Table 1A
2013 WMDVBE Procurement Results for Large Utilities

|  | 2013 Total Procurement | MBE | WBE | DVBE | Total WMDVBE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AT\&T Mobility |  |  |  |  |  |
| Direct |  | \$814,743,809 | \$168,710,851 | \$0 | \$983,454,660 |
|  |  | 22.61\% | 4.68\% | 0.00\% | 27.29\% |
| Subcontracting |  | \$11,723,447 | \$4,051,766 | \$327,051 | \$16,102,264 |
|  |  | 0.33\% | 0.11\% | 0.01\% | 0.45\% |
| Combined | \$3,603,825,320 | \$826,467,256 | \$172,762,617 | \$327,051 | \$999,556,924 |
|  | 100.00\% | 22.93\% | 4.79\% | 0.01\% | 27.74\% |
| Comcast |  |  |  |  |  |
| Direct |  | \$21,808,469 | \$40,822,847 | \$8,550 | \$62,639,866 |
|  |  | 7.54\% | 14.12\% | 0.00\% | 21.66\% |
| Subcontracting |  | \$1,985,532 | \$0 | \$0 | \$1,985,532 |
|  |  | 0.69\% | 0.00\% | 0.00\% | 0.69\% |
| Combined | \$289,163,327 | \$23,794,001 | \$40,822,847 | \$8,550 | \$64,625,398 |
|  | 100.00\% | 8.23\% | 14.12\% | 0.00\% | 22.35\% |
| Edison |  |  |  |  |  |
| Direct |  | \$566,841,567 | \$299,287,031 | \$28,163,069 | \$894,291,666 |
|  |  | 16.17\% | 8.54\% | 0.80\% | 25.51\% |
| Subcontracting |  | \$326,698,767 | \$203,457,296 | \$12,712,944 | \$542,869,007 |
|  |  | 9.32\% | 5.80\% | 0.36\% | 15.48\% |
| Combined | \$3,506, 138,167 | \$893,540,334 | \$502,744,327 | \$40,876,013 | \$1,437,160,673 |
|  | 100.00\% | 25.49\% | 14.34\% | 1.17\% | 40.99\% |
| Sprint |  |  |  |  |  |
| Direct |  | \$413,982,211 | \$57,033,995 | \$3,537,520 | \$474,553,726 |
|  |  | 31.73\% | 4.37\% | 0.27\% | 36.38\% |
| Subcontracting |  | \$43,511,619 | \$28,243,321 | \$8,219 | \$71,763,158 |
|  |  | 3.34\% | 2.16\% | 0.00\% | 5.50\% |
| Combined | \$1,304,600,361 | \$457,493,830 | \$85,277,315 | \$3,545,739 | \$546,316,884 |
|  | 100.00\% | 35.07\% | 6.54\% | 0.27\% | 41.88\% |
| PG\&E |  |  |  |  |  |
| Direct |  | \$1,063,879,697 | \$505,071,620 | \$72,616,240 | \$1,641,567,557 |
|  |  | 19.33\% | 9.18\% | 1.32\% | 29.83\% |
| Subcontracting |  | \$441,551,821 | \$181,073,906 | \$52,846,804 | \$675,472,530 |
|  |  | 8.02\% | 3.29\% | 0.96\% | 12.27\% |
| Combined | \$5,503,744,259 | \$1,505,431,518 | \$686,145,527 | \$125,463,043 | \$2,317,040,088 |
|  | 100.00\% | 27.35\% | 12.47\% | 2.28\% | 42.10\% |
| AT\&T California |  |  |  |  |  |
| Direct |  | \$384,926,283 | \$184,551,692 | \$133,058,080 | \$702,536,055 |
|  |  | 16.04\% | 7.69\% | 5.55\% | 29.28\% |
| Subcontracting |  | \$366,898,845 | \$126,804,707 | \$10,235,430 | \$503,938,982 |
|  |  | 15.29\% | 5.28\% | 0.43\% | 21.00\% |
| Combined | \$2,399,476,119 | \$751,825,128 | \$311,356,399 | \$143,293,510 | \$1,206,475,037 |
|  | 100.00\% | 31.33\% | 12.98\% | 5.97\% | 50.28\% |
| AT\&T Corp |  |  |  |  |  |
| Direct |  | \$82,913,658 | \$22,963,737 | \$0 | \$105,877,395 |
|  |  | 14.88\% | 4.12\% | 0.00\% | 19.00\% |
| Subcontracting |  | \$33,118,414 | \$11,446,127 | \$923,909 | \$45,488,451 |
|  |  | 5.94\% | 2.05\% | 0.17\% | 8.17\% |
| Combined | \$557,105,340 | \$116,032,072 | \$34,409,864 | \$923,909 | \$151,365,846 |
|  | 100.00\% | 20.83\% | 6.18\% | 0.17\% | 27.17\% |
| T-Mobile |  |  |  |  |  |
| Direct |  | \$172,946,000 | \$32,107,000 | \$1,746,000 | \$206,799,000 |
|  |  | 10.47\% | 1.94\% | 0.11\% | 12.51\% |
| Subcontracting |  | 7,472,000 | 1,790,000 | \$0 | 9,262,000 |
|  |  | 0.45\% | 0.11\% | 0.00\% | 0.56\% |
| Combined | \$1,652,555,000 | \$180,418,000 | \$33,897,000 | \$1,746,000 | \$216,061,000 |
|  | 100.00\% | 10.92\% | 2.05\% | 0.11\% | 13.07\% |
| SDG\&E |  |  |  |  |  |
| Direct |  | 164,442,494 | 77,941,066 | 13,076,600 | \$255,460,160 |
|  |  | 16.28\% | 7.71\% | 1.29\% | 25.28\% |
| Subcontracting |  | 146,911,735 | 38,553,729 | 12,497,347 | \$197,962,811 |
|  |  | 14.54\% | 3.82\% | 1.24\% | 19.59\% |
| Combined | \$1,010,387,745 | \$311,354,229 | \$116,494,795 | \$25,573,947 | \$453,422,971 |
|  | 100.00\% | 30.82\% | 11.53\% | 2.53\% | 44.88\% |
| SoCal Gas |  |  |  |  |  |
| Direct |  | 239,992,731 | 89,788,065 | 13,741,658 | 343,522,453 |
|  |  | 25.42\% | 9.51\% | 1.46\% | 36.38\% |
| Subcontracting |  | 52,403,278 | 26,592,465 | 5,994,038 | 84,989,781 |
|  |  | 5.55\% | 2.82\% | 0.63\% | 9.00\% |
| Combined | \$944,220,332 | \$292,396,009 | \$116,380,530 | \$19,735,696 | \$428,512,234 |
|  | 100.00\% | 30.97\% | 12.33\% | 2.09\% | 45.38\% |
| Verizon California |  |  |  |  |  |
| Direct |  | \$40,310,311 | \$48,273,722 | \$59,400 | \$88,643,434 |
|  |  | 17.10\% | 20.48\% | 0.03\% | 37.61\% |
| Subcontracting |  | \$18,240,825 | \$927,346 | \$7,308,524 | \$26,476,695 |
|  |  | 7.74\% | 0.39\% | 3.10\% | 11.23\% |
| Combined | \$235,691,344 | \$58,551,136 | \$49,201,068 | \$7,367,924 | \$115,120,128 |
|  | 100.00\% | 24.84\% | 20.88\% | 3.13\% | 48.84\% |
| Verizon Wireless |  |  |  |  |  |
| Direct |  | \$413,449,684 | \$66,170,260 | \$25,434 | \$479,645,378 |
|  |  | 17.38\% | 2.78\% | 0.00\% | 20.16\% |
| Subcontracting |  | \$60,365,101 | \$2,602,718 | \$0 | \$62,967,819 |
|  |  | 2.54\% | 0.11\% | 0.00\% | 2.65\% |
| Combined | \$2,379,034,477 | \$473,814,785 | \$68,772,978 | \$25,434 | \$542,613,197 |
|  | 100.00\% | 19.92\% | 2.89\% | 0.00\% | 22.81\% |
| Metro PCS |  |  |  |  |  |
| Direct |  | \$855,000 | \$1,392,000 | \$0 | \$2,247,000 |
|  |  | 0.39\% | 0.64\% | 0.00\% | 1.04\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$216,622,000 | \$855,000 | \$1,392,000 | \$0 | \$2,247,000 |
|  |  | 0.39\% | 0.64\% | 0.00\% | 1.04\% |
|  | \$23,602,563,791 $100.00 \%$ | \$5,891,973,297 24.96\% | \$2,219,657,267 $9.40 \%$ | \$368,886,816 $1.56 \%$ | $\$ 8,480,517,379$ $35.93 \%$ |


| Table 1B <br> 2012 WMDVBE Procurement Results for Large Utilities |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 Total Procurement | MBE | WBE | DVBE | Total WMDVBE |
| AT\&T Mobility |  |  |  |  |  |
| Direct |  | \$643,832,466 | \$156,298,880 | \$651,741 | \$800,783,087 |
|  |  | 19.65\% | 4.77\% | 0.02\% | 24.44\% |
| Subcontracting |  | \$8,884,806 | \$3,662,626 | \$191,514 | \$12,738,946 |
|  |  | 0.27\% | 0.11\% | 0.01\% | 0.39\% |
| Combined | \$3,276,520,942 | \$652,717,272 | \$159,961,506 | \$843,255 | \$813,522,033 |
|  | 100.00\% | 19.92\% | 4.88\% | 0.03\% | 24.83\% |
| Comcast |  |  |  |  |  |
| Direct |  | \$18,661,050 | \$36,188,124 | \$9,637 | \$54,858,811 |
|  |  | 7.39\% | 14.33\% | 0.00\% | 21.72\% |
| Subcontracting |  | \$1,494,791 | \$3,620 | \$0 | \$1,498,411 |
|  |  | 0.59\% | 0.00\% | 0.00\% | 0.59\% |
| Combined | \$252,557,448 | \$20,155,841 | \$36,191,744 | \$9,637 | \$56,357,222 |
|  | 100.00\% | 7.98\% | 14.33\% | 0.00\% | 22.31\% |
| Edison |  |  |  |  |  |
| Direct |  | \$645,699,440 | \$362,012,477 | \$15,813,066 | \$1,023,524,983 |
|  |  | 16.20\% | 9.08\% | 0.40\% | 25.68\% |
| Subcontracting |  | \$179,619,982 | \$293,689,215 | \$25,039,359 | \$498,348,556 |
|  |  | 4.51\% | 7.37\% | 0.63\% | 12.50\% |
| Combined | \$3,986,137,761 | \$825,319,422 | \$655,701,692 | \$40,852,425 | \$1,521,873,539 |
|  | 100.00\% | 20.70\% | 16.45\% | 1.02\% | 38.18\% |
| Sprint |  |  |  |  |  |
| Direct |  | \$244,959,258 | \$136,323,285 | \$3,946,377 | \$385,228,920 |
|  |  | 11.25\% | 6.26\% | 0.18\% | 17.69\% |
| Subcontracting |  | \$303,692,208 | \$83,563,699 | \$6,095,346 | \$393,351,253 |
|  |  | 13.95\% | 3.84\% | 0.28\% | 18.07\% |
| Combined | \$2,177,202,398 | \$548,651,466 | \$219,886,984 | \$10,041,723 | \$778,580,173 |
|  | 100.00\% | 25.20\% | 10.10\% | 0.46\% | 35.76\% |
| PG\&E |  |  |  |  |  |
| Direct |  | \$931,477,098 | \$450,550,047 | \$59,128,344 | \$1,441,155,489 |
|  |  | 17.63\% | 8.53\% | 1.12\% | 27.27\% |
| Subcontracting |  | \$346,393,290 | \$208,344,799 | \$55,925,223 | \$610,663,312 |
|  |  | 6.55\% | 3.94\% | 1.06\% | 11.56\% |
| Combined | \$5,284,463,460 | \$1,277,870,388 | \$658,894,846 | \$115,053,567 | \$2,051,818,801 |
|  | 100.00\% | 24.18\% | 12.47\% | 2.18\% | 38.83\% |
| AT\&T California |  |  |  |  |  |
| Direct |  | \$354,234,700 | \$152,072,946 | \$107,213,953 | \$613,521,599 |
|  |  | 15.60\% | 6.70\% | 4.72\% | 27.02\% |
| Subcontracting |  | \$280,342,589 | \$115,566,959 | \$6,042,863 | \$401,952,411 |
|  |  | 12.35\% | 5.09\% | 0.27\% | 17.70\% |
| Combined | \$2,270,387,244 | \$634,577,289 | \$267,639,905 | \$113,256,816 | \$1,015,474,010 |
|  | 100.00\% | 27.95\% | 11.79\% | 4.99\% | 44.73\% |
| AT\&T Corp |  |  |  |  |  |
| Direct |  | \$75,193,461 | \$18,650,954 | \$946,566 | \$94,790,981 |
|  |  | 13.26\% | 3.29\% | 0.17\% | 16.71\% |
| Subcontracting |  | \$25,749,899 | \$10,615,003 | \$555,046 | \$36,919,948 |
|  |  | 4.54\% | 1.87\% | 0.10\% | 6.51\% |
| Combined | \$567,164,289 | \$100,943,360 | \$29,265,957 | \$1,501,612 | \$131,710,929 |
|  | 100.00\% | 17.80\% | 5.16\% | 0.26\% | 23.22\% |
| T-Mobile |  |  |  |  |  |
| Direct |  | \$66,081,000 | \$9,874,000 | \$0 | \$75,955,000 |
|  |  | 5.70\% | 0.85\% | 0.00\% | 6.55\% |
| Subcontracting |  | 16,309,000 | 1,525,000 | \$0 | 17,834,000 |
|  |  | 1.41\% | 0.13\% | 0.00\% | 1.54\% |
| Combined | \$1,159,738,000 | \$82,390,000 | \$11,399,000 | \$0 | \$93,789,000 |
|  | 100.00\% | 7.10\% | 0.98\% | 0.00\% | 8.09\% |
| SDG\&E |  |  |  |  |  |
| Direct |  | \$148,601,888 | \$83,410,948 | \$36,540,926 | \$268,553,762 |
|  |  | 12.32\% | 6.91\% | 3.03\% | 22.26\% |
| Subcontracting |  | \$99,551,232 | \$61,213,494 | \$5,790,983 | \$166,555,709 |
|  |  | 8.25\% | 5.07\% | 0.48\% | 13.81\% |
| Combined | \$1,206,379,805 | \$248,153,120 | \$144,624,442 | \$42,331,909 | \$435,109,471 |
|  | 100.00\% | 20.57\% | 11.99\% | 3.51\% | 36.07\% |
| SoCal Gas |  |  |  |  |  |
| Direct |  | \$166,755,508 | \$87,899,351 | \$12,337,861 | \$266,992,720 |
|  |  | 20.06\% | 10.57\% | 1.48\% | 32.11\% |
| Subcontracting |  | \$59,120,736 | \$19,662,719 | \$2,567,253 | \$81,350,708 |
|  |  | 7.11\% | 2.36\% | 0.31\% | 9.78\% |
| Combined | \$831,442,383 | \$225,876,244 | \$107,562,070 | \$14,905,114 | \$348,343,428 |
|  | 100.00\% | 27.17\% | 12.94\% | 1.79\% | 41.90\% |
| Verizon California |  |  |  |  |  |
| Direct |  | \$34,340,233 | \$56,957,753 | \$65,997 | \$91,363,983 |
|  |  | 15.19\% | 25.19\% | 0.03\% | 40.41\% |
| Subcontracting |  | \$15,870,446 | \$2,762,485 | \$4,057,703 | \$22,690,634 |
|  |  | 7.02\% | 1.22\% | 1.79\% | 10.04\% |
| Combined | \$226,110,458 | \$50,210,679 | \$59,720,238 | \$4,123,700 | \$114,054,617 |
|  | 100.00\% | 22.21\% | 26.41\% | 1.82\% | 50.44\% |
| Verizon Wireless |  |  |  |  |  |
| Direct |  | \$375,347,683 | \$54,557,510 | \$24,693 | \$429,929,886 |
|  |  | 16.99\% | 2.47\% | 0.00\% | 19.46\% |
| Subcontracting |  | \$101,573,111 | \$6,663,391 | \$121,375 | \$108,357,877 |
|  |  | 4.60\% | 0.30\% | 0.01\% | 4.91\% |
| Combined | \$2,208,878,022 | \$476,920,794 | \$61,220,901 | \$146,068 | \$538,287,763 |
|  | 100.00\% | 21.59\% | 2.77\% | 0.01\% | 24.37\% |
| Total | $\begin{array}{r} \hline \$ 23,446,982,210 \\ 100.00 \% \end{array}$ | $\begin{array}{r} \hline \$ 5,143,785,875 \\ 21.94 \% \end{array}$ | $\begin{array}{r} \hline \$ 2,412,069,285 \\ 10.29 \% \end{array}$ | $\begin{array}{r} \hline \$ 343,065,826 \\ 1.46 \% \end{array}$ | $\begin{array}{r} \hline \$ 7,898,920,986 \\ 33.69 \% \end{array}$ |


| Table 2 A <br> 2013 WMDVBE Procurement Results for Small Utilities |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 Total Procurement | MBE | WBE | DVBE | Total WMDVBE |
| AT\&T Long Distance |  |  |  |  |  |
| Direct |  | \$7,520,125 | \$2,827,600 | \$0 | \$10,347,725 |
|  |  | 10.60\% | 3.99\% | 0.00\% | 14.59\% |
| Subcontracting |  | \$10,579,646 | \$3,656,454 | \$295,142 | \$14,531,242 |
|  |  | 14.92\% | 5.16\% | 0.42\% | 20.49\% |
| Combined | \$70,911,535 | \$18,099,771 | \$6,484,054 | \$295,142 | \$24,878,967 |
|  | 100.00\% | 25.52\% | 9.14\% | 0.42\% | 35.08\% |
| AT\&T Teleport Comm |  |  |  |  |  |
| Direct |  | \$739,523 | \$410,139 | \$0 | \$1,149,662 |
|  |  | 20.48\% | 11.36\% | 0.00\% | 31.83\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$3,611,724 | \$739,523 | \$410,139 | \$0 | \$1,149,662 |
|  | 100.00\% | 20.48\% | 11.36\% | 0.00\% | 31.83\% |
| Citizens |  |  |  |  |  |
| Direct |  | \$8,704 | \$318,117 | \$1,103,173 | \$1,429,994 |
|  |  | 0.04\% | 1.63\% | 5.67\% | 7.32\% |
| Subcontracting |  | \$75,159 | \$0 | \$0 | \$75,159 |
|  |  | 0.38\% | 0.00\% | 0.00\% | 0.38\% |
| Combined | \$19,530,397 | \$83,863 | \$318,117 | \$1,103,173 | \$1,505,153 |
|  | 100.00\% | 0.43\% | 1.63\% | 5.65\% | 7.71\% |
| Lodi Gas \& Storage |  |  |  |  |  |
| Direct |  | \$79,009 | \$305,458 | \$0 | \$384,466 |
|  |  | 0.61\% | 2.36\% | 0.00\% | 2.98\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$12,918,009 | \$79,009 | \$305,458 | \$0 | \$384,466 |
|  | 100.00\% | 0.61\% | 2.36\% | 0.00\% | 2.98\% |
| MCI/ Verizon |  |  |  |  |  |
| Direct |  | \$1,171,186 | \$173,381 | \$31,074 | \$1,375,641 |
|  |  | 5.52\% | 0.82\% | 0.15\% | 6.49\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$21,198,330 | \$1,171,186 | \$173,381 | \$31,074 | \$1,375,641 |
|  | 100.00\% | 5.52\% | 0.82\% | 0.15\% | 6.49\% |
| Pacific Power |  |  |  |  |  |
| Direct |  | \$60,867 | \$20,722 | \$0 | \$81,589 |
|  |  | 0.35\% | 0.12\% | 0.00\% | 0.47\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$17,295,276 | \$60,867 | \$20,722 | \$0 | \$81,589 |
|  | 100.00\% | 0.35\% | 0.12\% | 0.00\% | 0.47\% |
| Century Link |  |  |  |  |  |
| Direct |  | \$8,507,733 | \$233,370 | \$239,002 | \$8,980,105 |
|  |  | 7.03\% | 0.19\% | 0.20\% | 7.42\% |
| Subcontracting |  | \$818,995 | \$1,553,334 | \$0 | \$2,372,329 |
|  |  | 0.68\% | 1.28\% | 0.00\% | 1.96\% |
| Combined | \$121,043,979 | \$9,326,728 | \$1,786,704 | \$239,002 | \$11,352,434 |
|  | 100.00\% | 7.71\% | 1.48\% | 0.20\% | 9.38\% |
| Cal Pacific Electric |  |  |  |  |  |
| Direct |  | \$2,519,497 | \$1,329,018 | \$0 | \$3,848,515 |
|  |  | 14.96\% | 7.89\% | 0.00\% | 22.85\% |
| Subcontracting |  | \$306,813 | \$0 | \$0 | \$306,813 |
|  |  | 1.82\% | 0.00\% | 0.00\% | 1.82\% |
| Combined | \$16,845,383 | \$2,826,310 | \$1,329,018 | \$0 | \$4,155,328 |
|  | 100.00\% | 16.78\% | 7.89\% | 0.00\% | 24.67\% |
| Southwest Gas |  |  |  |  |  |
| Direct |  | \$958,803 | \$8,125,624 | \$39,140 | \$9,123,567 |
|  |  | 7.25\% | 61.43\% | 0.30\% | 68.98\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$13,226,434 | \$958,803 | \$8,125,624 | \$39,140 | \$9,123,567 |
|  | 100.00\% | 7.25\% | 61.43\% | 0.30\% | 68.98\% |
| SureWest |  |  |  |  |  |
| Direct |  | \$10,841 | \$279,973 | \$0 | \$290,814 |
|  |  | 0.06\% | 1.60\% | 0.00\% | 1.66\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$17,545,537 | \$10,841 | \$279,973 | \$0 | \$290,814 |
|  | 100.00\% | 0.06\% | 1.60\% | 0.00\% | 1.66\% |
| TelePacific Comm |  |  |  |  |  |
| Direct |  | \$265,775 | \$1,701,859 | \$1,295 | \$1,968,929 |
|  |  | 0.35\% | 2.22\% | 0.00\% | 2.56\% |


| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$76,767,163 | \$265,775 | \$1,701,859 | \$1,295 | \$1,968,929 |
|  | 100.00\% | 0.35\% | 2.22\% | 0.00\% | 2.56\% |
| TransBay Cable |  |  |  |  |  |
| Direct |  | \$0 | \$209,238 | \$0 | \$209,238 |
|  |  | 0.00\% | 1.22\% | 0.00\% | 1.22\% |
| Subcontracting |  | \$0 | \$5,539 | \$0 | \$5,539 |
|  |  | 0.00\% | 0.03\% | 0.00\% | 0.03\% |
| Combined | \$17,228,430 | \$0 | \$214,777 | \$0 | \$214,777 |
|  | 100.00\% | 0.00\% | 1.25\% | 0.00\% | 1.25\% |
| Wild Goose Storage |  |  |  |  |  |
| Direct |  | \$848,000 | \$22,000 | \$0 | \$870,000 |
|  |  | 5.97\% | 0.15\% | 0.00\% | 6.12\% |
| Subcontracting |  | \$942,500 | \$17,500 | \$0 | \$960,000 |
|  |  | 6.63\% | 0.12\% | 0.00\% | 6.76\% |
| Combined | \$14,207,300 | \$1,790,500 | \$39,500 | \$0 | \$1,830,000 |
|  | 100.00\% | 12.60\% | 0.28\% | 0.00\% | 12.88\% |
| XO California |  |  |  |  |  |
| Direct |  | \$0 | \$608,648 | \$0 | \$608,648 |
|  |  | 0.00\% | 1.10\% | 0.00\% | 1.10\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$ |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$57,542,482 | \$0 | \$608,648 | \$0 | \$608,648 |
|  | 100.00\% | 0.00\% | 1.10\% | 0.00\% | 1.10\% |
| Cal-Am Water |  |  |  |  |  |
| Direct |  | \$13,982,190 | \$5,837,635 | \$690,624 | \$20,510,449 |
|  |  | 18.64\% | 7.78\% | 0.92\% | 27.35\% |
| Subcontracting |  | \$1,021,027 | \$789,611 | \$9,302 | \$1,819,940 |
|  |  | 1.36\% | 1.05\% | 0.01\% | 2.43\% |
| Combined | \$75,006,098 | \$15,003,217 | \$6,627,246 | \$699,926 | \$22,330,389 |
|  | 100.00\% | 20.00\% | 8.84\% | 0.93\% | 29.77\% |
| Cal Water Service Co |  |  |  |  |  |
| Direct |  | \$15,716,637 | \$2,531,122 | \$42,893 | \$18,290,652 |
|  |  | 13.75\% | 2.21\% | 0.04\% | 16.00\% |
| Subcontracting |  | \$741,749 | \$1,017,275 | \$1,345,120 | \$3,104,144 |
|  |  | 0.65\% | 0.89\% | 1.18\% | 2.72\% |
| Combined | \$114,297,437 | \$16,458,386 | \$3,548,397 | \$1,388,013 | \$21,394,796 |
|  | 100.00\% | 14.40\% | 3.10\% | 1.21\% | 18.72\% |
| Golden State Water |  |  |  |  |  |
| Direct |  | \$21,235,421 | \$8,858,199 | \$0 | \$30,093,620 |
|  |  | 17.88\% | 7.46\% | 0.00\% | 25.34\% |
| Subcontracting |  | \$236,629 | \$150,900 | \$24,230 | \$411,759 |
|  |  | 0.20\% | 0.13\% | 0.02\% | 0.35\% |
| Combined | \$118,744,338 | \$21,472,050 | \$9,009,099 | \$24,230 | \$30,505,379 |
|  | 100.00\% | 18.08\% | 7.59\% | 0.02\% | 25.69\% |
| Park Water Co |  |  |  |  |  |
| Direct |  | \$5,990,831 | \$4,387,957 | \$16,908 | \$10,395,696 |
|  |  | 21.42\% | 15.69\% | 0.06\% | 37.16\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$27,973,968 | \$5,990,831 | \$4,387,957 | \$16,908 | \$10,395,696 |
|  | 100.00\% | 21.42\% | 15.69\% | 0.06\% | 37.16\% |
| San Gabriel Water Co |  |  |  |  |  |
| Direct |  | \$3,903,921 | \$1,287,236 | \$233,093 | \$5,424,250 |
|  |  | 9.11\% | 3.00\% | 0.54\% | 12.66\% |
| Subcontracting |  | \$0 | \$2,068 | \$0 | \$2,068 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$42,847,939 | \$3,903,921 | \$1,289,304 | \$233,093 | \$5,426,318 |
|  | 100.00\% | 9.11\% | 3.01\% | 0.54\% | 12.66\% |
| San Jose Water Co |  |  |  |  |  |
| Direct |  | \$12,492,891 | \$1,080,562 | \$712,447 | \$14,285,900 |
|  |  | 13.52\% | 1.17\% | 0.77\% | 15.46\% |
| Subcontracting |  | \$1,760,965 | \$1,373,445 | \$725,285 | \$3,859,695 |
|  |  | 1.91\% | 1.49\% | 0.78\% | 4.18\% |
| Combined | \$92,429,416 | \$14,253,856 | \$2,454,007 | \$1,437,732 | \$18,145,595 |
|  | 100.00\% | 15.42\% | 2.66\% | 1.54\% | 19.63\% |
| Suburban Water |  |  |  |  |  |
| Direct |  | \$2,178,084 | \$899,236 | \$0 | \$3,077,320 |
|  |  | 22.77\% | 9.40\% | 0.00\% | 32.18\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$9,564,092 | \$2,178,084 | \$899,236 | \$0 | \$3,077,320 |
|  | 100.00\% | 22.77\% | 9.40\% | 0.00\% | 32.18\% |
| Total | $\begin{array}{r} \hline \$ 960,735,267 \\ 100.00 \% \end{array}$ | $\begin{array}{r} \hline \$ 114,673,521 \\ 11.94 \% \end{array}$ | \$50,013,220 $5.21 \%$ | $\begin{array}{r} \hline \$ 5,508,728 \\ 0.57 \% \end{array}$ | $\begin{array}{r} \hline \$ 170,195,468 \\ 17.72 \% \end{array}$ |



| Subcontracting |  | \$0 | \$2,458 | \$0 | \$2,458 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0.00\% | 0.02\% | 0.00\% | 0.02\% |
| Combined | \$10,406,522 | \$0 | \$177,760 | \$0 | \$177,760 |
|  | 100.00\% | 0.00\% | 1.71\% | 0.00\% | 1.71\% |
| TW Telecom |  |  |  |  |  |
| Direct |  | \$3,115,445 | \$503,873 | \$25,788 | \$3,645,106 |
|  |  | 8.76\% | 1.42\% | 0.07\% | 10.25\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$35,544,695 | \$3,115,445 | \$503,873 | \$25,788 | \$3,645,106 |
|  | 100.00\% | 8.76\% | 1.42\% | 0.07\% | 10.25\% |
| Wild Goose Storage |  |  |  |  |  |
| Direct |  | \$1,569,500 | \$75,000 | \$0 | \$1,644,500 |
|  |  | 3.58\% | 0.17\% | 0.00\% | 3.75\% |
| Subcontracting |  | \$1,969,500 | \$35,000 | \$0 | \$2,004,500 |
|  |  | 4.49\% | 0.08\% | 0.00\% | 4.57\% |
| Combined | \$43,853,986 | \$3,539,000 | \$110,000 | \$0 | \$3,649,000 |
|  | 100.00\% | 8.07\% | 0.25\% | 0.00\% | 8.32\% |
| XO California |  |  |  |  |  |
| Direct |  | \$21,938 | \$535,248 | \$0 | \$557,186 |
|  |  | 0.03\% | 0.80\% | 0.00\% | 0.83\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$67,066,060 | \$21,938 | \$535,248 | \$0 | \$557,186 |
|  | 100.00\% | 0.03\% | 0.80\% | 0.00\% | 0.83\% |
| Cal-Am Water |  |  |  |  |  |
| Direct |  | \$10,536,554 | \$6,084,605 | \$482,915 | \$17,104,074 |
|  |  | 14.35\% | 8.29\% | 0.66\% | 23.30\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$73,407,776 | \$10,536,554 | \$6,084,605 | \$482,915 | \$17,104,074 |
|  | 100.00\% | 14.35\% | 8.29\% | 0.66\% | 23.30\% |
| Cal Water Service Co |  |  |  |  |  |
| Direct |  | \$8,571,731 | \$1,801,870 | \$73,230 | \$10,446,831 |
|  |  | 6.14\% | 1.29\% | 0.05\% | 7.49\% |
| Subcontracting |  | \$365,208 | \$469,597 | \$0 | \$834,805 |
|  |  | 0.26\% | 0.34\% | 0.00\% | 0.60\% |
| Combined | \$139,501,572 | \$8,936,939 | \$2,271,467 | \$73,230 | \$11,281,636 |
|  | 100.00\% | 6.41\% | 1.63\% | 0.05\% | 8.09\% |
| Golden State Water |  |  |  |  |  |
| Direct |  | \$6,190,448 | \$4,892,874 | \$0 | \$11,083,322 |
|  |  | 7.24\% | 5.72\% | 0.00\% | 12.96\% |
| Subcontracting |  | \$303,428 | \$39,024 | \$0 | \$342,452 |
|  |  | 0.35\% | 0.05\% | 0.00\% | 0.40\% |
| Combined | \$85,542,648 | \$6,493,876 | \$4,931,898 | \$0 | \$11,425,774 |
|  | 100.00\% | 7.59\% | 5.77\% | 0.00\% | 13.36\% |
| Park Water Co |  |  |  |  |  |
| Direct |  | \$2,959,295 | \$3,832,855 | \$0 | \$6,792,150 |
|  |  | 11.73\% | 15.20\% | 0.00\% | 26.93\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$25,221,069 | \$2,959,295 | \$3,832,855 | \$0 | \$6,792,150 |
|  | 100.00\% | 11.73\% | 15.20\% | 0.00\% | 26.93\% |
| San Gabriel Water Co |  |  |  |  |  |
| Direct |  | \$2,534,457 | \$751,652 | \$231,280 | \$3,517,389 |
|  |  | 8.31\% | 2.47\% | 0.76\% | 11.54\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$30,489,937 | \$2,534,457 | \$751,652 | \$231,280 | \$3,517,389 |
|  | 100.00\% | 8.31\% | 2.47\% | 0.76\% | 11.54\% |
| San Jose Water Co |  |  |  |  |  |
| Direct |  | \$13,475,837 | \$1,183,872 | \$324,043 | \$14,983,752 |
|  |  | 13.99\% | 1.23\% | 0.34\% | 15.56\% |
| Subcontracting |  | \$1,471,610 | \$1,036,772 | \$15,243 | \$2,523,625 |
|  |  | 1.53\% | 1.08\% | 0.02\% | 2.62\% |
| Combined | \$96,313,252 | \$14,947,447 | \$2,220,644 | \$339,286 | \$17,507,377 |
|  | 100.00\% | 15.52\% | 2.31\% | 0.35\% | 18.18\% |
| Suburban Water |  |  |  |  |  |
| Direct |  | \$4,359,534 | \$2,829,388 | \$0 | \$7,188,922 |
|  |  | 19.93\% | 12.94\% | 0.00\% | 32.87\% |
| Subcontracting |  | \$0 | \$0 | \$0 | \$0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Combined | \$21,872,719 | \$4,359,534 | \$2,829,388 | \$0 | \$7,188,922 |
|  | 100.00\% | 19.93\% | 12.94\% | 0.00\% | 32.87\% |
| Total | \$962,299,605 | \$80,591,697 | \$46,168,439 | \$2,805,160 | \$129,565,296 |
|  | 100.00\% | 8.37\% | 4.80\% | 0.29\% | 13.46\% |

## Table 3

2013 \& 2012 Summary of Large, Small, and Combined Utility MBE/WBE/DVBE and Total WMDVBE Procurement
(In Dollars and as a Percentage of Total Corporate Procurement)

|  | Total Procurement | MBE | WBE | DVBE | Total WMDVBE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  |  |  |  |  |
| Total |  |  |  |  |  |
| Large Utilities | \$23,602,563,791 | \$5,891,973,297 | \$2,219,657,267 | \$368,886,816 | \$8,480,517,381 |
|  | 100.00\% | 24.96\% | 9.40\% | 1.56\% | 35.93\% |
| Total |  |  |  |  |  |
| Small Utilities | \$960,735,267 | \$114,673,521 | \$50,013,220 | \$5,508,728 | \$170,195,468 |
|  | 100.00\% | 11.94\% | 5.21\% | 0.57\% | 17.72\% |
| Total |  |  |  |  |  |
| Combined | \$24,563,299,058 | \$6,006,646,818 | \$2,269,670,487 | \$374,395,544 | \$8,650,712,849 |
|  | 100.00\% | 24.45\% | 9.24\% | 1.52\% | 35.22\% |
| 2012 |  |  |  |  |  |
| Total |  |  |  |  |  |
| Large Utilities | \$23,446,982,210 | \$5,143,785,875 | \$2,412,069,285 | \$343,065,826 | \$7,898,920,986 |
|  | 100.00\% | 21.94\% | 10.29\% | 1.46\% | 33.69\% |
| Total |  |  |  |  |  |
| Small Utilities | \$962,299,605 | \$80,591,697 | \$46,168,439 | \$2,805,160 | \$129,565,296 |
|  | 100.00\% | 8.37\% | 4.80\% | 0.29\% | 13.46\% |
| Total |  |  |  |  |  |
| Combined | \$24,409,281,815 | \$5,224,377,572 | \$2,458,237,724 | \$345,870,986 | \$8,028,486,282 |
|  | 100.00\% | 21.40\% | 10.07\% | 1.42\% | 32.89\% |

2013 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total MBE Procurement)

|  | AT\&T Mobility | Comcast | Edison | Sprint | PG\&E | AT\&T California | AT\&T Corp | T-Mobile | SDG\&E | SoCalGas | Verizon | Verizon Wriss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Black |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$128,480,473 | \$1,295,151 | \$108,305,396 | \$151,735,242 | \$392,760,197 | \$27,140,581 | \$33,595,476 | \$4,610,000 | \$19,446,710 | \$22,695,993 | \$9,993,519 | \$812,821 |
|  | 15.55\% | 5.44\% | 12.12\% | 33.17\% | 7.14\% | 3.61\% | 28.95\% | 5.60\% | 6.25\% | 7.76\% | 17.07\% | 0.17\% |
| sub | \$2,559,169 | \$0 | \$34,690,615 | \$12,998,929 | \$40,425,750 | \$80,092,163 | \$7,229,582 | \$0 | \$17,349,386 | \$17,048,526 | \$3,893,156 | \$3,520,490 |
|  | 0.31\% | 0.00\% | 3.88\% | 2.84\% | 0.73\% | 10.65\% | 6.23\% | 0.00\% | 5.57\% | 5.83\% | 6.65\% | 0.74\% |
| combined | \$131,039,642 | \$1,295,151 | \$142,996,011 | \$164,734,171 | \$433,185,947 | \$107,232,744 | \$40,825,058 | \$4,610,000 | \$36,796,096 | \$39,744,519 | \$13,886,675 | \$4,333,311 |
|  | 15.86\% | 5.44\% | 16.00\% | 36.01\% | 7.87\% | 14.26\% | 35.18\% | 5.60\% | 11.82\% | 13.59\% | 23.72\% | 0.91\% |
| Hispanic |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$642,141,571 | \$3,840,682 | \$288,377,870 | \$132,809,982 | \$289,404,575 | \$281,061,946 | \$23,051,504 | \$2,320,000 | \$99,380,506 | \$171,678,071 | \$20,838,065 | \$704,316 |
|  | 77.70\% | 16.14\% | 32.27\% | 29.03\% | 5.26\% | 37.38\% | 19.87\% | 2.82\% | 31.92\% | 58.71\% | 35.59\% | 0.15\% |
| sub | \$5,267,611 | \$644,969 | \$222,900,640 | \$7,465,714 | \$264,587,148 | \$164,855,998 | \$14,880,857 | \$7,475,000 | \$98,357,321 | \$29,436,253 | \$4,167,335 | \$2,411,166 |
|  | 0.64\% | 2.71\% | 24.95\% | 1.63\% | 4.81\% | 21.93\% | 12.82\% | 9.07\% | 31.59\% | 10.07\% | 7.12\% | 0.51\% |
| combined | \$647,409,182 | \$4,485,651 | \$511,278,510 | \$140,275,696 | \$553,991,723 | \$445,917,944 | \$37,932,361 | \$9,795,000 | \$197,737,827 | \$201,114,324 | \$25,005,399 | \$3,115,482 |
|  | 78.33\% | 18.85\% | 57.22\% | 30.66\% | 10.07\% | 59.31\% | 32.69\% | 11.89\% | 63.51\% | 68.78\% | 42.71\% | 0.66\% |
| Asian-Pacific |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$43,835,594 | \$16,672,637 | \$123,095,026 | \$129,436,987 | \$248,281,468 | \$76,078,787 | \$25,664,173 | \$57,782,000 | \$24,758,429 | \$38,400,193 | \$9,478,728 | \$411,932,547 |
|  | 5.30\% | 70.07\% | 13.78\% | 28.29\% | 4.51\% | 10.12\% | 22.12\% | 70.13\% | 7.95\% | 13.13\% | 16.19\% | 86.94\% |
| sub | \$5,267,611 | \$1,340,563 | \$62,715,932 | \$23,012,368 | \$87,279,030 | \$62,901,290 | \$5,677,835 | \$8,834,000 | 28,233,152 | \$4,843,332 | \$2,318,368 | \$52,718,019 |
|  | 0.64\% | 5.63\% | 7.02\% | 5.03\% | 1.59\% | 8.37\% | 4.89\% | 10.72\% | 9.07\% | 1.66\% | 3.96\% | 11.13\% |
| combined | \$45,845,467 | \$18,013,200 | \$185,810,958 | \$152,449,355 | \$335,560,498 | \$138,980,077 | \$31,342,007 | \$66,616,000 | \$52,991,581 | \$43,243,525 | \$11,797,096 | \$464,650,566 |
|  | 5.55\% | 75.70\% | 20.79\% | 33.32\% | 6.10\% | 18.49\% | 27.01\% | 80.85\% | 17.02\% | 14.79\% | 20.15\% | 98.07\% |
| Native American |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$281,475 | \$0 | \$46,413,732 | \$0 | \$133,433,458 | \$524,163 | \$602,506 | \$20,000 | \$20,577,057 | \$6,034,891 | \$0 | \$0 |
|  | 0.03\% | 0.00\% | 5.19\% | 0.00\% | 2.42\% | 0.07\% | 0.52\% | 0.02\% | 6.61\% | 2.06\% | 0.00\% | 0.00\% |
| sub | \$822,319 | \$0 | \$2,818,514 | \$34,608 | \$49,259,892 | \$25,735,427 | \$2,323,029 | \$0 | \$1,617,221 | \$1,070,620 | \$7,861,966 | \$1,715,426 |
|  | 0.10\% | 0.00\% | 0.32\% | 0.01\% | 0.90\% | 3.42\% | 2.00\% | 0.00\% | 0.52\% | 0.37\% | 13.43\% | 0.36\% |
| combined | \$1,103,795 | \$0 | \$49,232,246 | \$34,608 | \$182,693,350 | \$26,259,590 | \$2,925,534 | \$20,000 | \$22,194,278 | \$7,105,511 | \$7,861,966 | \$1,715,426 |
|  | 0.13\% | 0.00\% | 5.51\% | 0.01\% | 3.32\% | 3.49\% | 2.52\% | 0.02\% | 7.13\% | 2.43\% | 13.43\% | 0.36\% |
|  |  | \% |  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$4,696 | \$0 | \$649,543 | \$0 | \$0 | \$120,806 | \$0 | \$1,349,000 | \$279,791 | \$1,183,584 | \$0 | \$0 |
|  | 0.00\% | 0.00\% | 0.07\% | 0.00\% | 0.00\% | 0.02\% | 0.00\% | 1.64\% | 0.09\% | 0.40\% | 0.00\% | 0.00\% |
| sub | \$1,064,475 | \$0 | \$3,573,066 | \$0 | \$0 | \$33,313,967 | \$3,007,112 | \$0 | \$1,354,656 | \$4,547 | \$0 | \$0 |
|  | 0.13\% | 0.00\% | 0.40\% | 0.00\% | 0.00\% | 4.43\% | 2.59\% | 0.00\% | 0.44\% | 0.00\% | 0.00\% | 0.00\% |
| combined | \$1,069,170 | \$0 | \$4,222,609 | \$0 | \$0 | \$33,434,773 | \$3,007,112 | \$1,349,000 | \$1,634,447 | \$1,188,131 | \$0 | \$0 |
|  | 0.13\% | 0.00\% | 0.47\% | 0.00\% | 0.00\% | 4.45\% | 2.59\% | 1.64\% | 0.52\% | 0.41\% | 0.00\% | 0.00\% |
| Ethnically Unspecified Minority Subcontractors | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Total MBE Procurement | \$826,467,256100.00\% | $\$ 23,794,002$$100.00 \%$ | $\begin{gathered} \$ 893,540,334 \\ 100.00 \% \end{gathered}$ | $\begin{array}{r} \$ 457,493,830 \\ 100.00 \% \end{array}$ | $\begin{aligned} & \$ 1,505,431,518 \\ & 100.00 \% \end{aligned}$ | $\$ 751,825,128$$100.00 \%$ | $\begin{array}{r} \$ 16,032,072 \\ 100.00 \% \end{array}$ | $\begin{array}{r} \$ 82,390,000 \\ 100.00 \% \end{array}$ | $\$ 311,354,229$$100.00 \%$ | $\begin{aligned} & \$ 292,396,010 \\ & 100.00 \% \end{aligned}$ | \$58,551,136$100.00 \%$ | $\begin{array}{r} \$ 473,814,785 \\ 100.00 \% \end{array}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |


| Table 4b <br> 2012 Summary of Large Utility Ethnic Procurement <br> (in Dollars and as a Percentage of Total MBE Procurement) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AT\&T Mobility | Comcast | Edison | Sprint | PG\&E | AT\&T California | AT\&T Corp | T-Mobile | SDG\&E | SoCalGas | Verizon | Verizon Wrlss |
| Black |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$113,650,488 | \$766,018 | \$165,534,425 | \$87,567,941 | \$330,053,897 | \$30,026,941 | \$34,008,708 | \$4,610,000 | \$24,055,718 | \$30,596,185 | \$8,902,910 | \$7,020,399 |
|  | 17.41\% | 3.80\% | 20.06\% | 15.96\% | 25.83\% | 4.73\% | 33.69\% | 5.60\% | 9.69\% | 13.55\% | 17.73\% | 1.47\% |
| sub | \$2,494,823 | \$7,027 | \$18,080,175 | \$85,358,612 | \$25,729,975 | \$78,719,243 | \$7,230,484 | \$0 | \$22,497,260 | \$23,011,684 | \$2,858,108 | \$6,839,450 |
|  | 0.38\% | 0.03\% | 2.19\% | 15.56\% | 2.01\% | 12.40\% | 7.16\% | 0.00\% | 9.07\% | 10.19\% | 5.69\% | 1.43\% |
| combined | \$116,145,311 | \$773,045 | \$183,614,600 | \$172,926,553 | \$355,783,872 | \$108,746,184 | \$41,239,192 | \$4,610,000 | \$46,552,978 | \$53,607,869 | \$11,761,018 | \$13,859,849 |
|  | 17.79\% | 3.84\% | 22.25\% | 31.52\% | 27.84\% | 17.14\% | 40.85\% | 5.60\% | 18.76\% | 23.73\% | 23.42\% | 2.91\% |
| Hispanic |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$494,231,318 | \$3,368,373 | \$246,372,104 | \$68,543,805 | \$256,839,562 | \$261,403,314 | \$19,548,237 | \$2,320,000 | \$79,204,673 | \$96,913,048 | \$19,394,276 | \$3,546,704 |
|  | 75.72\% | 16.71\% | 29.85\% | 12.49\% | 20.10\% | 41.19\% | 19.37\% | 2.82\% | 31.92\% | 42.91\% | 38.63\% | 0.74\% |
| sub | \$3,603,307 | \$444,364 | \$113,402,106 | \$88,173,606 | \$203,809,728 | \$113,695,259 | \$10,443,084 | \$7,475,000 | \$43,350,305 | \$28,685,729 | \$2,170,954 | \$2,139,953 |
|  | 0.55\% | 2.20\% | 13.74\% | 16.07\% | 15.95\% | 17.92\% | 10.35\% | 9.07\% | 17.47\% | 12.70\% | 4.32\% | 0.45\% |
| combined | \$497,834,625 | \$3,812,737 | \$359,774,210 | \$156,717,411 | \$460,649,290 | \$375,098,573 | \$29,991,321 | \$9,795,000 | \$122,554,978 | \$125,598,777 | \$21,565,230 | \$5,686,657 |
|  | 76.27\% | 18.92\% | 43.59\% | 28.56\% | 36.05\% | 59.11\% | 29.71\% | 11.89\% | 49.39\% | 55.61\% | 42.95\% | 1.19\% |
| Asian-Pacific |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$35,655,233 | \$14,513,018 | \$197,381,442 | \$42,301,980 | \$206,814,674 | \$60,628,997 | \$20,950,544 | \$57,782,000 | \$24,796,448 | \$33,621,137 | \$6,043,047 | \$364,780,578 |
|  | 5.46\% | 72.00\% | 23.92\% | 7.71\% | 16.18\% | 9.55\% | 20.75\% | 70.13\% | 9.99\% | 14.88\% | 12.04\% | 76.49\% |
| sub | \$2,443,036 | \$1,043,400 | \$43,461,937 | \$125,566,221 | \$83,032,477 | \$77,085,198 | \$7,080,394 | \$8,834,000 | 23,090,856 | \$4,658,129 | \$4,004,657 | \$92,054,677 |
|  | 0.37\% | 5.18\% | 5.27\% | 22.89\% | 6.50\% | 12.15\% | 7.01\% | 10.72\% | 9.31\% | 2.06\% | 7.98\% | 19.30\% |
| combined | \$38,098,269 | \$15,556,418 | \$240,843,379 | \$167,868,201 | \$289,847,151 | \$137,714,195 | \$28,030,938 | \$66,616,000 | \$47,887,304 | \$38,279,266 | \$10,047,704 | \$456,835,255 |
|  | 5.84\% | 77.18\% | 29.18\% | 30.60\% | 22.68\% | 21.70\% | 27.77\% | 80.85\% | 19.30\% | 16.95\% | 20.01\% | 95.79\% |
| Native American |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$290,665 | \$0 | \$35,582,387 | \$70,554 | \$137,768,965 | \$1,646,312 | \$685,971 | \$20,000 | \$19,527,033 | \$4,858,246 | \$0 | \$0 |
|  | 0.04\% | 0.00\% | 4.31\% | 0.01\% | 10.78\% | 0.26\% | 0.68\% | 0.02\% | 7.87\% | 2.15\% | 0.00\% | 0.00\% |
| sub | \$343,640 | \$0 | \$2,738,606 | \$4,593,769 | \$33,821,111 | \$10,842,888 | \$995,936 | \$0 | \$7,759,438 | \$2,765,194 | \$6,836,726 | \$539,031 |
|  | 0.05\% | 0.00\% | 0.33\% | 0.84\% | 2.65\% | 1.71\% | 0.99\% | 0.00\% | 3.13\% | 1.22\% | 13.62\% | 0.11\% |
| combined | \$634,305 | \$0 | \$38,320,993 | \$4,664,323 | \$171,590,076 | \$12,489,200 | \$1,681,907 | \$20,000 | \$27,286,471 | \$7,623,440 | \$6,836,726 | \$539,031 |
|  | 0.10\% | 0.00\% | 4.64\% | 0.85\% | 13.43\% | 1.97\% | 1.67\% | 0.02\% | 11.00\% | 3.38\% | 13.62\% | 0.11\% |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$4,761 | \$13,641 | \$829,083 | \$46,474,979 | \$0 | \$529,136 | \$0 | \$1,349,000 | \$1,018,015 | \$766,891 | \$0 | \$0 |
|  | 0.00\% | 0.07\% | 0.10\% | 8.47\% | 0.00\% | 0.08\% | 0.00\% | 1.64\% | 0.41\% | 0.34\% | 0.00\% | 0.00\% |
| sub | \$0 | \$0 | \$1,937,158 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,853,373 | \$0 | \$0 | \$0 |
| combined | 0.00\% | 0.00\% | 0.23\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 1.15\% | 0.00\% | 0.00\% | 0.00\% |
|  | \$4,761 | \$13,641 | \$2,766,241 | \$46,474,979 | \$0 | \$529,136 | \$0 | \$1,349,000 | \$3,871,388 | \$766,891 | \$0 | \$0 |
|  | 0.00\% | 0.07\% | 0.34\% | 8.47\% | 0.00\% | 0.08\% | 0.00\% | 1.64\% | 1.56\% | 0.34\% | 0.00\% | 0.00\% |
| Ethnically Unspecified Minority Subcontractors | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Total MBE Procurement | \$652,717,271$100.00 \%$ | $\$ 20,155,841$$100.00 \%$ | \$825,319,423$100.00 \%$ | $\$ 548,651,467$$100.00 \%$ | \$1,277,870,389$100.00 \%$ | \$634,577,288$100.00 \%$ | \$100,943,358$100.00 \%$ | \$82,390,000$100.00 \%$ | \$248,153,119 | \$225,876,243 | \$50,210,678 | \$476,920,792 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | 100.00\% | 100.00\% | 100.00\% | 100.00\% |


|  | Table 5a 2013 Summary of Large Utility Ethnic Procurement (in Dollars and as a Percentage of Total Corporate Procurement) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| . | AT\&T Mobility | Comcast | Edison | Sprint | PG\&E | AT\&T California | AT\&T Corp | T-Mobile | SDG\&E | SoCalGas | Verizon | Verizon Wriss |
| Black |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$128,480,473 | \$1,295,151 | \$108,305,396 | \$151,735,242 | \$392,760,197 | \$27,140,581 | \$33,595,476 | \$4,610,000 | \$19,446,710 | \$22,695,993 | \$9,993,519 | \$812,821 |
|  | 3.57\% | 0.45\% | 3.09\% | 11.63\% | 7.14\% | 1.13\% | 6.03\% | 0.28\% | 1.92\% | 2.40\% | 4.24\% | 0.03\% |
| sub | \$2,559,169 | \$0 | \$34,690,615 | \$12,998,929 | \$40,425,750 | \$80,092,163 | \$7,229,582 | \$0 | \$17,349,386 | \$17,048,526 | \$3,893,156 | \$3,520,490 |
|  | 0.07\% | 0.00\% | 0.99\% | 1.00\% | 0.73\% | 3.34\% | 1.30\% | 0.00\% | 1.72\% | 1.81\% | 1.65\% | 0.15\% |
| combined | \$131,039,642 | \$1,295,151 | \$142,996,011 | \$164,734,171 | \$433,185,947 | \$107,232,744 | \$40,825,058 | \$4,610,000 | \$36,796,096 | \$39,744,519 | \$13,886,675 | \$4,333,311 |
|  | 3.64\% | 0.45\% | 4.88\% | 12.63\% | 7.87\% | 4.47\% | 7.33\% | 0.28\% | 3.64\% | 4.21\% | 5.89\% | 0.18\% |
| Hispanic |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$642,141,571 | \$3,840,682 | \$288,377,870 | \$132,809,982 | \$289,404,575 | \$281,061,946 | \$23,051,504 | \$2,320,000 | \$99,380,506 | \$171,678,071 | \$20,838,065 | \$704,316 |
|  | 17.82\% | 1.33\% | 8.22\% | 10.18\% | 5.26\% | 11.71\% | 4.14\% | 0.14\% | 9.84\% | 18.18\% | 8.84\% | 0.03\% |
| sub | \$5,267,611 | \$644,969 | \$222,900,640 | \$7,465,714 | \$264,587,148 | \$164,855,998 | \$14,880,857 | \$7,475,000 | \$98,357,321 | \$29,436,253 | \$4,167,335 | \$2,411,166 |
|  | 0.15\% | 0.22\% | 6.36\% | 0.57\% | 4.81\% | 6.87\% | 2.67\% | 0.45\% | 9.73\% | 3.12\% | 1.77\% | 0.10\% |
| combined | \$647,409,182 | \$4,485,651 | \$511,278,510 | \$140,275,696 | \$553,991,723 | \$445,917,944 | \$37,932,361 | \$9,795,000 | \$197,737,827 | \$201,114,324 | \$25,005,399 | \$3,115,482 |
|  | 17.96\% | 1.55\% | 14.58\% | 10.75\% | 10.07\% | 18.58\% | 6.81\% | 0.59\% | 19.57\% | 21.30\% | 10.61\% | 0.13\% |
| Asian-Pacific |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$43,835,594 | \$16,672,637 | \$123,095,026 | \$129,436,987 | \$248,281,468 | \$76,078,787 | \$25,664,173 | \$57,782,000 | \$24,758,429 | \$38,400,193 | \$9,478,728 | \$411,932,547 |
|  | 1.22\% | 5.77\% | 3.51\% | 9.92\% | 4.51\% | 3.17\% | 4.61\% | 3.50\% | 2.45\% | 4.07\% | 4.02\% | 17.32\% |
| sub | \$5,267,611 | \$1,340,563 | \$62,715,932 | \$23,012,368 | \$87,279,030 | \$62,901,290 | \$5,677,835 | \$8,834,000 | 28,233,152 | \$4,843,332 | \$2,318,368 | \$52,718,019 |
|  | 0.15\% | 0.46\% | 1.79\% | 1.76\% | 1.59\% | 2.62\% | 1.02\% | 0.53\% | 2.79\% | 0.51\% | 0.98\% | 2.22\% |
| combined | \$49,103,206 | \$18,013,200 | \$185,810,958 | \$152,449,355 | \$335,560,498 | \$138,980,077 | \$31,342,007 | \$66,616,000 | \$52,991,581 | \$43,243,525 | \$11,797,096 | \$464,650,566 |
|  | 1.36\% | 6.23\% | 5.30\% | 11.69\% | 6.10\% | 5.79\% | 5.63\% | 4.03\% | 5.24\% | 4.58\% | 5.01\% | 19.53\% |
| Native American |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$281,475 | \$0 | \$46,413,732 | \$0 | \$133,433,458 | \$524,163 | \$602,506 | \$20,000 | \$20,577,057 | \$6,034,891 | \$0 | \$0 |
|  | 0.01\% | 0.00\% | 1.32\% | 0.00\% | 2.42\% | 0.02\% | 0.11\% | 0.00\% | 2.04\% | 0.64\% | 0.00\% | 0.00\% |
| sub | \$822,319 | \$0 | \$2,818,514 | \$34,608 | \$49,259,892 | \$25,735,427 | \$2,323,029 | \$0 | \$1,617,221 | \$1,070,620 | \$7,861,966 | \$1,715,426 |
|  | 0.02\% | 0.00\% | 0.32\% | 0.00\% | 0.90\% | 1.07\% | 0.42\% | 0.00\% | 0.16\% | 0.11\% | 13.43\% | 0.07\% |
| combined | \$1,103,795 | \$0 | \$49,232,246 | \$34,608 | \$182,693,350 | \$26,259,590 | \$2,925,534 | \$20,000 | \$22,194,278 | \$7,105,511 | \$7,861,966 | \$1,715,426 |
|  | 0.03\% | 0.00\% | 1.40\% | 0.00\% | 3.32\% | 1.09\% | 0.53\% | 0.00\% | 2.20\% | 0.75\% | 3.34\% | 0.07\% |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$4,696 | \$0 | \$649,543 | \$0 | 0 | \$120,806 | \$0 | \$1,349,000 | \$279,791 | \$1,183,584 | \$0 | \$0 |
|  | 0.00\% | 0.00\% | 0.02\% | 0.00\% | 0.00\% | 0.01\% | 0.00\% | 0.08\% | 0.03\% | 0.13\% | 0.00\% | 0.00\% |
| sub | \$1,064,475 | \$0 | \$3,573,066 | \$0 | \$0 | \$33,313,967 | \$3,007,112 | \$0 | \$1,354,656 | \$4,547 | \$0 | \$0 |
| combined | 0.03\% | 0.00\% | 0.10\% | 0.00\% | 0.00\% | 1.39\% | 0.54\% | 0.00\% | 0.13\% | 0.00\% | 0.00\% | 0.00\% |
|  | \$1,069,170 |  | \$4,222,609 | \$0 | \$0 | \$33,434,773 | \$3,007,112 | \$1,349,000 | \$1,634,447 | \$1,188,131 | \$0 | \$0 |
|  | 0.03\% | 0.00\% | 0.12\% | 0.00\% | 0.00\% | 1.39\% | 0.54\% | 0.08\% | 0.16\% | 0.13\% | 0.00\% | 0.00\% |
| Ethnicall$\begin{gathered}\text { Unspecified } \\ \text { Minority } \\ \text { Sub }\end{gathered}$N/A |  |  |  |  |  |  |  |  |  |  |  |  |
| TotalMBE Procurement |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\underset{23.02 \%}{\substack{ \\\$ 829,724,95}}$ | \$23,794,002 <br> 8.23\% | $\begin{gathered} \$ 893,540,334 \\ 25.49 \% \end{gathered}$ | $\begin{aligned} & \$ 457,493,830 \\ & 35.07 \% \end{aligned}$ | $\begin{gathered} \mathbf{\$ 1 , 5 0 5 , 4 3 1 , 5 1 8} \\ 27.35 \% \end{gathered}$ | $\begin{gathered} \$ 751,825,128 \\ 31.33 \% \end{gathered}$ | $\begin{gathered} \$ 166,032,072 \\ 20.83 \% \end{gathered}$ | \$82,390,000 <br> 4.99\% | $\begin{gathered} \$ 311,354,229 \\ 30.82 \% \end{gathered}$ | $\begin{aligned} & \$ 292,396,010 \\ & 30.97 \% \end{aligned}$ | $\begin{array}{r} \$ 58,551,136 \\ 24.84 \% \end{array}$ | $\begin{gathered} \$ 473,814,785 \\ 19.92 \% \end{gathered}$ |
| Total Corporate |  |  |  |  |  |  |  |  |  |  |  |  |
| Procurement | $\$ 3,603,825,320$ $100.00 \%$ | \$289,163,327 $100.00 \%$ | $\$ 3,506,138,167$ $100.00 \%$ | $\begin{aligned} & \mathbf{\$ 1 , 3 0 4 , 6 0 0 , 3 6 1} \\ & 100.00 \% \end{aligned}$ | $\begin{gathered} \$ 5,503,744,259 \\ 100.00 \% \end{gathered}$ | $\$ 2,399,476,119$ $100.00 \%$ | $\$ 557,105,340$ $100.00 \%$ | $\begin{gathered} \$ 1,652,555,000 \\ 100.00 \% \end{gathered}$ | $\begin{aligned} & \$ 1,010,387,745 \\ & 100.00 \% \end{aligned}$ | $\$ 944,220,332$ $100.00 \%$ | \$235,691,344 | $\$ 2,379,034,477$ $100.00 \%$ |


| Table 5b 2012 Summary of Large Utility Ethnic Procurement (in Dollars and as a Percentage of Total Corporate Procurement) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AT\&T Mobility | Comcast | Edison | Sprint | PG\&E | AT\&T California | AT\&T Corp | T-Mobile | SDG\&E | SoCalGas | Verizon | Verizon Wriss |
| Black |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$113,650,488 | \$766,018 | \$165,534,425 | \$87,567,941 | \$330,053,897 | \$30,026,941 | \$34,008,708 | \$4,610,000 | \$24,055,718 | \$30,596,185 | \$8,902,910 | \$7,020,399 |
|  | 3.47\% | 0.30\% | 4.15\% | 4.02\% | 6.25\% | 1.32\% | 6.00\% | 0.40\% | 1.99\% | 3.68\% | 3.94\% | 0.32\% |
| sub | \$2,494,823 | \$7,027 | \$18,080,175 | \$85,358,612 | \$25,729,975 | \$78,719,243 | \$7,230,484 | \$0 | \$22,497,260 | \$23,011,684 | \$2,858,108 | \$6,839,450 |
|  | 0.08\% | 0.00\% | 0.45\% | 3.92\% | 0.49\% | 3.47\% | 1.27\% | 0.00\% | 1.86\% | 2.77\% | 1.26\% | 0.31\% |
| combined | \$116,145,311 | \$773,045 | \$183,614,600 | \$172,926,553 | \$355,783,872 | \$108,746,184 | \$41,239,192 | \$4,610,000 | \$46,552,978 | \$53,607,869 | \$11,761,018 | \$13,859,849 |
|  | 3.54\% | 0.31\% | 4.61\% | 7.94\% | 6.73\% | 4.79\% | 7.27\% | 0.40\% | 3.86\% | 6.45\% | 5.20\% | 0.63\% |
| Hispanic |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$494,231,318 | \$3,368,373 | \$246,372,104 | \$68,543,805 | \$256,839,562 | \$261,403,314 | \$19,548,237 | \$2,320,000 | \$79,204,673 | \$96,913,048 | \$19,394,276 | \$3,546,704 |
|  | 15.08\% | 1.33\% | 6.18\% | 3.15\% | 4.86\% | 11.51\% | 3.45\% | 0.20\% | 6.57\% | 11.66\% | 8.58\% | 0.16\% |
| sub | \$3,603,307 | \$444,364 | \$113,402,106 | \$88,173,606 | \$203,809,728 | \$113,695,259 | \$10,443,084 | \$7,475,000 | \$43,350,305 | \$28,685,729 | \$2,170,954 | \$2,139,953 |
|  | 0.11\% | 0.18\% | 2.84\% | 4.05\% | 3.86\% | 5.01\% | 1.84\% | 0.64\% | 3.59\% | 3.45\% | 0.96\% | 0.10\% |
| combined | \$497,834,625 | \$3,812,737 | \$359,774,210 | \$156,717,411 | \$460,649,290 | \$375,098,573 | \$29,991,321 | \$9,795,000 | \$122,554,978 | \$125,598,777 | \$21,565,230 | \$5,686,657 |
|  | 15.19\% | 1.51\% | 9.03\% | 7.20\% | 8.72\% | 16.52\% | 5.29\% | 0.84\% | 10.16\% | 15.11\% | 9.54\% | 0.26\% |
| Asian-Pacific |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$35,655,233 | \$14,513,018 | \$197,381,442 | \$42,301,980 | \$206,814,674 | \$60,628,997 | \$20,950,544 | \$57,782,000 | \$24,796,448 | \$33,621,137 | \$6,043,047 | \$364,780,578 |
|  | 1.09\% | 5.75\% | 4.95\% | 1.94\% | 3.91\% | 2.67\% | 3.69\% | 4.98\% | 2.06\% | 4.04\% | 2.67\% | 16.51\% |
| sub | \$2,443,036 | \$1,043,400 | \$43,461,937 | \$125,566,221 | \$83,032,477 | \$77,085,198 | \$7,080,394 | \$8,834,000 | 23,090,856 | \$4,658,129 | \$4,004,657 | \$92,054,677 |
|  | 0.07\% | 0.41\% | 1.09\% | 5.77\% | 1.57\% | 3.40\% | 1.25\% | 0.76\% | 1.91\% | 0.56\% | 1.77\% | 4.17\% |
| combined | \$38,098,269 | \$15,556,418 | \$240,843,379 | \$167,868,201 | \$289,847,151 | \$137,714,195 | \$28,030,938 | \$66,616,000 | \$47,887,304 | \$38,279,266 | \$10,047,704 | \$456,835,255 |
|  | 1.16\% | 6.16\% | 6.04\% | 7.71\% | 5.48\% | 6.07\% | 4.94\% | 5.74\% | 3.97\% | 4.60\% | 4.44\% | 20.68\% |
| Native American |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$290,665 | \$0 | \$35,582,387 | \$70,554 | \$137,768,965 | \$1,646,312 | \$685,971 | \$20,000 | \$19,527,033 | \$4,858,246 | \$0 | \$0 |
|  | 0.01\% | 0.00\% | 0.89\% | 0.00\% | 2.61\% | 0.07\% | 0.12\% | 0.00\% | 1.62\% | 0.58\% | 0.00\% | 0.00\% |
| sub | \$343,640 | \$0 | \$2,738,606 | \$4,593,769 | \$33,821,111 | \$10,842,888 | \$995,936 | \$0 | \$7,759,438 | \$2,765,194 | \$6,836,726 | \$539,031 |
|  | 0.01\% | 0.00\% | 0.33\% | 0.21\% | 0.64\% | 0.48\% | 0.18\% | 0.00\% | 0.64\% | 0.33\% | 13.62\% | 0.02\% |
| combined | \$634,305 | \$0 | \$38,320,993 | \$4,664,323 | \$171,590,076 | \$12,489,200 | \$1,681,907 | \$20,000 | \$27,286,471 | \$7,623,440 | \$6,836,726 | \$539,031 |
|  | 0.02\% | 0.00\% | 0.96\% | 0.21\% | 3.25\% | 0.55\% | 0.30\% | 0.00\% | 2.26\% | 0.92\% | 3.02\% | 0.02\% |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |
| direct | \$4,761 | \$13,641 | \$829,083 | \$46,474,979 | \$0 | \$529,136 | \$0 | \$1,349,000 | \$1,018,015 | \$766,891 | \$0 | \$0 |
|  | 0.00\% | 0.01\% | 0.02\% | 2.13\% | 0.00\% | 0.02\% | 0.00\% | 0.12\% | 0.08\% | 0.09\% | 0.00\% | 0.00\% |
| sub | \$0 | \$0 | \$1,937,158 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,853,373 | \$0 | \$0 | \$0 |
|  | 0.00\% | 0.00\% | 0.05\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.24\% | 0.00\% | 0.00\% | 0.00\% |
| combined | \$4,761 | \$13,641 | \$2,766,241 | \$46,474,979 | \$0 | \$529,136 | \$0 | \$1,349,000 | \$3,871,388 | \$766,891 | \$0 | \$0 |
|  | 0.00\% | 0.01\% | 0.07\% | 2.13\% | 0.00\% | 0.02\% | 0.00\% | 0.12\% | 0.32\% | 0.09\% | 0.00\% | 0.00\% |
| Ethnically Unspecified Minority Subcontractors | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Total MBE Procurement | \$652,717,27119.92\% | $\begin{array}{r} \$ 20,155,841 \\ 7.98 \% \end{array}$ | $\$ 825,319,423$$20.70 \%$ | \$548,651,467$25.20 \%$ | $\$ 1,277,870,389$$24.18 \%$ | \$634,577,288 | $\$ 100,943,358$$17.80 \%$ | \$82,390,000$7.10 \%$ | \$248,153,119$20.57 \%$ | \$225,876,243 | $\$ 50,210,678$$22.21 \%$ | \$476,920,792$21.59 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total <br> Corporate Procurement | \$3,276,520,942$100.00 \%$ | \$252,557,448100.00\% | \$3,986,137,761100.00\% | \$2,177,202,398$100.00 \%$ | \$5,284,463,460 | \$2,270,387,244100.00\% | \$567,164,289$100.00 \%$ | \$1,159,738,000$100.00 \%$ | \$1,206,379,805$100.00 \%$ | \$831,442,383$100.00 \%$ | \$226,110,458 | \$2,208,878,022 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | 100.00\% |  |

Table 6a
Summary of Procurement from Women: 2013 Minority and Caucasian Women (in Dollars and as a Percentage of Large Utilities' Total Corporate Expenditures)

|  | Minority Women | Caucasian Women | Combined Women | Total Corporate |
| :---: | :---: | :---: | :---: | :---: |
| AT\&T Mobility |  |  |  |  |
| direct | \$27,527,256 | \$168,710,851 | \$196,238,107 |  |
|  | 0.76\% | 4.68\% | 5.45\% |  |
| subcontracting | \$1,063,738 | \$4,051,766 | \$5,115,504 |  |
|  | 0.03\% | 0.11\% | 0.14\% |  |
| combined | \$28,590,994 | \$172,762,617 | \$201,353,611 | \$3,603,825,320 |
|  | 0.79\% | 4.79\% | 5.59\% | 100.00\% |
| Comcast |  |  |  |  |
| direct | \$1,034,611 | \$40,822,847 | \$41,857,458 |  |
|  | 0.36\% | 14.12\% | 14.48\% |  |
| subcontracting | \$1,340,563 | \$0 | \$1,340,563 |  |
|  | 0.46\% | 0.00\% | 0.46\% |  |
| combined | \$2,375,174 | \$40,822,847 | \$43,198,020 | \$289,163,327 |
|  | 0.82\% | 14.12\% | 14.94\% | 100.00\% |
| Edison |  |  |  |  |
| direct | \$168,151,643 | \$299,287,030 | \$467,438,673 |  |
|  | 4.80\% | 8.54\% | 13.33\% |  |
| subcontracting | \$94,063,827 | \$203,457,296 | \$297,521,123 |  |
|  | 2.68\% | 5.80\% | 8.49\% |  |
| combined | \$262,215,470 | \$502,744,326 | \$764,959,796 | \$3,506,138,167 |
|  | 7.48\% | 14.34\% | 21.82\% | 100.00\% |
| Sprint |  |  |  |  |
| direct | \$76,135,351 | \$57,033,995 | \$133,169,346 |  |
|  | 5.84\% | 4.37\% | 10.21\% |  |
| subcontracting | Break out not | t available | \$28,243,321 |  |
|  | \% | \% | 2.16\% |  |
| combined | \$76,135,351 | \$57,033,995 | \$161,412,667 | \$1,304,600,361 |
|  | 5.84\% | 4.37\% | 12.37\% | 100.00\% |
| PG\&E |  |  |  |  |
| direct | \$311,263,217 | \$505,071,620 | \$816,334,837 |  |
|  | 5.66\% | 9.18\% | 14.83\% |  |
| subcontracting | \$104,337,209 | \$181,073,906 | \$285,411,115 |  |
|  | 1.90\% | 3.29\% | 5.19\% |  |
| combined | \$415,600,426 | \$686,145,527 | \$1,101,745,953 | \$5,503,744,259 |
|  | 7.55\% | 12.47\% | 20.02\% | 100.00\% |
| AT\&T California |  |  |  |  |
| direct | \$104,737,339 | \$184,551,692 | \$289,289,031 |  |
|  | 4.37\% | 7.69\% | 12.06\% |  |
| subcontracting | \$33,290,900 | \$126,804,707 | \$160,095,608 |  |
|  | 1.39\% | 5.28\% | 6.67\% |  |
| combined | \$138,028,239 | \$311,356,399 | \$449,384,639 | \$2,399,476,119 |
|  | 5.75\% | 12.98\% | 18.73\% | 100.00\% |
| AT\&T Corp |  |  |  |  |
| direct | \$14,301,403 | \$22,963,737 | \$37,265,140 |  |
|  | 2.57\% | 4.12\% | 6.69\% |  |
| subcontracting | \$3,005,029 | \$11,446,127 | \$14,451,157 |  |
|  | 0.54\% | 2.05\% | 2.59\% |  |
| combined | \$17,306,432 | \$34,409,864 | \$51,716,296 | \$557,105,340 |
|  | 3.11\% | 6.18\% | 9.28\% | 100.00\% |

T-Mobile

|  | 0.43\% | 1.94\% | 2.37\% |  |
| :---: | :---: | :---: | :---: | :---: |
| subcontracting | \$7,475,000 | \$1,790,000 | \$9,265,000 |  |
|  | 0.45\% | 0.11\% | 0.56\% |  |
| combined | \$14,599,000 | \$33,897,000 | \$48,496,000 | \$1,652,555,000 |
|  | 0.88\% | 2.05\% | 2.93\% | 100.00\% |
| SDG\&E |  |  |  |  |
| direct | 48,841,483 | 77,941,066 | \$126,782,549 |  |
|  | 4.83\% | 7.71\% | 12.55\% |  |
| subcontracting | 71,722,012 | 38,553,729 | \$110,275,741 |  |
|  | 7.10\% | 3.82\% | 10.91\% |  |
| combined | \$120,563,495 | \$116,494,795 | \$237,058,290 | \$1,010,387,745 |
|  | 11.93\% | 11.53\% | 23.46\% | 100.00\% |
| SoCalGas |  |  |  |  |
| direct | \$87,703,952 | 89,788,065 | \$177,492,017 |  |
|  | 9.29\% | 9.51\% | 18.80\% |  |
| subcontracting | \$17,864,799 | 26,592,465 | \$44,457,264 |  |
|  | 1.89\% | 2.82\% | 4.71\% |  |
| combined | \$105,568,751 | \$116,380,530 | \$221,949,281 | \$944,220,332 |
|  | 11.18\% | 12.33\% | 23.51\% | 100.00\% |
| Verizon California |  |  |  |  |
| direct | \$1,379,966 | \$48,273,722 | \$49,653,688 |  |
|  | 0.59\% | 20.48\% | 21.07\% |  |
| subcontracting | \$5,813,195 | \$927,346 | \$6,740,541 |  |
|  | 2.47\% | 0.39\% | 2.86\% |  |
| combined | \$7,193,161 | \$49,201,068 | \$56,394,229 | \$235,691,344 |
|  | 3.05\% | 20.88\% | 23.93\% | 100.00\% |
| Verizon Wireless |  |  |  |  |
| direct | \$759,520 | \$66,170,260 | \$66,929,779 |  |
|  | 0.03\% | 2.78\% | 2.81\% |  |
| subcontracting | \$28,811,722 | \$2,602,718 | \$31,414,440 |  |
|  | 1.21\% | 0.11\% | 1.32\% |  |
| combined | \$29,571,242 | \$68,772,978 | \$98,344,219 | \$2,379,034,477 |
|  | 1.24\% | 2.89\% | 4.13\% | 100.00\% |
| Metro PCS |  |  |  |  |
| direct | \$63,000 | \$1,392,000 | \$1,455,000 |  |
|  | 0.03\% | 0.64\% | 0.67\% |  |
| subcontracting | \$0 | \$0 | \$0 |  |
|  | 0.00\% | 0.00\% | 0.00\% |  |
| combined | \$63,000 | \$1,392,000 | \$1,455,000 | \$216,622,000 |
|  | 0.03\% | 0.64\% | 0.67\% | 100.00\% |
| Total | \$1,217,810,735 | \$2,191,413,946 | \$3,437,468,003 | \$23,602,563,792 |
|  | 5.16\% | 9.28\% | 14.56\% | 100.00\% |


| Table 6b <br> Summary of Procurement from Women: 2012 <br> Minority and Caucasian Women (in Dollars and as a Percentage of Large Utilities' Total Corporate Expenditures) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Minority Women | Caucasian Women | Combined Women | Total Corporate |
| AT\&T Mobility |  |  |  |  |
| direct | \$21,517,799 | \$156,298,880 | \$177,816,679 |  |
|  | 0.66\% | 4.77\% | 5.43\% |  |
| subcontracting | \$1,945,602 | \$3,662,626 | \$5,608,228 |  |
|  | 0.06\% | 0.11\% | 0.17\% |  |
| combined | \$23,463,401 | \$159,961,506 | \$183,424,907 | \$3,276,520,942 |
|  | 0.72\% | 4.88\% | 5.60\% | 100.00\% |
| Comeast |  |  |  |  |
| direct | \$915,560 | \$36,188,124 | \$37,103,684 |  |
|  | 0.36\% | 14.33\% | 14.69\% |  |
| subcontracting | \$1,047,348 | \$3,620 | \$1,050,968 |  |
|  | 0.41\% | 0.00\% | 0.42\% |  |
| combined | \$1,962,908 | \$36,191,744 | \$38,154,652 | \$252,557,448 |
|  | 0.78\% | 14.33\% | 15.11\% | 100.00\% |
| Edison |  |  |  |  |
| direct | \$197,722,522 | \$362,012,477 | \$559,734,999 |  |
|  | 4.96\% | 9.08\% | 14.04\% |  |
| subcontracting | \$52,340,640 | \$293,689,215 | \$346,029,855 |  |
|  | 1.31\% | 7.37\% | 8.68\% |  |
| combined | \$250,063,162 | \$655,701,692 | \$905,764,854 | \$3,986,137,761 |
|  | 6.27\% | 16.45\% | 22.72\% | 100.00\% |
| Sprint |  |  |  |  |
| direct | \$0 | \$136,323,285 | \$136,323,285 |  |
|  | 0.00\% | 6.26\% | 6.26\% |  |
| subcontracting | \$0 | \$83,563,699 | \$83,563,699 |  |
|  | 0.00\% | 3.84\% | 3.84\% |  |
| combined | \$0 | \$219,886,984 | \$219,886,984 | \$2,177,202,398 |
|  | 0.00\% | 10.10\% | 10.10\% | 100.00\% |
| PG\&E |  |  |  |  |
| direct | \$294,032,121 | \$450,550,047 | \$744,582,168 |  |
|  | 5.56\% | 8.53\% | 14.09\% |  |
| subcontracting | \$103,624,668 | \$208,344,799 | \$311,969,467 |  |
|  | 1.96\% | 3.94\% | 5.90\% |  |
| combined | \$397,656,789 | \$658,894,846 | \$1,056,551,635 | \$5,284,463,460 |
|  | 7.53\% | 12.47\% | 19.99\% | 100.00\% |
| AT\&T California |  |  |  |  |
| direct | \$103,453,500 | \$152,072,946 | \$255,526,446 |  |
|  | 6.70\% | 6.70\% | 11.25\% |  |
| subcontracting | \$61,389,651 | \$115,566,959 | \$176,956,610 |  |
|  | 2.70\% | 5.09\% | 7.79\% |  |
| combined | \$164,843,151 | \$267,639,905 | \$432,483,056 | \$2,270,387,244 |
|  | 7.26\% | 11.79\% | 19.05\% | 100.00\% |
| AT\&T Corp |  |  |  |  |
| direct | \$11,801,169 | \$18,650,954 | \$30,452,123 |  |
|  | 2.08\% | 3.29\% | 5.37\% |  |
| subcontracting | \$5,638,734 | \$10,615,003 | \$16,253,737 |  |
|  | 0.99\% | 1.87\% | 2.87\% |  |
| combined | \$17,439,903 | \$29,265,957 | \$46,705,860 | \$567,164,289 |
|  | 3.07\% | 5.16\% | 8.23\% | 100.00\% |
| T-Mobile |  |  |  |  |
| direct | \$7,124,000 | \$9,874,000 | \$16,998,000 |  |
|  | 0.61\% | 0.85\% | 1.47\% |  |
| subcontracting | \$7,475,000 | \$1,525,000 | \$9,000,000 |  |
|  | 0.64\% | 0.13\% | 0.78\% |  |
| combined | \$14,599,000 | \$11,399,000 | \$25,998,000 | \$1,159,738,000 |
|  | 1.26\% | 0.98\% | 2.24\% | 100.00\% |
| SDG\&E |  |  |  |  |
| direct | \$54,828,055 | \$83,410,948 | \$138,239,003 |  |
|  | 4.54\% | 6.91\% | 11.46\% |  |
| subcontracting | \$21,337,068 | \$61,213,494 | \$82,550,562 |  |
|  | 1.77\% | 5.07\% | 6.84\% |  |
| combined | \$76,165,123 | \$144,624,442 | \$220,789,565 | \$1,206,379,805 |
|  | 6.31\% | 11.99\% | 18.30\% | 100.00\% |
| SoCalGas |  |  |  |  |
| direct | \$55,857,640 | \$87,899,351 | \$143,756,991 |  |
|  | 6.72\% | 10.57\% | 17.29\% |  |
| subcontracting | \$16,868,462 | \$19,662,719 | \$36,531,181 |  |
|  | 2.03\% | 2.36\% | 4.39\% |  |
| combined | \$72,726,102 | \$107,562,070 | \$180,288,172 | \$831,442,383 |
|  | 8.75\% | 12.94\% | 21.68\% | 100.00\% |
| Verizon California |  |  |  |  |
| direct | \$1,379,966 | \$56,957,753 | \$58,337,719 |  |
|  | 0.61\% | 25.19\% | 25.80\% |  |
| subcontracting | \$5,813,195 | \$2,762,485 | \$8,575,680 |  |
|  | 2.57\% | 1.22\% | 3.79\% |  |
| combined | \$7,193,161 | \$59,720,238 | \$66,913,399 | \$226,110,458 |
|  | 3.18\% | 26.41\% | 29.59\% | 100.00\% |
| Verizon Wireless |  |  |  |  |
| direct | \$213,150,666 | \$54,557,510 | \$267,708,176 |  |
|  | 9.65\% | 2.47\% | 12.12\% |  |
| subcontracting | \$72,135,388 | \$6,663,391 | \$78,798,779 |  |
| combined | 3.27\% | 0.30\% | 3.57\% |  |
|  | \$285,286,054 | \$61,220,901 | \$346,506,955 | \$2,208,878,022 |
|  | 12.92\% | 2.77\% | 15.69\% | 100.00\% |
| Total | $\begin{array}{r} \hline \$ 1,311,398,754 \\ 5.59 \% \end{array}$ | $\begin{array}{r} \hline \$ 2,412,069,285 \\ 10.29 \% \end{array}$ | $\begin{array}{r} \hline \$ 3,723,468,039 \\ 15.88 \% \end{array}$ | $\begin{array}{r} \hline \$ 23,446,982,210 \\ 100.00 \% \end{array}$ |


| Table 7a <br> 2013 DVBE Procurement for Large and Small Utilities <br> (in Dollars and as Percentage of Total Corporate Procurement) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2013 DVBE Procurem |  | 2013 Total Procurement |
| AT\&T Mobility | \$327,051 | 0.01\% | \$3,603,825,320 |
| Comcast | \$8,550 | 0.00\% | \$289,163,327 |
| Edison | \$40,876,013 | 1.17\% | \$3,506,138,167 |
| Sprint | \$3,545,739 | 0.27\% | \$1,304,600,361 |
| PG\&E | \$125,463,043 | 2.28\% | \$5,503,744,259 |
| AT\&T California | \$143,293,510 | 5.97\% | \$2,399,476,119 |
| AT\&T Corp | \$923,909 | 0.17\% | \$557,105,340 |
| T-Mobile | \$1,746,000 | 0.11\% | \$1,652,555,000 |
| SDG\&E | \$25,573,947 | 2.53\% | \$1,010,387,745 |
| SoCal Gas | \$19,735,696 | 2.09\% | \$944,220,332 |
| Verizon California | \$7,367,924 | 3.13\% | \$235,691,344 |
| Verizon Wireless | \$25,434 | 0.00\% | \$2,379,034,477 |
| Metro PCS | \$0 | 0.00\% | \$216,622,000 |
| TOTAL | \$368,886,816 | 1.56\% | \$23,602,563,791 |
| AT\&T Long Distance | \$295,142 | 0.42\% | \$70,911,535 |
| AT\&T Teleport Comm | \$0 | 0.00\% | \$3,611,724 |
| Citizens Comm | \$1,103,173 | 5.65\% | \$19,530,397 |
| Lodi Gas \& Storage | \$0 | 0.00\% | \$12,918,009 |
| MCI / Verizon | \$31,074 | 0.15\% | \$21,198,330 |
| Pacific Power | \$0 | 0.00\% | \$17,295,276 |
| Century Link | \$239,002 | 0.20\% | \$121,043,979 |
| Cal Pacific Electric | \$0 | 0.00\% | \$16,845,383 |
| Southwest Gas | \$39,140 | 0.30\% | \$13,226,434 |
| SureWest | \$0 | 0.00\% | \$17,545,537 |
| TelePacific Comm | \$1,295 | 0.00\% | \$76,767,163 |
| TransBay Cable | \$0 | 0.00\% | \$17,228,430 |


| Wild Goose Storage | $\$ 0$ | $0.00 \%$ | $\$ 14,207,300$ |
| :--- | ---: | :--- | ---: |
| XO California | $\$ 0$ | $0.00 \%$ | $\$ 57,542,482$ |
| Cal Am Water | $\$ 699,926$ | $0.93 \%$ | $\$ 75,006,098$ |
| Cal Water Service Co | $\$ 1,388,013$ | $1.21 \%$ | $\$ 114,297,437$ |
| Golden State Water | $\$ 24,230$ | $0.02 \%$ | $\$ 118,744,338$ |
| Park Water Co | $\$ 16,908$ | $0.06 \%$ | $\$ 27,973,968$ |
| San Gabriel Water | $\$ 233,093$ | $0.54 \%$ | $\$ 42,847,939$ |
| San Jose Water Co | $\$ 1,437,732$ | $1.56 \%$ | $\$ 92,429,416$ |
| Suburban Water | $\$ 5,508,728$ | $\$ 0$ | $0.00 \%$ |

Table 7b
2012 DVBE Procurement for Large and Small Utilities (in Dollars and as Percentage of Total Corporate Procurement)

|  | 2012 DVBE Procurement |  | 2012 Total Procurement |
| :---: | :---: | :---: | :---: |
| AT\&T Mobility | \$843,255 | 0.03\% | \$3,276,520,942 |
| Comcast | \$9,637 | 0.00\% | \$252,557,448 |
| Edison | \$40,852,425 | 1.02\% | \$3,986,137,761 |
| Sprint | \$10,041,723 | 0.46\% | \$2,177,202,398 |
| PG\&E | \$115,053,567 | 2.18\% | \$5,284,463,460 |
| AT\&T California | \$113,256,816 | 4.99\% | \$2,270,387,244 |
| AT\&T Corp | \$1,501,612 | 0.26\% | \$567,164,289 |
| T-Mobile | \$0 | 0.00\% | \$1,159,738,000 |
| SDG\&E | \$42,331,909 | 3.51\% | \$1,206,379,805 |
| SoCal Gas | \$14,905,114 | 1.79\% | \$831,442,383 |
| Verizon California | \$4,123,700 | 1.82\% | \$226,110,458 |
| Verizon Wireless | \$146,068 | 0.01\% | \$2,208,878,022 |
| TOTAL | \$343,065,826 | 1.46\% | \$23,446,982,210 |
| AT\&T Long Distance | \$176,433 | 0.21\% | \$82,301,562 |
| Citizens Comm | \$1,284,660 | 6.56\% | \$19,575,411 |
| Lodi Gas \& Storage | \$7,120 | 0.04\% | \$16,512,610 |
| MCI / Verizon | \$183,788 | 0.72\% | \$25,388,530 |
| Pacific Power | \$0 | 0.00\% | \$3,499,338 |
| Qwest/Century Link | \$64 | 0.00\% | \$29,540,567 |
| Cal Pacific Electric | \$0 | 0.00\% | \$15,058,026 |
| Southwest Gas | \$0 | 0.00\% | \$16,823,866 |
| SureWest | \$0 | 0.00\% | \$22,492,258 |
| TelePacific Comm | \$596 | 0.00\% | \$101,887,201 |
| TransBay Cable | \$0 | 0.00\% | \$10,406,522 |
| TW Telecom | \$25,788 | 0.07\% | \$35,544,695 |
| Wild Goose Storage | \$0 | 0.00\% | \$43,853,986 |
| XO California | \$0 | 0.00\% | \$67,066,060 |
| Cal Am Water | \$482,915 | 0.66\% | \$73,407,776 |
| Cal Water Service Co | \$73,230 | 0.05\% | \$139,501,572 |
| Golden State Water | \$0 | 0.00\% | \$85,542,648 |
| Park Water Co | \$0 | 0.00\% | \$25,221,069 |
| San Gabriel Water | \$231,280 | 0.76\% | \$30,489,937 |
| San Jose Water Co | \$339,286 | 0.35\% | \$96,313,252 |
| Suburban Water | \$0 | 0.00\% | \$21,872,719 |
| TOTAL | \$2,805,160 | 0.29\% | \$962,299,605 |
| GRAND TOTAL | \$345,870,986 | 1.42\% | \$24,409,281,815 |

ANNUAL FUELS FOR NON-GENERATIO 9a1

|  | Product ${ }^{1}$ | Unit | Asian-Pacific |  |  | African-American |  |  | Latino |  |  | Native American |  |  | Other |  |  | $\begin{gathered} \text { Minority } \\ \text { Business } \\ \text { Enterprise } \\ \hline \end{gathered}$ | $\underset{\substack{\text { Women } \\ \text { Busininess }}}{ }$$\begin{aligned} & \text { Business } \\ & \text { Enterorise } \end{aligned}$Enterprise | Disabled Veteran Business | $\begin{gathered} \text { TOTAL } \\ \text { WMDVEE } \end{gathered}$ | $\begin{gathered} \text { TOTAL } \\ \text { PROCUREMENT } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal |  |  |  |  |  |
|  |  | \$ | so | \$4,383,319 | \$4,383,319 | \$5,795,574 | \$0 | \$5,795,574 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,542,490 | \$12,006,659 | \$16,549,149 | \$5,795,574 | \$16,389,978 | \$4,542,490 | \$26,728,041 | \$344,351,362 |
|  |  | \% | 0.00\% | 0.44\% | 0.44\% | 0.58\% | 0.00\% | 0.58\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.45\% | 1.20\% | 1.65\% | 0.58\% | 1.64\% | 0.45\% | 2.67\% |  |
|  | $0$ | \$ | S0 | \$44,940,700 | \$44,940,700 | \$26,299,935 | \$0 | \$26,299,935 | \$38,294,672 | \$0 | \$38,294,672 | \$20,611,923 | 0 | \$20,611,923 | \$2,160,297 | \$16,722,565 | \$18,882,863 | \$85,206,530 | \$61,663,266 | \$2,160,297 | \$149,030,093 | \$655,956,178 |
|  |  | \% | 0.00\% | 4.49\% | 4.49\% | 2.63\% | 0.00\% | 2.63\% | 3.83\% | 0.00\% | 3.83\% | 2.06\% | 0.00\% | 2.06\% | 0.22\% | 1.67\% | 1.89\% | 8.52\% | 6.16\% | 0.22\% | 14.90\% |  |
|  |  | \$ | S0 | \$49,324,019 | \$49,324,019 | \$32,095,508 | \$0 | \$32,095,508 | \$38,294,672 | \$0 | \$38,294,672 | \$20,611,923 | \$0 | \$20,611,923 | \$6,702,787 | \$28,729,225 | \$35,432,012 | \$91,002,103 | \$78,053,244 | \$6,702,787 | \$175,758,134 | \$1,000,307,541 |
|  |  | \% | 0.00\% | 4.93\% | 4.93\% | 3.21\% | 0.00\% | 3.21\% | 3.83\% | 0.00\% | 3.83\% | 2.06\% | 0.00\% | 2.06\% | 0.67\% | 2.87\% | 3.54\% | 9.10\% | 7.80\% | 0.67\% | 17.57\% |  |
| $\stackrel{\square}{3}$ |  | s | S0 | \$0 | \$0 | so | \$0 | so | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | S0 | \$0 | \$0 | so | \$0 | \$0 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
|  |  | \$ | \$0 | so | \$0 | S0 | \$0 | \$0 | So | \$0 | S0 | \$0 | \$0 | \$0 | \$0 | \$0 | S0 | \$0 | S0 | S0 | S0 | \$0 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
|  |  | \$ | S0 | \$0 | \$0 | so | \$0 | S0 | S0 | So | so | \$0 | \$0 | \$0 | \$0 | \$0 | S0 | 50 | S0 | so | 50 | \$0 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| $\begin{array}{\|c\|} \hline \text { Grand } \\ \text { Total } \end{array}$ | TOTAL S |  | \$0 | \$49,324,019 | \$49,324,019 | \$32,095,508 | \$0 | \$32,095,508 | \$38,294,672 | \$0 | \$38,294,672 | \$20,611,923 | \$0 | \$20,611,923 | \$6,702,787 | \$28,729,225 | \$35,432,012 | \$91,002,103 | \$78,053,244 | \$6,702,787 | \$175,758,134 | \$1,000,307,541 |
|  |  |  | 0.00\% | 4.93\% | 4.93\% | 3.21\% | 0.00\% | 3.21\% | 3.83\% | 0.00\% | 3.83\% | 2.06\% | 0.00\% | 2.06\% | 0.67\% | 2.87\% | 3.54\% | 9.10\% | 7.80\% | 0.67\% | 17.57\% | 100.00\% |

${ }^{1}$ Excludes surchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municiopalities and cooseratives

## Table 9a2

ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southern California Edison
ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southern California Edison

|  | Product ${ }^{1}$ | Unit | Asian-Pacific |  |  | African-American |  |  | Latino |  |  | Native American |  |  | Other |  |  | Minority Business Enterprise | Women <br> Business <br> Enterprise | Disabled Veteran Business | total WMDVBE | TOTAL PROCUREMENT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal |  |  |  |  |  |
|  |  | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
|  | $\underset{0}{0} \underset{\sim}{\underset{\sim}{e}}$ | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
|  |  | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| $\stackrel{\square}{\square}$ |  | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
|  | $\underset{0}{0} \underset{\sim}{\text { O}} \underset{\sim}{\sim}$ | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,000,000 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 100.00\% |
|  | 杂 O | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,000,000 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 100.00\% |
| Grand <br> Total | TOTAL \$ |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,000,000 |
|  | total \% |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 100.00\% |

${ }^{1}$ Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities
and cooperatives. Product also excludes GHG and Fuel Cells related spend and associated fuel.

ANNUAL FUELS FOR NON－GENERATION：PRODUCTT RESUUTS BY ETHNIIITY－Southern California Gas
ANNUAL FUELS FOR NON－GENERATION：PRODUCT
GEERATION：PRODUCT RESULTS BY ETHNICITY－Southern California Gas

|  | Product | Unit | Asian－Pacific |  |  | African－American |  |  | Latino |  |  | Native American |  |  | Other |  |  | Minority <br> Business <br> Enterprise（MBE） | $\qquad$ <br> Business Enterpris | $\begin{aligned} & \hline \text { Disabled } \\ & \text { Veteran } \\ & \text { Business } \\ & \hline \end{aligned}$ | Total wMDvBE | TOTAL Procurement |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal |  |  |  |  |  |
|  |  | $5^{1,2,3}$ | \＄3，144，821 | \＄80，805，768 | \＄83，950，589 | \＄49，509，573 | \＄22，535，033 | \＄72，044，606 | \＄23，936，322 | \＄ | \＄23，936，322 | \＄28，328，776 | \＄ | \＄28，328，776 | \＄ | \＄ | \＄ | \＄208，260，293 | \＄3，706，248 | \＄9，602，113 | \＄221，568，654 | \＄961，516，106 |
|  |  | \％ | 0.2 | 4．73\％ | 4．91\％ | 2．90\％ | 1．32\％ | 4．22\％ | 1．40\％ | 0．0\％ | 1．40\％ | 1．66\％ | 0．0\％ | 1．66\％ | 0．0\％ | 0．0\％ | 0．0\％ | 12．19\％ | 0.22 | 5\％ | 12．97\％ | 56．30\％ |
|  |  | \＄ | \＄ | \＄ | \＄－ | \＄75，277，419 | \＄16，576，191 | \＄91，853，610 | \＄－ | \＄－ | \＄－ | \＄9，911，845 | \＄ | \＄9，911，845 | \＄－ | \＄－ | \＄－ | \＄101，765，455 | \＄0 | \＄6，402，406 | \＄108，167，861 | 46，478，091 |
|  |  | \％ | 0.0 | 0．0\％ | 0．0\％ | 4．4\％ | 0．97\％ | 5．38\％ | 0．0\％ | 0．0\％ | 0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0\％ | 0．0\％ | 5.96 | ．00\％ | 37 | 6．33\％ | 43．70\％ |
|  | 高亳总 | \＄ | \＄3，144，821 | \＄80，805，768 | \＄83，950，589 | 20，626 | \＄4，483 | 25，109 | \＄23，936，322 | \＄－ | \＄23，936，322 | \＄38，240，621 | \＄ | \＄38，240，621 | \＄ | \＄－ | \＄ | \＄310，025，748 | \＄3，706，248 | \＄16，004，519 | \＄329，736，515 | \＄1，707，994，196 |
|  |  | \％ | 0．2\％ | 4．73\％ | 4．91\％ | 4．39\％ | 0．96\％ | 5．35\％ | 1．40\％ | 0．0\％ | 1．40\％ | 2．24\％ | 0.0 | 2．24\％ | 0.0 | 0.0 | 0．0\％ | 18．15\％ | 0．22\％ | 0.94 | 19．31\％ | 100．00\％ |
|  | 훈 둔 | s | \＄0 | \＄0 | \＄0 | S | \＄0 | \＄0 | \＄0 | S0 | \＄0 | \＄0 | \＄0 | \＄0 | so | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 |
|  |  | \％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．0\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | ．00\％ |
|  | $0$ | \＄ | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | S0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |
|  |  | s | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | 50 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |
| $\begin{array}{\|c\|} \hline \text { Grand } \\ \text { Total } \end{array}$ | total \＄ |  | \＄6，289，642 | \＄80，805，768 | \＄87，095，410 | \＄124，786，992 | \＄39，111，224 | \＄163，898，216 | \＄23，936，322 | \＄－ | \＄23，936，322 | \＄38，240，621 | \＄ | \＄38，240，621 | \＄－ | \＄－ | \＄－ | \＄310，025，748 | \＄3，706，248 | \＄32，009，038 | \＄329，736，515 | \＄1，707，994，197 |
|  |  |  | 0.37 | 4．73\％ | 5.1 | 7．31 | 2.29 | 9．60 | 1.40 | 0．00\％ | 1.4 | 2.2 | 0．00\％ | 2.2 | 0．00\％ | 0．00\％ | 0．00\％ | 18.1 | 0.22 | 1.8 | 19.3 | 100.00 |

${ }^{1}$ Figures not exact due to rounding
${ }^{3}$ Does not incluce fixed costs；includes transportation costs American includes gas from federally－recognized US tribes（sovereign nations）and Native American－owned companies

Table 9a4
ANNUAL FUELS FOR NON-GENERATION: PRODUCT RESULTS BY ETHNICITY - Southwest Gas

|  |  | Unit | Asian-Pacific |  |  | African-American |  |  | Latino |  |  | Native American |  |  | Other |  |  | Minority Business Enterprise | $\begin{array}{\|c\|} \hline \text { Women } \\ \text { Business } \\ \text { Enterprise } \\ \hline \end{array}$ | Disabled Veteran Business | total WMDVBE | total procurement |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product ${ }^{1}$ |  | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal |  |  |  |  |  |
|  |  | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$28,754,703 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 100.00\% |
|  |  | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$20,708,599 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 100.00\% |
|  |  | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$49,463,302 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 100.00\% |
| טִ |  | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
|  | $\underset{\sim}{0} \underset{\sim}{2} \underset{\sim}{\underset{\mu}{4}}$ | \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
|  | $\stackrel{\rightharpoonup}{\mathbf{\Sigma}}$ | \$ |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  |  | \% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Grand Total | TOTAL \$ |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$49,463,302 |
|  | total \% |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 100.00\% |

${ }^{1}$ Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives

Table 10a1
ANNUAL POWER PRODUCT RESULTS BY ETHNICITY－Pacific Gas \＆Electric

|  | Product ${ }^{1}$ | Unit | Asian－Pacific |  |  | African－American |  |  | Latino |  |  | Native American |  |  | Other |  |  | MinorityBusiness Enterprise | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Women } \\ \text { Business } \\ \text { Enterprise } \end{array} \\ \hline \end{array}$ | ServiceDisabled Veteran | $\begin{array}{\|c\|} \text { Sub } \\ \text { Contracting } \end{array}$ | TOTALWMDVBE | TOTAL <br> PROCUREMENT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal |  |  |  |  |  |  |
| 『 | RenewablePower ProductsDirect | \＄ | \＄0 | S0 | 50 | \＄0 | \＄0 | 50 | \＄53，654 | \＄0 | \＄53，654 | \＄0 | \＄0 | \＄0 | 50 | \＄0 | \＄0 | \＄53，654 | S0 | \＄0 | \＄39，088 | \＄92，741 | \＄1，541，946，758 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．01\％ |  |
|  |  | $\$^{2}$ | \＄0 | So | 50 | \＄0 | \＄0 | \＄0 | \＄53，654 | \＄0 | \＄53，654 | \＄0 | S0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄53，654 | \＄0 | \＄0 | \＄0 | \＄53，654 | \＄115，094，170 |
|  |  | $\%^{2}$ | 0 | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．05\％ | 0．00\％ | 0．05\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．05\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．05\％ |  |
|  | Non－ <br> Renewable <br> Power <br> Products <br> Direct | \＄ | \＄0 | So | S0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 |  | \＄0 | S0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄85，892 | \＄85，892 | \＄1，404，590，292 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．01\％ | 0．01\％ |  |
|  |  | $5^{2}$ | \＄0 | S0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | S0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | 50 | \＄0 | \＄61，759 | \＄61，759 | \＄233，683，727 |
|  |  | $\%^{2}$ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．03\％ | 0．03\％ |  |
|  |  | 5 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | 50 | \＄0 | \＄0 | \＄0 | \＄0 | so | 50 | \＄0 | \＄0 | \＄0 | \＄0 | 50 | \＄0 | 50 | 50 | \＄75，752，418 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |  |
|  |  | $\mathrm{s}^{2}$ | so | S0 | S0 | \＄0 | S0 | \＄0 | S0 | S | \＄0 | S0 | S0 | so | S0 | S0 | S0 | 50 | 50 | 50 | \＄0 | 0 | \＄0 |
|  |  | \％${ }^{2}$ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |  |
|  | Diesel Direct | \＄ | \＄0 | \＄0 | 50 | \＄0 | \＄0 | 50 | \＄0 | \＄829，805 | \＄829，805 | 50 | So | S0 | \＄0 | \＄0 | 50 | \＄829，805 | 50 | 50 | \＄0 | \＄829，805 | \＄832，132 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 99．72\％ | 99．72\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 99．72\％ | 0．00\％ | 0．00\％ | 0．00\％ | 99．72\％ |  |
|  | Nuclear Direct | 5 | S0 | \＄0 | 50 | S0 | S0 | so | \＄0 | S0 | S0 | \＄0 | so | S0 | \＄0 | \＄0 | \＄0 | S0 | so | \＄0 |  | 50 | \＄138，717，053 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |  | 0．00\％ |  |
|  | Natural Gas Direct | \＄ | \＄0 | \＄19，147，341 | \＄19，147，341 | \＄9，002，150 | \＄0 | \＄9，002，150 | \＄10，763，398 | \＄0 | \＄10，763，398 | \＄2，838，732 | so | \＄2，838，732 | \＄0 | \＄0 | so | \＄41，751，620 | \＄17，200，243 | \＄3，367，125 |  | \＄62，318，989 | \＄443，727，460 |
|  |  | \％ | 0．00\％ | 4．32\％ | 4．32\％ | 2．03\％ | 0．00\％ | 2．03\％ | 2．43\％ | 0．00\％ | 2．43\％ | 0．64\％ | 0．00\％ | 0．64\％ | 0．00\％ | 0．00\％ | 0．00\％ | 9．41\％ | 3．88\％ | 0．76\％ |  | 14．04\％ |  |
|  |  | \＄ | \＄0 | So | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | so | \＄0 | \＄0 | S0 | \＄0 | \＄0 | so |  | \＄0 | \＄120，612，59 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | ．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |  | 0．00\％ |  |
| 㠇荷 | Subtotal \＄ | $\mathrm{s}^{2}$ | \＄0 | \＄19，147，341 | \＄19，147，341 | \＄9，002，150 | \＄0 | \＄9，002，150 | \＄10，817，051 | \＄829，805 | \＄11，646，856 | \＄2，838，732 | So | \＄2，838，732 | \＄0 | 50 | \＄0 | \＄42，635，079 | \＄17，200，243 | \＄3，367，125 | \＄61，759 | \＄63，264，206 | \＄1，052，667，13 |
|  | Subtotal \％ | $\%^{2}$ | 0．00\％ | 1．82\％ | 1．82\％ | 0．86\％ | 0．00\％ | 0．86\％ | 1．03\％ | 0．08\％ | 1．11\％ | 0．27\％ | 0．00\％ | 0．27\％ | 0．00\％ | 0．00\％ | 0．00\％ | 4．05\％ | 1．63\％ | 0．32\％ | 0．01\％ | 6．01\％ |  |
| 光 | $\begin{aligned} & \hline \text { Total } \$ \\ & \hline \text { Total } \% \\ & \hline \end{aligned}$ | \＄ | so | \＄19，147，341 | \＄19，147，341 | \＄9，002，150 | S0 | \＄9，022，150 | \＄10，817，051 | \＄829，805 | \＄11，646，856 | \＄2，838，732 | So | \＄2，838，732 | \＄0 | 50 | \＄0 | \＄42，635，079 | \＄17，200，243 | \＄3，367，125 | \＄124，979 | \＄63，327，427 | \＄3，726，178，705 |
|  |  | \％ | 0．00\％ | 0．51\％ | 0．51\％ | 0．24\％ | 0．00\％ | 0．24\％ | 0．29\％ | 0．02\％ | 0．31\％ | 0．08\％ | 0．00\％ | 0．08\％ | 0．00\％ | 0．00\％ | 0．00\％ | 1．14\％ | 0．46\％ | 0．09\％ | 0．00\％ | 1．70\％ | 100．00\％ |

[^0]${ }^{2}$ Includes only long term power procurement com mitments after 20111 or as a result of fFOS after 2011
＊TThis report for 2012 is on a cash basis and includes only transactions with payments made to WMDVEES in 2012

Table 10a2
ANNUAL POWER PRODUCT RESULTS BY ETHNICITY－Southern California Edison anNuAL ENERGY PRODUCT RESULTS BY ETHNIIITY \＆WMDVBE CERTIFICATION

|  | Product ${ }^{2}$ | Unit | Asian－Pacific |  |  | African－American |  |  | Latino |  |  | Native American |  |  | Other |  |  | $\begin{gathered} \hline \text { Minority } \\ \text { Business } \\ \text { Enterprise } \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Women } \\ \text { Business } \\ \text { Enterprise } \\ \hline \end{array}$ |  | $\begin{array}{\|c\|} \text { Sub } \\ \text { Contracting } \end{array}$ | total WMDVBE | TOTALPROCUREMENT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal | Male | Female | Subtotal |  |  |  |  |  |  |
| 2 | $\begin{array}{\|c} \text { Renewable } \\ \text { Power Products } \\ \text { Direct } \end{array}$ | \＄ | So | So | So | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | S0 | So | 50 | So | So | S0 | \＄0 | \＄0 | \＄0 | \＄0 | So | \＄1，394，619，235 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |  |
|  |  | $5^{3}$ | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | so | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄7，337，463 |
|  |  | $\%^{3}$ | 0 | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0 | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |  |
|  | Non－ <br> Renewable <br> Power <br> Products <br> Direct | \＄ | So | \＄0 | So | \＄6，248，478 | \＄0 | \＄6，248，478 | \＄9，648，718 | \＄0 | \＄9，648，718 | S0 | So | so | So | \＄13，867，777 | \＄13，867，777 | \＄15，897，195 | \＄13，867，777 | \＄0 | \＄2，830，063 | \＄32，595，036 | \＄1，662，588，781 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．38\％ | 0．00\％ | 0．38\％ | 0．58\％ | 0．00\％ | 0．58\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．83\％ | 0．83\％ | 0．96\％ | 0．83\％ | 0．00\％ | 0．17\％ | 1．96\％ |  |
|  |  | $5^{3}$ | \＄0 | \＄0 | \＄0 | \＄6，248，478 | \＄0 | \＄6，248，478 | \＄9，648，718 | \＄0 | \＄9，648，718 | \＄0 | \＄0 | \＄0 | \＄0 | \＄13，867，777 | \＄13，867，777 | \＄15，897，195 | \＄13，867，777 | \＄0 | \＄2，606，462 | \＄32，371，435 | \＄412，712，201 |
|  |  | $\%^{3}$ | 0．00\％ | 0．00\％ | 0．00\％ | 1．51\％ | 0．00\％ | 1．51\％ | 2．34\％ | 0．00\％ | 2．34\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 3．36\％ | 3．36\％ | 3．85\％ | 3．36\％ | 0．00\％ | 0．63\％ | 7．84\％ |  |
|  |  | \＄ | \＄0 | \＄0 | \＄0 | S0 | S0 | \＄0 | \＄0 | \＄0 | \＄0 | S0 | S0 | so | So | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄92，786，369 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |  |
|  |  | \＄${ }^{3}$ | S0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | S0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄12，125 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |  |
|  | Diesel Direct | \＄ | S0 | \＄0 | so | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | S0 | S0 | S0 | \＄0 | \＄0 | 50 | \＄0 | \＄0 | \＄0 | S | \＄8，347，544 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0.00 | 0．00\％ | 0．00\％ | 0．00\％ | 0.00 | 0．00\％ |  |
|  | Nuclear Direct | \＄ | So | \＄0 | So | \＄0 | S0 | \＄0 | \＄0 | \＄0 | \＄0 | so | so | so | \＄0 | \＄0 | \＄0 | 50 | \＄0 | \＄0 |  | so | \＄58，034，354 |
|  |  | \％ | 0．00\％ | ．00\％ | 00\％ | 0．00\％ | 0．00\％ | 00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |  | 0．00\％ |  |
|  | Natural Gas． <br> Direct | \＄ | \＄0 | \＄31，775，430 | \＄31，775，430 | \＄5，881，650 | \＄0 | \＄5，881，650 | \＄56，681，885 | \＄0 | \＄56，681，885 | \＄60，110，397 | \＄0 | \＄60，110，397 | \＄0 | \＄222，317 | \＄222，317 | \＄122，673，932 | \＄31，997，747 | \＄0 |  | \＄154，671，680 | \＄480，541，811 |
|  |  | \％ | 0．00\％ | 6．61\％ | 6．61\％ | 1．22\％ | 0．00\％ | 1．22\％ | 11．80\％ | 0．00\％ | 11．80\％ | 12．51\％ | 0．00\％ | 12．51\％ | 0．00\％ | 0．05\％ | 0．05\％ | 25．53\％ | 6．66\％ | 0．00\％ |  | 32．19\％ |  |
|  |  | \＄ | So | \＄0 | \＄0 | \＄0 | \＄0 | \＄0 | so | \＄0 | \＄0 | so | so | \＄0 | \＄0 | \＄0 | \＄0 | so | \＄0 | \＄0 |  | \＄0 | \＄47，292，430 |
|  |  | \％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ | 0．00\％ |  | 0．00\％ |  |
| 䓂芸 | Subtotal ${ }^{3}$ | \＄ | \＄0 | \＄31，775，430 | \＄31，775，430 | \＄12，130，128 | \＄0 | \＄12，130，128 | \＄66，330，603 | \＄0 | \＄66，330，603 | \＄60，110，397 | \＄0 | \＄60，110，397 | \＄0 | \＄14，090，095 | \＄14，090，095 | \＄138，571，128 | \＄45，865，525 | \＄0 | \＄2，606，462 | \＄187，043，115 | \＄1，014，277，928 |
|  | Subtotal | \％ | 0．00\％ | 3．13\％ | 3．13\％ | 1．20\％ | 0．00\％ | 1．20\％ | 6．54\％ | 0．00\％ | 6．54\％ | 5．93\％ | 0．00\％ | 5．93\％ | 0．00\％ | 1．39\％ | 1．39\％ | 13．66\％ | 4．52\％ | 0．00\％ | 0．26\％ | 18．44\％ |  |
| 光 | Total ${ }^{4}$ | \＄ | \＄0 | \＄31，775，430 | \＄31，775，430 | \＄12，130，128 | \＄0 | \＄12，130，128 | \＄66，330，603 | \＄0 | \＄66，330，603 | \＄60，110，397 | \＄0 | \＄60，110，397 | \＄0 | \＄14，090，095 | \＄14，090，095 | \＄138，571，128 | \＄45，865，525 | \＄0 | \＄2，830，063 | \＄187，266，716 | \＄3，744，210，524 |
|  | Total | \％ | 0．00\％ | 0．85\％ | 0．85\％ | 0．32\％ | 0．00\％ | 0．32\％ | 1．77\％ | 0．00\％ | 1．77\％ | 1．61\％ | 0．00\％ | 1．61\％ | 0．00\％ | 0．38\％ | 0．38\％ | 3．70\％ | 1．22\％ | 0．00\％ | 0．08\％ | 5．00\％ | 100．00\％ |

1 This report is on a cash basis and includes only transactions with payments made to WMDVEEs in 2013.
．
product also excludes GHG and fuel Cells related spend and associated fuel．
Ind es all power rocivement commitments．
4 Includes all power procurement commitments．

Table 10a3
ANNUAL POWER PRODUCT RESULTS BY ETHNICITY - San Diego Gas and Electric ${ }^{3}$

${ }^{1}$ Excludes purchases from the CAISO, other IOUS, utilities, Federal entities, State entities, Municiepalities and cooperatives
${ }_{2}^{2}$ Includes only lon term power procurement com mitsents atter June 6,2011 or as a ressult of fos sfter June 6,2011
Prior years reports were eprepared on an accrual basis. The report for 2012 is on a cash basis.


[^0]:    Excludes purchases from the CAISO，other IOUs，utilities，Federal entities，State entities，Municipalitites and cooperatives

