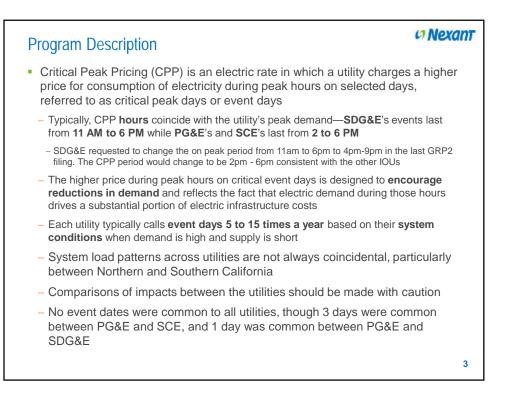
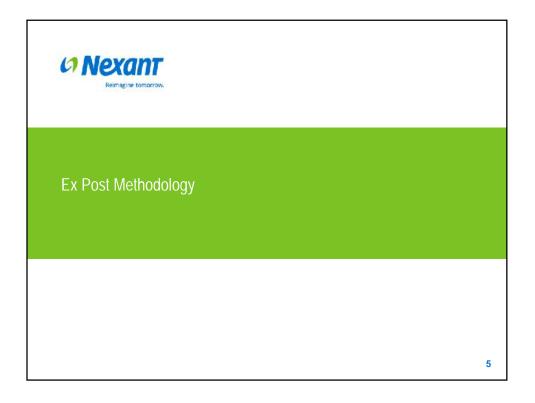
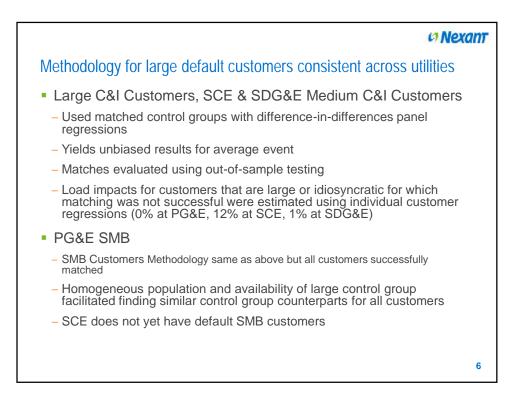


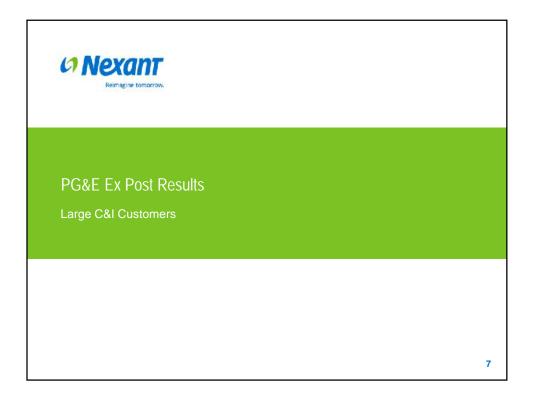
Agenda	0 Nexant
 Program Description 	
 Ex Post Load Impacts 	
 Methodology 	
 PG&E Impacts 	
- SCE Impacts	
 SDG&E Impacts 	
 Ex Ante Load Impacts 	
– Methodology	
 PG&E Impacts 	
- SCE Impacts	
 SDG&E Impacts 	
 Conclusions & Recommendations 	
	2

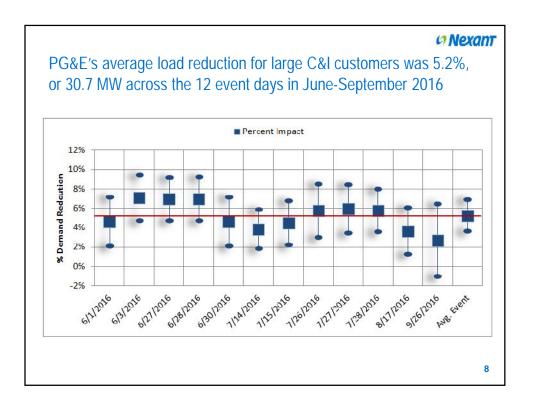


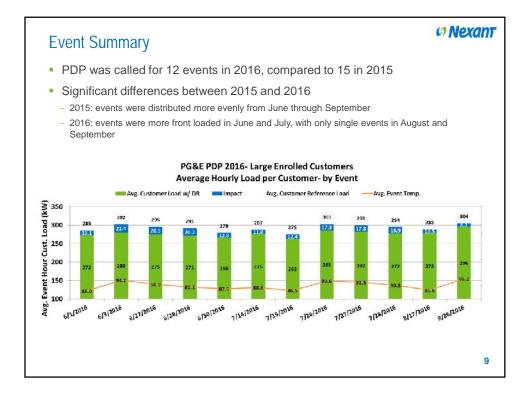
Program	Descriptio	n						6 Nexan
	e default rate s on a volunta	0	omers	, and is	s offered to	o sn	nall and medi	um
	egan defaulting : g will continue ir							014—
2016. SE	defaulted all sm)G&E's small co re not included h	mmercial CPP						
 CPP enror 	ollment ¹ by util	ity and custo	mer siz	ze				
	Utility	Larg >200 k			edium to 199 kW		Small <20 kW	
	PG&E	2,018	3	3	5,891		172,558	
	SCE	2,54	5		520		525	
	SDG&E	1,299	9	1	1,237		-	
 Hours of 	Availability and	d Actual Use						
	Utility	Hours of Availability		rs of al Use	No. of Available Dispatche		No. of Actual Dispatches	
	PG&E	60	4	8	15		12	
	SCE	60	4	8	15		12	
	SDG&E	126		6	18		1	4
¹ Enrollment fro	om average event	day in 2016.						- 4



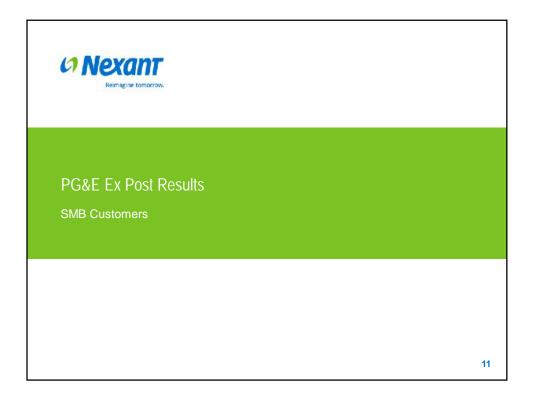


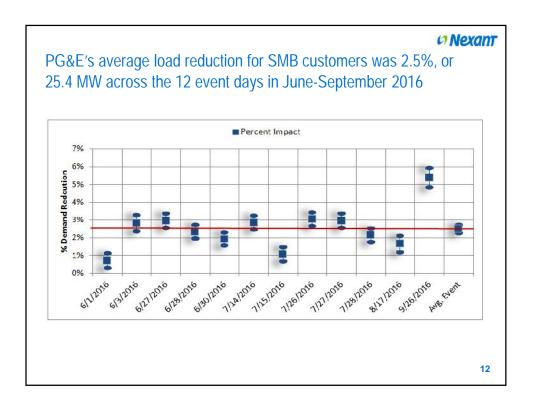




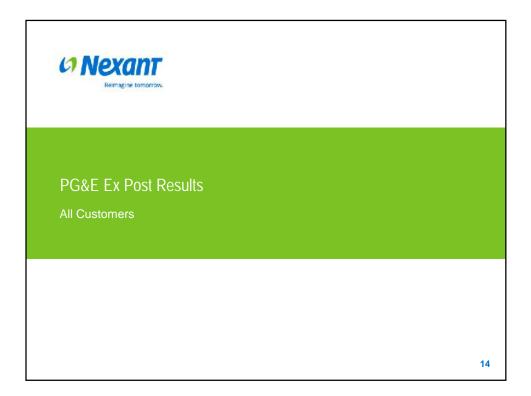


Event Date	Day of Week	Accounts	Avg. Customer Reference Load	Avg. Customer Load w/ DR	Impact	Aggregate Impact	% Reduction	Avg. Event Temp.	Daily Max. Temp.
			(kW)	(kW)	(kW)	(MW)	(%)	(°F)	(°F)
6/1/2016	Wed	2,060	285.2	272.1	13.1	27.1	4.6%	86.0	86.8
6/3/2016	Fri	2,060	301.8	280.4	21.4	44.0	7.1%	94.2	94.9
6/27/2016	Mon	2,039	295.3	274.8	20.5	41.8	6.9%	90.9	91.5
6/28/2016	Tue	2,038	291.1	270.9	20.2	41.3	7.0%	89.1	89.9
6/30/2016	Thu	2,038	278.7	265.9	12.8	26.0	4.6%	87.5	88.1
7/14/2016	Thu	2,028	286.9	275.9	11.0	22.2	3.8%	88.6	89.0
7/15/2016	Fri	2,028	275.0	262.7	12.4	25.1	4.5%	86.5	87.1
7/26/2016	Tue	2,019	302.5	285.2	17.3	34.9	5.7%	93.6	94.1
7/27/2016	Wed	2,016	299.5	281.7	17.8	35.8	5.9%	92.5	93.3
7/28/2016	Thu	2,015	294.2	277.3	16.9	34.0	5.7%	90.3	90.9
8/17/2016	Wed	1,977	288.5	278.0	10.5	20.7	3.6%	86.6	87.3
9/26/2016	Mon	1,902	304.5	296.2	8.2	15.6	2.7%	95.2	95.8
Avg.	Event	2,018	291.9	276.6	15.2	30.7	5.2%	90.1	90.6
Utility Syst	em Peak Hr.	2,016	284.2	263.9	20.3	40.9	7.1%	91.4	93.3
Statewide Sy	stem Peak Hr.	2,016	297.6	277.9	19.7	39.8	6.6%	92.9	93.3
-	ystem pea ide system								

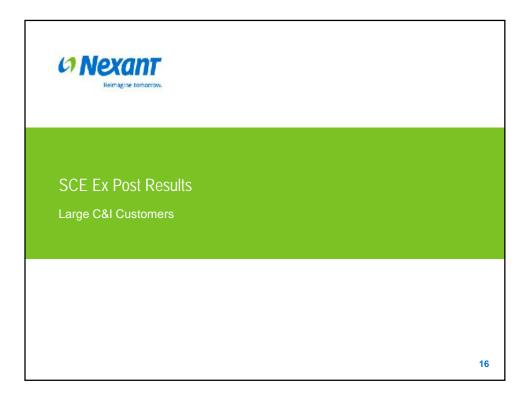


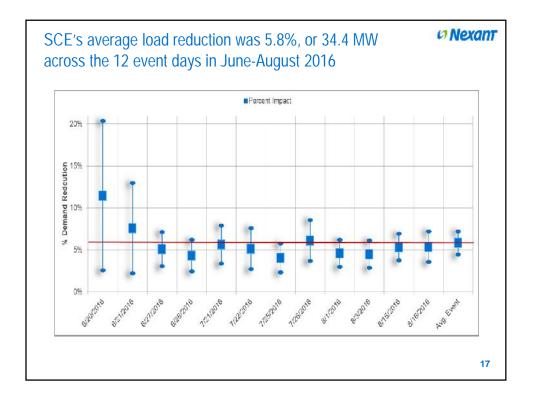


Event Date	Day of Week	Accounts	Avg. Customer Reference Load	Avg. Customer Load w/ DR	Impact	Aggregate Impact	% Reduction	Avg. Event Temp.	Daily Max. Temp.
			(kW)	(kW)	(kW)	(MW)	(%)	(°F)	(°F)
6/1/2016	Wed	209,807	4.7	4.7	0.0	7.1	0.7%	84.5	85.3
6/3/2016	Fri	209,791	5.0	4.9	0.1	29.6	2.8%	92.9	93.5
6/27/2016	Mon	208,711	5.0	4.8	0.1	30.5	3.0%	90.0	90.7
6/28/2016	Tue	208,646	5.0	4.9	0.1	24.1	2.3%	88.1	89.0
6/30/2016	Thu	208,465	4.8	4.7	0.1	19.2	1.9%	86.3	86.9
7/14/2016	Thu	207,284	4.9	4.7	0.1	28.7	2.8%	87.5	87.9
7/15/2016	Fri	207,231	4.5	4.5	0.0	10.0	1.1%	85.2	85.9
7/26/2016	Tue	206,607	5.1	5.0	0.2	32.1	3.0%	92.3	92.8
7/27/2016	Wed	206,550	5.2	5.0	0.2	31.5	3.0%	91.3	92.1
7/28/2016	Thu	206,495	5.0	4.9	0.1	22.0	2.1%	89.1	89.7
8/17/2016	Wed	203,127	4.8	4.7	0.1	16.1	1.7%	85.3	85.9
9/26/2016	Mon	198,723	5.0	4.8	0.3	53.9	5.4%	94.5	95.1
Avg.	Event	206,786	4.9	4.8	0.1	25.4	2.5%	88.9	89.5
Utility Syst	em Peak Hr.	206,550	4.6	4.5	0.1	25.1	2.6%	90.1	92.1
Statewide Sy	stem Peak Hr.	206,550	5.2	5.0	0.2	32.4	3.0%	91.7	92.1
Statev	system pe vide syste ge event h	m peak	hour: 32	()		,)		

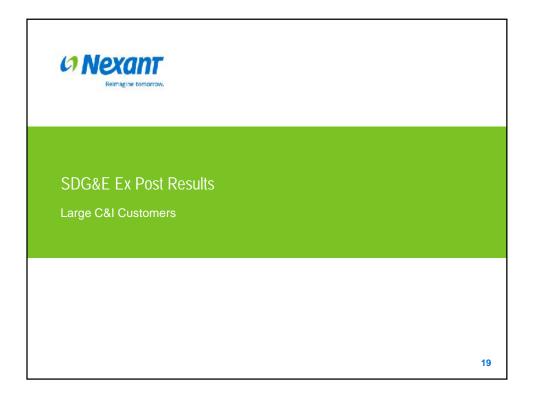


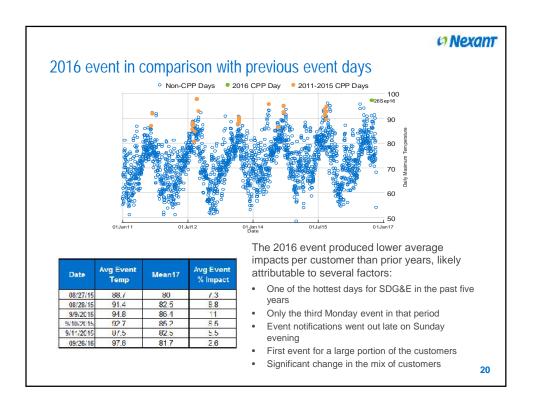
Event Date	Day of Week	Accounts	Avg. Customer Reference Load	Avg. Customer Load w/ DR	Impact	Aggregate Impact	% Reduction	Avg. Event Temp.	Daily Max. Temp.
			(kW)	(kW)	(kW)	(MW)	(%)	(°F)	(°F)
6/1/2016	Wed	213,385	7.6	7.4	0.2	35.3	2.2%	73.0	86.8
6/3/2016	Fri	212,452	7.9	7.6	0.4	74.5	4.4%	76.7	91.5
6/27/2016	Mon	212,389	7.9	7.6	0.3	68.0	4.1%	76.1	89.9
6/28/2016	Tue	213,398	8.0	7.7	0.3	71.9	4.2%	77.5	94.9
6/30/2016	Thu	212,218	7.6	7.4	0.2	46.6	2.9%	73.0	88.1
7/14/2016	Thu	211,089	7.8	7.5	0.3	53.4	3.3%	75.0	89.0
7/15/2016	Fri	211,042	7.3	7.2	0.2	34.1	2.2%	72.9	87.1
7/26/2016	Tue	210,460	8.2	7.9	0.3	67.4	3.9%	77.4	94.1
7/27/2016	Wed	210,403	8.2	7.9	0.3	69.8	4.0%	78.1	93.3
7/28/2016	Thu	210,354	8.0	7.7	0.3	59.2	3.5%	76.2	90.9
8/17/2016	Wed	207,009	7.7	7.5	0.2	37.3	2.3%	73.0	87.3
9/26/2016	Mon	202,643	8.1	7.8	0.3	70.0	4.2%	78.2	95.8
Avg.	Event	210,569	7.9	7.6	0.3	57.3	3.5%	75.6	90.6
Utility Syst	em Peak Hr.	210,403	7.5	7.2	0.3	70.4	4.5%	90.1	93.3
Statewide Sy	stem Peak Hr.	210,403	8.2	7.8	0.4	75.0	4.4%	91.7	93.3
-	system pe wide syste								





Event Date	Day of Week	Accounts	Avg. Customer Reference Load	Avg. Customer Load w/ DR	Impact	Aggregate Impact	% Reduction	Avg. Event Temp.	Daily Max Temp.
			(kW)	(kW)	(kW)	(MW)	(%)	(°F)	(°F)
6/20/2016	Monday	2,551	252.3	223.5	28.8	73.6	11.4%	101.3	102.9
6/21/2016	Tuesday	2,551	231.0	213.5	17.5	44.6	7.6%	84.1	87.0
6/27/2016	Monday	2,554	227.9	216.3	11.5	29.4	5.1%	88.0	91.9
6/28/2016	Tuesday	2,553	227.4	217.6	9.8	25.0	4.3%	86.7	89.2
7/21/2016	Thursday	2,544	234.8	221.6	13.1	33.4	5.6%	93.0	95.4
7/22/2016	Friday	2,546	231.2	219.4	11.8	30.1	5.1%	96.5	98.5
7/25/2016	Monday	2,544	232.3	223.0	9.4	23.8	4.0%	89.8	92.7
7/26/2016	Tuesday	2,545	237.1	222.7	14.4	36.7	6.1%	90.8	93.4
8/1/2016 8/3/2016	Monday	2,539 2,538	227.2 227.9	216.8 217.7	10.4	26.3 25.8	4.6%	85.3 84.1	88.0 86.5
	Thursday	1	-		10.2	25.8		84.1 92.4	
8/15/2016 8/16/2016	Monday Tuesday	2,544 2,542	238.4 237.6	225.7 224.9	12.7	32.2	5.3% 5.3%	92.4	95.1 93.5
Avg. E		2,542	237.0	224.9	13.5	34.4	5.8%	90.9	93.5
Utility Syste		2,545	233.0	218.73	29.42	75.04	11.9%	102.0	102.9
Statewide Syste		2,001	240.14	210.73	29.42	75.04	11.970	102.0	102.9
atewide s	m peak ho ystem pea ent hour: 3	ak hour	: 0 MW					• ·	

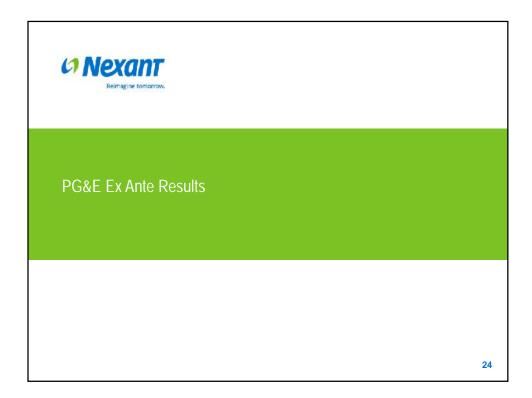




Size	Event Date	Day of Week	Accounts	Avg. Customer Reference Load	Avg. Customer Load w/ DR	Impact	Aggregat e Impact	% Reduction	Avg. Event Temp.	Daily Max Temp.
				(kW)	(kW)	(kW)	(MW)	(%)	(°F)	(°F)
	9/26/2016	Monday		283.4	273.8	9.6	12.4	3.4%	98	100
>200kW	Utility System Pe		1,299	258.5	252.4	6.1	7.9	2.3%	98	100
	Statewide System	1		-	-	-	-	-	-	-
	9/26/2016	Monday		40.2	39.4	0.8	9.3	1.7%	98	100
20kW-200kW	Utility System Pe Statewide System		11,237	36.8	36.2	0.6	6.7	1.3%	98	100
- Impa	system peak cts declined by ered 14.6 MW			· ·			,	i, CPP c	only	
	vide system p was not dispat			`	<i>,</i>	,				
- CPP					, ,					



The s	steps i	nvolved in the analysis are a	s follows:
1. Ca	lculate	Percent Impacts	
Utility	Size	Years Included	Segments Impacts Estimated By
	Large	2016	LCA/Transmission Planning Area
PG&E	SMB	2016	LCA/Transmission Planning Area
SCE	Large	2015 + 2016	LCA/Transmission Planning Area
SCE	Medium	2015 + 2016	LCA/Transmission Planning Area
SDG&E	Large	2015 + 2016 when available, 2016 otherwise	Dual Enrollment Status, Existing vs New
SDGAE	Medium	2016	Dual Enrollment Status
		SMB results used for projected SME erence load as a function of tem	
<mark>3</mark> . Ар	ply refe	erence load model to ex ante we	eather conditions;
4. Co		percent impacts and reference s to get kW impacts for the aver	
CO			ante enrollment.



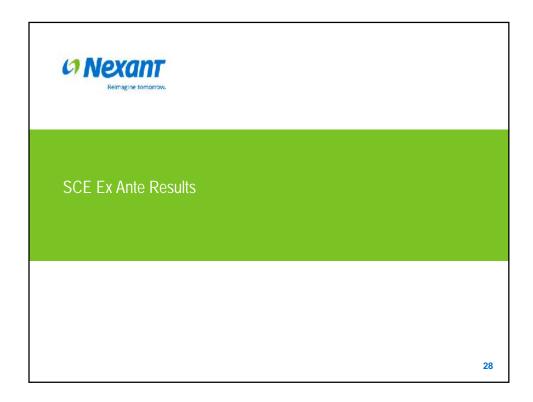
3,128 3,478
3,478
3,523
66,756
68,451
73,873
230,616
236,605
263,374
300,500
308,534
340,770

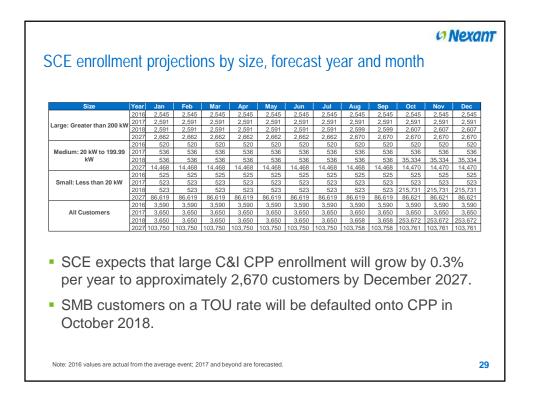
Demand Size	Year	Enrollment Forecast	Avg. Load Impact (kW)	Aggregate Load Impact (MW)	Percent Impact (%)	
Larger Createsther 200 I/W	2018	3,387	14.9	50.4	5.0%	
Large: Greater than 200 kW	2027	3,523	14.8	52.3	5.0%	
	2018	66,756	0.4	28.6	1.8%	
Medium: 20 kW to 199.99 kW	2027	73,393	0.4	31.8	1.8%	
0	2018	230,616	0.1	15.9	3.3%	
Small: Less than 20 kW	2027	261,606	0.1	18.0	3.3%	
	2018	300,759	0.3	94.9	3.0%	
All Customers	2027	338,522	0.3	102.1	3.0%	
Ex ante impact and percent rec					/ lower imp	pacts

 Aggregate load impact of 57.3 MW, smaller than ex ante 2018 impact of 94.9 MW, with difference due to higher future enrollment

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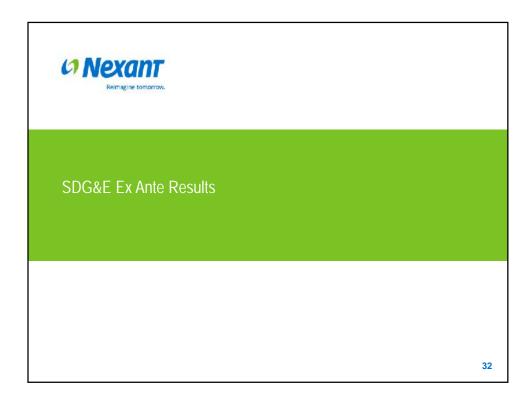
Demand Size Weather Year Year 2015 Estimates 2016 Estimates 2015 Estimates 2015 Estimates 2016 Estimates 2017 Estimates 2017 Estimates 2017 Estimates 2017 Estimates 2017 Estimates 2017 Estimates				Acco	ounts		ce Loads IW)	Percent R	eductions	Aggregate (M	
Large: Greater than 200kW 1-in-2 2018 3.112 3.387 903 1.014 5.0% 45.0 50.4 Medium: 20 kW to 199.99 kW 1-in-10 2018 64.334 66.756 1.755 1.671 0.7% 1.8% 12.9 30.7 Small: Less than 20kW 1-in-10 2018 64.334 66.756 1.755 1.671 0.7% 1.8% 12.9 30.7 All Customers 1-in-10 2018 260.751 230.616 610 529 0.4% 3.3% 2.4 17.5 All Customers 1-in-2 2018 326.751 230.616 610 529 0.4% 3.3% 2.2 15.9 All Customers 1-in-2 2018 328.198 300.759 3.110 3.055 1.9% 3.1% 59.3 95.0	Demand Size		Year							Impact	Impact
1-in-2 2018 3,112 3,337 903 1,014 5.0% 45.0% 45.0 50.4 Wedium: 20 kW to 199.99 kW 1-in-10 2018 64,334 66,756 1,755 1,671 0.7% 1.8% 12.9 30.7 Small: Less than 20kW 1-in-2 2018 64,334 66,756 1,559 0.7% 1.8% 12.1 28.6 Mall: Less than 20kW 1-in-2 2018 260,751 230,616 610 529 0.4% 3.3% 2.4 17.5 All Customers 1-in-10 2018 260,751 230,616 557 482 0.4% 3.3% 2.2 15.9 All Customers 1-in-10 2018 328,198 300,759 3,302 3,255 1.9% 3.1% 61.6 100.1 1-in-2 2018 328,198 300,759 3,3102 3,255 1.9% 3.1% 59.3 95.0 Large: - Percent reductions similar between years	Lerge: Creater than 200kW	1-in-10	2018	3,112	3,387	936	1,056	4.9%	4.9%	46.3	51.9
Medium: 20 kW to 199.99 kW 1-in-2 2018 64,334 66,756 1,650 1,559 0.7% 1.8% 12.1 28.6 Small: Less than 20kW 1-in-10 2018 260,751 230,616 610 529 0.4% 3.3% 2.4 17.5 All Customers 1-in-2 2018 260,751 230,616 557 482 0.4% 3.3% 2.2 15.9 All Customers 1-in-2 2018 282,198 300,759 3.102 3.255 1.9% 3.1% 61.6 100.1 1-in-2 2018 328,198 300,759 3,110 3,055 1.9% 3.1% 59.3 96.0	Large: Greater than 200kw	1-in-2	2018	3,112	3,387	903	1,014	5.0%	5.0%	45.0	50.4
1-In-2 2018 64,334 66,756 1,650 1,559 0.7% 1.8% 12.1 28.6 Small: Less than 20kW 1-In-10 2018 260,751 230,616 610 529 0.4% 3.3% 2.4 17.5 All Customers 1-In-10 2018 280,751 230,616 657 482 0.4% 3.3% 2.4 17.5 All Customers 1-In-10 2018 328,198 300,759 3,302 3,255 1.9% 3.1% 61.6 100.1 1-In-2 2018 328,198 300,759 3,110 3,055 1.9% 3.1% 59.3 95.0	Aedium: 20 kW to 100 00 kW	1-in-10	2018	64,334	66,756	1,755	1,671	0.7%	1.8%	12.9	30.7
Small: Less than 20kW 1-in-2 2018 280,751 230,616 557 482 0.4% 3.3% 2.2 15.9 All Customers 1-in-10 2018 328,198 300,759 3,302 3,255 1.9% 3.1% 61.6 100.1 1-in-2 2018 328,198 300,759 3,110 3,055 1.9% 3.1% 59.3 95.0	Colum: 20 KW to 155.55 KW	1-in-2	2018	64,334	66,756	1,650	1,559	0.7%	1.8%	12.1	28.6
1-in-2 2018 280,751 230,616 557 482 0.4% 3.3% 2.2 15.9 All Customers 1-in-10 2018 328,198 300,759 3.302 3.255 1.9% 3.1% 61.6 100.1 1-in-2 2018 328,198 300,759 3,302 3.255 1.9% 3.1% 61.6 100.1 1-in-2 2018 328,198 300,759 3,110 3.055 1.9% 3.1% 59.3 95.0	Small: Less than 20kW			, .							
All Customers 1-in-2 2018 328,198 300,759 3,110 3,055 1,9% 3,1% 59.3 95.0 Large: - Percent reductions similar between years - Enrollment slightly higher SMB: - - Percent reductions improved significantly between years for small and medium	omail: 2000 mail 2011	-									
1-in-2 2018 328,198 300,759 3,110 3,055 1.9% 3.1% 59.3 95.0 Large: - Percent reductions similar between years - Enrollment slightly higher SMB: - Percent reductions improved significantly between years for small and medium	All Customers			,							
 Percent reductions similar between years Enrollment slightly higher SMB: Percent reductions improved significantly between years for small and medium 		1-in-2	2018	328,198	300,759	3,110	3,055	1.9%	3.1%	59.3	95.0
	 Percent reduction Enrollment slight SMB: Percent reduction 	ly higher ns impro	ved sigr	nificantly	betwee	,			edium		





Size	Year	Enrollment Forecast	Avg. Load Impact (kW)	Aggregate Load Impact (MW)	Percent Impa (%)
Large: Greater than 200 kW	2018	2,599	11.88	30.88	4.9%
Large. Ofeater than 200 km	2027	2,670	11.88	31.73	4.9%
Medium: 20 kW to 199.99 kW	2018	536	0.26	0.14	1.6%
	2027	14,468	0.30	4.33	1.8%
Small: Less than 20 kW	2018	523	0.12	0.06	11.5%
	2027	86,619	0.04	3.04	3.3%
All Customers	2018	3,658	8.50	31.09	4.9%
	2027	103,758	^{0.38} f 1-6 PM, yie	39.10 elding slightly lo	4.0%
Ex ante impacts impacts and per On average, ex	use l	103,758 RA window o reductions the	f 1-6 PM, yie an program	elding slightly lo operating hour	ower

	Weather Year	Year	Acco	ounts	Reference I	_oads (MW)	Percent R	eductions	Aggregate In	mpacts (MW)
Demand Size			2015 Estimates	2016 Estimates	2015 Estimates	2016 Estimates	2015 Estimates	2016 Estimates	2015 Load Impact (MW)	2016 Load Impact (MW)
arge: Greater than 200kW	1-in-10	2018	2,746	2,599	644.3	639.8	4.4%	4.6%	28.6	29.5
	1-in-2	2018	2,746	2,599	630.1	629.0	4.4%	4.9%	28.0	30.9
Medium: 20 kW to 199.99 kW	1-in-10	2018	34,795	536	1,176.7	9.0	0.7%	1.6%	8.6	0.1
	1-in-2	2018	34,795	536	1,130.8	8.7	0.7%	1.6%	8.3	0.1
Small: Less than	1-in-10	2018	215,205	523	521.1	0.6	0.4%	11.5%	2.0	0.1
20kW	1-in-2	2018	215,205	523	493.1	0.6	0.4%	11.5%	1.9	0.1
All Customers	1-in-10 1-in-2	2018 2018	252,746 252,746	3,658 3.658	2,342.2	649.4 638.3	1.7%	4.6%	39.2 38.2	29.7 31.1
 Ex post ir Ex ante p 		uctions ecast is	in 2016 (about 5%	4.6-4.9% 6 lower t	5) were h han in 20	igher tha)15: due	to the re	· · ·		ners who
	aulted as la t in 2016 ye	0								
were defa - Net effect		ear fore	cast:		ather con	ditions				
were defa - Net effect	t in 2016 y	ear fore	cast:		ather con	ditions				



Size		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
	2016	1,299	1,299	1,299	1,299	1,299	1,299	1,299	1,299	1,299	1,299	1,299	1,299
arge: Greater than	2017	1,425	1,425	1,425	1,425	1,425	1,425	1,425	1,425	1,425	1,425	1,425	1,425
200 kW	2018	1,437	1,437	1,437	1,437	1,437	1,437	1,437	1,437	1,437	1,437	1,437	1,437
	2027	1,620	1,620	1,620	1,620	1,620	1,620	1,620	1,620	1,620	1,620	1,620	1,620
	2016	11,237	11,237	11,237	11,237	11,237	11,237	11,237	11,237	11,237	11,237	11,237	11,237
Vedium: Between 20kW and 199.99	2017	11,320	11,320	11,320	11,320	11,320	11,320	11,320	11,320	11,320	11,320	11,320	11,320
kW	2018	11,221	11,221	11,221	11,221	11,221	11,221	11,221	11,221	11,221	11,221	11,221	11,221
	2027	8,526	8,526	8,526	8,526	8,526	8,526	8,526	8,526	8,526	8,526	8,526	8,526
	2016	12,536	12,536	12,536	12,536	12,536	12,536	12,536	12,536	12,536	12,536	12,536	12,536
All Customers	2017	12,745	12,745	12,745	12,745	12,745	12,745	12,745	12,745	12,745	12,745	12,745	12,745
	2018	12,658	12,658	12,658	12,658	12,658	12,658	12,658	12,658	12,658	12,658	12,658	12,658
	2027	10,146	10,146	10,146	10,146	10,146	10,146	10,146	10,146	10,146	10,146	10,146	10,146
custo	mer p um cu	foreca popula istome opt of	ition er fore	ecast				0				large	

Size	Year	Enrollment Forecast	Avg. Load Impact (kW)	Aggregate Load Impact (MW)	Percent Impact (%)
Large: Greater than 200 kW	2018	1,437	23.3	33.5	8.2%
Large. Greater than 200 KW	2027	1,620	23.6	38.2	8.4%
Medium: Between 20kW and	2018	11,221	0.3	2.9	0.7%
199.99 kW	2027	8,526	0.3	2.2	0.7%
All 0 1	2018	12,658	2.9	36.4	4.3%
All Customers	0007	10,146	4.0	40.4	5.1%
	2027	10,146	4.0	70.7	0.170

Demand Size	Weather Year	Year	Acco	ounts	Reference L	.oads (MW)	Percent R	eductions	Aggregate In	npacts (MW)
			2015 Estimates	2016 Estimates	2015 Estimates	2016 Estimates	2015 Estimates	2016 Estimates	2015 Load Impact (MW)	2016 Load Impact (MW)
Large: Greater than 200kW	1-in-10	2018	1,295	1,437	292.3	409.6	7.7%	8.1%	22.5	33.4
	1-in-2	2018	1,295	1,437	307.7	406.8	8.3%	8.2%	25.5	33.5
Medium: Between 20kW and 199.99 kW	1-in-10	2018	16,260	11,221	531.9	445.6	0.9%	0.7%	4.9	3.0
	1-in-2	2018	16,260	11,221	569.4	441.4	0.9%	0.7%	5.2	2.9
All Customers	1-in-10	2018	17,555	12,658	824.1	855.2	3.3%	4.3%	27.4	36.4
All Customers	1-in-2	2018	17,555	12,658	877.2	848.2	3.5%	4.3%	30.8	36.4
Large: – Higher fo	stomers i	relative to	nent than 2015 dro				producin	g higher	impacts o	despite
 Larger cu similar pe 	icent ieu									
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