14,451,157	
	0.54%	2.05%	2.59%	
combined	\$17,306,432	\$34,409,864	\$51,716,296	\$557,105,340
	3.11%	6.18%	9.28%	100.00%
T-Mobile				
direct	\$7,124,000	\$32,107,000	\$39,231,000	
	,.=.,.	,, ,	,, ,, - 0 0	

	0.43%	1.94%	2.37%	
subcontracting	\$7,475,000	\$1,790,000	\$9,265,000	
	0.45%	0.11%	0.56%	
combined	\$14,599,000	\$33,897,000	\$48,496,000	\$1,652,555,000
	0.88%	2.05%	2.93%	100.00%
SDG&E				
direct	48,841,483	77,941,066	\$126,782,549	
	4.83%	7.71%	12.55%	
subcontracting	71,722,012	38,553,729	\$110,275,741	
	7.10%	3.82%	10.91%	
combined	\$120,563,495	\$116,494,795	\$237,058,290	\$1,010,387,745
	11.93%	11.53%	23.46%	100.00%
SoCalGas				
direct	\$87,703,952	89,788,065	\$177,492,017	
	9.29%	9.51%	18.80%	
subcontracting	\$17,864,799	26,592,465	\$44,457,264	
_	1.89%	2.82%	4.71%	
combined	\$105,568,751	\$116,380,530	\$221,949,281	\$944,220,332
	11.18%	12.33%	23.51%	100.00%
Verizon California				
direct	\$1,379,966	\$48,273,722	\$49,653,688	
	0.59%	20.48%	21.07%	
subcontracting	\$5,813,195	\$927,346	\$6,740,541	
-	2.47%	0.39%	2.86%	
combined	\$7,193,161	\$49,201,068	\$56,394,229	\$235,691,344
	3.05%	20.88%	23.93%	100.00%
Verizon Wireless				
direct	\$759,520	\$66,170,260	\$66,929,779	
	0.03%	2.78%	2.81%	
subcontracting	\$28,811,722	\$2,602,718	\$31,414,440	
_	1.21%	0.11%	1.32%	
combined	\$29,571,242	\$68,772,978	\$98,344,219	\$2,379,034,477
	1.24%	2.89%	4.13%	100.00%
Metro PCS				
direct	\$63,000	\$1,392,000	\$1,455,000	
	0.03%	0.64%	0.67%	
subcontracting	\$0	\$0	\$0	
· ·	0.00%	0.00%	0.00%	
combined	\$63,000	\$1,392,000	\$1,455,000	\$216,622,000
	0.03%	0.64%	0.67%	100.00%
Total	\$1,217,810,735	\$2,191,413,946	\$3,437,468,003	\$23,602,563,792
	5.16%	9.28%	14.56%	100.00%

### Table 6b Summary of Procurement from Women: 2012 Minority and Caucasian Women (in Dollars and as a Percentage of Large Utilities' Total Corporate Expenditures)

AT&T Mobility	Minority Women	Caucasian Women	Combined Women	Total Corporate
direct	\$21,517,799	\$156,298,880 4.77%	\$177,816,679 5.43%	
subcontracting	0.66% \$1,945,602	\$3,662,626	5.43% \$5,608,228	
combined	0.06% \$23,463,401	0.11% \$159,961,506	0.17% \$183,424,907	\$3,276,520,942
	0.72%	4.88%	5.60%	100.00%
Comcast	<b></b>	***	<b></b>	
direct	\$915,560 0.36%	\$36,188,124 14.33%	\$37,103,684 14.69%	
subcontracting	\$1,047,348 0.41%	\$3,620 0.00%	\$1,050,968 0.42%	
combined	\$1,962,908	\$36,191,744 14.33%	\$38,154,652	\$252,557,448
	0.78%	14.33%	15.11%	100.00%
Edison direct	\$197,722,522	\$362,012,477	\$559,734,999	
subcontracting	4.96% \$52,340,640	9.08% \$293,689,215	14.04% \$346,029,855	
_	1.31%	7.37%	8.68%	<b>#</b> 0.000.407.704
combined	\$250,063,162 6.27%	\$655,701,692 16.45%	\$905,764,854 22.72%	\$3,986,137,761 100.00%
Sprint				
direct	\$0 0.00%	\$136,323,285 6.26%	\$136,323,285 6.26%	
subcontracting	\$0	\$83,563,699	\$83,563,699	
combined	0.00% \$0	3.84% \$219,886,984	3.84% \$219,886,984	\$2,177,202,398
	0.00%	10.10%	10.10%	100.00%
PG&E	\$004.000.45°	¢450 550 0 '-	Φ744 500 4C5	
direct	\$294,032,121 5.56%	\$450,550,047 8.53%	\$744,582,168 14.09%	
subcontracting	\$103,624,668 1.96%	\$208,344,799 3.94%	\$311,969,467 5.90%	
combined	\$397,656,789 7.53%	\$658,894,846 12.47%	\$1,056,551,635 19.99%	\$5,284,463,460 100.00%
	7.53%	12.47%	19.99%	100.00%
AT&T California direct	\$103,453,500	\$152,072,946	\$255,526,446	
subcontracting	6.70% \$61,389,651	6.70% \$115,566,959	11.25% \$176,956,610	
_	2.70%	5.09%	7.79%	¢2 270 207 044
combined	\$164,843,151 7.26%	\$267,639,905 11.79%	\$432,483,056 19.05%	\$2,270,387,244 100.00%
AT&T Corp				
direct	\$11,801,169 2.08%	\$18,650,954 3.29%	\$30,452,123 5.37%	
subcontracting	\$5,638,734	\$10,615,003	\$16,253,737	
combined	0.99% \$17,439,903	1.87% \$29,265,957	2.87% \$46,705,860	\$567,164,289
	3.07%	5.16%	8.23%	100.00%
T-Mobile direct	\$7,124,000	\$9,874,000	\$16,998,000	
	0.61%	0.85%	1.47%	
subcontracting	\$7,475,000 0.64%	\$1,525,000 0.13%	\$9,000,000 0.78%	
combined	\$14,599,000 1.26%	\$11,399,000 0.98%	\$25,998,000 2.24%	\$1,159,738,000 100.00%
SDG&E	2070	3.5576	2.2.70	. 30.0070
direct	\$54,828,055	\$83,410,948	\$138,239,003	
subcontracting	4.54% \$21,337,068	6.91% \$61,213,494	11.46% \$82,550,562	
combined	1.77% \$76,165,123	5.07% \$144,624,442	6.84% \$220,789,565	\$1,206,379,805
Combindu	6.31%	11.99%	18.30%	100.00%
SoCalGas				
direct	\$55,857,640 6.72%	\$87,899,351 10.57%	\$143,756,991 17.29%	
subcontracting	\$16,868,462 2.03%	\$19,662,719 2.36%	\$36,531,181 4.39%	
combined	\$72,726,102	\$107,562,070	\$180,288,172	\$831,442,383
	8.75%	12.94%	21.68%	100.00%
Verizon California direct	\$1,379,966	\$56,957,753	\$58,337,719	
subcontracting	0.61% \$5,813,195	25.19% \$2,762,485	25.80% \$8,575,680	
_	2.57%	1.22%	3.79%	0000
combined	\$7,193,161 3.18%	\$59,720,238 26.41%	\$66,913,399 29.59%	\$226,110,458 100.00%
Verizon Wireless				
direct	\$213,150,666	\$54,557,510	\$267,708,176	
subcontracting	9.65% \$72,135,388	2.47% \$6,663,391	12.12% \$78,798,779	
combined	3.27% \$285,286,054	0.30% \$61,220,901	3.57% \$346,506,955	\$2,208,878,022
	12.92%	2.77%	15.69%	100.00%
Total	\$1,311,398,754	\$2,412,069,285	\$3,723,468,039	\$23,446,982,210
	5.59%	10.29%	15.88%	100.00%

Table 7a
2013 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2013 DVBE Procuremen	t	2013 Total Procurement
AT&T Mobility	\$327,051	0.01%	\$3,603,825,320
Comcast	\$8,550	0.00%	\$289,163,327
Edison	\$40,876,013	1.17%	\$3,506,138,167
Sprint	\$3,545,739	0.27%	\$1,304,600,361
PG&E	\$125,463,043	2.28%	\$5,503,744,259
AT&T California	\$143,293,510	5.97%	\$2,399,476,119
AT&T Corp	\$923,909	0.17%	\$557,105,340
T-Mobile	\$1,746,000	0.11%	\$1,652,555,000
SDG&E	\$25,573,947	2.53%	\$1,010,387,745
SoCal Gas	\$19,735,696	2.09%	\$944,220,332
Verizon California	\$7,367,924	3.13%	\$235,691,344
Verizon Wireless	\$25,434	0.00%	\$2,379,034,477
Metro PCS	\$0	0.00%	\$216,622,000
TOTAL	\$368,886,816	1.56%	\$23,602,563,791
AT&T Long Distance	\$295,142	0.42%	\$70,911,535
AT&T Teleport Comm	\$0	0.00%	\$3,611,724
Citizens Comm	\$1,103,173	5.65%	\$19,530,397
Lodi Gas & Storage	\$0	0.00%	\$12,918,009
MCI / Verizon	\$31,074	0.15%	\$21,198,330
Pacific Power	\$0	0.00%	\$17,295,276
Century Link	\$239,002	0.20%	\$121,043,979
Cal Pacific Electric	\$0	0.00%	\$16,845,383
Southwest Gas	\$39,140	0.30%	\$13,226,434
SureWest	\$0	0.00%	\$17,545,537
TelePacific Comm	\$1,295	0.00%	\$76,767,163
TransBay Cable	\$0	0.00%	\$17,228,430

Wild Goose Storage	\$0	0.00%	\$14,207,300
XO California	\$0	0.00%	\$57,542,482
Cal Am Water	\$699,926	0.93%	\$75,006,098
Cal Water Service Co	\$1,388,013	1.21%	\$114,297,437
Golden State Water	\$24,230	0.02%	\$118,744,338
Park Water Co	\$16,908	0.06%	\$27,973,968
San Gabriel Water	\$233,093	0.54%	\$42,847,939
San Jose Water Co	\$1,437,732	1.56%	\$92,429,416
Suburban Water	\$0	0.00%	\$9,564,092
TOTAL	\$5,508,728	0.57%	\$960,735,267
GRAND TOTAL	\$374,395,544	1.52%	\$24,563,299,058

Table 7b
2012 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

(III Bollaro u	na as i creentage or i	Otal Ool	porato i rocarciniciti,
AT&T Mobility	<b>2012 DVBE Procuremer</b> \$843,255	o.03%	<b>2012 Total Procurement</b> \$3,276,520,942
Comcast	\$9,637	0.00%	\$252,557,448
Edison	\$40,852,425	1.02%	\$3,986,137,761
Sprint	\$10,041,723	0.46%	\$2,177,202,398
PG&E	\$115,053,567	2.18%	\$5,284,463,460
AT&T California	\$113,256,816	4.99%	\$2,270,387,244
AT&T Corp	\$1,501,612	0.26%	\$567,164,289
T-Mobile	\$0	0.00%	\$1,159,738,000
SDG&E	\$42,331,909	3.51%	\$1,206,379,805
SoCal Gas	\$14,905,114	1.79%	\$831,442,383
Verizon California	\$4,123,700	1.82%	\$226,110,458
Verizon Wireless TOTAL	\$146,068 \$343,065,826	0.01% 1.46%	\$2,208,878,022 \$23,446,982,210
AT&T Long Distance	\$176,433	0.21%	\$82,301,562
Citizens Comm	\$1,284,660	6.56%	\$19,575,411
Lodi Gas & Storage	\$7,120	0.04%	\$16,512,610
MCI / Verizon	\$183,788	0.72%	\$25,388,530
Pacific Power	\$0	0.00%	\$3,499,338
Qwest/Century Link	\$64	0.00%	\$29,540,567
Cal Pacific Electric	\$0	0.00%	\$15,058,026
Southwest Gas	\$0	0.00%	\$16,823,866
SureWest	\$0	0.00%	\$22,492,258
TelePacific Comm	\$596	0.00%	\$101,887,201
TransBay Cable	\$0	0.00%	\$10,406,522
TW Telecom	\$25,788	0.07%	\$35,544,695
Wild Goose Storage	\$0	0.00%	\$43,853,986
XO California	\$0	0.00%	\$67,066,060
Cal Am Water	\$482,915	0.66%	\$73,407,776
Cal Water Service Co	\$73,230	0.05%	\$139,501,572
Golden State Water	\$0	0.00%	\$85,542,648
Park Water Co	\$0	0.00%	\$25,221,069
San Gabriel Water	\$231,280	0.76%	\$30,489,937
San Jose Water Co	\$339,286	0.35%	\$96,313,252
Suburban Water TOTAL	\$0 \$2,805,160	0.00%	\$21,872,719 \$962,299,605
GRAND TOTAL	\$345,870,986	1.42%	\$24,409,281,815

Table 9a1

ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Pacific Gas & Electric

Table 9a1
ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Pacific Gas & Electric

				Asian-Pacifi	ic	Afri	can-Amer	ican		Latino		Nat	ive Ameri	can		Other		Minority	Women	Disabled	TOTAL	TOTAL
	Product <sup>1</sup>	Unit	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Business Enterprise	Business Enterprise	Veteran Business	WMDVBE	PROCUREMENT
	HORT	\$	\$0	\$4,383,319	\$4,383,319	\$5,795,574	\$0	\$5,795,574	\$0	\$0	\$0	\$0	\$0	\$0	\$4,542,490	\$12,006,659	\$16,549,149	\$5,795,574	\$16,389,978	\$4,542,490	\$26,728,041	\$344,351,362
SAS	31 HS	%	0.00%	0.44%	0.44%	0.58%	0.00%	0.58%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.45%	1.20%	1.65%	0.58%	1.64%	0.45%	2.67%	
A F	LONG	\$	\$0	\$44,940,700	\$44,940,700	\$26,299,935	\$0	\$26,299,935	\$38,294,672	\$0	\$38,294,672	\$20,611,923	\$0	\$20,611,923	\$2,160,297	\$16,722,565	\$18,882,863	\$85,206,530	\$61,663,266	\$2,160,297	\$149,030,093	\$655,956,178
ΙË	131 10	%	0.00%	4.49%	4.49%	2.63%	0.00%	2.63%	3.83%	0.00%	3.83%	2.06%	0.00%	2.06%	0.22%	1.67%	1.89%	8.52%	6.16%	0.22%	14.90%	
ž	TOTAL Natural Gas	\$	\$0	\$49,324,019	\$49,324,019	\$32,095,508	\$0	\$32,095,508	\$38,294,672	\$0	\$38,294,672	\$20,611,923	\$0	\$20,611,923	\$6,702,787	\$28,729,225	\$35,432,012	\$91,002,103	\$78,053,244	\$6,702,787	\$175,758,134	\$1,000,307,541
	TO' Nat G	%	0.00%	4.93%	4.93%	3.21%	0.00%	3.21%	3.83%	0.00%	3.83%	2.06%	0.00%	2.06%	0.67%	2.87%	3.54%	9.10%	7.80%	0.67%	17.57%	
	SHORT	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	31 HS	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
ဖွ	LONG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
5	1 <u>1</u> 1	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	TOTAL LPG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	70,	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Grand	тот	AL\$	\$0	\$49,324,019	\$49,324,019	\$32,095,508	\$0	\$32,095,508	\$38,294,672	\$0	\$38,294,672	\$20,611,923	\$0	\$20,611,923	\$6,702,787	\$28,729,225	\$35,432,012	\$91,002,103	\$78,053,244	\$6,702,787	\$175,758,134	\$1,000,307,541
Total	тот	AL %	0.00%	4.93%	4.93%	3.21%	0.00%	3.21%	3.83%	0.00%	3.83%	2.06%	0.00%	2.06%	0.67%	2.87%	3.54%	9.10%	7.80%	0.67%	17.57%	100.00%

<sup>&</sup>lt;sup>1</sup> Excludes purchases from the CAISO, other IOUs, utilities. Federal entities. State entities. Municipalities and cooperatives

Table 9a2 Table 9a2 Table 9a2 ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southern California Edison ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southern California Edison

				Asian-Paci	fic	Afri	can-Amer	ican		Latino		Nat	ive Ameri	can		Other		Minority	Women	Disabled	TOTAL	TOTAL
	Product <sup>1</sup>	Unit	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Business Enterprise	Business Enterprise	Veteran Business	WMDVBE	PROCUREMENT
	SHORT	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
GAS	SH E	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	LONG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0
NATURAL		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
A A	TOTAL Natural Gas	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	TO Nat G	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	SHORT	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0
	SH	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
LPG	LONG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000,000
5	9 🖺	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
	OTAL LPG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000,000
	5 7	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	100.00%
Grand	TOTA	AL\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000,000
Total	TOTA	L %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%

<sup>&</sup>lt;sup>1</sup> Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives. Product also excludes GHG and Fuel Cells related spend and associated fuel.

Table 9a3
ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southern California Gas

## Table 9a3 ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southern California Gas

				Asian-Pacific			African-American			Latino		Na	tive Ameri	can		Other		Minority	Women	Disabled	TOTAL	TOTAL
	Produc	t Unit	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Business Enterprise (MBE)	Business Enterprise	Veteran Business	WMDVBE	PROCUREMENT
	SHORT	\$1,2,3	\$3,144,821	\$80,805,768	\$ 83,950,589	\$ 49,509,573	\$ 22,535,033	\$ 72,044,606	\$23,936,322	\$ -	\$ 23,936,322	\$28,328,776	\$ -	\$ 28,328,776	\$ -	\$ -	\$ -	\$208,260,293	\$3,706,248	\$9,602,113	\$221,568,654	\$961,516,106
SAS	SH	%	0.2%	4.73%	4.91%	2.90%	1.32%	4.22%	1.40%	0.0%	1.40%	1.66%	0.0%	1.66%	0.0%	0.0%	0.0%	12.19%	0.22%	0.56%	12.97%	56.30%
AL 6	LONG	\$	\$ -	\$ -	\$ -	\$ 75,277,419	\$16,576,191	\$ 91,853,610	\$ -	\$ -	\$ -	\$ 9,911,845	\$ -	\$ 9,911,845	\$ -	\$ -	\$ -	\$101,765,455	\$0	\$6,402,406	\$108,167,861	\$746,478,091
Ĭ,	9 🖺	%	0.0%	0.0%	0.0%	4.4%	0.97%	5.38%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.96%	0.00%	0.37%	6.33%	43.70%
₹	TAL ural	\$	\$3,144,821	\$ 80,805,768	\$ 83,950,589	\$ 20,626	\$ 4,483	\$ 25,109	\$ 23,936,322	\$ -	\$ 23,936,322	\$38,240,621	\$ -	\$ 38,240,621	\$ -	\$ -	\$ -	\$310,025,748	\$3,706,248	\$16,004,519	\$329,736,515	\$1,707,994,196
	TO.	%	0.2%	4.73%	4.91%	4.39%	0.96%	5.35%	1.40%	0.0%	1.40%	2.24%	0.0%	2.24%	0.0%	0.0%	0.0%	18.15%	0.22%	0.94%	19.31%	100.00%
	SHORT	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	₹ ₽	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.00%
g	LONG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
=	2 =	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	OTAL	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	5 2	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Grand	j TO	TAL\$	\$6,289,642	\$80,805,768	\$ 87,095,410	\$ 124,786,992	\$ 39,111,224	\$ 163,898,216	\$23,936,322	\$ -	\$ 23,936,322	\$38,240,621	\$ -	\$ 38,240,621	\$ -	\$ -	\$ -	\$310,025,748	\$3,706,248	\$32,009,038	\$329,736,515	\$1,707,994,197
Total	TC	TAL %	0.37%	4.73%	5.10%	7.31%	2.29%	9.60%	1.40%	0.00%	1.40%	2.24%	0.00%	2.24%	0.00%	0.00%	0.00%	18.15%	0.22%	1.87%	19.31%	100.00%

<sup>&</sup>lt;sup>1</sup> Figures not exact due to rounding

<sup>&</sup>lt;sup>2</sup> Does not include fixed costs; includes transportation costs

<sup>&</sup>lt;sup>3</sup> Native American includes gas from federally-recognized US tribes (sovereign nations) and Native American-owned companies

Table 9a4
ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southwest Gas

Table 9a4
ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southwest Gas

				Asian-Pacifi	c	Afri	can-Amer	ican		Latino		Nat	ive Ameri	can		Other		Minority	Women	Disabled	TOTAL	TOTAL
	Product <sup>1</sup>	Unit	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Business Enterprise	Business Enterprise	Veteran Business	WMDVBE	PROCUREMENT
	SHORT	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,754,703
GAS	¥S E	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
AL C	LONG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,708,599
Į Į		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
Σ	TOTAL Natural Gas	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$49,463,302
	TO Nat	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
	SHORT	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	¥S ₽	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
ာ့	LONG	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9	2 ⊭	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	OTAL LPG	\$		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	5 =	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Grand	TOTA	AL\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$49,463,302
Total	TOTA	L %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%

<sup>&</sup>lt;sup>1</sup>Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives

Table 10a1
ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - Pacific Gas & Electric

# Table 10a1 ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - Pacific Gas & Electric

					Asian-Pacific	:	Afı	rican-Americ	an		Latino		Nativ	ve Americ	an		Other		Minority	Women	Service		TOTAL	TOTAL
	Produ	ct¹	Unit	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Business Enterprise	Business Enterprise	Disabled Veteran	Sub Contracting	WMDVBE	PROCUREMENT
	Renewa	blo	\$	\$0	\$0		\$0	\$0	\$0	\$53,654	\$0	\$53,654	\$0	\$0	\$0	\$0	\$0	\$0	\$53,654	\$0	\$0	\$39,088	\$92,741	\$1,541,946,758
	Power Pro		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	
	Direc		\$ <sup>2</sup>	\$0	\$0	\$0	\$0	\$0	\$0	\$53,654	\$0	\$53,654	\$0	\$0	\$0	\$0	\$0	\$0	\$53,654	\$0	\$0	\$0	\$53,654	\$115,094,170
eq	Direc		% <sup>2</sup>	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.05%	0.00%	0.05%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.05%	0.00%	0.00%	0.00%	0.05%	
has			\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$85,892	\$85,892	\$1,404,590,292
l 2n	l	ical	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.01%	
-	Non -	- £	\$ <sup>2</sup>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$61,759	\$61,759	\$233,683,727
We	Renewabl Power	e	% <sup>2</sup>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.03%	0.03%	
9	Products		\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$75,752,418
	Direct	lcial	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
	D.I.CCC	Finar	\$ <sup>2</sup>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
			% <sup>2</sup>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
_	Diesel D	inant	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$829,805	\$829,805	\$0	\$0	\$0	\$0	\$0	\$0	\$829,805	\$0	\$0	\$0	\$829,805	\$832,132
tion	Diesei D	ii ect	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	99.72%	99.72%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	99.72%	0.00%	0.00%	0.00%	99.72%	
era	Nuclear I	Direct	\$	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$138,717,053
en	- racical i		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	
5		sical	\$	\$0	\$19,147,341	\$19,147,341	\$9,002,150	\$0	\$9,002,150	\$10,763,398	\$0	\$10,763,398	\$2,838,732	\$0	\$2,838,732	\$0	\$0	\$0	\$41,751,620	\$17,200,243	\$3,367,125		\$62,318,989	\$443,727,460
l fe	Natural Ga	ıs ₹	%	0.00%	4.32%	4.32%	2.03%	0.00%	2.03%	2.43%	0.00%	2.43%	0.64%	0.00%	0.64%	0.00%	0.00%	0.00%	9.41%	3.88%	0.76%		14.04%	
l e	Direct	ncia _	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$120,612,592
Œ		E _	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	
11 11	Subtot	al\$	<b>\$</b> <sup>2</sup>	\$0	\$19,147,341	\$19,147,341	\$9,002,150	\$0	\$9,002,150	\$10,817,051	\$829,805	\$11,646,856	\$2,838,732	\$0	\$2,838,732	\$0	\$0	\$0	\$42,635,079	\$17,200,243	\$3,367,125	\$61,759	\$63,264,206	\$1,052,667,134
P8 6	Subtota	al %	% <sup>2</sup>	0.00%	1.82%	1.82%	0.86%	0.00%	0.86%	1.03%	0.08%	1.11%	0.27%	0.00%	0.27%	0.00%	0.00%	0.00%	4.05%	1.63%	0.32%	0.01%	6.01%	
-	Total	\$	\$	\$0	\$19,147,341	\$19,147,341	\$9,002,150	\$0	\$9,002,150	\$10,817,051	\$829,805	\$11,646,856	\$2,838,732	\$0	\$2,838,732	\$0	\$0	\$0	\$42,635,079	\$17,200,243	\$3,367,125	\$124,979	\$63,327,427	\$3,726,178,705
٦	Total	%	%	0.00%	0.51%	0.51%	0.24%	0.00%	0.24%	0.29%	0.02%	0.31%	0.08%	0.00%	0.08%	0.00%	0.00%	0.00%	1.14%	0.46%	0.09%	0.00%	1.70%	100.00%

 $<sup>^1</sup> Excludes \ purchases \ from \ the \ CAISO, \ other \ IOUs, \ utilities, Federal \ entities, \ State \ entities, \ Municipalities \ and \ cooperatives$ 

 $<sup>^2</sup>$ Includes only long term power procurement commitments after 2011 or as a result of RFOs after 2011

<sup>\*\*</sup>This report for 2012 is on a cash basis and includes only transactions with payments made to WMDVBEs in 2012

Table 10a2 ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - Southern California Edison ANNUAL ENERGY PRODUCT RESULTS BY ETHNICITY & WMDVBE CERTIFICATION<sup>1</sup>

#### Table 10a2 ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - Southern California Edison

		2	Unit		Asian-Pacific		African-American			Latino			Native American			Other			Minority Women		Service		TOTAL	TOTAL
	Produc	Product <sup>2</sup>		Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Business Enterprise	Business Enterprise	Disabled Veteran	Sub Contracting	WMDVBE	PROCUREMENT
	Donous	hla	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,394,619,235
	Renewable Power Products Direct		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
			<b>\$</b> <sup>3</sup>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,337,463
Sed	Direc	•	% <sup>3</sup>	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
chas			\$	\$0	\$0	\$0	\$6,248,478	\$0	\$6,248,478	\$9,648,718	\$0	\$9,648,718	\$0	\$0	\$0	\$0	\$13,867,777	\$13,867,777	\$15,897,195	\$13,867,777	\$0	\$2,830,063	\$32,595,036	\$1,662,588,781
Purc	N	is a	%	0.00%	0.00%	0.00%	0.38%	0.00%	0.38%	0.58%	0.00%	0.58%	0.00%	0.00%	0.00%	0.00%	0.83%	0.83%	0.96%	0.83%	0.00%	0.17%	1.96%	
	Non - Renewable	Ph.	\$ <sup>3</sup>	\$0	\$0	\$0	\$6,248,478	\$0	\$6,248,478	\$9,648,718	\$0	\$9,648,718	\$0	\$0	\$0	\$0	\$13,867,777	\$13,867,777	\$15,897,195	\$13,867,777	\$0	\$2,606,462	\$32,371,435	\$412,712,201
Wer	Power Products Direct	•	% <sup>3</sup>	0.00%	0.00%	0.00%	1.51%	0.00%	1.51%	2.34%	0.00%	2.34%	0.00%	0.00%	0.00%	0.00%	3.36%	3.36%	3.85%	3.36%	0.00%	0.63%	7.84%	
Po			\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$92,786,369
		ncial	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
	Direct	Fina	\$\$ <sup>3</sup>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,125
			%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
5	Diesel Direct		\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,347,544
tion			%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
era	Nuclear D	uclear Direct		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$58,034,354
ener	- racical b		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	
õ		sical	\$	\$0 \$	\$31,775,430	\$31,775,430	\$5,881,650	\$0	\$5,881,650	\$56,681,885	\$0	\$56,681,885	\$60,110,397	\$0	\$60,110,397	\$0	\$222,317	\$222,317	\$122,673,932	\$31,997,747	\$0		\$154,671,680	\$480,541,811
s fo	Natural Ga	s 를	%	0.00%	6.61%	6.61%	1.22%	0.00%	1.22%	11.80%	0.00%	11.80%	12.51%	0.00%	12.51%	0.00%	0.05%	0.05%	25.53%	6.66%	0.00%		32.19%	
Fuels	Direct	cia	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$47,292,430
4		E -	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	
st 11	Subtot	al <sup>3</sup>	\$	\$0 5	31,775,430	\$31,775,430	\$12,130,128	\$0	\$12,130,128	\$66,330,603	\$0	\$66,330,603	\$60,110,397	\$0	\$60,110,397	\$0	\$14,090,095	\$14,090,095	\$138,571,128	\$45,865,525	\$0	\$2,606,462	\$187,043,115	\$1,014,277,928
P0 5	Subtot	al	%	0.00%	3.13%	3.13%	1.20%	0.00%	1.20%	6.54%	0.00%	6.54%	5.93%	0.00%	5.93%	0.00%	1.39%	1.39%	13.66%	4.52%	0.00%	0.26%	18.44%	
ALL	Total	4	\$	\$0 \$	\$31,775,430	\$31,775,430	\$12,130,128	\$0	\$12,130,128	\$66,330,603	\$0	\$66,330,603	\$60,110,397	\$0	\$60,110,397	\$0	\$14,090,095	\$14,090,095	\$138,571,128	\$45,865,525	\$0	\$2,830,063	\$187,266,716	\$3,744,210,524
₹	Total	1	%	0.00%	0.85%	0.85%	0.32%	0.00%	0.32%	1.77%	0.00%	1.77%	1.61%	0.00%	1.61%	0.00%	0.38%	0.38%	3.70%	1.22%	0.00%	0.08%	5.00%	100.00%

<sup>1</sup> This report is on a cash basis and includes only transactions with payments made to WMDVBEs in 2013.
2 Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives. Product also excludes GHG and Fuel Cells related spend and associated fuel.
3 Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011.
4 Includes all power procurement commitments.

Table 10a3 ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - San Diego Gas and Electric<sup>3</sup>

#### Table 10a3 ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - San Diego Gas and Electric

	Product <sup>1</sup> Ur		Asian-Pacific			African-American			Latino			Native American			Other			Minority	Women	Service	Sub	TOTAL	TOTAL	
		١,	Unit _	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Male	Female	Subtotal	Business	Business	Disabled	Contracting	WMDVBE	PROCUREMENT
		. [	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$146,405	\$146,405	\$0	\$146,405	\$0	\$614,772	\$761,177	\$293,064,327
	Renewabl	- 1	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.05%	0.05%	0.00%	0.05%	0.00%	0.21%	0.26%	
	Power Produ Direct	icts	\$ <sup>2</sup>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$146,405	\$146,405	\$0	\$146,405	\$0	\$109,692	\$256,097	\$31,344,210
eq	Direct		% <sup>2</sup>	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0	0.00%	0.00%	0.00%	0.00%	0.47%	0.47%	0.00%	0.47%	0.00%	0.35%	0.82%	
Jas			\$	\$0	\$0	\$0	\$1,921,600	\$0	\$1,921,600	\$1,709,307	\$0	\$1,709,307	\$0	\$0	\$0	\$0	\$505,920	\$505,920	\$3,630,907	\$505,920	\$0	\$0	\$4,136,827	\$339,207,993
ı		ical	%	0.00%	0.00%	0.00%	0.57%	0.00%	0.57%	0.50%	0.00%	0.50%	0.00%	0.00%	0.00%	0.00%	0.15%	0.15%	1.07%	0.15%	0.00%	0.00%	1.22%	
4	Non -	Phys	\$ <sup>2</sup>	\$0	\$0	\$0	\$1,921,600	\$0	\$1,921,600	\$1,709,307	\$0	\$1,709,307	\$0	\$0	\$0	\$0	\$505,920	\$505,920	\$3,630,907	\$505,920	\$0	\$0	\$4,136,827	\$136,035,560
vei	Renewable		% <sup>2</sup>	0.00%	0	0	0.014128613	0	0.014128613	1.26%	0.00%	1.26%	0.00%	0.00%	0.00%	0.00%	0.37%	0.37%	2.67%	0.37%	0.00%	0.00%	3.04%	
Po	Power Products		\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$32,330,372
	Direct	cial	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
	Direct	E E	\$ <sup>2</sup>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,957,366
			% <sup>2</sup>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
_	Diesel Direc	-+	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ţ	Diesei Direc		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
era	Nuclear Dire	oct	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0		\$0	\$0	\$0	\$0		\$0	\$0
ene	ridered: Dire		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	
r G		skal	\$	\$0	\$39,326,069	\$39,326,069	\$39,448,133	\$0	\$39,448,133	\$5,562,405	\$0	\$5,562,405	\$17,720,676	\$0	\$17,720,676	\$17,407,915	\$22,540,202	\$39,948,117	\$62,731,214	\$61,866,271	\$17,407,915		\$142,005,400	\$300,223,991
9	Natural Gas	Ę	%	0.00%	13.10%	13.10%	13.14%	0.00%	13.14%	1.85%	0.00%	1.85%	5.90%	0.00%	5.90%	5.80%	7.51%	13.31%	20.89%	20.61%	5.80%		47.30%	
e	Direct	ıcla	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0
Œ		E -	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	
st 11	Subtotal		\$ <sup>2</sup>	\$0	\$39,326,069	\$39,326,069	\$41,369,733	\$0	\$41,369,733	\$7,271,712	\$0	\$7,271,712	\$17,720,676	\$0	\$17,720,676	\$17,407,915	\$23,192,527	\$40,600,442	\$66,362,121	\$62,518,596	\$17,407,915	\$109,692	\$146,398,324	\$474,561,127
Pc 20	Subtotal		% <sup>2</sup>	0.00%	8.29%	8.29%	8.72%	0.00%	8.72%	1.53%	0.00%	1.53%	3.73%	0.00%	3.73%	3.67%	4.89%	8.56%	13.98%	13.17%	3.67%	0.02%	30.85%	
3	Total \$		\$	\$0	\$39,326,069	\$39,326,069	\$41,369,733	\$0	\$41,369,733	\$7,271,712	\$0	\$7,271,712	\$17,720,676	\$0	\$17,720,676	\$17,407,915	\$23,192,527	\$40,600,442	\$66,362,121	\$62,518,596	\$17,407,915	\$614,772	\$146,903,404	\$964,826,683
A	Total %		%	0.00%	4.08%	4.08%	4.29%	0.00%	4.29%	0.75%	0.00%	0.75%	1.84%	0.00%	1.84%	1.80%	2.40%	4.21%	6.88%	6.48%	1.80%	0.06%	15.23%	100.00%

<sup>&</sup>lt;sup>1</sup>Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives

<sup>&</sup>lt;sup>2</sup>Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011 <sup>3</sup>Prior years reports were prepared on an accrual basis. The report for 2012 is on a cash basis.